

**APSE Fleet Waste and
Grounds Services Seminar
8th May 2013**

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Who and What we Are

Where we Are

Where We want to Be

Who and What we Are

- **The Centre of Procurement Expertise for the LA sector**
- **Work in collaboration with LA's, government agencies, other Centres of Expertise and suppliers to deliver best value contracts**
- **Funded by 32 participating local authorities**
- **Performance monitored by robust governance processes**
- **Strong Links with Local Authority Corporate Procurement Teams User Intelligence Groups (UIG's) to Government Agencies and other Centres of Expertise.**

Benefits of Collaborative Procurement

- **increase the cost-effectiveness of procurement, thereby releasing funds for use in other priority areas;**
- **establish and embed appropriate procurement policy and best practice in order to ensure fair and efficient procurement practices and reduce commercial risk;**
- **facilitate cross sector collaboration to avoid duplication of effort, maximise potential gains from collaboration, enable the sharing of experience and information and to ensure that common suppliers and markets are managed effectively**

Where We Are

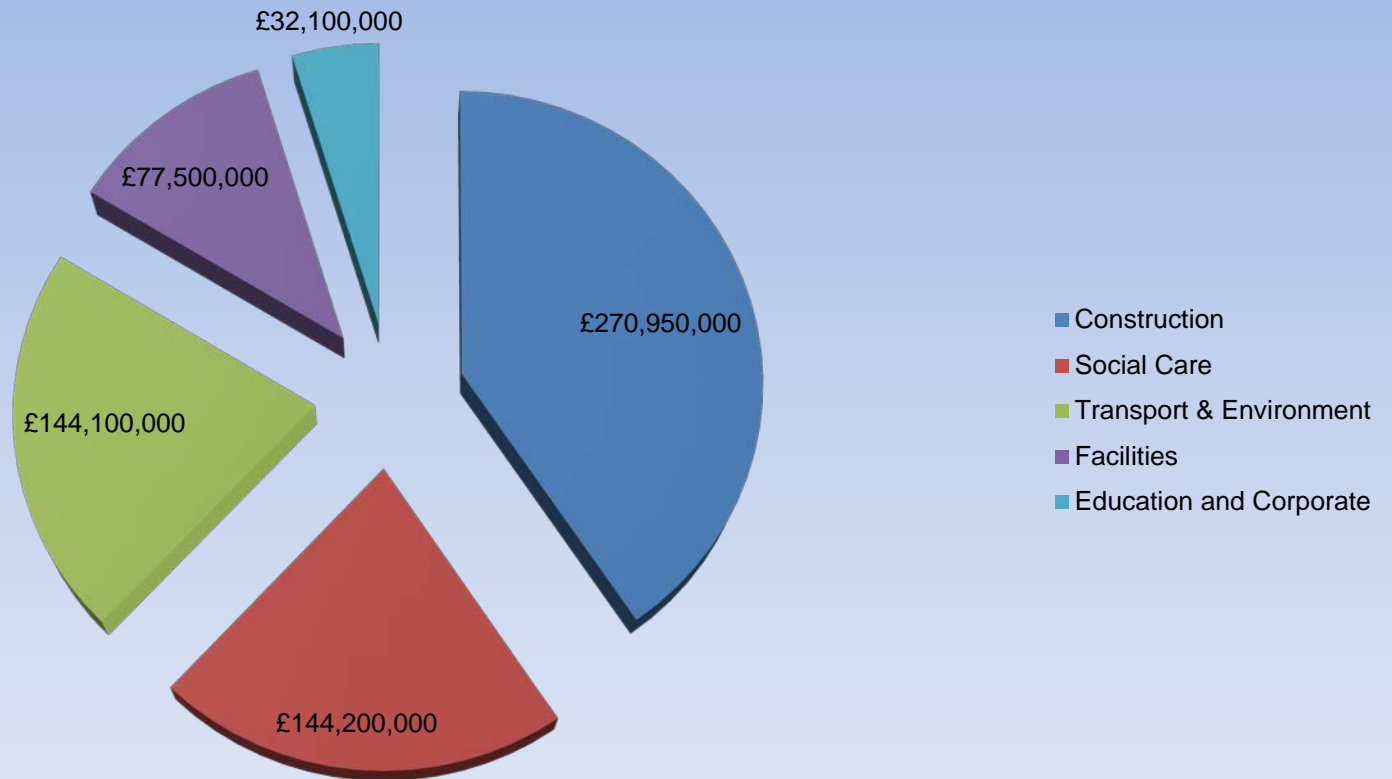
- **No of Contracts available:** 41
- **Approximate Annual Spend 12/13:** £400million
- **Estimated Annual Spend 13/14:** > £400million
- **Average Saving across all frameworks:** 7%
- **All Scotland Excel Contracts are available for use by all 32 Scottish Local Authorities.**
- **Over 74.9% of total number of Scottish suppliers on our frameworks are SME's.**

Structure of Collaborative Procurement

Strategic Procurement operates a category management model as follows

- **Construction, Housing and Roads**
- **Social Care**
- **Facilities**
- **Education and Corporate**
- **Transport and Environment**

Categories and spend profile

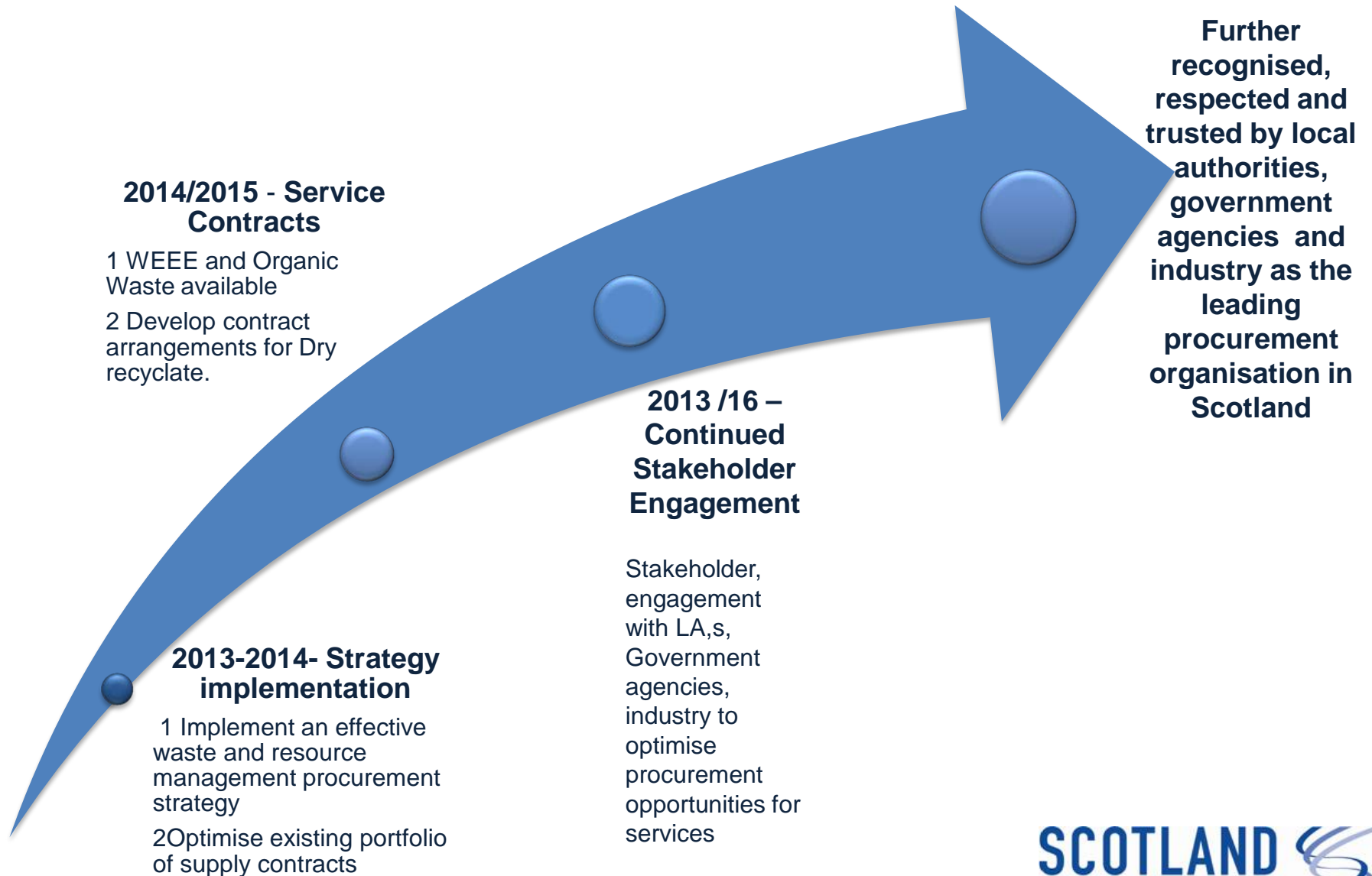


Current Contract Status – Environment Category

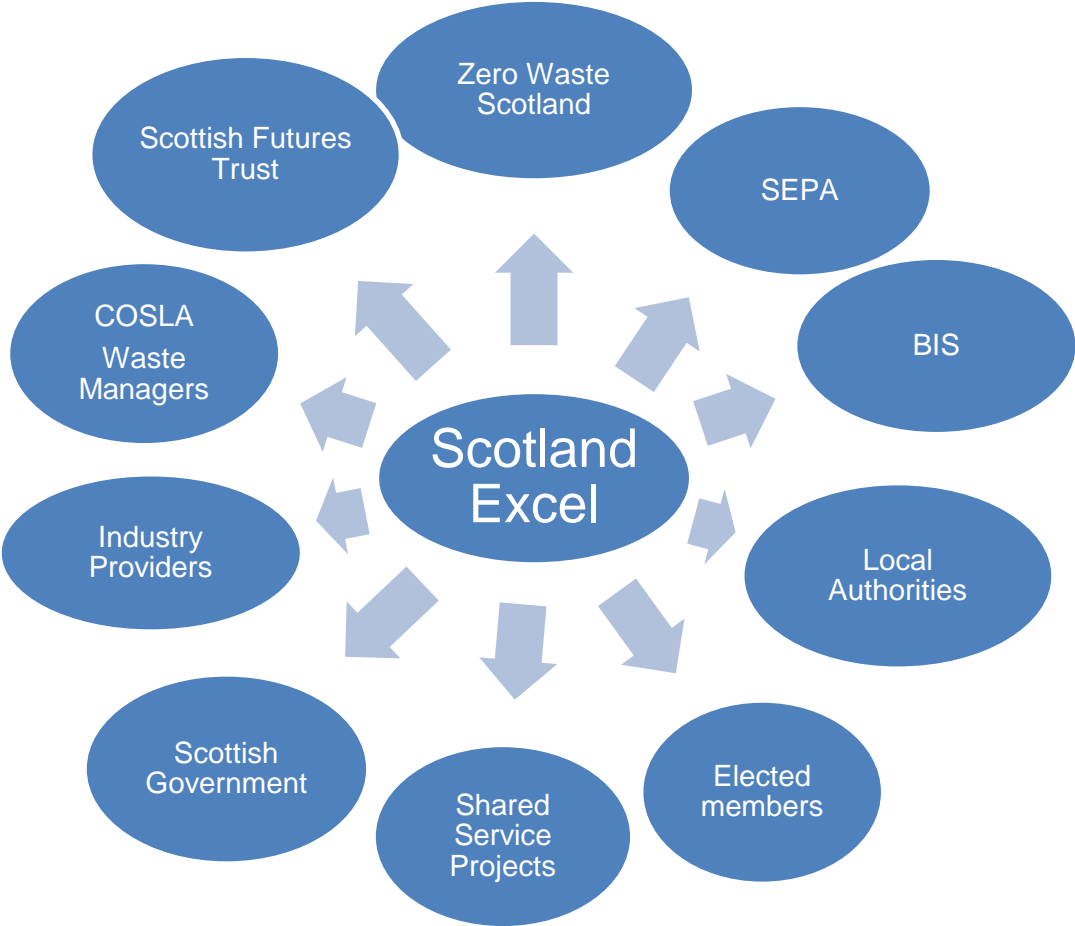
- **Key Stakeholders and Category Forum Team Members:** Corporate Procurement Managers, Head of Environmental Services, Environmental Service Department staff.
- **Current contract position:**

Current frameworks	Value	Expiry Date
Waste Containers	£50million	31 October 2013
Sacks and Liners	£18million	31 October 2013
Waste Disposal Equipment	£ 5.5million	31 October 2013 (to be extended)
Organic Waste (new)	£50 million	31 March 2015 with option to extend 1+1
NB: Forthcoming Collection, Treatment and Disposal of Household WEEE	N/A	

Where we want to be



Stakeholder Engagement



Waste Disposal Services – Collaboration Next Steps

- **Further engagement with the stakeholders**
- **Continue to engage with Zero Waste Scotland**
- **Engage with industry**
- **Assess fully the opportunities that have been presented**
- **Start to roll out Waste Disposal Services contract arrangements for dry recycle**
- **Develop and maintain a best value portfolio of contract arrangements**

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THANK YOU

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