# Cheshire East Highways

# Gaining Stakeholder Trust as we Invest to Improve

Chris Shields, Service Leader APSE Conference, 13<sup>th</sup> May 2015



### Introduction

- Cheshire East, background
- Deteriorating network
- Securing finance
- Objectives and strategy
- Communication and engagement
- Progress to date



### Cheshire East

Unitary authority, formed 2009

New highway contract 2011

- Diverse Borough
  - 395,000 residents
  - 81 Elected Members
  - 96 Parish, 15 Town Councils



### Cheshire East

- 2,700 km highway network
- 1,900 km footways
- 40,000 lighting units + 4,500 illuminated signs/bollards
- 1,300 bridges + retaining walls
- 90,000 road gullies

Significant desire to improve!



# Introducing Cheshire East



- Cheshire East Council
  highlight the
  importance of ensuring
  stakeholders remain
  informed and engaged
- Putting Residents First

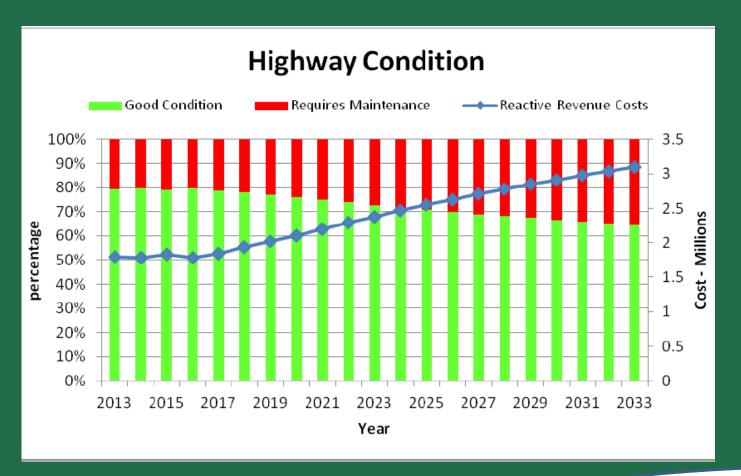


#### **Network Condition**

- 2011 potholes hit headlines
- Member / public satisfaction falling
- Third party claims rising
- Enquiries and complaints increasing
  - 3,000 pothole enquiries in January 2012

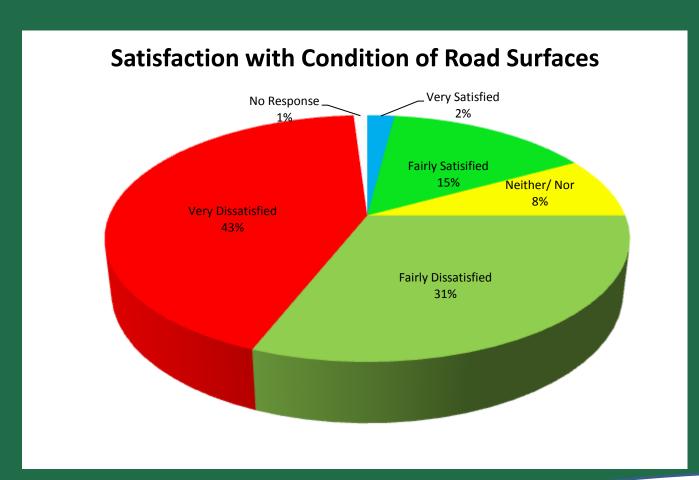


### **Network Condition**



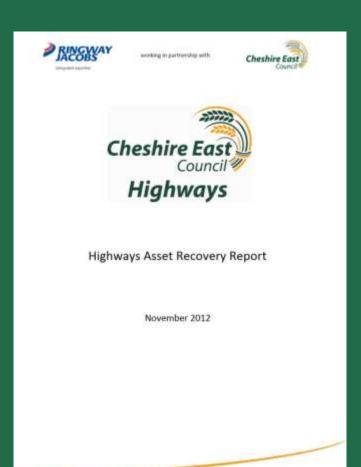


### **Network Condition**





#### Solution and Finance



- Paper prepared
- Various funding options considered
- Presented to Cabinet
- Resulted in £25m
   additional investment
   over 2½ years



#### Solution and Finance

£25m secured – relatively easy

 Aspirations from announcement well beyond what we could achieve

Communication strategy required



### Programme Strategy

- Solving some immediate concerns
  - Claims
  - Complaints
  - Safety
- Develop programmes
- Understand and develop our
- communications





# Communication Strategy – 3 key messages

**Cheshire East Highways** Delivering a safe and serviceable road network

"Delivering a safe and serviceable network"







www.cheshireeast.gov.uk/highways



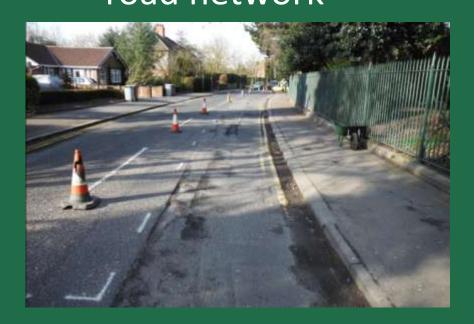
# Communication Strategy – 3 key messages

Cheshire East Highways Managing and protecting the road network



www.cheshireeast.gov.uk/highways

"Managing and protecting the road network"





# Communication Strategy – 3 key messages

"Investing to improve the road network"



**Cheshire East Highways** Investing to improve the road network **Highways** 

www.cheshireeast.gov.uk/highways



### **Communication Strategy**

Level 1 – Vital to let officers do what is required

 Level 2 – Allows some flexibility of programme

Level 3 – Key to achieving value



### Gaining Support and Trust

 Making our inspection and defect repair programme robust

 Placing stakeholder and perception at the heart of programme (engineers find difficult)

Trust us – can't evidence for at least 12 months



# Gaining Support and Trust

- Sell the strategy
  - Members
  - Public
  - -Staff
  - Supply chain



### **Communication Lines**

#### Key stakeholders

**Elected Members** 

Customers

Local Highway

Officers

Staff

**Contact Centre** 

# Communication Tools

Tell Dave Campaign

**Bulletins** 

Press Releases

Social Media

Website

# Events and Meetings

Members Briefings

**Open Days** 

Presentations

Road shows

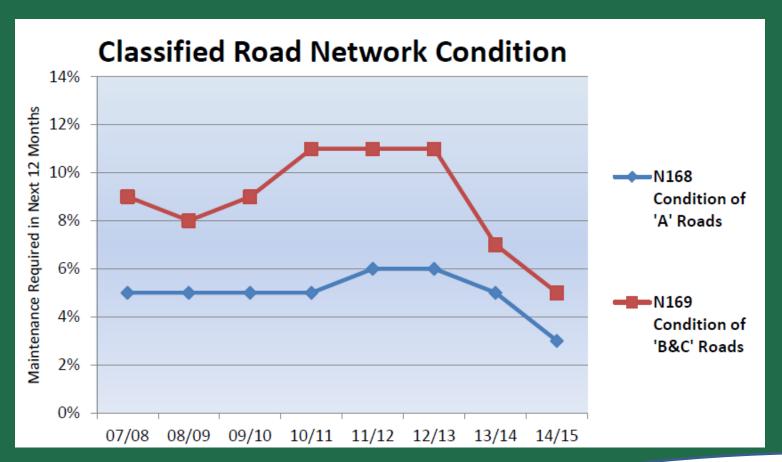
Town and Parish

Conference

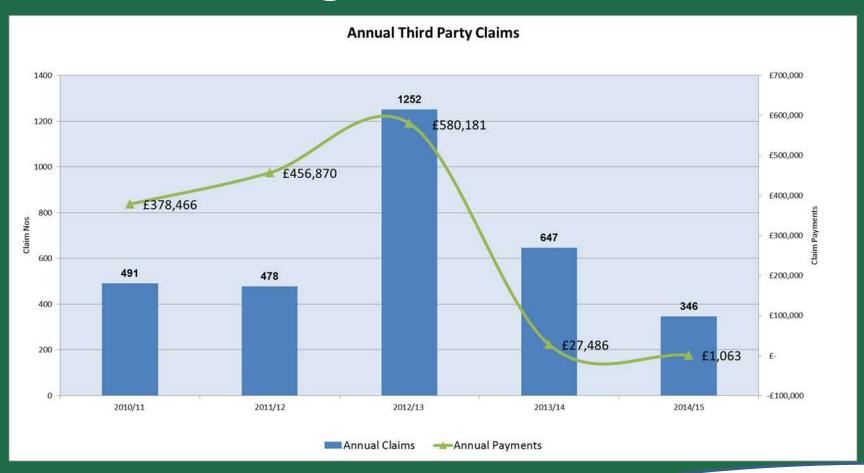
**Supply Chain Events** 

Town and Parish
Meetings

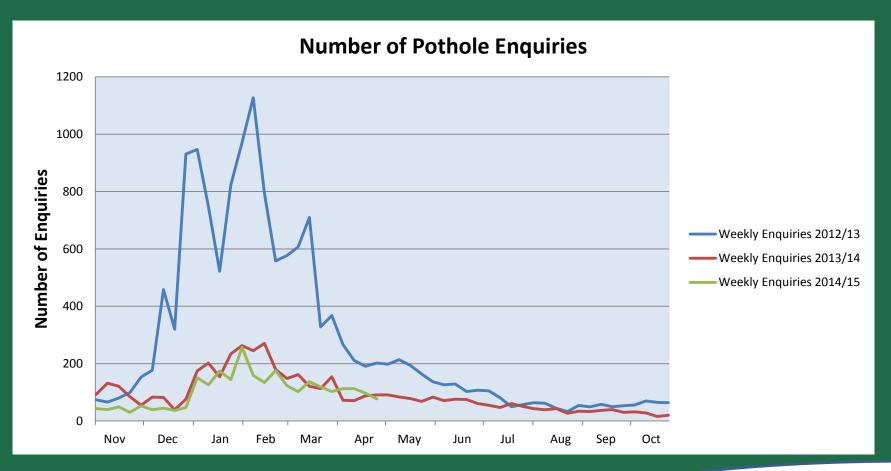




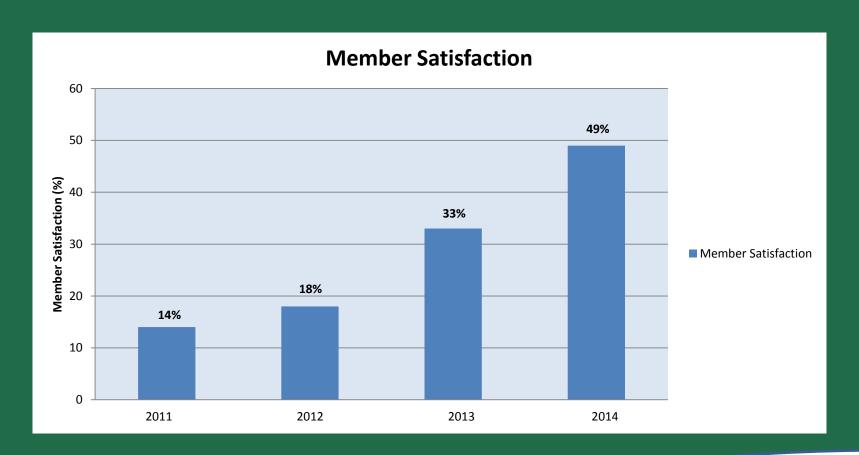














### Reflection / Lessons Learnt

- Under estimated amount of work
- Missed some key groups early
- Photos and tours Crucial
- Be flexible and patient
- Spin off improvements

