

Using Your Assets – Options & Opportunities

Newcastle

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Using Your Assets

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Introduction

- Need to look to the future
- And see what can be achieved



A New Phase of Understanding

- Local authorities understanding of energy
- Benefits of a strategic approach
- Financial and non financial benefits



Developing a New Approach to Energy

- APSE Energy report
- The three areas of generation, distribution and supply
- Which do you want?



The Strategy

- Generation = income generation
- Distribution = economic development
- Supply = social gain eg fuel poverty



What People Want

- Change in energy markets
- To move away from the big six suppliers
- More renewable energy
- More distributed energy



Energy Services Companies

- Why is there a growth in ESCOs?
- The options for local authorities
- What will work for you?



The Options

- Fully licensed company
- White label / white label +
- Licence lite
- Joint venture
- Single purpose ESCO, eg heat networks



How to Go About It

- Consider the options and what the authority wants
- Develop a strategy
- Form an evidence base
- Choose a realistic time frame



Conclusions

- This is an interesting time
- Local authorities are getting there
- It takes time, so move it on!



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