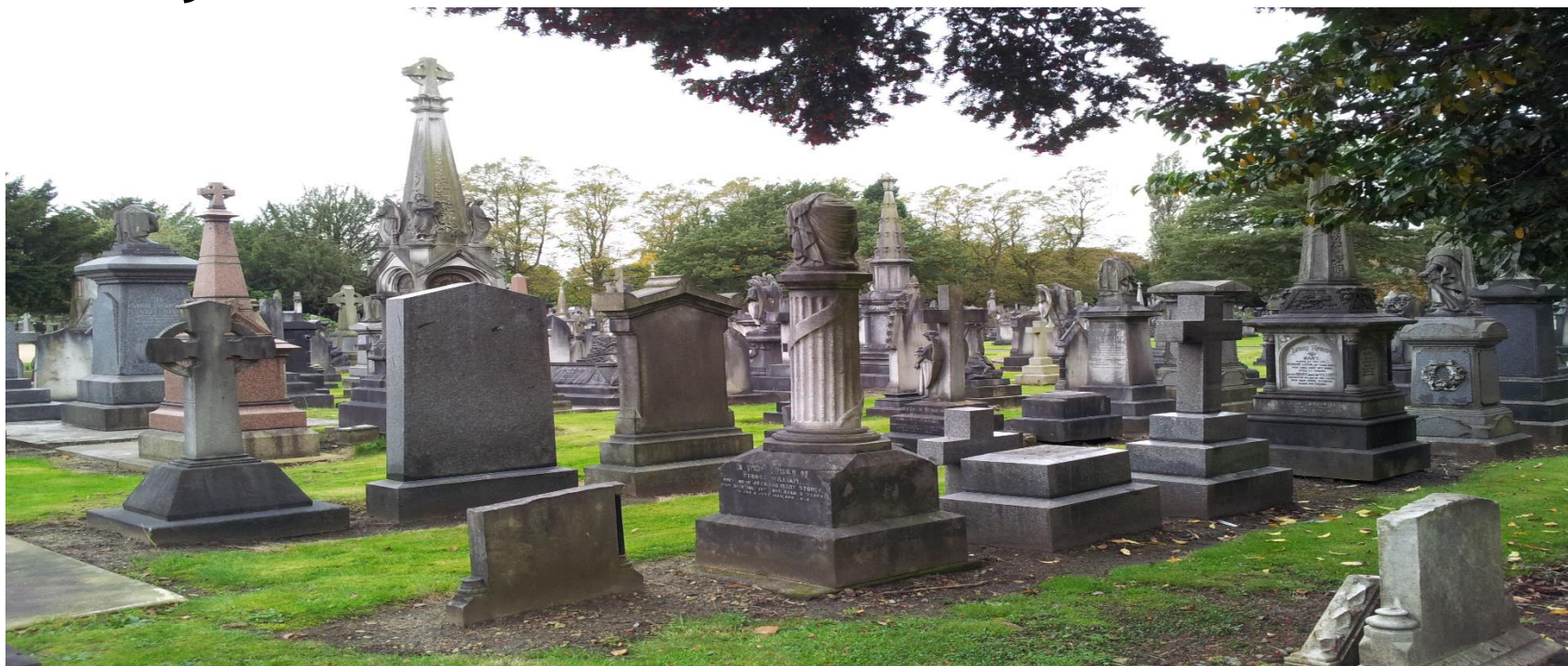
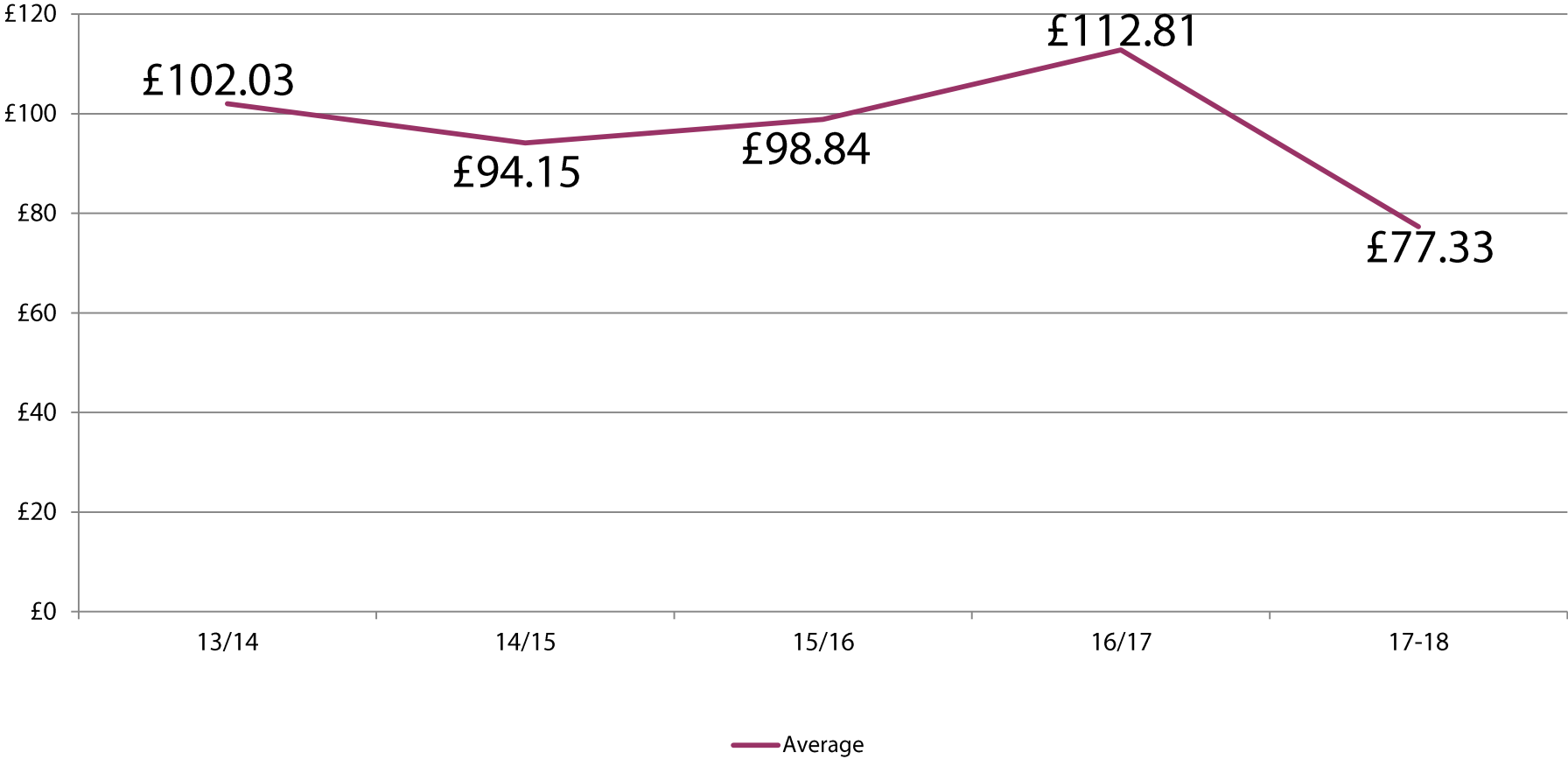


Unit costs and trend analysis 2017-18

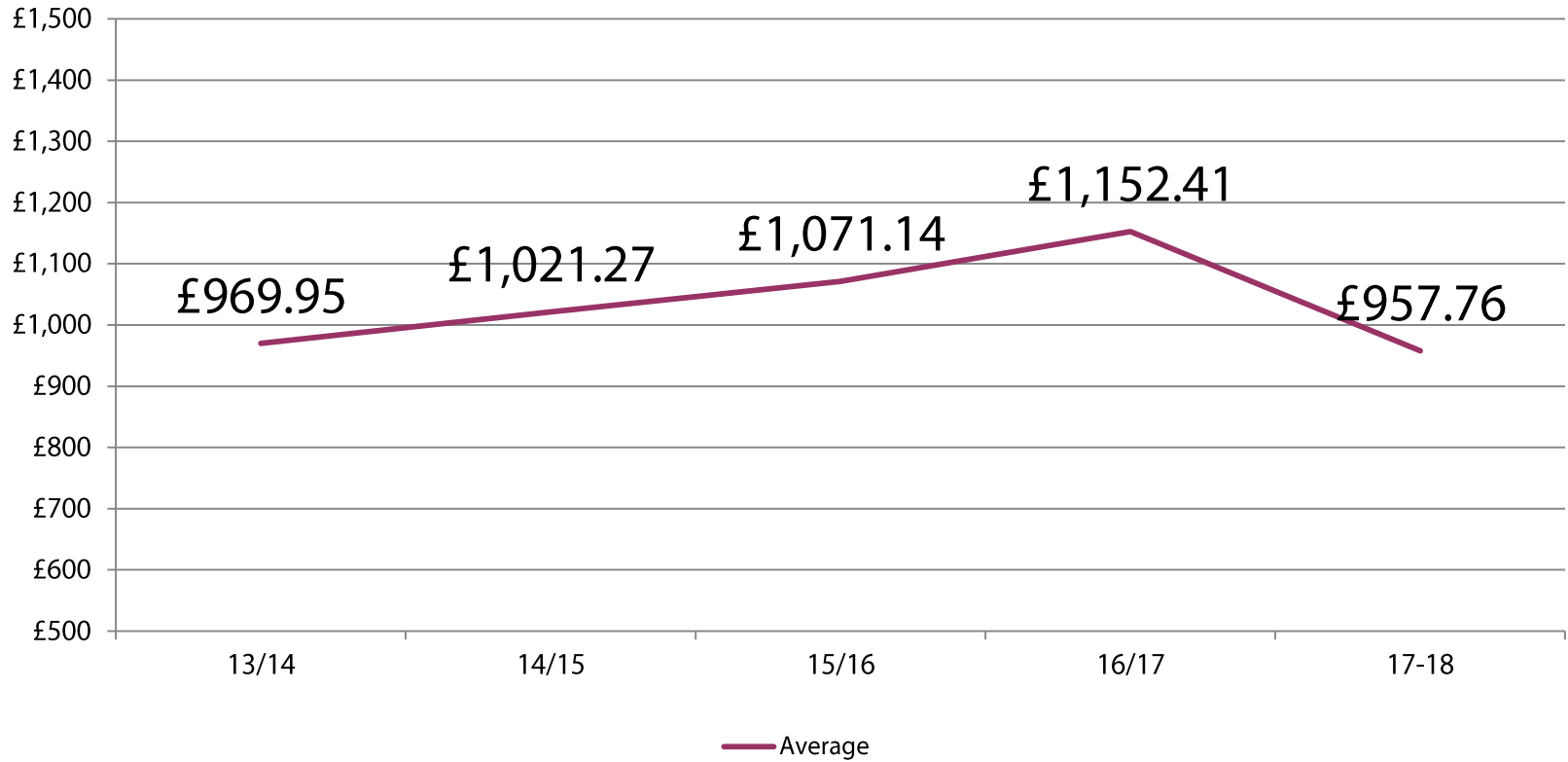




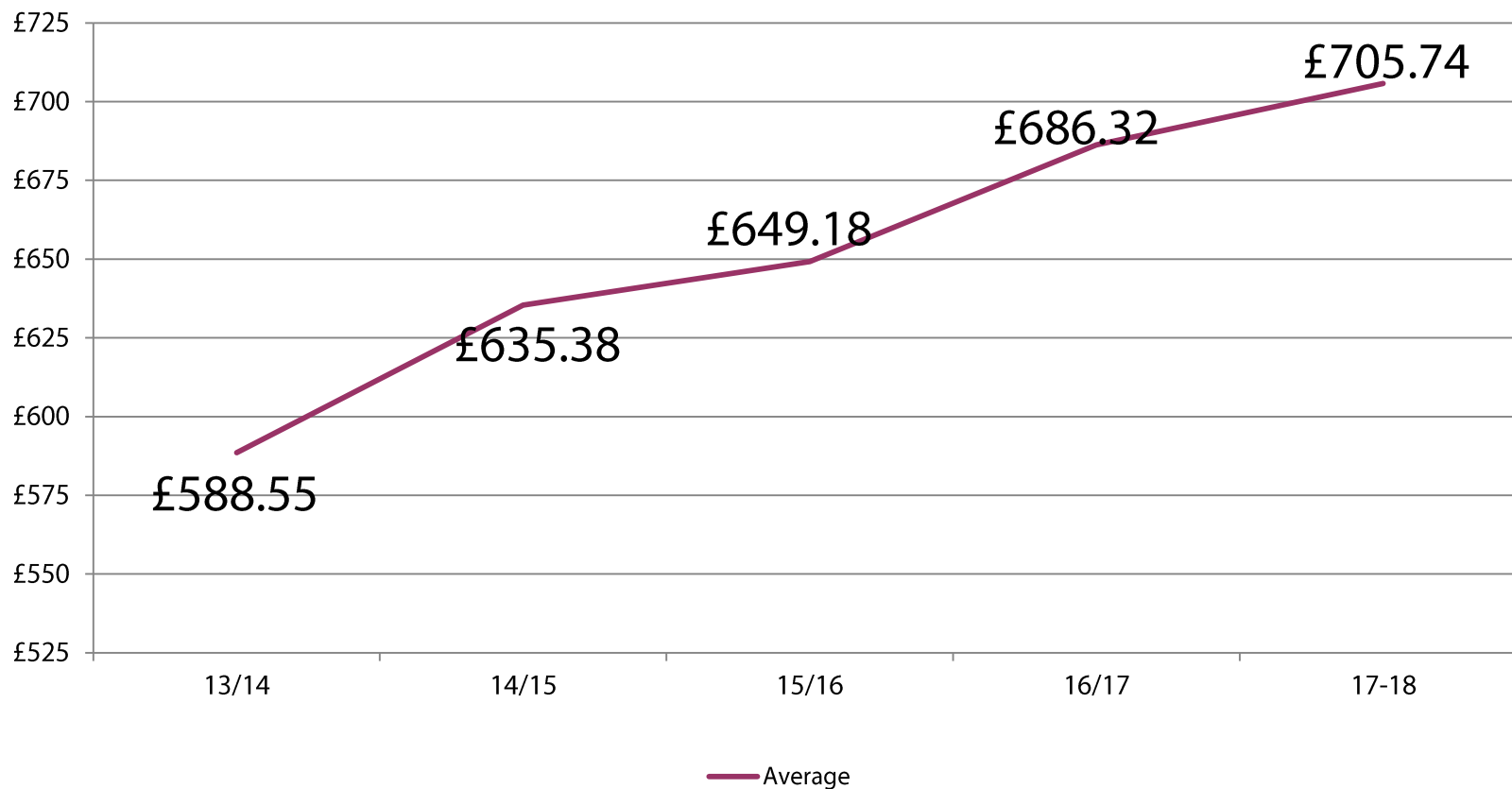
PI 12b Memorial income per disposal (burials)



PI 11b Average income from all disposals (burials)

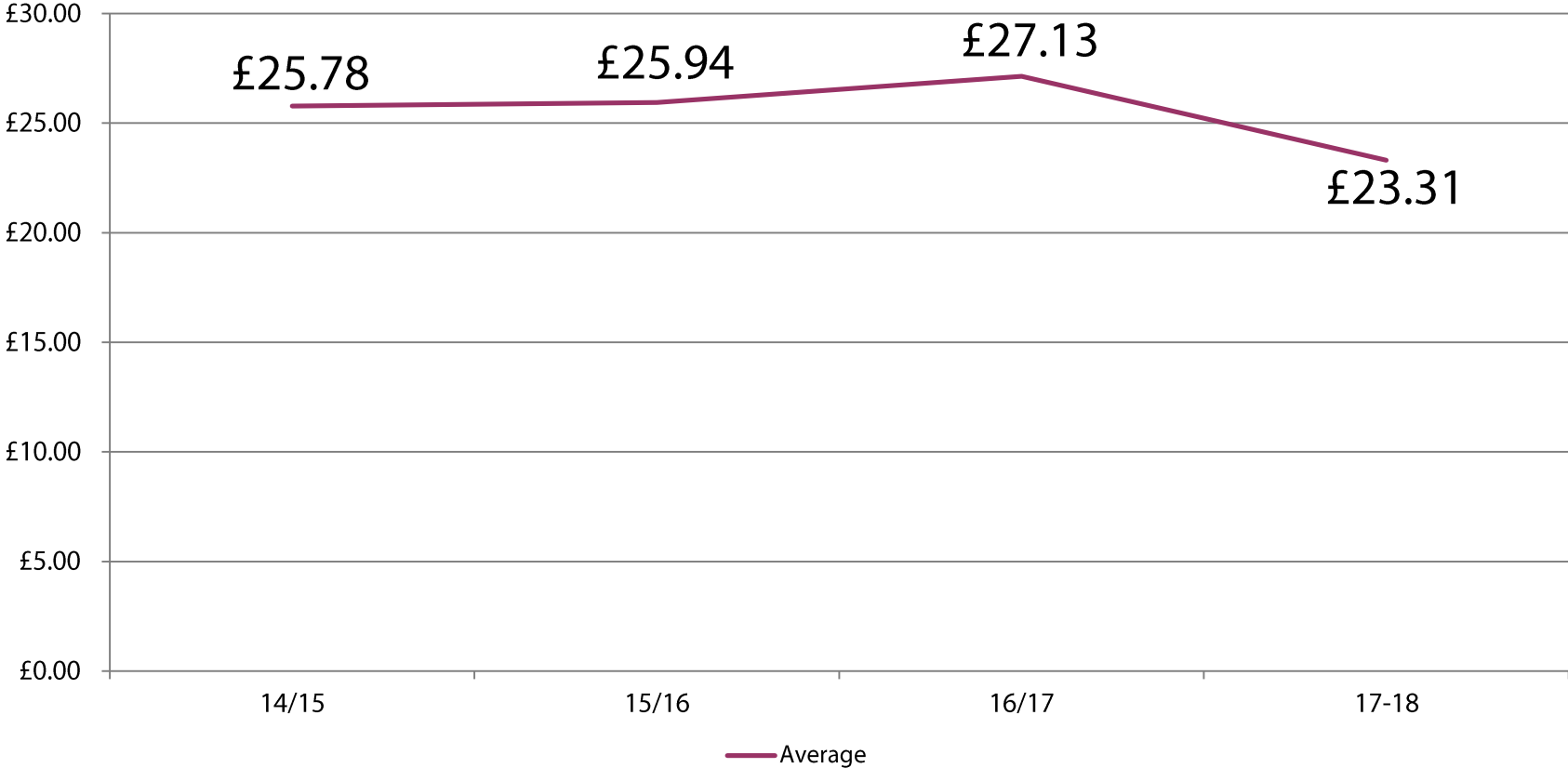


PI 11c Average income from all disposals (cremations)





PI 32 Cremator maintenance cost per cremation



Performance networks seminar 2018 Feedback Sheet

Managers fighting against political will re members not wanting to offer the end to end funeral service.

- A disrupter to the local market will drive down costs. Good political argument to negative attitudes.
- Councils shouldn't be afraid of the income generation aspect of the funeral cost
 - Necessary to cover costs
 - Reinvestment in the service
- Should we measure if councils offer funeral payment plans (pre and post)
- Who is offering end-to-end funeral who partners with local FDS
- Are we aware of aggression / security issues? i.e. the way some people grieve is changing.

NEW MUNICIPALISM

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