

ACTIVE COMMUNITIES Delivering health & wellbeing centres.

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Regional Director, Alliance Leisure





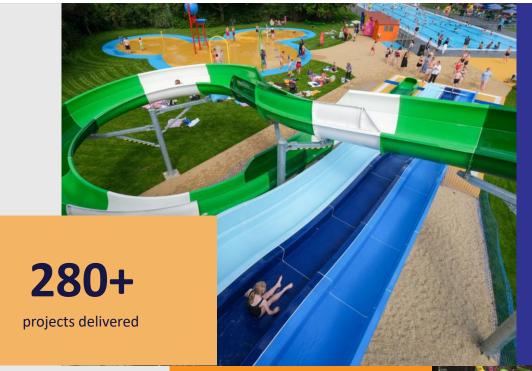
Making public leisure sustainable and building healthy communities



Who we are.

Alliance Leisure is the UK's leading leisure development partner, supporting local authorities that want to improve or expand the leisure facilities and services provided to their local communities.

We develop leisure facilities ranging from £40m+ new builds and large-scale refurbishments, through to outdoor play pitches and play facilities.



£450m

Invested in local authority leisure

25+

Years in business





Looking at the landscape.

NHS Wales:

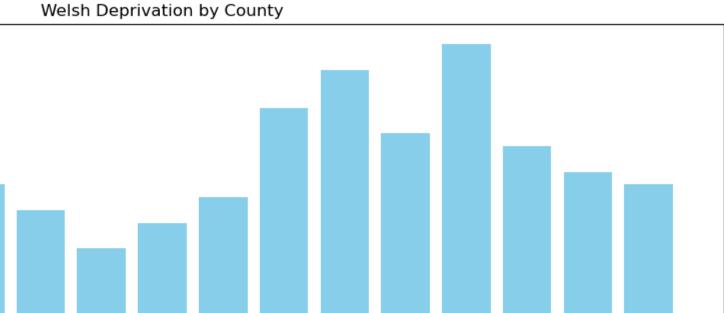
Inequalities in life expectancy increased while inequalities in healthy life expectancy remained stable

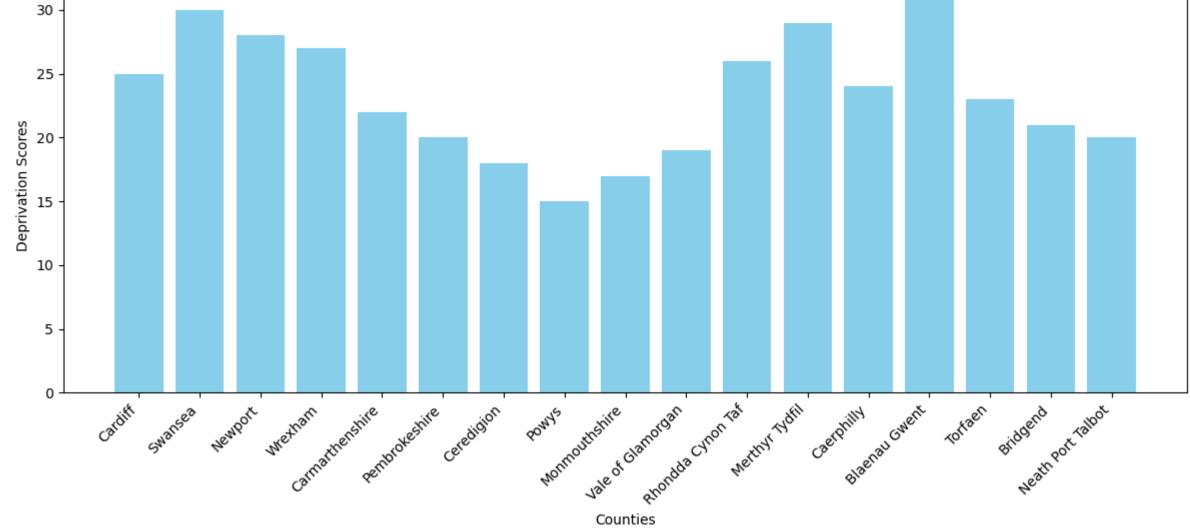
NB: Deaths were notably higher in 2020 due to COVID-19 and will impact upon life expectancy estimates.

Inequalities in life expectancy increased Inequalities in healthy life expectancy remained stable 7.6 years 6.7 years 16.9 years 16.9 years

- Life expectancy in Wales was 82 years for females and 78 years for males in 2018-2020.
- Life expectancy for females was at its lowest point in 2018-2020 since the start of the reporting period (2011-2013).
- Healthy life expectancy was 62 years for females and 61 years for males in 2018-2020.
- Males spend more of their life in good health (78.5%) compared to females (76.0%).
- The gap in life expectancy between the least and most deprived population in Wales has been generally increasing in recent years for males and females, suggestive of growing inequality. The inequality gap was over a year greater for males than in females.
- The gap in healthy life expectancy has remained relatively stable between 2011-2013 and 2018-2020 for males and females. The gap in females was over three and a half years larger than for males.



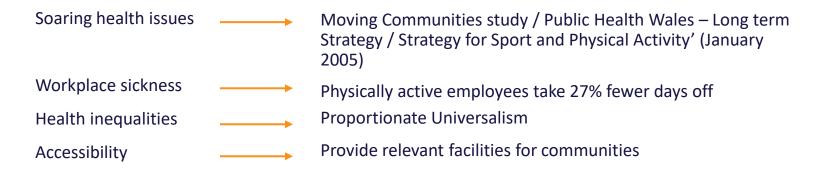








How can leisure help?





- 1. ALS look to address the issues through research and expertise
- 2. Assessing current fitness facilities
 - Current facility mix
 - Commercial performance
 - Customer profiles
 - Social value





Salt Ayre Leisure Centre

Client: Lancaster City Council

Project value: £5m

Project completed: October 2017

Facilities:

- Gym
- Spa
- Immersive studio
- Xheight climbing wall
- Café
- Adventure play
- Innerva Suite

Areas addressed:

- Current facilities underperforming
- Wished to attract more women and young people
- Wished to attract the older generation
- Centre not financially viable

Year one results:

- +101% active members
- +419% member visits
- +178% active females
- 74% 'the appeal of exercising at Salt Ayre has improved since the redevelopment'



Catchment & demographics (TA6)

- Assessment of local area
- MOSAIC profiling
- Local housing plan





King George's Playing Fields.

Client: Brentwood Borough Council

Project Value: £7m

Project completed: March 2022

Facilities:

Changing rooms

Studio

Indoor and outdoor play

TAGactive

Sensory room

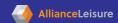
Splash pad & Play area

Areas addressed:

- Anticipated housing growth
- Accessibility considerations
- Economic demographics of the area
- Facilities for younger users & families

Year one results:

- 63,000+ TAGactive games played
- 1,400+ sensory room visits
- 37,000+ splash pad visits
- 30,000+ soft play visitors



Public consultation (TA6)

- User survey
- Non-user survey
- Stakeholder survey
- Focus groups



Brough Park Leisure Centre.

Client: Staffordshire Moorlands District Council

Project value: £17m

Facilities:

Swimming pools

Gym

Studios

Soft play

Squash courts

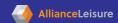
Public consultation results.

Spectator seating — Pool store removed to add seating for both pools

Not enough toilets — Entrance reconfigured to add three new toilets

Squash court inadequacies — Heating system added, floors & seating upgraded





Defining the opportunity (TA6)

- Leisure Database latent demand
- 4Global Demand Modelling





Monmouth Leisure Centre.

Client: Monmouthshire County Council

Project Value: £7m

Project completed: January 2019

Facilities:

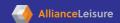
- Gym
- Studios
- Power-assisted exercise suite
- Soft play
- Spa
- Swimming pool

Areas addressed:

- No swimming facilities
- Public demand for swimming
- Feasibility confirmed demand
- Other facilities required

Year one results:

- 290% increase in membership
- 53,000 swimming sessions
- 16,000 power-assisted exercise suite visits

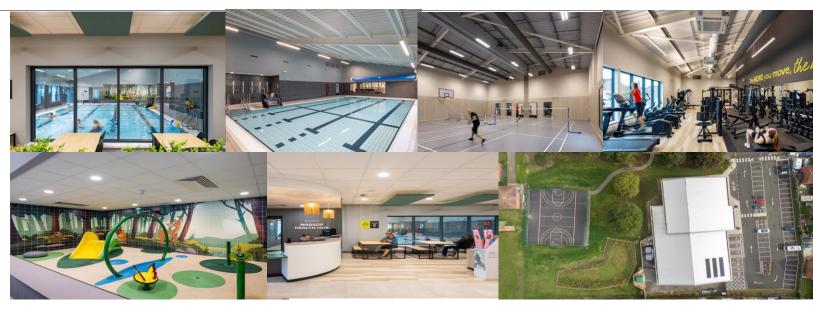


Accessibility – Building relevant facilities

- 25m pool?
- 4 Court Sports Hall?
- Squash Courts?







Warsop Health Hub

Client: Mansfield District Council

Project Value: £11m

Project completed: April 2024

Facilities:

- Gym (35 Station)
- Studio / 2 Court Sports Hall
- 15m x 8m pool
- Splash pad
- MUGA
- Community Room
- Changing Places

Areas addressed:

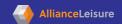
- No swimming facilities
- Public demand for swimming
- Feasibility confirmed demand
- Other facilities required

Year one results:

- 1000 gym members in yr 1
- 650 children on swimming lessons
- Surpassed initial feasibility predictions

The Warsop health Hub is a shining example of where placebased facilities and services play a significant role in improving the health and sense of belonging of not just the local community but being part of a wider programme helping support the whole of Mansfield District residents, businesses and visitors.

Adam Hill, Chief Executive, Mansfield District Council



Moving forward.

The effect of external factors, and how we can implement our knowledge to serve our communities



Integrated services.

- Integration of physical activity & community facilities
 - Libraries
 - NHS services
- Improves health outcomes & strengthens community ties
- Streamlines referrals
- Enhances communication between providers
- Reduce transport barriers





Clay Cross Active.

Client: North East Derbyshire District

Council

Project Value: £24m

Funded by: Council, Town Deal, Sport

England

Traditional facilities:

- Swimming pool
- Gym
- Soft play
- Innerva suite
- Studios
- Sports hall
- Café

Integrated community facilities:

- Citizens Advice Bureau
- NHS clinics
- Community rooms



Final thoughts.

How do we make public leisure sustainable and build healthy communities?

- Engage with stakeholders
- Implement thorough research into local community
- Integrate services
- Make noise on the benefits that our industry can bring to the population
- Build relevant hubs



UK Leisure Framework

The traditional timeconsuming route to procurement is a thing of the past.

THE NEW PROCUREMENT ACT

- 1. the move from MEAT (most economically advantageous tender) to just MAT. So heavier weighting on non-financial areas like performance, outputs, social value, sustainability.
- 2. Trying to help micro and SME companies succeed with more tenders.
- 3. Publication of tenders through a central digital platform, rather than lots of regional tenders







Delivering excellence for public leisure.

Alliance Leisure is the appointed delivery partner for the UK Leisure Framework, owned and managed by Denbighshire Leisure (DLL).

The UK Leisure Framework is the only Framework in the UK dedicated to leisure development and provides an end-to-end solution for public sector bodies looking to scope, procure, design and build sustainable leisure facilities, taking advantage of efficiencies and expertise at every level of the supply chain.





£2bn

framework investment value

The benefits.

Using the UK Leisure Framework brings many benefits to the completion of your project, including:

- Leisure industry expertise
- Driving value for money
- Full delivery solution
- Trusted supply chain
- Ease of procurement
- Speed of delivery
- Risk mitigation
- OJEU compliant
- KPI's on social value (local supply chains)



£750m

in planning and construction stages

projects delivered

£250m+

completed project value





Questions.