



Kinect
ENERGY GROUP
formerly **OrchardEnergy**

Calderdale
Council

6C Partnership

January 2018

Caroline Jamieson

Kinect Energy Ltd





6c – The Vision

- Established in September 2015
- Unique Partnership
- Eligible to business' in the 6 Regions of Calderdale
- Aim to help business reduce energy overheads
- Understand their business' energy requirements – Contracts and Efficiency
- Identify a suitable strategy to match their needs
- Reduce carbon footprint
- Support Community Energy Projects





6c The Vision

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Over **£1,000,000**, identified water savings by 2017.



Calderdale business based in Elland

95% Retention Rate

Working with **100+** Schools

Purchasing **2.5 TWh**

That's around **£200,000,000's**

Serving **1450** Clients



Employing **80+** Staff





The 6c Team

Jez Tweed – Environmental Management CMBC

Caroline Jamieson – New Business Executive

Lucia Harney-Dey – I & C Development Director



Face to face meetings

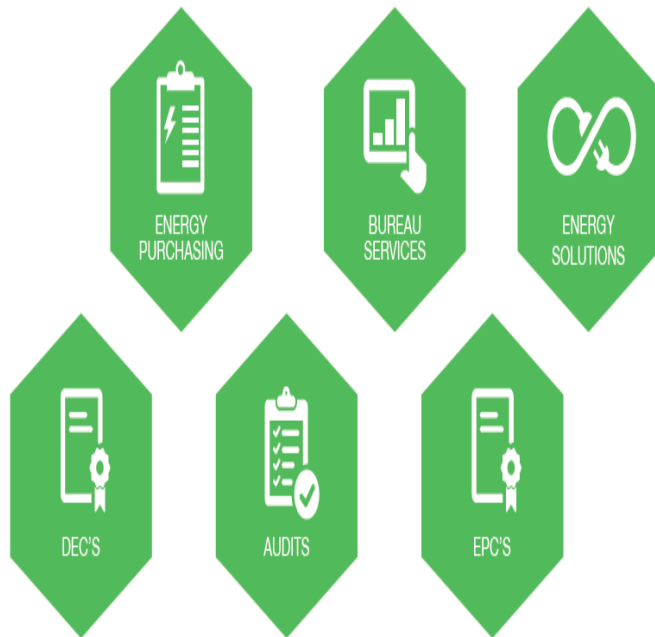


Account manager



6c Core Services & Sectors

Services



Sectors

- Schools
- Manufacturers
- SME's
- Charities



6c Achievements

40 Clients
by
2017

63 Clients
By
2018

20.29%
Savings
Gas

4.49%
Savings
Electricity

£300,000
Savings on 1st
invoices
until 2017

Money
generated for
community
funds

Unique Basket
Created with
Engie





6c Choice



6c Choice



Purchase flexible contracts



Purchase fixed contracts

- Bespoke basket created with ENGIE
- Allows business' to be added at any point to increase the purchasing power
- Trading is unique to each business' requirements – accommodate their attitude to Risk Management
- Provides simple billing and can fix third party costs
- Bills as though in a fixed contract with quarterly reconciliations to see the benefit of purchasing flexibly
- Fixed, Part Fixed and Pass Through Contracts are also available
- Green, Brown and Blue Tariffs
- 12 – 60 month contracts
- Forward Purchase up to 18 months in advance of a contract start date





6c – The Future

- Raise awareness of the scheme in Calderdale
- Increase the number of business who take advantage of the energy efficiency schemes
- Achieve the 100 business milestone in 2018
- Continue to strengthen our relationship with the council so we can together help business' achieve their energy goals





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Thank you for your time today.

Please ask any Questions?

