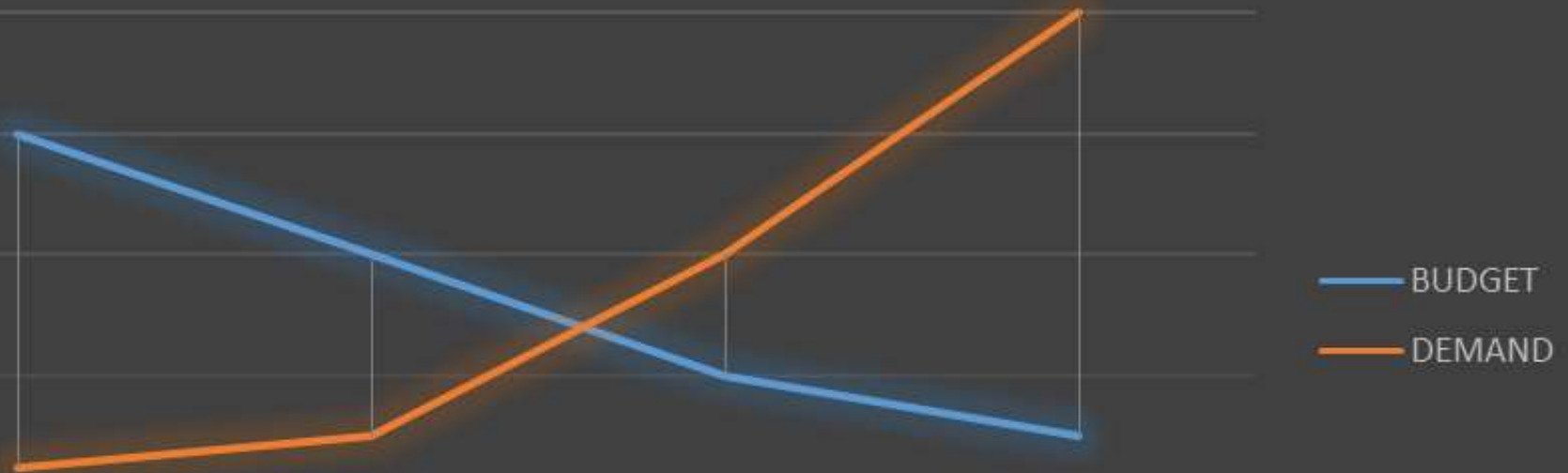


A COUNCIL WIDE APPROACH TO INCOME

DEVELOPING COMMERCIAL SERVICES
IN ARGYLL AND BUTE



PRESSURES ON LOCAL AUTHORITIES



8 Key Work Streams:

- ▶ Grow sales in secondary schools
- ▶ Develop an Argyll and Bute distribution centre
- ▶ Develop marketing activities
- ▶ Review school meals pricing
- ▶ Review drinks provision
- ▶ Review external client charges and external income generation
- ▶ Develop events
- ▶ Share services across the public sector

#abplace2b





iKiosk Pre-Order Terminal

13:41
MONDAY
15/06/2015

r. When your account is displayed, remove your card. Then follow on-sc

How to Use iKiosk...

10000 Orders can be made from 08:00 - 11:30

To Create a Pre-Order

1. Place card against reader
a) Enter Pin Number
You should select an option
to create a pre-order for
later.
(Remove your card)
2. Select required food
3. Press "Accept Order"
4. Take your receipt

To Read Your Card

1. Place your card against
the blue Reader.
2. When your details are
displayed, remove your
card.



Enter pin number
then press "OK"

REMEMBER, DO NOT WALK AWAY WITHOUT PRESSING THE RED "CLOSE ACCOUNT" BUTT



Mains

Min: 1

Choose your main meal

Max: 2

Country Bake, £1.95



Creamed Potatoes, peas and sweetcorn

Pasta Bolognese, £1.95



Roast Turkey, £2.95



Roasted potatoes, broccoli & cauliflower with gravy

Sandwich, £1.00

Build your own sandwich



THE ACADEMY

Good Food · Great Life

Eat Well

Live Well







Opening Hours:

MENU:

Soup	£1.00
Filled Rolls	£1.50
Hot Dogs/hot snacks	£1.50
Tea/Coffee	£1.00
Home Baking	70p
Crisps	70p
Chocolate	70p
Juice	£1.00

HEALTHY SNACK OPTIONS ARE ALWAYS AVAILABLE - SEE
THE COUNTER FOR TODAY'S SELECTION





ROYAL SCHOOL OF THE ARCHBISHOP OF TOWNS

1875

1875























Pit's CARIBBEAN SHACK

Woman in a striped tank top and floral pants, wearing blue gloves.

Woman in a patterned dress, wearing blue gloves.

Stainless steel chafers on a table.

falafel & meat

FAM



Soft
DRINKS
£1.20

FAM
MAMA'S FALAFEL
WRAP

FAM
BABA'S STEAK
WRAP

MAMA'S FALAFEL
WRAP £5.50
BABA'S STEAK
WRAP £6.50
PORTION CHIPS
£2.70

FAM
BABA'S STEAK
WRAP

FAM
MAMA'S FALAFEL
WRAP







Riva Restaurant Helensburgh
Italian Restaurant & Bar

www.rivahelensburgh.co.uk 01436 677796

12 West Clyde St.
rivahelensburgh@gmail.com

Grassh 2.4
Panna 2.4
Hot Smo 2.3
Sprinkle 2.3



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HAPPY
BIRTHDAY



WARM
wishes













Helensburgh
BEER & GIN
Festival

Helensburgh and District
Round Table



Friday from 6pm
Saturday from 12noon

The banner features illustrations of a beer glass, a red and white striped glass, and a gin and tonic glass with a lime wedge. The Round Table logo is a circular emblem with a central figure.







HELENSBURGH & LOMOND CIVIC CENTRE
FULL INDOOR & OUTDOOR EVENT

SATURDAY 20TH & SUNDAY 21ST JULY 2019
DJ SETS FROM 6PM - 11PM // TICKET ENTRY ONLY

★ SHS EVENTS PRESENTS ★



Beats n Eats

SUMMER SESSIONS
2019

SATURDAY 20TH JULY 2019

★ IAIN BONEY CLARK ★

STREETRAVE | COLOURFEST | THE ARCHES

MICHAEL PATERSON - NEIL HOOD - JACK WALKER - JAMES BROWN

SUNDAY 21ST JULY 2019

★ HARRI ★

SUB CLUB | SUBCULTURE

DANIEL SHARKEY
SHARKBOX

SCOTT SINCLAIR - CHRIS HARKINS - STEPHEN PEARSON - GRAEME BURCH

18+



*TICKETS AVAILABLE ONLINE AT TicketTailor

£5



Team

William



AVA & ALFIE

#TheVoiceKidsUK







FULLY LOADED
HOT DOG

PREPARED

FAMA'S





**FRIDAY
HEADLINER
GEORGE BOWIE**



**SATURDAY
HEADLINER
JON MANCINI**

TRICKS & TREATS



Saturday 26th October

10am - 5pm Free, Family, Fun

BEATS & TREATS



FRIDAY 25TH OCTOBER
7PM - 12PM OVER 16'S (TICKETS ONLY)

SATURDAY 26TH OCTOBER
7PM - 12PM OVER 16'S (TICKETS ONLY)

TICKETS AVAILABLE VIA TICKET TAILOR

Fancy Dress, Food, Drink, Market Stalls, Entertainment & DJ's

Helensburgh & Lomond Civic Centre

Helensburgh G84 7PG

















BEATS AND EATS

Eating to the beat at festival

Thousands of people enjoyed the festival at the heart of the town. The event was held at the heart of the town and was a success for the organisers. The festival was held at the heart of the town and was a success for the organisers.



Music and food



Scottish culture in pictures

Burns Night and disco keep Scots culture alive and well

Floors are filled at traditional and contemporary celebrations

Thousands of people gathered in Glasgow for Burns Night and a disco celebration. The event was held at the heart of the town and was a success for the organisers.



Street Food Sunday picture special



Town's Street Food Sunday

The town's Street Food Sunday event was a success. It was held at the heart of the town and was a success for the organisers. The event was held at the heart of the town and was a success for the organisers.



whets appetite



Hog Roast & BBQ

The Hog Roast & BBQ event was a success. It was held at the heart of the town and was a success for the organisers. The event was held at the heart of the town and was a success for the organisers.



Sea Life Centre summer pass offer - p19



Helensburgh's first Street Food Sunday event goes down a treat

Helensburgh's first Street Food Sunday event was a success. It was held at the heart of the town and was a success for the organisers. The event was held at the heart of the town and was a success for the organisers.



Families have their cake and eat it at food event



Families have their cake and eat it at food event

Families have their cake and eat it at a food event. The event was held at the heart of the town and was a success for the organisers. The event was held at the heart of the town and was a success for the organisers.

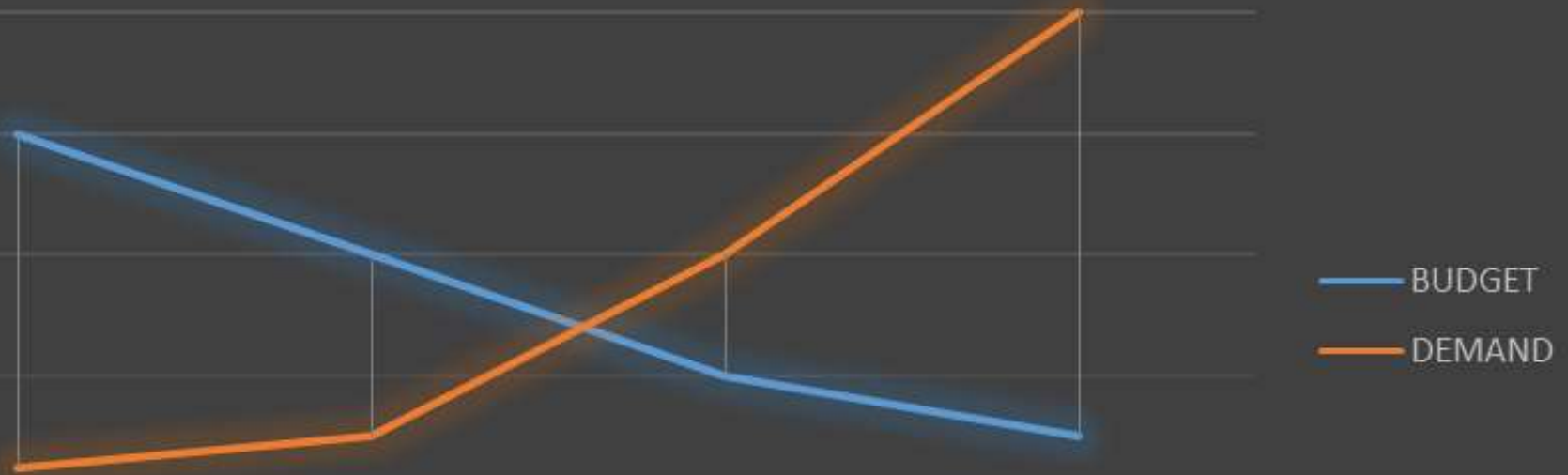




A&B | Transforming HSCP | Together

Argyll & Bute Health & Social Care Partnership

PRESSURES ON LOCAL AUTHORITIES



Commercialism in The Public Sector



Commercial Strategy

Know your Unit Cost

Function efficiently

Make or Buy

Grow our Own

Generate Income

SWOT
(inc Appetite for Risk)

Business
Case
Approach

What we are currently doing

- ▶ Catering & Cleaning Innovation Project – 8 Workstreams
- ▶ One Council Property Approach
- ▶ Renewable Energy – wind turbines, biomass, solar
- ▶ Selling Services
 - ▶ Building Standards
 - ▶ Tax, Audit & Insurance Advice
 - ▶ Payroll Function
 - ▶ Planning Advice & Support – Local Review Board
 - ▶ Cleaning & Catering Function
 - ▶ Property Functions & Tendering for design
- ▶ Partnerships – Ministry of Defence, Police, DWP, SDS, Visit Scotland, CalMAC, UHI
- ▶ Film in Argyll
- ▶ Oban Bay Pontoons – Leisure
- ▶ Events

One Council Property Approach

- ▶ **Make the most positive and efficient use of our property for the benefit the Council and our communities and to partnership with other landowners to realise potential in our area.**

1. Build A Proactive Team
2. Take the Lead
3. Challenge
4. Be Commercial
5. Quantify the outcomes



Climate Change



The future

- ▶ Ghost Kitchens
- ▶ Fresh Air
- ▶ Space
- ▶ Hydrogen
- ▶ Seaweed
- ▶ Carbon Capture



Conclusion





▶ <https://www.youtube.com/watch?v=FzkJEWiHRJw>

 Ross McLaughlin

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 @RossMcLaughli19

 Jayne Jones

Commercial Manager

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  @ArgyllButeFood