



Arlwyo a Glanhau

NEWYDD

Catering & Cleaning



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'The journey from GOOD to GREAT'

Steve W Jones,
Managing Director



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Background

- » Cost Savings needed to address FCC funding cuts
- » Wish to retain jobs and services – Cabinet lead
- » Alternative Delivery Model Feasibility Study
- » Local Authority Trading Company (LATC) with TECKAL exemptions



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Why an LATC?

- » The advantages of an LATC are:
 - Safeguard jobs by diversifying work and contracts
 - Return revenue to the Local Authority through profitability
 - Generate economies of scale and greater efficiency
 - Retain people and knowledge within the company
 - Create a more commercial culture
 - Trade in the wider market
 - Retain more control and a greater public sector ethos

Commerciality



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- » **Vision** - 'Facilitating growth through Good Food and Clean Environments by adopting a more **efficient** and **sustainable** model '
- » **U S P** – 'the Council-managed Catering and Cleaning company you can Trust'

Legal Structure

- Local Authority Trading Company
- Single shareholder – Flintshire County Council
- Board of Directors
- TECKAL exemptions



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Board Recruitment



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- About the Board
- Main Purpose of Our Board
- Board Member Time Commitments
- Skills/Competencies
- Values and Behaviours



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Our Board

- **Chair**
- **Vice Chair**
- **Local Member**
- **Other Directors**

Legal Documents



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- **Articles of Association**
 - **Reserved Matters**
- **Services Concession Agreement**
- **Transfer Agreement**
- **Admission Agreement - Pension**



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Other Agencies

- **Companies House**
- **HMRC**
- **Intellectual Property Office**
- **Bank**

New Beginnings



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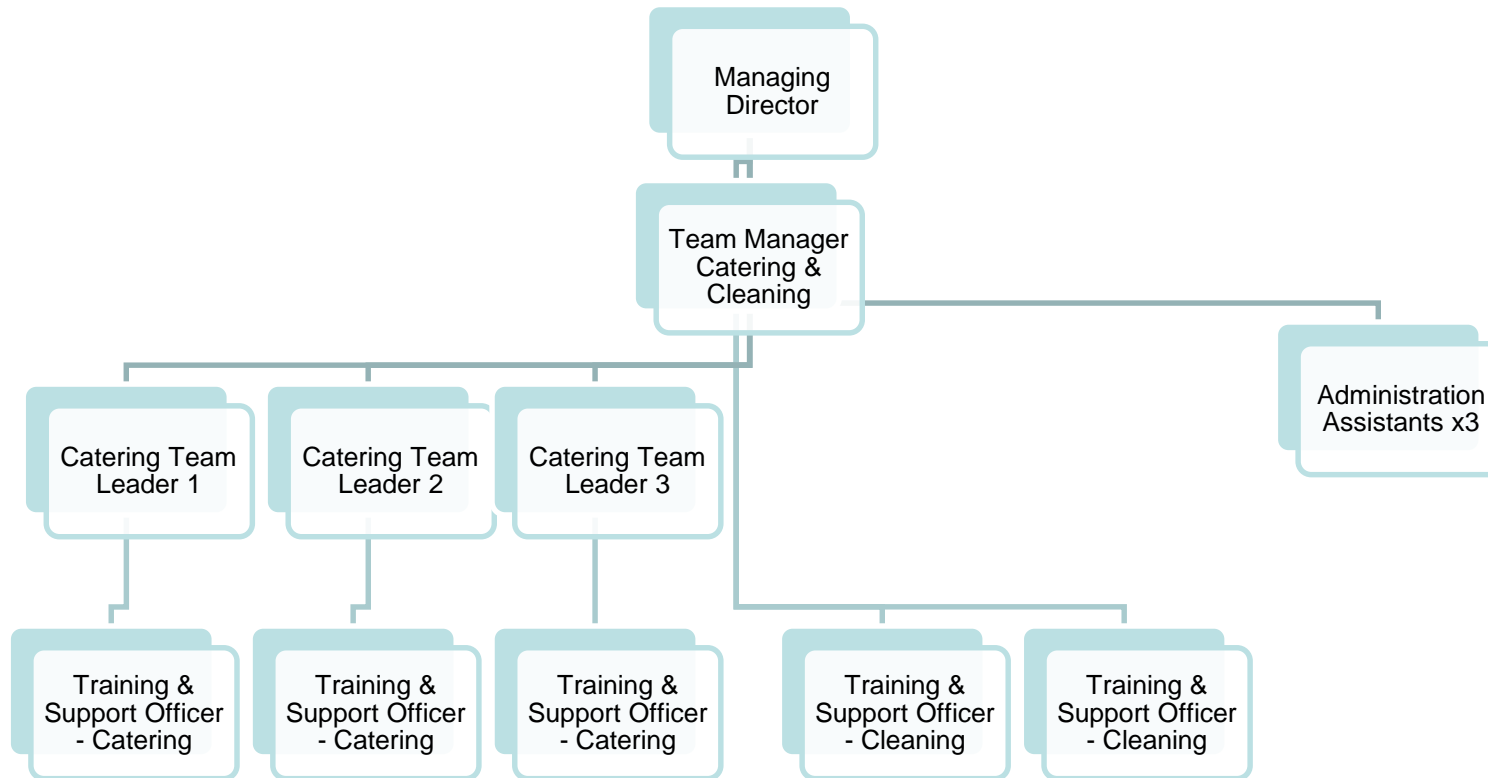


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Current Structure





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What Next??



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Thank You

Any Questions?

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