
APSE – Highways, Street Lighting and Winter Maintenance

YPO Highways and Construction

31st October 2023

Kath Johnson – Category Manager Construction



Charlie Holland – Category Buyer Highways



Agenda



Current and Arising Industry Challenges

Opportunities for Financial Savings

Benefits of Utilising a Purchasing Consortium

Current and Arising Industry Challenges

Skill Gap and Aging workforce

Sustainability Concerns

Budget Constraints

Supply Chain Volatility



Opportunities for Financial Savings



Tendering smaller contracts to reduce subcontracting

The use of innovative materials for longevity

Purchasing during off peak seasons

Longer contracts to build relations and reliability

Benefits of Utilising a Purchasing Consortium

Cost of purchase – time-saving, providers are pre-qualified

Supplier Due-Diligence

Category expertise and experience

Compliance assurance



HAPPY BIRTHDAY YPO 2024



Thank You



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