

FEBRUARY 2021 / JOE ELLWOOD

EV charging considerations for Local Authorities



ABB and **EV** charging

ABB's E-Mobility at a Glance



~ 800 employees

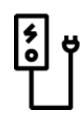
~ 250 R&D engineers



20,000+ DC chargers sold in 85 countries



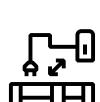
CAGR above market average



380,000+ AC chargers, including via Chargedot



Double revenue to next competitor



~ **42 million** charging sessions enabled and ~ **470 GWh** power delivered



global **3 BUSD** market #1 market leader (excl. CN)



invested in **5 start-ups** in E-mobility space



ABB E-mobility solutions business

Continued commitment and investment

E-mobility Innovation Lab (Delft, NL)





November 2019

State-of-the-art R&D facility with 3 x car and 1 x bus/truck test bay

Focus:

- **R&D** for charging solutions
- Interoperability testing w/ OEM



Link to online story

Chargedot (Shanghai & Pinghu, China)



March 2020

67% share acquired

Focus:

- China domestic market
- AC chargers



Link to online story

New Manufacturing Site (Valdarno, Italy)



Q2 2021

State-of-the-art manufacturing facility

Focus:

- Scale up for DC fast chargers demand
- R&D test site for power testing



Link to online story



EV fast charging and global standardization

ABB leading in major developments this decade



2010

Founding of CHAdeMO Launch Terra 51 ABB was involved from the start



2010

50 kW CHAdeMO charger



2012

Founding of CCS alliance ABB involved from the start, basis for IEC standard



2013

Launch CCS & multi-standard Terra 53 CCS + CHAdeMO +



2013-2015

Launch global variants Terra 53 China, USA, APAC



2016

First eBus chargers Global partnerships with bus OEMs



2018 First eTruck

chargers Global partnerships with Truck OEMs



2019

DC Wallbox 24kWp, 920V



2020

Terra AC 7.4 - 22kW



ACNear **CHAdeMO CCS** alliance Multi-standard E-bus Higher power **Smart AC** future **Pilots** First EV's IEC 61851-23 **Global EV spread OppCharge High Voltage**

2010

First EU 50 kW charger Proprietary standard, no consumer EV's available



2010

First EV's with DC charging Nissan Leaf & Mitsubishi iMieV



Slide 5

2012

First demo of CCS charging ABB & CCS alliance at



2012 - 2013

First nationwide DC networks ABB in Estonia. EVS26 Los Angeles USA Denmark Netherlands



2012 >

ABB leading Connectivity & uptime ABB has industry leading uptime by remote mnmnt



DC networks spread globally Europe, USA, Asia

2014 >



2017

Launch of high power for cars 150-350kW charging for next generation EV's



2018

Gen2 charge post and Terra 54HV Next steps in High Voltage charging



2020

Terra 184(HC), Terra 124(HC), Terra 94 Dual DC charging in Terra 184 and Terra 124. Up to 300A.







ABB DC fast charge installations

Proven technology in the field since May 2010, now in 82 countries

Actual

Argentina, Australia, Austria, Azerbaijan, Bahamas, Belgium, Bosnia Herzegovina, Brazil, Bulgaria, Canada, China, Chile, Colombia, Croatia, Cuba, Czech, Denmark, Ecuador, Egypt, Estonia, Faroe Islands, Finland, France, Germany, Georgia, Greece, Greenland, Hong Kong, Hungary, Iceland, India, Indonesia, Ireland, Israel, Italy, Japan, Jordan, Kazakhstan, Kosovo, Kuwait, Latvia, Liechtenstein, Lithuania, Luxembourg, Malaysia, Mexico, Monaco, Mongolia, Montenegro, Morocco, The Netherlands, New Zealand, Norway, Pakistan, Panama, Peru, Philippines, Poland, Portugal, Reunion Island, Romania, Russia, Rwanda, Saudi Arabia, Serbia, Singapore, Slovakia, Slovenia, South Africa, South Korea, Spain, Sri Lanka, Sweden, Switzerland, Taiwan, Thailand, Turkey, United Arab Emirates, Ukraine, United Kingdom, USA, and Vietnam.



Total more than 17.000 pcs DC fast charging units sold (≥10 kW)



ABB is global charging partner for Car, Bus and Truck OEMs

Strong presence in China, USA and Europe

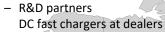
















R&D partners DC fast chargers at dealers



- DC Wallbox

Formula E









- R&D partners









R&D partners





 DC fast chargers at dealers

- R&D partners





 DC charging testing & R&D





 DC charging testing & R&D





 Global partnership R&D partners



 Partnership R&D partners





- Bus R&D partners





R&D partners



- Truck

- R&D & joint project







R&D partners



Joint projects



R&D partners













Cooperation

R&D partners





R&D partners





R&D partners







R&D partners

- DC fast chargers at dealers
- Cooperation Dong-Feng





Charging partner





R&D partners





R&D partners





 R&D partners DC wall box for Denza EV



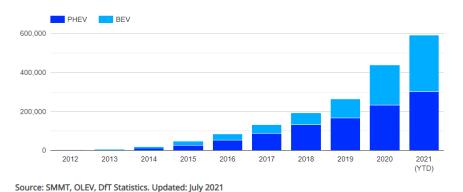
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UK outlook

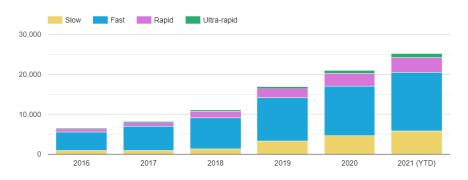
E Mobility – Where are we now and where do we think this will go in the UK?

EV market and changes to building regs





Number of public charging points by speed (2016-to date)



Total devices: 25227, Updated: 20 August 2021

ZAP MAP

New residential buildings

- Chargepoint to be required in every building with off-street parking
- Multi-dwelling buildings with more than 10 spaces to include cable routes for all spaces

New non-residential

Every new non-residential building and every non-residential building undergoing major renovation with more than 10 spaces to have one chargepoint and cable routes for a charger for one in five spaces

car parking

Existing non-residential

At least one chargepoint in existing non-residential buildings with more than 20 car parking spaces (from 2025)

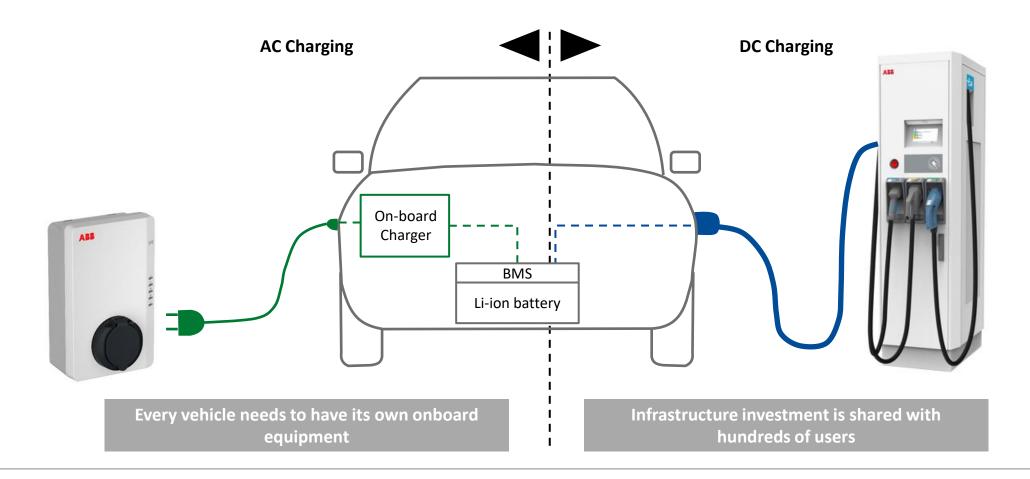
ZAP MAP



DC versus AC charging

AC charging vs DC charging

On-board vs Off-board equipment





Public and commercial car charging – Use cases

Charging service should match charging application and demand

Public and commercial EV Charging

AC destination

7-22 kW

4-16 hours



- Office, workplace
- Home
- Multi family housing
- Hotel and hospitality
- Overnight fleet
- Supplement at DC charging sites for PHEVs

DC destination

20-25 kW

1-3 hours



- Office, workplace
- Hotel and hospitality
- Parking structures
- Dealerships
- Urban fleets
- Public or private campus
- Sensitive grid applications

DC Fast

50-150 kW

20-90 min



- Retail, grocery, mall, big box, restaurant
- High turnover parking
- Convenience fueling stations
- Highway truck stops and travel plazas
- OEM R&D

DC High Power

150 to 350 kW+

10-20 min



- Highway corridor travel
- Metro 'charge and go'
- Highway rest stops
- Petrol station area's
- City ring service stations
- OEM R&D



Public and commercial car charging – Use cases

Charging service should match charging application and demand

Public and commercial EV Charging			
AC destination	DC destination	DC Fast	DC High Power
7-22 kW	20-25 kW	50-150 kW	150 to 350 kW+
4-16 hours	1-3 hours	20-90 min	10-20 min
ABB			



Connection to back-office & payment systems

Manage, monitor and connect to your business

Positioning connected services

Electric cars















RENAULT







Charging infrastructure

CCS CHAdeMO GB AC



Connected

Services



ABB $\mathbf{Ability}^{\mathsf{TM}}$

Solutions to run a charger network





























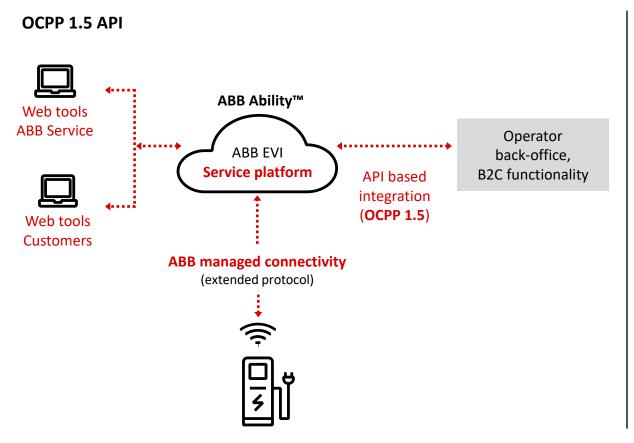


ABB does not have exclusive cooperation with any of the solutions

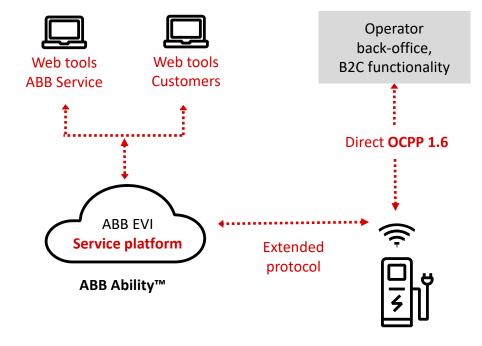


Digital integration of an ABB EV charger

OCPP 1.5 API compared to Direct OCPP 1.6



Direct OCPP 1.6 via Dual Uplink





Local authority case studies

Northumberland County Council

Terra 53 / 54 – 24 units

- Early adopter of public EV charging
- ABB 50 kW units deployed around the county
- 149 public charger in total (Jan 2021)
- 46 chargers per 100,000 people compared with average of 31
- Until recently on free vend, but payment terminals recently activated to raise funds to expand network – 35 ppkWh

News

3rd March

Northumberland leading way on EV charging points





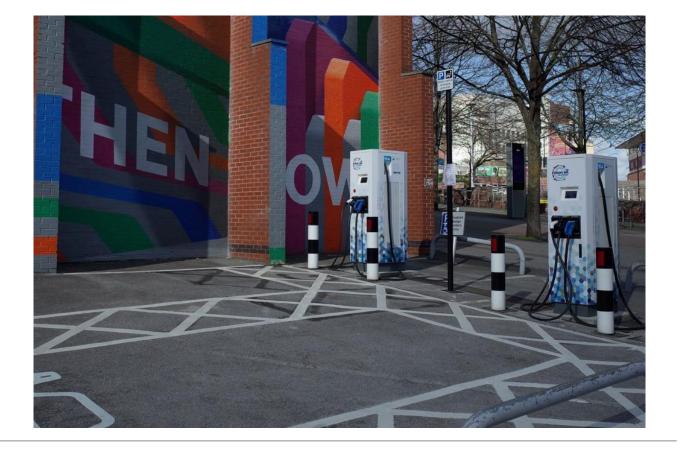


Sheffield City Council

Terra 54 – 24 units

- New network of 18 x 50 kW units for public use in 7 locations across Sheffield
- Additional chargers installed for exclusive use by taxi drivers
- 30p per kWh contactless or app
- Overstay charges after one hour to encourage drivers to move their car for others to use







City of York Council

Terra High Power, Terra 54HV and Terra AC



• Live project at two existing park and ride sites



YorkMix → Radio → Things to do Mix+ More → Q

York's electric car charging 'hyperhubs' will be the largest in the North

Friday 19 February, 2021 by Chloe Laversuch - Local Democracy Reporter in Transport





Harrogate Bus Station (operated by Transdev)

3 x 300 kW pantograph bus chargers

- First "opportunity" bus chargers installed in UK
- Project in conjunction with Volvo buses
- Charging at bus station is enough for full recharge
- No other en-route or depot charging required



