membership resources

APSE Social Value, Public Procurement and Commercialisation Network

Tuesday 3 November 2026 – 10:30pm - 12:00pm

Agenda:

1. **Welcome from the Chair**
   Speaker: **Councillor Tonia Craig, Eastleigh Borough Council**

2. **APSE in your region – update**
   Speaker: **Abi Ademiluyi, Principal Advisor, APSE Southern Region**

3. **Beyond the Loan: Creating Social Value Through Decarbonisation and Home Improvements**

- Putting people at the centre – looking beyond the finance to the real-life impact of safer, warmer and better-quality homes.
- Decarbonisation and affordability – how energy-efficiency improvements can reduce energy costs while supporting climate objectives.
- Health, wellbeing and independence – exploring how home improvements can improve living conditions, wellbeing and enable people to remain independent.
- Responsible finance with social purpose – balancing financial discipline and responsible lending with the needs and circumstances of residents.
- Measuring wider social value – demonstrating the environmental, financial and social outcomes that investment in homes can deliver for individuals and communities.

Speaker: **Emma Lower, Chief Executive, Lendology**

4. **From Local Need to Social Value: Using Data to Shape Procurement**

- Understanding local social value needs – how data can help councils identify the key social, economic and environmental priorities within their communities.
- Using evidence to shape procurement – how the Social Value Need Index can inform commissioning strategies, procurement priorities and social value requirements.
- Moving beyond a one-size-fits-all approach – considering how social value commitments can be tailored to the specific needs of different places and communities.
- Turning data into outcomes – how councils can use evidence to focus procurement on areas such as employment and skills, health, housing, environment, energy, transport and digital connectivity.
- Measuring impact – how councils can use data and local insight to demonstrate whether social value commitments are translating into meaningful outcomes for communities.

Speaker: **Joey Pincus, Economic Analyst, Pagefield**

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