



# The future of energy and purchasing

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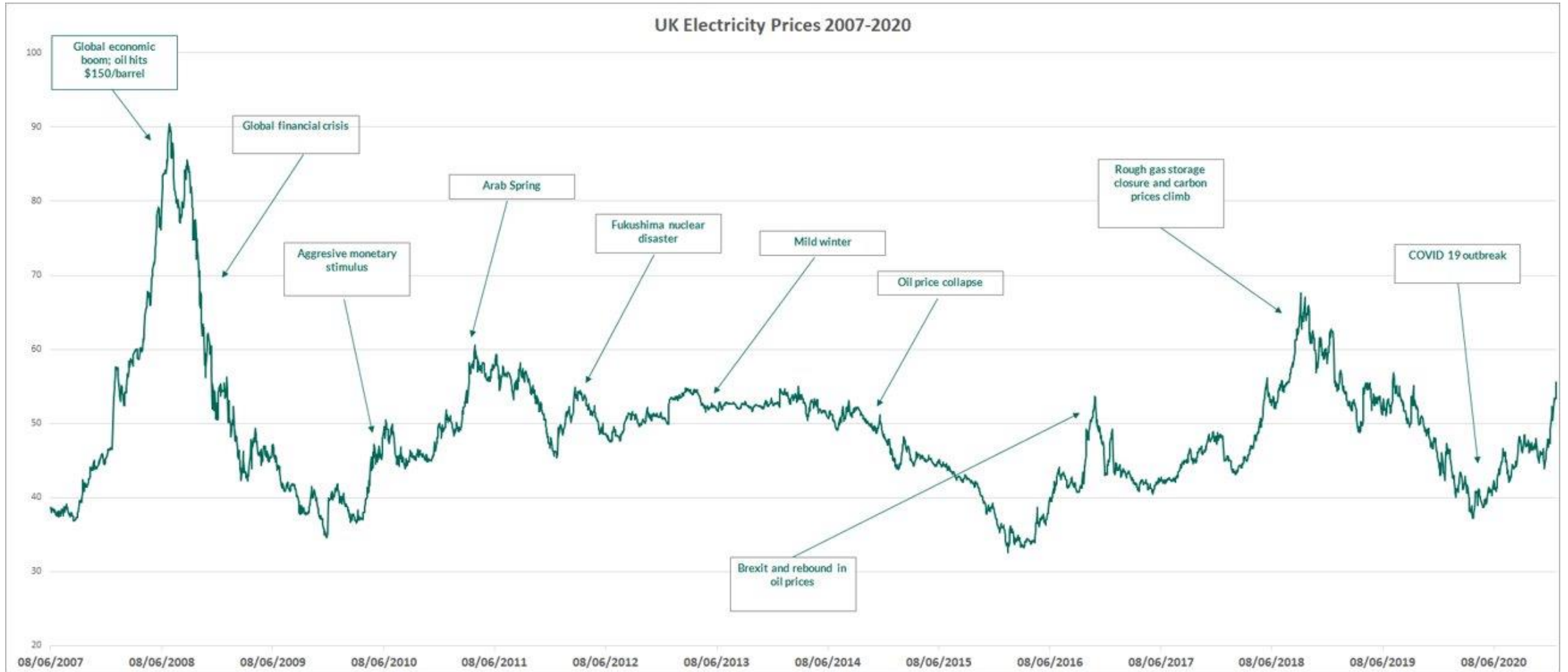
An aerial photograph of a dense green forest with a winding asphalt road on the right side.

UNLEASHING  
NET ZERO

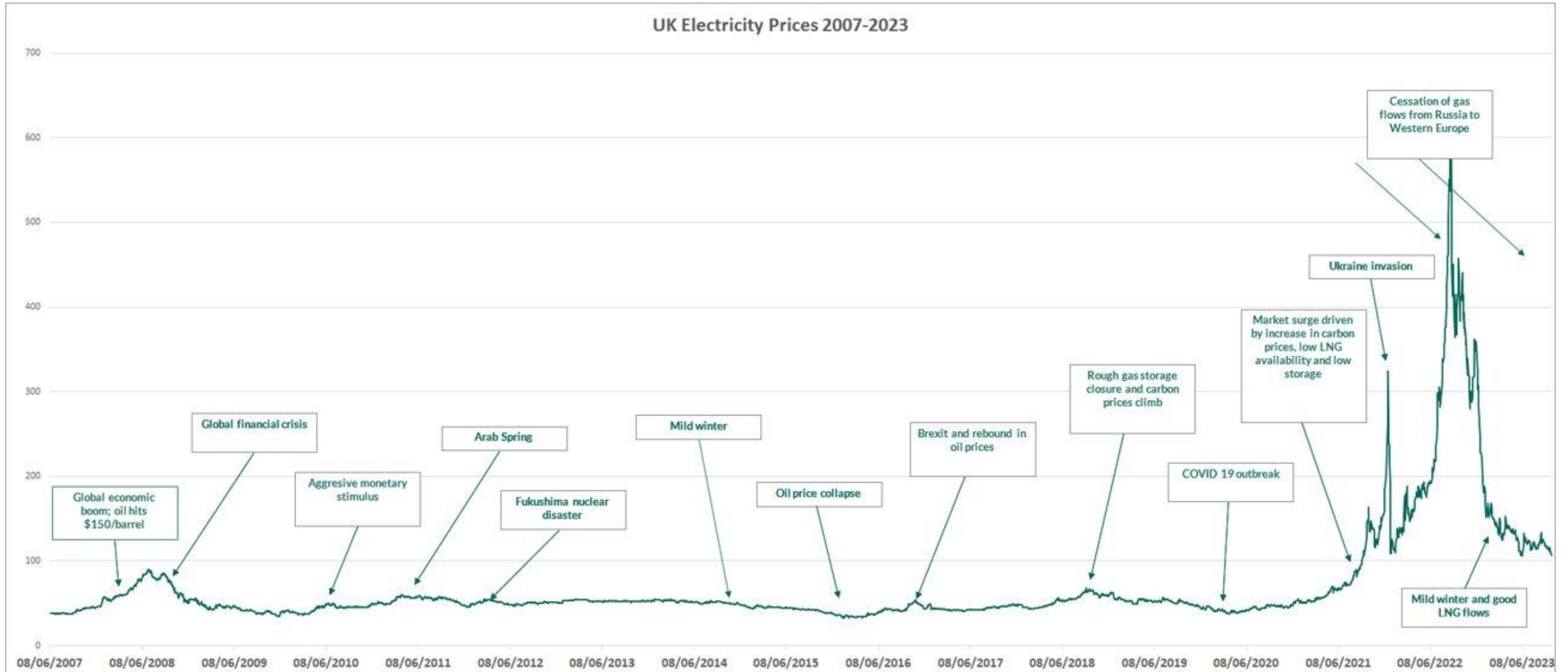
# First the good news...



# Long-term price history 2007-2020.



# Long-term price history 2007-2023.



# What drives the price of energy?

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What is the cheapest market to buy energy on?



Day ahead



Fixed price



Quarter ahead

How much cheaper is it to buy energy that way?



5%



12%




20%





# What drives the price of energy?

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 Mild start to the official Winter

 Colder weather arrives during the winter months

 EU gas storage stocks are very full (96%)

 EU gas storage stocks depleted due cold weather

 Good LNG supply into EU

 LNG supply disrupted by Far East

# What this means for your energy procurement strategy.

## Short term.



Opportunities will arise – be prepared to act fast.



Don't over commit to fixed contract lengths



Consider flexible contracts

## Long term.



Review energy strategy across various time horizons



Energy consumption/Carbon – net zero strategy



Reduce reliance on grid supply

# What impact does a competitive tender have?

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On average, what is the average difference between best and worst offers in a fixed price tender?



3%



9%



16%



# DPS – Delivering real savings, compliantly.

## Our DPS features

- 17 approved suppliers
- Fixed and Flex supply contract procurement capability
- Source the most competitive renewable offers through our eAuction platform
- Secure login to watch the live auction process

## eAuction process

- Approved suppliers invited to tender for your contract
- Supplier bid and rebid on an agreed auction day
- The system notifies each outbid supplier, encouraging them to rebid.
- Average difference between first bid and final bid is 9%

## The DPS value

- Save up to 16% on your renewable energy with no premium on green energy
- Transparent and compliant, software driven competitive process
- Access to other services such as PPAs, carbon consulting services and on-site solar generation

# The cheapest kilowatt is the one you never use.

Eliminate energy waste and reduce carbon emissions  
with no upfront cost.



# What impact does energy waste have?

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On average, what percentage of private and public sector energy is wasted?

- 8%
- 30%
- 56%

**“If you can’t measure it,  
you can’t manage it.”**

**Peter Drucker.**

**25**  
energy consumption

occurs  
when you  
**%** are closed.

Up to  
**50%**  
reduction in energy.

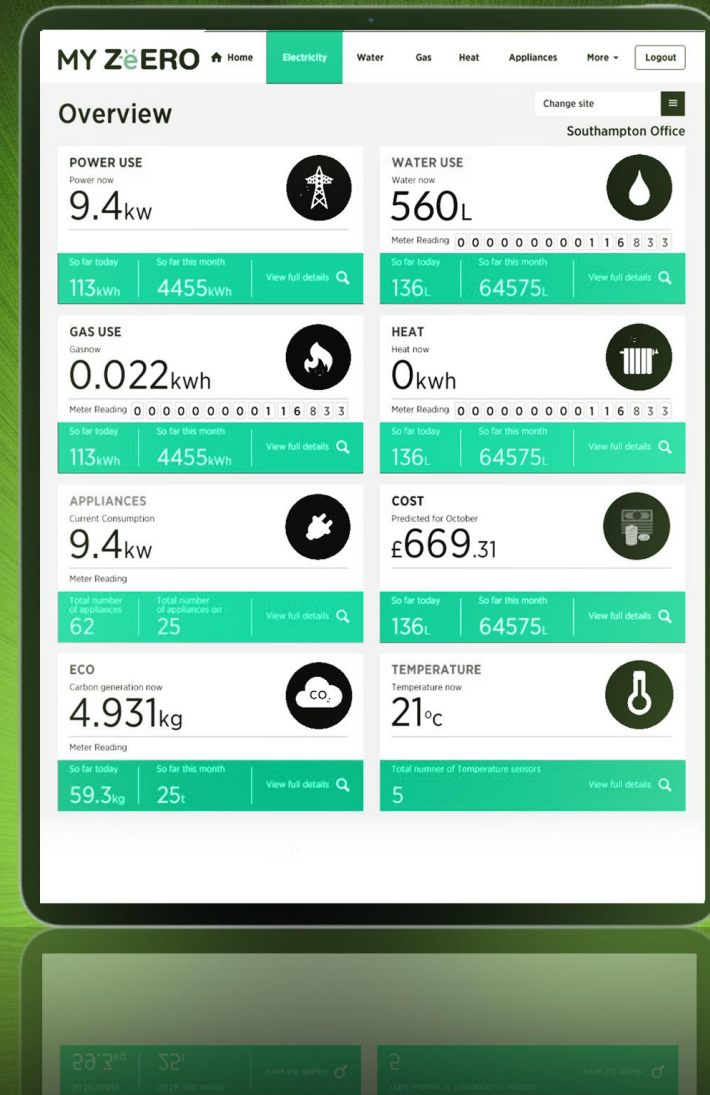
**Without the need for  
capital, or grants.**

\* Potential savings

# You can't manage what you don't measure.

Granular level measurement is crucial if you want to identify when, where, and how you are consuming energy.

Real-time energy measurement can help you **eradicate energy waste by 10%** using zero-cost behavioural changes.





# Achieve Net Zero with no upfront cost. Yes, really.

Save energy and reduce your carbon footprint  
by improving four fundamental areas.

Let's embark on your journey to Net Zero.



## Access cleaner energy.

Access cleaner energy at the lowest cost from our online marketplace and deploy capital free onsite solar generation.



## Measure your waste.

Capture real-time actionable energy data and insights, eliminating waste, unnecessary costs and carbon emissions.



## Reduce carbon and costs.

Switch to energy efficient technologies with zero upfront cost, saving energy and reducing carbon.



## Connect sustainably.

Deploy capital free fast and rapid EV charging points, and onsite solar generation for a sustainable future.

# Questions.

The logo for eEnergy, featuring a stylized lowercase 'e' with a dot above it in green, followed by the word 'Energy' in white.

