## Recruiting more Gen Z into Place roles

18<sup>th</sup> March 2025





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of Local Authority Employees are under 30



#### A pilot project:

Can a recruitment campaign tailored specifically for them encourage Gen Z to consider and apply for jobs in Local Authorities?



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#### What?



#### Why?











## Just who are Gen Z?

## And what do they want?



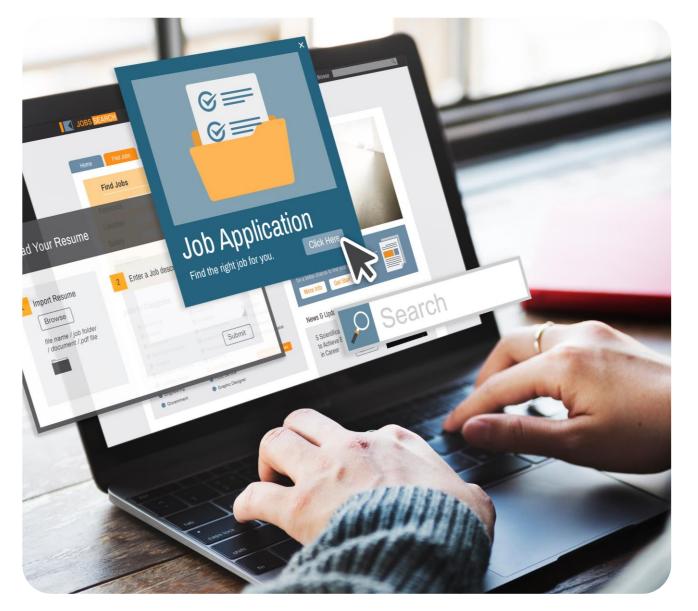
The ascendancy of self-fulfillment

Desire for flexibility not just a family stage thing

A job, a career or a stopgap: aspirations can be fluid

Convenience (nearly) always wins

Local Authorities' potential appeal is well hidden



#### Impatient pathfinders

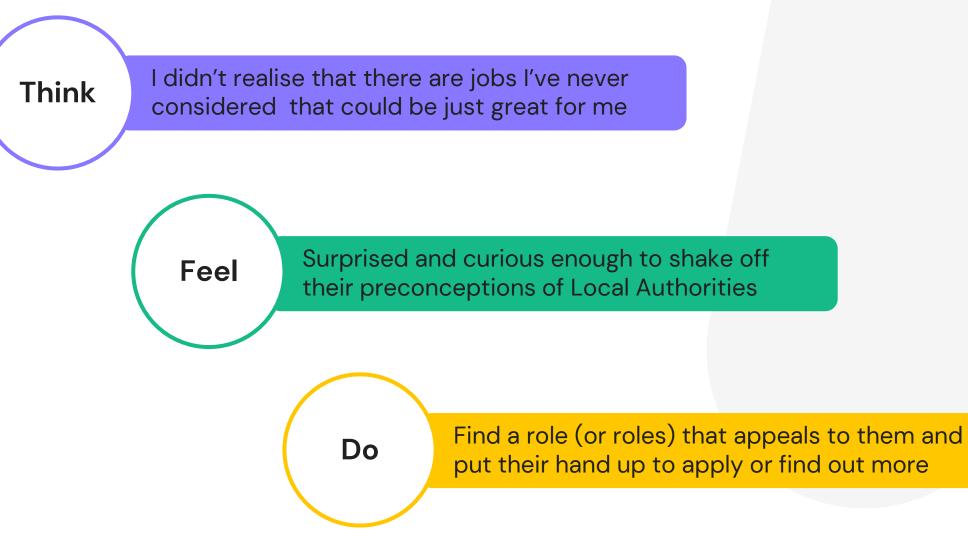
Navigating the early stages of their working life is an exciting testing ground of independence – a time of exploration and discovery. They have big ambitions but recognise that there's no one straight path to achieving their goals. Besides, the world is changing so quickly there's little point in planning long term.

They have no desire to replicate their parents' approach to work which seemed to take over their lives. Rather they want to have enough time, money and head-space for fulfilment outside of work - be that nurturing themselves, bonding with others or starting that side hustle.

Confident in their values, they're drawn to those who share them, but their actions will often be driven by pragmatism and convenience.

Accustomed to instant gratification, they are adept at making quick value judgements and are impatient with systems that seem to be more complex than they need to be.

We want them to...



## TRAFFIC JAMS AREN'T BORING WHO KNEW?

#### THE BEST JOBS AREN'T ALWAYS OBVIOUS.

Local council jobs can pay well, be flexible and give you room to grow. Search hundreds of different roles from transport planners to highway engineers.

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#### PAPERWORK CAN BE EXCITING. WHO KNEW?

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#### RUBBISH JOBS PAY WHO WHO KNEW?

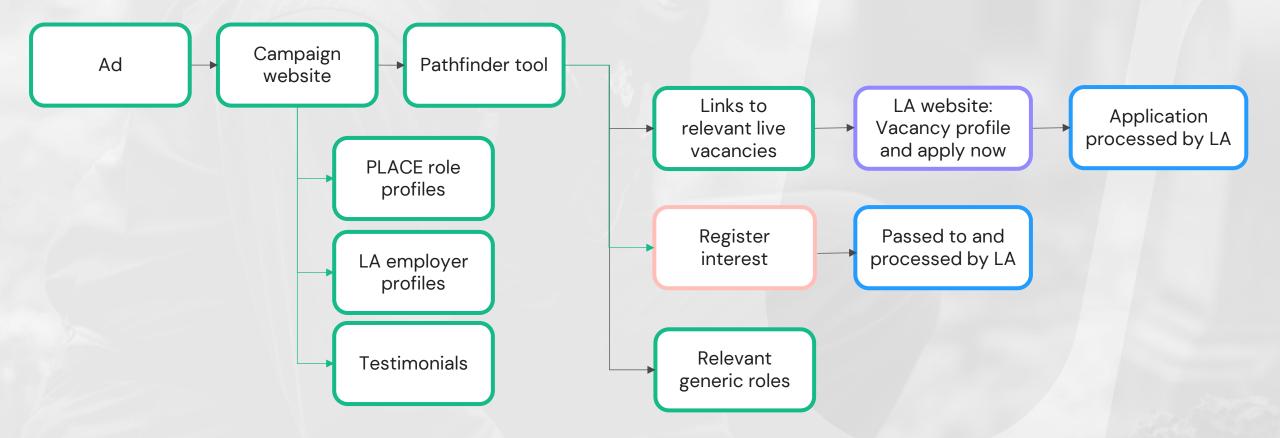
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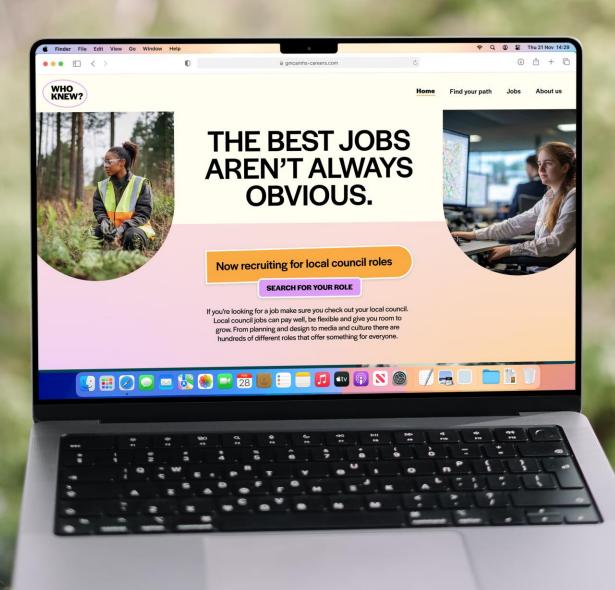
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#### Customer journey



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# Where and When?



## Meta

## **YouTube**

## **TikTok**



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#### THE BEST JOBS AREN'T ALWAYS OBVIOUS.

Local council jobs can pay well, flexible and give you room to gro Search hundreds of different ro from visitor centre assistants to customer advisers.

Now recruiting for local council re

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# What will we learn?



