



Dear Colleague,

APSE Scotland Commercialisation Advisory Group

I am writing to inform you that the next meeting of the Scottish commercialisation advisory group will be held at:- **Recital Room, City Halls Glasgow, Candleriggs, Old Fruitmarket, Glasgow, G1 1NQ.**

Date: Friday 29nd November 2019

Time:

10.00 Tea/ coffee on arrival
10:30 Advisory group commences
12:15 Buffet lunch
13.00 Meeting ends

Venue: Recital Room, City Halls Glasgow, Old Fruitmarket, Candleriggs, Glasgow, G1 1NQ.

Map: [Click here for map & to access directions](#)

The agenda for the meeting is enclosed. The meeting is open and free to elected members and officers from APSE Scotland members.

Please ensure you confirm your attendance either by telephoning Lyndsey Moffat on 01698 459 051; or [click here](#) to book online; by email to Lmoffat@apse.org.uk.

Yours faithfully,

Louise Melville
Principal Advisor
APSE Scotland



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Scotland Commercialisation advisory group

Friday 29nd November 2019, 10.30 to 13.00, Tea/Coffee from 10.00 at **Recital Room, City Halls Glasgow, Old Fruitmarket, Candleriggs, Glasgow, G1 1NQ.**

1. Introduction & Welcome from Chair

2. Attendance & Apologies

3. Matters arising from previous meeting

4. A Council wide approach to commercialisation

Speaker: Jayne Jones, Commercial Manager and Ross McLaughlin, Head of Commercial Services, Argyll & Bute Council

5. Income generation within East Lothian

Speaker: Ruth Colston, Commercial Development Officer, East Lothian Council (inv)

6. Bereavement services commercial development

Speaker: Group discussion

7. Commercialisation clinic: Ask your peers their views/ approach to issues or queries which are arising within your authority

Speaker: Group discussion

8. APSE Update

- National issues
- Briefings/research
- Update on National Commercialisation group topics/ discussions

Speaker: Louise Melville, Principal Advisor, APSE Scotland

9. AOCB

10. Date of next meeting – 21st February 2020, venue to be confirmed

11. Lunch