



Dear Colleague,

APSE Scotland Commercialisation Advisory Group

I am writing to inform you that the next meeting of the Scottish commercialisation advisory group will be held at:- Recital Room, City Halls Glasgow, Candleriggs, Old Fruitmarket, Glasgow, G1 1NQ.

Date: Friday 30<sup>th</sup> November 2018

Time:

10.00 Tea/ coffee on arrival

10:30 Advisory group commences

12:15 Buffet lunch

13.00 Meeting ends

Venue: Recital Room, City Halls Glasgow, Old Fruitmarket, Candleriggs, Glasgow, G1 1NQ.

Map: [Click here for map & to access directions](#)

The agenda for the meeting is enclosed. The meeting is open and free to elected members and officers from APSE Scotland members.

Please ensure you confirm your attendance either by telephoning Lyndsey Moffat on 01698 459 051; or [click here](#) to book online; by email to [Lmoffat@apse.org.uk](mailto:Lmoffat@apse.org.uk).

Yours faithfully,

Louise Melville  
Principal Advisor  
APSE Scotland



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Scotland Commercialisation advisory group

Friday 30<sup>th</sup> November 2018, 10.30 to 13.00, Tea/Coffee from 10.00 at Recital Room, City Halls  
Glasgow, Old Fruitmarket, Candleriggs, Glasgow, G1 1NQ.

1. Introduction & Welcome from Chair
2. Attendance & Apologies
3. Minutes of previous meeting (28<sup>th</sup> September 2018)
4. Matters arising from previous meeting
  
5. Commercialising Bereavement?  
Speaker: Marc Morley, Waste, Recycling and Fleet Manager, Gateshead Council
  
6. Income generation in practice  
Speaker: Andy Mudd, Head of Solutions, APSE
  
7. APSE Update
  - National issues
  - Briefings/research
  - Commercialisation competitionSpeaker: Louise Melville, Principal Advisor, APSE Scotland
  
8. AOCB
  
9. Date of next meeting – 22<sup>nd</sup> February 2019, venue to be confirmed
  
10. Lunch