



Traffic Management

**Best Practice
When Procuring Services**



KEY QUESTIONS



- What do you expect from Traffic Management?
- How do you assess quality and safety from the TM company?
- Is there a risk to the Council's reputation?
- What accreditations should you demand?
- Do you ensure flexibility in the service delivery model?



SAFETY CONSIDERATIONS



- Operational staff training – Differing levels of qualifications.
- Risk mitigation – Planning, design, deployment of service.
- RAMS – Risk Assessments / Method Statements.
- Communication – Public, Contractor, DLO, Client.
- Vehicle/Equipment – suitability , specification, standards, reliability.



COMBINED TASKS - PRESSURES



- Mindset of operatives, Cross departmental/Section working.
- Risk assessment awareness / Compliance.
- Pressure of job completion – Time factor v Safety.
- Supervisory capacity and credentials.



RISK MITIGATION



Notes

THIS DOCUMENT MAY BE USED ONLY FOR THE PURPOSES INTENDED AND ONLY AS A GUIDE FOR THE INSTALLATION OF TRAFFIC MANAGEMENT. ALL OTHERS SHOULD BE ADVISED AS TO THE SPONSOR FOR CONDUCTING WORKS ON ROADWORKS IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE TRAFFIC GUIDE MANUAL AND THE TERMS AND CONDITIONS OF THE TRAFFIC GUIDE MANUAL. ALL WORKERS SHOULD BE ADVISED OF THE DANGERS OF THE WORKS AND SHOULD ALWAYS WEAR DOWN TO SCALE TO THE WORK AREA AND SHOULD ALWAYS WEAR THEIR PROTECTIVE EQUIPMENT.

KEY

- Traffic sign
- Traffic cone
- Traffic signals to Diagram 3000.1
- Working Space
- Pedestrian Barrier

WORKS ACCESS BARRIERS MUST BE COMMITTED FROM DRAWINGS FOR CLARITY. EXACT POSITIONS TO BE DETERMINED ON SITE BY CLIENT AND LEAD TRAFFIC MANAGEMENT OPERATIVE.

LOCATION

DATE	TIME	LOCATION	STATUS
12/01/2023	08:00	Anchor Road	CLOSED
12/01/2023	08:00	Sutherland Road	CLOSED
12/01/2023	08:00	Market Street	CLOSED
12/01/2023	08:00	Bathurst Street	CLOSED
12/01/2023	08:00	Goddard Street	CLOSED

Hatton Traffic Management Ltd
 Level 105
 Deansgate and Sp
 Manchester, M2 7LJ
 0161 275 1234
HATTON
 TRAFFIC MANAGEMENT

CLIENT NAME AND ADDRESS
 [REDACTED]

SITE DETAILS AND ADDRESS
 [REDACTED]

PREPARED BY
 [REDACTED]

DATE OF DRAWING
 [REDACTED]

SCALE
 [REDACTED]

Quantity Number
 [REDACTED]



CASE LAW EXAMPLE



2014 - Council found to be in breach of Health and Safety

Employee struck by car whilst picking litter on roadside

HSE findings ; “Council had not identified being struck by a car as a risk associated with litter picking so no signs or safe system of work in place, staff had not been given information about controlling or informing traffic about them working on or near the road”



October 20th 2016

- Council fined £15k and ordered to pay £130k costs.
- TM Company fined £1.3m and ordered to pay £130k costs.



IMPACT

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- Promote partnerships – Don't treat TM as basic contracting provision.
- Agree priorities – It's not just about cones and signs!
- Communication – Ensure face to face interaction as part of process.
- Consider shared facilities – Potential income to you.
- Using the contractor – More for your money – Demand it!
- Frameworks – Can they restrict innovation?



REPUTATION



- Contractor represents the Council - Raise this profile.
- Stakeholder consultation – Share the tasks.
- Can you always justify price over quality in tender evaluation?
- Safety standards / Quality / Accreditation – Have you checked the TM company credentials properly?



KEY CREDENTIALS



INVESTORS
IN PEOPLE



INNOVATION

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- **What is getting in the way of new thinking and ideas?**

- Council culture?
- Resistance to private sector involvement?
- Lack of resources to consider innovation?
- Procurement restrictions - Service managers loosing control of decisions to the council procurement dept?



PUBLIC + PRIVATE COLLABORATION



WE NEED A MODEL THAT WORKS!

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“INSIDE THE CONES”

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COST SAVING - CASE STUDY



Average Council Traffic Management Spend: £4,000 per week

Active Industry Example:

Average Client Spend on Traffic Management = £7,175 per week

Average Client Spend on MEWP = £10,510 per week

Total Average Cost = £17,685 per week

Combined Service Cost = £11,615 per week

Saving of £6,070 per week

34% Cost Reduction



PERCEPTION

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PERCEPTION

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**KEEP
CALM
AND
BLAME
COUNCIL**



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T R A F F I C M A N A G E M E N T

Thank You

