

Traffic Management

Best Practice
When Procuring Services



KEY QUESTIONS



- What do you expect from Traffic Management?
- How do you assess quality and safety from the TM company?
- Is there a risk to the Council's reputation?
- What accreditations should you demand?
- Do you ensure flexibility in the service delivery model?





SAFETY CONSIDERATIONS



- Operational staff training Differing levels of qualifications.
- Risk mitigation Planning, design, deployment of service.
- RAMS Risk Assessments / Method Statements.
- Communication Public, Contractor, DLO, Client.
- Vehicle/Equipment suitability, specification, standards, reliability.



COMBINED TASKS - PRESSURES







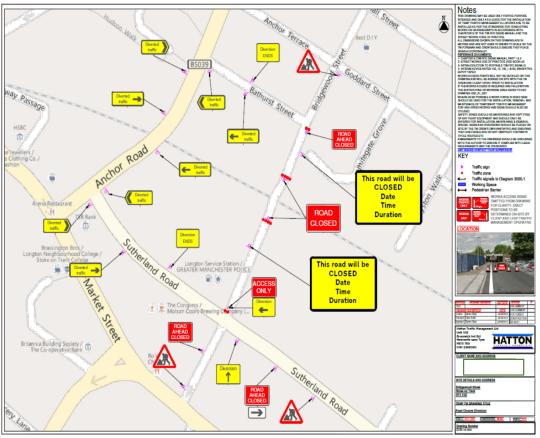


- Mindset of operatives, Cross departmental/Section working.
- Risk assessment awareness / Compliance.
- Pressure of job completion Time factor v Safety.
- Supervisory capacity and credentials.



RISK MITIGATION











CASE LAW EXAMPLE



2014 - Council found to be in breach of Health and Safety

Employee struck by car whilst picking litter on roadside

HSE findings; "Council had not identified being struck by a car as a risk associated with litter picking so no signs or safe system of work in place, staff had not been given information about controlling or informing traffic about them working on or near the road"





IMPACT



October 20th 2016

- Council fined £15k and ordered to pay £130k costs.
- TM Company fined £1.3m and ordered to pay £130k costs.





IMPACT









ADDED VALUE



- Promote partnerships Don't treat TM as basic contracting provision.
- Agree priorities It's not just about cones and signs!
- Communication Ensure face to face interaction as part of process.
- Consider shared facilities Potential income to you.
- Using the contractor More for your money Demand it!
- Frameworks Can they restrict innovation?





REPUTATION



- Contractor represents the Council Raise this profile.
- Stakeholder consultation Share the tasks.
- Can you always justify price over quality in tender evaluation?
- Safety standards / Quality / Accreditation Have you checked the TM company credentials properly?





KEY CREDENTIALS

























INNOVATION









CONFLICT TO PROCEEDING



What is getting in the way of new thinking and ideas?

- Council culture?
- Resistance to private sector involvement?
- Lack of resources to consider innovation?
- Procurement restrictions Service managers loosing control of decisions to the council procurement dept?





PUBLIC + PRIVATE COLLABORATION

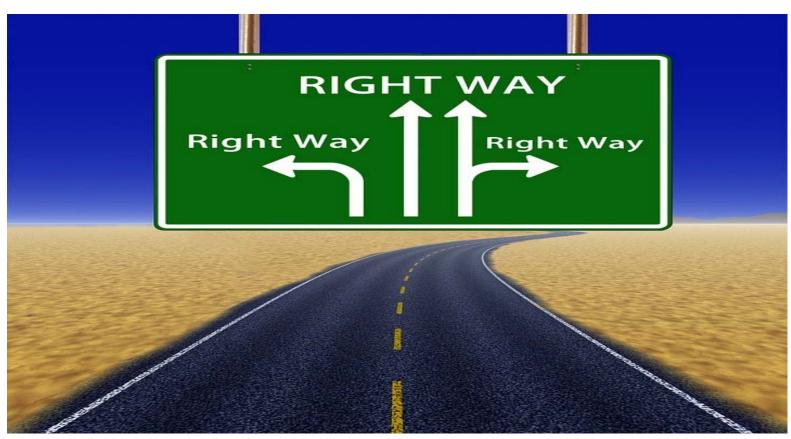






WE NEED A MODEL THAT WORKS!







"INSIDE THE CONES"













COST SAVING - CASE STUDY



Average Council Traffic Management Spend: £4,000 per week

Active Industry Example:

Average Client Spend on Traffic Management = £7,175 per week

Average Client Spend on MEWP = £10,510 per week

Total Average Cost = £17,685 per week

Combined Service Cost = £11,615 per week Saving of £6,070 per week

34% Cost Reduction





PERCEPTION







PERCEPTION















Thank You

