





Best Service Team Catering **APSE Service Awards 2016**







Brian Cape Commercial Development Manager 'FoodService Division'





Best Commercialisation and Entrepreneurship Initiative **APSE Service Awards 2016**





Finalist



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The Council's Priorities....

Children (1965)



A great city to grow up in

Make the best of our unique demography and create a safe and secure city for our children to learn and grow in.

Jobs and Skills 点点



A great city to succeed in

Birmingham will be renowned as an enterprising, innovative and green city.





A great city to grow old in

Helping people become healthier, especially relating to physical activity and mental wellbeing.





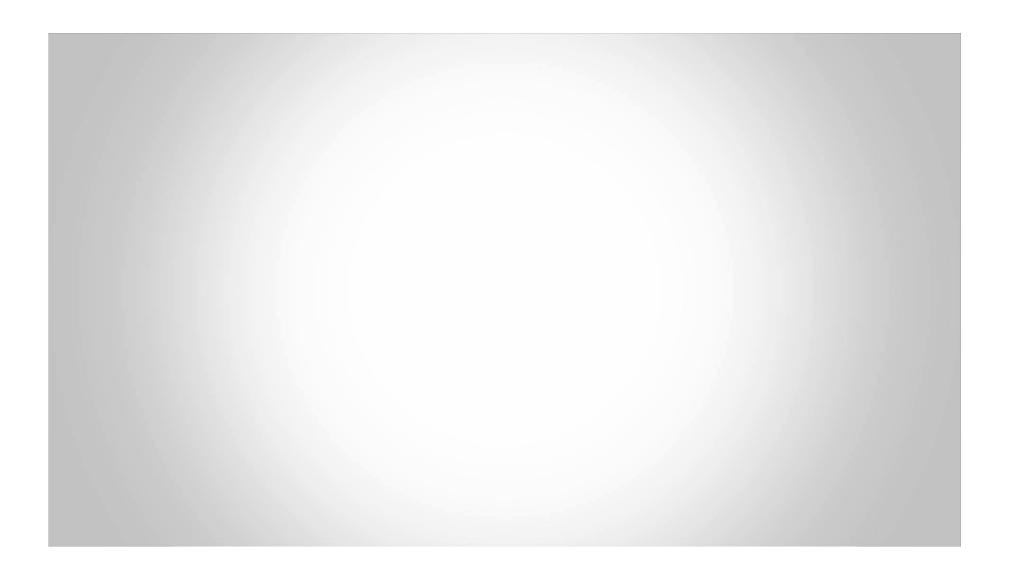




A great city to live in

Provide housing in a range of types and tenures, to meet the housing needs of all of the current and future citizens of the city.







Social Commercialisation....

Year	(Loss) / Surplus
2012/13	(£312k)
2013/14	(£610k)
2014/15	£1.7m
2015/16	£2.1m
2016/17	£2.6m

Aspirations.....

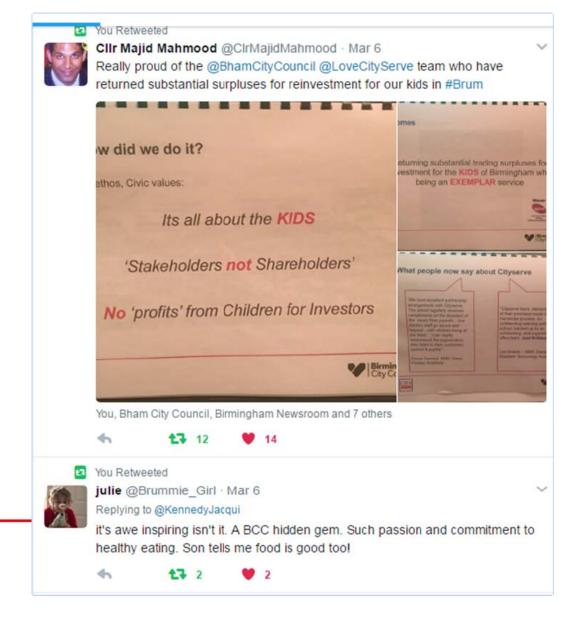
Year	(Loss) / Surplus
2017/18	£2.7m*
2018/19	£3.2m
2019/20	£4m







- We're ALL about the KIDS
- Stakeholders NOT Shareholders
- We don't make profit from children
- We generate surpluses to return for the benefit of citizens







At the heart of what we do.....



LIVE!





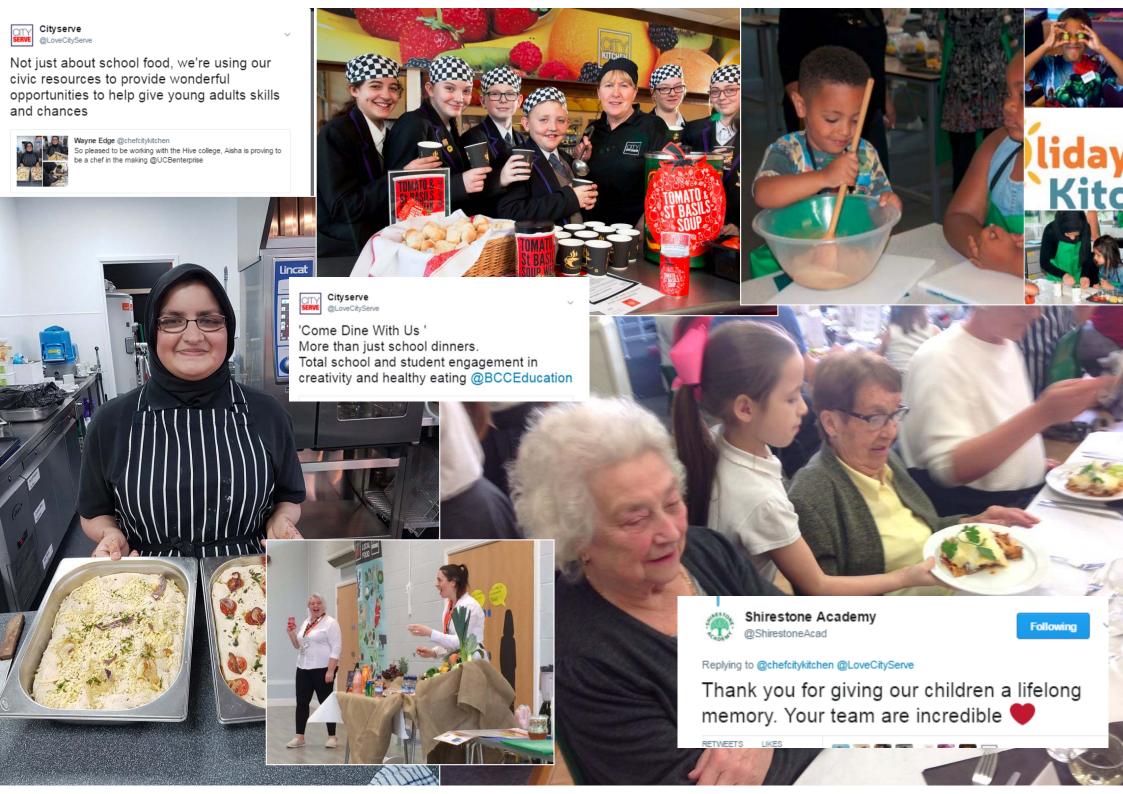




A place where EVERYONE wants to eat......









our customers

- Bespoke Contracts & Relationships
- Key Account Management
- Winning MAT Business 'Organically'
- Winning New Business
- KEEPING OUR PROMISES















O CityserveOfficial

CLoveCityserve





our colleagues









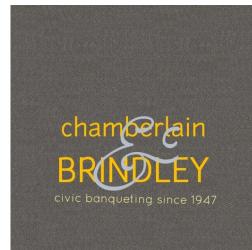




Acorns & Oaks























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Thank-you for listening......



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