

apse seminars

Scottish Fleet, Waste and Grounds Seminar

21 to 24 May 2024

MacDonald Highland Aviemore Resort



Seminar sponsor:

aclhire

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AVIS

Brochure sponsor:

CUBBYS

Winter Maintenance Equipment

Tuesday 21 May 2024

15.00 - 17.00 Registration and advance exhibition viewing

17.15 - 17.45 Exhibitor welcome reception

Sponsored by Aviemore MacDonald Highland Resort

19.00 – 22.00 Dine around for all seminar attendees

22.00 Entertainment at the Highland Hotel

Wednesday 22 May 2024

09.45 - 10.30 Scotland's largest public sector fleet, waste and ground services exhibition opens – registration, exhibition viewing and refreshments.

Sponsored by Stertil Koni Ltd

10.30 - 12.00 **Session One: Keynote session – The route to net zero and the importance of compliance and enforcement**

Official event welcome and opening

Speaker: Mo Baines, Chief Executive, APSE

Scottish Government's route to Net Zero for fleet - key aims and objectives

- Our current landscape
- Key aims and objectives
- Progress to date

Speaker: Jamie Dunsmore, Head of Low Carbon Fleets and Infrastructure, Transport Scotland

DVSA and enforcement update

- Changes to the Heavy Vehicle MOT service
- Outcome of the consultation of MOT testing for Earned Recognition operators
- Upgrading of roller brake testers

Speaker: Gordon Thomson, Head of Vehicle Testing and Approvals Service / Policy, Driver and Vehicle Standards Agency

Maintaining roadworthiness and guidance updates

- Changes to GTMR
- Operating 4,25t BEV
- Commercial Vehicle Workshop Rating Scheme (CVWRS)
- New industry guidance

Speaker: Phil Lloyd, Head of Engineering Policy, Logistics UK

10.45 - 12.00 **Litter Managers Network discussion forum**

A discussion on Scotland's National Litter and Flytipping strategy focusing on the progression of actions with representation from Zero Waste Scotland and Keep Scotland Beautiful.

12.00 - 13.15 Lunch and exhibition viewing

Sponsored by Whale Tankers Ltd

13.15 - 14.30 **Session Two: Waste and recycling services and the road ahead (Part 1)**

Delivering Scotland's Circular Economy: A Route Map to 2030 - Second Consultation

- Background to the second consultation
- Key priorities and engagement/ progress so far
- The next steps

Speaker: Alex Quayle, Circular Economy Division, Scottish Government

East Ayrshire Council's food waste journey

- Introduction to food waste recycling
- The importance of data
- Why communication and engagement are key
- Future projects

Speaker: Kimberly Anderson, Team Leader – Cleaner Communities, East Ayrshire Council

South Ayrshire's food waste project

- Background to our food waste project in conjunction with Zero Waste Scotland
- Challenges overcome and benefits realised
- Next steps for the service

Speaker: Iain Martin, Team Leader, South Ayrshire Council and Catherine Pendreigh, Food Systems Team, Zero Waste Scotland

14.30 - 15.00 Exhibition viewing and refreshments

Sponsored by Stertil Koni Ltd

15.00 - 16.15 **Session Three: The use of smart technology within street cleansing**

Solar Smart bins - transforming litter management in Fife

- Why Fife chose to trial Solar Compactor bins
- How the units work and integrate with smart software
- What the trial achieved and the next steps

Speaker: Sandy Anderson, Service Manager

– **Waste Operations, Fife Council**

Sustainable solutions for major public events

- Implementation of our sustainable solution
- Sustainability in action – event hosting 250,000 spectators
- Next steps for our events and the solar compaction units

Speaker: Paul Dougall, Co-ordinator Neighbourhood Services, South Ayrshire Council

From paper to digital - Fife Council's digitisation of street cleansing

- Transitioning to a new digital back-office system for street cleansing
- Benefits of this new digital solution
- What are the next steps to improve the service further?

Speaker: Mark Garvey, Chief Executive Officer, Whitespace

16.00 - 17.00 Exhibition viewing and refreshments

Sponsored by Stertil Koni Ltd

18.30 - 20.30 Gala Buffet dinner (for all seminar attendees)

Sponsored by Enterprise

19:30 UEFA Europa League Cup Final and Beer tasting in the Peregrine Suite

Sponsored by: Enterprise

20:45 Half Time Gin tasting in the Peregrine Suite

Sponsored by: Aebi Schmidt

22:00 Karaoke in the Peregrine Suite

Thursday 23 May 2024

09.15 - 10.15 Exhibition viewing and refreshments

10.15 - 11.15 **Session Four: Parks, grounds and green spaces – looking through the lens of sustainability and climate change**

Maintaining biodiversity: Integration of Ecology and Biodiversity Officers to NETs, Land & Countryside Services

- Why biodiversity matters

- Integrating biodiversity across the council
- Delivering change through projects and partnerships

Speaker: Callum McLaren and Hannah Crow, Ecology and Biodiversity Officers, West Lothian Council

Plant biosecurity: Delivering a healthier future for Scotland's plants and trees

- What is plant security and why is it important?
- What can local authorities do?
- How can APSE help?

Speaker: Fiona Sutton-Wilson, Head of Training, APSE

10:00 - 11.15 **Transport advisory discussion forum**

This session will focus on the work of the two APSE Scotland Fleet sub-groups which had a focus on Drug and Alcohol Policies as well as Procurement. This session will be interactive and provide attendees with the opportunity to debate and discuss the findings of the latest sub-group surveys on these two important issues.

11.15 - 11.45 Exhibition viewing and refreshments

11.45 - 13.00 **Session Five: Local authority challenges and opportunities within fleet services**

Solace and Improvement Service Transformation Programme

- Overview of the ambitious programme of reform for Scottish local government
- Building on the Improvement Service previous report "Delivering a future for Scottish Local Authorities"
- The links with Fleet, Waste and Grounds services particularly around procurement

Speaker: Clare Sherry, Programme Manager: Change Management, Improvement Service

Drug and Alcohol policies - How does this impact the insurance risk?

- Insurance risks for fleets
- Impact of incidents involving drugs and alcohol on insurance coverage
- Benefits of having a policy/ testing programme in place
- What does this mean for the public sector?

Speaker: Ruth Kydd, Insurance Manager, City of Edinburgh Council

Fleet for the future: Electric Hydrogen Fuel Cell technology

- Green funding
- Infrastructure
- Skills
- Next steps

Speaker: Simon Hyde, Chief Executive Officer, ENGINIUS FZ (UK)

11.45 - 13.00 Waste discussion forum

To debate the latest challenges and opportunities for the sector. This will continue the discussion on the Circular Economy and Waste Route Map for 2030, with attendees sharing information and experiences on meeting the important policy milestones.

13.00 - 14.15 Lunch and exhibition viewing
Sponsored by DAF Trucks Limited

14.15 - 15.30 Session Six: Waste and recycling services and the road ahead (Part 2)

Sponsored by **REEN**

Packaging Extended Producer Responsibility Scheme

- Overview of the upcoming scheme
- Key timelines
- What these changes mean for local authorities

Speaker: Charles Holmes, Head of Packaging Extended Producer Responsibility, Scottish Government

How do we tackle the problem of single use vapes?

- The scale and impact of single use vapes on our sector
- The legislation and what needed to change
- Who is responsible and how do we manage the problem – EPR, consumers, retailers...?
- How do we reduce the risk of fires?

Speaker: Duncan Simpson, Chair of Education, Training and Competency Working Group, SWITCH Forum

Health and Safety for RCVs: Automatic bin lifting equipment

- Recent changes to the formal standard (BS EN 1501-5)
- Safeguards and interim solutions

• Future considerations and developments
Speaker: Alasdair Meldrum, Director, Albion Environmental

14.15 - 15.30 Parks, Streets & Grounds discussion forum

To debate the latest challenges and opportunities for the sector. This will include APSE's latest research on Biosecurity which measures risks for Scotland and the rest of the UK, with all attendees receiving a free copy of the research report.

15.30 - 16.00 External exhibition viewing and refreshments

19.00 - 19.30 Pre-dinner evening reception held at the conference centre
Sponsored by Hillend Engineering

19.30 - 21.30 Annual Dinner (Smart suit or equivalent) held in the Osprey Arena
Sponsored by FAUN-Zoeller (UK) Limited

Striving for Excellence awards
Sponsored by Bucher Municipal, Econ Engineering and Zero Waste Scotland

APSE Charity Raffle
Sponsored by Reesink Turfcare Entertainment in the Osprey Arena

Friday 24 May 2024

Breakfast and departure

Delegate attendee list

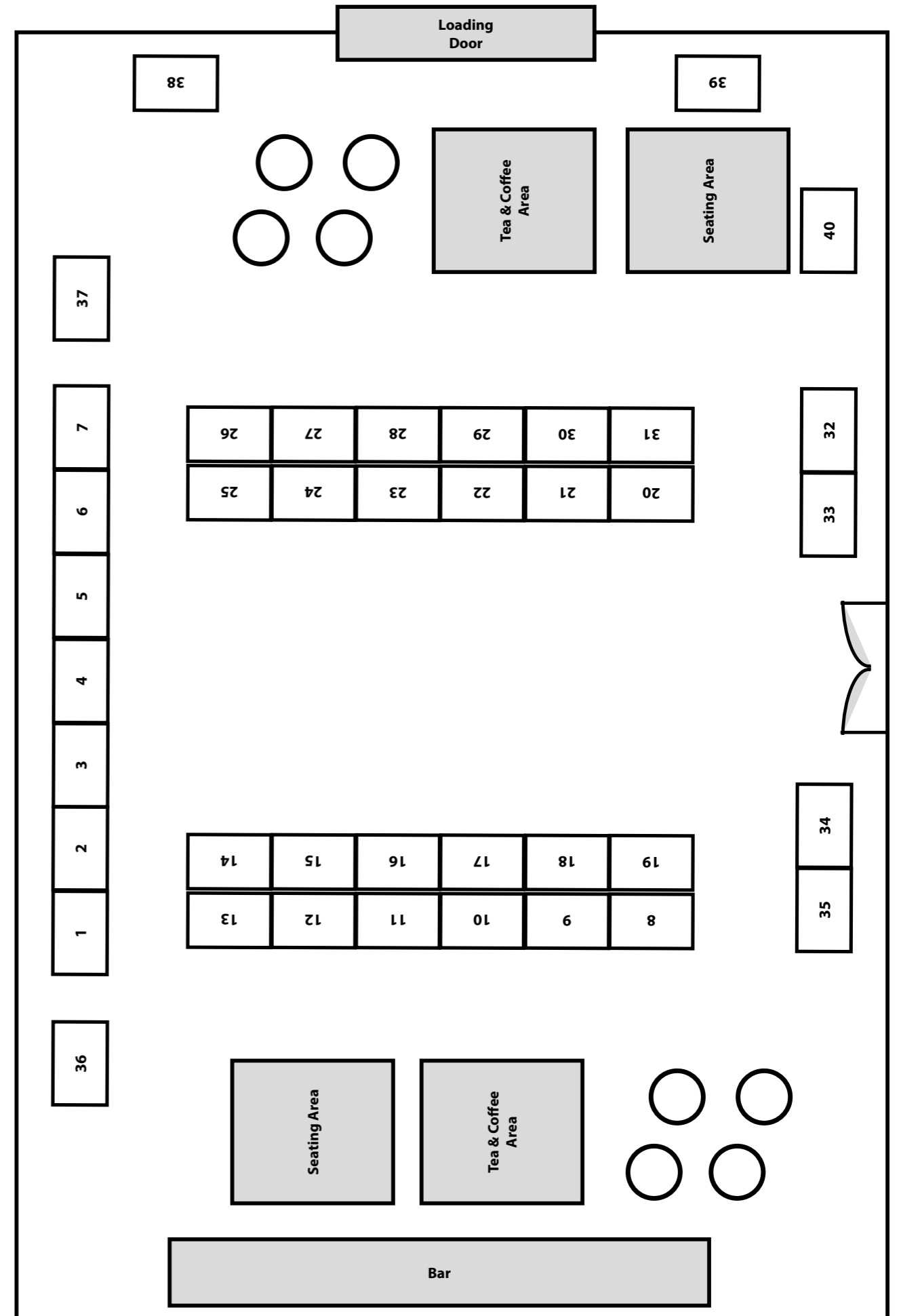


Scan the QR codes to view and download the delegate and exhibitor attendees lists.

Exhibitor attendee list



Internal Exhibition Plan

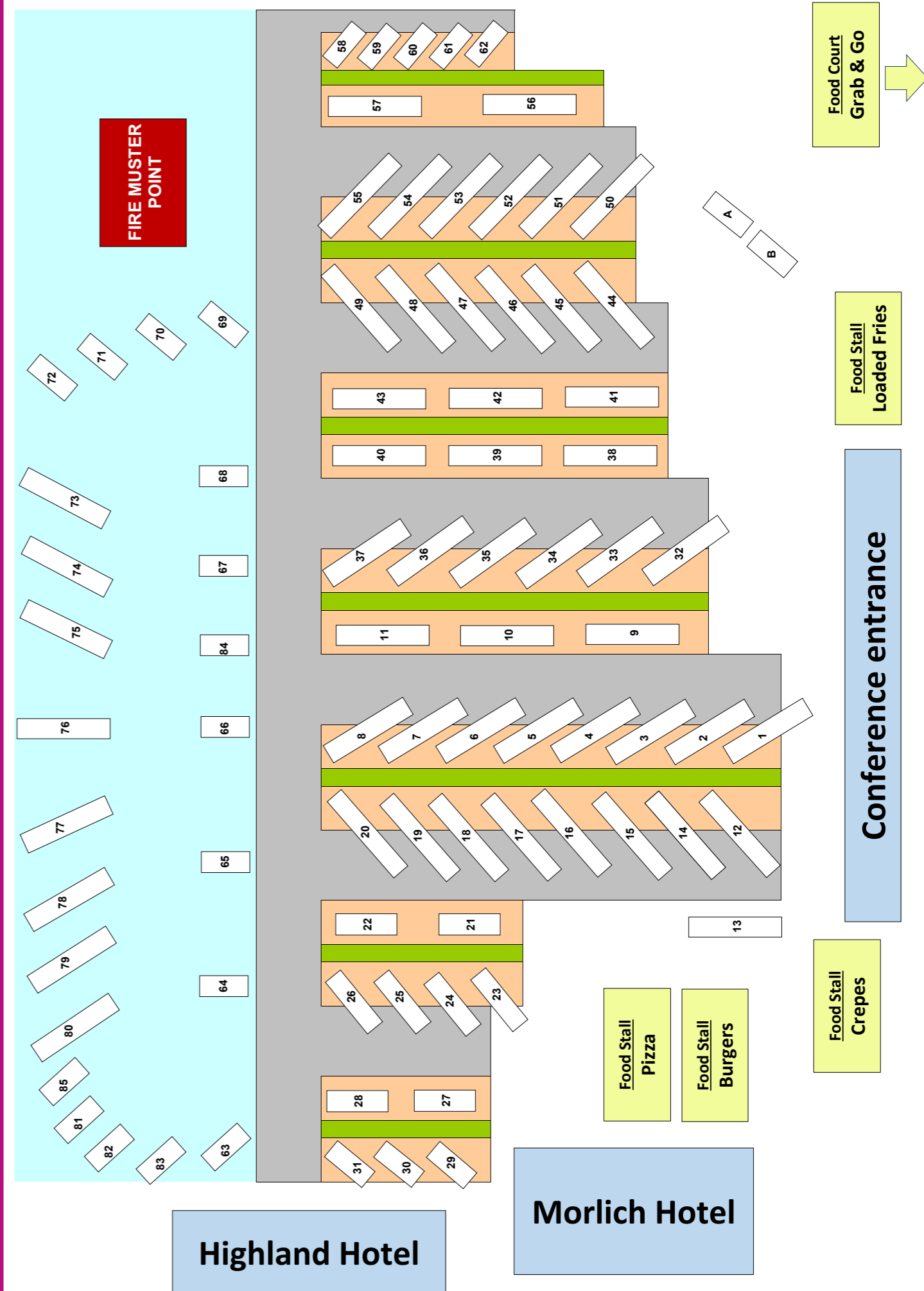


Internal Exhibitors

1. CMS SupaTrak Ltd
2. Leafield Environmental
3. LION Safety Ltd
4. LION Safety Ltd
5. Questar Auto UK
6. ALD Automotive
7. Bartec Municipal Technologies Ltd
8. Dennis Eagle/ Terberg Matec
9. Hankook Tyres
10. Renault Trucks
11. Storm Environmental
12. Nathans Wastesavers Ltd
13. Routeware
14. Jaama Ltd
15. Alba Tyre Management Ltd
16. VPG Onboard Weighing
17. Future Street Smart Waste
18. Vision Techniques Ltd
19. Zero Waste Scotland
20. Wilsons Auctions
21. Wybone
22. Vehicle Weighing Solutions
23. Allison Transmission Europe Ltd
24. MOBA UK
25. Link Treasury Services Ltd
26. Sentinel Systems Limited
27. NTM - GB Ltd
28. Contenur UK Ltd
29. Soltyre Ltd
30. Stertil Koni
31. Brigade Electronics
32. Whale Tankers
33. Hillend Engineering
34. Faun Zoeller
35. Groeneveld Beka
36. System Edström UK Ltd
37. Athlon UK

38. Ford/Trustford
39. ULEMCO Ltd
40. Fleetclear
41. REEN AS
42. Enginius UK
43. C.P. Davidson

External Exhibition Plan



External Exhibitors

- | | | |
|------------------------|---------------------------|-----------------------|
| 1. Bucher Municipal | 38. James A Cuthbertson | 75. Hiab UK |
| 2. Bucher Municipal | 39. James A Cuthbertson | 76. Isuzu Trucks |
| 3. Bucher Municipal | 40. Bryson Tractors | 77. Isuzu Trucks |
| 4. Bucher Municipal | 41. GM Sweepers | 78. Isuzu Trucks |
| 5. Hillend Engineering | 42. Mercedes Trucks | 79. Isuzu Trucks |
| 6. Econ Engineering | 43. Mercedes Trucks | 80. AM Phillip |
| 7. Econ Engineering | 44. Cebotec | 81. Gammies |
| 8. Econ Engineering | 45. Versalift | 82. Grillo Agrigarden |
| 9. DAF Trucks | 46. Scania GB Ltd | 83. Ravenhill |
| 10. DAF Trucks | 47. Scania GB Ltd | 84. LVB |
| 11. DAF Trucks | 48. Scania GB Ltd | 85. AM Phillip |
| 12. Faun Zoeller | 49. Scania GB Ltd | 86. TGS UK Ltd |
| 13. ACL Hire | 50. TBC Conversions | 87. Faun Zoeller |
| 14. Faun Zoeller | 51. TBC Conversions | A/B. Scot JCB |
| 15. Faun Zoeller | 52. The Minibus Centre | |
| 16. Aebi Schmidt | 53. B&B Contracts | |
| 17. Reesink Turfcare | 54. Stock Sweepers | |
| 18. Renault Trucks | 55. Scarab Sweepers | |
| 19. Renault Trucks | 56. Mellor | |
| 20. Renault Trucks | 57. EVM | |
| 21. Enterprise | 58. Renault | |
| 22. Enterprise | 59. Renault | |
| 23. Agrovista Amenity | 60. Renault | |
| 24. Iseki UK & NI | 61. Renault | |
| 25. Etesia UK Ltd | 62. Renault | |
| 26. Frank Nicol | 63. Ravenhill | |
| 27. HRN | 64. Isuzu Trucks | |
| 28. Fairways | 65. Isuzu Trucks | |
| 29. Roadvert | 66. Isuzu Trucks | |
| 30. Karcher UK | 67. Ecosse Signs | |
| 31. Simon Richard Ltd | 68. Penny Hydraulics | |
| 32. Dennis Eagle | 69. Ford Motor Company | |
| 33. Dennis Eagle | 70. Modul System Ltd | |
| 34. Dennis Eagle | 71. System Edström | |
| 35. Rexmar Engineering | 72. Sortimo International | |
| 36. Bell Truck & Van | 73. RSK | |
| 37. Volvo Truck & Bus | 74. NRG Riverside | |

Event sponsors

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<p>Delegate flyer</p> 	<p>Thursday Night Annual Dinner</p> 
<p>Big Wednesday Night Dinner</p> 	<p>Conference brochure</p> 
<p>Conference gift</p> 	<p>Thursday drinks reception</p> 
<p>Table wine (annual dinner)</p> 	<p>Wednesday lunch</p> 

Event sponsors

<p>Thursday lunch</p>  <p>A PACCAR COMPANY</p>	<p>Wednesday beer tasting</p> 
<p>Wednesday gin tasting</p> 	<p>Conference name badges and attendees list</p> 
<p>Conference lanyards</p> 	<p>Charity raffle sponsor</p> 
<p>Delegate thank you letters</p> 	<p>Compact umbrellas</p> 
<p>Notepads and pens</p> 	<p>Wednesday tea and coffee</p> 
<p>Conference session</p> 	<p>Thank you to all of this year's event sponsors. If you would be interested in sponsoring the event next year, please contact Laura McNab at 01698 459051.</p>

Speakers



Mo Baines, Chief Executive, APSE

Mo's career in local government began in 1989 working for Manchester City Council's City Solicitors division. In 1993 Mo moved to the Council's Tendering Unit providing operational, employment and strategic support to in-house teams subject to competitive tendering processes. Mo helped implement a number of service reviews and service improvement plans, with regular involvement across a range of local authorities and trade unions. Following a move to the Association for Public Service Excellence in 2004 Mo was Principal Advisor for the North of England, followed by Head of Communication and Coordination working on the Association's many research projects and is responsible for APSE press and media activities, and coordinating the work of the membership resources team. Mo is now the Association's Chief Executive.



Gordon Thomson, Head of Vehicle Testing and Approvals Policy, Driver and Vehicle Standards Agency

Gordon has a wealth of experience in the commercial vehicle industry, including; vehicle testing, enforcement, policy, and people management. He has extensive experience of delivering operational and policy outcomes at a senior level, working with

industry partners within the UK and Europe. His current responsibilities include, strategic direction, policy setting, and outcomes associated with heavy vehicle testing and specialist tests, such as vehicle approvals – including the transformation and improvement of DVSA's commercial vehicle digital service.



Phil Lloyd, Head of Engineering Policy, Logistics UK

Phil spent most of his career with the Driver & Vehicle Standards Agency (DVSA) in a range of operational roles, including auditing, training and vehicle certification. For the last 13 years with DVSA Phil held a variety of senior management positions including; Head of: Operations; Policy; Strategy & Planning; and Transformation, leading the implementation of their Testing Transformation project and developing their Roadside Enforcement Strategy. Before joining Logistics UK, Phil was a self-employed contractor, providing technical training and consultancy.



Kimberly Anderson, Team Leader - Cleaner Communities EAC, East Ayrshire Council

My name is Kimberly Anderson. I have worked in the waste management industry since 2006 securing a role as Weighbridge Administrator at Viridor promoting to Site Administrator managing compliance, then promoting to Production Supervisor during which I gained my WAMITAB

Certificate of Technical Competence. In 2019 I secured my current role of Team Leader within Cleaner Communities department at East Ayrshire Council. I manage 3 Transfer Stations, 2 HWRC's and 1 MRF as well as support EAC's Climate Change Strategy.



Catherine Pendreigh, Partner (Food Systems), Zero Waste Scotland

Catherine is Partner in Zero Waste Scotland's Food Systems team. Her role is focussed on supporting Scotland's ambitious food waste reduction targets, with a specific focus on citizens. Catherine is passionate about climate and biodiversity and has worked throughout her career in sustainability roles. She is particularly interested in food systems and how the way that we produce, consume and waste food impacts our environment. Prior to moving to Zero Waste Scotland in late 2023, she worked for the Soil Association, the UK's leading food and farming charity.



Sandy Anderson, Service Manager, Fife Council

Sandy has worked for Fife Council since 2003, starting as a seasonal street cleaner and then progressing through every role within the service until he became service manager in 2019. He currently manages a team of 440 staff who, between the two elements of his service, empty over 13 million domestic bins and clean over 16500 streets in Fife each year. Away from work Sandy is a big sports fan especially football and rugby and is currently training to take part in this years Aberdeen Kiltwalk

raising funds for Scottish Action for Mental Health.



Mark Garvey, CEO, Whitespace Work Software Ltd

Mark has run the UK's No.1 Waste & Environmental Software company for the past 10 years proudly serving multiple outsourced contractors and over 120 local authorities across the UK.



Callum McLaren, Ecology & Biodiversity Officer, West Lothian Council

Callum is an experienced ecologist (ACIEEM) with a specialism in mammal ecology. His experience stems from his time working within an environmental consultancy where he was a senior ecologist before moving to a role within the Forestry sector and then to his current role with West Lothian Council. Alongside his colleagues, he works to ensure WLC deliver their Biodiversity Duty and is currently working on updating the Local Biodiversity Action Plan.



Hannah Crow, Ecology & Biodiversity Officer, West Lothian Council

Hannah is an experienced ecologist with a vast amount of knowledge on species and habitats primarily stemming from her experience working within the environmental sector over the last decade+. As a former Ranger, she has extensive experience in the local authority setting and uses this knowledge to deliver projects benefiting biodiversity and people. Alongside her colleagues, she works to ensure WLC deliver their Biodiversity Duty and is currently working on updating the Local Biodiversity Action Plan.



Fiona Sutton-Wilson, Head of Training, APSE

Fiona has worked in the local government space for more than 30 years. Starting her career, on the frontline in youth and community services in 1992, Fiona is passionate about delivering outstanding services which make a difference in local communities. Fiona moved to APSE, as the Head of APSE Training, in 2019, where she oversees a team of core staff and Associate trainers in providing inspiring learning and development opportunities which nurture talent and enable professional growth. Fiona is a Chartered Fellow of the CIPD, is Prince2 and MSP certified, has a Post-graduate Diploma in Business Administration (DMS), and is a qualified teacher (QTS) with a PGCE in Secondary Education.



Clare Sherry, Programme Manager: Change

Management, Improvement Service

Clare started her career in local government in 2007 and worked in a variety of roles from community planning; policy and performance to service change and improvement. Clare joined the Improvement Service in 2016 as Senior Project Manager for Change Management and then moved on the Programme Manager role in 2020.



Ruth Kydd, Insurance Manager, City of Edinburgh Council

Ruth Kydd works as the Insurance manager for the City of Edinburgh Council and provides insurance services for Scottish Borders Council, East Lothian Council and Edinburgh Trams. From 2015 to 2021, she worked in the same role for Aberdeenshire & Aberdeen City Councils. She is a former chair of ALARM Scotland and is an active member in the ALARM Scotland committee, delivering written and conference content for colleagues across the UK.



Simon Hyde, Chief Executive Officer, FAUN Zoeller (UK) Limited & ENGINIUS FZ (UK)

A Qualified Industrial and Production Engineer with Six Sigma belt status in business improvement, leadership, motivation and change management programmes to industries including public sector, financial, automotive, construction, environmental, food and Manufacturing. Joined Zoeller Group in 2000, improved company trading and have developed the FZUK Group with sales of £70M with

forecasted growth of £100M in 2027, expanding into new technological sectors including EV and Hydrogen Fuel Cell trucks across four divisions. Founded the POWER UP Mentor charity which has over 100 mentors across 18 schools in Worcestershire county and growing.



Charles Holmes - Head of Packaging Extended Producer Responsibility, The Scottish Government

Charles is Head of Packaging Extended Producer Responsibility in the Scottish Government. He and his team lead on introducing packaging EPR to make producers responsible for the full net cost of their packaging when it becomes waste.



Duncan Simpson, Owner of Duncan Simpson Associates Limited and SWITCH Forum Ambassador

Duncan Simpson is an experienced and knowledgeable professional with over 25 years' experience in the resources, waste and environmental sustainability field. He has direct knowledge and understanding of the challenges and working practice in the public and private sectors. As one of the UK's original waste recycling officers, he gained extensive practical experience of local authority waste minimisation and recycling strategies in both urban and rural settings. He is an ambassador for SWITCH Forum and heads the education training and competence working group.



Alasdair Meldrum, Director, Albion Environmental

With over 30 years of experience in the waste and resource sector in the UK, Alasdair brings a wealth of knowledge and expertise to his role as Director at Albion Environmental Ltd. His extensive background includes managing waste operations for various clients such as local authorities, NHS, and private companies. Alasdair's expertise covers a wide range of waste management activities, from collection and recycling to disposal methods like landfill and incineration.



Kim Young, Partner, Zero Waste Scotland

Kim has worked in the environmental sector for over 20 years, originally in environmental education. She joined Zero Waste Scotland in 2014, starting with developing the organisation's internal environmental management system before moving to a partnerships role. Within the Prevention & Reuse Team, she led on the development of the DRS Exemptions Service and the review of Scotland's first Litter Strategy, and most recently worked on Scotland's new National Litter and Flytipping Strategy. She served on WWF-Scotland's Advisory Council for three years and is Vice Chair of Remake Scotland.

2024 Exhibitors

- ACL Hire / ABG
- Aebi Schmidt
- Agrovista Amenity
- Alba Tyre Management Ltd
- ALD Automotive
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- AM Phillip Trucktech
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- CMS SupaTrak Ltd
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- Faun Zoeller (UK) Ltd
- Fleetclear
- Ford Motor Company
- Frank Nicol Farm & Garden Machinery Ltd
- Future Street Smart Waste
- Gammies Groundcare
- GM Sweepers UK Ltd
- Grillo Agrigarden Ltd
- Groeneveld Beka
- Hankook Tyre UK
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- Mellor Bus
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- VPG Onboard Weighing
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- Wybone
- Zero Waste Scotland



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Since its founding in 1998, ACL has continuously diversified to provide public and private sector needs in the vehicle sales, services, and the rental industry.

With over 25 years' experience, we strive to provide the very best quality vehicles on demand throughout the UK.

Our experienced, helpful and efficient team work to always ensure the highest customer satisfaction.

Thanks to our acquisition by Avis Budget Group in 2018, we're now able to provide an even wider range of vans and deliver vehicles efficiently to our business customers across the UK.

We pride ourselves that we have built fantastic working relationships with all local authorities and private businesses across Scotland who trust us to efficiently supply them with reliable vehicles.

We have been consistently recognised for its quality of our service we provide :

- Scotland Excel Framework— Top supplier on various lots
- Procurement for Housing (PFH) - Number one supplier for Contract & Daily Vehicle Rental
- GO Best Service Award—Contractors working with the Scottish public sector 2017/18 - Finalist
- Scotland Excel Supplier Excellence— Community Benefit Excellence 2018 – Finalist



The Aebi Schmidt Group is a global leader of smart product systems and services for the treatment of mission-critical infrastructural and agricultural area with a product range including everything from our Award winning environmentally friendly E-Swingo Sweeper, Flexigo multipurpose tool carrier through to full-size Truck Mounted Machines, Airport Sweepers, Gritters, Snow Ploughs and Specialised Airport and Snow Clearing Equipment. Our state of the art Scottish sales and service centre based in Bellshill has facilities to repair, refurbish and maintain the range of equipment we supply with our workshop based engineers and to compliment this we also have a team of fully equipped mobile service engineers strategically based across Scotland.

We pride ourselves on delivering a dedicated service that focuses on the individual requirements of our customers. At the same time, we believe in building long-lasting and trusted relationships with our customers, so that we can deliver the products and services that they demand. For us, customer service is key and this is why in Scotland John Thomson heads up both the sales and service operations with a mandate to deliver a service experience that is best in the industry.

Our unique variety of our product range comprises our own vehicles as well as innovative attachable and demountable devices for individual vehicle equipment. A support and service programme perfectly tailored to sophisticated customer needs offers the appropriate solution to nearly any challenge. Based on our competitive product range, our mission is to strive for deliver total solutions, enabling an economic, safe and traceable clearing. Our ultimate mission is to improve the performance of our customers.



Agrovista Amenity are the specialist amenity division of Agrovista UK Ltd, we are committed to customer service, research driven advice and new product innovations. We provide a comprehensive range of goods and services including fertiliser, herbicides, sprayers, spreaders, grass seed, biodegradable Tree Hugger guards and agronomic advice to the amenity and landscape markets. We will be displaying a range of products exclusively supplied in Scotland by Agrovista, which includes Pellenc battery tools and the new Etesia ET Lander.

Pellenc is a range of commercial Lithium battery maintenance tools capable of run times from 3 hours to 3 days depending on battery and tool combination. All tools and batteries are IP54 rated, a minimum that should be required if using in wet conditions. Pellenc batteries have a 4-year commercial warranty and are 98% recyclable at end of life and tools have a 3-year commercial warranty and are up to 99% recyclable at end of life. The charging station allows you to time when the batteries start charging – lowest electricity rate roughly 11.30p.m. it will show your savings in petrol versus actual charging costs and will also show the CO2 savings made by using battery equipment. We can set these up to send a monthly report on a spreadsheet to show all the relevant information including battery daily run times . The unit needs to be hard wired and then can charge 10 batteries.

The ET Lander is a new vehicle to the UK market with two seats and a fully enclosed cabin and is available with either lithium or lead acid batteries. Range will be up to approximately 140km on the lithium option with payload of up to 940kg and a towing capacity of 750kg. ET Lander is a bespoke Built vehicle with options including a three-way tipping with dual cab control and remote control, side panel extension for more loading volume, water tank options and a choice of tyres. A range of optional extras are available

on specification of the build.

Contact Allan Wright 07966 022517
allan.wright@agrovista.co.uk for further information.



ALBA Tyre Management: Driving Sustainability in Tyre Solutions

Since its inception in 2004, ALBA Tyre Management has been a trailblazer in the tyre industry, specialising in the manufacturing and retreading of commercial vehicle tyres. Founded by Alex Wilson, the company is headquartered in Kilbirnie and is renowned for its commitment to quality, safety, and performance.

ALBA Tyre Management operates with a mission to provide cost-effective, durable, and environmentally friendly tyre solutions. Its state-of-the-art facility boasts advanced technology for producing tyres that not only meet but surpass customer expectations.

The company's dedication to sustainability is evident in its support for a circular economy, aligning with Scotland's ambitious net-zero target. By focusing on the retreading and rebuilding of tyres, ALBA Tyre Management significantly reduces waste and conserves natural resources, contributing to a greener planet.

With a comprehensive tyre management program, ALBA Tyre Management ensures the longevity of tyres, thereby aiding businesses in their eco-friendly initiatives. The company's approach to tyre retreading exemplifies its pledge to minimize environmental impact and promote sustainable practices.

As ALBA Tyre Management looks towards the future, it continues to invest in research and development to stay at the forefront of the industry. The company's unwavering focus on customer satisfaction and environmental stewardship cements its status as a trusted

partner with numerous Local Authorities in Scotland and England.



We know the transition to electric vehicles (EVs) can seem daunting, and not all organisations have the same starting point. With an unwavering commitment to net zero, ALD Automotive | LeasePlan provide comprehensive support to Public Sector organisations transitioning to electric. Our dedicated team of Public Sector experts understand the challenges of transitioning fleets to EVs. They know the importance of adapting fleet policies to ensure they remain relevant during this time of change and can guide you on this journey. As an approved leasing provider listed on the CCS, The Procurement Partnership, NHS National Services Scotland and Halton Housing frameworks, we take a consultative approach supported by our comprehensive portfolio of funding, fleet management, flexible rental, and electrification products and services, to help accelerate your organisation's fleet decarbonisation strategy. For more information and to contact us, visit our website.



Allison Transmission is a leading designer and manufacturer of propulsion solutions for commercial and defense vehicles and the largest global manufacturer of medium- and heavy-duty fully automatic transmissions that Improve the Way the World Works.

Allison products are used in a wide variety of applications, including on-highway trucks (distribution, refuse, construction, fire and emergency), buses (school, transit and coach), motorhomes, off-highway vehicles and equipment (energy, mining and construction applications) and defence vehicles (tactical wheeled and tracked).

Founded in 1915, the company is headquartered in Indianapolis, USA. With a presence in more than 150 countries, Allison has regional headquarters in the Netherlands, China and Brazil, manufacturing facilities in the USA, Hungary and India, as well as global engineering resources, including electrification engineering centres in Indiana, Michigan and London. Allison also has more than 1,400 independent distributor and dealer locations worldwide.

The Allison team will be on hand at APSE Scotland Fleet, Waste and Grounds Seminar 2024 to help fleets navigate the powertrain choices available to them in the energy transition. Allison's latest products including the xFE (for extra fuel economy) transmissions and FuelSense 2.0 software technology, are designed to make today's conventional powertrains as clean and efficient as possible. Allison launched its eGen Power electric axle range in 2020, which brings unmatched efficiency and high performance to heavy trucks.

For more information, visit www.allisontransmission.com.



One of Scotland's Leading Commercial Vehicle Specialists, founded in 1955, it's been our goal to provide high quality commercial vehicles and exceptional customer care to local authorities, municipals and key fleets throughout Scotland.

Pursuing this ideal, we have grown and developed into a successful dealer network, offering a variety of services including new and used vehicle sales, rental and aftersales care.

Representing IVECO, Ford, FIAT Professional and Maxus, our vehicle ranges provide a wide variety of options for organisations of all shapes and sizes. We also have a fantastic selection of

used commercial vehicles available, each of which has been carefully tested and approved by our in-house technicians before going on sale.

Customers needing a short term rental option can choose from our range of vehicles, which include vans, curtainside trucks and artic tractor units. We also provide a wide selection of aftersales services to help keep your commercial vehicle in prime condition. From routine maintenance and MOT testing to tachometer servicing and an extensive parts stock, you can access everything you need to keep your fleet running smoothly.

We have facilities in Forfar, Edinburgh, Glenrothes, Conon Bridge, Glasgow and Dundee.



At Athlon, we know mobility. By working with us, you're taking one step closer to a more sustainable future. Our knowledge and experience, together with a legacy of over 100 years, allow us to provide tailored solutions that work towards a sustainable future. Our teams work to guide, support and deliver solutions for every individual customer across the private and public sectors. With our local expertise, global knowledge and support from one of the world's leading brands – Mercedes-Benz Mobility - we are able to offer a range of effective leasing solutions, management and consultancy across all multi-marque cars and vans.



B&B Contracts Ltd is a family run business formed in 1989 by Scot Barr and is situated in Lesmahagow, Scotland. We specialise in supplying Oletto hotboxes. All our vehicles are high-spec at very competitive rates, with a guarantee of an excellent backup service and efficient after sales. We are the UK agent for Oletto. These asphalt containers are the most cost efficient and ideal method for repair of road surfaces after work carried out for installation of services or small repairs i.e. pothole filling & repatching roads. They ensure minimum waste of materials as there is no loss in temperature, it can also be kept at the correct temperature overnight using gas heating system. We have several different sizes available depending on what the needs of the customer are, single or twin chambers, dedicated or demountable units. Our workshop services can manufacture Hotboxes for the specific customer requirements, we also refurbish and alter all makes of Hotboxes from 1tonne up to 20tonne and can be demount or fully dedicated to a specific vehicle. All our hotboxes have Hardox augers and troughs as standard (better for the granite type stone which is used in Scotland and Wales). We also supply an excellent back up service in sales, service, parts and rental. We also carry out repairs and servicing to any machine that is used in roads maintenance i.e. sprayers, static hotbox, asphalt recyclers and white liners. We have a strict policy on the maintenance of our vehicles and pride ourselves in offering a first class service in hire and sales and believe that we are one of the best hotbox companies in the United Kingdom.



Bartec was established in 1992 and is now a multi-national company with operations around the world.

We are known as worldwide technology leaders in tyre-pressure monitoring systems and in the UK for innovative software for front-line municipal services such as waste and recycling, environment, streetscene and highways. We have supplied mobile, in-cab and backoffice systems for UK municipalities since 2005. 4,000 frontline municipal crews in over 100 councils use our systems every day.

Our systems and technologies are used in large cities, small boroughs and large unitary authorities in England, Scotland and Wales. Millions of households have their waste collected every week by crews using Collective.

We have decades of experience in service design, system integration and process improvement. Our products and expertise can help you deliver better services at lower cost.



BLS Truck and Van stands as a cornerstone of excellence in the realm of commercial vehicles, as a dealership for all commercial vehicle needs in North Scotland. Since 2018, as a member of the Leo Group and a member of the Mercedes-Benz network, we bring a wealth of expertise and dedication.

Situated in the city of Aberdeen, our dealership strategically caters to the expansive region of North Scotland, ensuring businesses across

urban centres and remote countryside have access to top-tier commercial vehicles and services.

Our listings at BLS Truck and Van are extensive, meeting all your commercial vehicle requirements. Whether you're seeking the latest all-electric models or ice vehicles, we have you covered. Our diverse options include the innovative eCitan, eVito, eVito Tourer, and eSprinter, Sprinter, Vito, and Citan vans. Our truck range extends to trucks such as eActros, Atego, Actros, Arocs, eEconic, and Econic, alongside FUSO Canter and eCanter, a perfect solution for every business need.

At BLS Truck and Van, we prioritize building relationships and providing unparalleled service throughout your journey. Our team of dedicated professionals is committed to delivering exceptional customer service, ensuring that every interaction with us exceeds your expectations, whether you're in the market for a new vehicle, require maintenance or repairs, or seek genuine trade parts.

Driven by a passion for excellence, BLS Truck and Van is your trusted partner in achieving success.

With a firm commitment to quality, reliability, and customer satisfaction, we uphold the highest standards in everything we do.



Brigade Electronics is a global market leader of safety devices, with solutions to suit all commercial vehicles and mobile plant.

In operation since 1976, Brigade was the first company to introduce reversing alarms to the UK, and over the decades has consistently been at the forefront of road safety. Brigade's wealth of experience has gained them a reputation for expertise within the industry and a knowledge of the problems their customers face. This has led to a complementary range

of passive and active systems designed to reduce the risk of collisions, protect workers, pedestrians and cyclists, and assist the driver by minimising vehicle blind-spots, whilst also meeting UK specifications including FORS, CLOCS and The Direct Vision Standard.

Brigade's product range includes 360° camera systems, cameras, monitors, white sound® reversing alarms, obstacle detection sensors, obstacle detection radars, predictive collision systems, telematics and digital recorders.

With a mission to save lives by making roads and worksites safer for all, Brigade is ISO 9001 Quality Management certified for their quality products, which undergo rigorous and comprehensive testing to ensure they are fit for purpose. In addition, Brigade offers an outstanding installation service through its nationwide network of Brigade approved, professional and trained fitters who ensure all products are fitted to the highest standards.



BRYSON TRACTORS LTD are a forward thinking and dynamic company with depots in Lanark and Ayrshire covering Stranraer, Ayrshire, Glasgow, Argyll, Lanarkshire, West Lothian & Edinburgh. So whether you are a local authority, large corporation or a small enterprise we can supply you with a superior service that will satisfy all your requirements.

We have over 20 years of experience supplying Groundcare, Agricultural and Construction machines to local authorities, oil refineries, gold clubs, racing stables, plant hire companies, construction, landscaping companies and peat companies to name a few. We are suppliers of franchises such as New Holland, Kuhn, Trimax, McConnel plus many, many more.

The success of our business is due to a back up service second to none and having spare parts available when you need them. Our team of experienced and qualified technicians

service and repair machines right throughout our area and are renowned for being prompt, professional and surpassing expectations with their vast knowledge and ability.

So whatever you are looking for, whether it is a tractor, mower, salt spreader, seeder or hedge cutter for landscaping. Or an excavator, loader, roller, tanker or trailer. The list of machines we can supply is vast.

Lanark Depot - Block One, Caldwellside Ind. Estate, Lanark, ML11 7SR Tel: 01555 660888

Ayrshire Depot - Unit 3A, Olympic Business Park, Dundonald, Ayrshire, KA2 9BE Tel: 01563 851900

Website - www.brysontractors.co.uk.



At Bucher Municipal, we produce only the highest quality machines across the road sweeping, sewer cleaning and winter maintenance industries.

Our rich history of specialised engineering solutions has led to improved technology, better solutions and has always been driven by a focus on quality and reliability. This experience allows us to focus on the evolution of our products and more importantly adapt our units to be the best they can be for you, and the environment.

As the nation looks towards a greener future, we are pleased to be able to offer an electric vehicle alternative across all our divisions, reducing operational costs and significantly reducing emissions. Our environmental solutions reduce fuel consumption, improve air pollution, and save millions of litres of fresh water annually.

Bucher Municipal is a brand you can trust & rely on. With seven strategically placed service centres and over fifty factory trained engineers at your disposal, we have got you

covered if anything goes wrong and support is always within easy reach.

Our revolutionary data & insights platform - BucherConnect, changes the way you operate. Saving you time, money, and unnecessary stress. Problems can be remotely diagnosed and quickly fixed, routes can be planned, and data can be analysed to maximise your machine's efficiency.

At Bucher Municipal, we strive to develop intelligent solutions that enable you to meet current demands and stay ahead of future change, leading the way towards smarter technologies and alternative energy sources.

Bucher Municipal - Driven by Better



Cebotec Ltd is based in Falkirk and is one of only a few family run-independents operating Scotland wide. Our Central Scotland Head Office & Workshops is situated close to the motorway with more than 20,000ft² of workshop space divided into Coachbuilding, Fabrication, auto electrical, Shop-fitting and Finishing, on a 1 Acre secure site.

Bespoke Vehicles;
Over the years Cebotec has gained a reputation for supplying high quality, non-standard/bespoke commercial vehicles on behalf of a wide and diverse range of clients which includes, Local Authorities, Police, NHS, Mountain Rescue, Corporate businesses and Utility companies. These are not conclusive but demonstrate the extent of our portfolio of major clients.

We are an approved supplier for the supply of vehicle conversions on behalf of UK Blue-light organisations.

HIRE VEHICLES;

Our vehicle hire fleet has expanded to over 300 vehicles with many of them individually converted to exacting customer specifications. Using our specialist knowledge, we ensure that our clients get the right vehicle for the job.

NEW FOR 2024; is the amalgamation & collaboration with Elgin based FMS Vehicle Rental Ltd. Encompassing rental and workshop services. We are delighted to announce our increased offering in the vehicle rental market and major focus to in-house vehicle maintenance, repair and warranty services.

FMS Vehicle Rental Ltd, a long established and reputable vehicle hire company based in Elgin and Edinburgh have been supplying hire vehicles through "Scotland Excel" and other framework partnerships which will give us the capability to supply vehicles to more Local Authorities.

We are now well placed geographically to serve all council locations from our 3 centres and welcome the opportunity to meet you and discuss where we can assist with your current and future fleet requirements.

Many Thanks to all our customers for their continued support.

David Lapsley
Managing Director



CMS SupaTrak has over 30 years of experience in the telematics industry and specialises in helping customers reduce their fuel costs, emissions, and carbon footprint through effective driver behaviour management. Our typical customer fuel savings are between 4% and 10%, and the process we adopt has been carbon verified.

Unlike our competitors, we design and

manufacture our own telematics vehicle hardware in house, enabling us to provide bespoke vehicle hardware designed for specific projects and asset types. We can deliver projects all over Europe and other parts of the world where required and our service engineering network provides support across the UK and mainland Europe.

Whether you are looking for a simple-to-use vehicle tracking system or a fully integrated in-cab job management, driver-behaviour, tachograph download and live camera system, we have solutions to meet every type of operation and budget. Our integrated telematics solutions provide the fleet intelligence to help you reduce costs, stay compliant and minimise your impact on the environment.

Our people are core to the success of the business and the services we provide to our customers, and we are proud to be Investors in People Silver accredited. CMS has adopted a high level of quality, environmental and security standards with ISO9001, ISO14001, ISO27001 and ISO45001 accreditations, as well as being Cyber Essentials certified.



For over 30 years, CONTENUR has manufactured plastic wheelie bin products for local authorities and private waste collectors. Today we are a leading global supplier in over 30 countries. Our UK manufacturing facility is supplying products to multiple authorities in Scotland: Edinburgh, Highland and Perth & Kinross to name just a few and are ready to provide market leading quality products with short lead times and competitive prices. We are passionate about sustainability and lead the market on limiting the environmental impact of our operations AND maintaining market leading levels of quality and compliance. Come and talk to us about 2 wheeled and 4 wheeled bins and our Underground Refuse Systems which are becoming very popular in Scotland. We look forward to welcoming you. www.contenur.co.uk

The Waste Vehicle Specialists



KIRCHHOFF GRUPPE
www.cpdavidson.co.uk

At CPD, we've built our name on engineering some of Britain's finest municipal vehicles. We have been a registered company since 1956, and therefore have a wealth of experience in specialist vehicles. Ever since our business was established, we've worked hard to combine our considerable engineering expertise with truly outstanding service.

As a mark of our high standards, we are a 'Mercedes-Benz Qualified Partner' and our strong relationships with many leading commercial vehicle manufacturers enable us to offer the very best combinations of chassis and bodies.

Factor in our ISO 9001 accreditation, outstanding customer service, vehicle hire, contract hire, parts, workshop, refurbishment and maintenance solutions, and we really are the only municipal vehicle supplier that you need. Now part of FAUN Zoeller UK and the Kirchhoff Group, we continue to upgrade our fleet with market leading, innovative products and service.



James A. Cuthbertson Ltd, based in South Lanarkshire, has been in business for over 75 years and is the sole Scottish designer and manufacturer of vehicle-mounted winter maintenance equipment and products, specifically, salt spreaders. JAC is also the Scottish (and UK) snowplough specialist boasting a wide and diverse range of top-quality ploughs. Our customer base primarily consists of local authorities, as a result, the Cuthbertson or 'Cubbys' brand is a familiar

sight on roads up and down the country.

Having been awarded the first contract in the UK to supply hydrogen powered salt spreaders, Cubbys are leading the market in innovation of alternative fuelled and new generation multipurpose winter equipment.

As well as manufacturing equipment at our facility in Biggar, Cubbys are the official dealers for Epoke and Saltnex winter maintenance equipment which is manufactured in Denmark, giving us the widest range of solutions and cutting-edge options to meet all of our customers requirements.

Councils throughout the UK recognise the benefits of the 'Clyde built' Cubbys snowplough, or the open design of the spreader to facilitate wash down and easily removable conveyor system to reduce maintenance times. So, when the time comes to replace the winter maintenance fleet, Cubbys will be clearing the way once again.



The DAF Range is designed to suit the broadest range of applications including urban, municipal, regional and specialist transport.

DAF is the UK market leader and manufactures its entire range of vehicles at its UK production facility, Leyland Trucks. Through the UK's largest dealer network DAF provide services and support for its customers that includes DAF Parts, DAF MultiSupport repair & maintenance, PACCAR Connected Services and PACCAR Financial. The DAF Dealer Network also supplies the TRP Range of all-makes and trailer parts and workshop consumables; a true one-stop-shop for operators.

The New DAF XB Series is ideally suited to many municipal operations whilst the multi-award-winning New Generation DAF Range of vehicles, including XD, XF, XG and XG+ series models, offers unsurpassed levels of safety,

comfort and efficiency to suit all applications in the municipal and utility sector. DAF also offers a range zero emission XB, XD and XF Electric vehicles in a range of configurations, along with EV charging solutions to enable operators to make the switch to electric propulsion.

For more information go to www.daf.co.uk

DAF Trucks
Haddenham Business Park
Pegasus Way
Haddenham
HP17 8LJ

Contact
01844 261111
reception@daftrucks.com



Dennis Eagle, part of the Terberg Environmental Group, is a world leader in the design and manufacture of refuse collection vehicles, with an established reputation for supplying quality products that meet the highest expectations in terms of performance, cost and delivery.

As a company focused entirely on the waste management industry, our specialist knowledge and experience is unrivalled. This enables us to provide a range of products to cover every operational need.



Econ Engineering is the UK's leading manufacturer of Winter and Road Maintenance vehicles, based in Ripon, North Yorkshire with an additional three regional depots based around the UK with Scotland being covered by our facility and staff based in Alloa.

Econ's product range incorporates both dedicated winter gritting, combination and spraying machines, as well as multi purpose vehicles including the Unibody, Multispread

and Quick Change Body (QCB) ranges, which were invented by Econ in the early 90s. Multipurpose vehicles allow customers to utilise the vehicles all year round maximising their capital investment.

In addition to our manufacturing heritage Econ has an extensive Gritter Hire Fleet of over 1100 vehicles. Included in our hire offering are all inspections, servicing, breakdown cover and 24/7 service support throughout the Winter period, freeing up limited council technician resource.

Our Highways Road Maintenance vehicle range incorporates the hotbox and roadmender products which can be permanently mounted or utilised with our QCB system.

Our service support for manufactured vehicles is undertaken from our 4 depots and further supported by 27 mobile service engineers of which 8 cover our Scottish customers. These engineers have further backup provided by engineers from our main Sowerby Service Depot.

At Econ, we are committed to providing our customers with high quality, reliable products, and a timely service that exceeds their expectations.

If you'd like to learn more about any vehicle in our range, including our new all electric model and remote download auto salting solutions please visit www.econ.uk.com



Ecosse Signs have a passion for quality. We are signmakers who believe in our Company, our Product and our Customers.

We are specialists in commercial fleet graphics and signage. We offer a wide range of services

from fleet livery, vehicle colour changes, half wraps, chapter 8 chevrons, highway maintenance & building signage.

Our design team is on hand to help turn your ideas into reality by creating an array of designs for branding your vehicles in an eye-catching way. We offer a personal service tailored to the specific needs of our customers. All branding done under one roof.

We pay particular attention to the finest details, ensuring that our work is always to the highest standard. We pride ourselves in providing a first-class service; fast and efficient without compromising on quality.

We look forward to seeing you at APSE Aviemore!



ENGINIUS is Europe's first vehicle manufacturer with an EU type approval for electrically powered trucks with a hydrogen fuel cell system (FCEV). We also have OEM status.

It is an emission-free truck with various wheelbases for use in waste disposal, specialist vehicles and also general haulage applications, without losing payload or body space compared to a truck with a conventional power train.

We also encompass the unique Direct Vision driver's cab with its panoramic front screen on the Econic cab from Mercedes Benz / Daimler Trucks.

Over 150 BLUEPOWER waste disposal trucks are already in front line operation in Europe and that number is growing!

Our service experts support our clients with the technology transformation of their vehicle fleets into alternative drive system trucks.



For over 60 years Enterprise has been renowned for delivering class leading car and van rental. And as the needs of our customers have changed, we've changed with them, investing in new technology and services to make business mobility easier than ever before.

Better Mobility Decisions:

Balancing the current need to keep your services mobile with longer term strategic objectives is never easy. Even deciding on the best form of transport for a single journey involves the assessment of multiple factors such as cost, convenience, risk, and driver acceptance.

A team dedicated to Public Sector challenges:

Thanks to our complete mobility solutions, our team is approaching you with a consultant-like open mind. No-one knows your own challenges better than you. Whether you are looking to tackle grey fleet, project/season-based pressure on your own fleet, incoming LEZ or ULEZ challenges, renewing HGV fleet, introduction of new services, requirements for specialist Traffic Management vehicles, or facing any of the hundreds of challenges you may have around your fleet and mobility in general, one solution cannot fit all. We listen and we find solutions to suit your local authority specifically.

Commercial Vehicles:

Whether it's LCVs, HGVs, Temperature-controlled, Tippers, Grabs, or Accessible, getting the right vehicle for your needs can be the difference between keeping your services running and failing to deliver. With a fleet of over 50,000 Commercial Vehicles in the UK, we have stock incoming helping you drive down lead times. Vehicle customisation and Bespoke builds also available.



Etesia and Pellenc – Pioneers in Commercial Green Solutions

Etesia Mowers

For over half a century, Etesia UK has been synonymous with excellence in commercial mowing. Renowned as the standard-setters in the industry, Etesia mowers deliver unmatched performance, reliability, and efficiency, regardless of the terrain or weather conditions. From a diverse range of pedestrian mowers to robust ride-on mowers and versatile brushcutters, Etesia's cutting-edge solutions empower professionals to achieve pristine results with ease.

Pellenc - Revolutionising Battery-Powered Equipment

Exclusively distributed in the UK by Etesia, Pellenc stands at the forefront of battery technology adoption since 2009. While others are just beginning to explore the potential of battery-powered equipment, Pellenc has been leading the charge for over a decade. With a comprehensive range of products designed to cater to diverse needs, Pellenc eliminates the concerns of running out of battery power, offering unparalleled reliability and performance. As true pioneers in commercial battery-powered solutions, Pellenc continues to set the benchmark.

Etesia ET Lander - Redefining Utility Vehicles

Introducing the Etesia ET Lander, an award-winning electric utility vehicle designed for the commercial market. This groundbreaking innovation boasts the latest advancements in electric technology. With its unmatched versatility, durability, and eco-friendliness, the ET Lander sets a new standard for utility vehicles, offering businesses a reliable and sustainable solution for their operational needs.

At Etesia UK, our commitment to innovation, reliability, and sustainability drives everything we do. Visit us at the event to discover how Etesia and Pellenc can elevate your business to new heights.



EVM UK provides a true end-to-end solution for procuring bespoke passenger vehicles. We're the helping hand that private and public sector minibuses and midibus purchasers need – whether you're searching for a single school bus, an accessible mobility solution, or a fleet of luxury travel vehicles. Our unrivalled support, guidance, and aftersales care all stem from a firm belief that everyone deserves to travel in safety and comfort, without compromise.

EVM UK is the specialist sales and aftersales agent for EVM, Altas, Carbus, AOS Isuzu, Erenor, Tremonia and Busconcept minibuses in the UK, providing industry-leading sales expertise, aftersales care and guidance. You won't find a more well-informed team in this space; we know our vehicles inside out, and that expertise enables our customers to unlock the hidden potential in every single one. Our approach ensures consistent customer relationships, a direct link to the manufacturers and a focus on protecting your ROI – all the way to vehicle resale.

<https://www.evm.uk>



Fairways GM is a leading supplier of groundcare equipment to the public sector.

Widely regarded for the supply of machinery, parts and first-class service, we are the exclusive partner of both Ransomes Jacobsen Ltd and Wiedenmann UK in Scotland. We also represent brands like ISEKI, Wessex International, Gambetti, Cushman, EZGO, Kawasaki, Mareo and Agria.

Established in 2004 we have premises in Kinross, Inchinnan, Aberdeen and Inverness.

Whether you are after a fleet of machines or a choice single item, our team can help you identify what best suits your application. And once the sale is complete, be assured we have an overriding commitment to continue to look after you. Our company has established strong partnerships with its suppliers to deliver quality products, backed by professional customer support.

At Fairways, we hold extensive OEM parts stocks so that we can help get you the correct part for your machine as quickly as possible. From our four depots covering all of Scotland, our field service engineers are uniquely placed to respond quickly and effectively to all types of machine breakdowns. We have gained a reputation for our customers back up and support which is market leading.



Faun Zoeller UK are a wholly owned subsidiary of the KIRCHHOFF Group. With factories across the globe, we produce automotive parts, tools, mobility equipment, refuse collection bodies, lifters and road sweepers. With over 46 Factories across 3 continents, the company has grown significantly from its origins which began in 1785!

Our automotive sector experience has been transferred to RCV production and investment in innovation and technology is at the forefront of the design and manufacture of the products. This ensures that all of our products have superior build quality and consistency that this technology facilitates.

Globally, we have an extensive service network with over 500 engineers and offer a class leading aftermarket provision, ensuring that all of our products are renowned for quality and innovation. With preferred partner workshops and our own team of over 20 fully equipped, qualified mobile engineers, we make sure that investing

in our product is not just for today, but for the whole life of the vehicle.

As part of our UK organisation, we also offer long and short term hire, along with full refurbishment facilities and repairs, so we can offer a true "One Stop Shop"...

Encompassed within the group is our ENGINIUS brand. Europe's first vehicle manufacturer with EU type approval for trucks that are powered by a hydrogen fuel cell system (FCEV) and has full OEM status. ENGINIUS provide an emission-free truck with various wheelbases for use in waste and haulage applications, without sacrificing payload or body volume.

Innovation drives us....



Fleetclear is a leading provider of vehicle safety solutions to the commercial vehicle market. For over 14 years we've been working with fleet operators to innovate and deliver solutions to enhance the safety and efficiency of their fleets.

Fleetclear provides a broad range of solutions and services in both hardware and software, integrated as a single service. By closely integrating software with hardware, we create a unique, reliable, user-friendly experience backed by market-leading customer and after-sales support.



Bring on Tomorrow!

Accelerating the development of new products that customers want and value is a key component of the Ford+ Plan. From fun-to-drive, fuel-efficient cars to versatile, capable utility vehicles and tough, durable trucks that work harder and last longer, Ford

offers a full line of high-quality products with global appeal. By 2035, our vehicle sales will be 100% all-electric and our aim is for our entire operation to be carbon neutral across Europe.

Ford Pro™ puts everything you need in one place.

Our mission is simple: we're here to make running your Commercial Vehicles as easy and hassle-free as possible.

We can provide you with a complete, end-to-end commercial fleet solution and you have the flexibility to pick the elements of Ford Pro you need – from finding you the right vehicles, to a host of intelligent fleet management software, vehicle maintenance, and financing services. It's all seamlessly connected, and it all helps to maximise productivity for your business.

Our best-in-class aftersales solution, FORDLive, is an integrated suite of products and services designed to maximise the productive uptime of your connected Ford commercial vehicle.

We are pleased to be exhibiting at this year's APSE Fleet, Waste & Grounds Seminar. Come and visit us on our external stand where you can talk to the team, see some of our latest vehicle offerings and learn about the latest developments at Ford. We look forward to welcoming you!



Frank Nicol Farm & Garden Machinery Ltd is based in Dingwall in the Highlands of Scotland. The business was founded on the principles of Good Service, Good Back up, At a fair price. We still operate today with these core principles.

We don't just sell equipment. We have fully trained workshop staff that have all the

required diagnostic equipment to get the job done in the most efficient way. We have specialist staff who can cover Battery, Diesel, Petrol four and two stroke servicing and repairs. Not forgetting Hydraulics too.

In our parts department, we carry a full range of fast moving parts for all the machines that we supply.

Our sales team are knowledgeable on the machines we sell. We have built up great relationships with all our suppliers, who are always prepared to work with us to demonstrate product to end users.

We have some of the leading franchises in the Grounds care industry for more information on our product range please check out our user friendly website @ www.franknicol.co.uk. Give us a call to get the best deals.

Why not come along and see the Stihl AP battery product range that will work in all weathers.

There will be representatives from Stihl on our stand to discuss all your commercial requirements.



FUSO is a Daimler Truck brand, responsible for light- to medium-duty vehicles such as the Canter and Next Generation eCanter.

With a range spanning 3.5-tonne to 8.55-tonne, there's a Canter available for any Local Authority application, and thanks to its compact dimensions, the Canter is ideally suited to urban operations. At 3.5-tonne, the FUSO Canter offers a best-in-class turning circle, and across all weight categories, the Canter impresses with its robust ladder-frame chassis and class-leading payload. Better still, fleets can specify a Comfort cab for three operators, or a crew cab which offers seating for seven.

With a strong focus on sustainability, the Next

Generation eCanter takes all the advantages of its diesel sibling, and adds the benefits of an electric drivetrain. This light-duty electric truck range starts at 4.25t, and is available in 38 variants, spanning three weight classes, six wheelbases, two cab types and three battery pack options, with the ability to charge using both AC and DC fast charging.

In addition, FUSO is supported by Daimler Truck Financial Services, providing customers with everything they need to finance a fleet of FUSO. From charging infrastructure to flexible finance deals, the DTFS UK team is on hand to help you find a tailored option that works for your circumstances.

Backed by a comprehensive Dealer Network spanning the length and breadth of the UK, there's no reason not to consider a Canter for your business. For more information, visit www.fuso-trucks.co.uk.



Future Street stands at the forefront of innovation in waste management solutions, revolutionising public spaces across the United Kingdom since 2008 with the Bigbelly smart, solar-powered waste compaction solution.

Founded on the principles of sustainability, efficiency, and technological advancement, our mission is to tackle the challenges of traditional waste disposal and transform urban environments into cleaner, greener, and smarter spaces.

Headlined by the groundbreaking Bigbelly Smart Max unit, our diverse product range is designed to meet the ever-changing needs of cities, universities, airports, hospitals and stadiums. By harnessing our technology which supports "the right bin in the right place" we provide real-time fill level monitoring through cloud-connected technology, Future Street's

solutions significantly reduce the frequency of collections, cut operational costs and lower carbon emissions. This not only enhances the aesthetic appeal of public areas but also contributes to a more sustainable future.

In addition to offering high-capacity, pest-proof, and weather-resistant units, Future Street prides itself on customisation. Our bins can be wrapped in custom artwork to reflect the identity of a locale or convey important messages to the community, further integrating our units into the fabric of the spaces they inhabit.

Our commitment to innovation is matched by our dedication to customer service. With comprehensive warranties and an experienced team ready to assist with initial concept, implementation, and ongoing support.

As cities evolve, so too does the need for efficient waste management. Future Street UK is here to lead that change, delivering smart, sustainable solutions that pave the way for a cleaner tomorrow.

GAMMIES GROUND CARE

At Gammies, we have over 50 years of knowledge and experience supplying products and services to our customers. We specialise in supplying Horticultural, Agricultural, and Groundcare machinery, spare parts, accessories, and services to fulfil our customer's requirements. Our depot is based in Forfar, Scotland.

We are approved dealers of a variety of well-known and reliable brands including McCormick, Amazone, Iseki, Toro, Polaris, Honda, Stihl, Husqvarna, Yanmar, and Kawasaki, among others.

Our sales team is dedicated to offering advice and ensuring you have the right machine for the job by discussing your requirements and going through different options with you, they can also offer demonstrations of machines to

ensure it's exactly what you are looking for. Just need a machine for a few days? We have a variety of machinery on our hire fleet which is ideal for seasonal work or one-off jobs.

Our expert parts department can source and arrange delivery of parts across our extensive delivery network within Scotland and our Service department is filled with experienced engineers who are knowledgeable and experienced in servicing, maintaining, and repairing a range of machinery. Can't bring the machine to us? No problem, we offer on-site servicing and repairs where possible.



Green Machines is among the oldest manufacturers of sweepers dating back to 1965, and our first headquarters were based in Scotland. From the very first walk-behind sweepers with their exceptional maneuverability developed to state-of-the-art battery and hydrogen technology present in our current sweepers. We currently operate from our offices in North Macedonia, the Netherlands, the United Kingdom, Germany, and the USA, while we offer customers all around the world full support through our wider global dealership network.

We offer you a wide range of choices by providing cleaning solutions. The GM 1ze, the GM 400ze, the GM 500 ze, the GM 500H2, the GM636, and the GM 955 are responsible for the cleanliness of many world capitals.

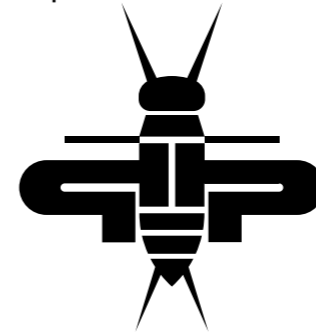
Green Machines actively participates in practical and innovative solutions with products that are sold in more than 42 countries around the world.

The technical specifications perfectly enable the most specific purposes: from maintaining cleanliness in narrow streets to industrial zones, airports, cities and parks.

All of our machines are compact and swift enough to enable you to clean any urban area around the city with maximum efficiency,

without worrying that they will disrupt the public. Our machines are purposefully designed in a way that does not impact normal functioning even in the busiest areas in your city.

Green Machines strives to develop and produce sustainable sweeping machines combined with excellent performance for a better world. We are proud to take leadership in paving the path to an emission-free world.



Grillo S.p.A. was founded in 1953 under the name of "OFFICINE PINZA". Its founder, the twenty-year-old Benito Pinza invented the first Grillo walking tractor thanks to an innovative project.

The company was therefore named GRILLO in 1957, marking a milestone in the history of agricultural mechanisation.

Grillo S.p.A. has been designing and producing professional machines for both agriculture and green maintenance for over 70 years, its products being suitable not also for professional but also for domestic use.

Thanks to its highly trained and qualified staff, Grillo makes the operators' job more comfortable by constantly seeking for new technical solutions.

Each single machine undergoes very demanding quality tests to assess its reliability, in compliance with the current European standards.

Grillo S.p.A. employs the ultimate high-technology tools to produce its machines (e.g. laser-cut, robotics, semi automatic assembly chain) and has five production plants located in the area of Cesena (Italy).

More than 20.000 machines of over 50

different models are manufactured every year and distributed in 55 countries across the five continents.

Our staff counts about 300 members and our distribution and sales network is made up of more than 1.000 dealers, over 50 distributors and 4 sales branches.

Our highly-trained staff and branches, highly-competent dealers and distributors contribute to the tremendous success of Grillo S.p.A worldwide.



Groeneveld Beka Lubrication Solutions have been manufacturing automatic and centralised greasing systems, since 1927 and are operational in 40 countries worldwide, with over 40 company owned locations. Groeneveld-Beka are a Timken Group company, with an annual group turnover of over 5.5 billion dollars.

We manufacture and sell automated greasing systems, radar detection systems, automated oil top up systems, fluid level monitoring and bypass oil filtration.

Groeneveld are OEM, with most manufacturers of trucks, trailers and off road equipment worldwide, with 8 worldwide production factories and a head office in The Netherlands.

Groeneveld Singleline heavy duty automated greasing systems, are recognised by all manufactures of refuse vehicles, hookloaders, skip loaders and all municipal vehicles for being reliable, efficient and the best product for reducing your costs and improving your efficiency.

Singleline, is a parallel modular system, which has a 4kg reservoir with a spring loaded follower plate, which prevents oxidation, water ingress and prevents grease separation, electric timer with test and diagnostic facility. The system also uses heavy duty brass blocks and individually sized metering units, from 0.025cc to 1cc, which are screwed into the blocks, suppling grease through thick 5 and 6 mm piping connected to brass compression couplings.

Groeneveld-Beka are the only autolube company to have national coverage, with our own fully trained engineers for install and back up and we are the manufacturer.

Twin 3, Triplus and Beka heavy grease systems are also available as OEM or aftermarket for all offroad machinery, including telehandlers and forklift trucks.



Hankook manufactures globally innovative and award winning tyres for passenger cars, SUVs, 4x4s, vans, trucks, buses and motorsports.

Aspiring to bring consumers the utmost excellence in product quality, technological excellence and driving satisfaction, Hankook Tire continuously invests in research and development maintaining five R&D centres and eight production facilities around the world. Bespoke tyre solutions for the European markets as well as European Original Equipment according to the requirements of leading premium car manufacturers, are developed in the company's regional Technical Centre in Hanover/Germany. Internationally leading car manufacturers including Audi, BMW, Hyundai, Mercedes-Benz, Porsche, Tesla and Volkswagen rely on tyres made by Hankook for their original equipment. Production for the European region is taking place in the state-of-the-art manufacturing site in Rácalmás/Hungary.

Hankook remains a well-recognised and respected tyre choice for fleets looking for safe, cost-effective and ecological transportation solutions. Product advancements in its new AH51 and DH51 regional steer and drive tyres produce outstanding results with strong market leading performance, resulting in significant fuel savings, damage resistance, wet grip, and mileage benefit from the first to the last millimetre of tyre life for its premium fleet partners. The 'no compromise' development approach ensures that a low rolling resistance is kept at all stages of wear, benefitting both budget and the environment.

The company has been selected as the technical partner and exclusive tyre supplier of the Generation 3 for the FIA ABB Formula E World Championship, starting 2023. Hankook Tire has been represented in the renowned Dow Jones Sustainability Index World (DJSI World) since 2016.



Visit our stand at the APSE Scotland Fleet, Waste and Grounds 2024 show and meet the Hiab Scotland team to learn about our smart and sustainable load handling solutions.

Hiab Scotland is headquartered in Cumbernauld with a depot which houses dedicated workshop fitters and service engineers. This is supported by six field service engineers and a further two service depots in Blairgowrie and Dumfries.

Hiab is trusted by all Local Authorities in Scotland who each have at least one piece of Hiab or MULTILIFT equipment in their fleet. To ensure long-life and value for money, we offer an after-sales service and genuine Hiab parts that provide confidence and reassurance for customers.

As well as local authorities, Hiab products can be found across Scotland in sectors including construction, recycling, waste and agriculture.

Smart technologies can provide greater efficiencies to assist with sustainability targets and keep downtime to a minimum.

Hiab's product offerings have evolved to become the safest and easiest load handling solutions to operate, surpassing all required industry standards.

All new Hiab and MULTILIFT products come with a unique factory primer and paint process, complete with a two-year warranty - perfect for Scotland's salt environment! Our equipment can also come with Hiab ProCare contracts, giving customers a lifetime fixed cost and total peace of mind about performance and durability.

Hiab's premium equipment range includes HIAB, MULTILIFT, DEL tail lifts and more. Our product experts will be on hand at the show to answer any questions you may have.

<https://www.hiab.com/en>



Hillend Engineering are Dunfermline based, award-winning specialists in the design and build of vehicles for the refuse and recycling industry.

The highly acclaimed BIG BITE JUNIOR does the job of two RELs, collecting skips and bins in the same round; CITYTRAK is perfectly designed to meet the challenges of the UK's busy streets, with a short wheelbase and unrivalled manoeuvrability; our new POWERLINK has reduced tolerances and the latest technology at its core; and our compact and versatile food waste product MICRO XHD with superb compaction system and fully sealed body is the perfect solution for weekly food waste collections.

From inhouse 3D modelling, through to sophisticated state-of-the-art manufacturing, After Sales support and customer service,

our team collaborate to provide the highest standards for our waste management customers up and down the UK.

A 50-year heritage in Scotland, combined with significant recent financial investment in new technologies, manufacturing operations and innovation, ensures that we are well equipped to attract experienced, skilled talent to our operation and continue to meet the evolving needs of our customers.

We look forward to introducing you to our latest product line-up and 2024 product enhancements.

salesinfo@hillendeng.com

Taxi Way, Hillend Industrial Est,
Dunfermline, Fife, KY11 9ES
T: +44 (0)1383 823625
www.hillendeng.com



AGRICULTURE | PLANT | GROUND CARE

HRN Tractors Ltd is a family run business which was established in 1980. Our company specialises in the selling of new and used agricultural, plant and ground care machinery to both the local community and the export market.

We are proud to currently hold the largest selection of used agricultural machinery in Scotland, which can be viewed in each of our 7 depots across the country. We pride ourselves on offering an extensive brand range which includes Kubota, Hyundai, Kverneland, Redexim, Vicon, Bailey and Bunning.

Customer satisfaction is our number one priority at HRN Tractors, and we always strive to offer the best quality service possible.



ISEKI was founded in 1926, based in Japan, priding itself on developing a range of tractors and mowers that is world leading in design and manufacture, from compact to mid-sized.

ISEKI has been represented in Europe for over 50 years with ISEKI Europe being established in Brussels in 1971. ISEKI was the first company to introduce compact tractors to the UK market in the mid-seventies. The range of products is distributed and supported by ISEKI UK & Ireland through its network of dealers.

The new TM4270 HST Cab tractor will be showcased at APSE. Supplied as standard with a spacious air-conditioned and heated cabin, the TM4270 is powered by an ISEKI 25hp diesel engine and has a three-speed hydrostatic transmission. Ideally suited to both on and off-road snow clearing duties, it can also be used for grounds maintenance tasks utilising its mid and rear PTOs and 900kg lift capacity three-point linkage.

Whether you are working in cities and towns, parks, gardens, or campuses the Addax 100% electric MT15, fully N1 road homologated commercial vehicle, is fully customisable to your specific needs.

From carrying mowers, strimmers, maintenance tools, salt spreaders to collecting leaves, clippings or waste, the Addax is highly adaptable and versatile with the option of a flat bed, tipper, combo tipper or van box bodies to suit the required use.

Good for your wallet and the environment the commercial vehicles boast one of the lowest running costs on the market.

For further details and a demonstration of the ISEKI or ADDAX products please contact www.iseki.co.uk Tel.01473 599266



Isuzu Truck (UK) Ltd (ITUK) was formed in 1996 and is a wholly owned subsidiary of Isuzu Motors Ltd Japan, supplying Commercial Vehicles and Aftersales Support Services throughout its Dealer Network in England, Scotland and Wales.

ITUK's range consists of 4x2 rigid chassis cabs at 3.5 tonne, 5.5 tonne, 6.5 tonne, 7.5 tonne, 11 tonne and 13.5 tonne GVW, supplied with a Three-year, Unlimited Mileage Warranty and 24/7, 365 Isuzu Assist as standard.

ITUK offers a range of vehicles for municipal operations with a selection of cabs and wheelbases to suit any number of different applications from refuse and recycling, to parks maintenance and grounds keeping.

ITUK's Customer CARE programme supports every customer proactively throughout the Warranty and Repair & Maintenance contractual period of the vehicle(s) life.

Customer facing
Always listening
Reliable & trustworthy
Efficient & friendly

The 3.5 tonne range is available in two engine variants, Single or Twin Rear Wheels configurations. Manual, Automatic or Automated Manual Transmission options are available, subject to specification.

The 7.5 tonne range is available with two engine variants, Manual or Automated Manual Transmission options, subject to specification. Relatively small physical footprint allows for tackling the tighter spots.

The 11 and 13.5 tonne range, F-Series, comes with comprehensive wheelbase and gearbox options for those Customers requiring increased levels of payload.

The ITUK Dealer Network provides Customers with the full range of Sales, Aftersales Services, Support Packages, and Original Equipment Manufacturer (OEM) Parts availability.

www.isuzutruck.co.uk / 01707 282930 / info@isuzutruck.co.uk



Jaama Ltd

www.jaama.com

Jaama has developed Key2, recognised industry-wide as the most advanced and flexible, online fleet management system available today. Designed for all fleets, however diverse in terms of profile and size, Key2 is fully scalable and is used by a complete spectrum of organisations, many within the public sector. Numerous organisations, particularly local authorities have identified the practical benefits of a complete business solution to manage hundreds, sometimes thousands of vehicles and assets. But please don't just take our word for it:

"After an extensive review of all fleet management software, Jaama's solution ticked all the required boxes and more"
Bruce Moffat
East Lothian Council

"Jaama's system not only caters for our existing needs it also future-proofs our business"
Laura Campbell
East Ayrshire Council

Jaama has enjoyed Association for Public Service Excellence's approved partner status for many years and we continue to develop closer relationships with local authorities to help you manage your cars, commercial vehicles, and plant more efficiently. There are approaching 100 local authorities across the UK using Key2 for their fleet management requirements, many of which are based in

Scotland.

Key2 functionality helps you manage the following critical areas:

- Asset management for all asset types
- Compliance and event management
- Defect management via the integrated MyVehicle App
- Workshop, technician and stock management facility
- Facilitates DVSA recognition
- Pool car booking administration
- Fully integrated DVLA licence checking and driver management

Jaama designs best in class solutions to deliver an unparalleled customer experience. Our customers enjoy seamless integration, greater control and the effortless automation of resource-heavy processes which reduces fleet running costs, improves operating efficiencies and ensures legislative compliance.

To find out more and discuss your requirements please email enquiries@jaama.co.uk and we will arrange a call, meeting or demonstration to suit your diary either in person or remotely.

KÄRCHER

Kärcher is the world's number one cleaning solutions provider, focussed on the future of cleaning to achieve outstanding results for businesses worldwide. From hospitals to factories, supermarkets to spas, the London Eye to Mount Rushmore, Kärcher has been trusted to clean them. Whether it's driving productivity to tackle everyday challenges or supporting businesses in selecting an innovative cleaning solution, Kärcher's team of experts are on hand to maximise the quality and efficiency of every clean.

Our comprehensive range of Professional machines, accessories and detergents include: award-winning pressure washers, professional landscape management equipment, wet and dry vacuum cleaners, spray extraction cleaners, sweepers, scrubber dryers, ice blasters, steam

cleaners and municipal machines, all of which deliver immaculate results.

When cleaning matters, Kärcher delivers.

With ground-breaking machines and a personalised service, Kärcher has the solution for practically any cleaning task, focusing on driving productivity, a quality clean, sustainability and ultimately adding value to our customers and their business.

To find out how Kärcher can make a difference to your business call visit: www.kaercher.com/uk/professional



Leaffield Environmental is a leading UK manufacturer of premium litter bins, recycling bins, and street furniture.

We design and build all our products in-house using an advanced rotational moulding method which keeps our products high quality, hard-wearing, and built to last.

Our clients span commercial operations, shopping centres, public sector institutions, and local authorities, who we have been working closely with for over 25 years. Many of Leaffield's bollards, cycle lane separators and street signs have improved public road safety, and our bins continue to support waste and recycling teams across the country and beyond.

Leaffield also offers a closed-loop recycling solution* to help businesses and local authorities meet and exceed their green credentials.

*Restrictions apply



Who are Link Group?

Link Group (Link) provides impartial and reliable advice on asset finance and vehicle procurement. We pride ourselves on being completely independent of any manufacturer, supplier, finance company or funding method. We regularly assist our clients including local authorities, health boards, housing association etc, with the leasing of technology, vehicle, plant, equipment and machinery assets and provide advice on the most prudent form of funding for asset acquisitions in line with The Prudential Code.

We manage relationships with a national and international market leading panel of third party funders ensuring that we are able to offer our clients the best possible funding, via compliant procurement frameworks, including the very popular the Halton Housing £1 rebate Fleet Procurement Framework.

The core aim of our service is to:-

1. Identify alternative manufacturers capable of supplying vehicles that match our clients' specification requirements.
2. Obtain indicative discounted capital cost figures for those vehicles.
3. Appraise the alternative funding options for those assets across a range of retention terms.
4. Provide a summary of conclusions and findings as to the most cost effective method of funding the proposed fleet.

Our Approach

We prepare reports to assess the key funding options open to clients for forthcoming replacement fleet vehicles, and will look at the pros, cons and associated costs of outright purchase versus finance lease versus operating lease versus contract hire.

We review the vehicle specifications with the relevant user department and identify suitable manufacturers.

Using manufacturer discounted capital cost figures we then obtain alternative funding rates for assets from appropriate lessors and contract hire providers. These are compared on a present value basis to internal borrowing and the relevant PWLB Annuity Certainty rate.

If leasing is the preferred funding option, we obtain all necessary information to account for the arrangement under IFRS 16 and support the finance function.



Welcome to Lion - The workforce supply specialists.

As your single source supply partner Lion are here to keep your workforce working.

We specialise in supplying your business with the vital workplace products it needs to keep your colleagues safe and your business operational.

Our extensive product portfolio covers; Workwear, PPE, Tools & Equipment, Workplace Supplies, Cleaning & Hygiene.

Having been in business for over 33 years, our family owned and run business has become a staple name in 1000's of companies across the UK looking to save time and money.

With our sector focus we service four core markets; Public Sector, Logistics, Rail & Road, Waste & Recycling.

As a local supplier, we are focused on who we do business with as we know and understand the market and what it takes to get good quality products to site fast to keep your operation moving.

With our one-stop-shop solution we bring confidence and reliability to your supply chain. You can trust Lion to deliver the vital products your colleagues need when they need it.

So whether you are looking for upgraded jackets, a new hi vis workwear roll out, top quality bin bags, luxurious toilet rolls, comfier boots or just get all your workforce supplies in one place then Lion is the supplier for you.

With our 24/7 operation, next day delivery from stock, dedicated courier teams and online ordering, you know you will never have to wait long to get what you need!

www.lionsafety.co.uk
sales@lionsafety.co.uk
 01324 474744



Lothian Vehicle Bodybuilders is a Commercial Vehicle Bodybuilding business, based in West Lothian, Scotland, and winners of the Commercial Motor Bodybuilders of the year award 2021 and runners up 2023. Our company is led by our Managing Director Jackie Docherty.

Lothian Vehicle Bodybuilders specialises in the 3.5 to 26-tonne market, and offer a wide range of bodies: -

- Drop sides
- Tippers
- Box Van and Luton in alloy and GRP
- Platforms and Beavertails
- Derby body with Bin lifts
- Arb Bodies
- Panel Vans
- Highway Maintenance Vehicles
- Welfare Van

Lothian Vehicle Bodybuilders has received European Whole Vehicle Type Approval from the Vehicle Certification Agency for both N1 and N2 multistage vehicles. VCA Conformity

of Production certificates are also in place. We are now delighted to announce that we are also ISO9001 accredited

We believe that the quality of materials used together with our highly skilled staff ensure that our customers receive a premium product which will stand the test of time. LVB offer a professional, competitive service delivered on time.

If you would like to discuss how we can help your fleet, give us a call on 01506 636909

Lothian Vehicle Bodybuilders Ltd
8&9 Easter Inch Road
Easter Inch Industrial Estate
Bathgate
West Lothian, EH48 2FG



MELLOR

Size- and cost-appropriate buses for any route, from Mellor

Rochdale-based bus manufacturer Mellor will use its presence at APSE Scotland Fleet, Waste & Grounds 2024 to highlight how its wide range of size- and cost-appropriate buses for any urban, inter-urban and rural route.

The Mellor team will be on hand to take APSE visitors through its impressively wide range of all-electric and Euro-6 diesel powered buses, engineered and built in the UK. All Mellor buses are designed to meet the very specific needs of Local Authorities; size- and cost-appropriate vehicles built to help operators meet the transportation needs of the communities they serve.

From the multi-model, all-electric Sigma range to the highly configurable, Euro-6 Strata, Orion, and Maxima ranges, Mellor's mandate remains clear; to offer the right bus for the right route, and to make bus travel possible

for all who need it.

Mellor's Sales Director, Richard Matthews, says, "Local authority transport managers are all too aware of the need to ensure passengers with very differing accessibility requirements, living in a range of rural or urban environments, have access to the transport they need. This must be balanced with the ever-tightening budgets under which Local Authorities operate.

"Mellor is all about providing high-quality, British-engineered buses which run efficiently to meet these exacting needs. Our size- and cost-appropriate buses, with either full electric or Euro-6 powertrains, can be run on any route profile to ensure communities are connected as efficiently as possible."

Speak to a member of our team to find out more about Mellor's range of low-floor, zero-emissions electric and accessible model variants.

www.mellorbus.com



Mercedes-Benz
Trucks you can trust

Mercedes-Benz Trucks – part of the global Daimler Truck family – is a leading manufacturer of medium- and heavy-duty commercial vehicles. Spanning the full breadth of municipal and local authority operations, Mercedes-Benz is renowned for trucks like the Actros, Arocs, Eonic and Atego. The Mercedes-Benz Eonic continues to be a popular choice for refuse collection thanks to its excellent fuel economy, strong reliability, great cab comfort and its high level of safety for drivers and other urban users. Euro VI models feature efficient engines meeting legal standards of LEZs and the chassis - which is shared with our other truck ranges - features the benefits they have become respected for. Its low level cab, large windows and suite of safety systems such as Active Brake Assist 5 lend themselves to other pedestrian and cycle

friendly city applications.

Focusing on safe and sustainable transport, Mercedes-Benz Trucks is proud to exhibit the eEonic at APSE 2024. Available to order since 2023, the eEonic takes all the benefits of the diesel Eonic and adds a completely flat floor for better cross-cab access, and an all-electric drivetrain featuring the unique twin-motor Mercedes-Benz eAxle. With a 336kWh installed battery capacity, Mercedes-Benz estimates the eEonic is capable of completing 90% of all refuse collection routes in the UK, providing a practical locally-emission free solution to inner-city refuse collection today.

With a nationwide sales and service Dealer network, and supported by funding experts at Daimler Truck Financial Services, Mercedes-Benz Trucks is a one-stop shop for all your heavy-duty needs.



ABOUT MOBA

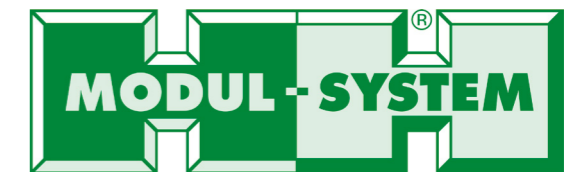
MOBA's sophisticated bin weighing and identification solutions for waste vehicles facilitates the controlled and efficient disposal of waste. Together with our logistics and back-office software solutions, councils and waste contractors can gain complete transparency in the waste collection process, enabling them to improve performance and efficiency, as well as the possibility to implement charging schemes.

MOBA is also a pioneer of technology that manages Underground Refuse Systems. As an accredited APSE Approved Supplier, we've carried out over 50,000 smart container implementations throughout Europe.

ABOUT FASTVIEW360

Fastview360 offers superfast onboard CCTV and telematic services to all modes of transport. It also has the ability to integrate with site CCTV to provide a comprehensive solution to all health and safety issues.

Fastview360's hardware is fully compliant with all safety standards and is installed by its team of highly-trained, nationwide engineers. Fastview360 can also assist with the updated Progressive Safe System for DVS, which is enforceable from October 2024, by utilising their AI camera solutions. It is also CLOCS and FORS approved and can help others achieve the accredited status.



Modul-System Group is one of the world's leading manufacturers of racking solutions for service vehicles. Working with our customers Modul-System ensure EV conversions preserve vehicle range, meet operational requirements, and are fit for purpose. Safety and quality are of paramount importance to Modul-System who consistently invest significant resource into the development of innovative products that deliver value to our customers.

Modul-System's range of products includes vehicle racking, light weight floors & linings, electrical solutions, roof systems, last mile delivery and container solutions. Ask one of our sales team for more information on these systems.

With our 20,000 sq ft facilities based in High Wycombe and York along with our extensive partner network in Scotland, we have a solution to suit your fleet requirements.

Challenges faced by Fleet Managers

The main vehicle conversions challenges that LCV fleets experience is the transition from ICE to EV

- Charging and operation of vehicle-

based power tools and ancillary electric equipment without drawing down on the vehicles HV drive batteries and reducing driving range.

- Addressing range anxiety at the end of the working day to ensure the vehicle has enough power to get the driver home or to a designated charging area.
- Supplying vehicle mounted auxiliary heaters for EV vehicles where ICE vehicles have traditionally taken a diesel fuel supply from the vehicle fuel tank.
- Re-engineering vehicle designs to meet operational requirements with the reduced available payload available on EV models.

What are we doing at Modul-System to address these challenges and operational concerns?

Developing and fitting ultra-lightweight floors, linings, racking to reduce vehicle conversion weight and allow the vehicle to carry the tools and equipment required, is probably the easiest problem for us to solve as Modul-System has been developing and using these products in preparation for the EV journey for some years.



Textile recycling never goes out of fashion

Nathans Wastesavers founded in 1903 are one of the UK's largest textile recycling companies. Over 250 people sort, grade and process over 600 tonnes of textile material every week. We are committed to creating and protecting jobs in the UK and export our recycled products to Africa, Asia and Eastern Europe.

We work closely with national and local charity organisations, local authorities and waste management companies on a national basis. By working closely with our customers we are helping to divert textile material from landfill.

Our purpose built facility centrally located houses modern grading equipment that ensures fast processing and sorting times.

Nathan's Wastesavers are part of the TRIL group of companies

www.textilerecyclinginternational.co.uk



RIVERSIDE

Experts in Specialist Fleets

We are the UK's largest municipal and specialist fleet hire company, providing specialist vehicles on short and long-term hire, a range of vehicle maintenance packages and offering a large portfolio of high-quality used vehicles for sale. Our people have the skills, knowledge and expertise to support our customers' needs and as a result our customer loyalty and repeat business is unmatched.

Established in 1996, we've continued to support our customers to both rationalise and decarbonise their fleets, saving them money and improving efficiency by reducing 'Vehicle Off Road' (VOR) time. We currently manage in excess of 1300 contract hire and 600 flexi-hire vehicles across 11 Depots nationally, including our largest eighteen bay workshop in Bellshill which includes an in-house body shop. We have been instrumental in electrifying specialist and municipal fleets across the UK and we're proud to offer EV to our Flexi-hire fleet portfolio.



NTM-GB was founded in 2003 and is an engineering company that develops, manufactures, sells and maintains refuse and recycling material collection vehicles, based in Kidderminster.

By adopting a goal-oriented approach to product development and quality, NTM-GB

has evolved into one of the biggest players in the UK Market. However, NTM's market goes beyond the UK, with the company having a presence in Finland, Germany, Sweden, the Netherlands, Austria, Poland, Croatia and the Baltic states.

The company's success is based on three important strengths: a customer-oriented approach, know-how and quality.

Our product portfolio ranges from 3.5t – 32t vehicles which can be configured to the exacting customer needs. NTM-GB currently offer Rear Loaders, Multi-Chamber, Electric, Food Waste, Front Loader and Special Solution RCV's which are all designed for a specific purpose in mind. We aim to provide innovative and affordable solutions to meet your exact requirements for all types of waste collection.

Our commitment extends beyond the vehicle delivery, to ensure quality service and customer satisfaction for the life of the vehicle. We understand how vital it is to provide an exceptional aftersales service, backed up with quality spare parts available for early delivery. Our qualified field technicians are fully trained and equipped to service and repair your NTM vehicles at your convenience.

Our committed to ensuring your NTM vehicles give you the best value for money.

T: 019012 365 880 | E: Sales@ntm-gb.com | W: www.ntm-gb.com



Bringing the best in engineering

Established in 1978, Penny Hydraulics is an award-winning UK manufacturer of lifting equipment, offering world class manual handling solutions across the globe.

With our own purpose-built premises, we offer fully integrated solutions designed and manufactured in-house to ensure great

quality. We also provide aftersales support and a nationwide service operation.

As a leader in our industry, we are trusted to design solutions for a range of trades, adapting our products to suit, enabling you to work smarter and reach new heights.

Over 40 years of expertise

In our forty-years, we've become the UK's leading lorry-loader crane manufacturer, goods lift manufacturer, and lighting winch manufacturer.

We operate in 25 countries worldwide and provide specialist design and manufacturing services to industries ranging from nuclear decommissioning to tyre handling.

With a strong partnership among leading professionals and trade organisations. We also boast several accreditations and work with big-name brands across the world, including Ford, Fullers, Volkswagen, and JD Wetherspoon.

Dedicated to the local community

Like many businesses in our area, Penny Hydraulics has roots in the mining industry. Our mining roots sparked a flair for innovation as well as an appreciation for the community we work in.

Community and engineering are important driving forces for us at Penny Hydraulics, so we are dedicated to giving back where we can. We invest time, effort and funds into local community causes and open a gateway for young engineers through our apprenticeship schemes.



Questar – Results based Telematics provision.

As a major global provider with more than 1 million units sold, we have significant

experience which we have applied to Glasgow City, South Ayrshire Council, Police Scotland, Scottish NHS and Scottish Fire and Rescue to name a few. We have many full-time staff members in Scotland including Directors, account managers and engineers.

What makes us different is that we combine the best technology with excellent customer service to ensure clients actually use it and get demonstrable benefits. We recognise the challenging working environment within Scottish Councils such as reduced budgets, fewer resources and the same high demands for safety, quality and compliance.

There are many ways we help to overcome these challenges such as:

Complex technology, simple solutions – We are experts in obtaining complicated data such as electric vehicle information and turning it into simple actionable insights. Rather than users having to trawl through reports we give auto-email and app-based dashboards that instantly show the outliers such as vehicles that are not charging frequently, those that are under used, etc.

Provision of a single comprehensive system – By providing integration with systems such as fleet management, on-board weight and many others we ensure that you can log into our single web-based application and get all the information in one place.

Single supplier offering – We partner with key technology providers to ensure you receive a single bill and we are 100% responsible for all aspects of customer service and maintenance.

RAVENHILL
CONSTRUCTION · FARM · GROUND CARE

Proud suppliers of an extensive range of grounds maintenance machinery suitable for local authorities, contractors, landscapers, sports and amenity grounds.

Our products span from compact tractors, ride-on, pedestrian and tractor mounted

mowers to utility vehicles and snow-clearing equipment. Manufactured by industry-leading suppliers Kioti, New Holland, Wessex International, Trimax, Corvus, Hilltip and SnowEx to name only a few. Whatever the season or weather we can supply you with machinery fit for the task in hand. Find out more information by visiting www.ravenhill.co.uk.

REEN

REEN's expertise and technology provide the valuable insight needed to transform how waste management companies collect, transport, and distribute their waste. With long-term goals set to lower operational costs and environmental impacts, our mission is to streamline waste management and recycling operations.

Today, REEN stands as a uniquely advanced provider of cutting-edge cloud tools and sensors. As we continue to grow and develop our technology, we hope to set the stage for a new era of group collaboration and innovation within the waste management industry.

Where the richness of waste meets the brilliance of technology - this is REEN. We believe in working smarter, not harder. So, we've developed a sensor system that easily integrates itself throughout the value chain. By offering a simplified way to collect and implement the retrieved data, we help waste management companies improve their logistical efficiency, leading to reduced operational costs and industry CO2 emissions.

REESINK
Turfcare

Reesink Turfcare

Reesink Turfcare, a division of Reesink UK, is

the sole UK distributor for Toro's innovative and professional turfcare machinery and utility vehicles, working together to help customers achieve landscaping excellence for over 40 years. As a worldwide recognised brand providing grounds care machinery built on a foundation of durability and productivity, Toro offers a comprehensive collection of robust, simple-to-use mowers delivering superb cutting ability. This includes the Groundsmaster 3300, the ideal rotary mower to tackle coarser grass year-round and the LT-F3000 which delivers superior productivity, lower operating costs, easy servicing and maximum usability, with flail or cylinder option.

The Toro's Utility Vehicle Workman lineup is ideal for the day-in, day-out work. From moving people, equipment and materials, to topdressing and spraying, these utility vehicles, are some of the toughest on the market today. Each has exceptional payload, power, versatility and reliability. Available in a medium-duty model with the MDX series, in heavy-duty models with the HDX and UTX, and then the GTX, grounds and turf crossover, which comes in both diesel and electric options. And thanks to Reesink's strong commitment to customer service and flexible finance options, becoming a Toro user is achievable for any customer.



Renault is continuing its electrification offensive (hybrid and all-electric vehicles). The strong technological choices made by the brand are proving to be relevant, in line with customer expectations: an all-electric portfolio on the one hand and a hybrid portfolio on the other, for a more progressive energy transition.

Renault has thus accelerated its growth, with a 19.7% increase in sales in one year (270,362 vehicles sold) and took the 3rd place in Europe for electrified passenger cars. Sales volume of

electrified vehicles now account for 39.7% of the brand's passenger car sales. This trend was supported by a 62% increase in hybrid vehicle (HEV) sales, 185,666 units in total. Austral, Clio and Captur are among the top 10 best-selling hybrid vehicles in Europe. Megane E-Tech electric, launched mid-2022, is the vehicle that has repositioned the brand in the all-electric market and helped it win over new customers (conquest rate over the competition of more than 50% in Europe). 47,504 units of Megane E-Tech electric have been sold in 2023 and places itself within the top 3 of the sales of its category in Europe.

2024 will be a historic year with 7 6 new vehicles launches: • 2 new all-electric vehicles with Scenic E-Tech electric, offering more than 600 km of WLTP range, and Renault 5 E-tech electric – all-electric pop icon. • 2 new hybrid vehicles in Europe, including Rafale E-Tech. • New Renault Master (ICE and all-electric version)



Renault Trucks offers a full range of vehicles, with our all-electric E-Tech line-up from 3.1 – 44t and our range of Euro VI, HVO compatible vehicles from 2.8-44t.

Alongside our highly regarded heavy-duty vehicle line-up, our van range now includes the Renault Trucks Trafic and Master, both available as a fully electric option.

Our tailored solutions ensure we deliver the best vehicle for your operation, including drive-away options from our 'Ready for Business' range as well as a fully customised solution.

With a network of 72 dealers across the UK and Ireland, Renault Trucks' heavy truck know-how means we operate our business around yours, with out-of-hours servicing, excellent parts availability and a team that will maintain

your vehicle to the highest standards, keeping your fleet rolling 24/7.



Rexmar Engineering Ltd

REXMAR ENGINEERING LTD

RED SHUTE INDUSTRIAL ESTATE, HERMITAGE,
NR. NEWBURY, BERKSHIRE. RG18 9QL

TELEPHONE NUMBER: 01635 550981
FAX NUMBER: 01635 550897
E-MAIL: info@rexmarengineering.co.uk
WEBSITE: www.rexmarengineering.co.uk

From their workshop facility near Newbury, Berkshire. (close to Junction 13 on the M4 Motorway), Rexmar Engineering manufacture and supply a full range of Road Marking Machines and Equipment. In addition, they undertake repair work, maintenance and refurbishment programmes.

The company pride themselves in a high standard of craftsmanship coupled with a competitive price structure and a policy of working with customers to meet their own individual requirements.

Rexmar Engineering are always striving to produce 'state of the art' equipment with reliability and fuel efficiency of the upmost importance and taking into consideration a carbon-neutral environment.

The range of equipment extends from Truck Mounted and Self-Propelled Thermoplastic application Machines through to Feeder Trucks, Screed Trucks and Anti-Skid Trucks (vehicles used for the application of surface friction materials).

The company have in depth experience in working with local authorities, road marking contractors and overseas customers.

All new machines and equipment are supplied with full 'Safety, Operational and Technical

Training' and are backed up with after sales support, servicing and spare parts.

For further information please contact: Martin Prosser – 07774 164 353

Manufacturers and suppliers of Road Marking Machines and Equipment.

Roadvert

At Roadvert we transform your fleet vehicles into powerful marketing tools. Whether those vehicles are for refuse collection, vans, sweepers or vehicles with up and over rear doors we have the solution.

Reusable and Recyclable graphics on your vehicles – easily changed as your needs evolve.

From creating the world's lightest graphic system in 2002, we've grown to serve major brands, help Local Authorities raise revenue, and assist Councils in communicating various issues including waste management, local elections and food waste.

Our patented Spedian™ system, fixed to the vehicle throughout its useful life, gives a platform for messaging and advertising to be changed depending on the campaigns required. The banners can then be re-cycled to be used at a later date and replaced by banners reflecting the current needs of the Council. The Spedian™ system can then be easily removed at the end of the vehicle's life leaving no trace.

Our team at Roadvert work with you throughout the whole process and provide unrivalled customer support from initial contact to design, install and continued support to ensure your messaging is always on brand and up to date.

To find out more about our iRoadvert technology which enables customised messaging straight to customers' doorsteps and Roadvert Ads on The Move which

helps Councils generate revenue by selling advertising space on their vehicles, contact the team now on 01858 432849.

Craig Fuller 07432 892074 craig.fuller@roadvert.com

Tracy Lott 07946 161830 tracy.lott@roadvert.com

www.roadvert.com



Routeware is a leading technology company for the waste and environmental services sector, and the new home for the Webaspx and ReCollect solutions.

In the UK, our software and services have been used by over 200 local authorities and most of the leading waste and resource management companies to help them improve the efficiency and performance of their waste collection, street cleansing and highway winter maintenance services, helping save an estimated £100M+ for UK local government.

We provide local authorities and environmental service companies with route optimisation, operational management and in-cab solutions, and digital communication and education tools and apps.

Find out more at www.routeware.co.uk



RSK IWS - Cities around the world are growing faster than ever before: by 2050, it is estimated that 68% of the world's population will be living in urban areas. As this growth occurs, so too does the volume of waste produced, meaning that sustainable waste management is a fundamental issue that we face in future city environments. A truly sustainable

system needs to take into consideration environmental, social and economic challenges; it must balance increasing waste production with environmental health considerations while keeping up with rapid urbanisation. Using waste management to promote capital efficiency, innovation and growth is a critical challenge in ensuring quality of life, community outreach and education.

To help you create these resilient and future-proof towns and cities, RSK-IWS delivers a range of complete sustainable waste collection solutions (underground refuse, solar compactors and pop up bins) and services which cover the entire life cycle of your project, from initial planning and consultation through to prolonging asset life. We are entirely flexible around your specific requirements. Our offer can be broken into four categories: design and consultation, equipment and installation, management and maintenance and servicing or we can support you at a specific stage in your project.

RSK has a network of depots and offices throughout Scotland and the UK.



Scania is a world-leading provider of transport solutions, with operations in more than 100 countries and employing more than 57,000 people globally.

Our mission is to Drive the Shift towards a more sustainable transport system, creating a world of mobility that's better for business, society and the environment.

We recognised a long time ago that we made a lasting impact on the environment and the society we serve. And doing the right thing means taking responsibility for our actions and ensuring we provide the right solutions that make a better tomorrow.

Which is why we are working with businesses

around the world to help them decarbonise their operations.

In the UK, our team is helping customers take their first steps on their decarbonisation journey. Whether you're looking to reduce your emissions or go 100% zero-emissions, they are on hand.

Our experts will guide you through our tailored offering. They will complete an in-depth route analysis – taking into account your routes, location, and loads to help you decide on the best vehicle for you.

We will also guide you through our service, finance, and connected services offerings, to make sure you have the right support and information at your fingertips. And be your trusted advisor when it comes to readying your infrastructure.

Visit our stand and see how you can kick-start your decarbonisation journey today.



Established in 1979, Scarab Sweepers is a global leader in the design and manufacture of cleansing vehicles for municipal, highway and off-highway applications. Our unique range of single and twin-engine vehicles are crafted at our facility in Marden, Kent, in an environment where tradition blends seamlessly with technology, preserving the DNA that has made our quality, refinement and innovation the first choice with customers worldwide.

We offer a wide range of truck-mounted sweeping solutions - with a variety of body sizes, drive types and alternative fuel solutions such as CNG – which all boast excellent build quality, superior performance, optimum payload, and are complemented by minimal noise and exhaust pollution.

In the UK, Scarab also offers the market class-leading sub-compact, compact and maxi-compact sweepers from sister company, RAVO – who provide solutions that include electric

and alternative fuel options.

Our customers also benefit from our industry-leading After Sales care to ensure their vehicles are maintained to the highest standards, thereby maximising operational performance and minimising unplanned downtime. We also provide operator and technical training courses, along with a range of repair and maintenance packages, to suit individual operators and large fleet customers.



Scot JCB has been supplying and servicing and providing parts for JCB machinery throughout Scotland and the North of England for almost 70 years. We operate through a network of 17 depots from Fraserburgh in the North East of Scotland to Carnforth in Lancashire and have over 100 factory trained Engineers. Scot JCB is the largest JCB distributor in the UK and we pride ourselves on providing our customers with world class service and industry leading response times.



SENTINEL SYSTEMS
SPECIALISTS IN VEHICLE SAFETY

Sentinel Systems is committed not just to innovating vehicle safety products and practices but to saving lives, safeguarding property, and ensuring fleets can operate safely, no matter the conditions. That's why, time and time again, we come back to APSE to speak to customers, new and old, about the challenges they face and how we can help solve them.

Our extensive product range includes cutting-edge camera and video telematics systems, sensor kits, and radar equipment, all designed, developed, and manufactured by our skilled team. This control in production not only guarantees better quality but also allows us to tailor our solutions to meet specific client needs, including full compliance with DVS,

FORS, and CLOCS.

At Sentinel Systems, we pride ourselves on offering more than just products. Our dedicated team of in-house engineers is deployed for installation and ongoing maintenance across the UK. And, with local support through Scotland, England, and Wales, we guarantee our clients receive a comprehensive service that extends far beyond their initial purchase.

We invite attendees of APSE to discover how Sentinel Systems can help your vehicle safety, offering personalized service, exceptional value, and peace of mind, all while contributing to safer roads and workplaces.

SIMON RICHARD LTD

Importer & distributor of Reform tractors, Muthing flails and specialist ground care machinery

We have specialised in machinery for working on slopes and grass-cutting machinery in the municipal and agricultural markets since the 1990s.

Muthing

The Muthing Mulching Flail range is probably one of the widest on offer from any one company, The Muthing range is manufactured in Germany but developed in the U.K.

Five Reasons To Own A Muthing

German engineering and quality at its best – manufactured in Europe.

No windrows – finely mulched material is spread evenly behind roller.

Spiral Rotor with a choice of Flails

Patented removable and segmented 'Shark Fin' shredding bars for a high quality shred and reduction in maintenance costs.

Uniquely designed to be safer for vehicle traffic and passers-by.

Muthing flails are renowned for their high quality of cut and mulching capability, so much so that they are being used to cut playing fields and amenity grass.

Reform

The H70 is our newest Metrac in the range of

tractors from Reform, designed and developed to work in groundcare.

Robust technology, simple operation and high efficiency make the H70 the ideal tractor for year-round work.

The H70 with a newly developed cab giving you a wider entry and improved all-round view, an efficient Perkins engine, user friendly central controller 'R-com' is manoeuvrable and adaptable making it well-suited to working on playing fields or sports fields, gang mowers, hedge cutters, leaf blowers, snow clearing equipment etc, allow delivery of annual maintenance programmes so much more efficiently.



Established in 2009, Solyre has grown to become one of the UK's largest independent tyre suppliers as well as being a member of the NTDA.

With local knowledge and access to a full range of manufacturers, our technically trained, locally based teams are committed to finding the right tyre at the right price.

Originally founded and established in Dumfries, Solyre now has its Head Office centrally located in Airdrie in North Lanarkshire. We now have branches in Brechin, Dumfries, East Linton, Perth and Sowerby Bridge, as well as satellite locations in Aberdeen, Dundee and Edinburgh, with the capacity to cover all tyre needs from West Yorkshire to the North East of Scotland.

At Solyre, we pride ourselves on employing local people and ensuring that our tyre fitters are NTDA / REACT trained and qualified to fit truck, agricultural, car, and van, ATV and plant & earthmover tyres.

Our commercial customers have access to a local and nationwide 24/7 call out service, competitive pricing and fleet management and inspections on a regular basis.

If you operate a fleet of vehicles, Solyre can

offer a proactive maintenance programme to manage your fleet of vehicles efficiently and safely, and will perform regular detailed inspections to maximise the life of your tyres, reduce unnecessary breakdowns and maintain their operational efficiency and safety standards.



We are the largest Global Van Conversion company and service provider across Europe. Our customers value the reduction to their TCO – (total cost of ownership) of products and services bring them throughout the lifecycle.

Using 'Sortimo's Eco-system' of the largest range of boxes and complimentary products we specialise in optimising the operators productivity from curb-side to job-site; Our consultative approach will help our customers to reduce their TCM.

We help our customers to not only increase their productivity but to achieve their CSR targets by reducing the carbon output, workplace accidents and creating a safer more inclusive working environment.

For current Sortimo customers we have:

- Simplified and standardized a fleet of 70 variants to 6
- Increased first fix rates from 87% up to 95% - eliminating 8% of the costly 'second visit'
- Reduced running costs by down-sizing an international customer with circa 500 vans from a fleet of Large vans to now run Medium vans.

The industries drive towards electrification means Sortimo are strategically placed with multiple product ranges which use a diverse range of raw materials to ensure that weight reduction is a key fundamental of our systems. We ensure our products are designed with EV-range in mind ensuring complete flexibility for our users. Sortimo will help make your

fleet safer, maximise efficiency and decrease your carbon foot print!



STERTIL UK LTD
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NN4 7PW

Telephone 01604 662049

Email lifts@sterdil.co.uk
Web www.stertil-koni.co.uk

Stertil Koni THE COMPLTE LIFTING RANGE

Stertil Koni are manufactures of top quality 2-post, 4-post, In-ground, Skylift, Mobile column lifts, Washbay vehicle lifts and the most environmentally friendly mobile column vehicle lift in the world the Earth Lift.

The Earth Lifts most important feature is the energy regeneration system.

The energy used for lifting the vehicle is being regenerated during the lowering of the vehicle. During the lowering of the lift, the hydraulic oil from the cylinder goes thru the oil pump. This oil pump now acts as a hydraulic motor which drives the electric motor. The electric motor now acts as a generator and charges the batteries. The energy retrieval is about 35% @ full load. This directly reduces the energy consumption of the lift.

The Skylift has a specially designed Washbay lift option with lifting capacities of 20, 25 & 35tonne, available in platform lengths from 7 to 14mtr.

Stertil Koni the worlds No 1 Commercial vehicle lift specialists offer in their range a lift to meet all your workshop and washbay lifting requirements.

All lifts are hydraulic in operation and offer excellent price to performance ratio, all our

lifts are manufactured to meet the world's highest safety standards.

All Stertil lifts sold in the UK are installed and maintained by our own Garage Equipment Association accredited, factory trained garage equipment engineers.



Stock Sweepers, founded in 1998, proudly stands as the world's sole British-owned and operated road sweeper manufacturer. Our family business was originally created to recondition and remount used road sweeping equipment onto new chassis, for our own operated hire fleet. After 10 years of dismantling and rebuilding worn sweeping equipment, we gained invaluable insights into road sweepers. In 2009, we launched two new robust sweepers: the S6400 and S8400, which are still in operation today alongside our latest QuadVac model.

We pride ourselves on building the highest quality machines available on the market. Our mission will never be to build the most road sweepers, but to build the most robust sweeper possible. We create durable and high-end machines that provide a premium service for our customers. The mild and stainless-steel components we use are thicker than the road sweeper industry standard to ensure the longest lifespan achievable. Each piece of equipment undergoes precision fabrication, followed by a powder-priming and coating process, resulting in an exceptionally durable and high-quality finish. We know that our sweepers must be robust, and the subframe and tipping hinges are vital to the vehicle's stability. We utilise double the standard steel to offer optimal stability on rough terrain.

Our machines are now available in numerous countries across North America, Asia, Australia, and Europe. Though we are growing, we still work closely with our customers just as a small operation would, with regular communication and attention paid to their needs. Our commitment to extra strength, durability, and

a personalised approach is what really sets Stock Sweepers apart in the industry.



UK's leading manufacturer of waste containers

Storm Environmental is a UK based major manufacturer of steel-bodied 4-wheeled waste and recycling containers for use with comb and din lifting equipment.

Over 80,000 containers manufactured annually, Storm's products are sold worldwide and the company is the largest seller of 4-wheeled steel-bodied containers to the UK local authority and private sector market.

We offer a full range of 1280, 1100, 770, 660 and 500 litre containers. Our 1280 litre container fitted with a reverse lid and auto lock will be available to see on our stand.

Storm's brand-new Food POD litre food waste container will also be available to see on our stand.

Specifically designed for food waste collection. The POD is manufactured in Britian from 2mm thick galvanized steel. Giving long service life allied to fire and vandal resistance.

The sleek and aesthetically pleasing design will fit perfectly into any surroundings and encourage the community to make food waste disposal part of their everyday activity.

The POD allows quick and easy access for a standard 240 litre two wheeled bin to be stored with the convenience of interchanging with a 180 litre or even a 140litre bin if required.

The POD (Place Of Disposal) can be fitted with a foot or manually operated, soft close lid and stainless-steel grab handles for ease of operation and the emptying of food wate into the unit. The emptying aperture has been

designed for kitchen caddies or food waste bags to be disposed of easily and hygienically.

Along with the smooth galvanized steel body, the POD is powder coated outside in any RAL colour required by the customer, then customised with graphics and branding to suit.

**SYSTEM
EDSTRÖM**

The total conversion solution for fleets – whatever the industry

System Edström provides internal van racking solutions to companies of all sizes across a range of industries. With more than 60 years in the business, we are one of Europe's leading players in the sector.

Our van racking systems and accessories keep tools and equipment well organised and safe. By having a place for everything in the van, we save your teams time and make it easier for them to do their jobs, improving efficiency and saving money.

At System Edström, we work closely with our customers to ensure our solutions meet their requirements exactly. Customers and fleet managers can engage System Edström knowing they can leave everything to us. We will take full responsibility for design, fitting, inspection and delivery of all systems, to your unique specifications. All installations are carried out at our workshops or by one of our approved Dealer Partners.

In all our solutions, safety is our priority. We test our racking systems and products at RISE (Research Institutes of Sweden) to make sure they keep drivers and cargo as safe as possible.

We are also committed to a sustainable future. Our recent Green Report pinpointed areas in which we could cut emissions and waste. Subsequently, we have reduced the weight of our products, lowered carbon dioxide emissions and reduced our use of plastics.

To find out how System Edström help you, visit our website: www.systemedstrom.co.uk



TBC Conversions is one of the market leading conversion companies operating across the UK, specialising in wheelchair accessible vehicles and minibus conversions. Established in 2006, the company has secured a reputation for quality and reliability, converting each vehicle with intelligence, empathy and care.

TBC Conversions are certified on the MAN Partner Program and are also certified as an Integrated Partner by Volkswagen Commercial Vehicles. Both demonstrate our outstanding technical expertise and experience in the conversion of Commercial Vehicles. We are Approved Vehicle Convertors for Mercedes, Renault, Vauxhall, Citroen, Peugeot, Ford and Fiat.

TBC Conversions are included on Lot 7 of the CCS RM6244 – Purchase of Standard and Specialist Vehicles Framework.

The company has an expansive customer base including Local Authorities, Community Transport Operators, Commercial Vehicle Dealerships, Health & Social Care Trusts, Fire & Rescue Services and Utility Companies. This strong customer base is established and maintained through our commitment to our customers from point of order to vehicle delivery and our high standard of after-sales care.

TBC Conversions offer a full 3 year comprehensive warranty on all minibus conversions with the option to extend to a 5 year warranty.

TBC Conversions stock a range of base vans for conversion, something which continues to be of particular interest in the ongoing climate of longer lead times for vehicle supply.

TBC Conversions will be displaying one of our wheelchair accessible vehicles (WAV) and a wheelchair accessible minibus at this year's event. For more information or a brochure, please visit our stand at this event; we look forward to meeting you.

Contact: Joanne Campbell
Mobile: 07766 417676
Email: joanne@tbconversions.com



Part of the Terberg Environmental Group, Terberg Matec UK provides the UK waste and recycling industry with robust, reliable, efficient and innovative eco-technology.

Discover our wide range of bin lift systems, kerbside sort and bring scheme recycling collection bodies, food waste collection bodies. Rigorous testing, careful design and world class manufacturing techniques ensure that our products are of a consistent high quality commensurate with our brand values.



TGS Automotive Group is a light commercial vehicle converter group which has been delivering quality van conversion solutions, truck bodies and vehicle equipment for over 50 years. From our humble beginnings, we have become one of the most respected commercial vehicle conversion suppliers in the UK. We offer a comprehensive range of products and services that are all designed to increase the efficiency and potential of your fleet and operation.

With an ongoing programme of investment in premises, staff, products, services, and processes, TGS continues to offer the best range of commercial vehicle solutions with expert advice, support, guidance, and

customer care. Our diverse workforce is made up of skilled technicians, electricians, and fitters, all supported by dedicated management and administration teams.

Our aim is to be the commercial vehicle converter of choice for all UK fleet operators. Our approach is simple and engaging, with a commitment to ensuring that all of our services are available to fleet operators, leasing companies, vehicle manufacturers, rental companies, local authorities, and vehicle dealers across the UK.

Where appropriate, our products are tested to recognised industry standards and all bear the hallmark of TGS Automotive Group quality.



The Minibus Centre is a leading provider of customised minibuses designed to meet the unique transportation needs of many businesses and organisations.

With a legacy of over two decades, we have established ourselves as a trusted and reliable partner by combining cutting-edge technology, superior craftsmanship and exceptional customer service.

From wheelchair accessible to standard minibuses in 9 to 17 seats, The Minibus Centre can provide the perfect solution. Our dedicated design team can create a minibus or patient transport vehicle to meet your unique needs, including carrying capacity - our conversions carry up to four wheelchairs, layout options or additional safety features.

Our popular FlexiLite™ is a road-ready wheelchair-accessible minibus that you can drive on a standard car licence* it is lightweight, manoeuvrable and easily accommodates 17 passengers.

We offer special-purpose non-emergency

ambulances and patient transport minibuses. The perfect choice for those who regularly transport patients or have passengers with specialist medical needs. Providing flexibility on passenger seats and wheelchair positions, operators can customise the vehicle to suit their requirements.

All our lightweight minibuses and bespoke conversions are available to purchase or lease. Our minibus sales managers work with leading companies to offer competitive leasing packages.

ULEMCo

ultra low emission mileage company limited

ULEMCo Ltd is the world's first hydrogen commercial vehicle conversion company, enabling fleet and commercial vehicle owners to deploy zero emission hydrogen fuel, as part of their strategies to reduce transport-related carbon emissions.

ULEMCo is based in Liverpool, UK and was founded in 2014 to commercialise its globally unique UK capability in hydrogen technology to convert commercial vehicles (from LGV to HGV and specialist utility vehicles like refuse trucks, gritter and sweepers) to run on hydrogen. Today, this is achieved using either the company's technology for hydrogen dual fuel, or applying know-how and experience to developing zero emission engine vehicles and hydrogen fuel cell integration.

There are nearly half a million heavy duty trucks on the road in the UK alone; all of them need to be decarbonised by 2050! Battery electric technology is just not practical for most of these vehicles, whereas hydrogen with its fast refuelling and higher energy density offers a far better option. Using hydrogen instead of conventional fuels enables fleet managers to upgrade their existing assets to benefit from a reduced carbon footprint without delay, while still having the full range capability of standard diesel vehicles.

Alongside various partners, ULEMCo already

supports a fleet of vehicles across a range of hydrogen hubs in the UK, and is rapidly extending its capability to provide 'fleetwide conversion to hydrogen' across the globe.

Our Technologies:

- H2ICED® Dual Fuel Technology
- FC Rx™ Fuel Cell Range Extender
- HyVerie™ Fuel Cell HGV
- HYICE™ Zero Emission H2 combustion

www.ulemco.com



Versalift United Kingdom Limited

Versalift is the world's largest vehicle mounted platform manufacturer and has been designing access equipment used to keep operators safe when working at height for over 55 years.

Customers include the UK's leading telecom and utility companies in both the private and public sectors, local councils carrying out highway electrical maintenance together with contractors working in roofing, CCTV, security, signage, and facilities management.

As the market leading vehicle-mounted platform manufacturer, Versalift United Kingdom Limited and Versalift Ireland Limited now manufacture RUTHMANN and France Elevateur.

'Keeping you safe, whilst maximising your productivity'.

For further information contact:

Phone: 01536 721010
Email: sales@versalift.co.uk
Web: www.versalift.co.uk



As one of the longest established companies offering safety-based products, Vision Techniques has extensive knowledge that spans over 35 years across a wide range of industries including construction, waste management, quarrying and mining, agriculture and blue light. Specified by some of the largest fleets in the UK, Vision Techniques' products are influencing and changing safety standards across industries daily.

Our solutions include Vehicle CCTV and telematics, collision avoidance systems, radar technology, vulnerable road user safety, automatic fail safe braking systems and warning alarms. Led by our customers' requirement, we are also innovating artificial intelligence and solar power technology; further enhancing our complete fleet solutions.

Supported by a dedicated team of engineers spanning the entire UK, we boast a wealth of knowledge and experience across all vehicle types. Their expertise ensures that we consistently deliver service and support that surpasses our customers' expectations.

For more information visit
www.vision-techniques.com



VPG Onboard Weighing, a brand of Vishay Precision Group, Inc. (VPG), offers a number of patented payload optimisation and overload protection systems to help operators avoid OCRS violations and fines, including the TruckWeigh® system for larger capacity vehicles up to 60 tonnes and the VanWeigh® system for twin-axle vehicles up to 7.5 tonnes. VPG Onboard Weighing also offers the 1300 VUE360 BulkWeigh and WasteWeigh

Systems, which feature full integration with the onboard weighing system and offer video data recording capabilities and support for up to eight cameras to provide drivers with a 360° view.

VPG Onboard Weighing has been manufacturing vehicle weighing systems since 1985. In addition to our above mentioned next generation systems we are still market leader of load-cell-based weighing solutions for trade-certified systems. With our in-house production facilities we deliver both standard products and bespoke solutions made to customer specifications. A commitment to customer support includes a highly experienced service staff, including on-site support for customers in the UK; specially-tailored training courses on a variety of systems; and service contracts and extended warranties to help reduce maintenance costs.

In the UK VPG Onboard Weighing is doing business as VPG Systems UK Ltd., formerly doing business as Vishay PM Onboard Ltd.

VPG Onboard Weighing

Airdale House
 Canal Road
 Bradford
 BD2 1AG

Website: www.vpgonboard.com
 Email: obw.uk@vpgsensors.com
 Phone: 01274771177
 Fax: 01274781178



Vehicle Weighing Solutions is the UK market leader for all types of onboard weighing/overload protection systems for the entirety of your fleet of vehicles.

Waste Management Systems & Servicing

If you are looking to expand your trade waste business and introducing charge by weight

for your trade waste collections, we would really appreciate the opportunity to present our extensive range of products to you. VWS already supply many LATCO's with weighing equipment appropriate to their needs. This includes trade approved underbody weighing (VWS TRADEWEIGH), dynamic wheeled bin weighing (VWS ENVIROWEIGH) and the fully dynamic FORKWEIGH weighing system for front end loaders.

Hardware & Software Solutions for Waste Management

VWS Software Solutions supply the industry leading PurGo software, a full waste management and recycling software solution that is fully integrated with VWS weighing products for underbody and bin weighing.

VWS LIVE Software:

- Weighing & collection data in real time
- Ability to run retrospective reports
- Export data in a useable Excel format
- Allow access to multi-site operations
- Restrict access to users by permission level/area of responsibility

New Developments

Our most exciting business development has been the recent launch of our new product the WiFi INDICATOR. The VWS WiFi INDICATOR allows WiFi connectivity across our product range via mobile or tablet. The new app-based solution can be used on both tippers and overload protection systems.

We really hope you consider Vehicle Weighing Solutions for any of your future weighing needs. We look forward to meeting with you at APSE 2024. www.vwsltd.co.uk



Whale Tankers Limited

Whale Tankers Limited are a specialist manufacturer producing high quality liquid

waste and sewer cleaning equipment for Local Authorities, Water Utilities Companies and contractors both in the UK and to countries across the world

Scotland has been a key market for Whale since the company was formed in 1969 and the Local Authorities in particular have been the mainstay of our business in Scotland during this time. The importance of the Local Authority market to Whale is reflected in the fact that we have consistently attended the APSE Aviemore Exhibition since its conception.

We are also pleased to announce that as a further commitment to the Scottish market we have a depot at Unit 9, Belleknowes Industrial Estate, Inverkeithing. Ken MacLeod the General Manager in Scotland is responsible for all aftermarket activities, which includes mobile and depot based technicians and has over £350,000 of parts in stock.

Our internal stand will be stocked with our latest Product information on new tankers, parts and information with regard to service work Chris Anderson Whale Export and Product Development Director our new UK Sales Director Phil Harris and our new Scottish Area Sales Manager Brian Hughes will be on hand to answer any questions and discuss any future requirements.



"I have been really impressed with the work and support that Wilsons have given me throughout the sales and how the sensitivities have been managed. Thank you."
Louise Metcalfe (Dunmow Major Crime Team)

With extensive experience and by providing vital remarketing services to both public and private sectors, Wilsons Auctions possesses a profound understanding of 'best value'.

Overseeing the complete end-of-life process

for its clients, including valuation, inspection, collection, storage, refurbishment, and auctions.

With locations across Scotland, England, Wales, Northern Ireland, and the Republic of Ireland, Wilsons Auctions managed over 3,200 auctions in 2023 and achieved a hammer total of £500 million. Assets include:

- Vehicles
- LCV and HGVs
- Plant and Machinery
- Tools and Commercial Equipment
- Land and Property
- Luxury and Designer Goods
- General Goods
- Catering and Restaurant Equipment
- Marine and Aviation Assets
- Police, Proceeds of Crime and Government Seized Assets

As a progressive and forward-looking company, Wilsons Auctions has a passion to continuously innovate, ensuring first rate sales and services for both buyers and sellers. The company is able to achieve this goal through provision of a thoroughly professional and personal service while keeping up to date with the latest technological and industry advancements.

Established in 1936, the family-owned business has evolved into the largest independent auction company in the UK and Ireland.

Wilsons Auctions is once again very proud to be associated with the APSE Organisation and is delighted to be sponsoring the Conference Brochure at the APSE Scotland Fleet, Waste and Ground Services Seminar 2024.

For further information please contact
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robertchambers@wilsonsauctions.com



Wybone is a renowned family-run manufacturing business that provides the best quality litter bins, recycling bins and street furniture to local authorities, private businesses and the NHS. We stand apart from our competitors by offering high-quality, bespoke waste management solutions at a friendly price.

Wybone was established by Mr. Charles EWyatt in 1969, who passed down the torch to his son, Richard Cooper, the Managing Director. The principles with which the company was founded continue to stand strong today: to contribute to a cleaner, safer world through products we're proud of.



Zero Waste Scotland exists to lead Scotland to use products and resources responsibly, focusing on where we can have the greatest impact on climate change.

Using evidence and insight, our goal is to inform policy, and motivate individuals and businesses to embrace the environmental, economic, and social benefits of a circular economy.

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