

apse seminars

Scottish Fleet, Waste and Grounds Seminar

23 to 26 May 2023

MacDonald Highland Aviemore Resort



Seminar sponsor:

ac hire

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Avis network

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Brochure sponsor:

DENNIS EAGLE

A TERBERG ENVIRONMENTAL COMPANY

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MATEC UK**

MANUFACTURER OF ENVIRONMENTAL EQUIPMENT

Tuesday 23 May 2023

15.00 - 17.00 Registration and advance exhibition viewing

19.00 – 22.00 Dine around dining at MacDonald Aviemore Highland Resort for all seminar attendees

22.00 Entertainment at the Morlich Hotel

Wednesday 24 May 2023

09.45 Scotland's largest public sector fleet, waste and ground services exhibition opens – registration and exhibition viewing.

Sponsored by Steril Koni Ltd

10.30 Session One: Keynote session – Looking to the future for fleet services - Sponsored by Groeneveld Beka

Official event welcome and opening

Speaker: Mo Baines, Chief Executive, APSE

Scottish Government's route to Net Zero for fleet - key objectives and targets

- Our current landscape
- Key objectives and targets
- Progress to date

Speaker: Jamie Dunsmore, Head of Low Carbon Fleets and Infrastructure, Transport Scotland

Update on the guide to maintaining roadworthiness

- Helping to raise vehicle standards
- Areas of focus
- What does this mean for local authorities?

Speaker: Phil Lloyd, Head of Engineering Policy, Logistics UK

DVSA and enforcement update

- Current landscape
- Our current areas of focus
- What next?

Speaker: Andy Mitchell, National Account Manager, Driver and Vehicle Standards Agency

10.45 Litter Managers Network discussion forum

A discussion on Scotland's revised National Litter and Flytipping strategy, and the next steps for action on litter and flytipping prevention in Scotland with representation from ZWS, KSB and Scottish Government

12.00 Lunch and exhibition viewing

13.15 Session Two: Local authority case studies for tackling litter and fly tipping

Locality Neighbourhood Hit Squads across South Ayrshire

- Why our Hit squads were established
- It's not just litter and flytipping!
- Success stories to date

Speaker: Paul Dougall, Co-ordinator Neighbourhood Services, South Ayrshire Council

Using technology to build our litter and flytipping data

- Utilising drones to create litter maps
- Helping to understand litter data
- Analysing the data to establish interventions

Speaker: Frankie O'Rourke, Neighbourhood Liaison Manager, Glasgow City Council

14.15 Exhibition viewing and refreshments

Sponsored by Steril Koni Ltd

14.45 Session Three: Local authority challenges and opportunities within waste & recycling (Part 1 – Persistent Organic Pollutants)

POPs – where are we now?

- Overview of the issues
- Why these wastes need to be managed differently
- What challenges do we face?

Speaker: Mark Heggie, Senior Policy Officer, Scottish Environmental Protection Agency

City of Bradford's POPs experience

- Local authority context
- Initial concerns and challenges

- Measuring the impact of POPs

Speaker: Stuart Russo, Senior Technical Officer, City of Bradford Council

Developing POPs testing and analysis for WEEE

- Background
- How are industry adapting
- Areas of focus for the future

Speaker: Bruce McLean, Managing Director, Optimum Eco Group

16.00 Exhibition viewing and refreshments
Sponsored by Steril Koni Ltd

18.30 Gala Buffet dinner in the conference centre restaurant
Sponsored by Econ Engineering Ltd

20:00 Beer tasting in the Conference Centre Foyer
Sponsored by: Whale Tankers

21:00 Gin tasting in the Peregrine Suite
Sponsored by: Aebi Schmidt

22:00 Karaoke in the Peregrine Suite

Thursday 25th May

09.15 Exhibition viewing and refreshments
Sponsored by Bucher Municipal Ltd

10.15 Session Four: Parks, grounds and green spaces – looking through the lens of sustainability and climate change

What are the alternatives to glyphosate?

- Why we decided to look at alternatives
- Our journey
- National Action Plan and Biodiversity links

Speaker: Colin Reid, Grounds Services Manager, South Lanarkshire Council

Biodiversity Net Gains – understanding the opportunities for parks and greenspace managers

- Biodiversity Net Gain and its relevance to parks and greenspaces
- Increasing the awareness and

understanding of the opportunities presented

- APSE's Biodiversity Net Gain Training Course

Speaker: Fiona Sutton-Wilson, Head of Training, APSE

10:00 Transport advisory discussion forum

This will include a discussion around the presentations for yesterday morning including Net Zero targets and objectives

11.15 Exhibition viewing and refreshments
Sponsored by Bucher Municipal Ltd

11.45 Session Five: Local authority challenges and opportunities within waste & recycling (part 2)

Delivering Scotland's Circular Economy: A Route Map to 2025

- Setting the policy context for delivering the vision of a circular economy
- Key priorities and engagement/ progress so far
- The next steps

Speaker: Jon Havens, Circular Economy Division, Scottish Government (inv)

Fife Council waste operations – Promoting a mentally healthy workplace for frontline services

- The importance of a mentally healthy workforce
- What has driven this service to change
- What steps this service is taking to promote mental health and change attitudes

Speaker: Sandy Anderson, Service Manager – Waste Operations, Fife Council

The Recycling Improvement Fund

- What is the Recycling Improvement Fund?
- How can local authorities get involved?
- Case study examples of where the fund has helped

Speaker: David Gunn, Manager – Recycling Improvement Fund, Zero Waste Scotland

11.45 Parks, Streets & Grounds discussion forum

To debate the latest challenges and opportunities for the sector. This will include a discussion around modernisation and electric fleet/ plant/ kit.

13.00 Lunch and exhibition viewing

14.15 Session Six: Working together to navigate the journey to the future for fleet services - Sponsored by Renault Trucks

Sub-Group 1 – What are the alternative vehicle types?

- Main aims of the sub-group
- Input and support
- Our collective next steps

Speaker: Bruce Moffat, Service Manager – Transport & Waste, East Lothian Council and Member of the APSE Scotland Transport & Mechanical sub-groups

Sub-group 2 – Fleet replacement investigation

- Main aims of the sub-group
- Input and support
- Our collective next steps

Speaker: Paul Gray, Fleet Manager, Aberdeenshire Council and Member of the APSE Scotland Transport & Mechanical sub-groups

EST possible support for local authorities – questions and suggestions

- Where are the challenges?
- What are your thoughts and views on how EST could help?
- Future outcomes

Speaker: Gordon Manson, Programme Manager – Technical Projects, Energy Savings Trust

14.15 Waste discussion forum

To debate the latest challenges and opportunities for the sector. This will include a discussion on the progress of DRS.

15.30 External exhibition viewing and refreshments

Sponsored by Bucher Municipal Ltd

19.00 Pre-dinner evening reception held at the conference centre
Sponsored by Hillend Engineering

19.30 Annual Dinner (Smart suit or equivalent) held in the Osprey Arena
Sponsored by FAUN-Zoeller (UK) Limited

Rising Star awards
Sponsored by Zero Waste Scotland

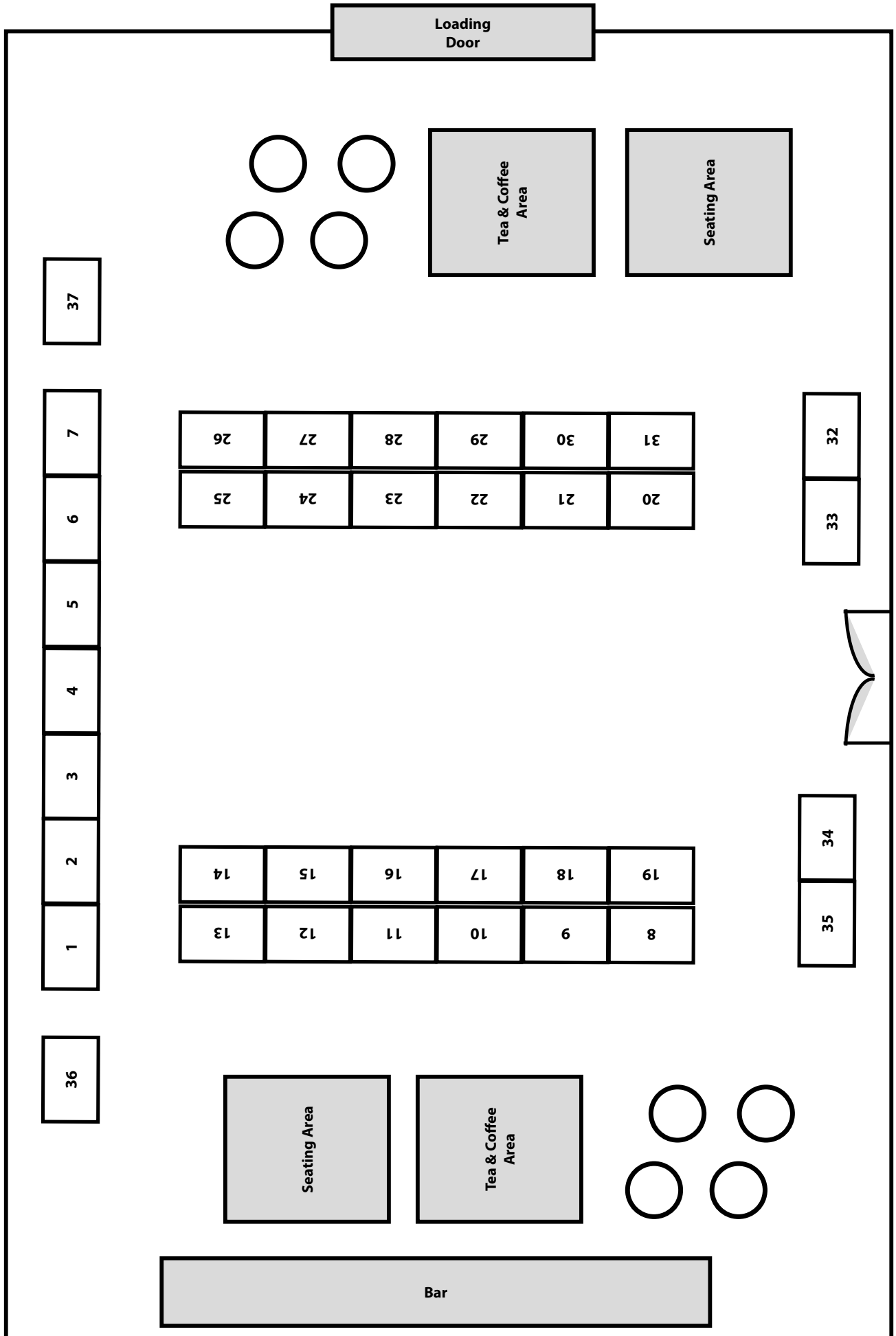
APSE Charity Raffle
Sponsored by Finning CAT

Entertainment in the Osprey Arena

Friday 26th May 2023

Breakfast and departure

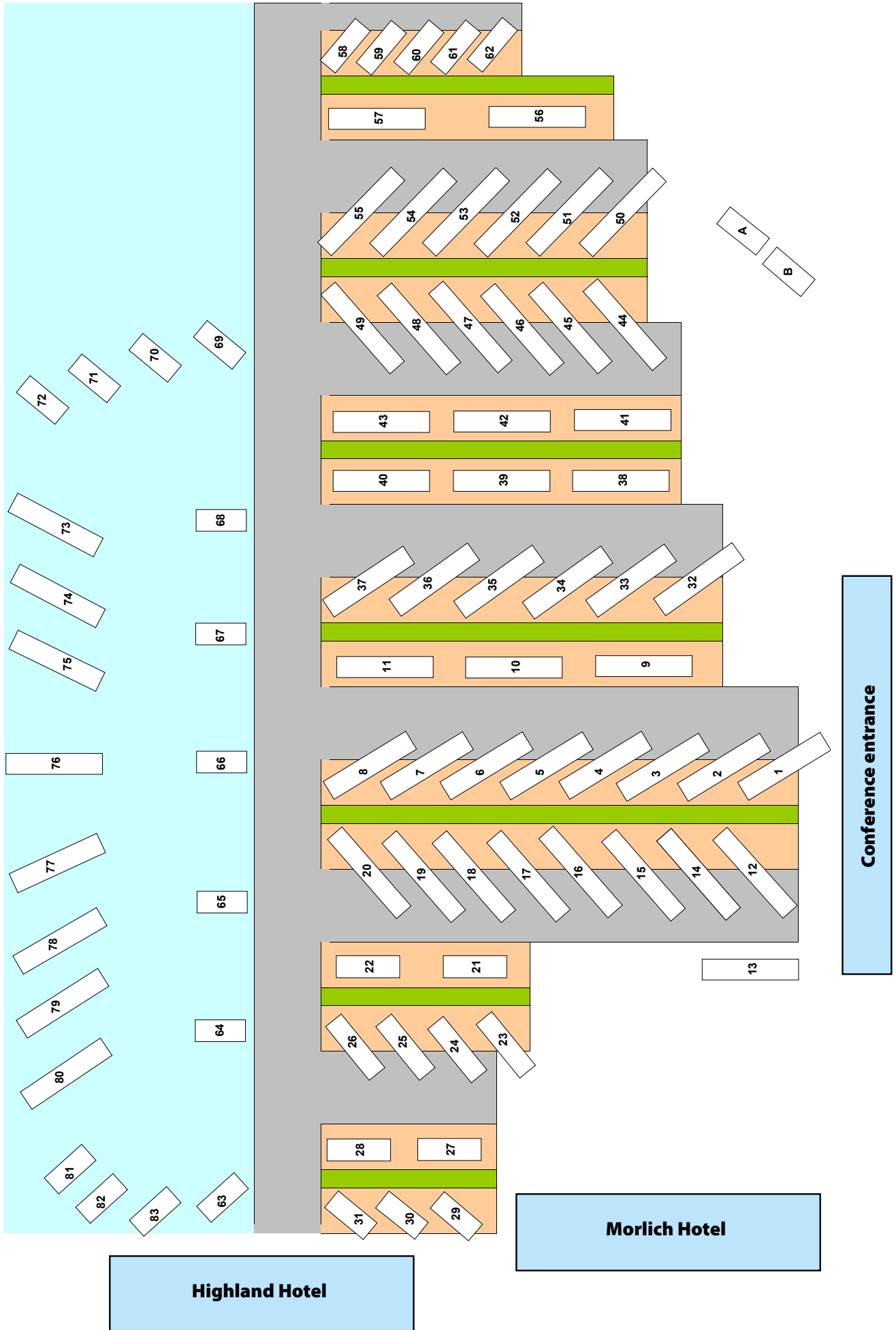
Internal Exhibition Plan



Internal Exhibitor Stand Numbers

- 1 ALD Automotive
- 2 Leafield Environmental
- 3 MOBA Mobile
- 4 Brigade
- 5 Allison Transmissions Europe
- 6 UKCM Ltd
- 7 Advanced Bacterial Sciences
- 8 Whale
- 9 Storm Environmental
- 10 Renault Trucks
- 11 Sortimo
- 12 Contenur
- 13 Webaspx
- 14 Athlon Mobility
- 15 Nathan's Wastesavers
- 16 VPG Onboard Weighing
- 17 Dennis Eagle
- 18 Ford
- 19 Zero Waste Scotland
- 20 Wilsons Auctions
- 21 Vision Techniques
- 22 Vehicle Weighing Solutions
- 23 Cireco Scotland
- 24 Link Group
- 25 Hankook
- 26 Automotive Software Solution
- 27 Wybone
- 28 Bartec Municipal
- 29 Rhinowash
- 30 Fleetclear
- 31 Mercedes
- 32 Stertil
- 33 Hillend Engineering
- 34 Faun Zoeller
- 35 Groeneveld Beka
- 36 Future Street Smart Waste
- 37 Hiyacar

External Exhibition Plan



External Exhibiton Stand Numbers

- 1 Hillend Engineering
- 2 Aebi Schmidt
- 3 Mercedes
- 4 Volvo Truck and Bus Centre North and Scotland
- 5 Scarab
- 6 BLS Truck and Van Ltd
- 7 Dawsongroup EMC
- 8 Renault Trucks
- 9 Bucher Municipal
- 10 Bucher Municipal
- 11 HIAB Scotland
- 12 Faun Zoeller
- 13 ACL Hire
- 14 Faun Zoeller
- 15 Faun Zoeller
- 16 Dennis Eagle
- 17 Dennis Eagle
- 18 Dennis Eagle
- 19 Penny Hydraulics
- 20 Renault Trucks
- 21 Euromec Contracts Ltd
- 22 Bott Ltd
- 23 Agrovista
- 24 Etesia UK Ltd
- 25 Simon Richard Ltd
- 26 HRN Tractors
- 27 Frank Nicol Farm & Garden Machinery Ltd
- 28 Fairways
- 29 Rhino Products Ltd
- 30 ISEKI UK & Ireland
- 31 Bryson Tractors
- 32 Bucher Municipal
- 33 Bucher Municipal
- 34 Bucher Municipal
- 35 Bucher Municipal
- 36 South Cave Tractors
- 37 South Cave Tractors
- 38 Cebotec Ltd
- 39 James A Cuthbertson Ltd
- 40 James A Cuthbertson Ltd
- 41 Versalift
- 42 HH Driveright
- 43 Ecosse Signs Ltd
- 44 Lothian Vehicle Bodybuilders Ltd
- 45 Scania Great Britain Limited
- 46 Scania Great Britain Limited
- 47 Sortimo International
- 48 Western Maxus
- 49 Western Commercial
- 50 EVM Direct
- 51 AMF Bruns UK Ltd
- 52 Mellor
- 53 Peter Vardy FlexAuto
- 54 Waste Equipment Supplies
- 55 Enterprise
- 56 TBC Conversions
- 57 The Minibus Centre
- 58 Carryway
- 59 Rexmar Engineering Ltd
- 63 B & B Contracts Ltd
- 64 Isuzu Truck UK Ltd
- 65 Isuzu Truck UK Ltd
- 66 Isuzu Truck UK Ltd
- 67 Econ Engineering
- 68 Econ Engineering
- 69 Finning CAT
- 70 Finning CAT
- 71 Ford
- 72 Peacock Salt
- 73 DAF Trucks
- 74 DAF Trucks
- 75 Econ Engineering
- 76 Isuzu Truck UK Ltd
- 77 Isuzu Truck UK Ltd
- 78 Isuzu Truck UK Ltd
- 79 Isuzu Truck UK Ltd
- 80 AM Phillip Trucktech
- 81 ULEMCO
- A/BBucher Municipal

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Overall conference sponsor

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Striving for Excellence sponsor (Waste)

Kindly sponsored by Zero Waste Scotland



Thursday Night Annual Dinner

Kindly sponsored by FAUN Zoeller (UK) Ltd



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Big Wednesday Night Dinner

Kindly sponsored by Econ Engineering Ltd



Conference brochure

Kindly sponsored by Dennis Eagle and Terberg Matec



Conference gift

Kindly sponsored by Groeneveld Beka



Thursday drinks reception

Kindly sponsored by Hillend Engineering



Table wine (annual dinner)

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Wednesday beer tasting

Kindly sponsored by Whale Tankers



Wednesday gin tasting

Kindly sponsored by Aebi Schmidt



Conference name badges

Kindly sponsored by Mercedes-Benz Trucks



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Trucks you can trust

Event sponsors (continued)

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Charity raffle sponsor

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Delegate joining instructions

Kindly sponsored by South Cave Tractors



Delegate thank you letters

Kindly sponsored by Hankook Tyre UK



Wednesday tea and coffee breaks

Kindly sponsored by Stertil Koni Limited



Thursday tea and coffee breaks

Kindly sponsored by Bucher Municipal Ltd



Conference notepads and pens

Kindly sponsored by Brigade Electronics



Conference attendees list

Kindly sponsored by Renault Trucks UK



Compact umbrellas

Kindly sponsored by Isuzu Truck (UK) Ltd





Mo Baines
Chief Executive
APSE

Mo's career in local government began in 1989 working for Manchester City Council's City Solicitors division. In 1993 Mo moved to the Council's Tendering Unit providing operational, employment and strategic support to in-house teams subject to competitive tendering processes. Mo helped implement a number of service reviews and service improvement plans, with regular involvement across a range of local authorities and trade unions. Following a move to the Association for Public Service Excellence in 2004 Mo was Principal Advisor for the North of England, followed by Head of Communication and Coordination working on the Association's many research projects and is responsible for APSE press and media activities, and coordinating the work of the membership resources team. Mo is now the Association's Chief Executive.



Phil Lloyd
Head of Engineering Policy
Logistics UK

Phil spent most of his career with the Driver & Vehicle Standards Agency (DVSA) in a range of operational roles, including auditing, training and vehicle certification. For the last 13 years with DVSA Phil held a variety of senior management positions including; Head of: Operations; Policy; Strategy & Planning; and Transformation, leading the implementation of their Testing Transformation project and developing their Roadside Enforcement Strategy.

Before joining Logistics UK, Phil was a self-employed contractor, providing technical training and consultancy.



Andy Mitchell
National Account Manager
Driver & Vehicle Standards Agency

I have worked for DVSA (and predecessors) for 28 years. Have been employed in various roles including a Vehicle Inspector, Station Manager, Network Business Manager and currently hold the post of National Account Manager.

I manage a team of 12 Network Business Managers who deal with the day to day contract management and resourcing of ATFs to provide statutory testing. This covers the whole of the country, from the Scottish Islands to the Isle of White and everything in between.



Paul Dougall
Service Coordinator
South Ayrshire Council

Worked with South Ayrshire Council for over 24 years, 11 of those within the Waste Management service, progressing from Recycling Officer to my current position of Service co Ordinator. Overall responsibility for Household Waste, Commercial Waste, Litter, Flytipping and Waste Enforcement.

Away from work you will find me with my family enjoying holidays in the sun and sometimes the rain! An avid supporter of sport, I follow my local and national football teams as well as being the number one taxi driver for my 2 sons.



Frankie O'Rourke
Neighbourhood Liaison Manager
Glasgow City Council

As Neighbourhood Liaison Manager within Neighbourhoods, Regeneration and Sustainability (NRS) at Glasgow City Council, Frankie and her colleagues work with communities and Elected Members to take a consolidated neighbourhood approach to service delivery to ensure an effective response to communities.

Frankie has been a part of Glasgow City Council and its arm's length organisations for over 20 years and has experience in the Youth Justice and Violence Against Women sectors and now has strategic role in litter and flytipping prevention for the city.

As an advocate for behavioural change interventions, Frankie enjoys leading on behalf of NRS and in partnership with communities, partner organisations and internal stakeholders to improve the local amenity for communities.



Bruce McLean
Managing Director
Optimum Eco Group

Bruce McLean has been actively involved in recycling of electrical and electronic equipment for over 25 years.

He is Group Managing Director of Optimum Eco Group, parent company of CCL North Ltd (specialising in secure data destruction, IT and WEEE recycling) and Restructa Ltd (leaders in TV and monitor recycling).

Prior to joining CCL in 2000 his career included design of Liquid Crystal Displays (LCD's), Microchips and Automation Equipment.

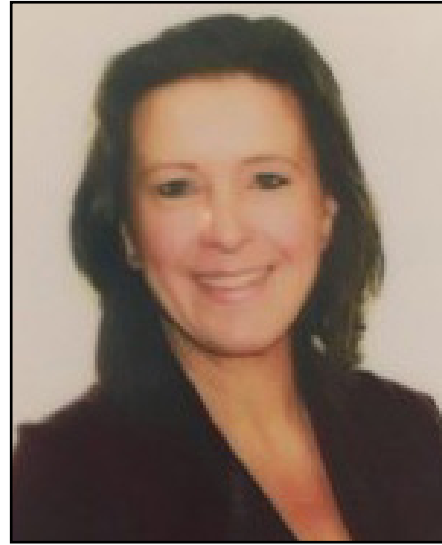


Colin Reid
Ground Services Manager
South Lanarkshire Council

Started my career in the grounds industry in the late 70s as an apprentice gardener with Glasgow District Council.

Moved to the private sector in 1985 and returned to local government in 1989 before the creation of South Lanarkshire Council in 1996 from the four previous authorities of East Kilbride, Glasgow (Partial), Hamilton and Clydesdale District Councils.

As the current Grounds Services Manager I am responsible for Grounds and Streets maintenance, arboriculture and play, Countryside and Greenspace and Bereavement Services.



Fiona Sutton-Wilson
Head of APSE Training
APSE

Fiona oversees APSE's training arm, developing and designing training to enrich the knowledge and skills which underpin modern, flexible local government. On a personal and professional level, Fiona is committed to supporting authorities with their approaches to tackling climate change. As well as being an experienced trainer and facilitator, with nearly 30 years' experience of working across the public sector, Fiona has managed a range of projects, programmes and services. In recent years, Fiona's work has centered on collaborative leadership and insight and intelligence. Fiona is qualified in Prince2 and MSP (Managing Successful Programmes). She has a Post-graduate Diploma in Business Administration (DMS) from Leeds Business School, a PGCE in Secondary Education from Edge Hill University and a BA (Hons) in Communication Arts from the University of Huddersfield. Fiona joined APSE at the beginning of December 2019 and is keen to support members with their training and development needs. Fiona can be contacted on: 0161 772 1810 | fsuttonwilson@apse.org.uk



Sandy Anderson
Service Manager
Fife Council

Fife Council is Scotland's third largest local authority with 186,000 properties, with planning in place for this to rise by another 10,00 properties over the next five years. Sandy has worked for Fife Council since 2003, starting as a seasonal street cleaner and then progressing to service manager over 16 years. He currently manages a team of 440 staff who, between the two elements of his service, empty over 13 million domestic bins and clean over 16500 streets in Fife each year.



David Gunn
Manager – Recycling Improvement Fund
Zero Waste Scotland

David Gunn has worked to support the creation of a Circular Economy in Scotland for over 20 years. Between 2001 and 2008 David worked with Waste Aware Scotland supporting local authorities to introduce new kerbside recycling services. David worked directly with Local Authorities, helping to ensure that communications activity supported the introduction of new kerbside recycling services. David then managed the Scottish Government's Climate Challenge Fund (CCF) from its creation in 2008 before joining Zero Waste Scotland in 2018. At Zero Waste Scotland David has managed teams responsible for implementing the ERDF programme, the Energy Efficient Business Support Service, and Circular Economy Business Support Service. David has managed the RIF since December 2021.



Gordon Manson
Programme Manager Technical Projects
Energy Saving Trust

Gordon has worked in sustainable transport for the last seven years. Prior to this, he held business development and operations management roles in the recycling sector. Gordon currently leads the technical team at Energy Saving Trust. His team have responsibility for delivering the fleet decarbonisation support programme for the Scottish public sector, compiling best practice guidance for public charging infrastructure projects, and overseeing EST's business transport and taxi advice programmes.

Exhibitors

- ACL Hire / ABG
- Advanced Bacterial Sciences Ltd
- Aebi Schmidt
- Agrovista
- ALD Automotive
- Allison Transmissions Europe
- AM Phillip Trucktech
- AMF Bruns UK Ltd
- Athlon Mobility Services UK Ltd
- Automotive Software Solutions Limited
- B & B Contracts Ltd
- Bartec Municipal Technologies Ltd
- BLS Truck and Van Ltd
- Bott Ltd
- Brigade Electronics
- Bryson Tractors Ltd
- Bucher Municipal Ltd
- Carryway
- Cebotec Ltd
- Cireco Scotland
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- James A Cuthbertson Ltd
- Kia Motors UK
- Leafield Environmental
- Link Group
- Lothian Vehicle Bodybuilders Ltd
- Macpac Refuse Bodies
- Mellor
- Mercedes-Benz Trucks
- MOBA Mobile Automation Ltd
- Nathan's Wastesavers Ltd
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- Penny Hydraulics
- Peter Vardy FlexAuto
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- UKCM Ltd
- Ulemco Ltd
- Vehicle Weighing Solutions
- Versalift
- Vision Techniques (UK) Ltd
- Volvo Truck and Bus Centre North and Scotland
- VPG Onboard Weighing
- Waste Equipment Supplies
- Webaspx Limited
- Western Commercial
- Western Maxus
- Whale Tankers Limited
- Wilsons Auctions
- Wybone Ltd
- Zero Waste Scotland



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Since its founding in 1998, ACL has continuously diversified to provide supply public and private sector needs in the vehicle sales, servicers, and the rental industry.

With 25 years' experience, we strive to provide the very best quality vehicles on demand throughout the UK.

Our experienced, helpful and efficient customer focused team work to always ensure the highest level of customer satisfaction.

Thanks to our acquisition by Avis Budget Group in 2018, we're now able to provide an even wider range of vans and deliver vehicles efficiently to our business customers across the UK.

We pride ourselves that we have built fantastic working relationships with all local authorities and private businesses across Scotland who trust us to efficiently supply them with reliable vehicles.

We have been consistently recognised on several occasions for its the the quality of our service we provide :

- Scotland Excel Framework— Top supplier on various lots
- Procurement for Housing (PFH) - Number one supplier for Contract & Daily Vehicle Rental
- GO Best Service Award—

Contractors working with the Scottish public sector 2017/18 - Finalist

- Scotland Excel Supplier Excellence—Community Benefit Excellence 2018 – Finalist



The Aebi Schmidt Group is a global leader of smart product systems and services for the treatment of mission-critical infrastructural and agricultural area with a product range including everything from our Award winning environmentally friendly E-Swingo Sweeper, Flexigo multipurpose tool carrier through to full-size Truck Mounted Machines, Airport Sweepers, Gritters, Snow Ploughs and Specialised Airport and Snow Clearing Equipment. Our state of the art Scottish sales and service centre based in Bellshill has facilities to repair, refurbish and maintain the range of equipment we supply with our workshop based engineers and to compliment this we also have a team of fully equipped mobile service engineers strategically based across Scotland.

We pride ourselves on delivering a dedicated service that focuses on the individual requirements of our customers. At the same time, we believe in building long-lasting and trusted relationships with our customers, so that we can deliver the products and services that they demand. For us, customer service is key and this is why in Scotland John Thomson heads up both the sales and service operations with a mandate to deliver a service

experience that is best in the industry. Our unique variety of our product range comprises our own vehicles as well as innovative attachable and demountable devices for individual vehicle equipment. A support and service programme perfectly tailored to sophisticated customer needs offers the appropriate solution to nearly any challenge. Based on our competitive product range, our mission is to strive for deliver total solutions, enabling an economic, safe and traceable clearing. Our ultimate mission is to improve the performance of our customers.



Agrovista Amenity are the specialist amenity division of Agrovista UK Ltd, we are committed to customer service, research driven advice and new product innovations. We provide a comprehensive range of goods and services including fertiliser, herbicides, sprayers, spreaders, grass seed and agronomic advice to the amenity and landscape markets. We will be displaying a range of products exclusively supplied in Scotland by Agrovista, these will include Vale winter maintenance equipment, Pellenc battery tools and the new Etesia ET Lander.

Vale winter equipment is manufactured in the UK and recognised as probably the best salt spreading equipment on the market.

Pellenc is a range of Lithium battery maintenance tools capable of run times

from 3 hours to 3 days depending on battery and tool combination. All tools and batteries are IP54 rated. Pellenc batteries have a 4 year commercial warranty and are 98% recyclable at end of life and tools have a 3 year commercial warranty and are up to 99% recyclable at end of life.

The ET Lander is a new vehicle to the UK market with two seats and a fully enclosed cabin and is available with either lithium or lead acid batteries. Range will be up to approximately 140km on the lithium option with payload of 940kg and a towing capacity of 750kg. Build options include a three-way tipping with dual cab control and remote control, side panel extension for more loading volume, water tank options and a choice of tyres.

Contact Allan Wright 07966 022517 for further information.



We know the transition to electric vehicles (EVs) can seem challenging, and not all organisations have the same starting point. At ALD Automotive we are here to support Public Sector organisations transition to electric. Our dedicated team of Public Sector experts understand the challenges of transitioning fleets to EVs and adapting fleet policies to ensure they remain relevant during this time of change. As an approved leasing provider listed on the CCS, The Procurement Partnership and Halton Housing frameworks, we take a consultative approach supported

by our comprehensive portfolio of funding, fleet management and electrification products and services to help accelerate your organisation's fleet decarbonisation strategy.



Allison Transmission is a leading designer and manufacturer of propulsion solutions for commercial and defense vehicles and the largest global manufacturer of medium- and heavy-duty fully automatic transmissions that Improve the Way the World Works.

Allison products are used in a wide variety of applications, including on-highway trucks (distribution, refuse, construction, fire and emergency), buses (school, transit and coach), motorhomes, off-highway vehicles and equipment (energy, mining and construction applications) and defence vehicles (tactical wheeled and tracked).

Founded in 1915, the company is headquartered in Indianapolis, USA. With a presence in more than 150 countries, Allison has regional headquarters in the Netherlands, China and Brazil, manufacturing facilities in the USA, Hungary and India, as well as global engineering resources, including electrification engineering centres in Indiana, Michigan and London. Allison also has more than 1,400 independent distributor and dealer locations worldwide.

The Allison team will be on hand at APSE Scotland Fleet, Waste and Grounds

Seminar 2023 to help fleets navigate the powertrain choices available to them in the energy transition. Allison's latest products including the xFE (for extra fuel economy) transmissions and FuelSense 2.0 software technology, are designed to make today's conventional powertrains as clean and efficient as possible. Allison launched its eGen Power electric axle range in 2020, which brings unmatched efficiency and high performance to heavy trucks.

For more information, visit www.allisontransmission.com.



A M PHILLIP TRUCKTECH LTD delivers excellence in customer service throughout Scotland.

Main Scottish distributor for IVECO commercial vehicles, A M Phillip Trucktech supply the full range of vehicles from the famous Italian manufacturer. With an updated 2023 model, the Daily has unique variants such as a CNG engine with 8-speed Hi-Matic automated transmission. Now also available with an electric drivetrain, the eDaily was recently awarded the "One to Watch" at the 2023 WhatVan? Awards. With heavy trucks such as the X-WAY multi-wheeled rigid, on-road off-road capability is undoubted. Off-road capabilities continue with Daily and Eurocargo 4x4 models with the Eurocargo medium truck range providing an unrivalled list of configurations.

A M Phillip Trucktech also supply Ford Commercial vehicles through their dedicated Transit Centre which is focused to deliver customer service with commercial vehicle mindset. The Ford range continues to evolve with their commitment for all-Electric vehicles now a reality through the Ford E-Transit which joins the best-selling range of commercial vehicles and paves the way for the others to follow. The all new Custom and exciting new E-Custom are expected to expand the range throughout 2023.

As dealers for FIAT Professional, A M Phillip Trucktech offer an alternative range of small and medium vans including the functional Fiorino and the dependable Doblo, which is now available in a 100% electric variant. New products bring an updated Ducato range which includes the all-electric E-Ducato and the reintroduction of the popular Scudo medium sized van with an electric E-Scudo.

Newest to the Group is MAXUS which brings a fresh perspective on the commercial vehicle world with the ground-breaking electric eDeliver9 and eDeliver3 to compliment their diesel offering. The recent introduction of the worlds first fully electric pickup, the T90EV and the MIFA9 people carrier further enhances their ever-growing range. Innovative and efficient, MAXUS represents the end of the ICE age.

Forfar: 01307 474000, Edinburgh: 01506 865000. www.amphilliptrucktech.co.uk



AMF Bruns is a 3rd generation family business founded in 1958 & based in Apen, Germany.

This worldwide successful company manufactures vehicles and equipment designed to assist safe, comfortable & dignified travel. The focus is on products and vehicle conversions for passive drivers. This includes Protektor occupant&wheelchairrestraintsystems. FutureSafe wheelchair occupant head & backrests. Smartfloor M1 aluminium system floors and Smartseat single seats which guarantee safety while driving .Award winning wheelchair lifts, ramps and steps facilitate comfortable access to the vehicle.

AMF Bruns considers the safety of wheelchair occupants of paramount importance. This safety is key in all product & safety innovations. AMF Bruns have invested in an in house test centre that is designed for research & approval testing. Smartfloors are M1 certified according to UN/ECE R14, R16 & R17. The Protektor 2.0 range of wheelchair restraints comply with all international standards, the DIN 75078, 1 & 2 as well as the ISO 10542 standard.

AMF Bruns UK are based in Manchester. We are able to provide full support and service throughout the UK & Ireland to vehicle bodybuilders, Local authorities, NHS Trusts, Motability UK et.al.

We will be exhibiting a vehicle(s) demonstrating many of our products together with product brochures.

AMF-Bruns UK Ltd.
Unit 3, Parkway Four
Longbridge Road
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Automotive
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AUTOMOTIVE SOFTWARE THAT DELIVERS

Automotive Software Solutions was

formed in 2018 by industry professionals with over 60 years combined experience in multiple automotive disciplines including leasing, rental, remarketing, captive finance and manufacturers.

Our customer sectors are wide ranging and include motor insurers, logistics providers, fleet management companies, auctions and legal firms to name but a few.

Our first product launched in 2019 was Vehicle-DNA, a vehicle data and provenance tool that was developed to assist customers in fraud investigations, vehicle purchasing and vehicle sales. Our system incorporates a wide range of data sources that we bring together in a single, easy to use application using our own UK based development and support team.

FleetBuddy, our newest product has been built on the foundations of Vehicle-DNA and our driver licence checking service to support fleet managers in the management of Grey Fleet driver compliance.

FleetBuddy incorporates the 3 key elements of driver, vehicle and insurance in a single desktop application. The system is highly configurable using rules, workflow and escalation processes that enable the Fleet Manager to focus on the critical aspects of daily fleet management.

FleetBuddy aims to reduce administration for the Fleet Manager whilst ensuring the pro-active management of risk using the Fleet Manager dashboard and automated messaging and escalations.

Come and visit us at our stand and we look forward to giving you a demonstration of our products.

Tim and Maria



Bartec was established in 1992 and is now a multi-national company with operations around the world.

We are known as worldwide technology leaders in tyre-pressure monitoring systems and in the UK for innovative software for front-line municipal services such as waste and recycling, environment, streetscene and highways. We have supplied mobile, in-cab and backoffice systems for UK municipalities since 2005. 4,000 frontline municipal crews in over 100 councils use our systems every day.

Our systems and technologies are used in large cities, small boroughs and large unitary authorities in England, Scotland and Wales. Millions of households have their waste collected every week by crews using Collective.

We have decades of experience in service design, system integration and process improvement. Our products and expertise can help you deliver better services at lower cost.



Need an organised workspace on the road to help you work more efficiently? Whether you're a fleet manager looking to improve the productivity of your workforce or you work within trade and need your tools and equipment storing safely, securely and neatly, bott have you covered.

The Bott Group was established over 90 years ago in a workshop near Gaildorf, Germany. Bott Ltd have been manufacturing workplace storage and van racking equipment in the UK for over 40 years. Collectively the Bott Group has three European manufacturing sites, the UK, Germany and Hungary. We have three sites here in the UK. Our manufacturing site in Bude, Cornwall, specialising in our workshop storage solutions and our vehicle conversion centres in Ashby de la Zouch, Leicestershire and Cumbernauld, Scotland with each of these sites being pivotal to serving our customers.

We combine years of industry experience with our passion to provide high quality van racking and storage solutions. We don't just stop at van racking and storage. We provide a full range of services including tailored specification design, van racking manufacture and installation, electrical systems, in-vehicle technologies, van graphics design and decal fitting, plus specialist vehicle builds.

Catering to vehicles of all sizes and

from all industries, our van racking and storage ranges are flexible and adaptable to the ever changing working environment. From simple designs to complex requirements, our van racking and storage solutions can provide an efficient and effective workspace whilst you're on the road.



Brigade Electronics is a market leader of safety devices, with solutions to suit all commercial vehicles and mobile plant.

In operation since 1976, Brigade's wealth of experience has gained them a reputation for expertise within the industry and a knowledge of the problems their customers face. This has led to a complementary range of passive and active systems designed to reduce the risk of collisions, protect workers, pedestrians and cyclists and assist the driver by minimising vehicle blind-spots, whilst also meeting UK specifications including FORS, CLOCS and The Direct Vision Standard. Brigade's product range includes 360° camera systems, cameras, monitors, white sound® reversing alarms, obstacle detection sensors, obstacle detection radar and digital recorders.

Brigade understands the importance of quality and reliability, so products undergo rigorous and comprehensive testing before being incorporated into the portfolio and 2, 3, 5 year and lifetime warranties reflect the confidence they have in their products. In addition, Brigade offers an outstanding installation service

through its nationwide network of Brigade approved, professional and trained fitters who ensure all products are fitted to the highest standards.



Bryson Tractors Ltd

Bryson Tractors Ltd was established in 2002, and supply to the Agricultural, Construction and Groundcare Industries. Through the sales team we supply quality new machines, from many manufacturers. The sales team are highly trained on the products they represent, to ensure the right machine is supplied for the application.

We are main dealers for New Holland tractors and machinery, along with holding the main franchise for Kuhn machinery, Trimax Mowing systems plus many more.

At our premises in Caldwellside Industrial Estate, Lanark and Olympic Business Park, Dundonald, we have an extensive spare parts department, stocking parts, tools and servicing items. Many items not stocked are available on a next day delivery basis.

We have two large workshops (over 15000 sq feet each) which allows repairs to be carried out at our premises. The workshop staff are trained on the products we sell and have many years of experience between them. In the workshop we provide servicing, repairs and maintenance of all agricultural, construction and groundcare machines

We have a fleet of fully equipped vans to allow our technicians to carry out on site work.

Lanark:
Caldwellside Industrial Estate
ML11 7SR
Tel: 01555 660888

Dundonald:
Olympic Business Park
KA2 9BE
Tel: 01563 851900

mail@brysontractors.co.uk
www.brysontractors.co.uk

BUCHER municipal

At Bucher Municipal we produce only the highest quality machines across the road sweeping, sewer cleaning and winter maintenance industries.

Over the 200-year heritage of Bucher, we've constantly been driven by innovation while ensuring clean and safe environments. Our rich history of specialised engineering solutions has led to innovations in technology, cleaning solutions and a focus on quality and reliability. This experience allows us to focus on the evolution of our products to be the best they can.

As the nation looks towards a greener future, we are pleased to offer electric vehicle alternatives across all our divisions, significantly reducing operational costs and emissions. Our other environmental solutions reduce fuel consumption, improve air

pollution, and save millions of litres of fresh water annually.

Bucher Municipal is a brand you can trust & rely on. With six strategically placed service centres and over fifty factory trained engineers at your disposal, we have got you covered.

Technology is shaping the way the world operates and our industry is no exception. Bucher Connect is our revolutionary new data & insights platform, changing the way you operate, saving time, money and unnecessary stress. Problems can be remotely diagnosed and quickly fixed, routes can be planned, and data can be analysed to maximise your machine's efficiency.

At Bucher Municipal, we strive to develop intelligent solutions that enable you to meet current demands and stay ahead of future change, leading the way towards smarter technologies and alternative energy sources.

Bucher Municipal - Driven by Better



We are Scotland's number one for complete resource management, and we manage waste and recycling for everyone from businesses and local authorities to private households. Our number one priority is providing expert solutions for your waste and recycling needs in a way that's kinder to the planet and gives you the best value for money.

We're a commercial enterprise backed by Fife Council and the only Tier 1 Scottish supplier to Brockwell Energy's local Energy from Waste Plants. From our headquarters in Fife, we employ over 250 people, most of them local to the area, and we've been servicing Scotland's waste since 2014.

Our waste management and recycling services are quick, convenient and clean, which is why we have satisfied customers across Scotland, such as NHS Fife and The University of St Andrews. When we take your waste away, you can trust that it will be handled safely, responsibly and legally and we process it ourselves on our fully permitted sites. You're in safe hands when you choose Cireco.

Whatever your waste problem, we can find a solution. When you choose Cireco, you can expect a quality and reliable service like no other. We are reliable, efficient and we provide excellent value for money.

www.cirecoscotland.co.uk



CMS SupaTrak helps customers reduce costs, stay compliant and reduce their environmental impact. Our solutions integrate onboard vehicle systems with a single access point via our accessible cloud-based vehicle management portal or mobile phone App. We have created telematics platforms for over

30 years and have strategic alliances with many vehicle systems partners, enabling us to deliver intelligent fleet solutions. We offer OEM solutions, enabling manufacturers to factory-fit vehicle hardware to increase first-time warranty fix rates and upsell telematics services. We have solutions for every operation and budget, from simple-to-use vehicle tracking systems to fully integrated driver-behaviour, tachograph download and live connected camera systems.

<https://www.supatrak.com/>

CONTENUR

For over 30 years, CONTENUR has manufactured plastic wheelie bin products for local authorities and private waste collectors. Today we are a leading global supplier in over 30 countries. Our UK manufacturing facility is supplying products to multiple authorities in Scotland: Edinburgh, Stirling and Aberdeenshire to name just a few and are ready to provide market leading quality products with short lead times and competitive prices. We are passionate about sustainability and lead the market on limiting the environmental impact of our operations AND maintaining market leading levels of quality and compliance. Come and talk to us about 2 wheeled and 4 wheeled bins and our Underground Refuse Systems which are becoming very popular in Scotland. We look forward to welcoming you. www.contenur.co.uk

CUBBYS



Winter Maintenance Equipment

James A. Cuthbertson Ltd, based in South Lanarkshire, has been in business for over 75 years and is the sole Scottish designer and manufacturer of vehicle-mounted winter maintenance equipment and products, specifically, salt spreaders. JAC is also the Scottish (and UK) snowplough specialist boasting a wide and diverse range of top-quality ploughs. Their customer base primarily consists of local authorities (currently within Scotland but increasingly across the UK), as a result, the Cuthbertson or 'Cubbys' brand is a familiar sight on roads up and down the country.

Having been awarded the first contract in the UK to supply hydrogen powered salt spreaders, Cubbys are leading the market in innovation of alternative fuelled and new generation multipurpose winter equipment.

As well as manufacturing equipment at our facility in Biggar, Cubbys are the official dealers for Epoke and Saltnex winter maintenance equipment which is manufactured in Denmark, giving them the widest range of solutions and cutting-edge options to meet all of our customers requirements.

Councils throughout the UK recognise the benefits of the 'Clyde built' Cubbys snowplough, or the open design of the spreader to facilitate wash down and easily removable conveyor system to reduce maintenance times. So, when the time comes to replace the winter maintenance fleet, Cubbys will be

clearing the way once again.



The DAF Range is designed to suit the broadest range of applications including urban, municipal, regional and specialist transport.

DAF is the UK market leader and manufactures its entire range of vehicles at its UK production facility, Leyland Trucks. Through the UK's largest dealer network DAF provide services and support for its customers that includes DAF Parts, DAF MultiSupport repair & maintenance, DAF Connect on-line fleet management and PACCAR Financial. The DAF Dealer Network also supplies the TRP Range of all-makes and trailer parts and workshop consumables; a true one-stop-shop for operators.

The LF remains the trusted choice for many municipal operations whilst the multi-award-winning New Generation DAF Range of vehicles, first introduced in 2021 and expanded in 2022 and 2023 offers unsurpassed levels of safety, comfort and efficiency to suit all applications in the municipal and utility sector. DAF also offers a range zero emission LF, XD and XF Electric vehicles in a range of configurations, along with EV charging solutions to enable operators to make the switch to electric propulsion.

For more information go to www.daf.co.uk

DAF Trucks

Haddenham Business Park
Pegasus Way
Haddenham
HP17 8LJ

Contact
01844 261111
reception@daftrucks.com

Dawsongroup | emc

Dawsongroup emc is part of a global group of companies committed to providing an extensive product range and first-class customer service across the supply chain. Our Smarter Asset Strategy provides solutions that allow businesses to minimise risk whilst improving cash flow, efficiency and agility.

We supply a wide range of premium vehicles from some of the most respected manufacturers in the fleet industry across the UK. As a provider on the Scotland Excel Framework, we provide bespoke solutions to local authorities in Scotland.

Our team of experts work closely with you to ensure you receive the best machines for your operation, whilst our first-class service and maintenance, including nationwide 24/7 support and mobile engineers, keeps your fleet manageable and, more importantly, on the road.

Whether you are looking for a gully tanker or a road sweeper, we have you covered. Our huge variety of industrial, municipal, and specialist vehicles are available through multiple funding models, and our extensive

range of electric vehicles is a more environmentally friendly solution to support on your journey to net zero.

Our dedication to offering tailor-made solutions for our customers has led to many major partnerships. As the national contract hire partner of JCB, one of the worlds' largest construction machinery manufacturers, we supply their revolutionary machines including the Pothole Pro that can fix a pothole in eight minutes; and the backhoe loader 3CX that can provide high performance in different work environments.

Come visit our stand to discuss how we can support your services and see some of the best machines in market.

Website: www.dawsongroupemc.co.uk



Dennis Eagle are the world leaders in the design and manufacture of refuse collection vehicles. With an established reputation for supplying quality products that meet the highest expectations in terms of performance, cost and delivery.

The company is committed to the continued development of innovative solutions for the waste and recycling market, providing complete vehicle solutions, producing refuse collection bodies, chassis and bin lifts. Its comprehensive product portfolio offers a configuration to suit every application, and this is backed-up by unrivalled customer service provided by the largest Aftersales and support

structure in the industry.

Dennis Eagle have now added the world's first fully integrated all-electric Refuse Collection Vehicle from an OEM (Original Equipment Manufacturer) to their portfolio. The 'eCollect' produces zero emissions, significantly reducing the effects of climate change and improving the air we breathe.

www.dennis-eagle.co.uk


 The logo for ECON Engineering features the word "ECON" in a bold, blue, sans-serif font. The letter "E" is stylized with a yellow outline and a blue fill.

ECON Engineering are a family run business established in 1969. We are the UK's leading Winter equipment provider, supplying around 85% of all gritters used across the country, which are manufactured at our factory in Ripon. We maintain a gritter hire fleet of over 1000 vehicles.

We also manufacture over 80% of Hotboxes used in the UK, providing either body only or a full vehicle offering.

Our diverse product range has been tried and tested over decades in the harshest environments, as we work in partnership with our customers to provide bespoke, reliable, robust and efficient solutions.

We pride ourselves on the service and after care provided to our customers, with the highest number of dedicated Winter service engineers in the UK. A recent investment of over £1m in a purpose built service depot at Alloa in Central Scotland, which can

accommodate up to 30 trucks, further strengthens the service offering. Our Scottish service manager, Donald Kerr, has over three decades experience of looking after Scottish customers in both the public and private sectors.

For further details please contact Area Sales Manager, David Carswell, on 07836 310578 or visit econ.uk.com.



We at Ecosse Signs specialise in all forms of company signage and branding, and are industry leaders in supplying and fitting vehicle graphics in Scotland.

We are suppliers and fitters of vehicle wraps and branding, chapter 8 chevron kits, health & safety signage, conspicuity tape and traffic management livery. Our expertise allows us to offer our customers a wide range of legal spec hi-visibility livery for every type of vehicle and heavy machinery.

With more competitive branding environment than ever, a great way to provide exposure to your brand is commercial vehicle wrapping. We can provide you with fantastic, game changing and industry leading, bold looks across your fleet that people will notice. We achieve this often, through full vehicle, half & 3/4 digitally printed wraps. As always, we only use the best brands and materials for wrapping and signage. This enables us to remain at the top of the signwriting game and provide the best quality design, manufacture

and installation at competitive prices.

We can make your brand stand out across all forms of advertisement. Illuminated interior and exterior signage for your office or depot, fret-cut standoff letters, flags, window frosting and signage. We have an extensive range of materials and vinyl meaning that we can create something new for you every time.

Branding Scotland One Sign at a Time.



Enterprise is a leading provider of mobility solutions serving Scottish Local Authorities, Public Sector Organisations and Communities since 1995. This includes rental of:

- Cars
- LCVs (including Dropsides, Tippers, Box vans and Minibuses)
- HGVs (including Box, Curtainside, Dropsides, Tippers, Grabs, Crane and Tractor Units)
- Temperature Controlled vehicles both LCV and HGV
- Traffic Management vehicles including Plastic bodies and Crash Cushions
- Wheelchair Accessible Vehicles.
- Gully Tankers
- Buggies and ATVs

We also provide Fleet Management, Accident Management, Travel Management and other transportation technology services and solutions.

In the UK Enterprise manages a diverse and fluid fleet of over 150,000 vehicles through an integrated network.

In Scotland alone, Enterprise has 45 fully staffed branches including 3 Specialist vehicle hubs (HGVs, Traffic Management...) as well as over 400 automated rental vehicles.

For more information visit www.enterprise.co.uk or contact Ben Thierry – Head of Public Sector – Benjamin.thierry@ehi.com

Our Scotland Team looks forward to catching up with you in Aviemore.



Etesia UK will be bringing a range of pedestrian and ride-on mowers and the award winning ET Lander electric utility vehicle along with the full range of Pellenc battery-powered tools to APSE 2023.

Etesia offers a comprehensive range of commercial mowers which are designed to withstand everyday use in the toughest of commercial environments, with a reputation for excellence in lawn mowing in all conditions supported by each of the product families.

Designed to work harder all day every day in the most challenging conditions, Pellenc battery-powered tools takes petrol-free working to a whole new level by eliminating the direct emission of greenhouse gases and significantly reducing both noise and HAVS. Tools within the range include pedestrian mowers, chainsaws, hedgecutters,

brushcutters and grass trimmers, leaf blowers and pruners ensuring there is a tool for any green space requirement.

All Pellenc Batteries come complete with a market leading four-year commercial warranty and all tools with a three-year commercial warranty and are distributed exclusively in the UK and Ireland by Etesia UK.

For further information, please contact Etesia on 01295 680 120 or visit www.etesia.co.uk



British Company Exporting Worldwide

Euromec is an independent, British company based in Market Harborough in the East Midlands. We make, sell and service street sweepers and scrubber dryers for industrial, municipal and commercial customers. We also sell and service a wide range of floor cleaning machines.

Our modern street sweepers are sophisticated machines and come in four sizes, machines that are all equally at home on the road or in pedestrian areas of a modern retail park. We also offer two street washing attachments that were developed in conjunction with street sweeping contractors for use in retail shopping areas.

We developed and launched the first street and pavement scrubber dryer. Our unique Powerflex machine not only scrubs surfaces clean but also collects the waste water.

Waste water from street cleaning is a foul by-product. In the past it was allowed to run down drains. Our street scrubber collects this waste water using a full width squeegee meaning that it doesn't end up in the public drainage system. As councils become more aware of the bio-hazard caused by street washing this feature is increasingly important.

Additionally Euromec have recently added the Litterhog range of machines to the product portfolio, which offer battery powered solutions for pedestrian municipal cleaning with both a sweeping machine and litter vacuum model. Both units offer quiet, emission free operation for a full working shift on a single charge.

Euromec's extensive workshops are the centre of our nationwide service network. Service contracts cover all types of operations; just tell us what you want. Proprietary major components such as motors are serviced in strict accordance with the manufacturer's requirements. We have an extensive spares and consumables stock, items such as tyres, brushes and belts. Our stock of parts means that our first time fix performance is excellent.



EVM UK provides a true end-to-end solution for procuring bespoke passenger vehicles. We're the helping hand private and public sector minibuses and midibus purchasers need – whether you're searching for a single school bus, an accessible mobility solution or a fleet

of luxury travel vehicles. Our unrivalled support, guidance and aftersales care all stem from a firm belief that everyone deserves to travel in safety, comfort without compromise.



Fairways GM is a leading supplier of groundcare equipment to the public sector.

Widely regarded for the supply of machinery, parts and first-class service, we are the exclusive partner of both Ransomes Jacobsen and Wiedenmann UK in Scotland. We also represent brands like ISEKI, Wessex International, Gambetti, Cushman, EZGO, Cramer Tools, Maredo and Agria.

Established in 2004 we have premises in Kinross, Inchinnan, Aberdeen and Inverness.

Whether you are after a fleet of machines or a choice single item, our team can help you identify what best suits your situation.

And once the sale is complete, be assured we have an overriding commitment to continue to look after you. Our company has established strong partnerships with its suppliers to deliver quality products, backed by professional customer support.

At Fairways, we hold extensive OEM parts stocks so that we can help get you the correct part for your machine

as quickly as possible.

From our four depots covering all of Scotland, our field service engineers are uniquely placed to respond quickly and effectively to all types of machine breakdowns. We have gained a reputation for getting our customers back up and running the same day.



Faun Zoeller are a wholly owned subsidiary of the KIRCHHOFF Group. With factories across the globe, the Group produces automotive parts, tools and mobility equipment as well as refuse bodies, lifters and road sweepers. With over 46 Factories the company has grown significantly from its origins which began in 1785!

The Groups experience within the automotive sector has been transferred to RCV production and our investment in innovation and technology is at the forefront of the design and manufacture of the products. This ensures that each body conforms to EN standards across the range and that all of our products have a superior build quality and consistency that this technology provides. The group globally, has an extensive service network with over 500 engineers and the UK division offer a class leading aftermarket provision and ensures that all of our products are renowned for quality and innovation. With a network of preferred partners and our own team of 14 fully equipped, qualified mobile engineers, we ensure that investing in our product is not just for today, but the whole life of the vehicle.

Encompassed within the group is

our new brand, ENGINIUS. Europe's first vehicle manufacturer with EU type approval for trucks powered by a hydrogen fuel cell system (FCEV) and also has OEM status. ENGINIUS provides an emission-free truck with various wheelbases for use in waste disposal and inner-city goods and haulage, without sacrificing payload or body volume, compared to a truck with a conventional power train. Innovation is what drives us....



Finning is the world's largest Caterpillar® dealer delivering unrivalled service for 90 years. We sell, rent and provide parts and service for equipment and engines to customers in various markets, such as industrial & waste, industrial applications, earthmoving & construction, extraction & paving, oil & gas, electric power, marine, and agriculture.

Finning customers are assured of professional service and support including service contracts, genuine parts supply and preventative maintenance options.



Fleetclear was founded in 2009 as Innovative Safety Systems (ISS). Today we offer a complete fleet solution – combining hardware and software.



Accelerating the development of new products that our customers want and value is critical to the Ford plan. From fun-to-drive, fuel-efficient cars to versatile, capable utility vehicles and tough, durable Commercial Vehicles that work harder and last longer, Ford offers a full line of high-quality products with global appeal.

Ford Pro™ puts everything you need in one place. Our mission is simple: we're here to make running your Commercial Vehicles as easy and hassle-free as possible.

We can provide you with a complete, end-to-end commercial fleet solution and you have the flexibility to pick the elements of Ford Pro™ you need – from finding you the right vehicles, to a host of intelligent fleet management software, vehicle maintenance, and financing services. It's all seamlessly connected, and it all helps to increase vehicle uptime and maximise productivity for your business. Our best-in-class aftersales solution – FORDLive – offers dedicated data-driven technical support for a fast turnaround.

We've committed that 100% of passenger vehicles sold in Europe will be all-electric by 2030, and that two thirds of CVs sold in Europe will be all-electric or plug-in hybrid by the same date. With no fewer than nine Battery Electric Vehicles scheduled for introduction by the end of next year, we are proud to be leading the way to a

sustainable future.

We're delighted to be exhibiting at this year's APSE Fleet, Waste & Grounds Seminar. Come and visit us on our external stand where you can talk to the team, see some of our latest vehicle offerings and learn about the latest developments at Ford. We look forward to welcoming you!



Frank Nicol Farm & Garden Machinery Ltd is based in Dingwall in the Highlands of Scotland. The business was founded on the principles of Good Service, Good Back up, At a fair price. We still operate today with these core principles.

We don't just sell equipment. We have fully trained workshop staff that have all the required diagnostic equipment to get the job done in the most efficient way. We have specialist staff who can cover Battery, Diesel, Petrol four and two stroke servicing and repairs. Not forgetting Hydraulics too.

In our parts department, we carry a full range of fast moving parts for all the machines that we supply.

Our sales team are knowledgeable on the machines we sell. We have built up great relationships with all our suppliers, who are always prepared to work with us to demonstrate product to end users.

We have some of the leading franchises

in the groundcare industry for more information on our product range please check out our user friendly website @ www.franknicol.co.uk. Give us a call to get the best deals.

Why not come along and see the Stihl AP battery product range that will work in all weathers. The Toro LCE range of product incorporating the most comprehensive range of Zero Turn mowers in the market, Or URS.100 the most powerful remote controlled mulcher for the professional user. There will be representatives from both Stihl and Toro on our stand.

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Future Street is an authorised and lead distributor of the Bigbelly Smart Waste Management System. Smart waste management focuses on solving solid waste management problems using sensors, intelligent monitoring systems, and mobile applications.

With a network of over 75,000 units right across the world, Bigbelly is the world leader of smart waste and recycling solutions for cities and public spaces. Bigbelly is quickly becoming the only sustainable public waste management solution for today's

world, and tomorrow's future.

This innovative and future-focused solution provides efficiencies in both time and costs and creates immediate reductions in CO2 emissions for our partners.

The deployment of a Bigbelly solution from Future Street is cleaner, greener, smarter, more efficient, more sustainable and well supported for the life of the units.

The Bigbelly Solar Compactor (HC5 model) is the original smart bin. It is the only smart, solar-powered, waste compactor that works in any location, thanks to its Skip-A-Cycle™ patented energy management technology.

In its fifth generation design, the HC5 is the world's most deployed smart bin and has been proven on location in the largest cities across the globe.

The HC5 delivers a 600litre capacity, which is up to 8 times that of a traditional waste bin. Its enclosed design ensures that waste is kept fully contained (allowing no access from pests), maintaining cleaner public spaces.

Benefits include;

- Reduced Collections by 70-85% on average
- Reduced Bag Usage
- Reduced Labour Hours
- Reduced Vehicle Hours and Mileage
- Reduced Fuel Consumption
- Reallocated Operating Costs
- Increase Operational Efficiency
- Increased Productivity
- Public Space Beautification

Remove Food Source to Prevent Pests - Rats, Seagulls, etc.

Keep Waste Contained – No Visible Waste

Remove Windblown Litter

Prevent Overflows

- Less Bin Clutter in Public Spaces
- Cleaner, Greener, Safer Streetscapes



Green Machines is among the oldest manufacturers of sweepers, dating back to 1965, and our first headquarters in Scotland. From the very first walk-behind sweepers with their exceptional maneuverability to state-of-the-art battery and hydrogen technology present in our sweepers. We currently operate from our offices in North Macedonia, the Netherlands, the United Kingdom, Germany, and the USA, while we offer clients all around the world full support through our wide global dealership network.

We offer you a wide range of choices by providing cleaning solutions. The GM 1ze, the GM 400ze, the GM 500 ze, the GM 500H2, the GM636, and the GM 955 are responsible for the cleanliness of many world capitals.

Green Machines actively participates in practical and innovative solutions and products that are sold in more than 42 countries all around the world.

The technical specifications perfectly enable the most specific purposes: from maintaining cleanliness in narrow streets to industrial zones, airports, and parks.

All of our machines are compact and swift enough to enable you to clean any urban area around the city with maximum efficiency, without worrying that they will disrupt your citizens. Our machines are purposefully designed in a way that does not impact normal functioning even in the busiest areas in your city.

Green Machines strives to develop and produce sustainable sweeping machines combined with excellent performance for a better world. We are proud to take leadership in paving the path to an emission-free world.



Groeneveld Beka Lubrication Solutions have been manufacturing automatic and centralised greasing systems, since 1927 and are operational in 40 countries worldwide, with over 40 company owned locations. Groeneveld-Beka are a Timken Group company, with an annual group turnover of over 5.5 billion dollars.

We manufacture and sell automated greasing systems, radar detection systems, automated oil top up systems, fluid level monitoring and bypass oil filtration.

Groeneveld are OEM, with most manufacturers of trucks, trailers and off road equipment worldwide, with 8 worldwide production factories and a

head office in The Netherlands.

Groeneveld Singleline heavy duty automated greasing systems, are recognised by all manufactures of refuse vehicles, hookloaders, skip loaders and all municipal vehicles for being reliable, efficient and the best product for reducing your costs and improving your efficiency.

Singleline, is a parallel modular system, which has a 4kg reservoir with a spring loaded follower plate, which prevents oxidation, water ingress and prevents grease separation, electric timer with test and diagnostic facility. The system also uses heavy duty brass blocks and individually sized metering units, from 0.025cc to 1cc, which are screwed into the blocks, supplying grease through thick 5 and 6 mm piping connected to brass compression couplings.

Groeneveld-Beka are the only autolube company to have national coverage, with our own fully trained engineers for install and back up and we are the manufacturer.

Twin 3, Triplus and Beka heavy grease systems are also available as OEM or aftermarket for all offroad machinery, including telehandlers and forklift trucks.



Hankook Tire manufactures globally innovative, award winning radial tyres of proven superior quality for passenger cars, light trucks, SUVs, RVs, trucks, and buses as well as motorsports (circuit racing/rallies).

Aspiring to bring consumers the utmost excellence in product quality, technological excellence and driving satisfaction, Hankook Tire continuously invests in research and development maintaining five R&D centres and eight production facilities around the world. Bespoke tyre solutions for the European markets, as well as European Original Equipment according to the requirements of leading premium car manufacturers, are developed in the company's regional Technical Centre in Hanover/Germany. Production for the European region is taking place in the state-of-the-art manufacturing site in Rácalmás/Hungary which was inaugurated in June 2007 and is continuously being expanded. Currently around 3,000 employees produce up to 19 million tyres a year for passenger cars, SUVs and light trucks.

Hankook Tire's European headquarters are located in Neu-Isenburg near Frankfurt am Main in Germany. The manufacturer operates further branches in Czech Republic, France, Germany, Hungary, Italy, the Netherlands, Austria, Poland, Russia, Serbia, Spain, Sweden, Turkey, UK and Ukraine. Hankook products are sold directly through regional distributors in other local markets. Hankook Tire employs approximately 20,000 people worldwide and are selling their products in over 180 countries. Internationally leading car manufacturers rely on tyres made by Hankook for their original equipment. Approximately 34 percent of the company's global sales are generated within the European and CIS-Region. Hankook Tire has been represented in the renowned Dow

Jones Sustainability Index World since 2016.



Visit our stand at the APSE Scotland Fleet, Waste and Grounds 2023 show and meet the Hiab Scotland team to learn about our smart and sustainable load handling solutions.

Hiab Scotland is headquartered in Cumbernauld with a depot which houses dedicated workshop fitters and service engineers. This is supported by six field service engineers and a further two service depots in Blairgowrie and Dumfries.

Hiab is trusted by all Local Authorities in Scotland who each have at least one piece of Hiab or MULTILIFT equipment in their fleet. To ensure long-life and value for money, we offer an after-sales service and genuine Hiab parts that provide confidence and reassurance for customers.

As well as local authorities, Hiab products can be found across Scotland in sectors including construction, recycling, waste and agriculture. Smart technologies can provide greater efficiencies to assist with sustainability targets and keep downtime to a minimum.

Hiab's product offerings have evolved to become the safest and easiest load handling solutions to operate, surpassing all required industry standards.

All new Hiab and MULTILIFT products come with a unique factory primer and paint process, complete with a two-year warranty - perfect for Scotland's salt environment! Our equipment can also come with Hiab ProCare contracts, giving customers a lifetime fixed cost and total peace of mind about performance and durability.

Hiab's premium equipment range includes HIAB, MULTILIFT, DEL tail lifts and more. Our product experts will be on hand at the show to answer any questions you may have.

<https://www.hiab.com/en>



Hillend Engineering are UK specialists in the design, engineering and build of vehicles for the refuse and recycling industry.

Our 50-years of experience, combined with significant recent financial investment in new technologies, manufacturing operations and innovation, enables us to meet the evolving demands of waste management.

We are committed to working closely with our customers and can confidently say that our next-generation products are market-leading, created to be robust and meet specific environmental industry challenges. Hillend Engineering's high-quality products are complemented by our highly experienced, specialist teams

who take pride in their work to deliver excellence across our manufacturing site, customer service and after sales support.

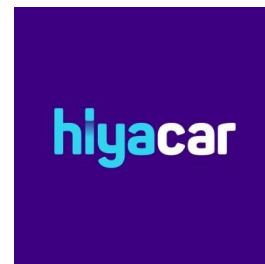
Our vehicles include the highly acclaimed BIG BITE JUNIOR and POWERLINK, MICRO XHD with its unique one-piece body and specialist compaction system for food and clinical waste, and soon to be launched, CITYTRAK with a short wheelbase making it highly manoeuvrable in suburban streets.

salesinfo@hillendeng.com

Kevin Crowder on 01903 732604 (or) 07787 561922

Email: kevin.crowder@hillendeng.com

Web: <http://www.hillendeng.com>



Hiyacar is a mobility tech company that offers an end to end fleet management platform to help organizations reduce fleet sizes, increase efficiency, and lower costs. By leveraging Hiyacar's innovative driver verification, booking platform, keyless access, unique fleet management portal and management reporting, companies and public sector organizations can reduce their fleet costs by up to 40%, while still providing drivers with vehicles when and where they need them. Hiyacar's mission is to transform the way organizations manage their mobility needs, offering a sustainable and cost-effective solution for the future.

<https://www.hiyacar.co.uk/for-organisations>



HRN Tractors Ltd is a family run business which was established in 1980. Our company specialises in the selling of new and used agricultural, plant and ground care machinery to both the local community and the export market.

We are proud to currently hold the largest selection of used agricultural machinery in Scotland, which can be viewed in each of our 7 depots across the country. We pride ourselves on offering an extensive brand range which includes Kubota, Hyundai, Kverneland, Redexim, Vicon, Bailey and Bunning.

Customer satisfaction is our number one priority at HRN Tractors, and we always strive to offer the best quality service possible.



Isuzu Truck (UK) Ltd (ITUK) is a wholly owned subsidiary of Isuzu Motors Ltd Japan supplying Commercial Vehicles and Aftersales Support Services throughout its comprehensive Dealer Network in England, Wales and Scotland.

ITUK's CARE programme is at the heart

of everything the company does, supporting Customers proactively throughout the warranty of their vehicle.

Customer Facing
Always Listening
Reliable & Trustworthy
Efficient & Friendly

A full range of Chassis Cabs from 3.5T to 13.5T with wheelbases to suit most applications is available, designed and built to be robust and adaptable enough to suit a multitude of specifications.

The 3.5T range is available in two engine variants, Single or Twin Rear Wheels configurations, Manual, Automatic or Automated Gearbox options, subject to specification.

The 7.5T range is available with two engine variants, Manual or Semi-Automated Gearbox options, and Day or Crew Cab options, subject to specification.

The impressive F-Series, 11T and 13.5T range, comes with comprehensive Wheelbase and Gearbox options for those Customers requiring increased levels of payload.

ITUK's pre-bodied Driveaway range offers Tippers, Dropsides, Boxes, Curtainside and Arboriculturist Vehicles across the range with Customers having the option to customise the vehicles to suit their specific requirements.

Extended Warranties with Free Servicing (3.5T range only), and bespoke Repair and Maintenance packages offer the Customer predictable running costs

and complete peace of mind.

A Dealer Network that completely understands the Customers Aftersales requirements, fully trained, highly skilled professional employees utilising state of the art diagnostic equipment, will meet the needs of the most demanding of Customer requirements.

www.isuzutruck.co.uk / 01707 282930



Leaffield Environmental
 Contact: Steven Parker
 Tel: 07818 017257
 Email: StevenP@leaffieldenv.com
www.leaffield-environmental.com

Leaffield is the UK's premier manufacturer of rotationally moulded recycling and litter products. From our manufacturing base in Corsham, Wiltshire we produce the award winning Envirobin range of recycling bins. We supply many of the UK's leading companies, universities and public sector institutions and have built a reputation for producing products that combine style and durability with superior functionality.

We have been solution providers to local authorities for over 25 years which has allowed Leaffield to tailor designs and manufacture products that truly support waste and recycling teams across the UK.

The durability of our products is evident

by the litter bins installed more than 20 years ago and still in use throughout London today.

Leaffield's range of products can be produced in up to 100% recycled material, or in corporate colours, to enhance the overall street aesthetic and reinforce the visual branding experience. Many Leaffield products provide the facility for displaying promotional messages and personalisation.

Leaffield offer a recycling program to recover outdated and redundant plastic products that offer local authorities a closed loop solution to meet their green credentials.

We have a 'quality culture' running throughout our business and have systems in place, certified to BS EN ISO 9001:2015, which ensure that our customers receive a consistently high level of quality and service.

As a BS OHSAS 18001:2007 accredited company we are acutely aware of our occupational health and safety responsibilities, along with those of our customers. We also operate an effective BS EN ISO 14001:2015 certified Environmental Management System and pride ourselves in playing a small part in helping others achieve the recycling requirements specified in that standard.

*Restrictions apply



Who are Link Group?

Link Group (Link) provides impartial and reliable advice on asset finance and vehicle procurement. We pride ourselves on being completely independent of any manufacturer, supplier, finance company or funding method. We regularly assist our clients including local authorities, nhs, housing association etc, with the leasing of technology, vehicle, plant, equipment and machinery assets and provide advice on the most prudent form of funding for asset acquisitions in line with The Prudential Code.

We manage relationships with a national and international market leading panel of third party funders ensuring that we are able to offer our clients the best possible funding, via compliant procurement frameworks, including the very popular the Halton Housing £1 rebate Fleet Procurement Framework.

The core aim of our service is to:-

1. Identify alternative manufacturers capable of supplying vehicles that match our clients' specification requirements.
2. Obtain indicative discounted capital cost figures for those vehicles.
3. Appraise the alternative funding options for those assets across a range of retention terms.
4. Provide a summary of conclusions and findings as to the most cost effective method of funding the proposed fleet.

Our Approach

We prepare reports to assess the key funding options open to clients for forthcoming replacement fleet vehicles, and will look at the pros, cons and associated costs of outright purchase versus finance lease versus operating lease versus contract hire.

We review the vehicle specifications with the relevant user department and identify suitable manufacturers.

Using manufacturer discounted capital cost figures we then obtain alternative funding rates for assets from appropriate lessors and contract hire providers. These are compared on a present value basis to internal borrowing and the relevant PWLB Annuity Certainty rate.



Lothian Vehicle Bodybuilders Ltd

Lothian Vehicle Bodybuilders is a Commercial Vehicle Bodybuilding business, based in West Lothian, Scotland, and winners of the Commercial Motor Bodybuilders of the year award 2021. Our company is lead by our Managing Director Jackie Docherty.

Lothian Vehicle Bodybuilders specialises in the 3.5 to 26-tonne market, and offer a wide range of bodies: -

- Drop sides
- Tippers
- Box Van and Luton in alloy and GRP
- Platforms and Beavertails
- Derby body with Bin lifts
- Arb Bodies
- Panel Vans

- Highway Maintenance Vehicles
- Welfare Van

Lothian Vehicle Bodybuilders has received European Whole Vehicle Type Approval from the Vehicle Certification Agency for both N1 and N2 multistage vehicles. VCA Conformity of Production certificates are also in place.

We believe that the quality of materials used together with our highly skilled staff ensure that our customers receive a premium product which will stand the test of time. LVB offer a professional, competitive service delivered on time. If you would like to discuss how we can help your fleet, give us a call on 01506 636909

Lothian Vehicle Bodybuilders Ltd
8&9 Easter Inch Road
Easter Inch Industrial Estate
Bathgate
West Lothian, EH48 2FG



MELLOR

Mellor Sigma 7 High Floor takes centre stage

Rochdale-based bus manufacturer, Mellor, will publicly debut its Sigma 7 High Floor at APSE Scotland Fleet, Waste & Grounds 2023 as it demonstrates how the versatile, size- and cost-appropriate Sigma platform has been adapted to meet the needs of local authorities, charities and accessible transport providers.

The Mellor team will be on hand to showcase the features of the Sigma 7 High Floor, which is available with a rear access lift and space for up to 7 wheelchairs. The vehicle represents the first time that Local Authorities and other transport providers have been offered a fully electric, seven-metre, narrow body bus capable of carrying this many wheelchairs, while also delivering a zero-emission, zero-compromise solution.

Mellor's Bus Division Managing Director, Morgan Clissett, says, "From the outset, we wanted our all-electric Sigma range to work for as many service providers as possible. Though Sigma is being utilised on service routes across the UK and Europe, our roots lie in building accessible vehicles for social service transport operators. That's why we have been so passionate about introducing a version of Sigma 7 in a high-floor configuration to serve this important sector.

"Now, providers of such services can enjoy the full suite of benefits afforded by Sigma's ground-up electric bus design. When combined with our outstanding customer service and aftersales support, too, we believe that the Sigma 7 High Floor is a no-brainer for operators in the market for an accessible zero-emissions bus."

Speak to a member of our team to find out more about Mellor's Sigma 7 High Floor, as well as other models in the Mellor bus range.

www.mellorbus.com



Mercedes-Benz Trucks UK

The Econic from Mercedes-Benz Trucks – a Daimler Truck brand – continues to be a popular choice for refuse collection throughout Scotland thanks to its good fuel economy, excellent reliability, great cab comfort and its overall level of safety for drivers and other urban users. Euro VI models feature efficient engines meeting legal standards of LEZs and the chassis, which is shared with our other truck ranges, features the benefits they have become respected for. Its low level cab and large windows and suite of safety systems such as Active Brake Assist 5 lend themselves to other pedestrian and cycle friendly city applications.

Now ready to order is the all-electric eEconic featuring the unique twin-motor Mercedes-Benz eAxle. Available with the proven safety systems familiar in the Econic, and the low-entry, flat floor, up to five-star DirectVision cab, the eEconic provides a practical locally-emission free solution to inner-city refuse collection.

Built on the success and experience of the first eCanter, the Next Generation eCanter from FUSO, another Daimler Truck brand, is now available. With this light-duty electric range starting from 4.25t up to 8.55t, the Next Generation eCanter is compact, manoeuvrable and easy to handle and can be specified from 6 wheelbases, 3 battery-size

options, and AC and fast DC charging.

The Mercedes-Benz Unimog Implement Carrier and Extreme Off-Roader options continue to offer 4x4 “go-anywhere” ability combined with fuel efficient Euro VI engines with a top speed of 56mph on the road.



Lightweight Minibuses from The Minibus Centre

When you're looking for a new minibus, The Minibus Centre can help you pick the right vehicle for your requirements. We design and build high-quality minibuses to meet diverse transport and specialised needs. Whether you want to purchase or lease a minibus, we can help find the perfect solution.

The Minibus Centre has a range of minibuses and wheelchair accessible vehicles for sale or lease. Our specially designed, lightweight FlexiLite™ minibus is perfect for schools and community organisations with room for up to 17 people, and it can be driven by anyone with a standard car licence*. Its safety tested to the highest standard and thanks to our innovative engineering, it gives maximum carrying capacity without the need to for additional D1 category licence training. The vehicle is also fully accessible, and seats can be easily removed to fit in up to four wheelchairs. Flexilite™ has a folding rear access ramp, double front passenger seat, sidestep, reverse parking sensors and a speed limiter

that's set to 62mph.

Our lightweight minibuses, standard minibuses and bespoke conversions are all available to purchase or lease, with great monthly lease rates available. We offer free local demonstrations anywhere in mainland UK and our dedicated minibus sales managers can help organise a minibus package that will work for you.

theminibuscentre.com

0800 916 3042

*Drivers must have held a full driving licence for two years. The vehicle should not be used for hire or reward and the operator should hold a section 19/22 permit.



MOBA and Fastview360 are jointly exhibiting at APSE's Fleet, Waste & Grounds Seminar 2023.

Technology and management data are rapidly driving change in waste management and street cleansing. Working in partnership, MOBA and Fastview360 offer the most complete technology platform, weighing, container identification, telematics and safety camera systems available on the market, helping local authorities operate both more efficiently and more safely.

MOBA's technology platform allows councils and waste contractors can gain complete transparency in the waste collection and cleansing process. Our smart rounds planning, container identification, bin weighing and powerful management data helps local authorities improve performance and efficiencies, as well as providing them with the possibility to implement charging and reward schemes. MOBA is also an official technology partner to APSE's Framework for Underground Refuse Systems; widely seen as the future of waste management.

Fastview360 products are designed with the fleet office in mind. Our management team has between them over 50 years industry experience so they understand the day-to-day vehicle safety issues and complexities that face fleet operators. We offer superfast vehicle monitoring systems with remote connectivity and cloud-based storage with the latest software technologies including state of the art artificial intelligence. All systems are tried and tested to withstand the elements and provide you with 1080p HD footage. Combined with our revolutionary application, AutoCMS, managing camera systems remotely and automating claims is made quick easy and importantly cost effective. We are FORS Associates, CLOCS Champions and fully DVS and HS2 compliant; we are here to help you.



Over the last 150 years, Peacock Salt have become the biggest distributor of white marine salt in the UK, but also as an expert in the field of winter maintenance. With a portfolio that spans almost every type of salt, high performance de-icers and a wide range of winter equipment.

Our equipment includes grit bins, hand push spreaders, demountable spreaders and salt saturators, many of which are available on Scotland Excel to support Local Authorities through the Winter Service.

Peacock are the UK importers for Hilltip and have set up a network of over 30 service facilities throughout the UK that can supply, install and take care of their demountable spreaders, de-icing sprayers and snowploughs. Based in Finland, Hilltip have built up a strong reputation across Europe and North America for reliable, cost-effective, state-of-the-art technology. Their equipment is designed to help Winter Service practitioners adapt any vehicle to become a de-icing machine whether that be compact tractors, UTV's or pickup trucks. Hilltip spreaders can be equipped with "HTrack", their market leading software that reports on winter treatments via online portal. Their 2-way GPRS tracking allows you to remotely set spread rates for individual sites according to the customer requirements or weather conditions.

Hilltip's commitment to quality and safety means that your investment in equipment can be spread over a longer period, and our variety of maintenance plans ensure the equipment is ready when you need it.



We strive to bring the best in engineering, delivering lifting and handling solutions that guarantee efficiency, no matter how you define it. Our process is outlined into four simple steps, depending on client needs.

We design products that fulfil customer need using the latest technology and highest calibre of engineers. We use innovation to grow, develop and enhance our ranges.

Through the latest 3D Computer-Aided Design (CAD) software, we offer customers the ability to model up an entire project on-screen so they can see whether the solution is suitable before it reaches the manufacturing or testing stage. Our customers can also use these models when speaking to stakeholders, aiding the communication of ideas.

One of our competitive advantages is that we manufacture our equipment at our purpose-built facility in Derbyshire. This allows us to offer our customers short lead times, high quality standards and bespoke items.

With a problem-solving mentality, we use a combination of intelligent design

and diligence to manufacture a tailor-made solution that enables you to work smarter and reach new heights.

We boast a team of specialist engineers fully trained and ready to install equipment at customer sites throughout the UK or at our Derbyshire-based premises.

Our factory has designated fitting areas with qualified, experienced fitters that can install your equipment to the highest standard.

By choosing Penny Hydraulics to install your equipment, you can ensure correct and safe installation and minimise downtime.



FlexAuto, powered by Peter Vardy is one of the fastest growing businesses within the vehicle rental world. Established in 2021, we offer a range of mobility solutions including vehicle rental, vehicle leasing and salary sacrifice – all suited to the requirements of your business.

Our Vehicle Rental team offers short-term rental at affordable rates to provide tailored solutions to businesses of all sizes. Our aim is to be your one-stop shop by providing you with car and van rental, including vehicle fleets, as well as assisting with vehicle additions and renewals, scheduled maintenance, and vehicle breakdowns.

Our Leasing brokerage provides long-term car leases to you and your business. With access to all of the leading funders in the UK, we offer the best market rates on both, in-stock and factory order car

lease deals.

The Salary Sacrifice is one of the most popular employee benefit schemes available in the market. It has been approved by a leading global tax organisation, allowing us to provide your business and its employees with massive reductions on costs of a brand-new electric vehicle.

We are a part of the award-winning Peter Vardy group which comes with over 100 years of family values and trust, as well as generations of experience. Our vision is to provide mobility for everyone, which is why we offer both short and long-term rental solutions to suit all budgets. Plus, with 15 dealerships across Scotland and nationwide delivery offered to all our customers, we're never too far away.



**RENAULT
TRUCKS**

Electromobility is the cornerstone of Renault Trucks' strategy for sustainable urban and regional transport, with our all-electric E-Tech line-up from 3.1 - 44 tonnes driving the future for urban applications today.

Renault Trucks also offers a full range of Euro-VI compliant vehicles, from 2.8 – 44 tonnes, designed with the efficiency, reliability and safety you need. Alongside our highly regarded heavy-duty vehicle line-up, our LCV range now includes the Renault Trucks Trafic and Master.

Our tailored solutions ensure we deliver

the best vehicle for your operation, including drive-away options from our 'Ready for Business' range as well as a fully customised solution.

With a network of 74 strategically-located dealers across the UK and Ireland, Renault Trucks' heavy truck know-how means we operate our business around yours, with out-of-hours servicing, excellent parts availability and a team that will maintain your vehicle to the highest standards, keeping your fleet rolling 24/7.



Rhino Products are Europe's leading manufacturers and suppliers of roof racks, roof bars, ladder restraints, rear door steps and other accessories for commercial vehicles.

With almost 20 years' experience in manufacturing high quality, innovative commercial vehicle accessories, Rhino can confidently claim to deliver exactly what van users and fleet managers are looking for to make their job easier, safer and more productive.

With health & safety an ever-present concern for van users, Rhino have established themselves as a leading supplier of ladder handling systems, designed to reduce risk to employees. Our SafeStow4 ladder restraint is the perfect tool for transporting and deploying ladder systems safely from the roof of your van, removing any need for your employees to climb onto the vehicle roof. Our step range provides

both safer access when stepping in and out of your vehicle and a secure platform for reaching goods stored on the top of a van.

Our products are available right across the UK through our approved suppliers, with bespoke fitting kits for all popular commercial vehicles on the market, including more and more of the latest electric vehicles as we help fleets up and down the country go green. Rhino is headquartered in Cheshire, at our recently built 87,500 sqft manufacturing facility and head office.

Rhino Products van accessories are becoming increasingly popular with transport fleet managers, local authorities and other public sector organisations. Visit Rhino to discuss your van user needs with our experienced and knowledgeable sales team.



Routeware is a leading technology company for the waste and environmental services sector, and the new home for the WebaspX and ReCollect solutions.

In the UK, our software and services have been used by over 200 local authorities and most of the leading waste and resource management companies to help them improve the efficiency and performance of their waste collection, street cleansing and highway winter maintenance services, helping save an estimated £100M+ for UK local government.

We provide local authorities and environmental service companies

with route optimisation, operational management and In-Cab solutions, and digital communication and education tools and apps.

Find out more at www.webaspx.com



Established in 1979, Scarab Sweepers is a global leader in the design and manufacture of cleansing vehicles for municipal, highway and off-highway applications. Our unique range of single and twin-engine vehicles are crafted at our bespoke facilities in Kent, in an environment where tradition blends seamlessly with technology, preserving the DNA that has made our quality, refinement and innovation the first choice with customers worldwide.

Scarab's mission, which lies at the core of our business vision, is simple: to design and manufacture the most environmentally focused range of sweeping solutions. While still offering a selection of twin-engine solutions, Scarab can justifiably claim to be the pioneer of the truck-mounted sweeper powered from a single-engine and the ongoing success of this system is a seal of our commitment to the environment.

We offer a wide range of truck-mounted sweeping solutions - with a variety of body sizes, drive types and alternative fuel solutions such as CNG – which all boast excellent build quality, superior performance, optimum payload, and are complemented by minimal noise and exhaust pollution. Scarab combines with sister companies Mathieu and

Ravo to form the Fayat Environmental Solutions group, who also offer class-leading sub-compact, compact and mid-sized sweepers which include electrified and alternative fuel solutions.

Our customers also benefit from our industry leading After Sales care to ensure their vehicles are maintained to the highest standards, thereby maximising operational performance and minimising unplanned downtime. We also provide operator and technical training courses, along with a range of repair and maintenance packages, to suit individual operators and large fleet customers.

To find out more information about Scarab Sweepers, please visit: <https://www.scarab-sweepers.com/>

SIMON RICHARD LTD

Importer & distributor of Reform tractors, Muthing flails and specialist ground care machinery

We have specialised in machinery for working on slopes and grass-cutting machinery in the municipal and agricultural markets since the 1990s.

Muthing

The Muthing Mulching Flail range is probably one of the widest on offer from any one company with a machine for most requirements. The Muthing Mulching range is manufactured in Germany but developed in the U.K.

Muthing flails are renowned for their high quality of cut and mulching capability, so much so that they are

being used to cut playing fields and amenity grass.

Reform

The H70 is our newest Metrac in the range of tractors from Reform, designed and developed to work in groundcare. Robust technology, simple operation and high efficiency make the H70 the ideal tractor for year-round work.

The H70 with a newly developed cab giving you a wider entry and improved all-round view, an efficient Perkins engine, user friendly central controller 'R-com' is manoeuvrable and adaptable making it well-suited to working on playing fields or sports fields, gang mowers, hedge cutters, leaf blowers, snow clearing equipment etc, allow delivery of annual maintenance programmes so much more efficiently.

STAMA

our electric utility vehicles consists of 7 models ranging from a 3 wheel carrier to the only electric 4wd in the market Maxi EL, available with a large range of accessories, some are available with hydraulic 180 degree tipping turntable, servo control, adjustable seats with suspension, 2-speed drive, all the trucks are highly manoeuvrable and have a small turning radius.



We are the largest Global Van Conversion company and service provider across Europe. Our customers value the reduction to their TCO – (total cost of ownership) of products and services

bring them throughout the lifecycle.

Using 'Sortimo's Eco-system' of the largest range of boxes and complimentary products we specialise in optimising the operators productivity from curb-side to job-site; Our consultative approach will help our customers to reduce their TCM.(total cost of Management)

As the Largest manufacturer we are working closely with our supply chain to not only be robust, resilient and sustainable but to achieve our CSR (Corporate social responsibility) goal of being carbon neutral by 2025.

We help our customers to not only increase their productivity but to achieve their CSR targets by reducing the carbon output, work-place accidents and creating a safer more inclusive working environment.

For current Sortimo customers we have:

- Simplified and standardized a fleet of 70 variants to 6
- Increased first fix rates from 87% up to 95% - eliminating 8% of the costly 'second visit'
- Reduced running costs by down-sizing an international customer with circa 500 vans from a fleet of Large vans to now run Medium vans.

The industries drive towards electrification means Sortimo are strategically placed with multiple product ranges which use a diverse range of raw materials to ensure that weight reduction is a key fundamental of our systems. We ensure our products are designed with EV-range in mind ensuring complete flexibility for our

users. Sortimo will help make your fleet safer, maximise efficiency and decrease your carbon foot print!



South Cave Tractors Ltd (SCT) has been at the forefront of Mercedes Benz Unimog sales in the UK for more than 50 years and it's our focus on after-sales service, internal training, and technical expertise that has delivered us to the top of the Unimog tree in terms of overall sales and customer support.

There are many areas where you might find the multi-purpose Unimog in the Municipal sector. Municipal and Highways operations cover a wide variety of different roles and many among them demand Unimog's stock-in-trade: Unimog drives itself to the worksite quickly and efficiently, carrying all of its own tools and implements, possibly towing another trailer behind it with additional highways kit.

Clean and powerful Euro 6 engines deliver incredible reliability, fuel economy and 1400 hours between services. The mounting points and multiple drives systems mean that triple mowing decks can be used in one efficient pass. When Unimog is used around-the-clock and around-the-year in a variety of highways roles, it can deliver a level of productivity that few machines can match.

Safety is one of the key requirements of modern highways operations and here, too, Unimog delivers: ABS disc brakes, short overhangs and a very large glass

area for maximum visibility. Unimogs rigid ladder chassis, high-backed air suspended seat and 3 point safety belt protects its driver from a potential rear impact while working on the hard-shoulder, unlike a traditional tractor where the driver sits at the rear of the vehicle.

See on on stands 36 & 37 and see what South Cave Tractors and Unimog can do for your organisation.



STERTIL UK LTD

Stertil House, Unit A
Brackmills Business Park
Caswell Road
Northampton
NN4 7PW

Telephone 01604 662049

Email lifts@stertil.co.uk

Web www.stertil-koni.co.uk

Stertil Koni THE COMPLTE LIFTING RANGE

Stertil Koni are manufactures of top quality 2-post, 4-post, In-ground, Skylift, Mobile column lifts, Washbay vehicle lifts and the most environmentally friendly mobile column vehicle lift in the world the Earth Lift.

The Earth Lifts most important feature is the energy regeneration system.

The energy used for lifting the vehicle is being regenerated during the lowering of the vehicle. During the lowering of the lift, the hydraulic oil from the

cylinder goes thru the oil pump. This oil pump now acts as a hydraulic motor which drives the electric motor. The electric motor now acts as a generator and charges the batteries. The energy retrieval is about 35% @ full load. This directly reduces the energy consumption of the lift.

The Skylift has a specially designed Washbay lift option with lifting capacities of 20, 25 & 35tonne, available in platform lengths from 7 to 14mtr.

Stertil Koni the worlds No 1 Commercial vehicle lift specialists offer in their range a lift to meet all your workshop and washbay lifting requirements.

All lifts are hydraulic in operation and offer excellent price to performance ratio, all our lifts are manufactured to meet the world's highest safety standards.

All Stertil lifts sold in the UK are installed and maintained by our own Garage Equipment Association accredited, factory trained garage equipment engineers.



Storm's commitment to delivering high quality products is driven by our desire to meet customer requirements. Customer input helps spark the innovative ideas that Storm develops, so that we can come up with the best solutions for everyone.

With first-class manufacturing facilities, tooling and machinery capabilities,

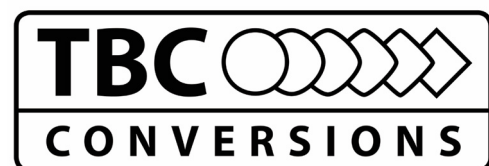
we are proud to be a leading brand in the waste management industry. Our range of containers and optional extras only back up our claim, as we are a manufacturer that brings new ideas and possibilities to an incredibly vital market.

Our range includes the Blue Planet containers which feature striking images that show the impact that not recycling can have on the world, intending to draw an emotional response from users so that they recycle the correct materials.

Our innovative see-through containers are designed for the storage and collection of dry mixed recyclables. The bin features heavy steel fabrication to protect the viewing windows, which are made of strong polycarbonate plastic allowing a full view of the containers waste.

One of our most popular containers are the lightweight steel lid bins which are fire and vermin proof, as with all our containers, they have been quality built to last and feature a whole host of security and optional benefits, including custom colours and branding.

To see our full range of waste solutions, visit stormenviro.co.uk



INTELLIGENCE • EMPATHY • CARE

TBC Conversions is one of the market leading conversion companies operating across the UK, specialising

in wheelchair accessible vehicles and minibus conversions. Established in 2006, the company has secured a reputation for quality and reliability, converting each vehicle with intelligence, empathy and care.

2023 brings an added vehicle convertor approval – TBC Conversions are delighted to be included on the MAN Partner Program. TBC Conversions are also certified as an Integrated Partner by Volkswagen Commercial Vehicles. Both demonstrate our outstanding technical expertise and experience in the conversion of Commercial Vehicles. We are Approved Vehicle Convertors for Mercedes, Renault, Vauxhall, Citroen, Peugeot, Ford and Fiat.

TBC Conversions were recently awarded inclusion on Lot 7 of the CCS RM6244 – Purchase of Standard and Specialist Vehicles Framework.

The company has an expansive customer base including Local Authorities, Community Transport Operators, Commercial Vehicle Dealerships, Health & Social Care Trusts, Fire & Rescue Services and Utility Companies. This strong customer base is established and maintained through our commitment to our customers from point of order to vehicle delivery and our high standard of after-sales care.

TBC Conversions offer a full 3 year comprehensive warranty on all minibus conversions with the option to extend to a 5 year warranty.

TBC Conversions stock a range of base vans for conversion, something which continues to be of particular interest in

the current climate of longer lead times for vehicle supply. TBC Conversions will be displaying one of our wheelchair accessible vehicles. For more information or a minibus brochure, please visit our stand at this event; we look forward to meeting you.

Contact: Joanne Campbell
Mobile: 07766 417676
Email: joanne@tbconversions.com



Terberg MATEC UK manufacture and supply robust and innovative eco-technology to meet the changing requirements of today's waste and recycling markets.

Our product range includes efficient low voltage electric and hydraulic bin lifts, weighing equipment, specialist collection bodies for dry recyclables and food waste collection bodies for use in domestic and commercial collection operations.

Terberg solutions are manufactured to the highest standards using advanced technology and components in factories across Europe with many products manufactured here in the UK. Rigorous testing, careful design and world-class manufacturing techniques ensure that the solutions offered are always of a consistently high quality.

Terberg MATEC UK pride themselves on what they believe to be one of the best service and after-sales offerings available with unsurpassed UK

coverage.

www.terbergmatec.co.uk



The Textile Recycling International Group is Europe's largest used clothing and textiles collector and processor. We are UK based and export our used clothing all over the world – achieving an industry-leading 70% reuse rate.

Our investment in customer service, our people and ongoing innovation is core to our strategy, making the Group one of the leading European businesses in the sector.

The TRI group collects, sorts and redistributes over 400 million garments annually, avoiding waste and ensuring these goods continue in a Circular Economy.

TRI sustainably reduces waste generation by promoting reuse and recycling over disposal. The business serves a global reuse market that preserves resources within the resource-intensive clothing industry.

Diverting clothing and shoes away from landfill protects the environment and provides sustainable employment in local communities.



Established in 1998, UK Container Maintenance Limited is a privately owned family business that works closely with local authorities, waste, recycling & manufacturing companies as well as other organisations across the length and breadth of the UK, bringing all types and sizes of containers back to life.

Strong business and quality ethics result in a performance which is unequalled by its rivals, in its 25 year history UKCM has delivered a massive £270 million saving to its customers with quality repair, refurbishment & modification of over 1.8 million waste & recycling containers.

UKCM has significantly invested in the research and development of new services and testing facilities, focusing on remanufacturing and modification initiatives such as the innovative design and manufacturing of new floors for 4 wheeled steel containers which strengthen the units whilst adding value and increased length of service to their customer's valuable assets.

Our dedicated team can offer you everything from advice about repairs to obtaining spare parts. We can work to provide a long-term solution while working within your budget.

Our services include:- Container Repair, Refurbishment, Mobile Repair/Refurbishment, Fabrication Services, On Site Welding, Shotblasting, LOLER & PWER Testing, Paint Spraying, Container Modifications, Container Audits, Bring Site Makeovers, Supplier

of Container Spares, Supplier of Steel & Plastic Containers, Asset Tracking of Containers, Technical Support.

ULEMCo

ultra low emission mileage company limited

ULEMCo Ltd is the world's first hydrogen commercial vehicle conversion company, enabling fleet and commercial vehicle owners to access to zero emission hydrogen fuel, as part of their strategies to reduce transport related carbon emissions.

ULEMCo is based in Liverpool, UK and was founded in 2014 to commercialise its globally unique UK capability in hydrogen technology to convert commercial vehicles (from LGV to HGV and specialist utility vehicles like refuse trucks, gritter and sweepers) to run on hydrogen. This is achieved using either the company's technology for hydrogen dual fuel, or applying know-how and experience to developing zero emission engine vehicles and hydrogen fuel cell integration.

There are nearly half a million heavy duty trucks on the road in the UK alone; all of them need to be decarbonised by 2050! Battery electric technology is just not practical for most of these vehicles, whereas hydrogen with its fast refuelling and higher energy density is by far a better option. Using hydrogen instead of conventional fuels enables commercial fleets to benefit from a reduced carbon footprint, while still having the full range capability of standard diesel vehicles.

Alongside various partners, ULEMCo already supports a fleet of vehicles across a range of hydrogen hubs in the UK, and is rapidly extending its capability to provide 'fleetwide conversion to hydrogen' across the globe.

Our Technologies:

- H2ICED® Dual Fuel Technology
- FC Rx™ Fuel Cell Range Extender
- HyVerie™ Fuel Cell HGV
- HYICE™ Zero Emission H2 combustion

www.ulemco.com



Versalift United Kingdom Limited

Versalift is the world's largest vehicle mounted platform manufacturer and has been designing access equipment used to keep operators safe when working at height for 55 years.

Versalift United Kingdom employs over 100 people at its Headquarters in Kettering where we house our main administration, engineering and production facilities, service workshops, extensive parts store, and a dedicated training centre. We hold a market share of 90% and have sold over 8,000 vehicle mounted access platforms since 1994.

Customers include the UK's leading telecom and utility companies in both the private and public sectors, local councils carrying out highway electrical maintenance together with contractors

working in roofing, CCTV, security, signage, and facilities management.

As the market leading vehicle-mounted platform manufacturer, Versalift United Kingdom Limited now exclusively distributes Ruthmann platforms, STEIGER®, ECOLINE and BLUELIFT in the UK and Ireland.

One company, two marketing leading brands – two complimentary manufacturers with award-winning platform designs and world-class facilities.

For further information contact:

Phone: 01536 721010
 Email: sales@versalift.co.uk
 Web: www.versalift.co.uk



As one of the longest established companies offering safety-based products, Vision Techniques has extensive knowledge that spans over 35 years across a wide range of industries including construction, waste management, quarrying and mining, agriculture and blue light. Specified by some of the largest fleets in the UK, Vision Techniques' products are influencing and changing safety standards across industries daily.

Our solutions include on board vehicle cameras, collision avoidance systems, cyclist safety, automatic braking systems and a range of warning alarms. We are proud manufacturers of the award-winning BrakeSafe automatic braking system. According to research published by the Health and Safety Executive, 48 percent of drivers who were surveyed nationally indicated that they had personally experienced a vehicle rollaway. Failure to apply the handbrake and/or trailer parking brake was identified as the primary reason contributing to runaway incidents involving HGVs, so the introduction of BrakeSafe reduces risk and ensures the safety of the drivers and other road users from potentially catastrophic rollaway incidents. The installation of the Vision Techniques BrakeSafe System provides reassurance to drivers and Fleet Managers that with the automatic activation rollaways will be avoided, protecting drivers and other road users.

We have a dedicated team of engineers, covering the whole of the UK, who have a wealth of knowledge and experience across all vehicle types. They help us deliver service and support to meet and exceed our customers' expectations. Why trust anyone else with your safety...

For more information call us on 01254 679717 or visit <https://www.vision-techniques.com/>



VPG Onboard Weighing, a brand of Vishay Precision Group, Inc. (VPG),

offers a number of patented payload optimisation and overload protection systems to help operators avoid OCRS violations and fines, including the TruckWeigh® system for larger capacity vehicles up to 60 tonnes and the VanWeigh® system for twin-axle vehicles up to 7.5 tonnes. VPG Onboard Weighing also offers the 1300 VUE360 BulkWeigh and WasteWeigh Systems, which feature full integration with the onboard weighing system and offer video data recording capabilities and support for up to eight cameras to provide drivers with a 360° view.

VPG Onboard Weighing has been manufacturing vehicle weighing systems since 1985. In addition to our above mentioned next generation systems we are still market leader of load-cell-based weighing solutions for trade-certified systems. With our in-house production facilities we deliver both standard products and bespoke solutions made to customer specifications. A commitment to customer support includes a highly experienced service staff, including on-site support for customers in the UK; specially-tailored training courses on a variety of systems; and service contracts and extended warranties to help reduce maintenance costs.

In the UK VPG Onboard Weighing is doing business as VPG Systems UK Ltd., formerly doing business as Vishay PM Onboard Ltd.

VPG Onboard Weighing
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Email: obw.uk@vpgsensors.com
Phone: 01274771177
Fax: 01274781178



VEHICLE WEIGHING SOLUTIONS

Vehicle Weighing Solutions is the UK market leader for all types of onboard weighing/overload protection systems for the entirety of your fleet of vehicles.

Waste Management Systems & Servicing

If you are looking to expand your trade waste business and introducing charge by weight for your trade waste collections, we would really appreciate the opportunity to present our extensive range of products to you. VWS already supply many LATCO's with weighing equipment appropriate to their needs. This includes trade approved underbody weighing (VWS TRADEWEIGH), dynamic wheeled bin weighing (VWS ENVIROWEIGH) and the fully dynamic FORKWEIGH weighing system for front end loaders.

Hardware & Software Solutions for Waste Management

VWS Software Solutions supply the industry leading PurGo software, a full waste management and recycling software solution that is fully integrated with VWS weighing products for underbody and bin weighing.

VWS LIVE Software:

- Weighing & collection data in real

time

- Ability to run retrospective reports
- Export data in a useable Excel format
- Allow access to multi-site operations
- Restrict access to users by permission level/area of responsibility

New Developments

Our most exciting business development has been the recent launch of our new product the WiFi INDICATOR. The VWS WiFi INDICATOR allows WiFi connectivity across our product range via mobile or tablet. The new app-based solution can be used on both tippers and overload protection systems.

We really hope you consider Vehicle Weighing Solutions for any of your future weighing needs. We look forward to meeting with you at APSE 2022.

www.vwsLtd.co.uk



Western Commercial

We are Western Commercial, your local Mercedes-Benz Van dealership. With dealerships in Edinburgh (Broxburn), Glasgow (Govan), Bellshill and Dundee, and a team of Service24 technicians travelling Scotland on stand-by, we pride ourselves on working to keep downtime to a minimum and ensuring you always have the right vehicle for the job.

We are dedicated to the future of EV and are proud to offer a broad range of fully electric commercial vehicles.

Our eVito Panel Van, eVito Tourer and eCitan each boast a competitive range and come with minimum 12-month warranty, 3-year unlimited mileage warranty and 8-year battery warranty. We are confident that our EV range has something for everyone, however, we do understand that taking your first step into electric can be daunting. We strongly encourage everyone interested, to test drive one of our electric vehicles; to experience for the outstanding capabilities and try-out the rapidly-growing Scottish charging infrastructure for yourself.

Come and speak to one of our team today to book your test drive and take the first step in your electric journey!



Western Maxus

We are Western Maxus, a fresh face in the Eastern Western Motor Group family, with a focus on all things electric. Our much-anticipated T90EV pickup truck has grabbed the attention of everyone in the EV industry with its visually sporty exterior. This high-level spec EV with stylish interior complements our eDeliver 3 and eDeliver 9 range, which boast competitive WLTP ranges of 213 and 219 miles, putting us at the forefront of the electric vehicle industry. With the ability to fast charge, paired with the rapidly growing UK EV charging infrastructure, these 100% electric vehicles offer convenience and luxury for everyone. If 5 years warranty, as well as 5 years roadside assistance weren't enough to tempt you, we also

offer 8-year warranty on your lithium battery. What is there not to love?

Our latest release however, is a showstopping world's first. We are delighted to present you with the MIFA9; a visually impactful full-size pure electric MPV. This extraordinary vehicle boasts an unbelievable 323 miles on a single charge. This is the first car built on the MIFA platform from manufacturer, SAIC.

We welcome you to come and test drive our vehicles, and take the first step in your Maxus EV journey. We guarantee an electric experience.



Whale Tankers are a specialist manufacturer producing high quality liquid waste and sewer cleaning equipment for Local Authorities, Water Utilities Companies and contractors both in the UK and to countries across the world

Scotland has been a key market for Whale since the company was formed in 1969 and the Local Authorities in particular have been the mainstay of our business in Scotland during this time. The importance of the Local Authority market to Whale is reflected in the fact that we have consistently attended the APSE Aviemore Exhibition since its conception.

We are also pleased to announce that as a further commitment to the

Scottish market we have a depot at Unit 9, Belleknowes Industrial Estate, Inverkeithing. Ken MacLeod the General Manager in Scotland is responsible for all aftermarket activities, which includes mobile and depot based technicians and the £350,000 parts stock.

Our internal stand will be stocked with our latest Product information brochures on new tankers, jet van packs, parts and information with regard to service work. Chris Anderson Whale Export and Product Development Director our new UK Sales Director Phil Harris and our new Scottish Area Sales Manager will be on hand to answer any questions and discuss any future requirements



Wilson's Auctions is a family-owned business and was formed in 1936 by William J Wilson. Now directed by his son Ian Wilson, the company has grown to become the largest independent Auction Company in the UK and Ireland with sites in Scotland, England, Wales, Northern Ireland and the Republic of Ireland.

Wilson's Auctions is once again very proud to be associated with the APSE Organisation and is delighted to be sponsoring the Conference Brochure at the APSE Scotland Fleet, Waste and Ground Services Seminar 2023.

Working in partnership with both the public and private sectors, Wilsons Auctions provide a vital remarketing service that covers every department within the Local Authority.

Wilsons Auctions manages over 3,100 auctions annually across the UK and Ireland and with the ability to realise any type of asset, it achieves an annual hammer total of £500 million. Assets include;

- Vehicles
- LCV and HGVs
- Plant and Machinery
- Tools and Commercial Equipment
- Land and Property
- Luxury and Designer Goods
- General Goods
- Catering and Restaurant Equipment
- Marine and Aviation Assets
- Caravans
- Police, Proceeds of Crime and Government Seized Assets

Upon the years of experience dealing with Local Authorities, the auction company has an excellent understanding of 'Best Value'. As a progressive and forward-looking company, Wilsons Auctions has a passion for continually finding new ways to offer first rate sales and services to both buyers and sellers alike. It is able to achieve this goal through provision of a thoroughly professional and personal service while keeping up-to-date with the latest technological and industry advances.

Wilsons Auctions is the only auction company in the British Isles to offer a national coverage.

Drawing on experience, resources and

ideas from all of its branches, Wilsons Auctions offer dedicated Commercial Managers across the UK and Ireland for asset disposal, to every Local Authority.

For further information please contact Bob Chambers

+44 (0)7833 776 677

robertchambers@wilsonsauctions.com



At Wybone, we've been designing and manufacturing recycling bins and street furniture for over 50 years, so, we believe that we know a thing or two about the waste market.

Wybone designs and manufactures street furniture including litter & recycling bins, grit bins, clinical waste bins, benches, planters, bollards and more. In a climate where UK manufacturing has seen a rapid decline, we're proud to say we make 97% of all our products at our factory in South Yorkshire.

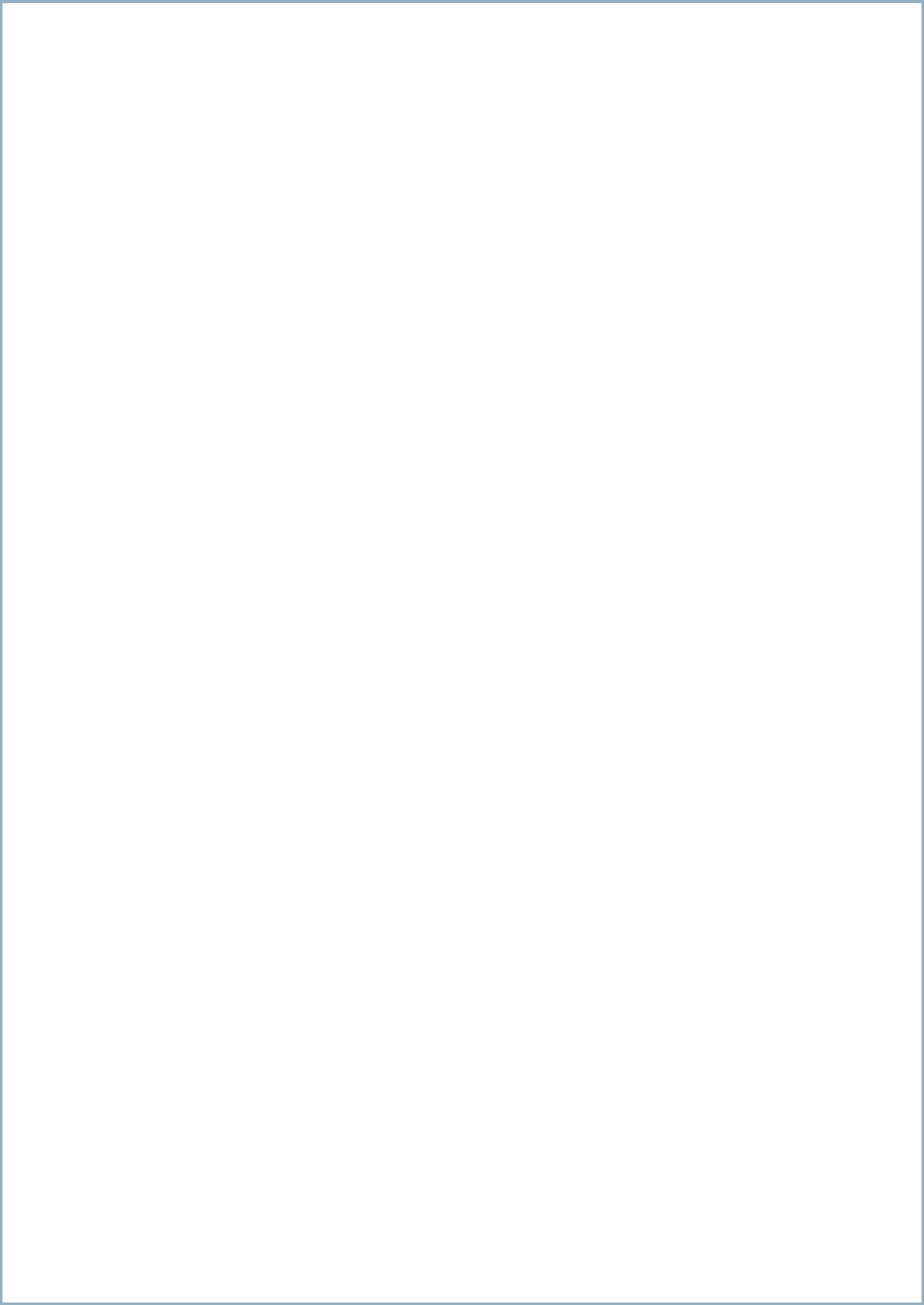
As we do so much in-house we are uniquely placed to offer a bespoke service to meet a wide range of requirements. If you want to put your logo on our bin, we can do that, if you want a bench in a specific colour, we can do that or if you want us to design a new feature for a recycling unit, we can do that. Our motto is, if you don't ask you don't get. Why don't you challenge us?

Our tailor-made service has a direct impact on cost with customers able to make savings because they're dealing direct. It also means the company can oversee and guarantee the quality of everything before it leaves the factory, ensuring client satisfaction.

If you would like to speak to one of our sales team about your requirements, visit us at our stand, and for more information on any of our products, please visit us at www.wybone.co.uk



Zero Waste Scotland exist to create a society where resources are valued and nothing is wasted. Our goal is to help Scotland realise the economic, environmental and social benefits of making best use of the world's limited natural resources. We are funded by the Scottish Government and work with a range of partners, including Local Authorities, to promote resource efficiency, recycling and the transition towards a circular economy. We currently manage the £70M Recycling Improvement Fund on behalf of the Scottish Government.



HELPING YOUR BUSINESS ON THE ROAD TO SUCCESS



When it comes to van rental we're the experts, ACL has over 30-years experience in providing the best quality vehicles to businesses of all shapes and sizes, and with our award-winning customer service, you can see why.

We understand every business is important, that's why we will go above and beyond to keep your business going, and as we are a part of the Avis network, it allows us to service and supply commercial vehicles across the whole country.

Want to know more?

Call our friendly team of van experts on **01501 730 563**

Or visit **www.aclhire.com**

aclhire

Part of the
Avis network

AVIS