

## Finance and Corporate Resources Corporate Communications and Public Affairs

### **Twitter Gritter**

Using social media to keep South Lanarkshire on the move and open for business

### Who I am

- Social media lead for SLC
- Also do web and comms
- Specialise in social media use in emergencies
- Sit on various emergency planning groups as a social media advisor

## Social media background

- Opened @SouthLanCouncil March 2010
- Opened @Cal444 April 2010
- Opened @SLCRoads August 2010
- Opened Banqueting Facebook page July 2012

## The day that changed it all

- Website down
- Snow falling
- Twitter only option
- Word spread virally
- 400% increase in followers in one week
- Blueprint for process created

## Two weeks later



### The social media revolution

- SLC was an early adopter
- Social media part of everyday life
- Public expect us to monitor it
- Public expect us to use it
- Public expect us to engage
- Social & Digital Media Revolution
   Stats 2013

### Improving broadcast information



### Meteo forecast

- Tailored for South Lanarkshire
- Accurate/detailed
- Used to plan gritting/ploughing actions
- Forecast valuable to public
- Gritting action valuable to public
- Together invaluable to public

### Meteo forecast on the web

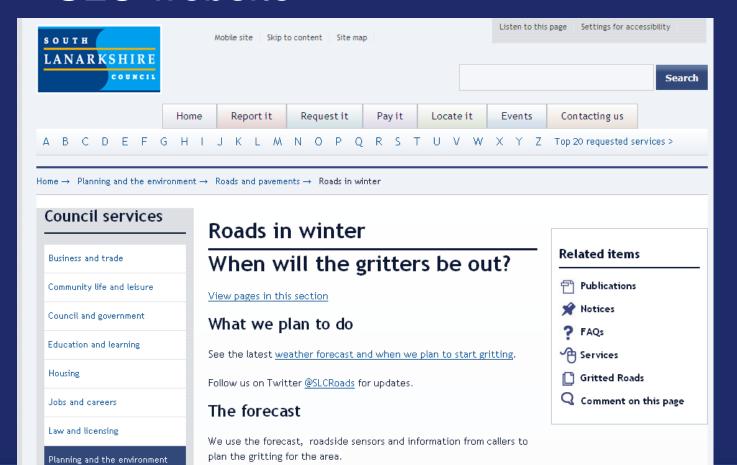
 Meteo, Roads & web team work on presentation of information

Follow us on Twitter @SLCR	Poads		
	ecast for South Lanarkshire		
•		01/2012 07:00	
	1/01/2013 07:00 to Saturday 12/0	J1/2013 07:00	
Headline RS	STs close to zero tonight		
Confidence Lo	OW		
General synopsis			
Mostly cloudy this morning but with patchy light rain or sleet largely dying away. Mainly dry this afternoon with the possible. However, the cloud will occasionally break and, where it does, RSTs will plummet very rapidly and could d			
South Lanarkshire	Date: 11-01-2013 07:29:23	Take action: No	Ins No:
	es. Awaiting lunchtime forecast to determine timing partols called in as RST above forecast)	of Author: Duty Manager	
Actual Action: Date:			
South Lanarkshire	Date: 10-01-2013 19:33:03	Take action: Yes	Ins No:
	Domain/Route: W.		
Dry salt	S,	Road Type: All	Route Type: N/A
	E		
Spread rate: 40 g/sm	Ploughs fitted: N/A	Starttime: 2013-01-10 19:00:00	
Comment: Min RST -2.0 degree precautionary carriageways (2	es.Freezing rain forecast. Currently gritting 2x20g/sqm).	Author: Duty Manager	
	• , ,		
Dates	Domain/Route: W,	Dead Type: All	Davida Turasi N/A
Patrol	S, E	Road Type: All	Route Type: N/A
Spread rate: 20 g/sm	Ploughs fitted: N/A	Starttime: 2013-01-10 23:00:00	
Comment: Patrol precautionary carriageways from end of pre-grit until 0900hrs. (Residual salt currently present on footways)		Author: Duty Manager	

MeteoGroup

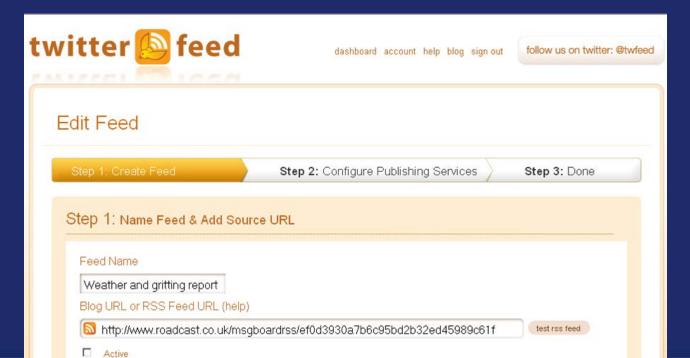
### Meteo forecast on the web

 Extensive weather information on SLC website



## Socialising the Meteo forecast

- Meteo provide RSS feed URL
- Weather & gritting action tweeted automatically on @SLCRoads and @SouthLanCouncil



## Socialising the Meteo forecast

- Gritting action is switched off in May
- Plan to continue with rain forecast and flooding action in 2014



## The social media good

- It's free
- People can engage with you directly
- People can alert you quickly
- Real time information with context

## The social media good

- Tweet asking about tailback in Rutherglen
- No roadworks
- Tweeted link to moby film of lights out of sync
- Passed to roads engineer
- Fixed the same day

### The social media bad

- It's free
- People can engage with you directly
- People can alert you quickly
- Real time misinformation without context

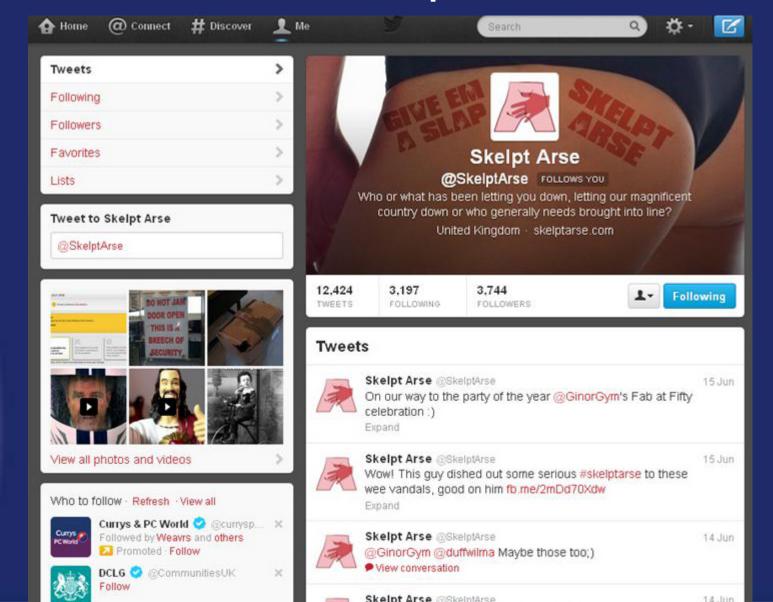
### BUT

- The bad can be turned around to good by engaging
- This is much easier on social media than traditional media

### The social media bad made good

 Bad language warning. Those of a delicate disposition should cover their ears and look away now!

### Meet Skelpt Arse



## Our telling off



Skelpt Arse @SkelptArse

27 Apr

#skelptarse for @Openreach\_news @SouthLanCouncil pls visit skelptarse.com & use the skelpometer for waking up my entire street @ 8am

Expand



Skelpt Arse @SkelptArse

27 Apr

@bt\_uk@Openreach\_news@SouthLanCouncil are the latest to receive a #skelptarse on our site - visit the link &... fb.me /2jXAiFWzB

Expand



Skelpt Arse @SkelptArse

27 Apr

@AnneDean10 @bt\_uk @Openreach\_news @SouthLanCouncil That's not cynical - that's realistic and probably true! Pneumatic drills agogo here grr

View conversation



Skelpt Arse @SkelptArse

27 Apr

@fergusmuirhead @bt\_uk @Openreach\_news @SouthLanCouncil Washing out already! However Mr Skelptarse is

not amused & that in turn nips ma heid

View conversation



Skelpt Arse @SkelptArse

27 Apr

#skelptarse for @SouthLanCouncil for allowing construction work in G72 area at 8am on a Saturday rather than during week #decibeloverload

Expand Reply Retweet Favorite More



Skelpt Arse @SkelptArse

27 Apr

# SKELFIMESE





Follow us





OUR DISCLAIMER

### Pneumatic Alarm Call



#### WHAT IS SKELPT ARSE?

To use a splendid bit of sadly, now seldom-used Scottish vernacular, whose 'arse' definitely needs 'skelpt'?

Who or what has been letting you down, letting our magnificent country down or who generally needs brought into line. Politicians? Overly politically-correctmandarins? Jobsworth civil-servants? Service industry specialists who've not been servicing? You tell us!

We've got a sliding scale of 'skelpitness' from a light smack or a pure, red, stinger? You decide!

### **SUBMIT YOURS**

#### FROM THE ARCHIVE

Pneumatic Alarm Call

#### Accusation

Who thinks it's OK to use pneumatic drills in a residential street at 8am on a Saturday morning? BT Openreach do!

That's exactly what happened this morning and the guys from BT Openreach are passing the buck to South Lanarkshire Council because they say they wouldn't let them undertake the job during the working week due to there being a school at the top of the road.

The construction guys had the audacity to tell me that my broadband connection would be SO much faster after the work had been done!

What's the chance that there is double time and a day in lieu for all involved?

#### Recommendation

Don't start making a noise until after 9am - not much to ask is it?

### Representation

I don't think we'll get a response from BT Openreach - this is what they say on Twitter "This is a news feed only. Sorry, we do not reply to tweets". Their website is designed to deter you from contacting them for anything other than technical issues so nae hope there! South Lanarkshire Council's Twitter account "is monitored during office hours" so they won't give a hoot either – no surprise there at all!

### GIVE EM A SLAP



(9 slaps, average: 4.89 out of 5)

In Flight Fag - Smokin' NOT!

I'm an MP - Get Me Out of Here....

Taxing Times for US Multinationals - NOT!

#### LATEST TWEETS



Skelpt Arse is a Dunning Design initiative

### Our response

- Retrospective road opening
- BT say they started at 10.15am
- Skelpt Arse tweets start at 8am
- Tweets and website taken as evidence
- BT issued a fine
- Direct message to Skelpt Arse to explain

### All's well that ends well



#### Skelpt Arse @SkelptArse

10 May

Tweeted about @bt\_uk @Openreach\_news digging up road @ 8am on Sat @ end of April @SouthLanCouncil listened & sorted it out so thank you:)

Expand



#### Skelpt Arse @SkelptArse

Thanks @SouthLanCouncil for resolving issue of digging up road @ 8am on a Sat @bt\_uk @Openreach\_news weren't meant to be there until 10am

View conversation ← Reply 13 Retweet ★ Favorite



Skelpt Arse aka Claire is now on our list of website testers

## The social media ugly

- Learn early when to engage, when to monitor and when to ignore
- Sometimes a situation can be made worse when entering the conversation
- When is a rant a request for service
- When is a rant a complaint

### @666\_blackcat

- Joined Twitter September 14, 2012
- September 14 April 15 Strathclyde
   Police re speeding
- April 15 April 28 Strathclyde Fire & Rescue re fire hydrant damage
- April 28 SLC re speeding
- April 28 SLC re roads and pavements

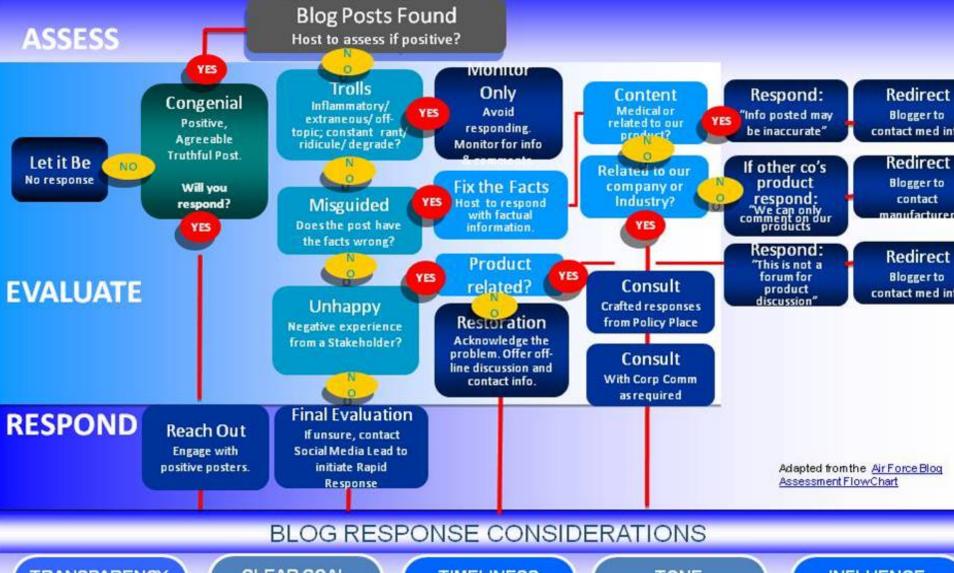


## Our response

- Initial tweet asking them to use the roads fault online form
- Identified that pavement fault is at fire hydrant therefore Fire & Rescue responsibility
- Tweet to explain

### Who is Black Cat





#### TRANSPARENCY

Disclose your company connection

#### CLEAR GOAL

Response aims to inform guide/ document/thank. Product or medical content discussion

#### TIMELINESS

Take time to create good responses, from a few hrs up to 48 hrs

#### TONE

Keep it conversation al and make positive statements. Make it personalized

#### INFLUENCE

Focus on the most influential blogs related to our company

## Our continued response

- Misguided correct misinformation
- Constant rant monitor

## Media monitoring

- Press cuttings
- Measure sentiment of articles
- Suite of social media monitoring tools
- Often different supply both for overview

### Traditional media

- Easy to find someone to speak about the bad news
- Difficult to balance with a press release
- Only circulation figure to go on
- Not sure how many people read each article

## Website monitoring

- Google analytics
- Page views
- How long people stay on the page
- Can be set up to collect user journeys
- See what devices people use
- Part of multi-media analytics

### Social media monitoring

- See clearly how many people shared your tweet/post
- See how far a tweet reached
- Monitor sentiment
- See what devices people use
- Compare users across social media platforms
- Part of multi-media analytics

### Film

- SLC YouTube channel
- See how many people watched your film
- See comments about your film
- Film can be linked to other social media channels
- Part of multi-media analytics

## This year's campaign

- Tie-in with national campaign
- Features in local paper/in-house magazine and The Reporter
- Comprehensive information on the website
- User testing of grit bin maps, gritting routes on the web
- Gritter cam

## This year's campaign

- Video diary of gritter driver
- QR codes on grit bins linking to web content
- Promo films with World Rally
   Championship navigator Stuart
   Loudon (driving in difficult conditions
   & in-car emergency kit)
- Internal comms campaign

## This year's campaign

- Press pack with infographic
- Community engagement pack for distribution to Neighbourhood Watch, tenants associations, town centre groups, business groups etc

## The future and beyond

- Social media never stands still
- Twitter/Facebook move the goalposts
- New products
- New ways of using old products
- New ways of using our own data
- Innovative use of open data

## Every day's a school day



- carolyne.mitchell@ southlanarkshire.gov.uk
- @Cal444
- Facebook
- LinkedIn
- Pinterest
- Instagram

