# Unlocking Place-Based Investment in Green & Blue Infrastructure























Vision for Plymouth: Ocean City (of) Nature









## Wider Strategic Vision for Plymouth

Plymouth City Council has committed to a Net Zero Action Plan in line with the Plymouth Charter and has committed to becoming carbon neutral by 2030, along with setting various nature targets.

**Strategic priorities** 

**Climate Change Mitigation** 

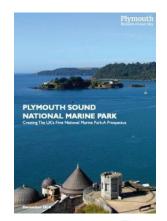
**Flood Risk Mitigation** 

**Sustainable Revenue Generation** 

**Natural Asset Conservation** 

Engagement and Access to Nature

### **Delivery Frameworks**











## Ocean City Nature: Theory of Change

To align strategy across the city, PCC has established a strategic governance vehicle, "Ocean City Nature", which aims to align governance and catalyse investment at scale in a co-ordinated manner.

## **Ocean City Nature**

### **Vision**

A replicable, scalable funding ecosystem for investment in green and blue assets and sustainable enterprises delivered through a public-facing entity delivering direct environmental benefits, vital services, boosts to the local economy, a sense of place - all catalysing further innovation.

### **Strategic Outcomes**

Parks deliver more services, moving from liability to asset Recognition of value from beneficiaries of ecosystem services Green before grey

– NBS solutions
considered first

Growth of the green and blue economy

A catalyst for change, proof of concept & publicfacing entity communicating Plymouth's vision







# Unlocking Place-Based Investment in Green & Blue Infrastructure in Plymouth



Plymouth City Council ("PCC") has been working to unlock investment into parks and open space since 2020 through the Future Parks Accelerator ("FPA") programme and in partnership with Finance Earth ("FE").

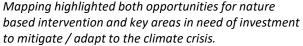


Future Parks Accelerator is a collaboration between the National Lottery Heritage Fund, National Trust and the Department of Levelling Up, Housing and Communities (DLUHC).









Through this partnership, PCC has identified a number of natural capital based opportunities, and prospective operating / financing models through which to unlock them, spanning Plymouth's Green and Blue infrastructure. Examples include:

Nature Based Opportunities	Prospective delivery model
37 Biodiversity Net Gain offset sites	Habitat Banking Vehicle
>£20m of Sustainable Urban Drainage interventions	Multi-beneficiary Outcomes Payment / Environmental Impact Bond.
20ha+ suitable for Seagrass Restoration with the National Marine Park	Multiple-Benefit Tokenisation
1900ha Community Forest spanning urban fringe	Woodland Carbon Fund & Community Ownership models

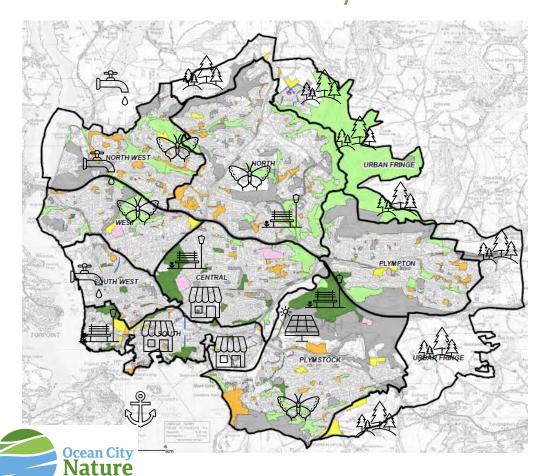




In addition to progressing these opportunities, PCC and Finance Earth are collaborating to unlock a wider portfolio of projects spanning Parks & Business Improvement, Renewable Energy, Saltmarsh Creation and Community Enterprise.

## **Strategically Coordinating Opportunities Across Plymouth**

The Opportunity mapping exercise has identified a significant variety of opportunities for investment in "blue" and "green" infrastructure across Plymouth.



Opportunity	Icon
National Marine Park	
Parks Estate	•
Biodiversity Pilots	*
BIDs	
Community Forest	
Renewable Energy	
Sustainable Urban Drainage	



## **Opportunity Impact Matrix**

			Benefits for PCC Green Estate		
Funding vehicles and opportunities	Financial scale	SDGs	Carbon reduction	Job creation	Funding for parks estate
Enterprise Investment Fund	£	8 SECOND CONTROL OF THE SECOND CONTROL OF T	000	000	
Multi-Asset Fund	££ ➡ £££	8 sectors of the contract of t	000		
Parks Property Management Vehicle	££ ➡ £££		000		
Habitat Bank Vehicle	££££	13 to 14 to 15 to	000	000	000
Carbon Fund	££ ⇔ £££	3 HERMINIA HARMONIA H	000	000	000
Renewables Fund	£££₽ ££££	7 minutes 4 minutes 11 minutes 13 minutes 13 minutes 14	000	000	000
BID and Blue Bond	£ ⇔ ££	8 MANAGEMENT TO SERVICE TO SERVIC	000		
Parks Management Vehicle	££ ⇔ £££	3 mention 8 minutes are 9 minutes are 11 minutes are 12 minutes are 12 minutes are 13 minutes ar	000	000	000
EIB	£££	13 th	000	000	000

£ <£5 million

££ £5-25 million

£££ £25-50 million ££££ £50+ million Potential for development

Less direct benefit

actite for DCC Croon Estate

Material direct benefit

Significant direct benefit





# Taking a Systems Leadership Approach to Nature Recovery

# Creating a 21<sup>st</sup> Century Parks and Nature Recovery workforce



A systems approach to delivering nature-based solutions in Plymouth





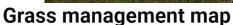






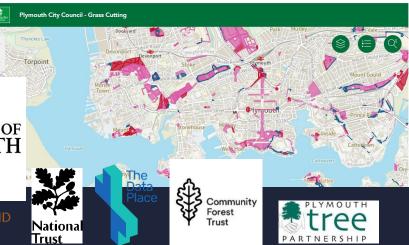






We have a map to show which areas of grass we will be cut and which bits will be left for nature.

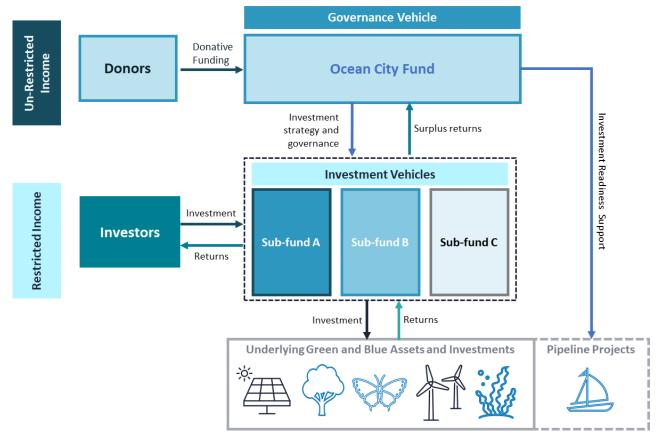
- pink areas will be cut on a grass cutting cycle
- blue areas will only have the edges cut
- red areas will be cut once a year as they are designated wildlife meadows.



## Ocean City Nature Structure

OCN has been established as a Company Limited by Guarantee with the expectation that various special purpose vehicles can be established underneath











## Natural Capital Project Portfolio in Plymouth

Funded through the FPA programme and through NEIRF 2\*, PCC is undertaking a host of natural capital projects under the OCN umbrella in partnership with FE.



HBV: Developing a scalable model for BNG & funding Urban Green Space



**Seagrass:** Developing the business case for seagrass restoration in Plymouth Sound





**SUDS:** Financing city centre multi-benefit surface water drainage solutions



Community Forest (Carbon & Enterprise)



**National Urban Nature Fund (NUNF)** 

Jun 2022

Sep 2022

Dec 2022

Mar 2023

Jun 2023

Sep 2023

Dec 2023

Mar 2024

June 2024

Only NEIRF Funded FPA & NEIRF Funded Wider FPA Project

Other Grants





Note: Prior to NEIRF 2 funding, education, opportunity mapping and OCN business case design work was funded entirely by FPA from 2020.

## **Projects beyond OCN**

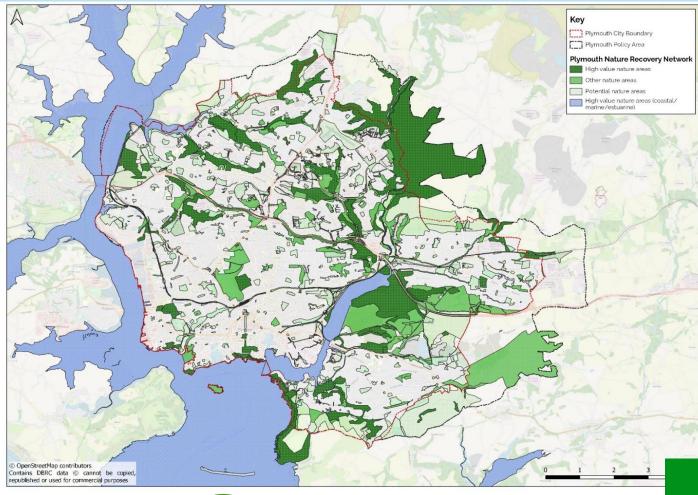
There are wider strands of work going on that surround the OCN narrative.

- National Marine Park £22m investment package, primarily through NLHF Horizons, to invest in country's first NMP.
- Rebalance Earth collaborating around data platform and linking into private sector investment market.
- Plymouth Natural Grid Partnership delivery project with NT. GRCF & NBS for Climate Change (£1m) with NE.
- Derriford Community Park £2.4m new investment for green & built infrastructure acting as Future Park hub delivering against 3 key themes.
- Plymouth and South Devon Community Forest Trees for Climate package £8m until 2025, with proposals for future pipeline of activity.
- Green Community Hubs Partnership delivery project (£0.5m) focused on Neighbourhood Nature Recovery
- BRIC InterReg funded programme to support community resilience to flooding in our most at risk, deprived communities





# By 2030, Plymouth will be locally celebrated and globally recognised as an engaged, nature-rich Ocean City.











Plymouth's Habitat Banking Vehicle





## What is BNG? (1/2)

Mandatory BNG for all major developments under TCPA<sup>1</sup> is expected to come into force in January 2024 in England with the implementation of the Environment Act 2021<sup>2</sup>.

## **Pre-development**



### Post development



**Net Loss** 











No Net Loss











**Net Gain** 

譜







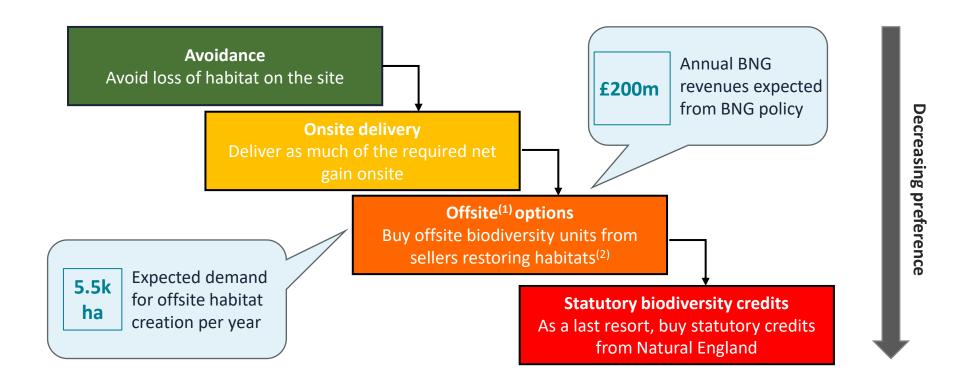




- (1) Town and Country Planning Act
- (2) This is subject to secondary legislation confirming the commencement date. Mandatory BNG for small sites is expected to be from April 2024.

## What is BNG? (2/2)

Developers must follow the mitigation hierarchy and deliver biodiversity net gain onsite as far as possible.





- (1) Off-site is anywhere outside the red line boundary of the planning application but must be within England. Local delivery of offsite BNG is rewarded
- (2) Any landowner who enhances or creates habitat that generates biodiversity units, as calculated by the Defra Biodiversity Metric, can sell those units into the market. 15

Source for Figures: Defra BNG Impact Assessment 2019

## **BNG Market Overview**

In the offsite BNG market, developers are buyers of biodiversity units and land managers may act as sellers of these units. BNG is currently a nascent market & is expected to grow with the implementation of the legislation.

### Payment for biodiversity units

### Sellers of offsite BNG units

- Land managers, landowners, farmers, local authorities, land agents and land advisors can sell units
- The land must be in England and have a legal agreement to maintain for a minimum of 30 years

### **Buyers of offsite BNG units**

- Housing and infrastructure developers can buy units appropriate for their development
- Units may also be bought through intermediaries such as brokers/advisors/trading platforms etc

Supply of biodiversity units



Binding legal agreements through a conservation covenant



Units registered on the BNG registry



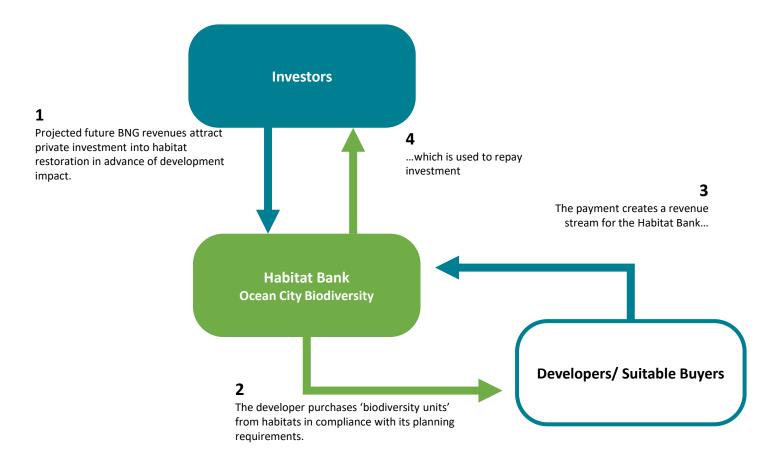
Local authorities approve planning applications & may monitor projects







## **Habitat Banking Model**









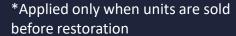
## Measuring biodiversity units

The Biodiversity Metric can be used to measure biodiversity value and through this, offsite biodiversity units available for sale can be estimated.

Area being restored (in hectares) Area Between 0 (very low) to 8 (very high) **Habitat Distinctiveness** Between 0 (n/a or other) to 3 (good) **Habitat Condition** Between 1 (low significance) to 1.15 (high significance) Strategic Significance Temporal Risk\* Discount rate of 3.5%; applied for years remaining until target state Χ 10% (very high difficulty) to 100% (low difficulty) Difficulty Risk\* Χ Location of offsite provision (local or otherwise) **Spatial Risk** # of biodiversity units Difference between baseline and post intervention value of biodiversity units results in the number of biodiversity units available for sale in the market









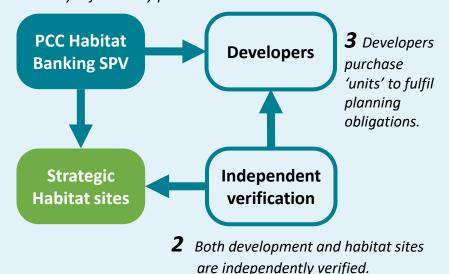
## **BNG and Habitat Banking in Plymouth**

Funded through the FPA program and NEIRF Round 2, PCC assessed the opportunity to deliver BNG on Council-owned sites to unlock benefits for both nature and communities.

- Under the Environment Act 2021, developments are required to provide an overall 10% uplift in Biodiversity ("Biodiversity Net Gain"/ BNG").
- PCC has developed a Habitat Banking Vehicle to enhance habitats across the city, and to provide BNG units for developments with support from FE and FPA.
- The companies have received Cabinet approval and expect to begin trading from Q1 2024.

The Habitat Bank will provide 'off-the-shelf' offsets to unlock development and deliver high quality habitats:

**1** PCC creates habitat sites across the city. Delivery is funded by private investment.









## **Opportunity Assessment Process & Milestones**

The process to develop a habitat banking project requires an assessment of BNG demand and supply opportunities.

### **Assess BNG Demand**

### **Assess BNG Supply**

## Develop Investment Case

### **Activities**

- BNG policy development review
- Detailed development pipeline 5-year analysis
- Agree key assumptions for BNG income forecasts
- Developer identification for engagement

- Strategic habitat priorities aligned to Local Nature Recovery Network Strategies
- Site opportunity mapping (in partnership with local organisations)
- Review and approval of Habitat Management Plans

- Build out of financial projections based on supply and demand analysis
- Governance and procurement implications
- S.106 / BNG contracting

### **Achievements**

- Demand of c.106/yr units identified
- HBV modelled to supply max
   c. 30 units/yr
- 3 PCC owned pilot sites (c. 109 ha) spread across the city identified generating c. 300 units over 30 years
- 2 part company structure set up and registered
- Cabinet approval for £500k loan received







## **BNG Offsetting Principles**

The Principles have been developed as part of a stakeholder consultation process and are currently in the stage of being finalised.



### **ENVIRONMENTAL**

- 1. Adhere to the mitigation hierarchy
- 2. Deliver high-quality habitats
- 3. Maintain and protect long term.



### SOCIAL

- 4. Maintain and enhance equitable public access
- 5. Account for costs of public access and engagement
- 6. Mitigate socio-economic distortions



### **ECONOMIC**

- 7. Provide cost-effective solutions for developers
- 8. Offer fair returns to investors
- Support the local restoration economy

#### FOUNDATIONAL PRINCIPLES

10. Ensure that additionality is achieved

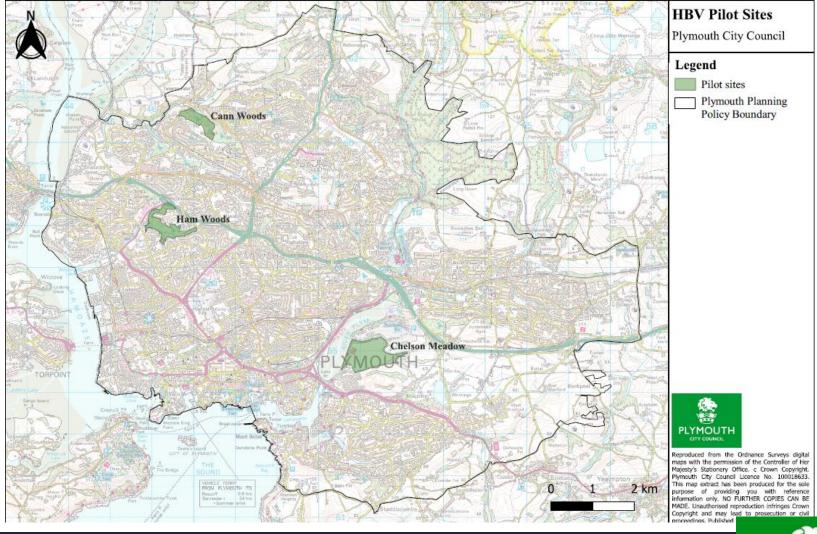
- 13. Create a robust governance framework
- 11. Create proactive, joined-up approach to offsetting
- 14. Be transparent and accountable
- 12. Ensure routine monitoring and measurement using clear and measurable metrics.







## Selected Pilot BNG Supply Sites (1/2)









## Selected Pilot BNG Supply Sites (2/2)

Three pilot habitat bank sites, comprising a variety of habitat types, have been selected for the first phase of BNG implementation in Plymouth.





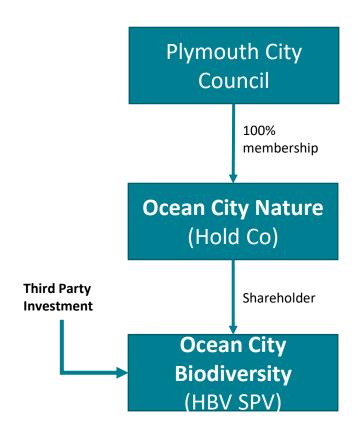
	Chelson Meadow	Cann Woods	Ham Woods		
Size	51ha	23ha	35ha		
Mgmt type	PCC managed				
Habitat types	Lowland meadow, neutral grassland, bramble & mixed scrub	Neutral grassland, blackthorn, bramble & mixed scrub, lowland mixed deciduous woodland	Modified & neutral grassland, bramble & mixed scrub, lowland mixed deciduous & wet woodland		
Interventions	Crassland: Annual cut, ground prep, seed sowing, topping, undesirables control  Scrub: Scrub thinning, scalloping, bramble clearance/control, watering  Woodland: Woodland thinning, coppicing, ride creation/ management, restocking				







## **Company Structure**



### **Unitary Authority**

Governance role: Ultimate control over business plan and strategic

direction of vehicle.

Governance Function: Green Finance Board

### **Company Limited by Guarantee**

Strategic vehicle for HBV continuity beyond HBV and other Green Finance Activity. Distribution and reinvestment of surpluses

**Governance role:** Decision making over operational objectives

including sign off of sales

Governance Function: Board of PCC representatives, supported by

economic and environmental stakeholders

### **Company Limited by Shares**

Operating and Investment vehicle for three pilot sites.

**Governance role:** Operational only, majority of decisions reserved

for HoldCo/PCC. Time limited.

**Governance Function:** Operational board, 3<sup>rd</sup> party Investor

representatives.







## **BNG** and Habitat Banking in Plymouth

## **Key facts and figures**

- 109 hectares across 3 pilot sites, delivering expected 277 Biodiversity Units
- £0.5m capital investment derives £5.3m revenue to PCC through Management Agreement over 30 year period (average £176k p.a.)
- Endowment able to cover 35 years project life

## Assumptions at this stage of modelling

- £25k assumed starting price for HB & LB units detailed pricing strategy in progress
- 10% redundancy rate for HB & LB units
- BU Sales strategy blend of Habitat and Land Banking sales
- Sales complete Year 12







## **Key Challenges and Barriers**

The innovate nature of the project and uncertainty around BNG implementation resulted in several challenges many still fully unresolved

### **Market Uncertainty**

- As a new market there is considerable uncertainty around supply, demand and pricing of Biodiversity Units. In particular it is hard to identify demand for off-site units in LPA areas
- While uncertainty is a natural part of early market development it is critical that when liquidity is low, project developers have chance to minimize losses & withdraw from market ahead of sales

### **Policy uncertainty**

- **Delayed policy announcements and uncertainty** around BNG, including **ambiguity on staged sales** and enforcement have complicated the implementation of the project and challenged stakeholder confidence.
- Uncertainty around how responsible bodies will function and how conservation covenants will be prepared impacted the nature and content of legal agreements being produced for the project.
- A lack of established benchmarks to learn from resulted in delays due to the need to develop tailor-made solutions and upskill various stakeholders.
- Limited guidance of appropriate tax treatment/advice for the sale of BNG units and the creation of the habitat banking structure introduces unnecessary risk







## **Key Learnings & Recommendations for success**

### 1 Journey length and intensity

- It is easy to underestimate the journey necessary to unlock a new way of working Green Finance and the **mindset shift**, training and upskilling required to bring all stakeholders along on the journey
- The procurement of external advice such as legal and tax advice can be time-consuming and may delay project timelines and deliverables if not managed carefully from the start.

### Stakeholder engagement

- While the project may be delivered by a core team, a Project Sponsor at a senior enough level to influence is key.
  - A wide range of stakeholders from internal teams need to be co-opted to reach investment readiness.
  - Identify key internal stakeholders early in the project as possible and ensure they are fully included in project development to ensure decision making is as smooth as possible.
  - Adaptability and identifying strengths of other stakeholders to positively influence building the case

### **Building Integrity and Common Purpose**

- Delivering urban green space enhancement through BNG requires LA's to balance public access to the site while delivering the target habitat condition Cost this into delivery models!
- · Build principles at early stage by consensus and continue to refer back to them at key points
- LA's are tuned into place-based priorities and community need/ response and are therefore well placed to shape this to align with these aspects and city strategies







## How Researchers can help?

- 1 Impact on land value?
  - How are new Nature and Climate markets and changes in planning and corporate obligations disrupting the traditional land base markets?
- Data taking our data to the next level and interrelationships between ESS delivery
  - Vegetative data analysis to understand management activity and impact on vegetative assemblages
  - Fauna backing up statistical significance of impact of habitat improvement
  - Interaction between habitat type/ condition and carbon seq./ storage and habitat type/ condition & hydraulics and water quality
- 3 Habitat Management efficacy of approaches
  - Have interventions positively impacted fauna species e.g. woody debris dams and freshwater species groups
  - Etymology gap in literature around this which could be delved into re: specific habitat management improvements
- Social value Monitoring and reporting the impact of Nature Recovery on Socio-Economic Indicators.
  - Researching existing tools and co-designing required approach to this inter-relationship taking account of temporal and spatial factors for measuring impact of Plymouth's Local Nature Recovery Plan.







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