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Waste Management

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1 March 2018



Why an in-house bid for waste services?

In June 2010 we brought our waste collection service back in-house.

The context for the decision to do this was that our long running single collection and disposal contract was ending.

Our contract covered all disposal streams and collections and did not support stream shifting or flexible working.

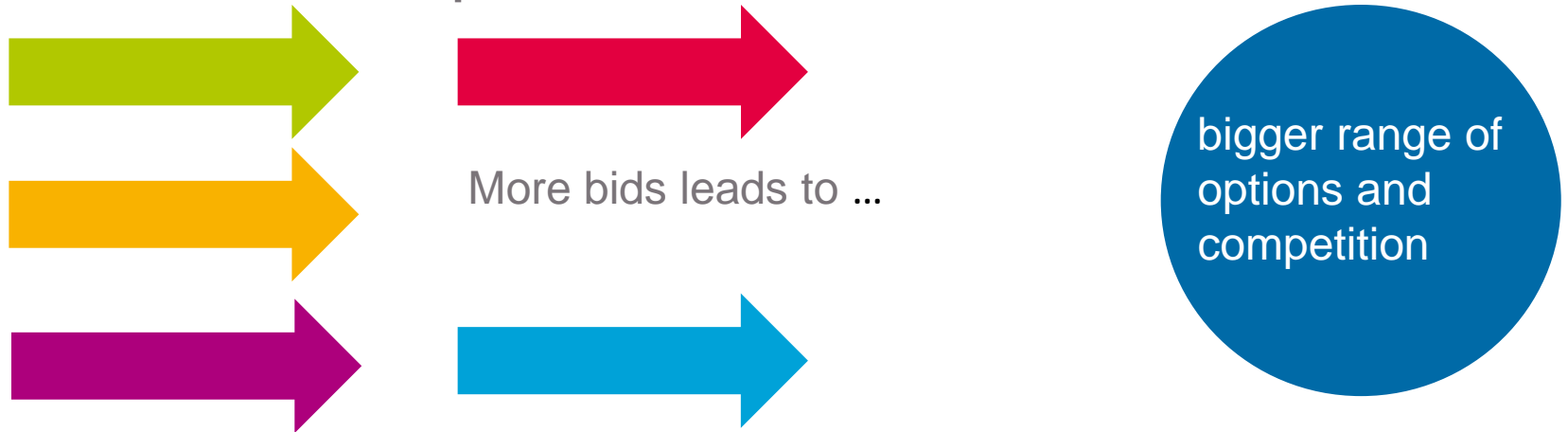


Why an in-house bid for waste services?

In deciding to enter a tender we were initially hoping to stimulate the market and ensure more competitive bids were received.

We believed at that time that the market was closely controlled and non-competitive.

We needed to split the contract into smaller lots.



What gave us an advantage?

Excellent track record in winning Competitive Tenders

Political environment that was supportive

Careful and detailed financial modelling

Understanding the market

Limiting our scope, understanding our capabilities

Awareness of Chinese Walls and practicalities of bidding

Carefully balancing quality and price criteria

We narrowly won the tender for collections



Disposal contracts were split into different lots

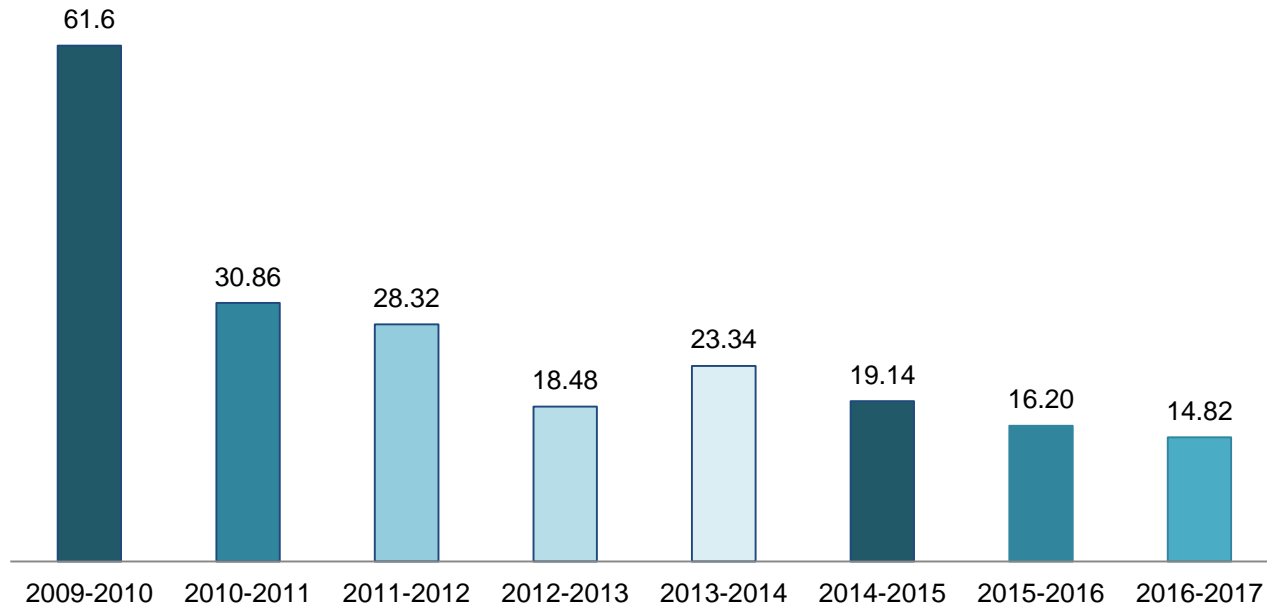
£2 million savings realised through more flexible and tailored disposal arrangements for material streams

Benefits and improvements?

- Flexibility
- Potential to make changes
 - Routes have been optimised twice
- Critical mass for Fleet Management
 - In-house workshop and maintenance
 - Income generation
- Waste stream separation
 - Can realise benefits of stream shifting
- Risk reduction
 - Several contracts reduces risk to authority

Benefits and improvements?

Percentage of Municipal Waste Sent to Landfill



The change in disposal contracts has allowed us to significantly reduce the percentage of waste sent to landfill.

Household Waste and Recycling Centre



Contract ended in 2017

Site layout and facilities not in keeping with other modern sites

Limited interest from commercial providers

Opportunity to make vital improvements to the existing service

A need to tackle high disposal costs

An issue with trade abuse

HWRC – current situation

- Strong management team in place
- Permanent site staff recruited
- New disposal streams added
- Commercial vehicle permitting commencing in April
- ANPR system being installed
- Extensive re-development of the site approved
 - Highways improvements – filter lane, one way system
 - Trade avenue with weighbridge
 - Safer and more convenient access for residents
- Increased opportunities for reuse and recycling

Questions?