



# Damian Walshe

Head of Fleet & Logistics Management  
Services

Knowsley Metropolitan Borough Council

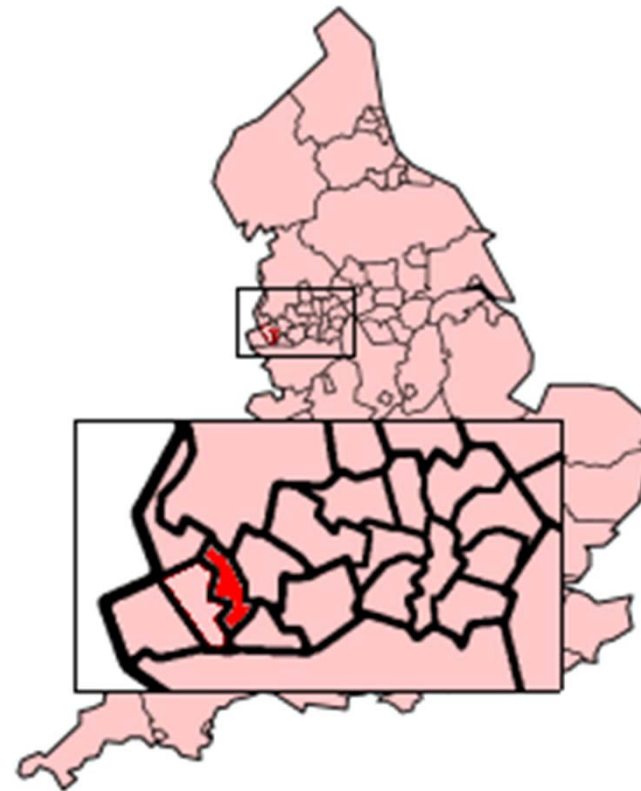
Delivering a transformation programme  
and income generation in fleet and  
transport services





# Knowsley MBC

- Population 146,000
- 63 Labour Councillors
- Home of Knowsley Safari Park
- Geographic Location





# Responsible For

- KMBC Diminishing Fleet of 150 Vehicles and 300 items of plant
- External Fleet Maintenance contracts for over 250 Vehicles
- Two large operational depots
- One central fleet maintenance workshop
- Stores, depot and delivery operations
- 22 full time staff





# Stretton Way Depot Huyton Merseyside







# Lancashire County Council

- 19 Years at Lancashire CC as Fleet Manager
- Five workshops 64 skilled staff
- LCC fleet management/maintenance of over 1200 vehicles and 900 plant items
- Fleet Maintenance of over 1000 external customer vehicles including all Lancashire Fire Service and 15 other Local Authority vehicle fleets
- Range of other smaller organisations





# KMBC Partnership Working – External Customer Base

- Scottish Southern Energy (SSE)
- Street Lighting and Signs PFI contractor
- 25 Year PFI contract including office/depot rental
- Initial 5 Year SLA for Fleet Maintenance relating to over 35 vehicles
- Vehicles up to 7.5T with Lex Autolease
- Vehicles over 7.5T with SSE
- Additional SSE contract to maintain 5 vehicles previously maintained by a main dealer





# SSE Stores and Parking Area







# KMBC Partnership Working – External Customer Base

- AK Lighting
- Highways and Lighting Contractor
- 5 Year SLA for maintenance of 13 vehicles and 2 mini excavators
- Request to maintain 3 lease cars
- 5 Year lease agreement for depot compound





# AK Lighting Compound





# KMBC Partnership Working – External Customer Base

- Over 30 SLA's for school minibuses
- Knowsley Probation Services
- 5 Year SLA for maintenance of 6 vehicles and Parking for 5 vehicles plus 2 x ISO containers at £500 per bay per year
- Key cabinet storage for vehicle keys
- £50 per week charge for use of drive through wash





# **KMBC Partnership Working – External Customer Base**

- Vehicle and Operator Services Agency - VOSA
- 5 Year lease agreement for office area, workshop and car parking
- Significant investment by VOSA in developing the office and workshop facility
- Initial on-site roadside checks using KMBC depot and weighbridge
- Ongoing negotiations on possible night time rental of KMBC LGV test lane and vehicle maintenance SLA





# VOSA On-Site Vehicle Inspections





# VOSA Motorcycle VIC Test Area





# Benefits

- Additional income
- Over £60k income per year for fleet maintenance operations
- Over £130k per year for office and depot rental
- Premium hourly rate at £42/hour compared to standard in house rate of £36.50/hour
- Expanded customer base that mitigates the risk of loss of work
- Enhanced skills and motivation for workshop and depot staff
- Utilisation of spare capacity





# Challenges

- Onerous procedures for work orders and invoicing, documentation etc
- ICME/Main Dealer repair times
- Additional training needs for a more diverse fleet range
- Additional imprest stock and supplier accounts
- Mixed priorities for both internal and external customers
- Ensuring compliance with all relevant regulations - VOSA on site
- Increased risk for the organisation/Council







# Need to Improve Facilities

- The organisation needs to be professional and match fit at the outset.
- My belief is that if it looks right it probably is and if it doesn't then it probably isn't and you need to do something about it!
- What Knowsley MBC main depot and workshop used to be like and what it is like now.





# Supervisors office in the workshop





# Fitters canteen in the workshop



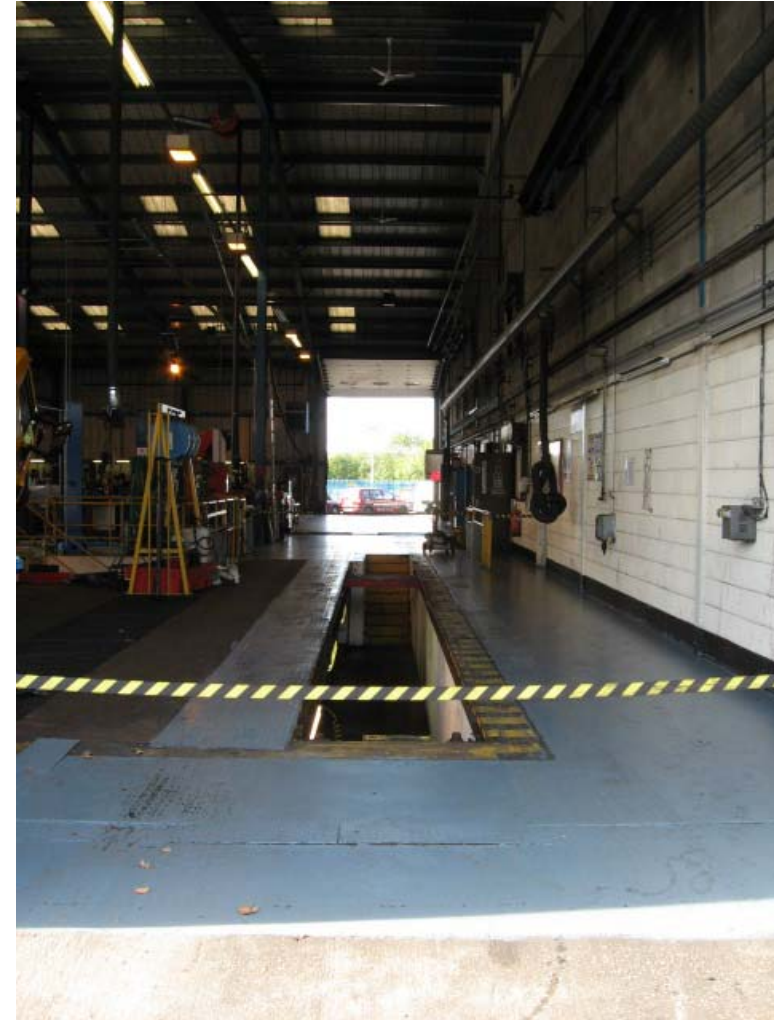
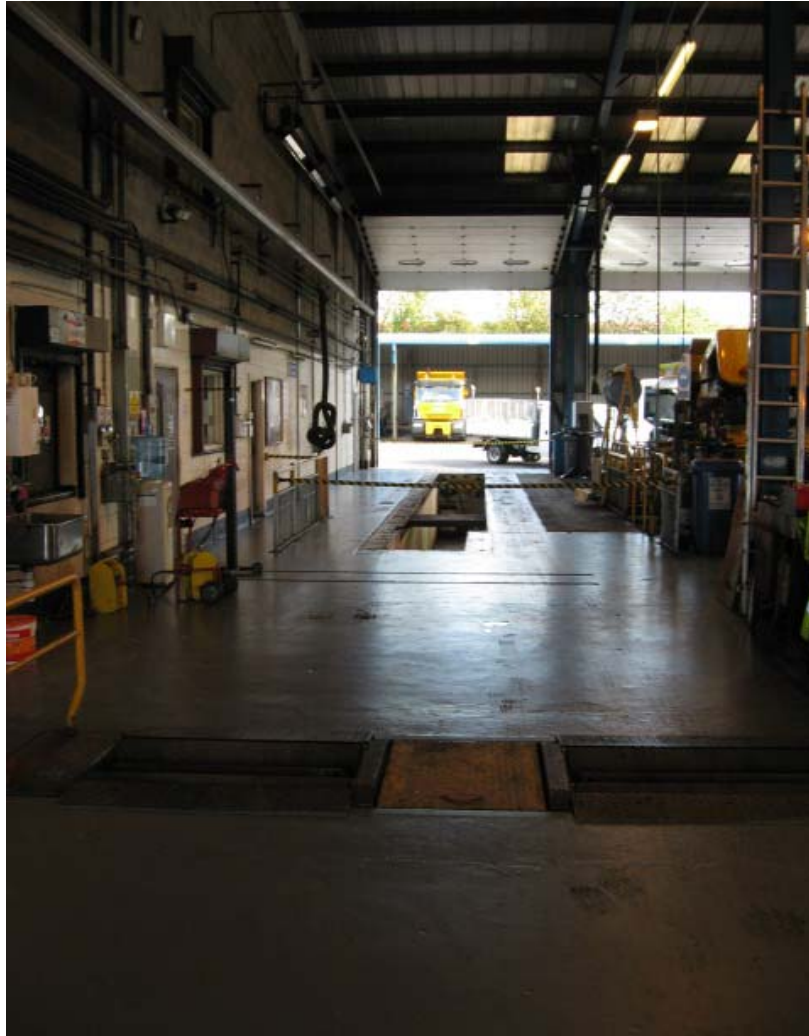


# Supervisors Office and Fitters Canteen Facility





# Main Workshop Pit Facility





# Oil Dispenser and other liquids





# Bunded oil barrels and general workshop area





# Mechanics Toolboxes







# Mechanics Toolboxes





# Moving Forward

- Need to mitigate any future losses as a result of reduced spending plans
- Examining what other work is available to us:
  - Additional private MOT's including repairs
  - Additional school coaches/minibuses
  - KHT maintenance contract
  - Other neighbouring LA maintenance work where welcomed
  - Other local public or suitable private bodies
  - Depot/office spare capacity





# Questions?

**damian.walsh@knowsley.gov.uk**

**Telephone: 0151-4432416**

