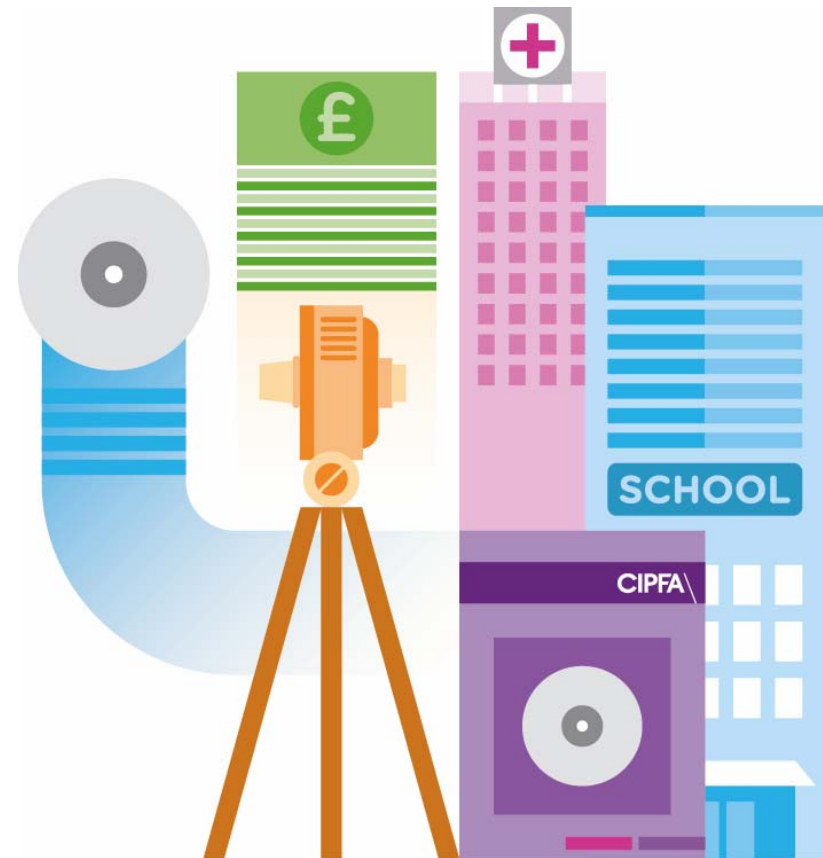


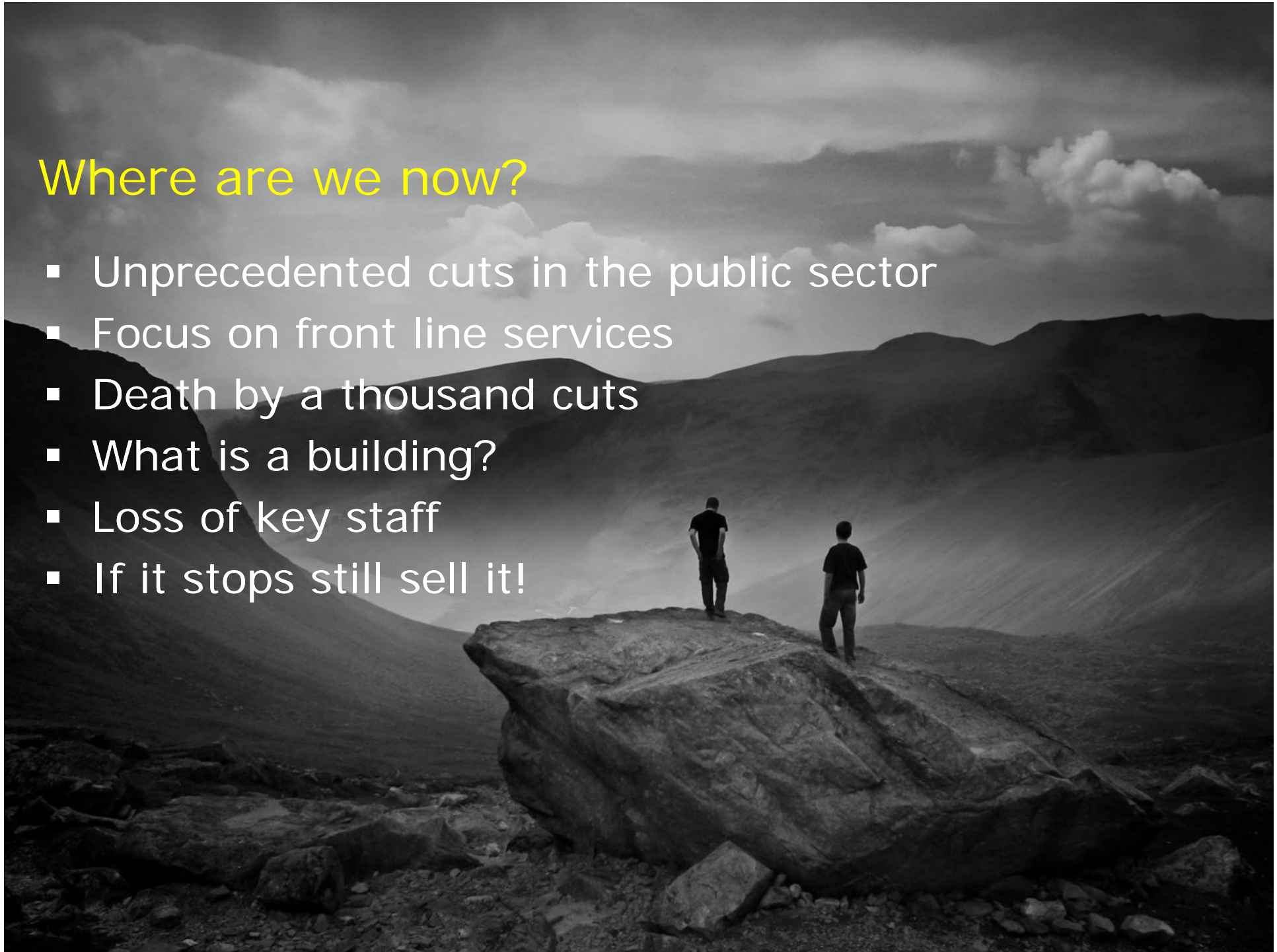
## Performance data: The key to commercial success

Getting the most from your property assets



## Where are we now?

- Unprecedented cuts in the public sector
- Focus on front line services
- Death by a thousand cuts
- What is a building?
- Loss of key staff
- If it stops still sell it!





## Getting the cover in place

- Foundations still need to be there
- We need a plan
- Reducing budgets for information on property
- But no data, no informed choice
- Opposing pressures (is it too late?)

# A search for the light?

- TNRP??
- Investment Assets
- Providing services for others – Education, Public, Private
- One Public Estate
- Joint Ventures

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