

# APSE Energy Summit 2016

Workshop on Developing Solar PV Projects  
for Social Housing

26 May 2016



Stephen Cirell Consultancy Ltd

# Introduction

- Social housing is key to energy
- The situation has changed recently
- Necessity to move with the times



# Local Authority Strategy

- There are nearly 1m homes with solar PV now
- Local authorities have lots of properties left
- Solar PV could be fitted to them



# The Project

- Supply and fit
- Preliminary work
- Types of contractor



# The Business Case

## (1)

- Lines in the business case
- Removal of Government incentives
- So we have to sell the power
- Options are:



# The Business Case

## (2)

- Use on site
- Private wire
- Sleeving
- Sell wholesale via a PPA
- ESCO
- Battery storage



# Examples of Projects

- Sheltered housing block
- Traditional social housing



# Conclusions

- It is a good time for solar PV
- Housing is the forgotten area
- The Medium Term Strategy will work
- Accelerated options are even better
- Develop a strategy





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