

# APSE Scottish Energy Summit

## Stirling

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# Energy – Engaging the Whole Council

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# Introduction

- The power of information
- See what can be achieved on the delivery side



# A New Phase of Understanding

- Local authorities understanding of energy
- Benefits of a strategic approach
- Financial and non financial benefits



# A New Energy Strategy

- Energy is a key corporate issue
- Every local authority should be clear what it wants
- What are the drivers
- What do you want to achieve?



# Developing a New Approach to Energy

- APSE Energy report
- The three areas of generation, distribution and supply
- Which do you want?



# The Strategy

- Generation = income generation
- Distribution = economic development
- Supply = social gain eg fuel poverty



# Energy Services Companies

- Why is there a growth in ESCOs?
- The options for local authorities
- What will work for you?





# The Options

- Fully licensed company
- White label / white label +
- Licence lite
- Joint venture
- Single purpose ESCO, eg heat networks



# How to Go About It

- Consider the options and what the authority wants
- Develop a strategy
- Form an evidence base
- Choose a realistic time frame



# Who Has Done What?

- Nottingham and Bristol
- Our Power
- OVO white labels
- Licence lite
- Miscellaneous examples



# The Scottish Government's ESCO Proposals

- The political announcement
- The work behind the scenes
- The Outline Strategic Case
- The choices now
- Why it won't work



# Conclusions

- This is an interesting time
- Local authorities are getting there
- There is lots going on in the private sector
- Learn from them
- It takes time, so move it on!



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