



Commercial
Services Group



APSE Partner Event – Spotlight on CSG

Introducing CSG

Our Four Pillars

Our Brands and Services

Strategic Purpose

Q&A

Wholly owned
By Kent County Council

1,800 colleagues
creating our story

26 businesses
across 3 trading divisions

£67 million
contributed to
frontline public
services through
our dividend

14 offices
on 3 continents

16,000+ customers
across 87 countries

£800 million
annual revenue



Customer Experience



Social & Sustainable Value



Commercial Growth



Empowered Workforce





Service Provision

Providing multiple services to the public sector.

Market Regulation

Transparent and controlled pricing and compliance.



Local Economies

c1,800 staff employed plus +12,000 supply chain partners.

Local Communities

Socially valuable and sustainable front-line services.



Revenue Generation

£67m Public Sector dividends contributed to date.

Enterprise Value

Building a high-value asset for the Public Sector.

Thanks for listening,
Q&A