

Lampton Services Recycle Supporting Hounslow's Agenda

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Lampton

Services

Lampton Recycle 360 Ltd –
“Recycle 360” a LATCO



London Borough
of Hounslow

Part of *Lampton Group*

Re-branded 2023 “Lampton Services Recycle”



Customer first



One team



Respectful



Energised

Lampton Services is a division of The Lampton Group.

Contents



- Contract Start
- Service changes 2017
- Materials Handling Facility
- Food Waste Collection Growth
- Communal and FLASH Growth
- Commercial Growth
- ‘Other’ challenges



Lift and Shift - 2016



- Late 2016 TUPE'd Waste & Recycling from Suez
- Kerbside food and fortnightly plastics – twin packs
- Stillages
- Estate frames
- High contamination and low participation
- Low participation
- Weekly kerbside refuse



Service Changes - 2017



- New vehicle fleet
- New IS – Bartec Collective
- New Garden Waste Subscription service
- ‘Refresh’ kerbside recycling – weekly, one vehicle
- AWC – 140litre bins
- Prioritised food caddy delivery
- New Materials Handling Facility



Materials Handling Facility



- 23,000 tpa
- £1.5M/yr sales + £2.9M efw avoided
- Google *'Southall Lane Wilmott Dixon'*
- Broker – Plan B Management Solutions



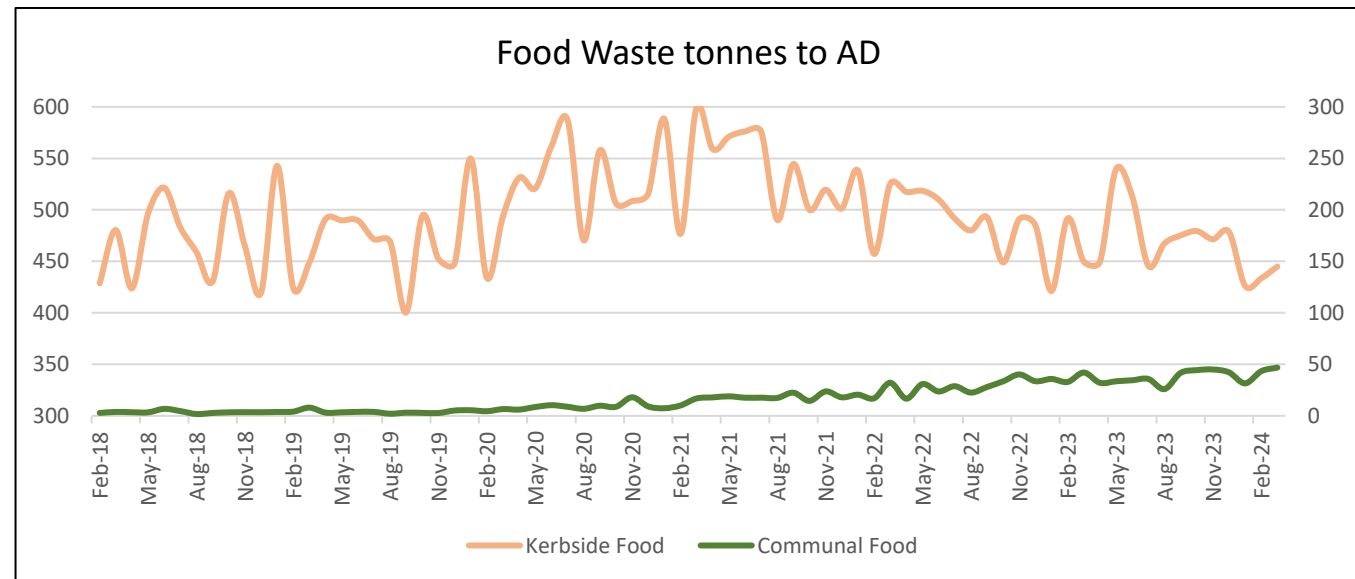
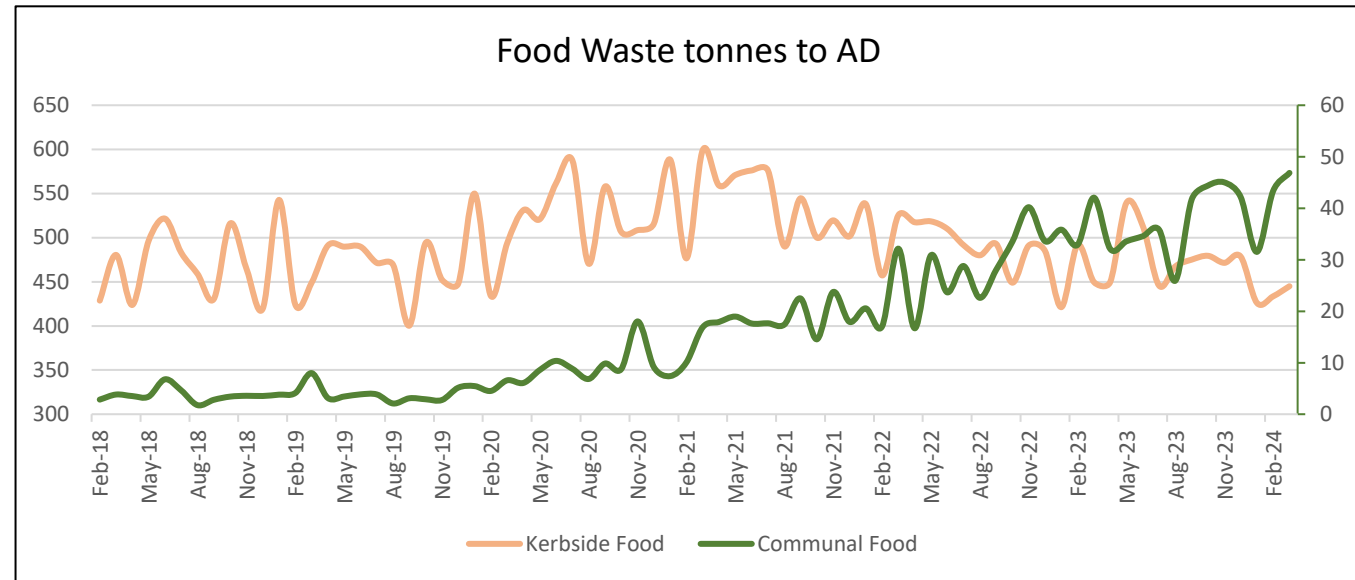
Food Waste



- ~6000tpa kerbside – 50%? £7 AD vs £130 efw
- Communal expansion – 26,500 of ~45k properties
- Innovative weekly bin swap with steam cleaning
- WLWA funded for three years



Food waste tonnage – growth?



Communal Refuse and Recycling



- 15,000 new properties in 8 years (+50%), +3,000/yr expected
- Statutory RRP target – 100% served recycling
- H&S challenges and abuse
- Participation, contamination – DMR?

Flats Above Shops

- Only 2,000 properties – 2 rounds daily
- Recycling?
- Food Waste?



Commercial Growth

- From 5 to 300 customers in 2 years
 - Low margin, high risk start – not co-collected
 - High margin – MHF recyclables
 - LEQ focused
 - Digital inbound key
 - Leaflets, door knocking trumps
 - Strong USPs – local, MHF, HVO, LATCO
- +reliable
- +personal

Lampton Services

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Lampton Business Waste

Lampton Business Waste

WASTE AND RECYCLING MANAGEMENT SOLUTIONS

Tailored to your business needs

- BIN & SACKS**
GENERAL WASTE, MIXED RECYCLING, CARDBOARD AND FOOD WASTE
- SKIP & ROROS**
- COMPACTORS AND BALERS**
GENERAL WASTE, MIXED RECYCLING, CARDBOARD AND FOOD WASTE
- EVENT WASTE MANAGEMENT**
- HAZARDOUS & BULKY WASTE**

About Lampton Business Waste

Trusted & Reliable

We collect on time, every time. No more missed collections or long waits on hold to call centres. You'll receive the direct contact details for a Business Manager or Officer from the moment you receive a quote.

Request a quote from Lampton Business Waste

First name*

Last name*

Email address*

Phone number*

Company name*

Type of business*

Street address*

Other Challenges

Climate Emergency

- HVO-Hydrogen-eHGV
- Scope 1, 2 and 3 emissions

Employees

- Driver shortage, absenteeism, recruitment, probation

Communication

- Churn, language barriers, 'dumbing down', socials reliance

Enforcement

- DoC, WTN, Planning.... ...bin contents?



Q&A?



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Thank you!

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