



€ Enterprise Mobility™





























What we do...



Daily Rental



Long Term Rental



Car Club



Flex-E-Rent



480+UK & IRE
Locations



150k+ Vehicles



7k+ Employees



Enterprise Flex-E-Rent

















LCV & CDV











- UK wide fleet of 50,000+ LCV & HGV's
- 28 locations UK wide
- 85% have onsite Workshop Facilities
- Over 100 x Mobile Technicians Nationwide
- 15 workshops fitted with RBT test equipment















Transitioning to EV – Rental Solutions



Grey Fleet Replacement



Commercial Fleet





ICE to EV: Challenges

Our goal is to guide, and support making the transition an informed decision breeding confidence



Charging Infrastructure



Cost of change









times



Range Anxiety



Short - vs. long-distance rentals



Where to start!

Public Sector – Grey Fleet























Duty of Care Risk

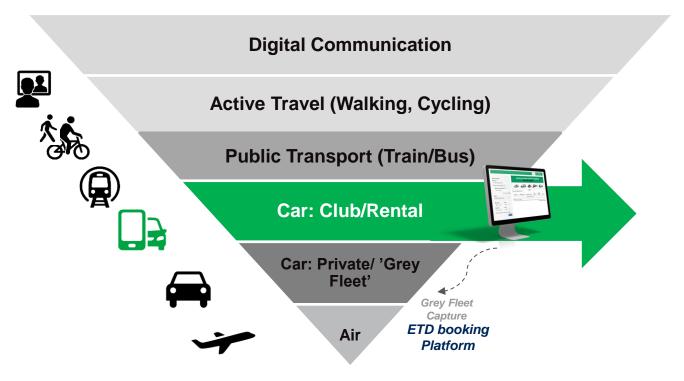
Emissions

Cost of Travel

Parking Stresses/ Congestion

Employee Mobility

EV's: Grey Fleet Replacement





Benefits of Daily Rental & Car Club

Reduce Corporate Travel Costs

- •Reduce per mile reimbursement costs by >25%
- •Reduce pool fleet and increase utilisation by >70%
- •No insurance, fuel, breakdown cover, MOT, cleaning or servicing costs
- •Reduce maintenance, repair or cleaning costs



Reduce Risk/Exposure

•Mitigate duty of care and responsibility, avoiding the possible liability of personal vehicles being used for business travel



Sustainability & Emissions

Improved Staff Mobility Options



Pool Fleet Reduction



EV: Commercial Fleet Transition Considerations



Fleet servicing, maintenance & repairs/downtime



Fleet accident management/replacement vehicle



Flexibility



Vehicle
Suitability/Operational
Requirement



EV Suitability Assessment

emissions through

rightsizing



Insights to support your carbon reduction journey

EVs do the job for less

Increase utilisation with effortless car sharing

Accelerate carbon reduction and use data-driven approaches to meet reporting standards and reduce costs for triple bottom line impact and strict accountability - without the greenwashing

Assess		Adopt		Accelerate		Achieve	
Assess your fleet environmental impact		Adopt sustainable fleet practices		Accelerate your decarbonisation efforts		Aspire to create lasting change	
Investigate your fleet's fuel consumption, vehicle use and determine a CO2 baseline.		Implement CO2 reduction strategies by focusing where you stand to make the largest impact.		Expand the sustainable strategies that work for your fleet, integrate EVs and optimise operations.		Create value beyond your fleet and become an industry leader in sustainable mobility.	
	Benchmark, track and report fleet emissions Target factors		Ensure drivers and vehicles are operating efficiently Always take the most		Optimize electric fleet operations Support for over 300 EV makes and models,	(1)	Partner to pioneer the management of sustainable fleets
	contributing to excess fuel use Drive toward lower		efficient route Cut emissions where		and growing		

Benefits of Commercial Vehicle Rental



- Flexible hire periods suited to our customers
- Fluidity of vehicles as and when required
- Provides a 'trial/pilot' ensuring the vehicle is right for your business needs
- Ease of change when range increases
- Customise to your own specifications
- Option to use frameworks or direct award
- No large upfront capital expenditure
- · Consultative relationship with a local and accessible Account Manager