Leading a Customer Focused Culture in Local Authorities

Course programme

For further information, please contact training@apse.org.uk

09:45 - 10:00	REGISTRATION
10:00- 11:15	 UNIT 1: Customer Service What is your experience? The key drivers of satisfaction How can you ensure your customers are always satisfied? Cultural transformation
11:15 - 11:30	COMFORT BREAK
11:30 - 12:45	 UNIT 2: Customer Insight Who are your customers. What are their needs and expectations? What can you learn from their experiences? Managing expectations; improving information range and quality
12:45 - 13:15	LUNCH
13:15 - 14:30	UNIT 3: Setting and Monitoring Standards Leadership Values Service standards Organisation cultural framework
14:30 - 14:45	COMFORT BREAK
14:45 - 15:45	 UNIT 4: Making Improvements Learning from dips in performance Turning complaints int compliments Learning from others How do you recognise a job well done?

15:45 - 16:00	PLENARY, FEEDBACK AND CLOSE