



Energy Services Companies - a strategic tool for local authorities?

4th July 2018

London Borough of Hammersmith and Fulham Town Hall
Committee Room 1, King Street, Hammersmith, London W6 9JU

10:00am registration for a 10:30am start

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Content

APSE Energy are holding a workshop to explain and discuss some of the issues related to energy services companies.

The ESCo model is currently very popular within local government. However the term ESCo has no legal meaning and there is much confusion about what an ESCO really is and what it can do. In effect, this depends on what entity is established and for what purpose.

The ESCo at Robin Hood Energy in Nottingham is the most high profile example and there is a huge amount of experience and expertise which it is able to share. There are many other examples which cover heat or other services.

This event will explain what ESCos are, what they are for and how to set one up amongst other things. The topic will be addressed in the context of a sound energy strategy for the local authority. It will consider legal models and provide examples of different ESCOs already in operation and the benefits and barriers which have emerged.

The event will support those local authorities looking to establish their own ESCos or where officers are researching the topic. Those attending will find out how they can have greater influence in the local energy market, stimulate the local economy and generate income and mitigate fuel poverty.

This event is free to attend for all APSE Energy members with no limit on the number of attendees from member councils. Officers and councillors from councils who are not members of APSE Energy are also welcome with the charges set out below.

Agenda

- 10:00 Registration
- 10:30 Welcome – Phil Brennan, Head of APSE Energy and
- 10:35 'ESCOs – a way forward.'
- Why are you interested in an ESCo?
 - Does it fit with the organisation's strategy?
 - Alternatives to an ESCo?
- Speaker – Steve Cirell APSE Associate
- 11:10 'An ESCO for heat'
- The Enfield experience
 - Problems and solutions
 - Passing on our knowledge
- Speaker – Jeff Laidler, Head of Sustainability, LB Enfield
- 11:35 Q&A / Discussion
- 11:50 Break
- 12:10 'Risk and legal vehicles'
- Do I need a company?
 - Types of different venture
 - Legal risk
- Speaker – Richard Auton, Partner, Walker Morris
- 12:35 'The councillor perspective – experience from Bristol'
- The corporate agenda
 - Convincing councillors
 - Maintaining long term support
- Speaker – Cllr Kye Dudd, Councillor, Bristol City Council **INVITED**
- 12:50 Q&A / Discussion
- 13:00 Lunch
- 13:45 'The process and emerging issues'
- We never thought that would be a problem!
 - Organisational practicalities
 - Show stoppers
- Speaker – Rob Purdon, Contract Manager, Robin Hood Energy
- 14:15 'Establishing an ESCO'
- Getting the message across – internally and externally
 - Determining the business case
 - How to work up a plan / Timescales
- Speaker – Steve Cirell APSE Associate
- 14:45 Q&A / Discussion
- 15:00 Close

Attendance fee

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|-------------------------------------|-----------------|
| APSE Energy members | Free attendance |
| Non-APSE Energy members | £99 + VAT |
| Non-APSE members | £199 + VAT |
| Commercial rate | £299 + VAT |

To book please complete the [ONLINE BOOKING FORM](#)

Getting to the venue

Address

LBHF Town Hall, Committee Room 1, King Street, Hammersmith, London, W6 9JU

By Car

From the M25 follow the signs for Heathrow Airport. Use the left 2 lanes to merge onto M4 towards Heathrow Airport. Continue on A4. Drive to King St/A315. Continue onto Great West Rd/A4. Continue to follow A4. At Hogarth Roundabout, take the 2nd exit onto Great West Rd Chiswick/A4. Continue to follow A4. Take the A306/A315 exit towards A219/Hammersmith. Continue onto Hammersmith Bridge Rd/A306. Use any lane to turn slightly left onto Queen Caroline St/A219/A315. Slight left onto King St/A315

Parking

You can [view nearby parking here](#)

By Train

The nearest major railway station is **Euston Station** or **Victoria Station**. From these you can take the London Underground to **Ravenscourt Park Station**.

The venue is 0.2 miles away from Ravenscourt Park Station which is about 4 minutes walk.

