



# Energy Services Companies as a strategic tool for local authorities

Friday 5th May 2017

The Boardroom, Westgate Plaza Offices, Barnsley MBC, S70 2DR

*10:00am registration for a 10:30am start*

## Content

APSE Energy are holding a workshop to highlight the issue of energy services companies.

ESCOs appear to be flavour of the month in local government. But the term ESCo has no legal meaning and there is much confusion about what an ESCO really is and what one does. In effect, this depends on what entity is established and for what purpose.

The latest developments have been for ESCOs to be established that are fully licenced to sell electricity and gas to consumers (such as in Nottingham and Bristol) but there are many other examples which cover heat or other areas.

This event will explain what ESCOs are, what they are for and how to set one up amongst other things. The topic will be addressed in the context of a sound energy strategy for the local authority. It will consider legal models and provide examples of different ESCOs already in operation and the benefits and barriers which have emerged.

The event will support those local authorities looking to establish their own ESCOs or where officers are researching the topic. Those attending will find out how they can have greater influence in the local energy market, stimulate the local economy and generate income and mitigate fuel poverty.

There will also be an opportunity for a group discussion.

## Speakers include:-

Introduction – Phil Brennan, Head of APSE Energy

'ESCO's – what are they, what are they for and what can they do?' - Speaker - Steve Cirell  
APSE Associate

- There is no definition, so depends on the LA
- What are the options
- Electricity or heat?
- **What are the Council's priorities?**

'What ESCOs do' - Speaker - Steve Cirell APSE Associate

- Can be narrow or wide remit
- Electricity options
- Heat options
- Wider potential

'The Process to Establish an ESCO... **and Enviroenergy**' - Speaker – Rob Purdon, Contract Manager, Robin Hood Energy

- How to work up a plan
- Getting member approval
- Determining the business case
- Timescales
- Enviroenergy - Nottingham City Council's district heating ESCo

'Legal Vehicles' - Speaker – Kate Webster, Director, Walker Morris

- Do I need a company?
- Types of different venture
- Legal risk

Case Studies (Invited)

'**Thameswey Energy – A Woking BC owned ESCO**' - Speaker – Sean Rendall, Head of Operations, Thameswey Energy Ltd, Woking Borough Council

- **Supporting the council's aims**
- Governance
- Lessons, barriers and opportunities

Discussion

Lunch will be provided.

Costs:-

APSE Energy members	Free attendance
Non-APSE Energy members	£99 + VAT
Non-APSE members	£199 + VAT

To book please call 0161 772 1810 or email [aholcroft@apse.org.uk](mailto:aholcroft@apse.org.uk)