

# Raising the game: adapting in changing times

APSE Facilities, Catering and Cleaning Management Seminar 2019



**24 and 25 January 2019**The Nottingham Belfry Hotel

# Programme

## Thursday 24 January 2019

09:00 Registration

Welcome by the chair - Cllr Shelley Powell - Chair of the FM & Building Cleaning Advisory Group

10:00 **Session 1: The Bigger Picture** 

#### Challenges and opportunities in FM, Catering and Cleaning

- Local Government finance
- APSE State of the market headlines
- Building on the commercial approach

#### Paul O'Brien, Chief Executive, APSE

#### **Traded Services to Schools**

- The policy context
- Key findings of the CIPFA / APSE research
- Traded services model

#### David Bentley, Head of Asset Management, CIPFA

#### The impact of Brexit on school food

- Food costs post Brexit referendum in the educating sector
- Impact on seasonal produce
- Key research findings on issues affecting employment

# Michael Nelson, Emeritus Reader in Public Health Nutrition, King's College London

#### Audience question and answer session

11:30 Coffee break and exhibition viewing

12:00 **Session 2: Resolving frontline issues** 

#### **Insourcing facilities management**

- Considering the option to insource
- The building blocks of a successful transition
- Insourcing case studies

## Mo Baines, Head of Communication & Coordination, APSE

#### Reducing sickness in frontline staff

- The cost of high absence rates
- The need to shift the culture from absence to attendance
- Developing a joint agenda and approach to deal with absence management

# Dave Johnson, National Secretary for business, commerce and environment, UNISON

#### Improving workforce efficiency with technology

- Utilising a kitchen management system
- Using e-attendance software efficiently in building cleaning
- General digital administration systems

#### Elaine Bridge, Head of Service, Bolton Metropolitan Council

#### Audience question and answer session

13:00 Lunch and exhibition viewing

14:00 **Session Three: Workshops** 

#### **Workshop 1: Reducing childhood obesity**

#### Reducing sugar in school catering

John Friggins, West Sussex Council

#### **Healthy Lifestyles**

Kate Evans, Derbyshire County Council

#### Workshop 2: FM and building cleaning service models

#### **Providing an FM solution**

James Holmes, Knowsley Council

#### The integrated approach

John Bedwell, APSE Associate

14:45 Coffee and Exhibition viewing

#### 15:15 **Session 4: Doing things differently**

#### **Going Vegan**

- Developing a whole school full vegan menu
- Achieving buy in from children and parents
- The journey so far

# Simon Bishop, Commercial Development Chef, Cityserve, Birmingham City Council

#### If it needs doing, why can't we do it?

- The road to transforming Powys cleaning service
- Engaging and bring staff onboard
- Developments for the future

#### Ian Hammond and Jason Rawbone, Powys County Council

#### Facing Challenges, creating Solutions

- · Creating an in-house, holistic FM service
- Providing an award-winning comprehensive offering
- The future focus

#### Michael Lamb, Facilities Officer, Gateshead

Audience question and answer session

16:30 Day one close

# APSE FM, catering and cleaning management annual charity dinner

19:00 Pre dinner drinks

19:30 Annual charity dinner

## Friday 25 January 2019

09:30 Registration

#### Morning briefing

These speakers provide interactive bitesize sessions which will explore how to bid and manage SLAs and Contracts effectively.

# Managing Service Level Agreements and Contracts within the local authority sector

Facilitator: Andrew Upritchard, APSE Associate

### Winning Work: Hints & Tips in bidding for contracts

**Facilitator: Anita Brown, Stockton Council** 

11:30 Seminar close with light refreshments

## About the seminar

Change within local authority FM, catering and cleaning services is a constant and organisations are continually adapting and innovating to remain competitive and commercially successful in a fragmented marketplace. Whilst the wholesale move to Academy schools is no longer Government policy, the relationship with schools will necessarily move to a contractual one and in-house teams must ensure that their commercial and tendering skills meet the challenge. At the same time, Councils continue to seek budget savings and FM is increasingly the beneficiary of this strategy as ever more services are bundled within the FM umbrella. School food policy across UK is increasingly divergent, reflecting the priorities of the devolved governments and funding for Universal Infant Free School Meals and Breakfasts is not protected and therefore uncertain into the future. Opportunities to add value to the core service, thorough links to the curriculum and public health should be seized and built into the package of services offered.

This seminar brings together speakers from facilities management, catering and cleaning and the organisations that impact on them to chart the future and highlight some of the many challenges facing service providers. The two days are crafted to give delegates the opportunity to refresh their knowledge, learn new skills and give practical advice on implementing some exciting new ideas back in the workplace.

## Who should attend?

This unique seminar is designed to give service directors, managers, elected members and trade union representatives in the service areas of catering, cleaning, facilities management the opportunity to gain knowledge from experts in the sectors and to discuss strategic and policy issues with colleagues.

Reserve your place now by completing the booking form and emailing it back to cpetersensnell@apse. org.uk or by completing the online booking form at www.apse.org.uk

## The venue

The Nottingham Belfry Mellors Way Off Woodhouse Way Nottingham NG8 6PY

The Nottingham Belfry is a contemporary, warm and stylish four star hotel located on the edge of the Nottingham making it easily accessible. Just a mile from J26 of the M1, 15 miles from East Midlands Airport and just 5 miles from the city centre. The Hotel can be reached in under an hour from Sheffield, Derby and Leicester

The hotel also offers 250 complementary car parking spaces and comes with an electric car charging point.

APSE Facilities Management Semi	<b>nar</b> 24 JANUARY 2019   Nottingham Belfry Hotel, Nottingham			
Contact details				
Contact name	name Authority			
Address				
	Postcode			
Email	Telephone			
Please detail any special dietary or access requirements for the delegates I	isted below (including vegetarian/vegan)			
Delegate Packages Exclusive of accommodation costs	Accommodation Bookings allocated on 'first come' basis			
What's included: The delegate fee covers seminar attendance, delegates'	Option A: 1 night accommodation			
documentation, lunches and light refreshments and dinner on the evening of 24 January.	Dates: 23 January 2019 <b>Cost (B&amp;B) £85*</b>			
Accommodation is not included.	Option B: 1 night accommodation			
Full seminar attendance including evening function	Dates: 24 January 2019 <b>Cost (B&amp;B) £85*</b>			
APSE members £249 ±VAT	Ontion C: 2 nights accommodation			

Non member LAs: £390 +VAT

Commercial organisations: £459 +VAT

**Option C:** 2 nights accommodation

Dates 23 and 24 January 2019 Cost (B&B) £170\*

(\*) APSE will invoice delegates for the accommodation cost at the appropriate rate. All the above rates are exclusive of VAT. All extras must be paid direct to the hotel on departure.

Payment details	
☐ Please find enclosed cheque made payable to APSE ☐ Please invoice me (if required please include purchase order number)  VAT registration number 519 286 915	

Delegate details Please circle one of ea					each ———
Delegate name	Position	Email	Hotel	Workshop	Attending Morning Briefing?
			АВС	1 2	Yes No
			АВС	1 2	Yes No
			АВС	1 2	Yes No
			АВС	1 2	Yes No

Please confirm that you are happy for APSE to retain your details so that we can send you information relevant to your area of interest. Your data
will be used for sign in sheets, delegate lists and hotel lists (where relevant). If you are making a booking on behalf of other delegates please
confirm that you have their permission to be included on our database. Our GDPR policy is available on our website: www.apse.org.uk.

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