

Heat Pump Driven Decentralised Energy Networks

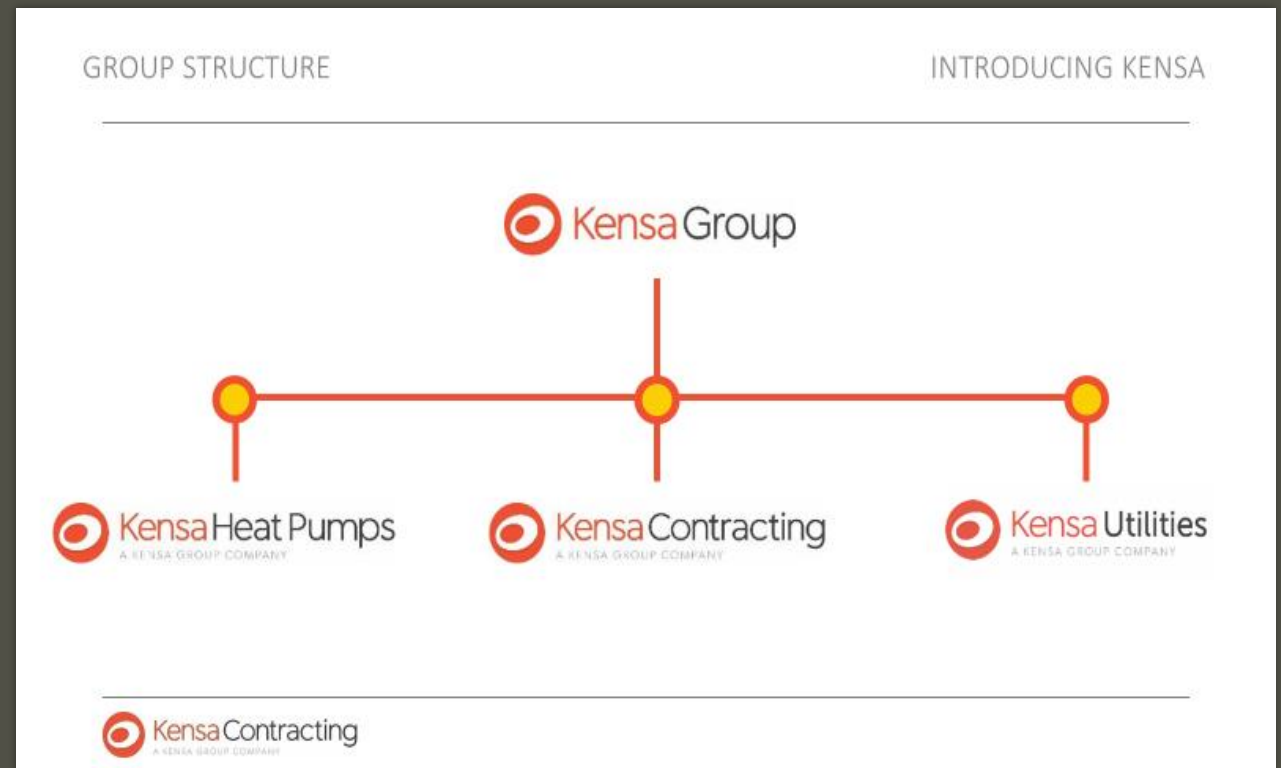
A vision of an integrated low carbon energy system

Presented by: Ieman Barmaki – Director of Low Carbon Partnerships



Kensa Group

- UKs only manufacturer of GSHP for domestic applications
- Pioneers of the Shared Ground Loop Ambient systems in social housing
- Market Leader with 45% share in the UK
- Part owned by Legal & General PLC
- Production based in Truro – Cornwall
- National presence with offices in Exeter, Bradford, Glasgow and permanent exhibition at the Building Centre in London



The Need to Decarbonise

Figure 2: UK emissions in 2019

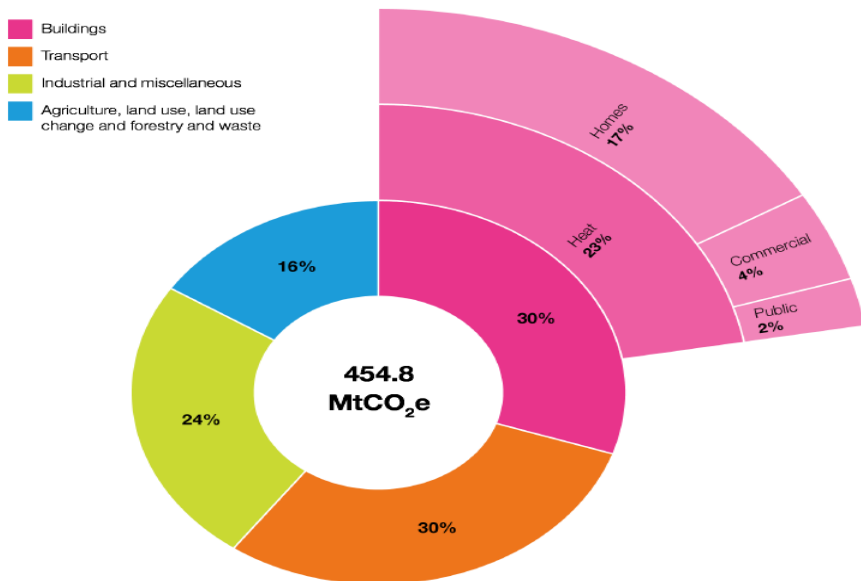
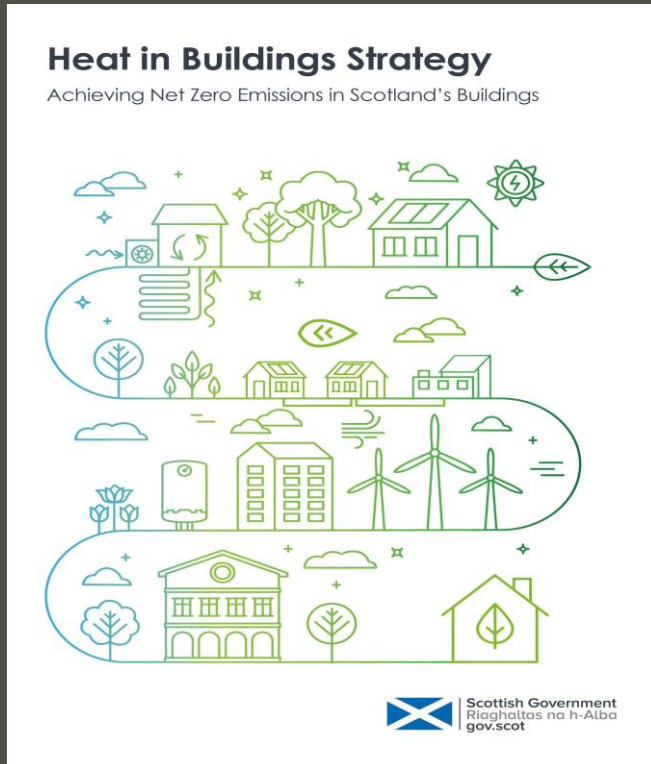


Figure 2 shows the proportion of emissions in 2019 from buildings to the nearest whole number; of the 454.8 mega tonnes of carbon dioxide equivalent (MtCO₂e) total emissions, 23% were due to heating buildings, with the largest proportion of this stemming from homes.³⁵

SOURCE: BEIS <https://www.gov.uk/government/publications/heat-and-buildings-strategy>

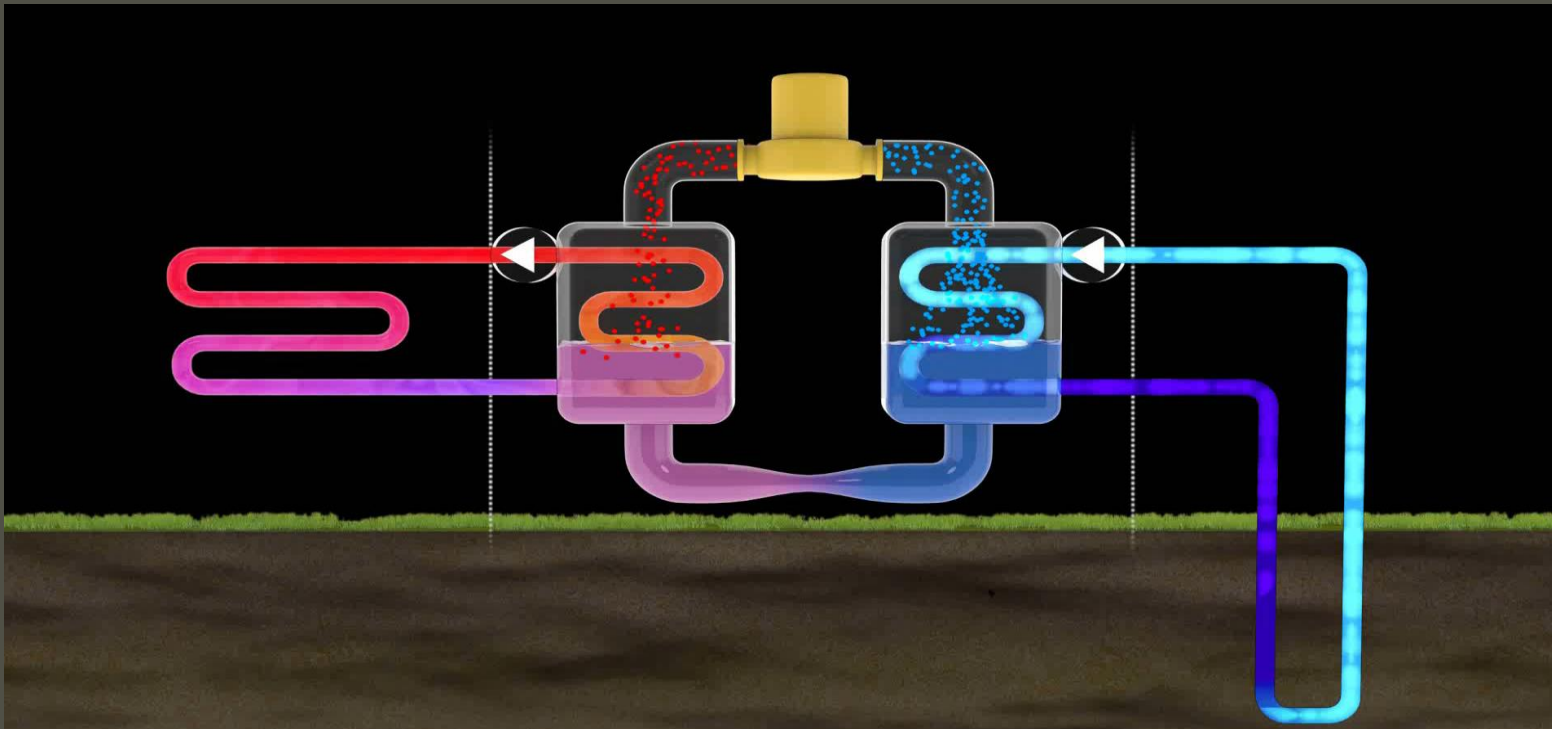
- 80% of existing homes use gas heating
- UK is the 3rd largest market for gas boilers behind South Korea and China
- 1.6M boilers sold in the UK every year
- 20K Heat Pumps!
- 6.2% of all heat in the UK is from Renewables
- 4.6% of that are from Heat Pumps
- Target of 600k heat pumps a year by 2028 - UK
- 1 million zero emission heating system by 2030 - Scotland

Heat In Buildings Strategy - Scotland

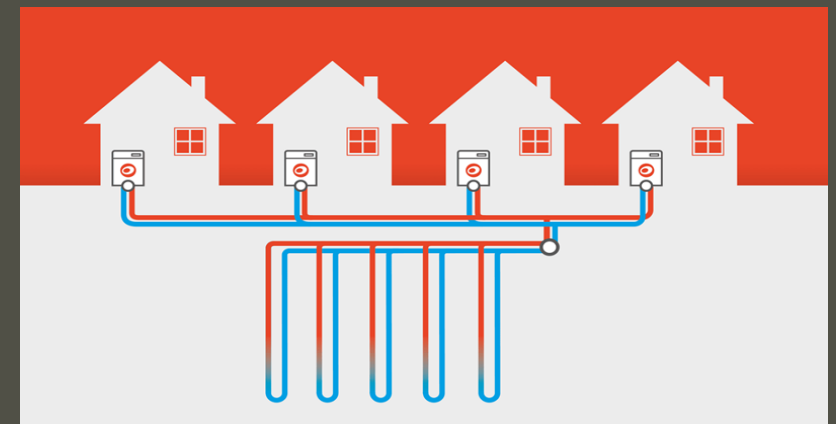


- All homes EPC band C by 2033
- Over 1 million homes with zero emission heat by 2030
- Customer protection and fuel poverty alleviation
- £1.8 billion for heat and energy efficiency projects
- £200 million Social Housing Net Zero Fund until 2026
 - Check Point 3 – application by 28th February 2022
- £200 million Green Scottish Public Sector Estates Scheme
- Green Heat Finance Task Force set up for innovative financing solutions
- £400 million large scale heat decarbonisation infrastructure
- 2024 zero emission heating in all new builds
- 2025 Gas boiler ban in off gas grid
- 2030 Gas boiler ban in other areas
- Development of Local Heat and Energy Efficiency Strategies
- **At least 22% of heat in building from renewable sources by 2030 including “ambient heat supplied heat pumps” Also Known as Ground/Water Source Heat Pumps**

How Ground Source Heat Pumps Work



- Non combustion heating system
- 300% efficient
- Ground provides a highly efficient source of heat
- Unaffected by air temperature unlike ASHP
- Recharged by solar energy and rainfall
- Ground type (thermal conductivity) needs to be factored into sizing calculations
- Lowest running cost heating system



Kensa's Shoebox Heat Pump

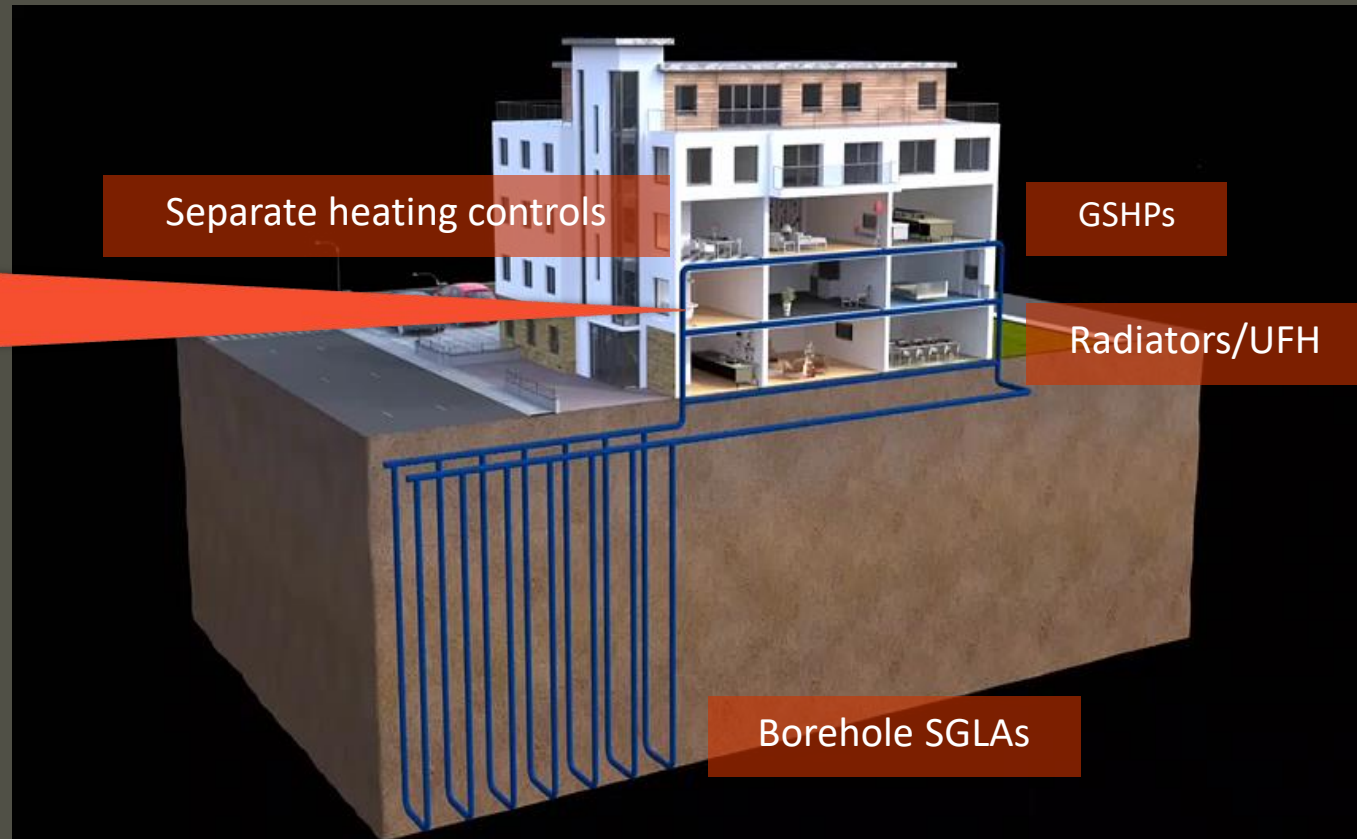
Tailored to social housing and new build

- 3kW and 6kW models
- Quiet operation: 47 dBA and 52 dBA
- Compact design: 530mm x 475mm x 370mm
- or 560mm x 605mm x 565mm (H x W x D)
- Integrated ground side circulation pump
- Heating and hot water (above 60°C)
- Fits in a cupboard or under a sink
- Compatible with all control systems



System Architecture With Ambient Heating

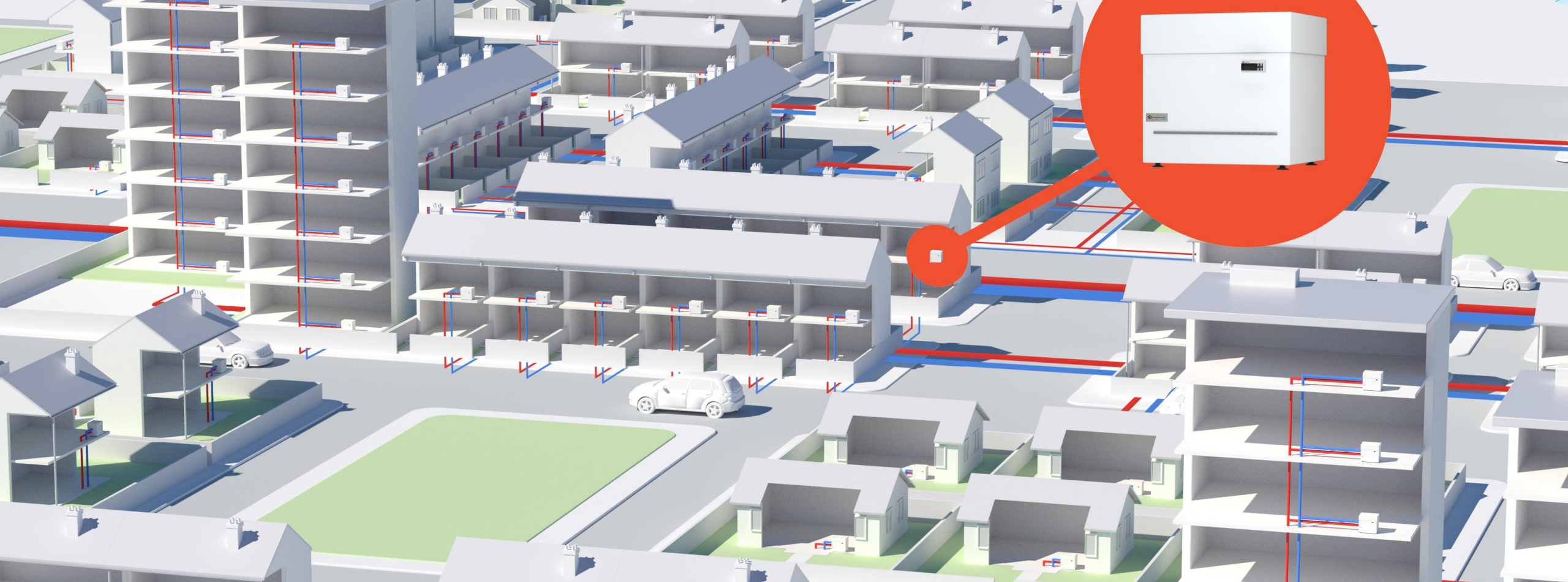
An individual Kensa heat pump inside each dwelling provides independently controllable heat and hot water for each property.



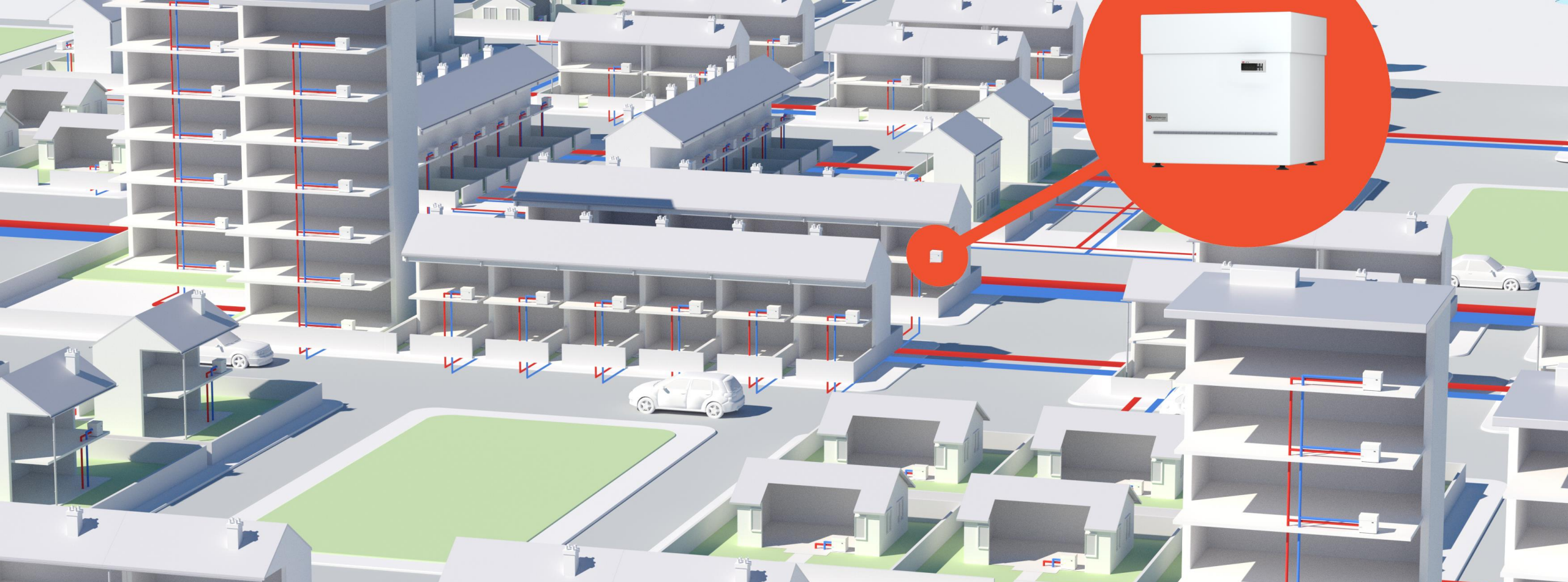
BOREHOLE INSTALLATION



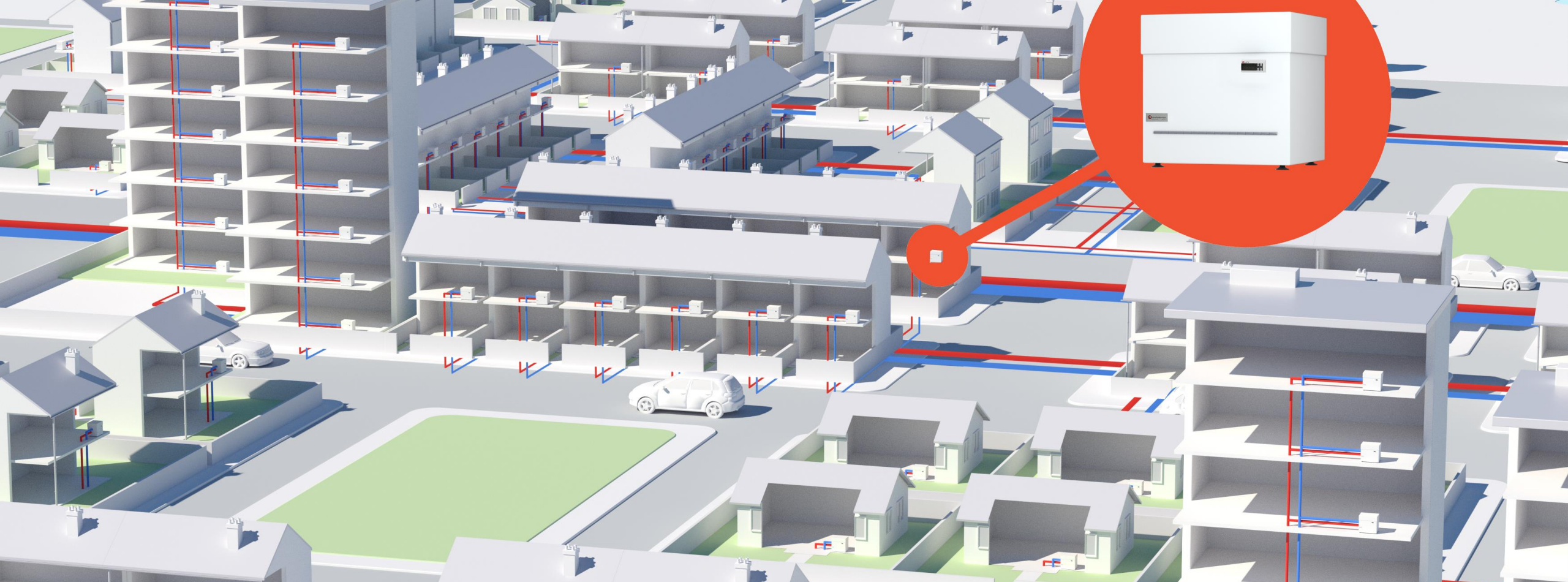
An ambient temperature district heating and cooling network



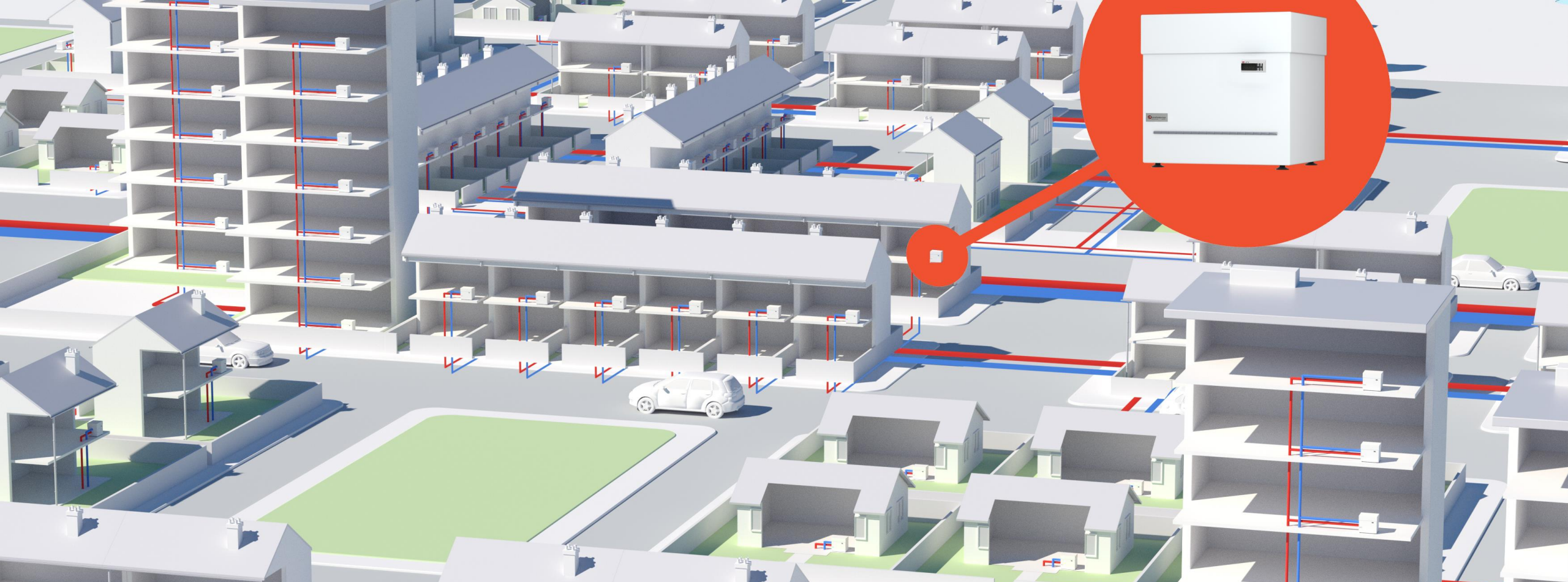
A network of pipes connecting every property



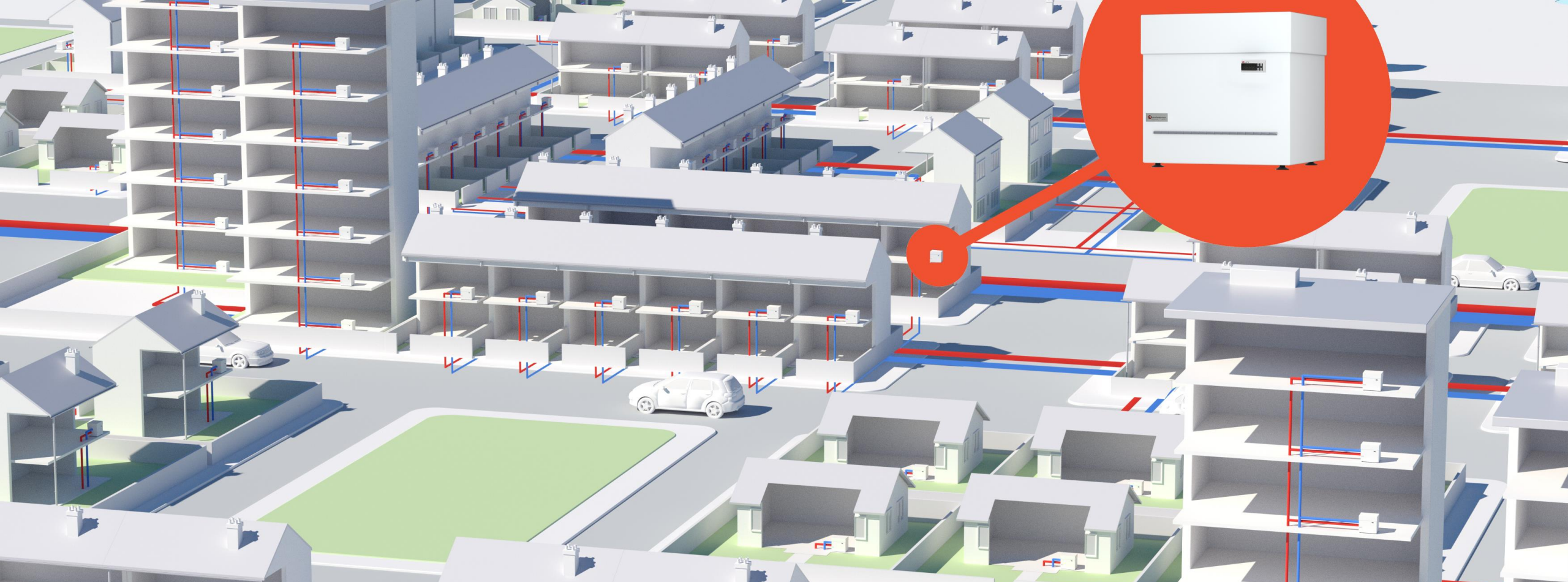
A network of pipes connecting every property
Temperatures range from 0 – 20°C



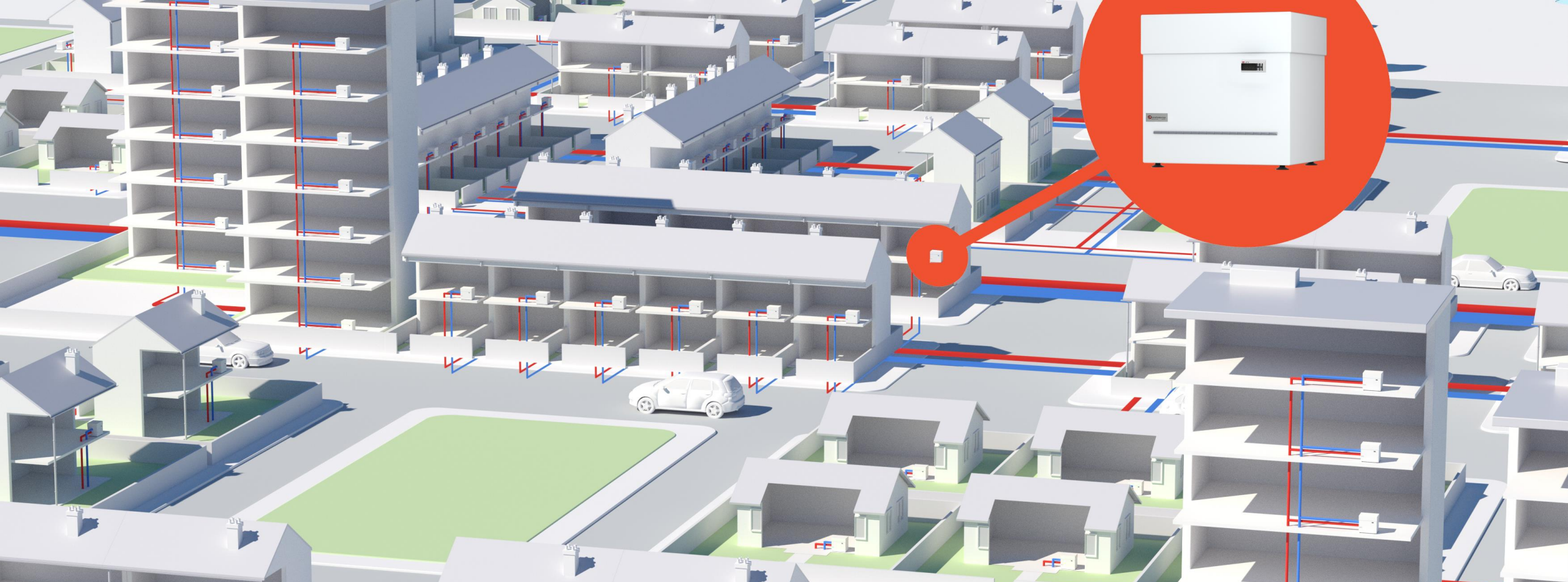
A network of pipes connecting every property
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Individual heat pumps in each property to produce space heating and DHW



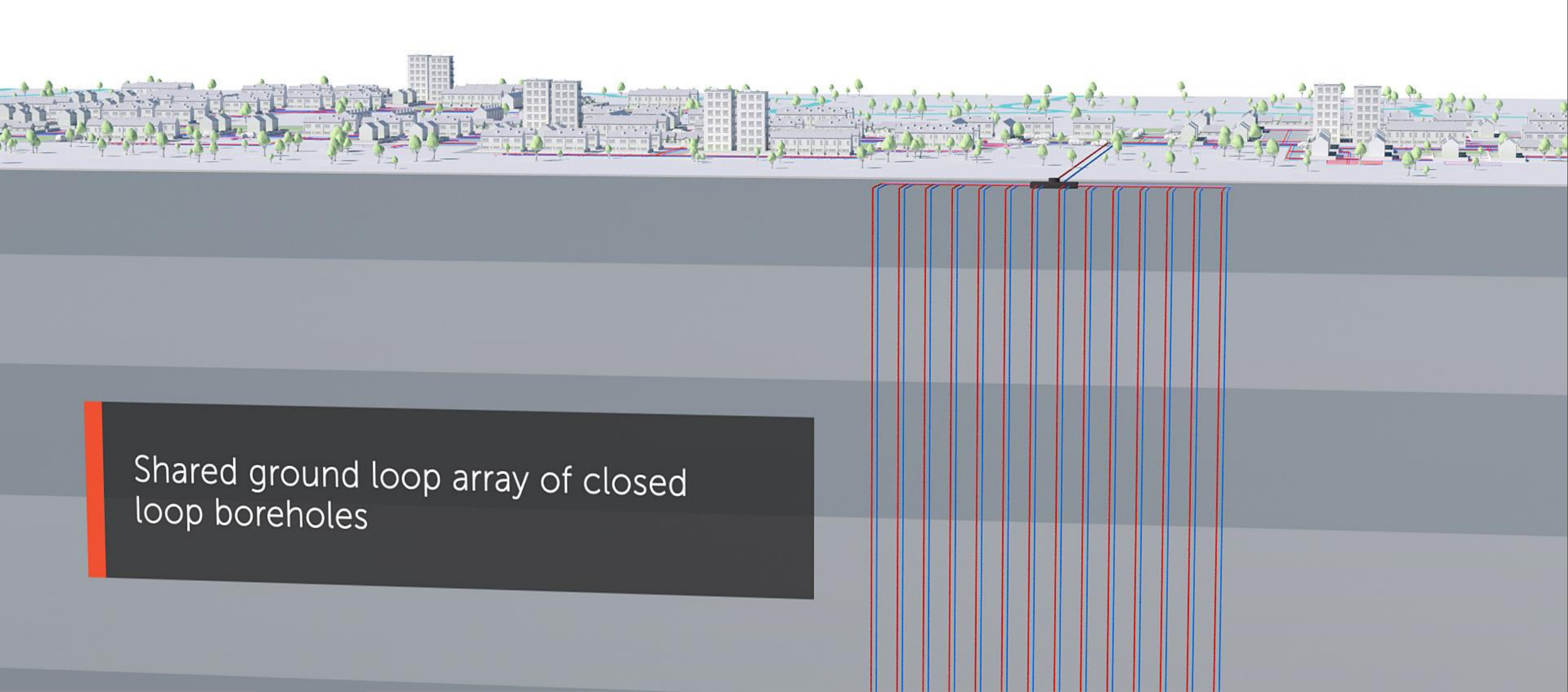
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Passive and active cooling from the same network



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Passive and active cooling from the same network
Waste heat and cold is recycled into the network

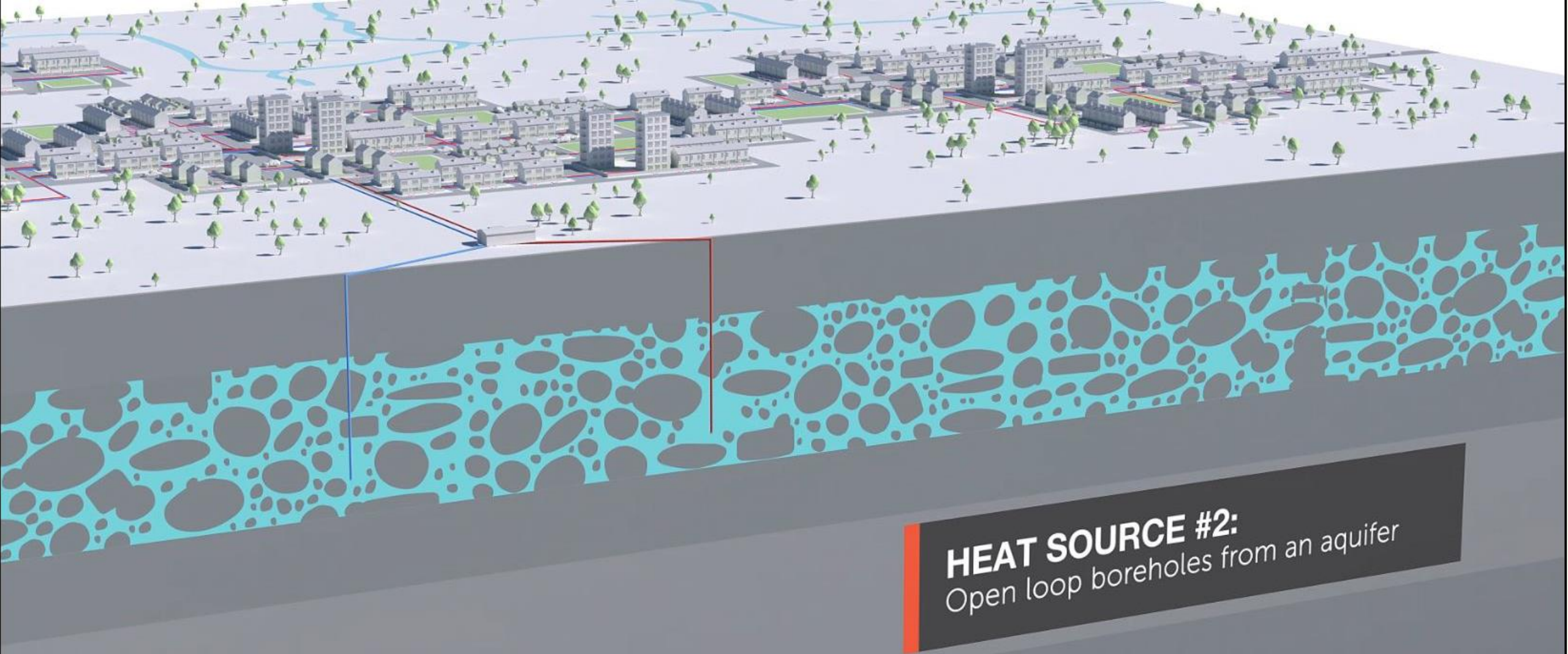


A network of pipes connecting every property
Temperatures range from 0 – 20°C
Individual heat pumps in each property to produce space heating and DHW
Passive and active cooling from the same network
Waste heat and cold is recycled into the network
User pays for their energy via their electricity bill



Shared ground loop array of closed loop boreholes

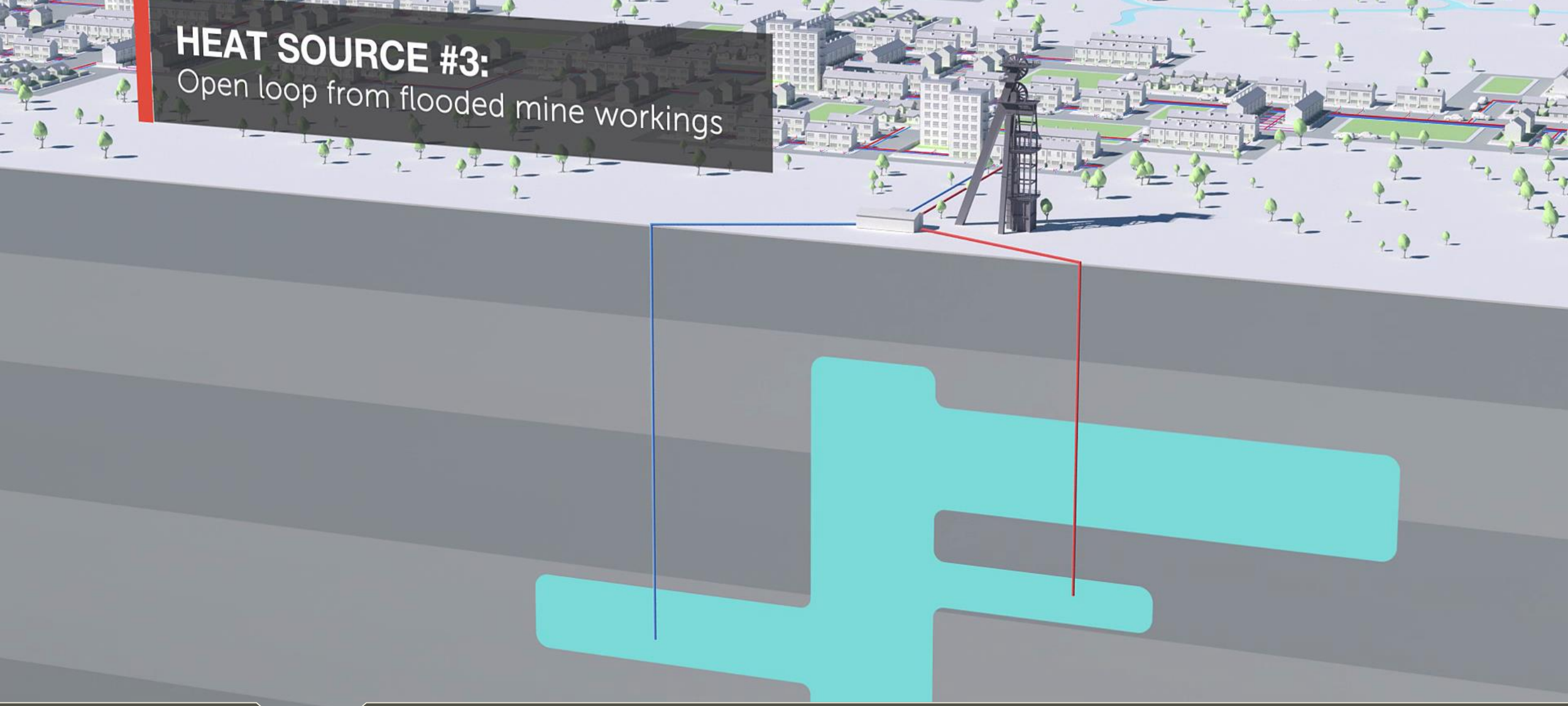
Multiple sources to bring the loop back to ambient.



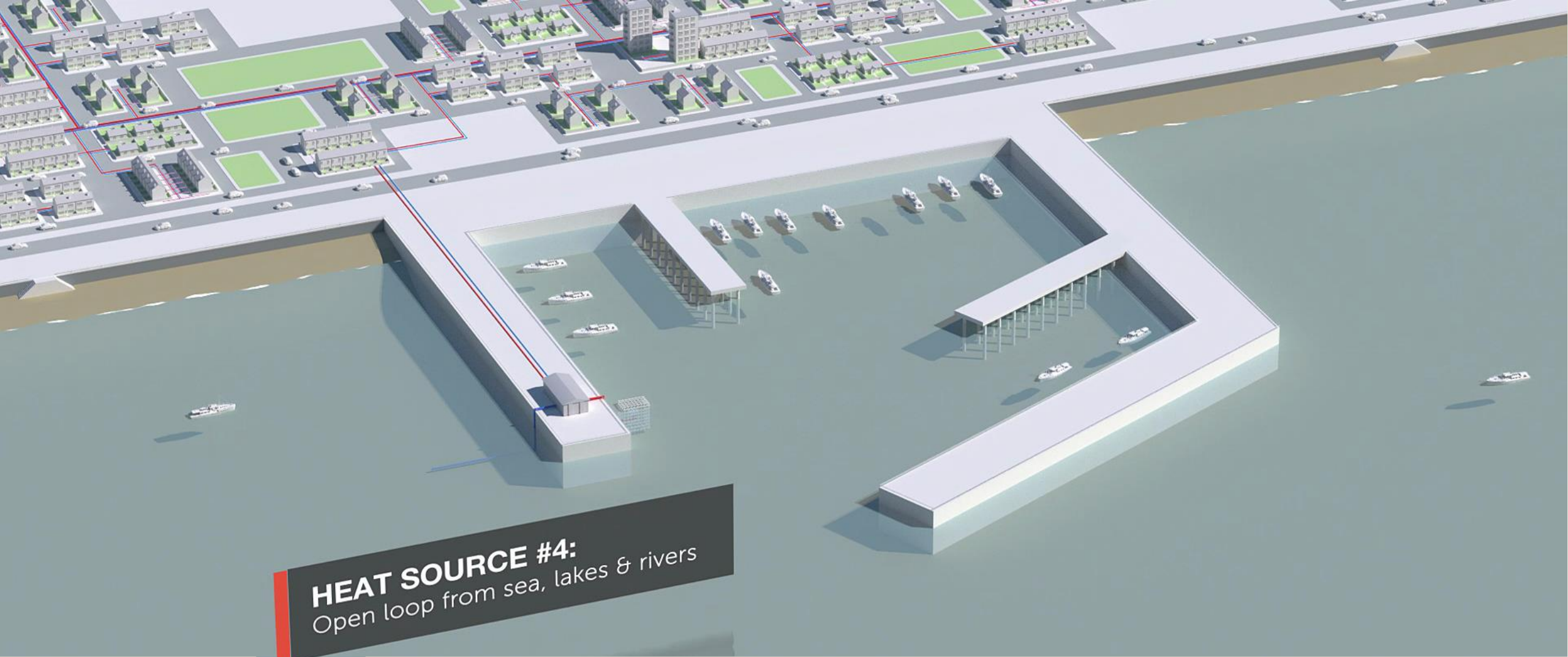
HEAT SOURCE #2:
Open loop boreholes from an aquifer

Multiple sources to bring the loop back to ambient.

HEAT SOURCE #3: Open loop from flooded mine workings

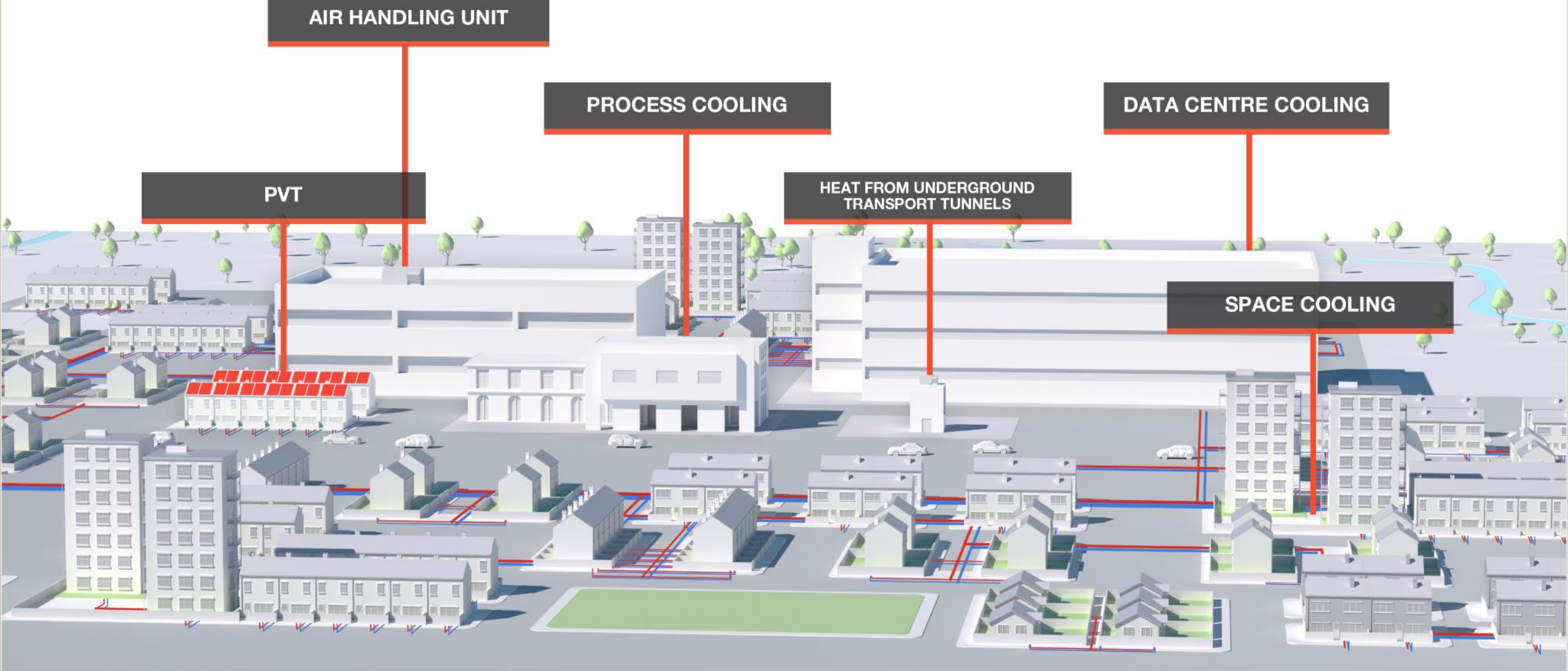


Multiple sources to bring the loop back to ambient.



HEAT SOURCE #4:
Open loop from sea, lakes & rivers

Multiple sources to bring the loop back to ambient.



Multiple sources to bring the loop back to ambient.

GROUND SOURCE HEAT PUMP- BENEFITS

GSHP
TECHNOLOGY

| Benefits | Ground source | Air source |
|--|---------------|------------|
| More efficient | ✓ | ✗ |
| Lower carbon emissions | ✓ | ✗ |
| Lower running costs | ✓ | ✗ |
| Increased opportunity for night-time operation & load-shifting | ✓ | ✗ |
| Lower maintenance costs | ✓ | ✗ |
| Straightforward planning permission | ✓ | ✗ |
| No noise impact | ✓ | ✗ |
| Completely unobtrusive | ✓ | ✗ |
| Ability to cool | ✓ | ✗ |



THE APPEAL OF HEAT PUMPS

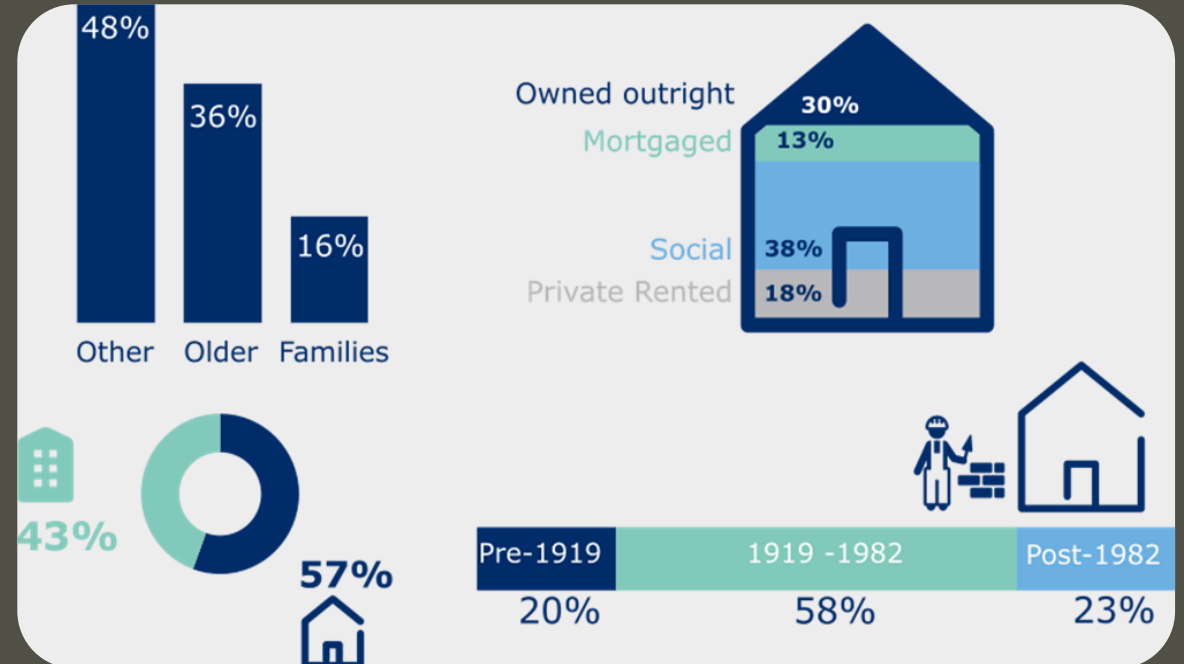
- Contributes towards lowest cost compliance strategy
- System architecture is scalable and can be installed as and when required
- No planning permission required
- Installation does not impact the appearance of the property
- Mimics traditional gas boiler arrangements – appliance producing hot water, cylinder, controls



Why is Social Housing Retrofit Important?

- Social rented sector – 607,929
- 46,530 flats in tower blocks with majority heated with electric storage heaters
 - Running costs in excess of £1100 pa – Potential lowest regret retrofit opportunity
- 50% of social housing tenants have incomes of between £10K-£15K
- Majority with a weekly income of between £192 to £288
- Average rents of £83.70
- 38% of those in fuel poverty live in social housing
- 43% of those in fuel poverty live in flats
- Huge opportunity for social impact and decarbonisation

Composition of Fuel Poor Households by Selected Household and Dwelling Characteristics



Housing Data

Table 6: Primary Heating Fuel by Age and Type of Dwelling, 2019

| Dwelling Type | Dwelling Age | Primary Heating Fuel | | | Sample size |
|--------------------|---------------|----------------------|----------|-------|-------------|
| | | Gas | Electric | Other | |
| All Dwelling types | All age bands | 81% | 11% | 9% | 2,997 |
| | pre-1919 | 72% | 10% | 18% | 546 |
| | 1919-1982 | 85% | 9% | 6% | 1652 |
| | post-1982 | 79% | 13% | 8% | 799 |
| Detached | All age bands | 71% | 6% | 23% | 852 |
| | pre-1919 | 39% | 8% | 52% | 186 |
| | 1919-1982 | 80% | 4% | 16% | 316 |
| | post-1982 | 79% | 5% | 15% | 350 |
| Semi | All age bands | 87% | 6% | 7% | 685 |
| | pre-1919 | 71% | 8% | 21% | 74 |
| | 1919-1982 | 88% | 6% | 6% | 446 |
| | post-1982 | 89% | 8% | 3% | 165 |
| Terraced | All age bands | 89% | 8% | 3% | 589 |
| | pre-1919 | 81% | 12% | 7% | 74 |
| | 1919-1982 | 90% | 7% | 3% | 438 |
| | post-1982 | 88% | * | * | 77 |
| Flat | All age bands | 79% | 17% | 4% | 871 |
| | pre-1919 | 87% | 11% | 2% | 212 |
| | 1919-1982 | 80% | 15% | 5% | 452 |
| | post-1982 | 69% | 28% | 4% | 207 |

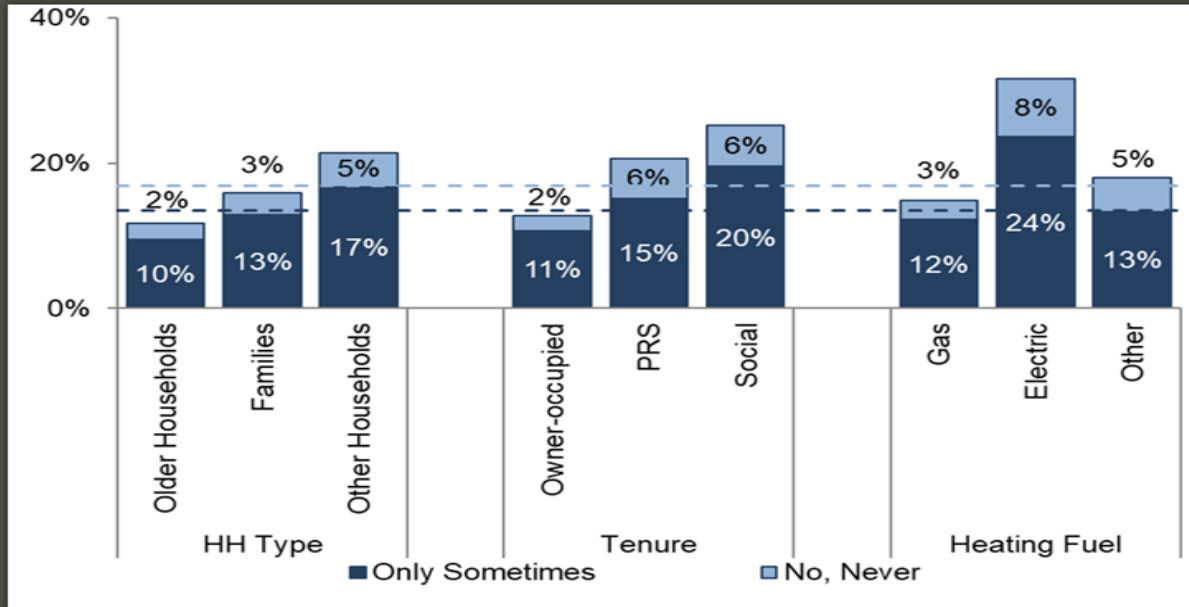
Table 5: Primary Heating Fuel, Households (000s) and %, for All Stock and by Sector, 2019

| Primary Heating Fuel | All Stock | | Owner Occupied | | Private Rented | | Social | |
|----------------------|-----------|-------|----------------|-------|----------------|-----|--------|-----|
| | 000s | % | 000s | % | 000s | % | 000s | % |
| Mains gas | 2,016 | 81% | 1,277 | 82% | 230 | 74% | 509 | 80% |
| Electricity | 262 | 11% | 121 | 8% | 53 | 17% | 88 | 14% |
| Oil | 129 | 5% | 111 | 7% | 15 | 5% | 2 | 0% |
| Communal Heating | 34 | 1% | * | * | * | * | 28 | 4% |
| LPG bulk or bottled | 18 | 1% | * | * | * | * | - | - |
| Solid mineral fuel | 20 | 1% | 10 | 1% | 4 | 1% | 6 | 1% |
| Biomass | 16 | 1% | 11 | 1% | 4 | 1% | - | - |
| Sample size | | 2,997 | | 1,965 | | 317 | | 715 |

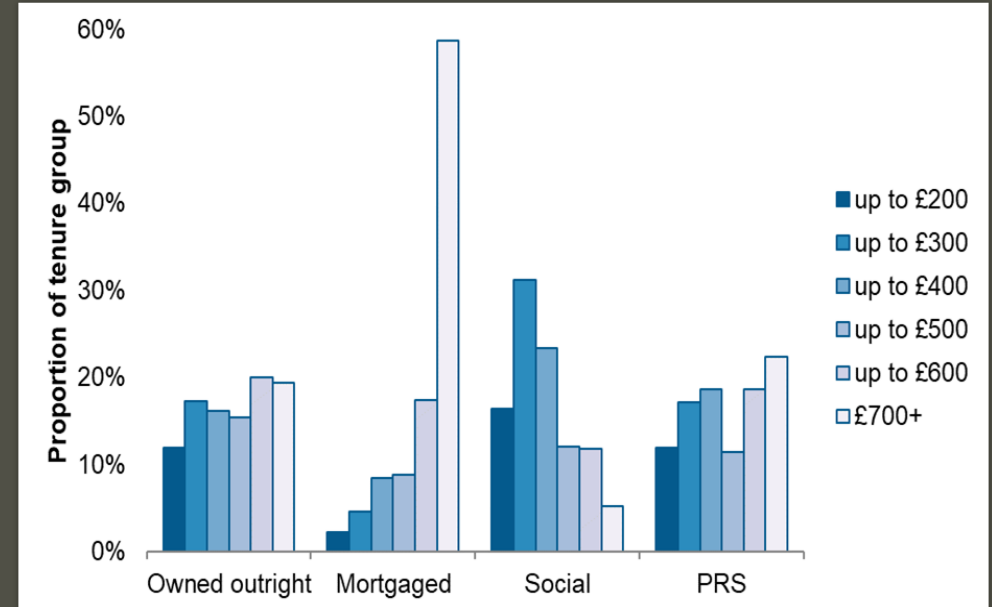
- 88,000 social properties with Electric Heating
- Best opportunity to retrofit with 300% efficient heating systems
- Saving residents up to 66% on heating and hot water cost
- Lowest regret option

Housing Data

“Does Your Heating Keep You Warm Enough in the Winter?” by Household Type, Tenure and Primary Heating Fuel; SHCS 2019



Proportion of Households in Each Tenure Group by Weekly Household Income Band, 2019



Drivers for Investment in Social Housing

A tried and tested solution to meet all the drivers listed below

○ Fuel Poverty

- **Lowest running cost**
- Average 50% savings when replacing NSH
- Load shifting
- Time of use tariffs
- Protection against gas levy
- Less rent arrears

○ Social Impact

- **Financial inclusion**
- Local Economic Improvement
- Reduced burden on NHS
- Better mental health
- Behaviour change
- Local greening projects

○ Net Zero Carbon

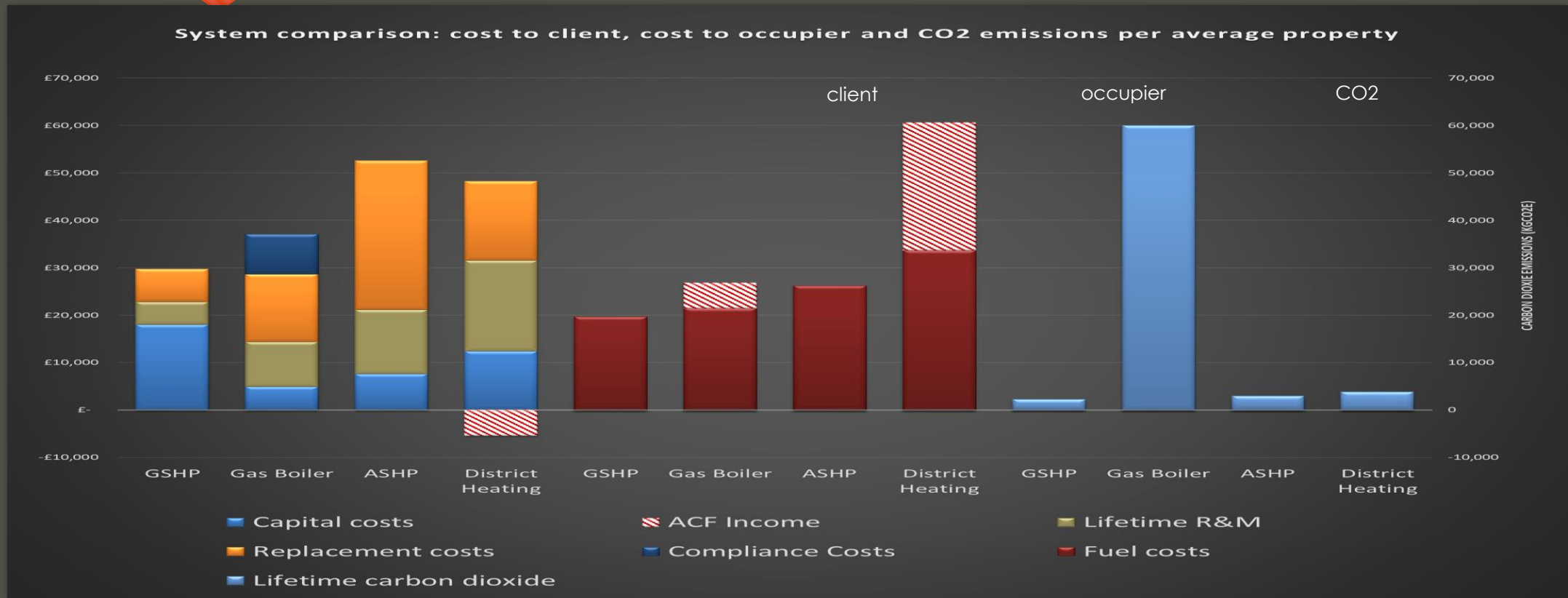
- **Lowest CO2**
- Renewable Energy
- No NOx/SOx emissions
- Able to meet 2030 targets
- Could be funded through S106 Carbon offset funds
- Able to benefit from electricity grid decarbonisation

○ Good Asset Management

- **Lowest Life-Cycle costs**
- Longest appliance life
- Lowest maintenance cost
- No compliance cost (CP12)
- Lowest RepEx cost
- Long life of asset infrastructure buried under ground -100years
- Possible to apply a standing charge-similar to gas
- Future proof – can connect to batteries and other renewable sources of electricity

Life Cycle Analysis: GSHP has lowest lifecycle cost!

Potential to reduce capital cost by a further 50% through Social Housing Net Zero Fund



Support with Building the “GREEN” Business Case

HM Treasury: The Green Book – Central Government Guidance on Appraisals and Evaluation- The Five Case Model

Strategic Case

- Is there a clear case for change and will it meet aims & objectives?
- Net Zero 2030, Climate Emergency, local and national policy drivers

Economic Case

- Is it value for money?
- Social value, fuel poverty alleviation, NHS savings, well being of residents

Commercial Case

- Is it viable?
- In line with 30+year HRA business plans, making use of open spaces and parks, funding, commercial returns

Financial Case

- Is it affordable over the life of the asset?
- Financial modelling, divested pension funds, best possible NPVs, better affordability of rents, S106, PWLB

Management Case

- Is it achievable and are we capable?
- Robust project management in house, asset management skills, large scale deployment, asset infrastructure ownership models

Enfield Council

Case Study

5th generation district heating in action



Project Overview

- Client: Enfield Council
- Principal Contractor: ENGIE
- Specialist subcontractor: Kensa
- England's largest shared loop district GSHP system
- Eight tower blocks – 402 individual flats
- Expected 30-50% savings on residents' heating bills
- Significant CO₂ emissions reductions
- Generates 20 year RHI income for Enfield
- Enfield Council benefits from ECO funding
- Commenced: November 2017
- Completed: October 2018



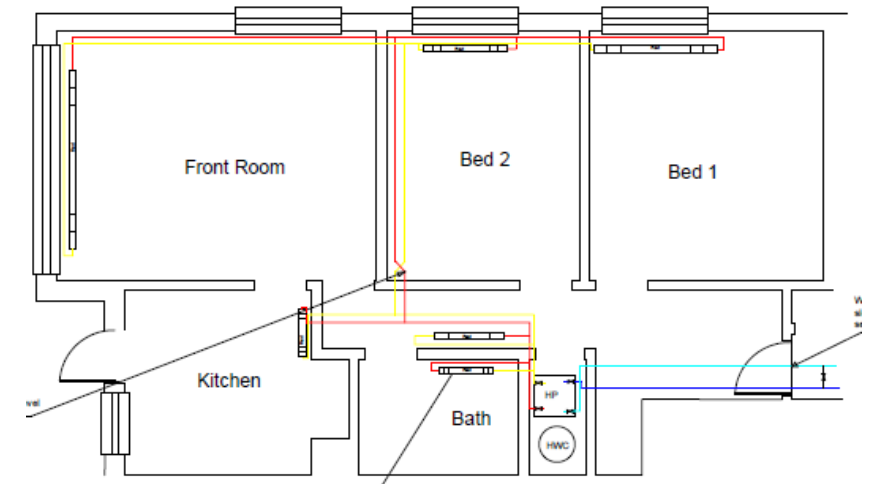
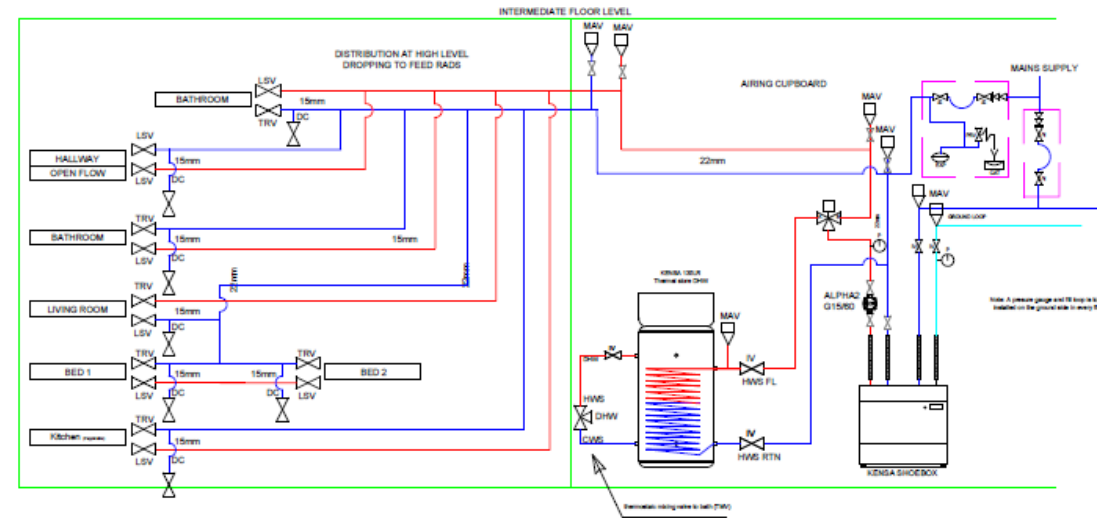
Tenant liaison

- Residents remained in occupation throughout the works
- Resident Liaison Officers consulted each family before, during and after works
- Communal meetings held for each block prior to works
- Individual plans agreed to ensure safe delivery of works
- Access to respite area for residents
- Ability to view mock-up for typical flat installation
- Opportunity to ask technical/general questions



Survey and Design

- Detailed property surveys to establish heat loads for accurate heat pump sizing and radiator sizing
- Borehole design was a combination of desktop analysis and on-site Thermal Response Test
- Risers designed to ensure no requirement for central circulation pumps
- Surveys carried out to locate all buried services – both externally and internally



Borehole drilling

- Specialist pre-drilling at each borehole location to rule out presence of UXO
- Channel Islands: 52 boreholes, 10,700 metres, 16 arrays
- Kettering Road: 48 boreholes, 10,000 metres, 16 arrays
- Each array serves half a tower block – 6 or 7 floors and 24-27 flats
- Drilling took about three months at each site





Trenching and headering

- Trenches are dug from each borehole
- Pipework (HDPE) is installed at the bottom of the trench connecting the boreholes to the manifolds
- Manifolds group the boreholes together into two arrays
- Two pairs of pipes run from manifolds into the basement of each tower block
- All ground reinstated at the end to match what was there previously



Riser installation

- Risers installed in stairwells from basement to top floor
- Core drilling on each floor
- Four pipes from basement to 6th floor
- Two pipes from 7th to 13th floor
- Branches taken off at each floor to serve the four flats
- Pipework insulated to prevent condensation
- All boxed in once completed
- All work approved by Enfield Council's fire safety team



Flat installation

- Existing hot water cylinder and storage heaters removed (where fitted)
- New radiators and distribution pipework installed
- Heat pump installed in airing cupboard
- Shelf fitted and hot water tank installed above heat pump
- New controls – dial thermostat and twin channel programmer
- Ground array flushed and filled with anti-freeze
- Heat pump system switched on
- Existing electric UFH system de-commissioned
- Making good and pipework painted
- System handed over to resident



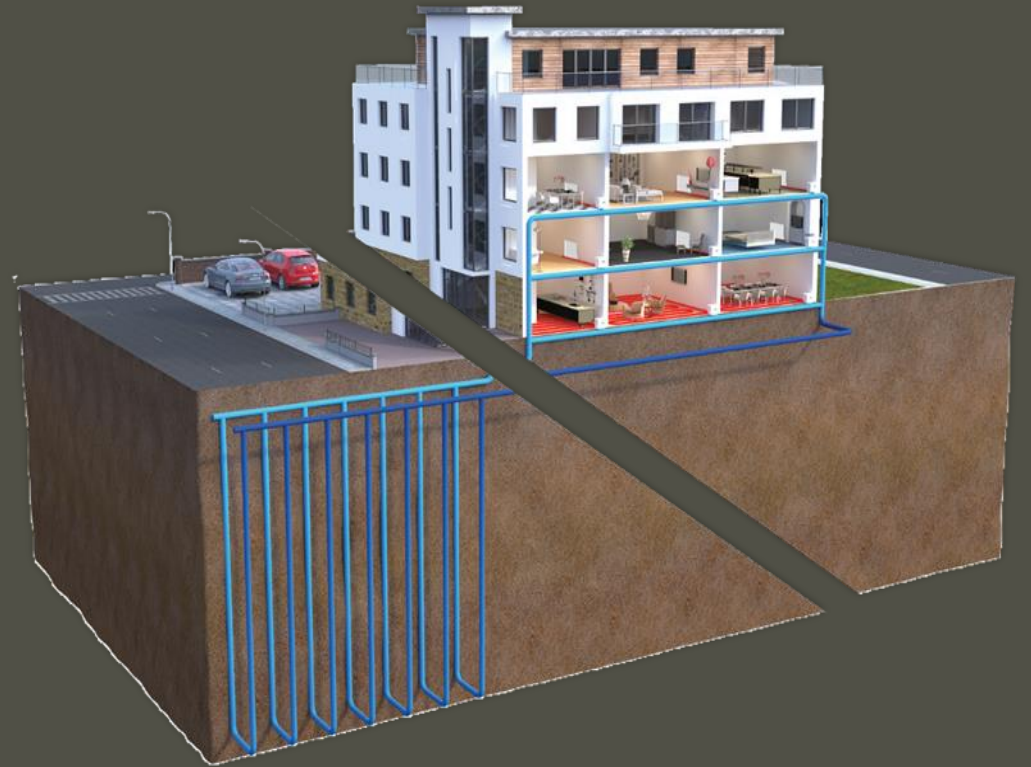
Key outcomes

- £4.3 million Funding Claimed
- ECO and RHI
- 773 tCO₂ saving/yr
- Significant reduction in maintenance costs for Enfield Council
- Running costs for residents reduced from £900/yr to £350/yr
- Fuel poverty impact!



Potential for Innovative Financing Mechanisms

- Ambient loops are similar to gas mains infrastructure
- The Council or a separate entity could invest in the ground array
- Charge an Annual Connection Fee (ACF) similar to gas standing charge
- Opportunity to recover initial capital cost of ground array over time
- Once capital cost have been recovered, ACF could continue to generate income overtime
- Third party investment possible



SYSTEM DESIGN & PROJECT DELIVERY

Kensa Contracting offers flexible service delivery options depending on the level of project management required.

This can include:

- feasibility studies, geological surveys & financial modelling
- ground array sizing, design & installation
- heat pump selection, installation & commissioning handover
- integration with existing or upgraded heat emitters
- integration with existing or upgraded heating controls
- sub-contractor management
- tenant liaison and householder education
- support with grant funding applications
- after sales support



<https://www.kensaheatpumps.com/the-technology/installation-fulfilment/kensa-contracting-ltd/>

GROUND SOURCE HEAT PUMPS AND SHARED GROUND LOOP ARRAYS

Conclusions

- The technology is well developed and has been deployed at scale
- Achieves lowest carbon and lowest running cost
- Government funding for shared ground loop heat pumps is in place to stimulate significant growth
- Kensa has the knowledge and expertise to deploy this technology at significantly increased scale
- GSHP are a sustainable heating solution for both new build and retrofit projects
- We can support you with business case development, feasibility reports and grant funding applications
 - **Free of charge for APSE Local Authorities**

Questions?

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