

Our Strategy For Income Generation

Kevin Robertson

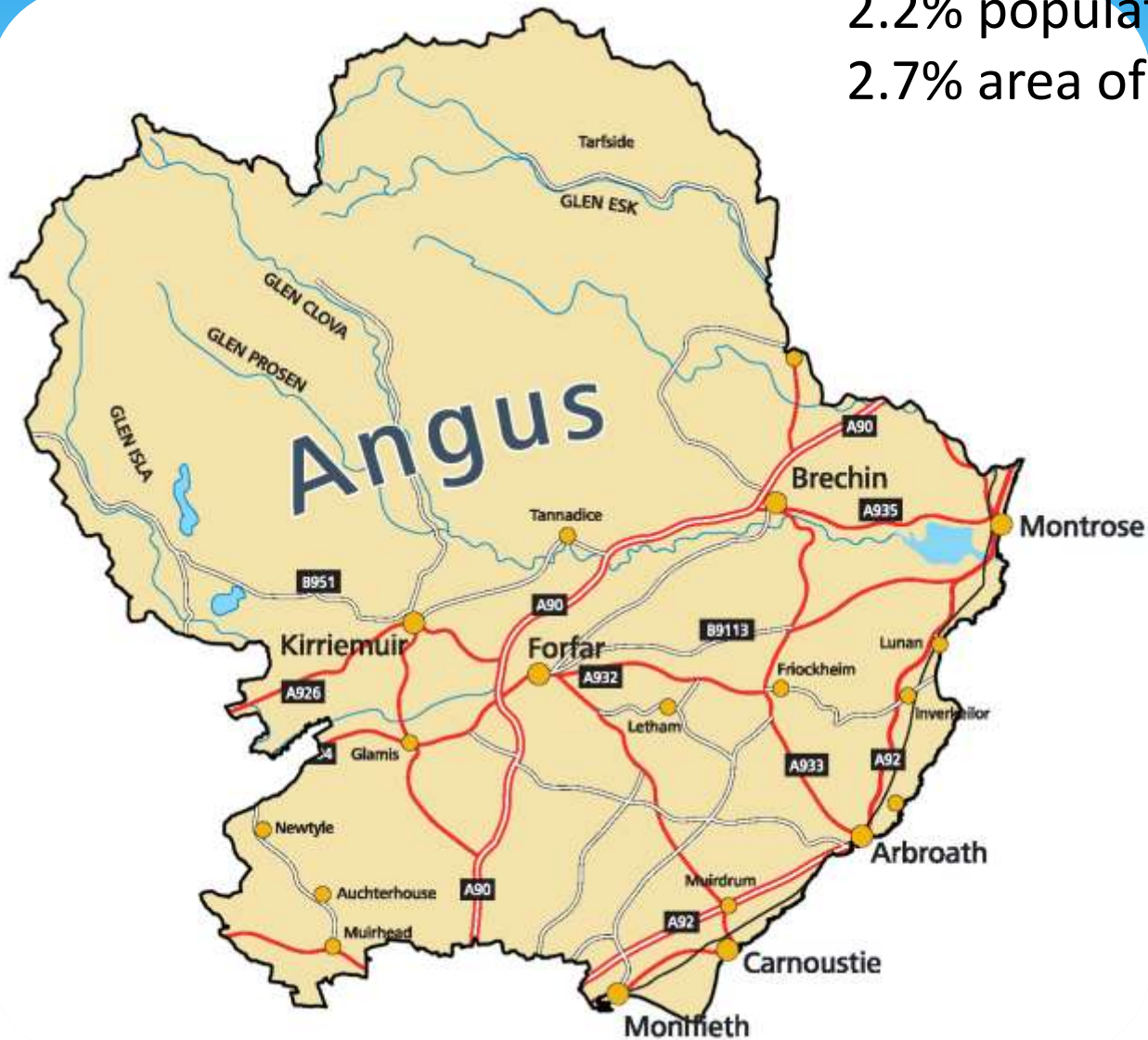
Service Manager, Parks and Burial Grounds, Angus Council



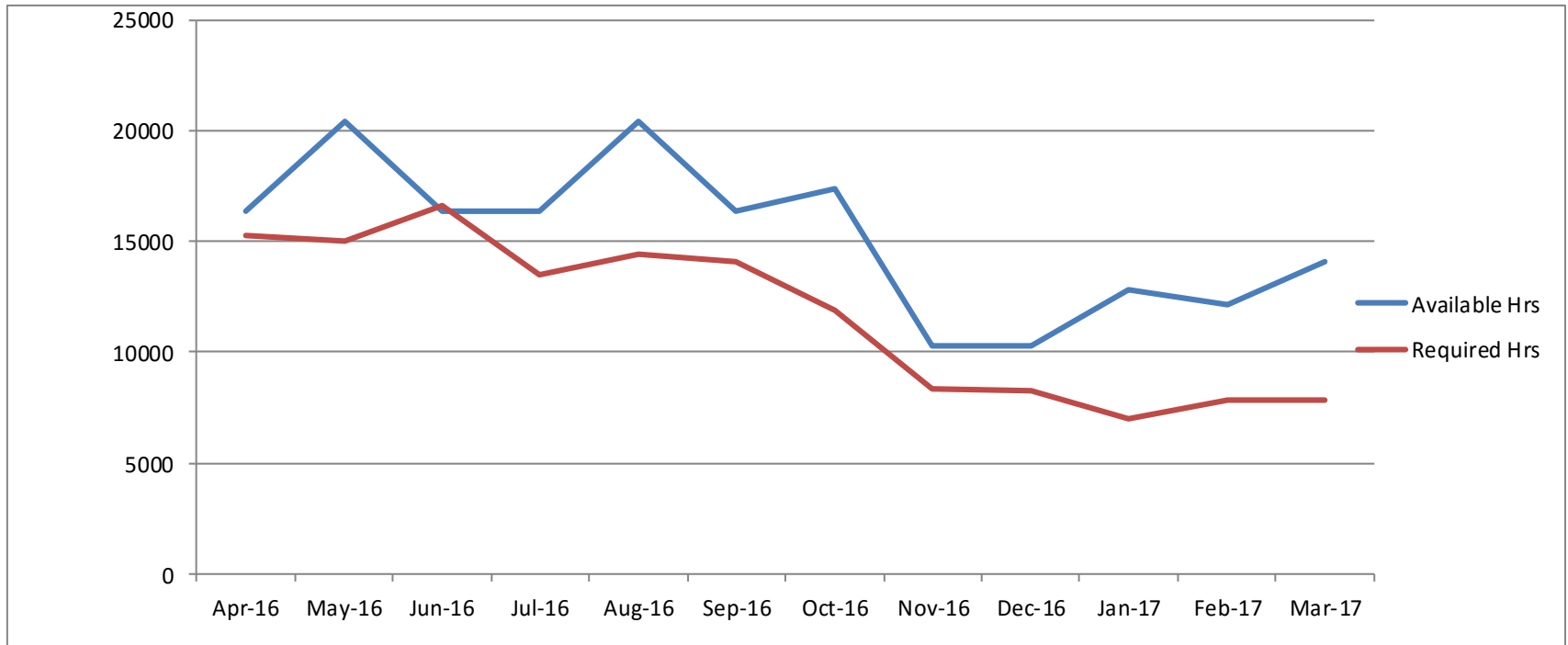
117,000 residents

2.2% population of Scotland

2.7% area of Scotland



Opportunities



Our Strengths

Staff

- Skilled workforce
- Local knowledge

Resources

- Locality hubs
- Equipment

Culture

- Attitude
- Client focussed

Capital Funded Projects

- * Installation of new play equipment
- * Housing environmental Improvements
- * Soft / Hard landscaping
- * Headstone stabilisation
- * Drainage works
- * Fencing / barriers / trip-rail installation

Service Department Partners

- * Chief Executives
- * Communities
- * Housing
- * Education
- * Roads
- * Social Work
- * Planning
- * Property

Service Department Works

- * Roads and adopted pavements weed control
- * Election works
- * Winter maintenance
- * Invasive weed removal
- * Sports markings
- * Tree works
- * Landscape Design Service
- * Protective works

External Clients

- * Robertson Facility Management
- * Morrison Construction
- * Vetco Gray Oil Production
- * Axiom Oil Production
- * Guild Homes
- * SSE
- * NHS Tayside
- * Housing Associations
- * Community Groups
- * Private works

Last Ten years

2006/07

Additional
Income

£190K

2011/12

Additional
Income

£660K

2016/17

Additional
Income

£1.25m

What Does The Future Hold?

- * Charitable status – Angus Alive Model
- * Trading Account – On our own again
- * Tayside Contracts – The green and the black
- * Community Empowerment Act – CAT's
- * Political uncertainty - Regionalisation

Thank you

