




Take to the Clouds; Supporting digital innovation

James Smith & Patrick Mayer
Cloud Technology Solutions

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James Smith & Patrick Mayer

Google Cloud
Premier Partner

Gold
Microsoft Partner
Application Development

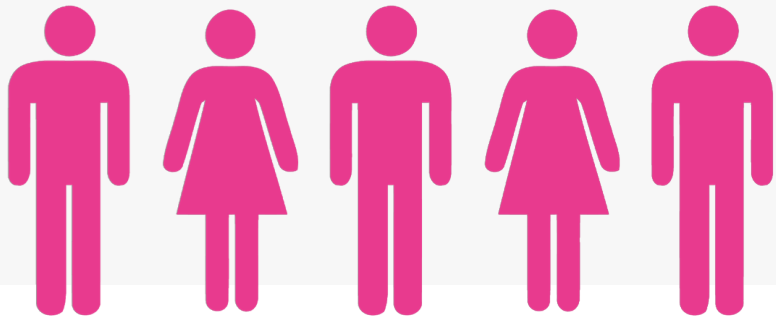
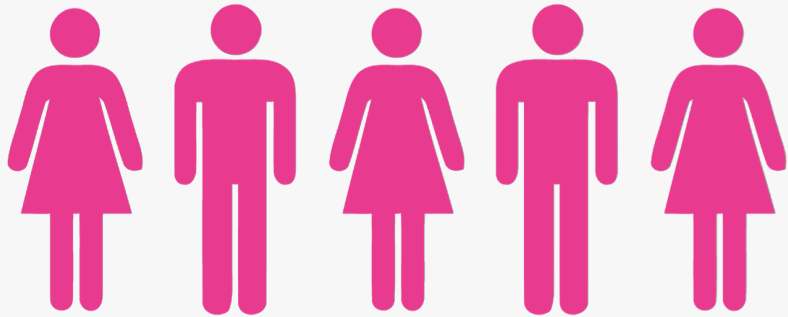




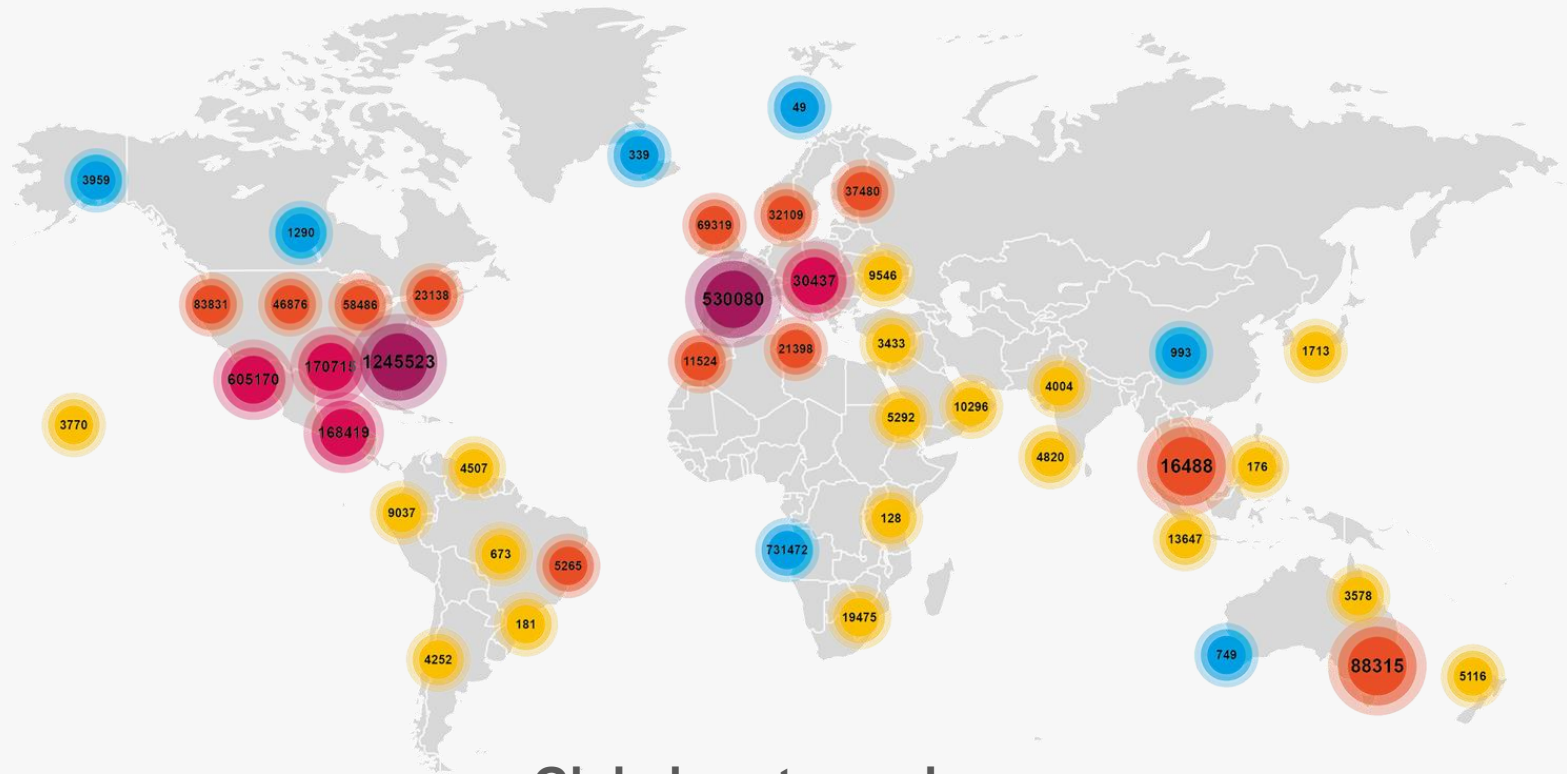
cloud
technology solutions

Design, develop and deliver
transformational cloud solutions
to drive organisations forward

**‘Born in the Cloud’
in 2008**



We have over **100**
cloud specialists



Global customer base

We work with **great brands**
across **all sectors**



We help organisations **succeed**
with the right cloud technology
for them

Why councils go Google

A new Collaborative
way of working



G Suite

G Suite makes working together a
whole lot easier.



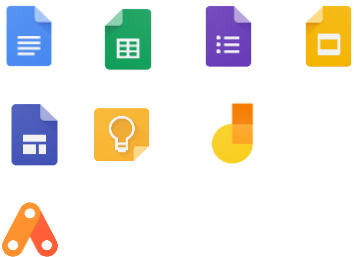
Enable a Mobile workforce

Improve creativity and
problem solving



Create:

Everything you need to bring your project to life.



G Suite

—
Evolve the
enterprise

Connect:

Reach your colleagues, wherever they are.



Access:

Store files and find what you need. Instantly.

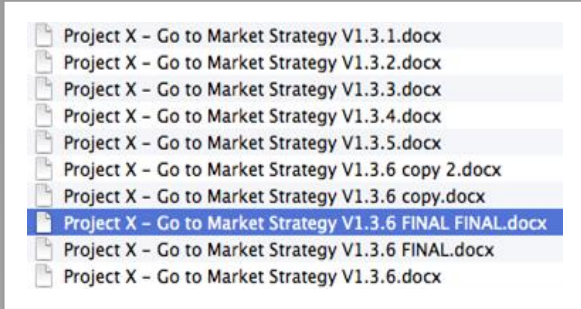


Control:

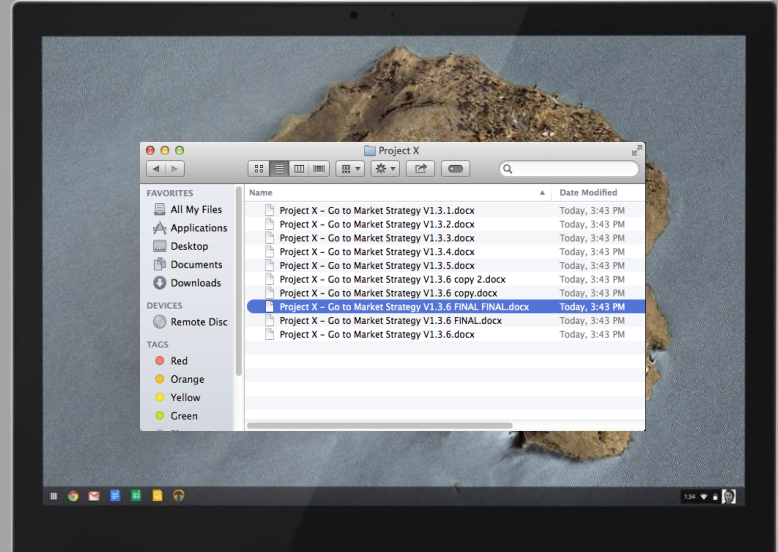
Manage users, devices and data securely and easily.



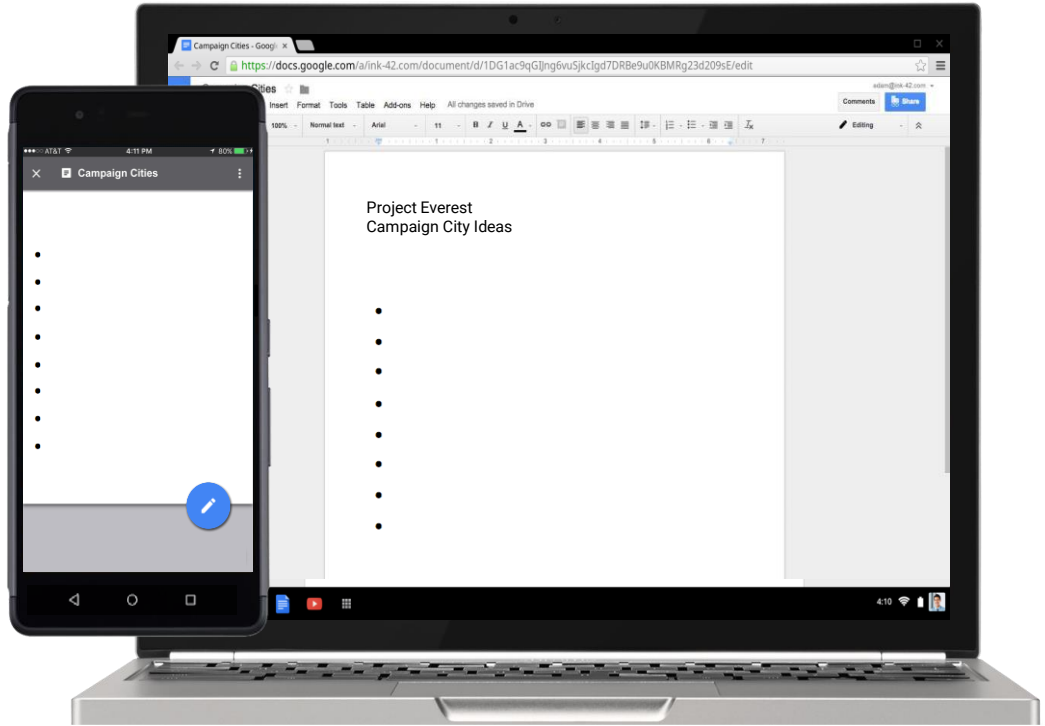
Collaboration needs to evolve



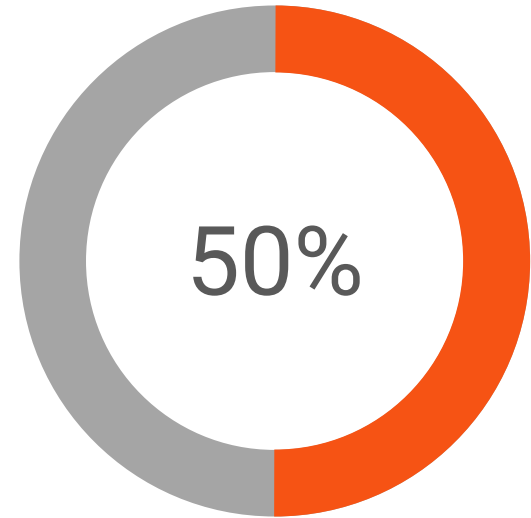
Need to evolve from
version control issues



Real-
time
collaboration
to transform
your business

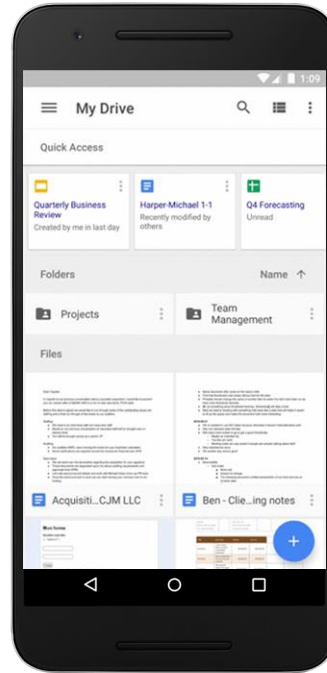


Half of the
workforce
will be working
Remotely by
2020



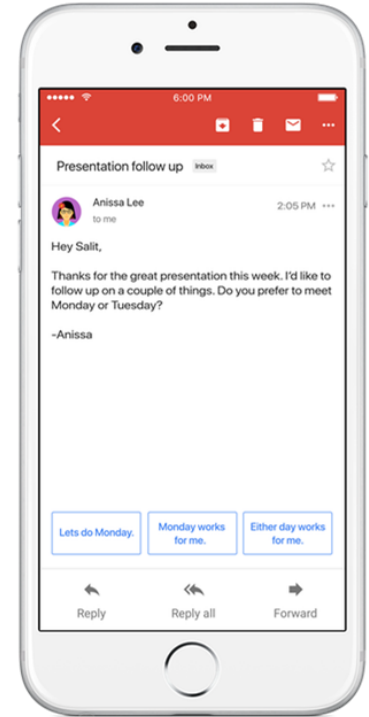
Enable a mobile workforce

With smart applications



Quick Access

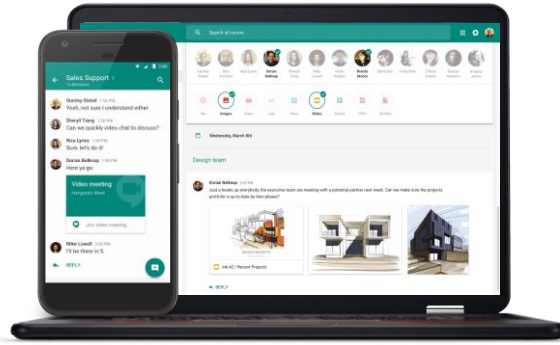
Predicts the docs you need



Gmail Smart Reply

Suggests quick responses to your messages

Teams stay
connected
sharing ideas and
improving
how they work



Hangouts Chat

A constant stream
of communications



Jamboard

Whiteboard re-
imagined for the
Cloud

How councils go
Google

Proven approach

Designed to provide customers with a simple framework for technical and business change

Customer and CTS strategy workshop



Explain methodology and begin to plan the approach

Implement the required tools, content, people and process



Provide the right
tools
to transfer data and
manage G Suite

cloudmigrator

cloudmanager



23,633 domains



83 billion items



5.94 Petabytes



81 countries

Process used
with success
across all areas of
government



What our customers have said



MANCHESTER
CITY COUNCIL

“With the help of CTS, our employees have embraced G Suite and it’s improved the entire organisation’s way of working in the best way possible. The deployment couldn’t have been more successful, and we now look forward to the significant savings it’s generating for us, to make better changes for the people of Manchester.”

**Bob Brown, CIO,
Manchester City Council**



“Working with CTS has been an absolute joy so far in our G Suite project. They are a well organised, can-do outfit with bags of energy and enthusiasm. We feel we’re in safe hands on the technical side and our own IT staff are full of confidence in the project and seem renewed and refreshed. We are convinced the Google platform is a big digital culture carrier, and will deliver great productivity gains and closer collaboration. CTS being involved gives me peace of mind during a transformation that we know we need to get right!”

**Paul Brewer, Head of Digital and
Resources at Adur and Worthing
Councils**

Take to the Clouds; The Manchester City Council Story



2016 Manchester City Council **strategy** any device, anytime, anywhere

MCC's office and email systems were on premise legacy platforms

Aim to deliver cost effective, resilient, secure, digital solution to empower & bring employees, residents & partners together

Target platform aims: Communication, Organisation, Digital Productivity

- Email/Calendar/Messaging
- Digital Office productivity - creation, editing & collaboration
- Ability to enable a true agile workforce
- Increase digital skills

What made this **project** different from others?

Fast paced project

True collaborative partnership

MCC's first large scale move to the cloud

Thinking differently - outside of the box

Trained Google guides

Embraced Google delivery styles & techniques

Partner support for floor walking

A video from
Manchester
as they 'go
Google' with
CTS

What were the **benefits** for Manchester?

Digital inclusion - expedited Universal Access

Use of Hangouts - reduced travel time

Browser based solution - enabled agile working

Efficiency savings (to Manchester CC)

What made going **Google** such a **success**?

Senior leadership & partner had the ambition and drive to work collaboratively

Engaging end users to ensure they feel fully involved throughout the project

Customer Success Manager from CTS
Networking & Sharing best practice - Public Sector and Industry Meetups

Choosing the right technology

What Manchester thought after the project

“With the help of CTS, our employees have embraced G Suite and it’s improved the entire organisation’s way of working in the best way possible. The deployment couldn’t have been more successful, and we now look forward to the significant savings it’s generating for us, to make better changes for the people of Manchester.”

Bob Brown, CIO, Manchester City Council, UK

“Using the CTS change management methodology was really useful. Being able to use a proven methodology that had been used in other deployments made it really relatable.”

Elizabeth Rand, Universal Technology Programme Manager, Manchester City Council, UK

“When we moved over to Google it was a massive improvement on what we currently had. It was a lot more efficient, easier to be organised and just easier to use”

Matt O’Halloran, MCC End User

Beyond just
collaboration
With Google and CTS

Working on concepts with CTS

Social care - Sending the right care assistant not the nearest

Applying IoT case studies to see who needs care

Housing, Refuse, Traffic...

Cost savings from moving existing Data Center servers to the Cloud

Thank you and questions