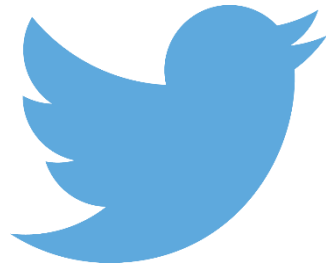


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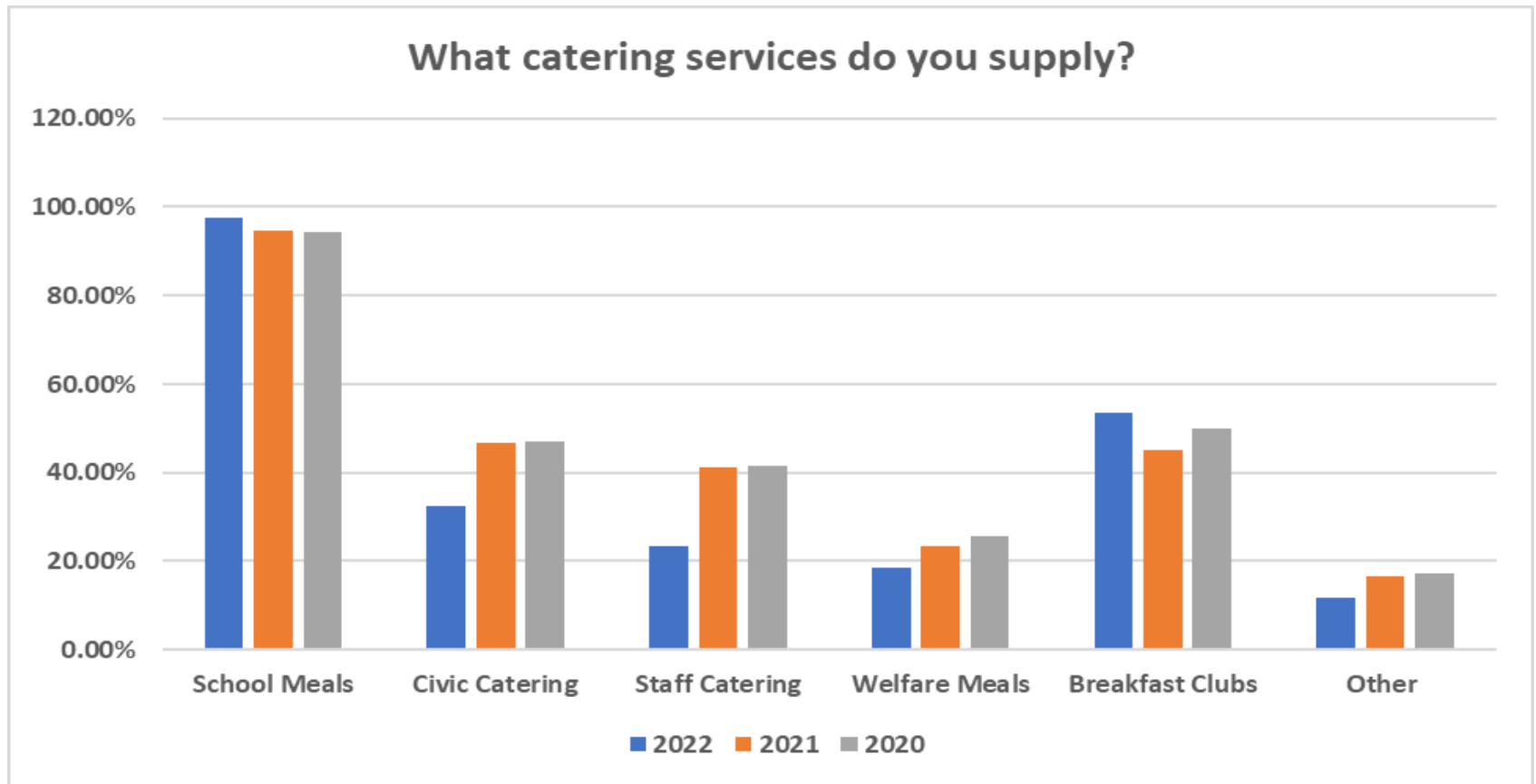
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# Challenges and Opportunities in FM, Catering and cleaning

# APSE State of the Market Catering



# Scope of the service



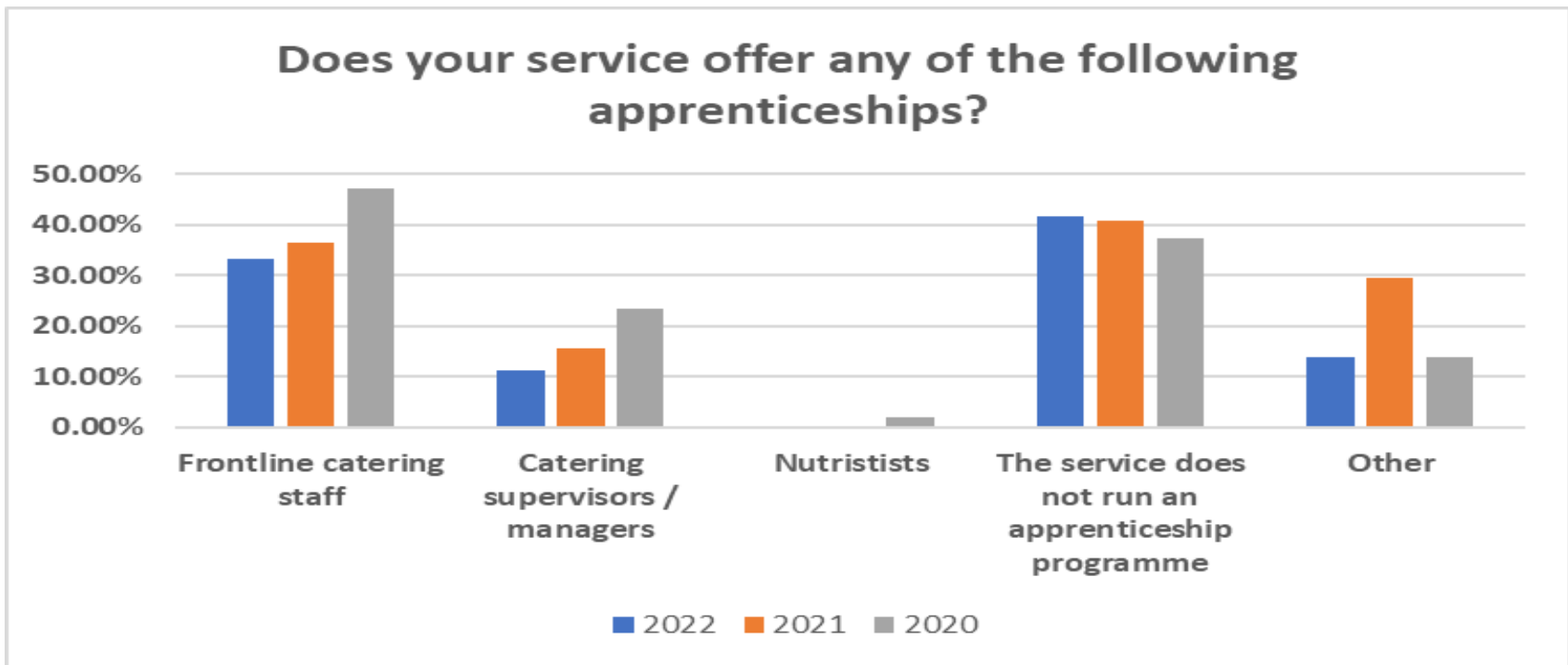
# Pay

- 82.50% pay the higher Living Wage
- 55.26% state as at April 2021 basic hourly rate is £9.50-£10.00
- 20.00% state as of April 2022 basic hourly rate will be £10.00-£10.50

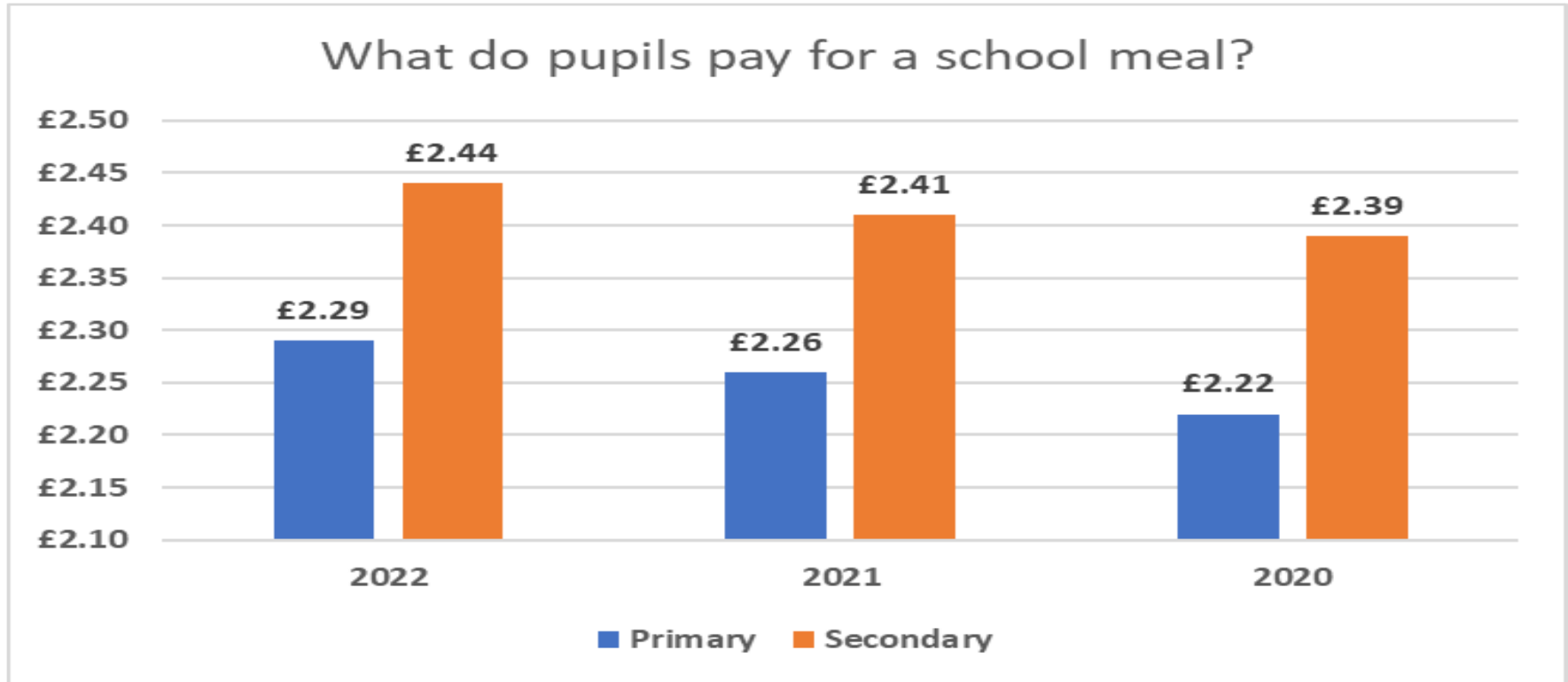
# Lower spine

- Scp 1 - £9.50
- Scp 2 - £9.60
- Scp 3 - £9.79
- Scp 4 - £9.99
- Real Living Wage £9.90 and £11.05  
London rate

# Apprenticeships



# School meal prices





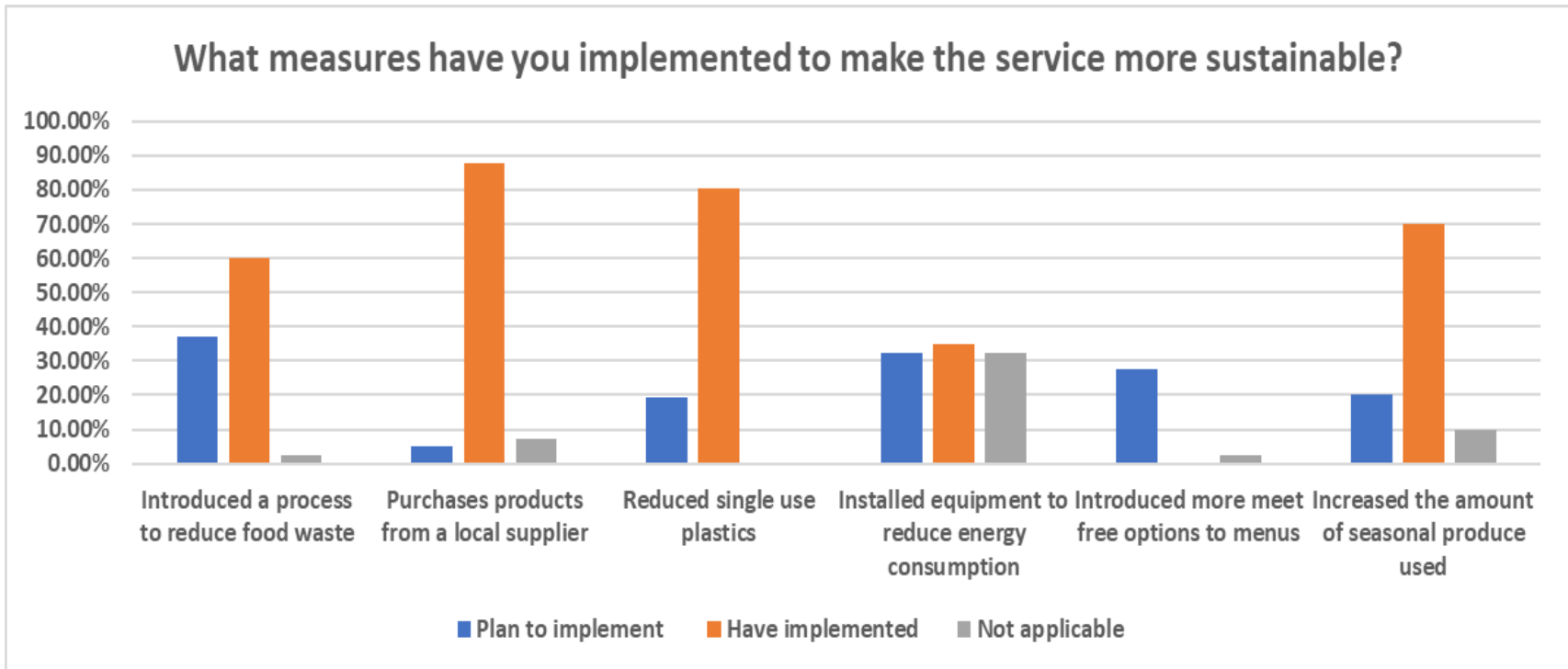
# The Brucie...

- The lowest primary school meal £1.90
- The lowest secondary school meal £1.95
- The highest primary school £2.60
- The highest secondary £2.80
- 69.23% reported that the price had stayed the same and
- 23.08% advised that the price had increased by 0-20%.

# Mitigating the impact of food price rises

	2022	2021	2020
Worked with suppliers	89.47%	87.04%	93.33%
Increased the use of seasonal produce	44.74%	40.74%	46.67%
Introduced meat free days	50.00%	38.89%	38.33%
Reduced the options available	21.05%	33.33%	28.33%
Decreased portion sizes	5.26%	3.7%	5.0%
Other (please specify)	10.53%	14.81%	15.0%

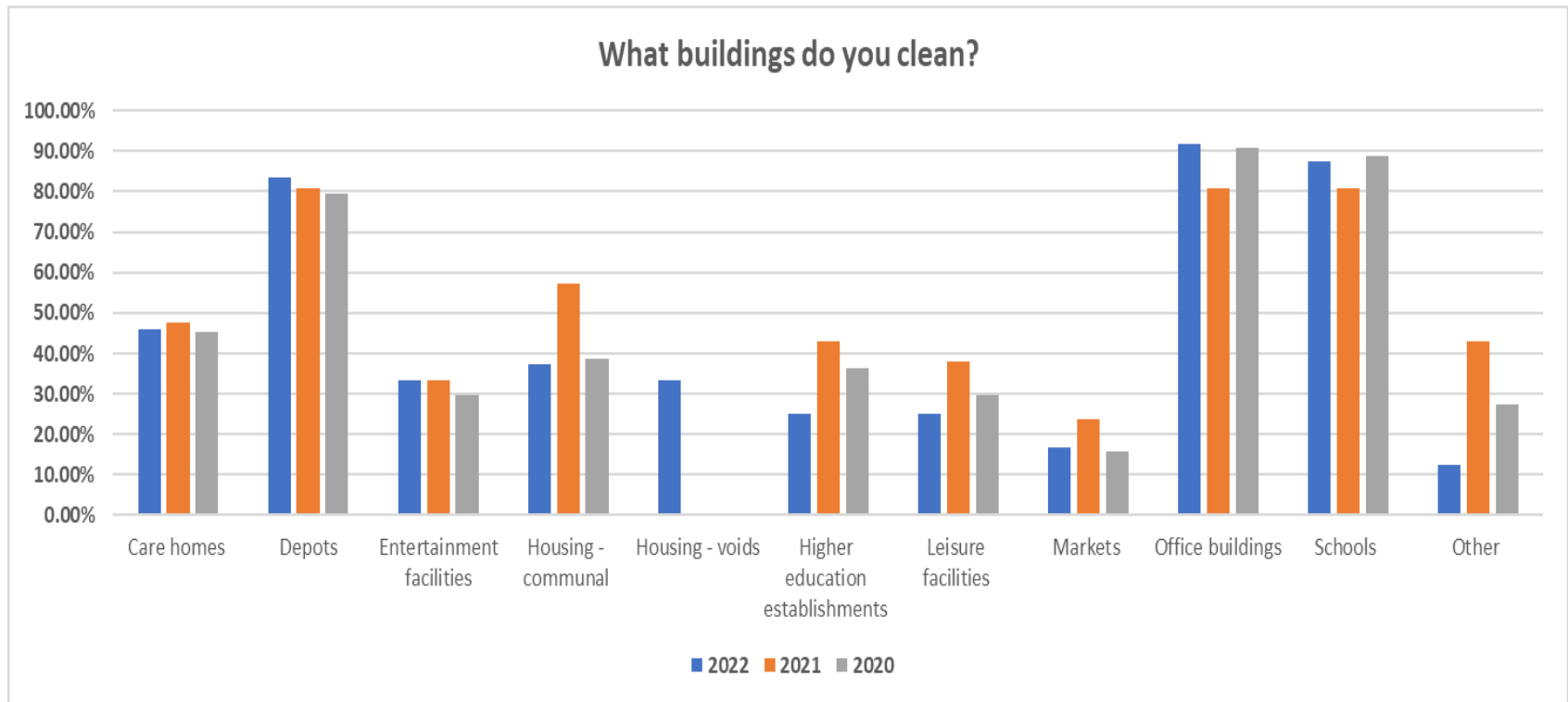
# Sustainability



# APSE State of the Market Building Cleaning



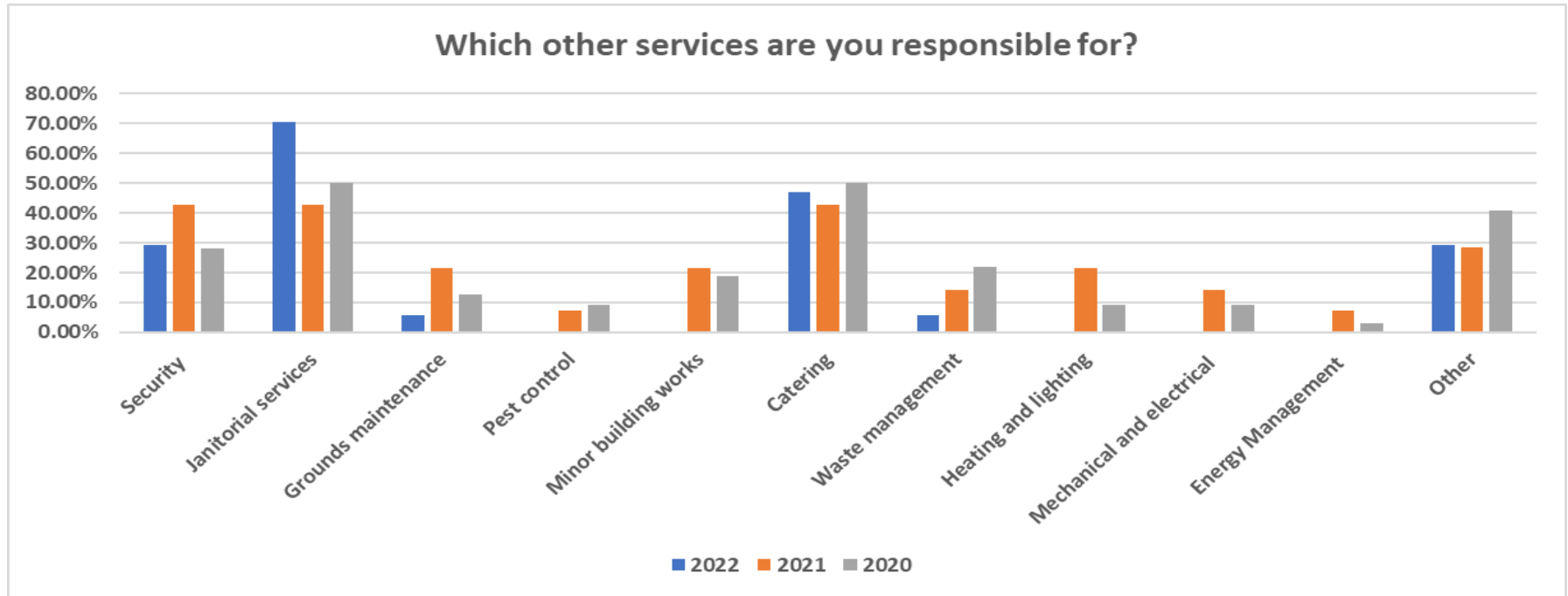
# What buildings does your service clean?



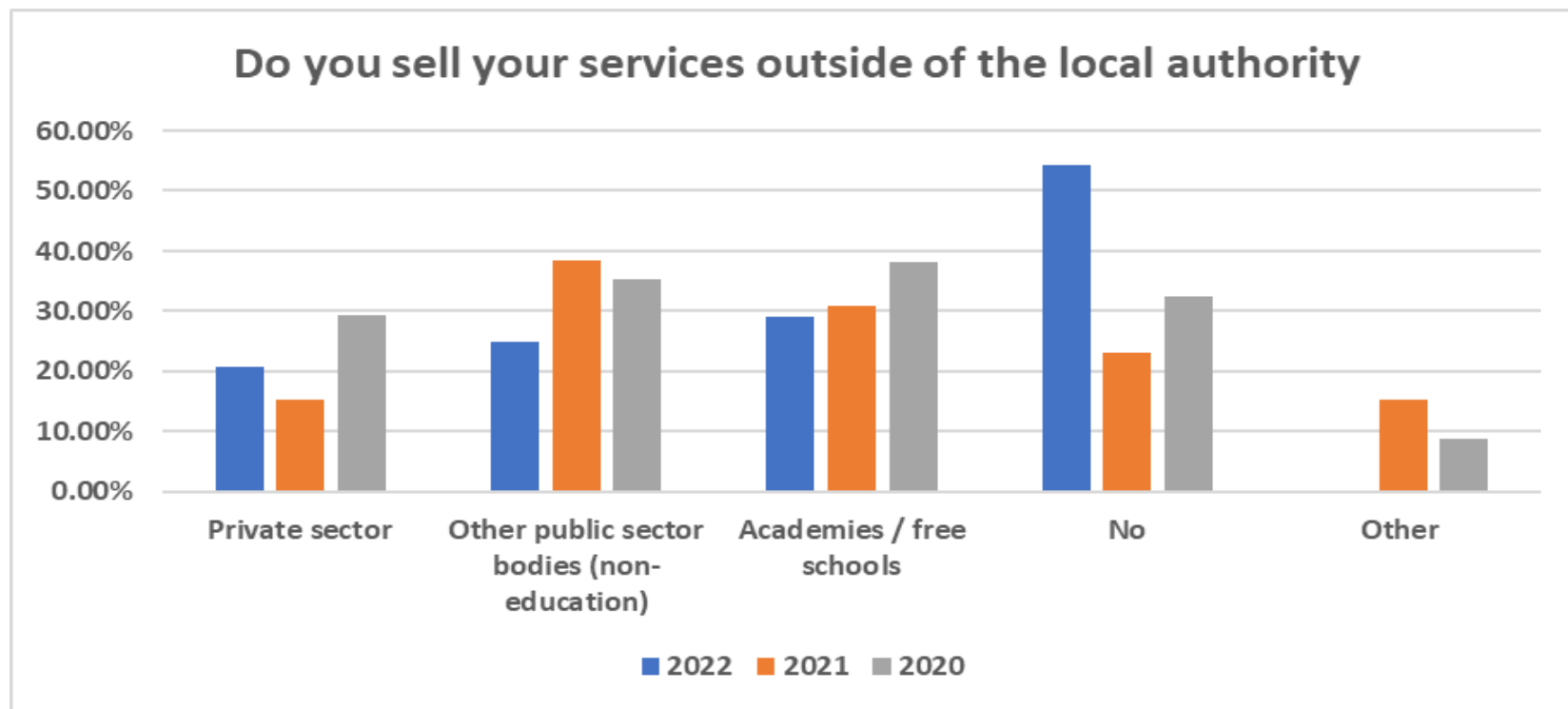
# How are cleaning services organised?



# Responsibility for other services?



# Services outside the LA





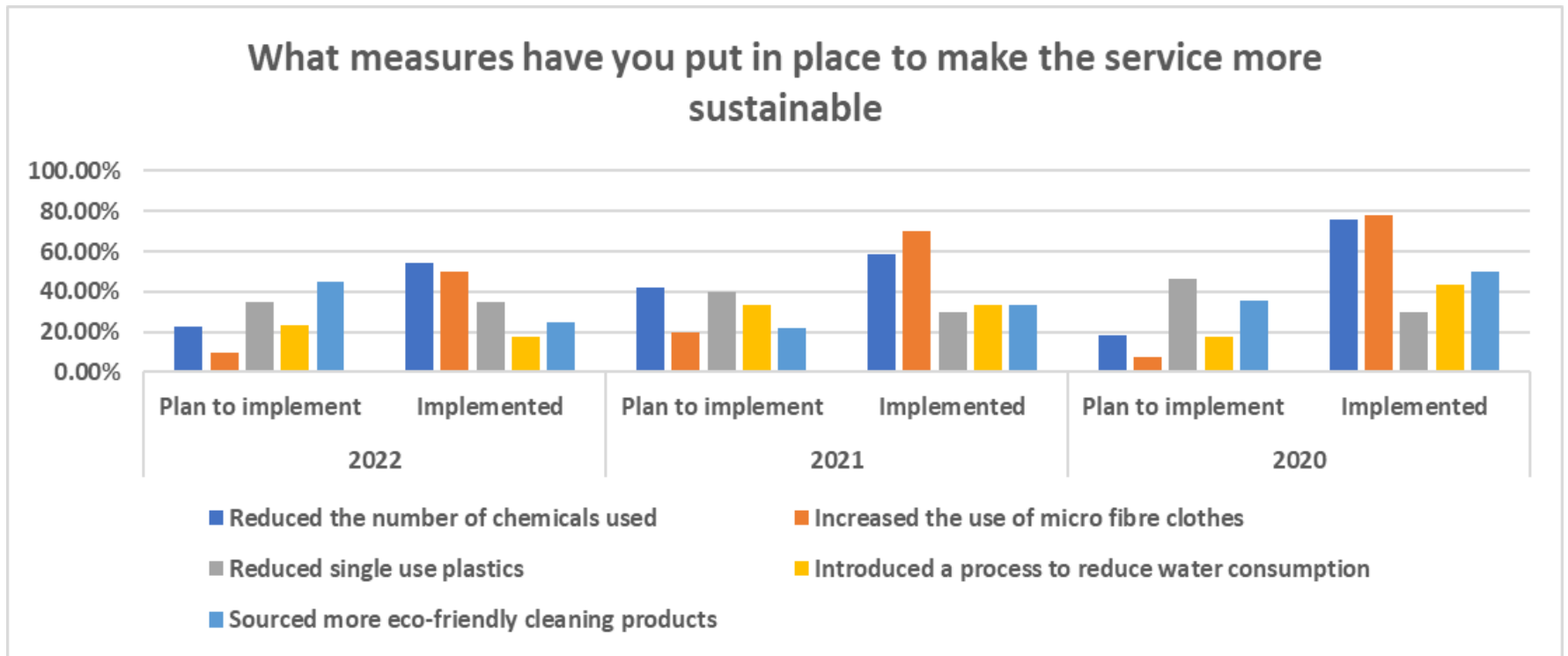
# Price rises



# Pay rates

- 89.47% pay higher Living Wage
- £8.20 lowest rate paid
- £10.22 highest rate paid
- £9.19 average

# Sustainability: Good news





# Levelling Up?

- Physical capital – infrastructure, machines and housing.
- Human capital – the skills, health and experience of the workforce.
- Intangible capital – innovation, ideas and patents.
- Financial capital – resources supporting the financing of companies.
- Social capital – the strength of communities, relationships and trust.
- Institutional capital – local leadership, capacity and capability.

# Levelling Up in Numbers....

- Male life expectancy between areas of the UK grew from 10.0 years in 2015 to 2017 to 11.6 years in 2018 to 2020; for females, it grew from 7.8 years to 9.6 years.
- 4.3 million children live in poverty in the UK
- 46% of children from black and minority ethnic groups live in poverty
- 75% of children growing up in poverty live in working families
- 450,000 fewer kids would live in poverty if child benefit was increased by £10 a week

# The Takeaways.....

- Socially responsible – Living Wage
- Commercial – could we do better on longer term service level agreements?
- Apprenticeships – Community wealth or Social Value objectives?
- Climate Change – positives on sustainability

# Wider role of FM services?

- Beyond price
- Subsidy is not a dirty word!
- ‘Client’ social responsibility – the role of school governors and head teachers
- Integration with local economic outcomes
- FM services are part of the solution not the problem!
- Saviours during Covid!



# **NEW MUNICIPALISM**

Delivering for local people and local economies

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