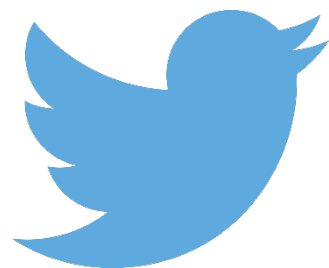




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Welcome to the APSE Commercialisation Network

- Cllr Tracey Dixon, APSE Commercialisation Network Chair

Today's speakers

Session one: Local government finance, furlough and procurement

- Mo Baines, APSE Head of Communications and Coordination
- David Kilduff, Walker Morris LLP

Network discussion – please use the chat facility to indicate your questions

Second two: Looking to the future, revising business plans

- Andy Mudd, Head of APSE Solutions

Network discussion – please use the chat facility to indicate your questions



The financials

- England: £3.4 billion of grants, including pre-COVID-19 business rates relief compensation and the initial £1.6 billion COVID-19 support grant. 16 April announced the deferral of £2.6B of business rates central share payments due to the Government over the next three months. £850 million in social care grants paid in April 2020 rather than monthly in April, May and June
- Scotland: £155 million of Consequentials from the UK Government in full to Councils – welcomed by COSLA as a positive step in the right direction.
- Wales: £95m Consequentials to Welsh Councils
- NI's councils will also get emergency Covid-19 funding of £20.3m from the executive but losing £10.5m a month in income.



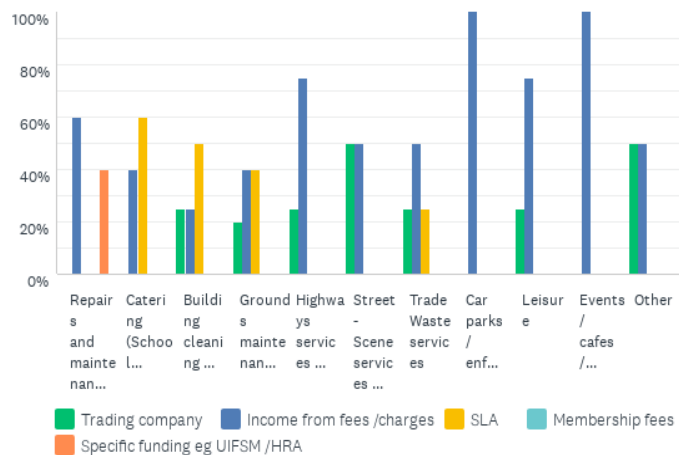
Furlough

- UK wide scheme
- Revised – extended until end of October, part time worker rules, implications on employer contributions
- Issues for council services
- Catering (and cleaning)
- Leisure and Leisure Trusts
- Trading companies or extensive trading operations
- Housing

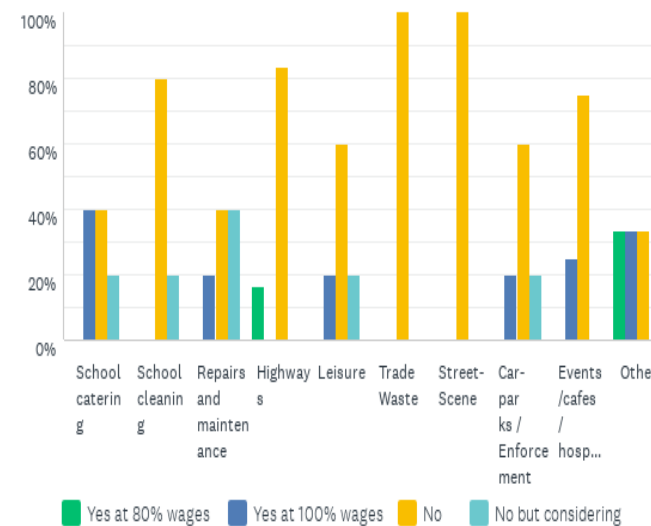


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Q4 Which of the following services do you provide where you rely upon income from third parties eg public sector clients or other bodies such as schools or income from the public paying fees or charges or membership . Please respond whether through a charging arrangement, trading company, or SLA, or a specific funding stream such as universal infant free school meals or HRA.



Q5 Have you used the Furlough scheme in any of the following services?





Income and trading operations

APSE Briefing 20-33

Differences between

- Assets and investment income losses
- Losses from income from fees and charges: eg car parks
- Losses such as membership fees in gyms
- Rental income
- Big ticket items – airports?

Will these be treated differently?



Issues now

- Initial Furlough scheme not fit for 'council' purposes
- Councils forced to increase reliance on income due to funding reductions
- Will it draw out the issues on assets for investment? Will this be curtailed?
- How can we account and share data on the real losses to lobby / advocate with Government?
- Are commercialisation strategies now in peril?



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