

Nexus Vehicle Rental

How Nexus Can Help APSE Members

1st March 2018



NEXUS
Vehicle Rental

The Widest Range of Vehicles

We have access to over **550,000** rental vehicles throughout the UK including:

- **Cars** – standard, prestige and minibus
 - **LCVs** – small vans, SWB, LWB, ELWB, drop sides, tippers, 3.5t
 - **HGVs** – 7.5t, refrigerated and welfare vans, 18t, 26t, tractor units
 - **4x4s** – inc. single & double cab pickups
 - **Specialist** – wheelchair accessible and adapted vehicles
- ✓ Whole market availability, unrivalled coverage, fast response
 - ✓ No Turndowns regardless of surges in demand
 - ✓ Dedicated account manager and comprehensive real time MI

Saving customers up to
20%
in rental costs

any vehicle,
anywhere,
anytime.

550K
Vehicles available
at over **2000**
locations

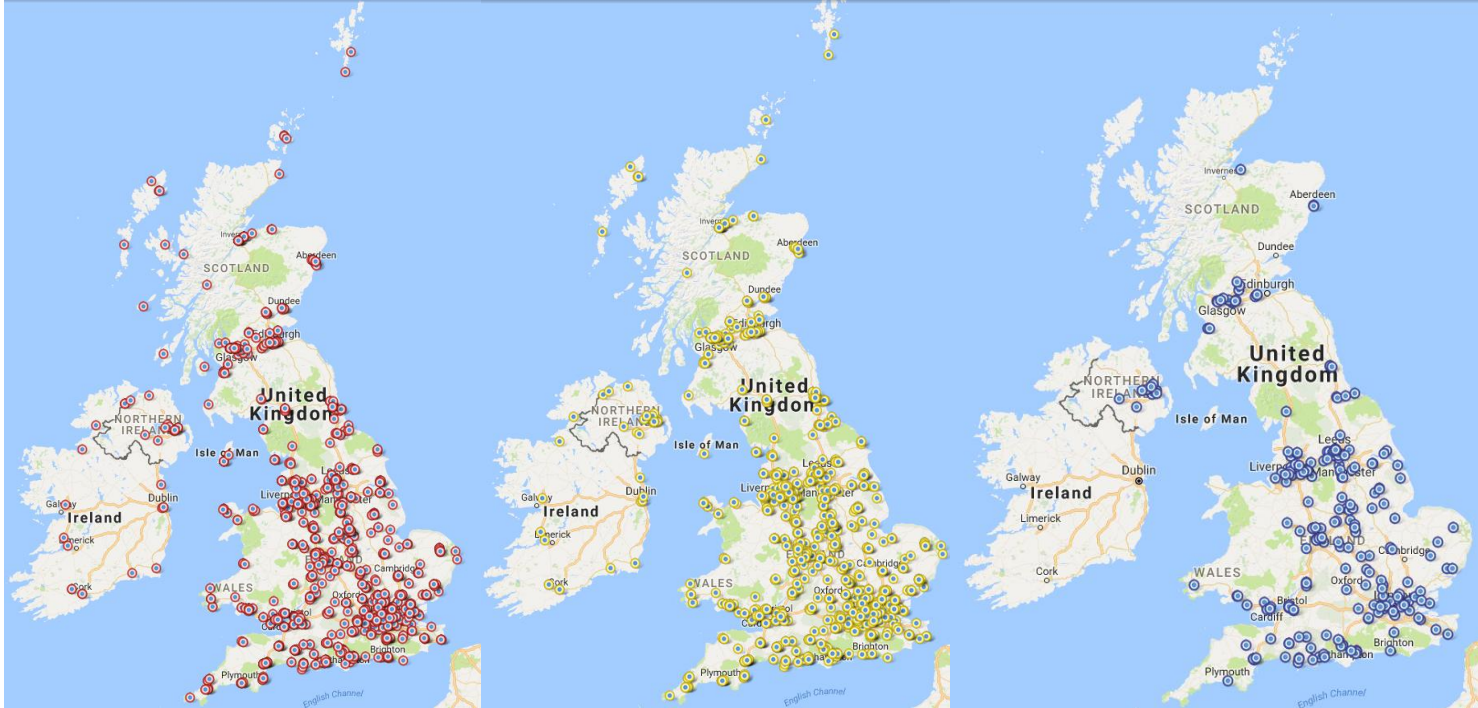


Coverage

CARS

COMMERCIALS

HGV



Systems Capability, Setup & Training

- ✓ **Free** – no charge to use, no transaction fees
- ✓ **Any Time** – 24/7 access to system and support team
- ✓ **Easy to Use** – ‘one click’ experience; book in under 60 seconds
- ✓ **Quick** – extend, re-book and cancel bookings in seconds
- ✓ **Expert Training** – face to face training on site or via webex, and detailed user guides, to meet your rental team’s needs
- ✓ **Gain Clarity** – in depth MI and reporting at your fingertips
- ✓ **Take Control** – accurate invoicing and billing in one place
- ✓ **Customisable** – white label solution; bespoke developments
- ✓ **Complete Visibility** – of damage claims and customer service
- ✓ **24/7 Support** – backed up by dedicated UK call centre



Damage & Fines Processes

- **PCN Management** – paid on receipt to avoid unnecessary costs; MI down to cost centre & driver level to identify trends.
- **Full Claim Management** – transparent, simple process handled by dedicated in-house team
 - ✓ **Thorough Validation** – claim evidence, liability and repair costs verified before claims are invoiced to you, via IRIS
 - ✓ **Thatcham Technology** – industry recognised damage assessment tool, used by Smart Repair trained team
 - ✓ **Interactive** – view / download pictures and documentation to substantiate claims as paperwork becomes available
 - ✓ **Auditable** – manage claim progress / disputes online
 - ✓ **Successful** – we close over 800 damage claims per month and on average save clients 38% each year.



Supplier Management

- ✓ **Service Level Agreements** – in place with all of our suppliers
- ✓ **Continuous checks and improvements** – run all through the year to ensure you receive the best results; audited annually
- ✓ **Dedicated Head of Supply Chain** – assists with any issues and ensures that you receive the vehicles you need
- ✓ **Depth of coverage** – using Nexus gives you unlimited access to over 200 major and specialist suppliers across the UK



Implementation Plan

- ✓ **Dedicated Implementation Manager** – oversees setup, working with client and Nexus internal teams
- ✓ **System Demo** – review functionality & bespoke requirements
- ✓ **Kick Off Meeting** – to review scope, processes and system / support needs to deliver excellent service from day one
- ✓ **Tailored Implementation Plan** – shared to prepare for go live
- ✓ **Stakeholder Workshops** – mapping rental parameters, authorisation requirements, user profiles, IT dev requirements
- ✓ **Regular Progress Updates** – calls / meetings as desired
- ✓ **Booker & Driver Setup** – permission based access levels
- ✓ **Prepare Comms Plan** – scheduled plan ahead of transition
- ✓ **UAT & Training** – full IT testing and user training delivered
- ✓ **Contract and Implementation Sign Off** – prior to go live



Seamless Migration of Hires

With supply partnerships covering the whole UK, backed by our system capability, hire migration is easy to manage:

- ✓ **Live Hire Analysis** – what is on rent, where and with whom
- ✓ **Rental Data Transfer** – from existing system (if possible), to IRIS for historical visibility and reporting
- ✓ **Supplier Liaison** – avoiding unnecessary changeovers by working with the client and our network to transfer bookings
- ✓ **Contract Closure** – final billing, fines and damage wrap up
- ✓ **Dedicated Support** – supply chain, implementation and operational team support, led by senior management



Trusted by...

Iceland

DEBENHAMS



Specsavers

Computacenter



Dŵr Cymru
Welsh Water



LeasePlan

HSS Hire

Alphabet

carillion

PEUGEOT

Safe
Safe
UK

Hertz



AGGREGATE
INDUSTRIES

SRCL

DIAGEO

LookersLeasing



Balfour Beatty


PerfectHome
www.perfecthome.co.uk



VOLKSWAGEN FINANCIAL SERVICES
UNITED KINGDOM

PERSIMMON





SYSTEM DEMO



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Nexus Vehicle Rental

To discuss all of your vehicle requirements, you can contact us on: 07798 895423



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