



APSE NI AGM

Ballymena

3 July 2015

Association for Public Service Excellence
www.apse.org.uk
Email: enquiries@apse.org.uk



APSE Northern Ireland AGM

Paul O'Brien
Chief Executive, APSE

Outline



- Business plan
- The Ensuring Council
- Research programme

Business Plan



- A louder more influential voice
- Research, media and advocacy
- To promote the Ensuring Council
- Growing and expanding our core services by 15 to 20%
- 6 integrated business strands working together to deliver 2014 to 2017

What does APSE do?



www.apse.org.uk

Issues



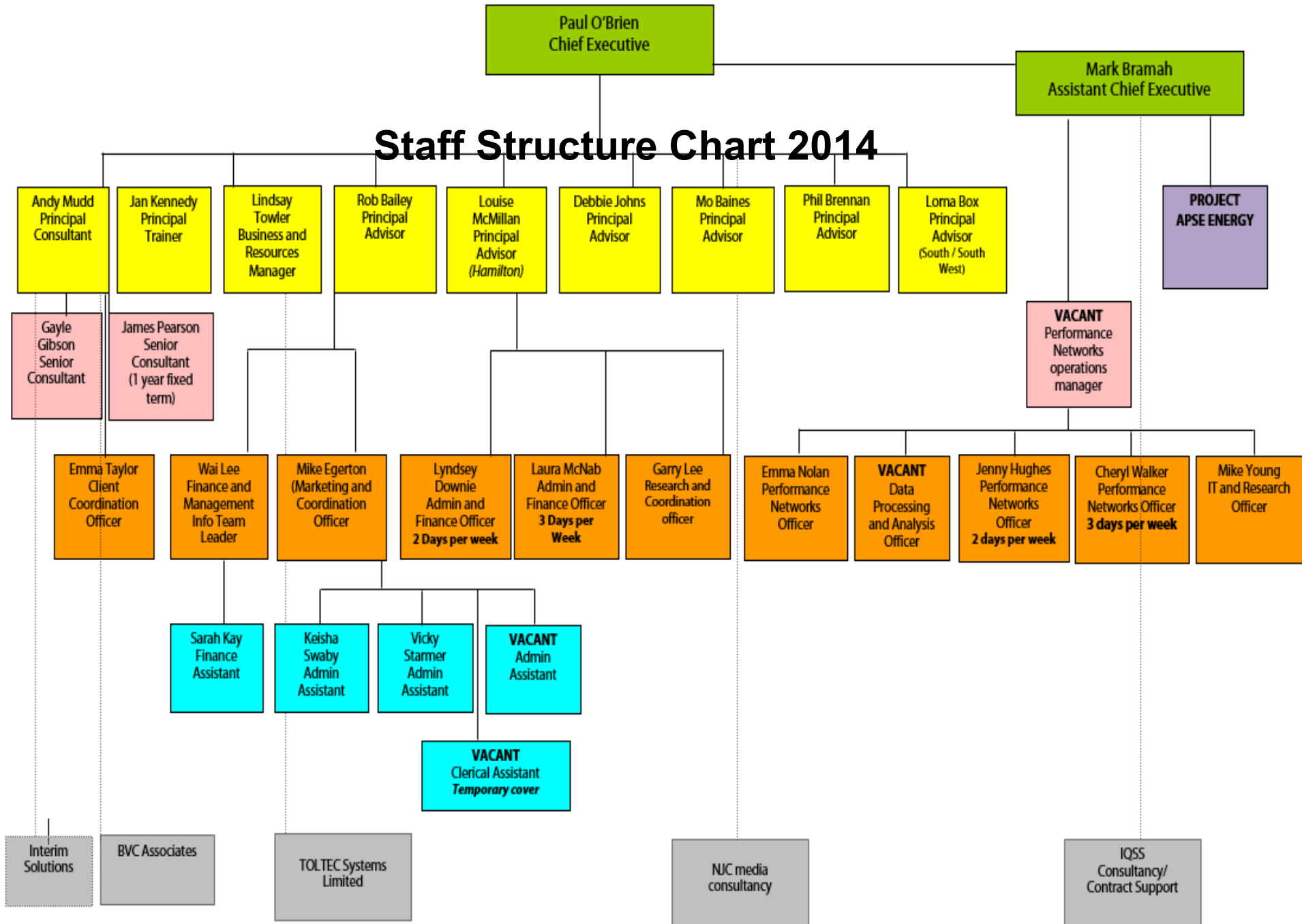
- Capacity and capability
- Growth
- Communication
- Infrastructure
- Culture
- Membership



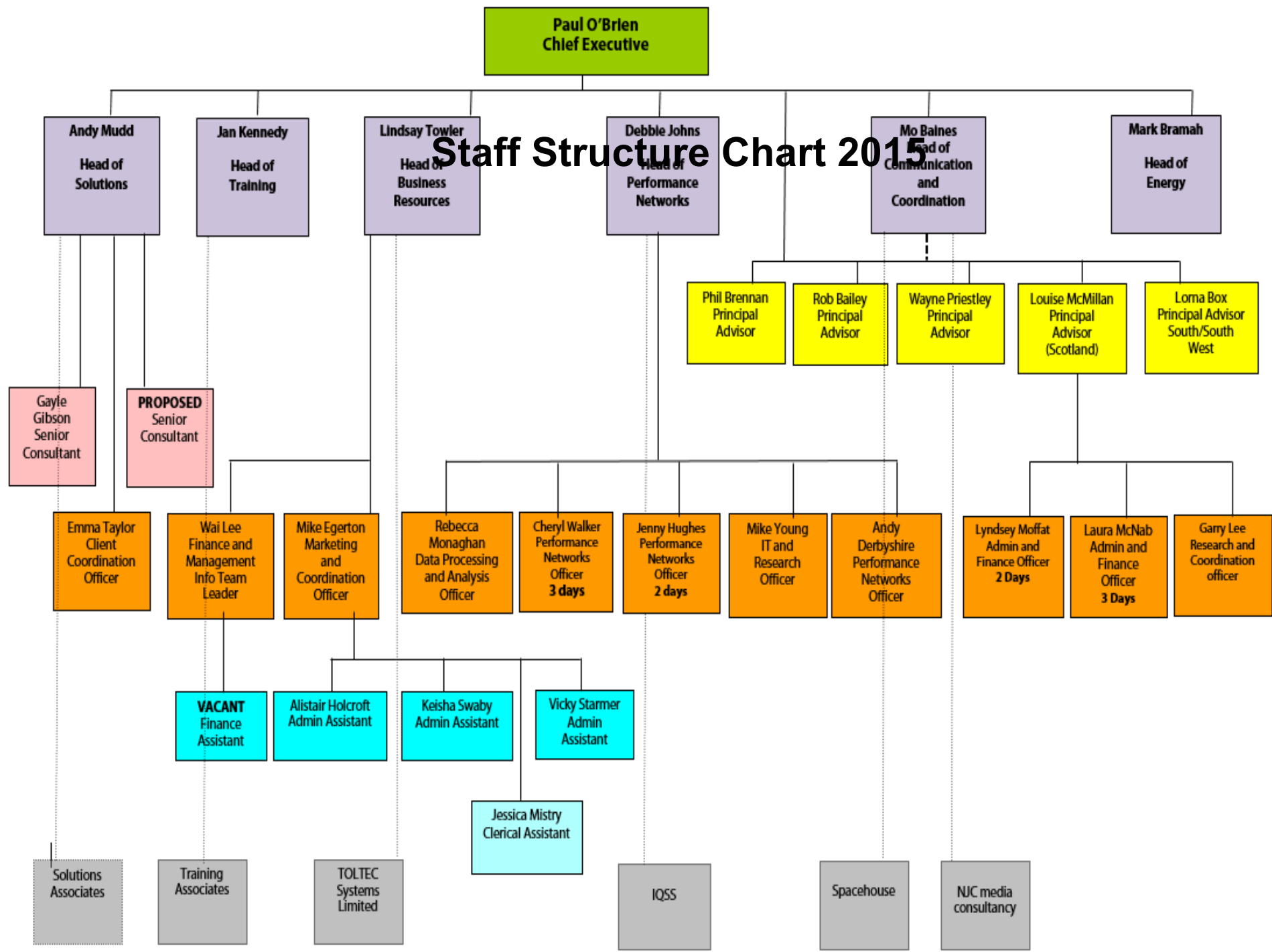
Achievements

- Restructure
- Research programme
- Communications
- Membership
- IIP Bronze Status
- Launch APSE Energy
- IT infrastructure replaced
- 10% growth across services
- £3.3m turnover

Staff Structure Chart 2014



Staff Structure Chart 2015



Paul O'Brien
Chief Executive

Andy Mudd
Head of Solutions

Jan Kennedy
Head of Training

Lindsay Towler
Head of Business Resources

Debbie Johns
Head of Performance Networks

Mo Baines
Head of Communication and Coordination

Mark Bramah
Head of Energy

Gayle Gibson
Senior Consultant

PROPOSED Senior Consultant

Emma Taylor
Client Coordination Officer

Wai Lee
Finance and Management Info Team Leader

Mike Egerton
Marketing and Coordination Officer

Rebecca Monaghan
Data Processing and Analysis Officer

Cheryl Walker
Performance Networks Officer
3 days

Jenny Hughes
Performance Networks Officer
2 days

Mike Young
IT and Research Officer

Andy Derbyshire
Performance Networks Officer

Lyndsey Moffat
Admin and Finance Officer
2 Days

Laura McNab
Admin and Finance Officer
3 Days

Garry Lee
Research and Coordination officer

VACANT Finance Assistant

Alistair Holcroft
Admin Assistant

Keisha Swaby
Admin Assistant

Vicky Starmer
Admin Assistant

Jessica Mistry
Clerical Assistant

Solutions Associates

Training Associates

TOLTEC Systems Limited

IQSS

Spacehouse

NUC media consultancy

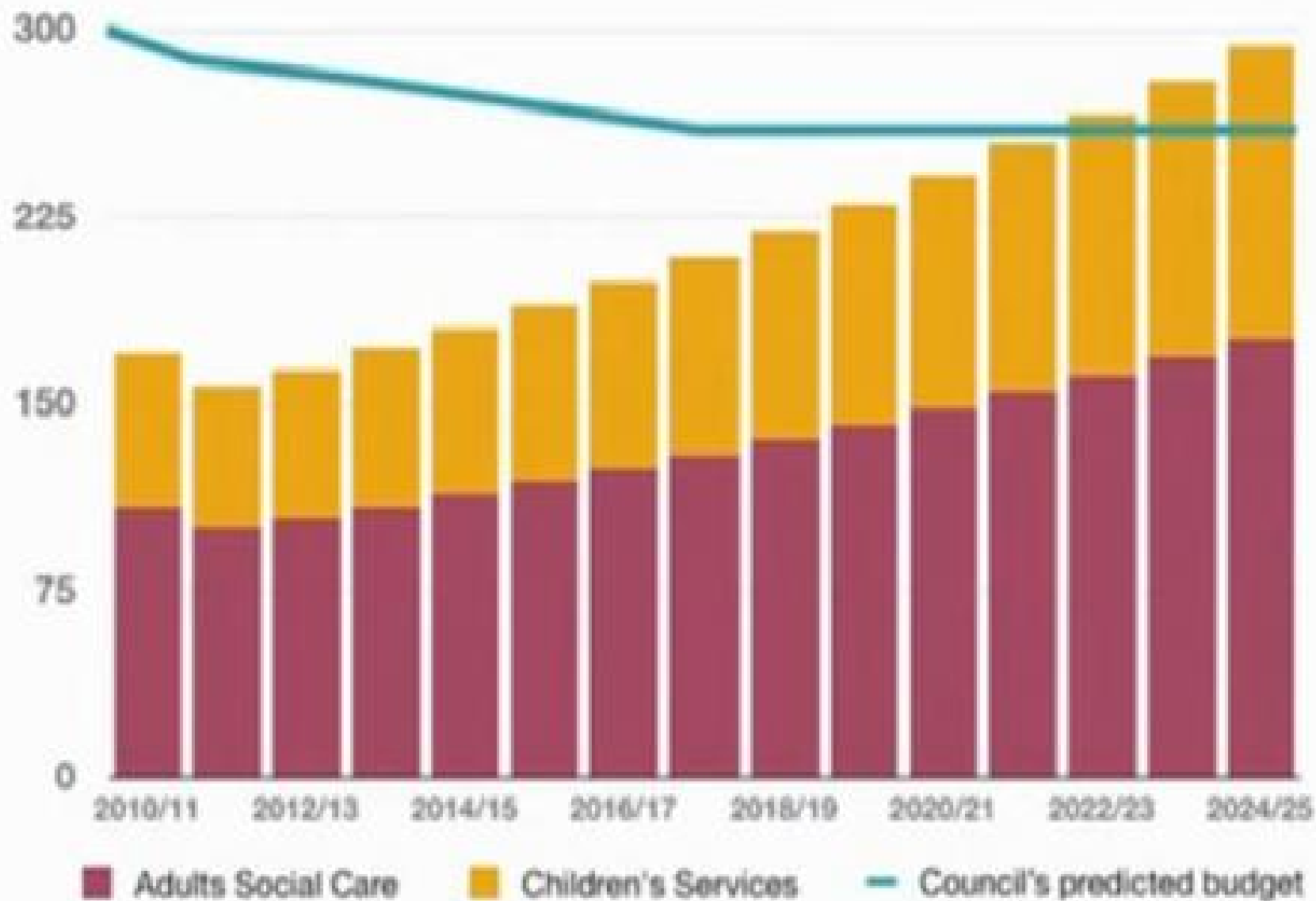


The road to 2020

A manifesto for the Ensuring Council



The 'Graph of Doom'



What will local government look like in 2020?

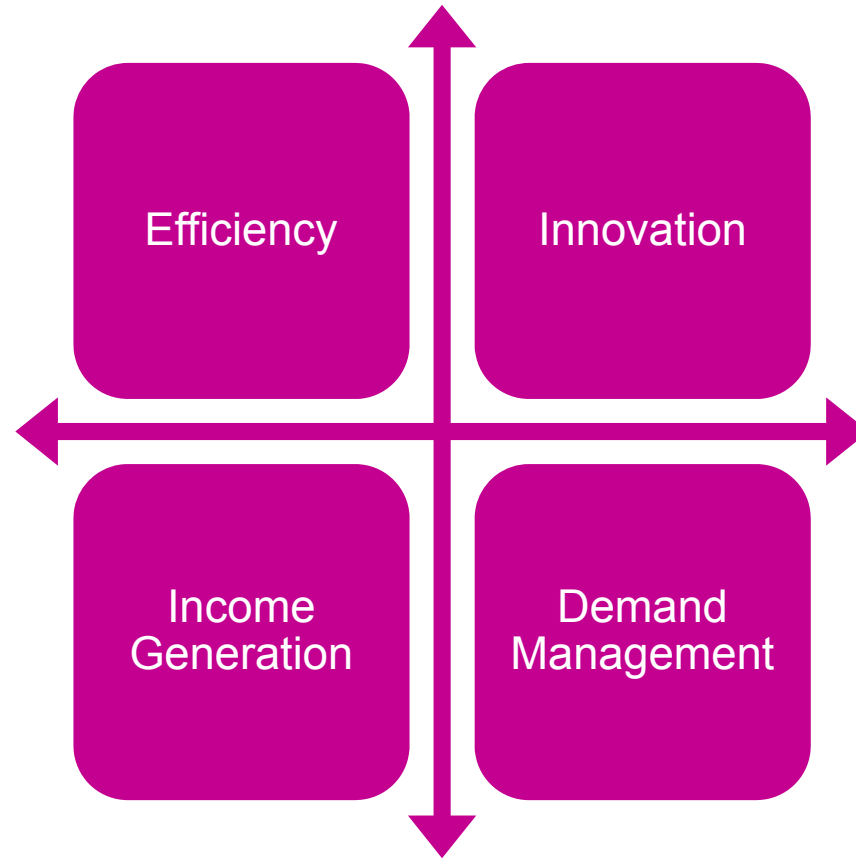


Defining an Ensuring Council

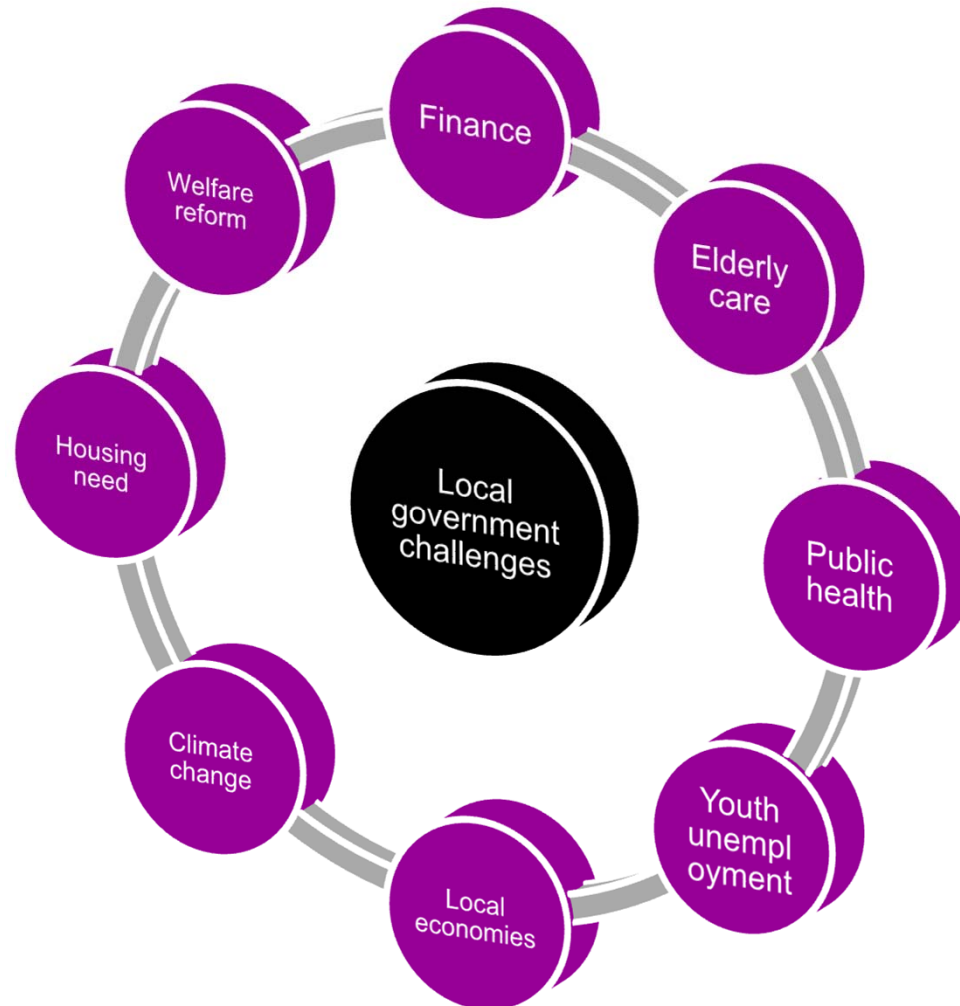


- Exercising stewardship
- Retaining core capacity
- Municipal entrepreneurship
- Collaboration not competition
- Primacy of politics
- Promoting social justice

The pillars of excellence



Public policy challenges



APSE and De Montfort University Research Programme 2014/15



APSE and De Montfort University Research Programme



Upcoming research...

Three purple rectangular banners with horizontal lines, each featuring the APSE logo in the top right corner and research titles in white text:

- The future of local government finance**
- The value of school meals to public health**
- Waste: A brave new world**

Three red rectangular stamps with a distressed, ink-like border, each containing the text 'IN PROGRESS' in a bold, sans-serif font, arranged in a diagonal line from bottom-left to top-right.

APSE and De Montfort University Research Programme



Upcoming research...

Governance under austerity
An international comparison study funded by ESRC, in conjunction with De Montfort University

Green and inclusive local devolution
The role of the ensuring council in sustaining a fragile economic recovery, a proposal from Infranglis

APSE Wales alternatives to reorganisation

COMING SOON

Nudge, budge; reduce
Implementing behaviour change and demand management strategies in local council services, discussions ongoing with NELN

COMING SOON

Performance and transformation in local government
The case for evidence based decision making, discussions ongoing with public intelligence

COMING SOON

The Ensuring Council and the workforce
APSE Northern with De Montfort University

COMING SOON

COMING SOON

COMING SOON

Louder more influential



apse

Housing the nation

Ensuring councils can deliver more and better homes

Councils say new planning rules hinder cheap housing

Changes make it easier for developers to duck commitment to build affordable homes

Property policy: Push to simplify and speed up decisions

WE ARE THE BANK INVESTING IN OUR CLIENTS' FUTURE

Regulator warning
Office for National Statistics

Core services



- Performance networks
- Solutions
- Training
- Membership resources
- Business resources
- Energy

Association for Public Service Excellence

Income and Expenditure Account
for the year ended 31 March 2015

Income	Note	APSE £	APSE Energy £	APSE Solutions £	APSE Training £	Performance Networks £	Total 2015 £	Total 2014 £
National membership fees		586,360	76,033	-	-	710,555	1,372,948	1,259,596
Approved partners		14,035	-	-	-	-	14,035	28,100
Seminar income		395,964	28,634	-	-	61,319	485,917	452,595
Consultancy and training income		-	105,472	1,129,471	183,076	2,250	1,420,269	1,257,698
Special projects income		31,000	-	-	-	-	31,000	26,569
Publication sales		29,433	-	-	-	-	29,433	27,377
Miscellaneous income		18,085	108	-	-	-	18,193	22,897
Bank interest		19,465	-	-	-	-	19,465	18,005
Total income		<u>1,094,342</u>	<u>210,247</u>	<u>1,129,471</u>	<u>183,076</u>	<u>774,124</u>	<u>3,391,260</u>	<u>3,092,837</u>
Expenses								
Establishment		576,706	110,941	173,352	106,330	349,417	1,316,746	1,194,560
Associates		3,173	102,432	848,560	48,001	24,119	1,026,285	911,986
Seminar costs		253,211	19,782	2,762	-	101,317	377,072	334,761
Meetings		27,100	7,620	300	8,672	2,133	45,825	35,001
Fringe meetings		10,082	-	-	-	-	10,082	9,074
Premises costs		34,127	6,159	9,239	6,065	25,477	81,067	80,892
Office costs		57,492	1,328	2,608	1,634	30,621	93,683	111,945
Printing and photocopying		115,794	280	-	544	63,327	179,945	144,986
Professional fees		15,250	-	-	-	79,911	95,161	101,298
Promotional/advertising		32,378	-	-	346	288	33,012	27,108
Bad debts		14,524	-	2,800	1,831	13,247	32,402	16,605
Depreciation		21,690	-	-	-	10,000	31,690	19,417
Miscellaneous		4,915	239	62	56	24	5,296	9,990
Development and special projects		-	-	-	-	-	-	47,192
Membership retention	4	92,607	-	-	-	-	92,607	74,892
Total expenses		<u>1,259,049</u>	<u>248,781</u>	<u>1,039,683</u>	<u>173,479</u>	<u>699,881</u>	<u>3,420,873</u>	<u>3,119,707</u>
Net surplus/(deficit) for the year		<u>(£ 164,707)</u>	<u>(£ 38,534)</u>	<u>£ 89,788</u>	<u>£ 9,597</u>	<u>£ 74,243</u>	<u>(£ 29,613)</u>	<u>(£ 26,870)</u>

LOCAL SERVICES

LOCAL SOLUTIONS



Contact details

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INVESTOR IN PEOPLE



GB 11409



GB 11132



GB 14074



APSE Northern Ireland AGM

Phil Brennan
Principal Advisor

APSE Members post April 2015



New members

- ABC
- Ards & North Down
- Belfast
- Derry & Strabane
- Lisburn & Castlereagh
- Mid & East Antrim
- Newry & Mourne, Down

In discussions

- Fermanagh & Omagh
- Mid Ulster
- Antrim/ Newtownabbey
- Causeway Coast & Glens

Working with

- LGSC
- NILGA

- Education Boards - EA
- NIHE
- NIPSA

- Engagement with non members

Finance report 2014-15



- Income: £11,389
 - £2,600 - regional membership fees
 - £8,789 - income from events

- Expenditure: £5,581.53
 - £250 – chair’s allowance
 - £4,746.37 – meeting & speaker expenses
 - £585.16 – regional office holder expenses

Finance report 2014-15



• Income	£11,389
• Expenditure	£5,581.53
• Surplus	£5,807.47
• Balance end 2013-14	£5,136.64
• Balance end 2014-15	£11,734.61

Questions

- continue with free events for members?
- suggestions for items to spend on – research, surveys...

Regional activities 2013-14



- Events – Environmental Services - Dungannon; Cemeteries / Crematoria - Lisburn; Performance improvement - Lisburn; First 100 days: Challenges and solutions for new councils - Ballymena
- 38, 26, 54,
- Over 150 attendees – councillors and officers representing all of the new councils.
- Other attendees - DoE, NILGA, NIPSA, academics
- Training Courses – Derry City and Strabane DC - Councillor development workshops; Project Management training
- Public courses - Event management; Supervisory skills for team leaders in frontline services
- Consultancy work – Belfast leisure, NIPSA recruitment

Work plan 2015-16



Regional Meetings

Switching between

- Strategic issues e.g.
 - Procurement
 - Organisational Development/HR
 - Shared Services
 - Social Media
 - Renewable Energy
 - Community Planning
 - Public Health
- Operational issues e.g.
 - Leisure /Sport
 - Environmental Services
 - Planning / Building Control
 - Economic / Community Development
 - Culture
 - Facilities Management
 - e.g. service based improvement, case studies, cost reduction, new approaches, best practice

Work plan 2015-16



Performance Improvement Forums

- By function e.g. environmental services, corporate services...
- Support service improvement
- Performance Improvement duties LGA 2014
- Sector led
- Inclusive

Content of forums

- Tracking performance, frameworks, cost, productivity, quality
 - Identifying measures, definitions
 - Engaging councillors, scrutiny role
 - Benchmarking, comparison, sharing, learning
 - Using data, linking to financial/service planning cycle
 - Reporting - different information for different audiences
-
- Examples of average performance levels from other providers and regions

Work plan 2015-16



Event	Topic	Date
Perf Improvement Forum	Environmental Services	Autumn 15 (September)
Regional Meeting	Strategic / Operational issue	Autumn 15 (October)
Perf Improvement Forum	Corporate Reporting	Autumn 15 (November)
Regional Meeting	Strategic / Operational issue	Winter 15 (December)
Perf Improvement Forum	Cultural Services	Winter 16 (January)
Perf Improvement Forum	Leisure/Sport	Winter 16 February)
Regional Meeting	Strategic / Operational issue	Spring 16 (March)
Perf Improvement Forum	Planning/Building Control	Spring 16 (April)
Perf Improvement Forum	Econ & Comm Development	Spring 16 (May)
Perf Improvement Forum	Facilities Management	Summer 16 (June)
Regional Meeting	Strategic / Operational issue	Summer 16 (July)

Work plan 2015-16

Performance Improvement Forums



- Performance Networks
 - Robust model
 - 17 years of data
 - 180 local authorities currently submitting data
 - Existing members in NI
 - Ideal for NI
 - Promote consistency and benchmarking
-
- The model will be developed to meet the needs of NI local authorities
 - It can be as extensive as demand dictates
 - It will evolve over time as needs change
 - Comparison can be within NI only or with a chosen group of local authorities
 - It is not about league tables but about specific elements of services – cost, quality, productivity...
 - This model will provide a basis for the forums

LOCAL SERVICES

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Contact details

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