

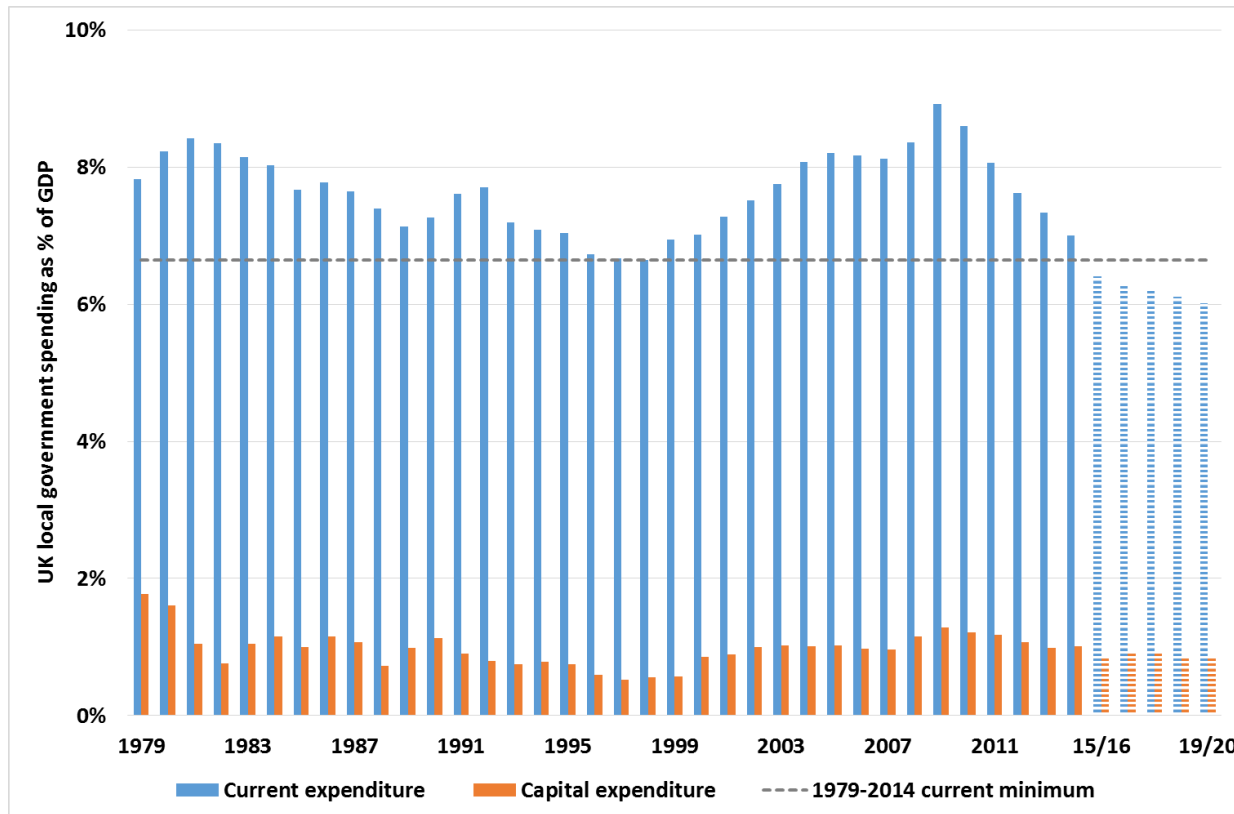


Challenges in local authority facilities catering and cleaning management

Paul O'Brien,
Chief Executive, APSE

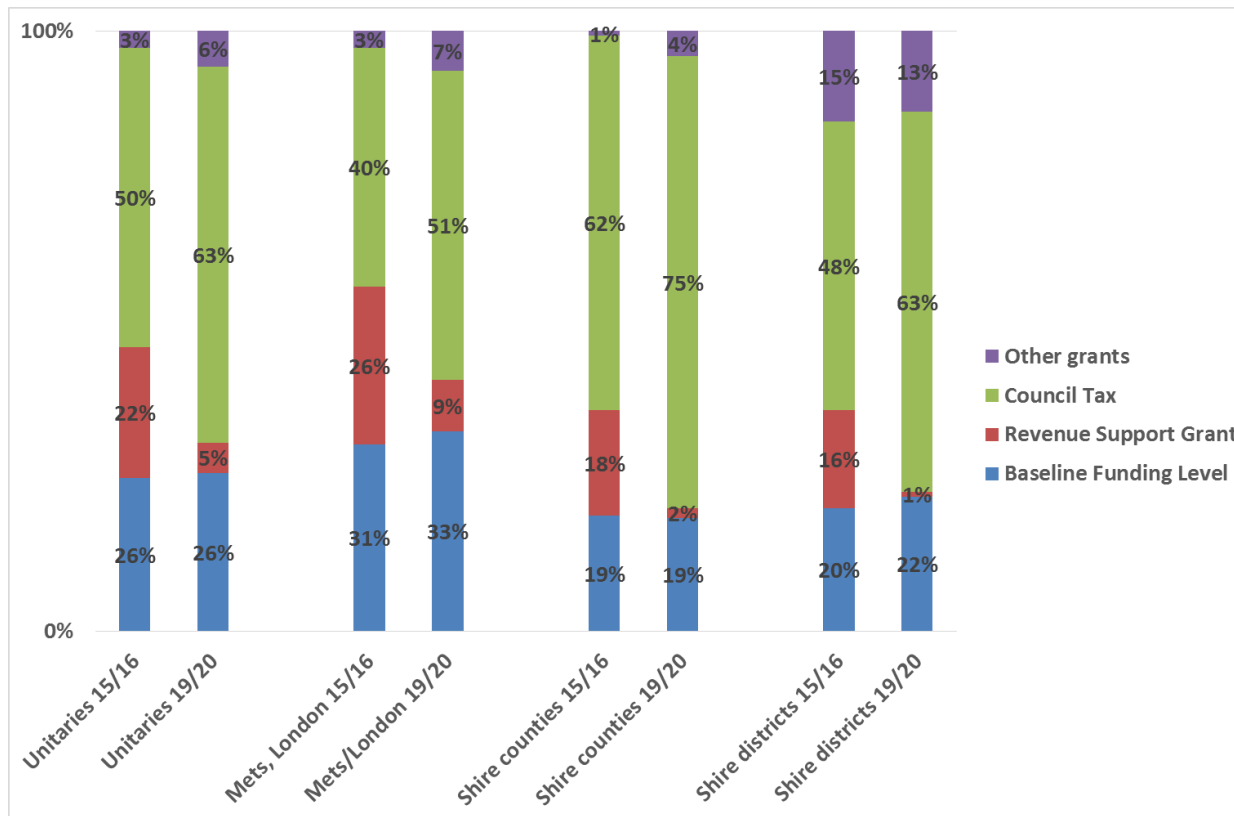


UK local government spending as a share of GDP: current spending, already below the 1979-2014 minimum, is projected to go on falling to 2020

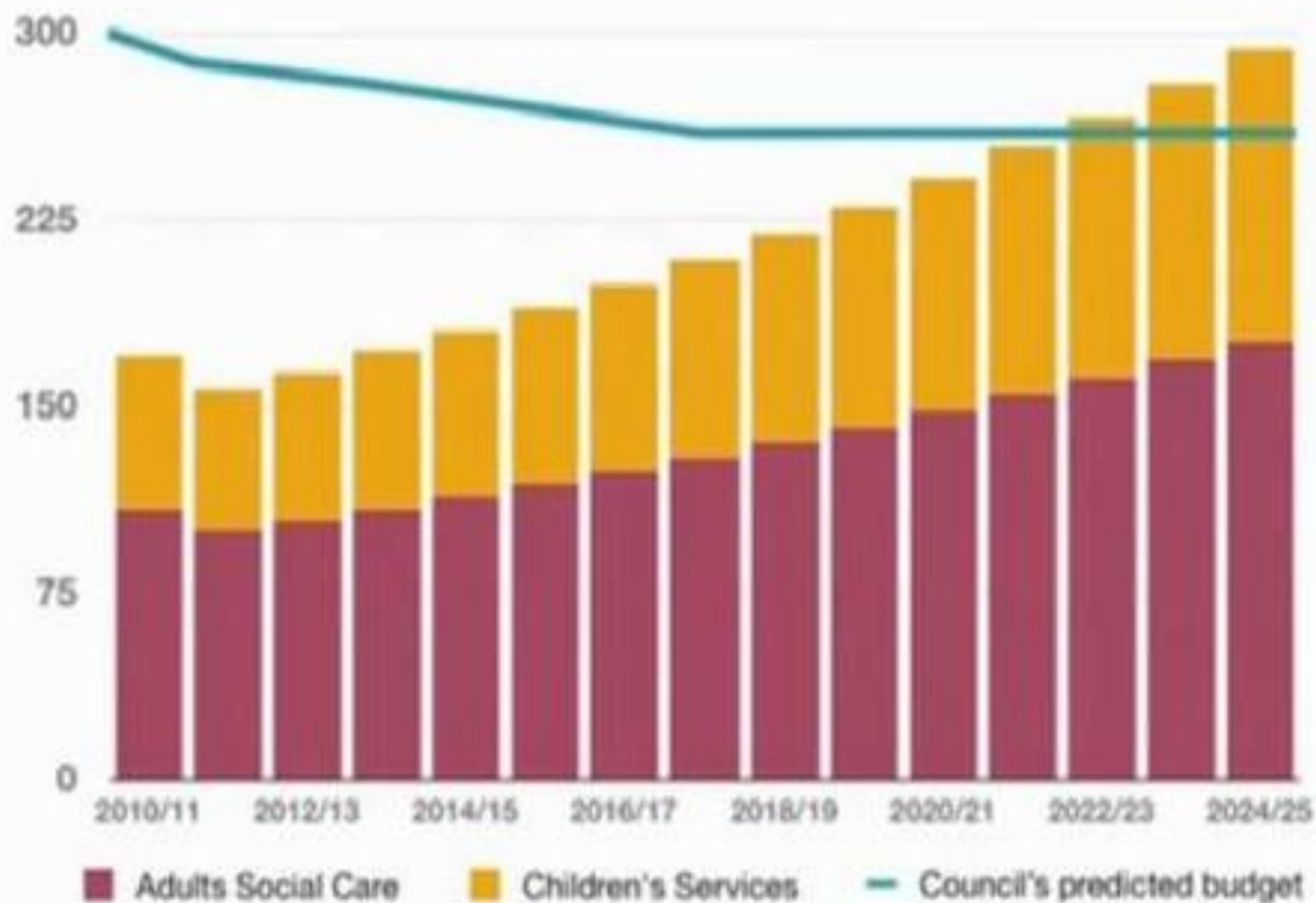




Balance of core spending power 15/16 and 19/20: as RSG shrivels beyond London and the Mets, most LA funding will come from council tax



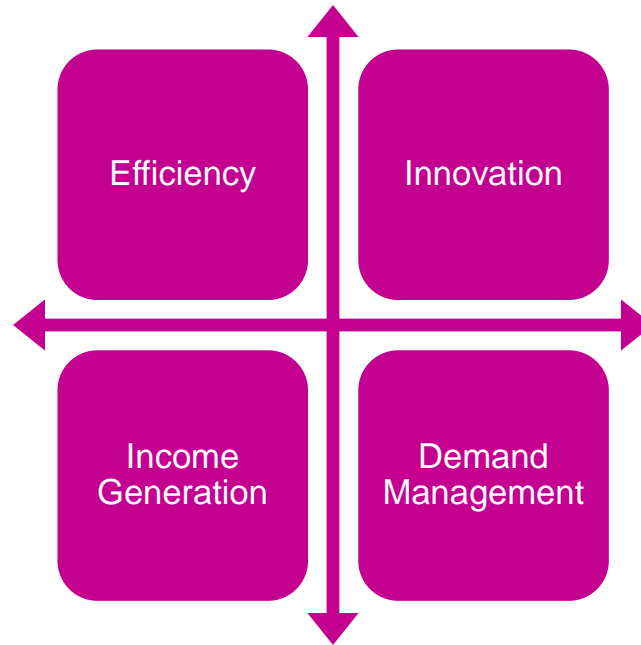
The 'Graph of Doom'



What will local government look like in 2020?



The pillars of excellence

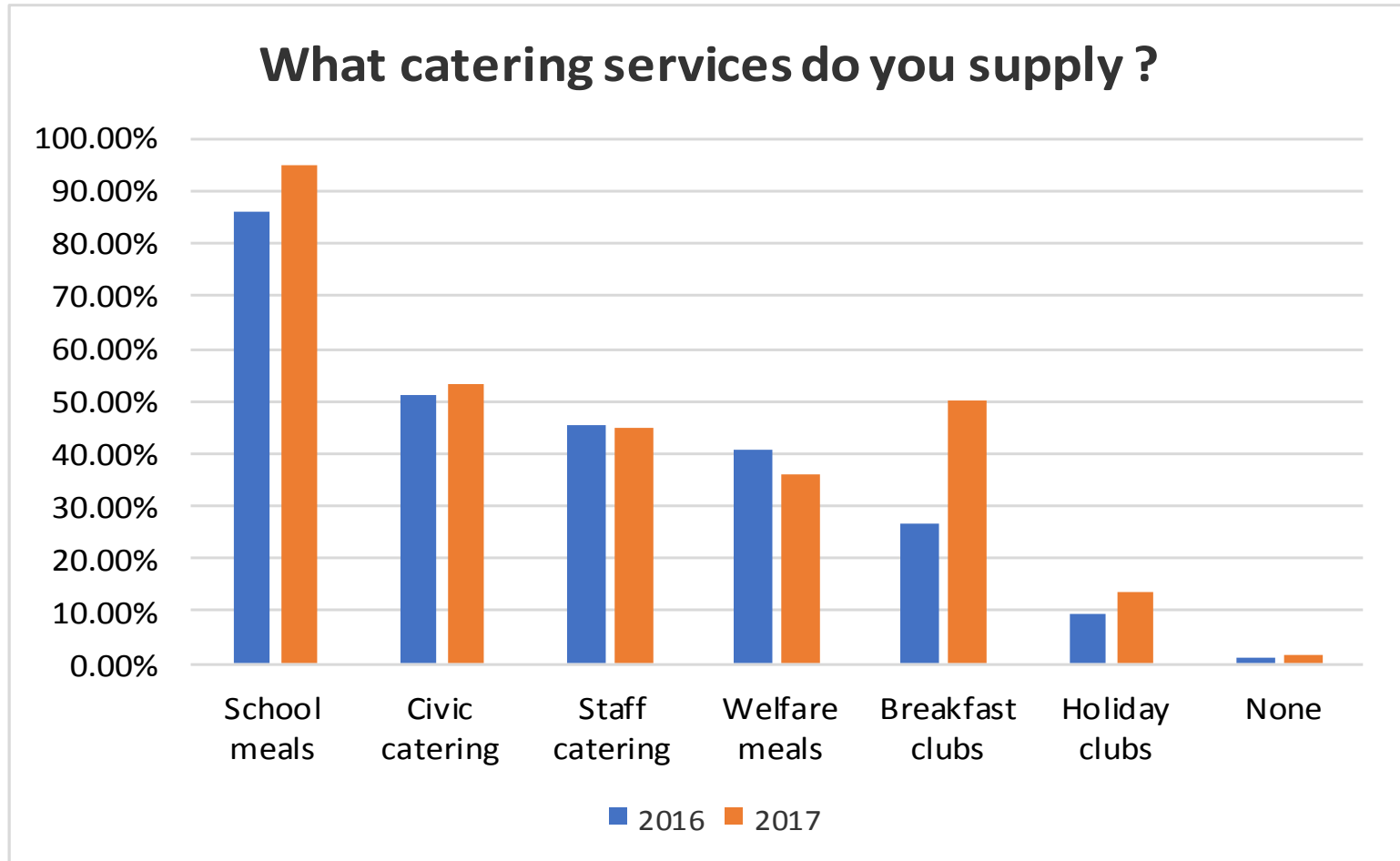




State of the market survey 2017 and APSE performance networks data 2016-17

Local authority catering services

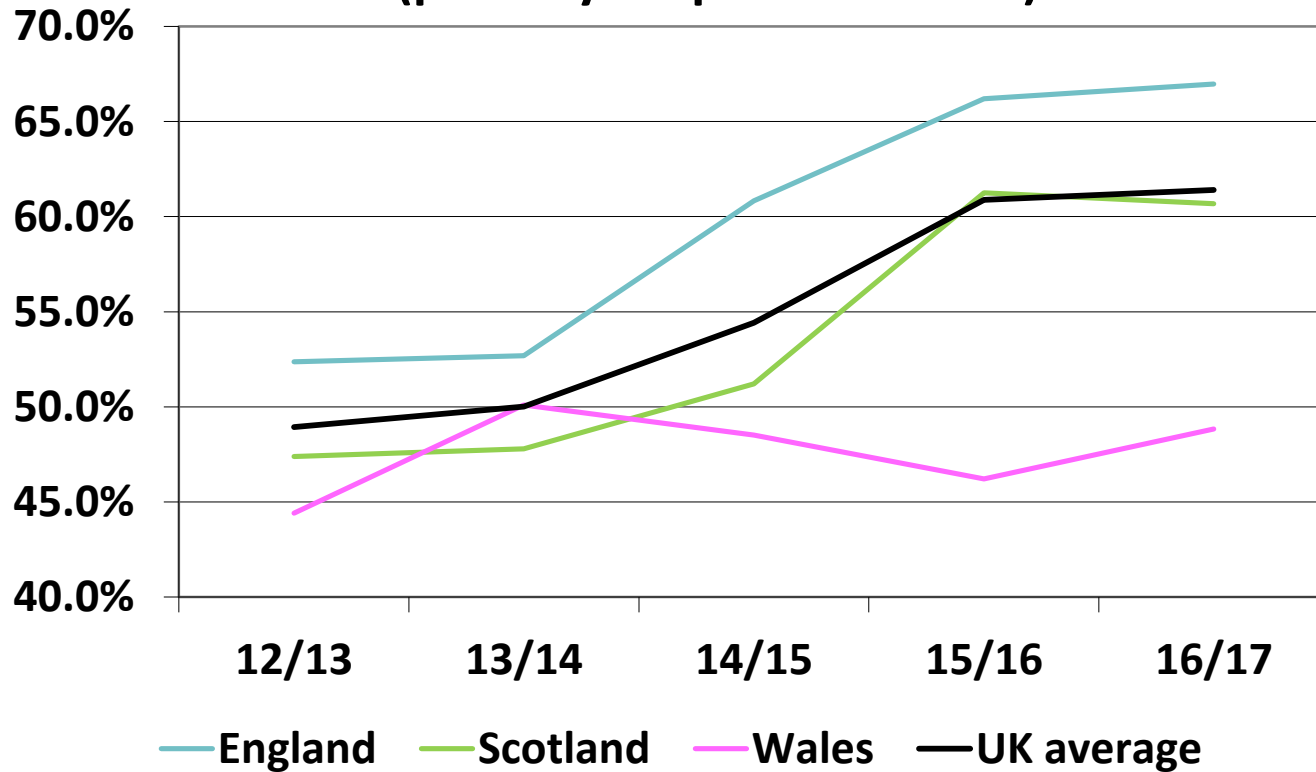
Scope of catering services



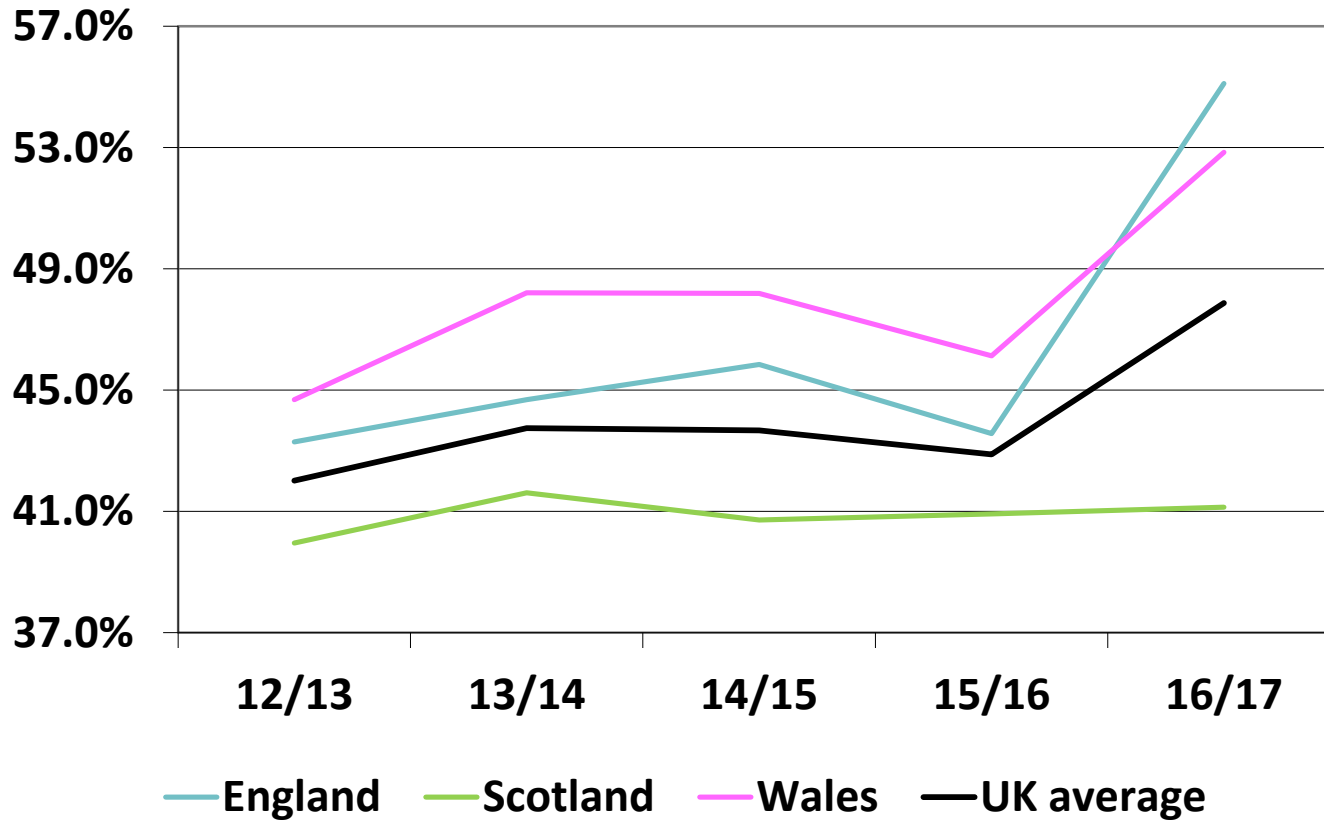
Uptake



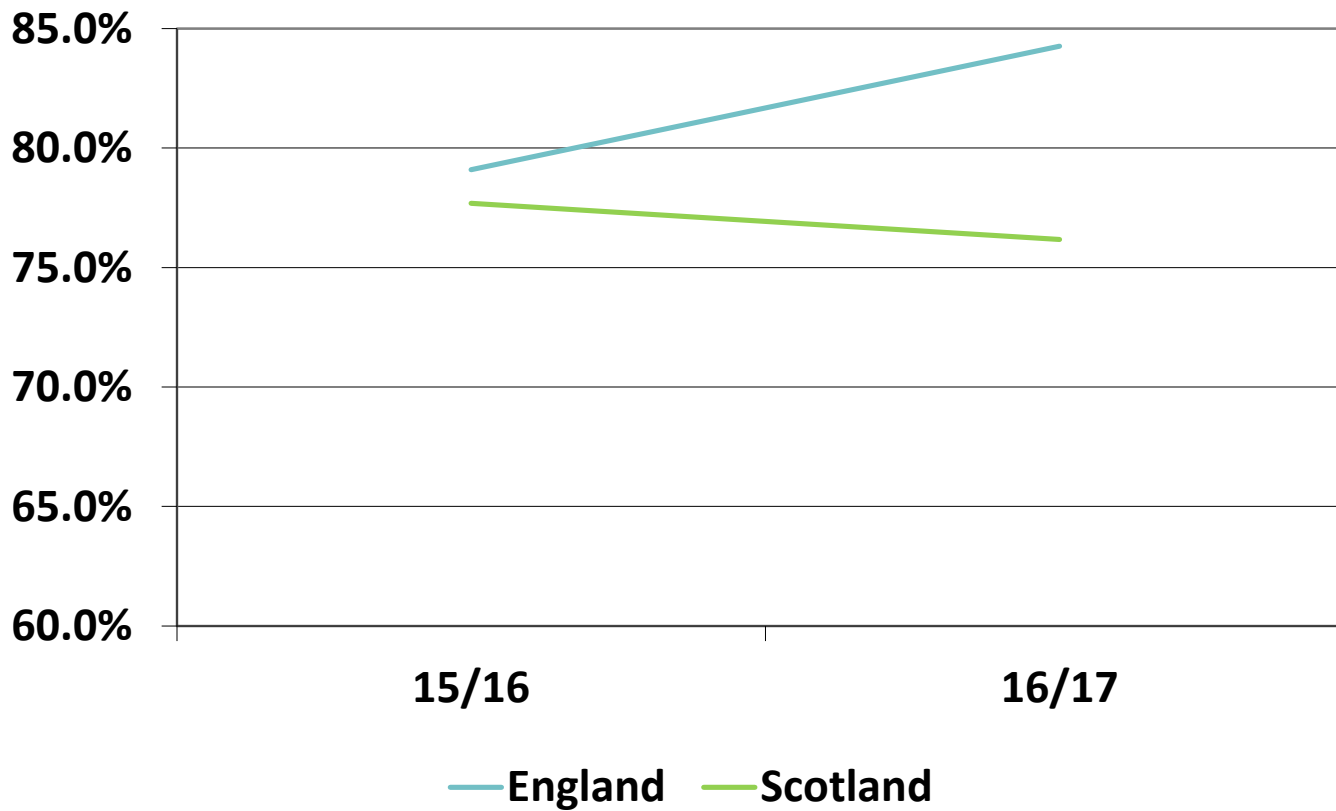
PI 36e All meal uptake
(primary & special schools)



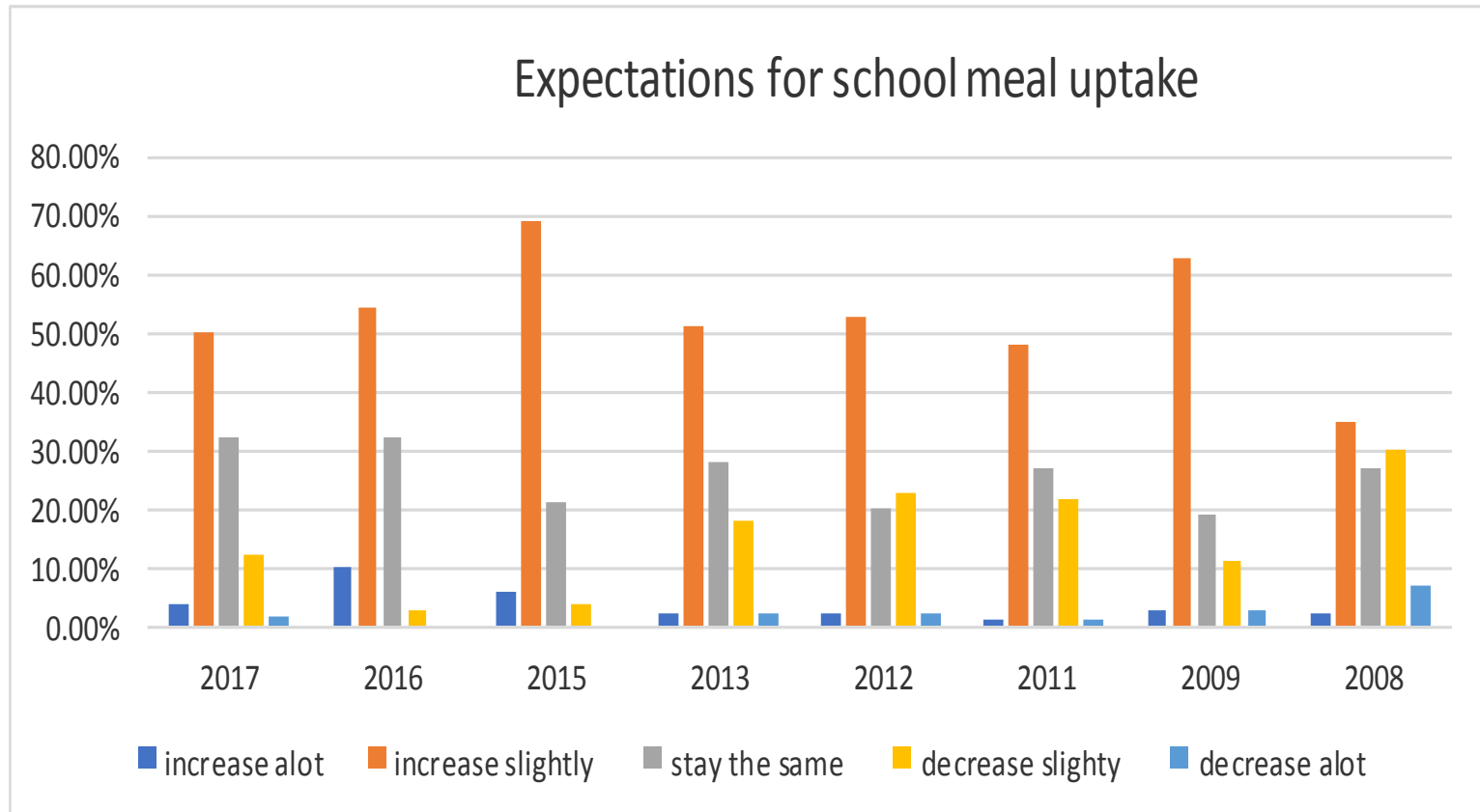
PI 36d All meal uptake (secondary schools)



PI 36f All Meal Uptake Infants (Post UIFSM)



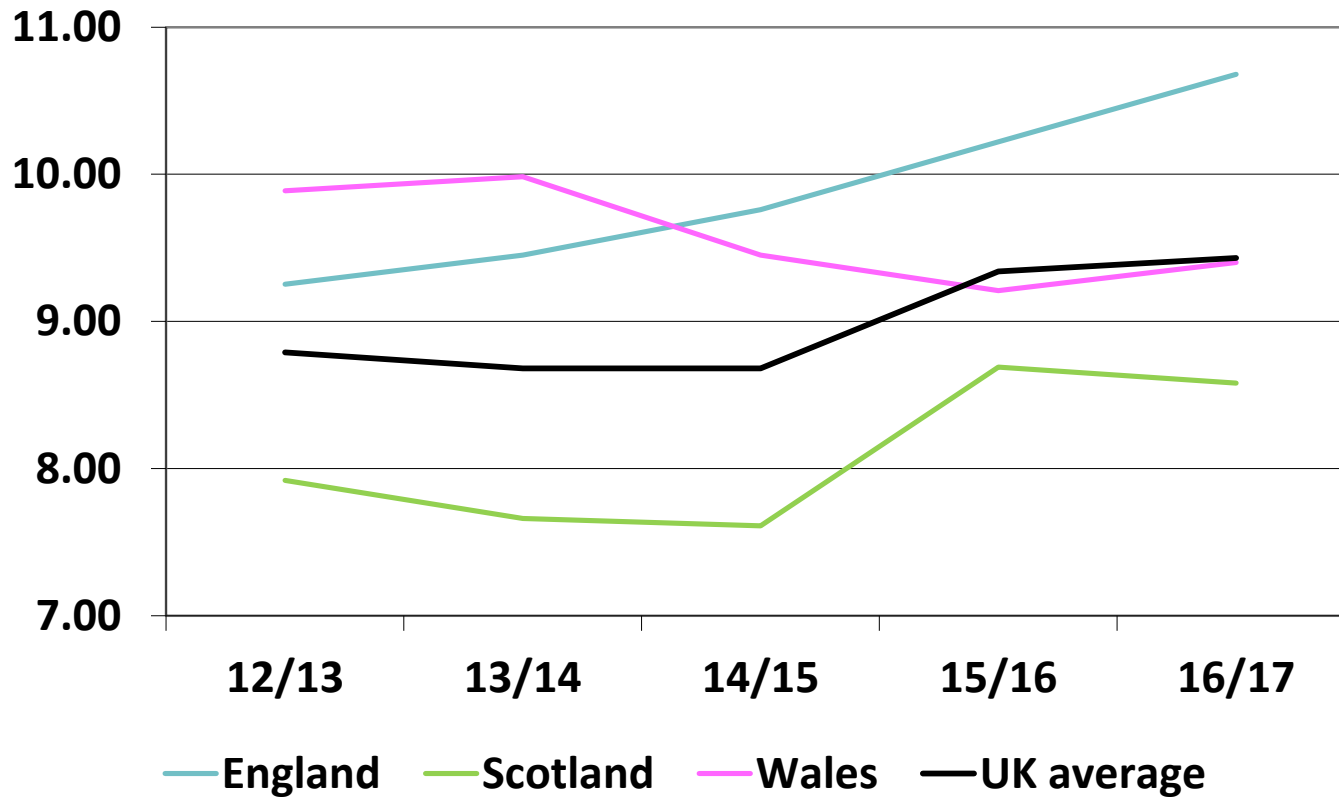
Expectations of School Meal Uptake



Productivity



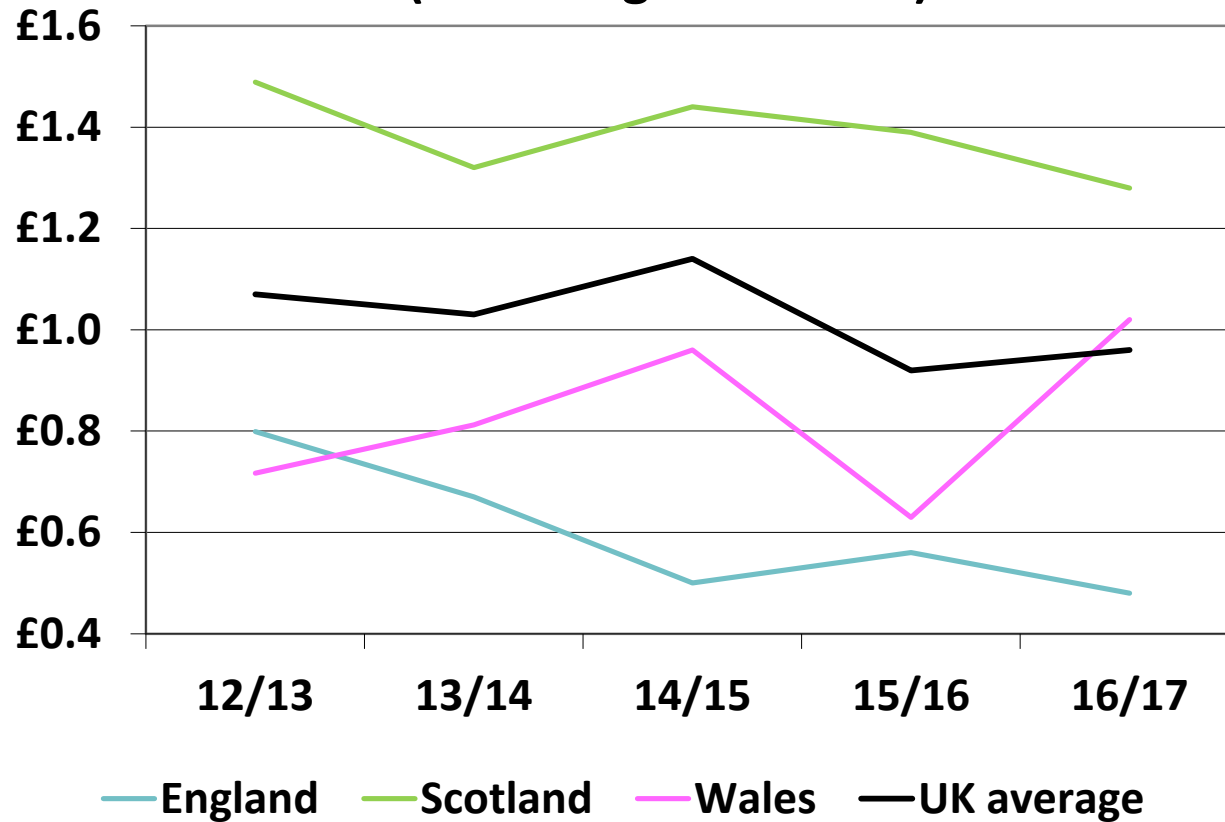
PI 13 - Primary school lunchtime meals served per staff hour



Subsidy



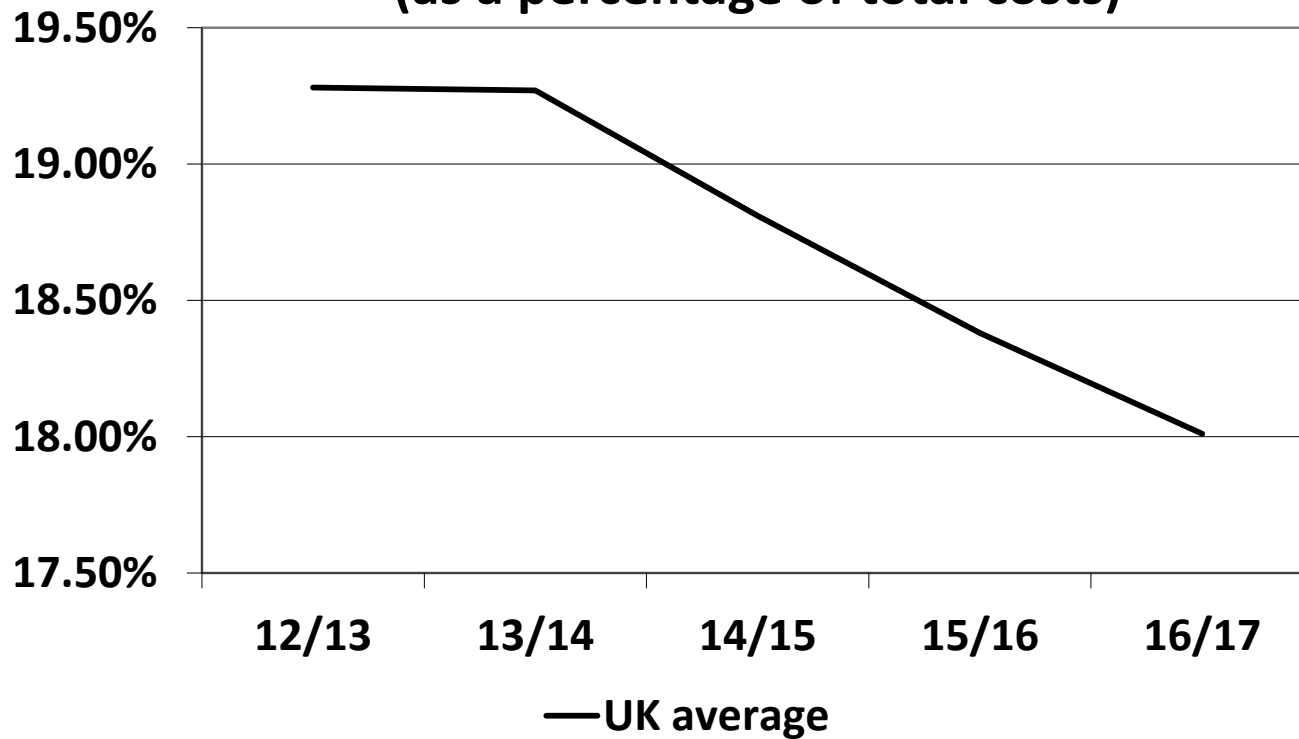
PI 31b Subsidy per lunchtime meal
(excluding free meals)



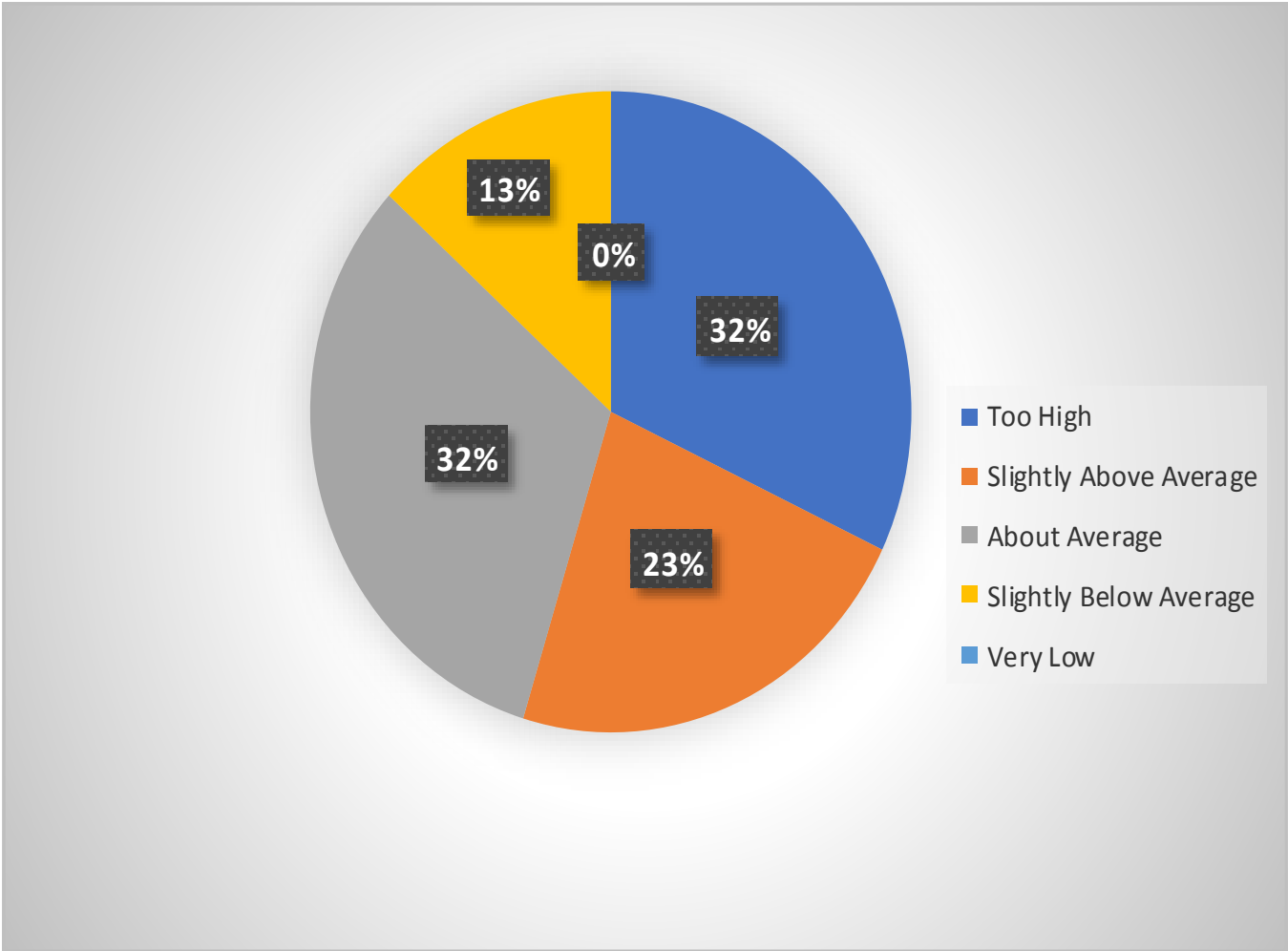
Overheads



PI 16b Overheads
(as a percentage of total costs)



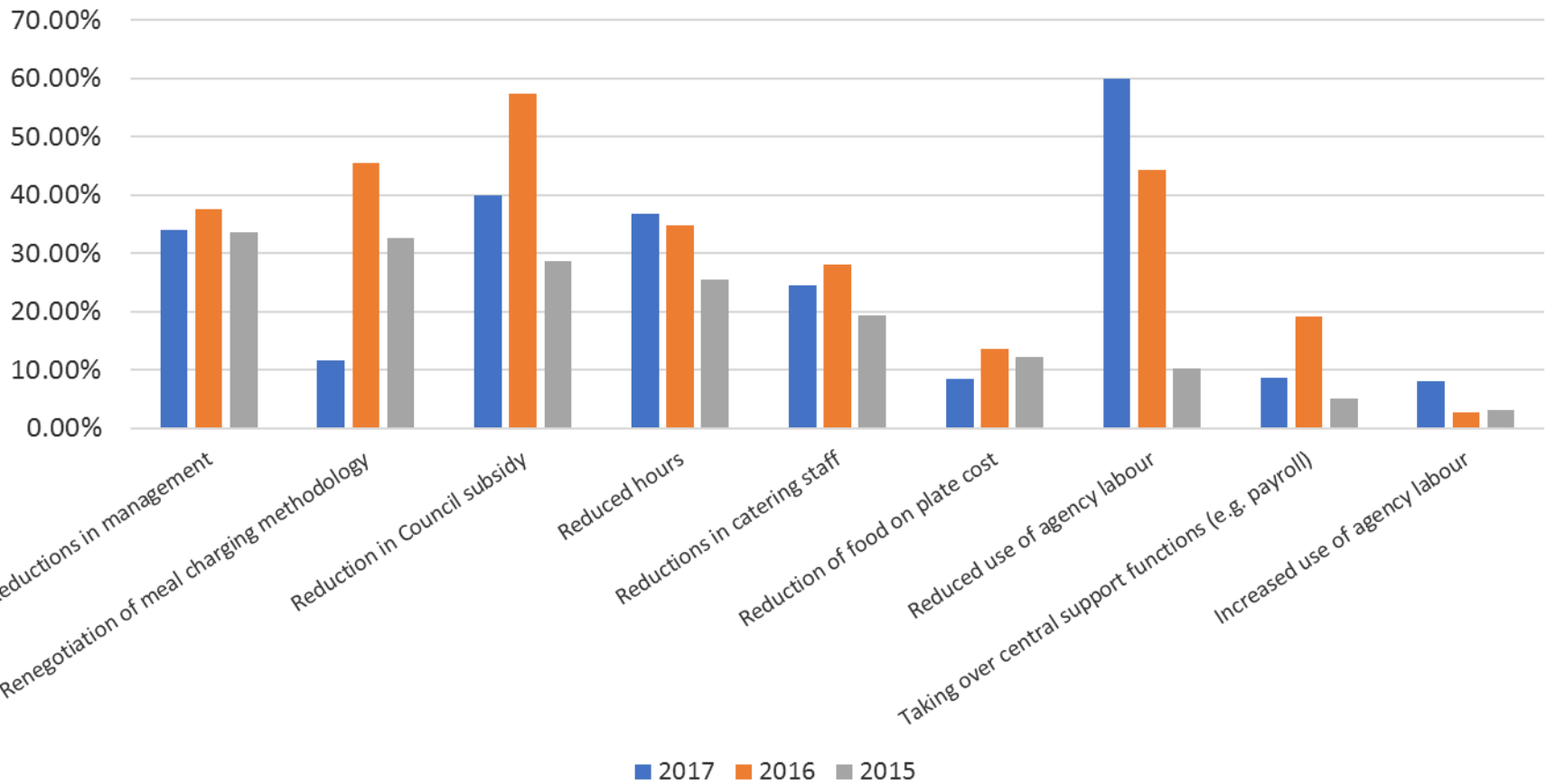
Attitude to Absence



Efficiencies



Efficiencies



Comments on the future



- Primary and secondary school meals
- Increasing nursery meals provision
- Schools in other authorities Private sector managed or self-managed schools, especially those falling foul of food safety legislation
- Education service
- Commercial private sector selling Internal and external partnership working with other departments and local authorities
- Holiday food

Comments on the Future



- Additional catering service delivery to other departments due to diminishing budgets
- Civic catering
- Academies in general
- Academy trusts already having a procured catering provider / academies taking on contracts themselves / schools taking catering in-house
- Competitors offering lower priced services
- Removal of advisory role to social care services
- Loss of secondary contracts
- Possibilities of external contractors being awarded internal services
- Staff welfare
- School meals in the event UIFSM funding is withdrawn
- Social / Welfare meals



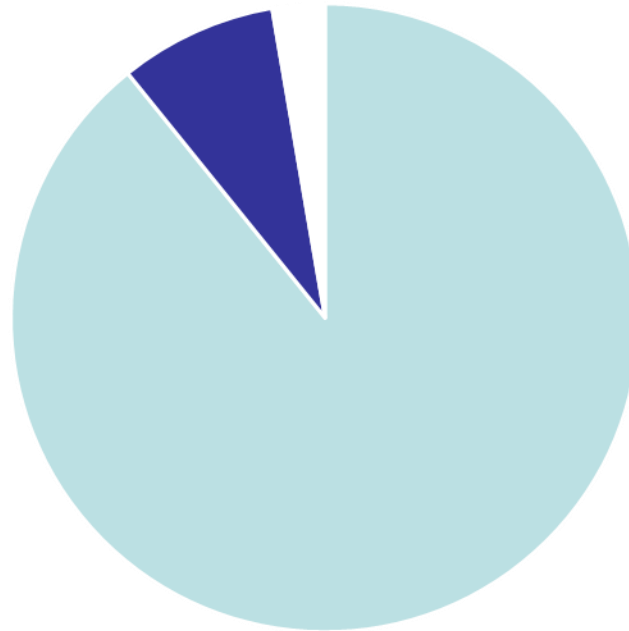
State of the market survey 2017 and APSE performance networks data 2016-17

Local authority cleaning services

Type of Provider

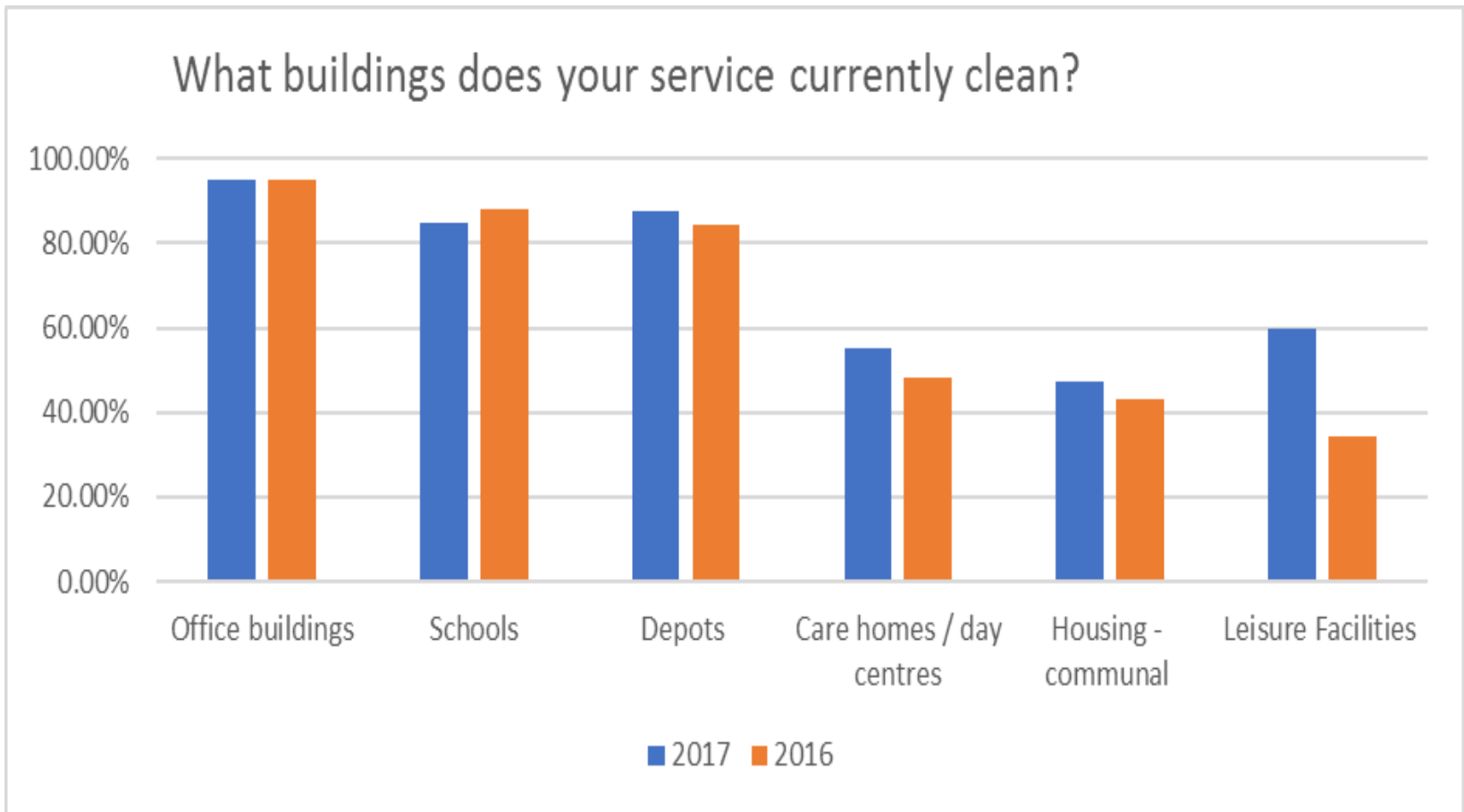


Type of Provider

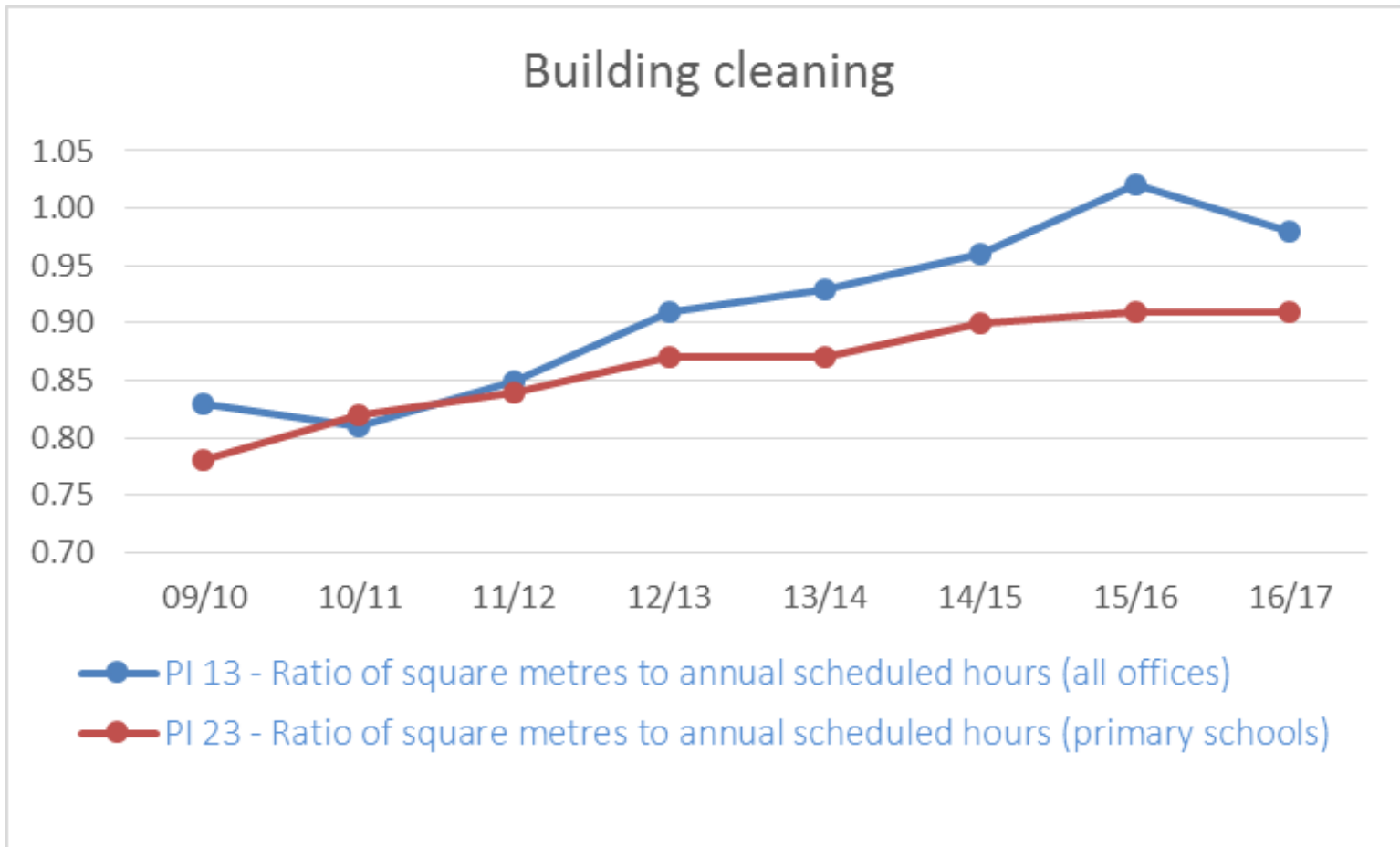


■ In-house ■ wholly owned arms length ■ Private Contractor

Scope of Cleaning Services

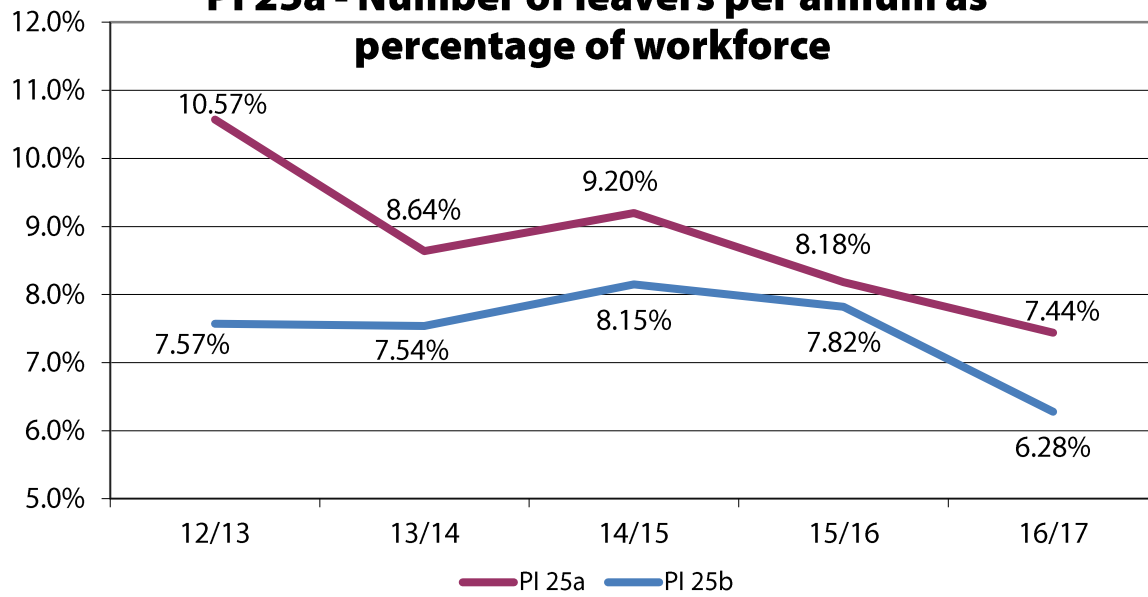


Productivity

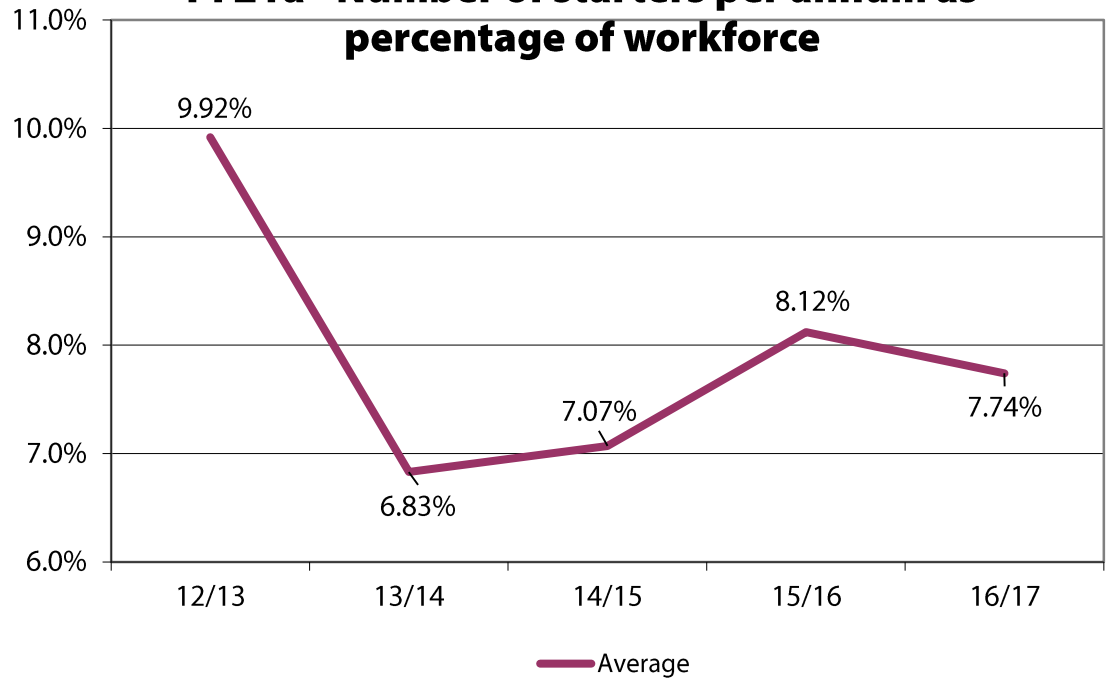




PI 25a - Number of leavers per annum as percentage of workforce



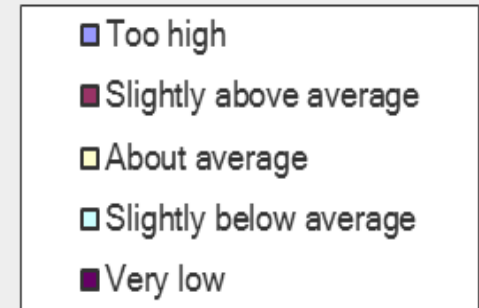
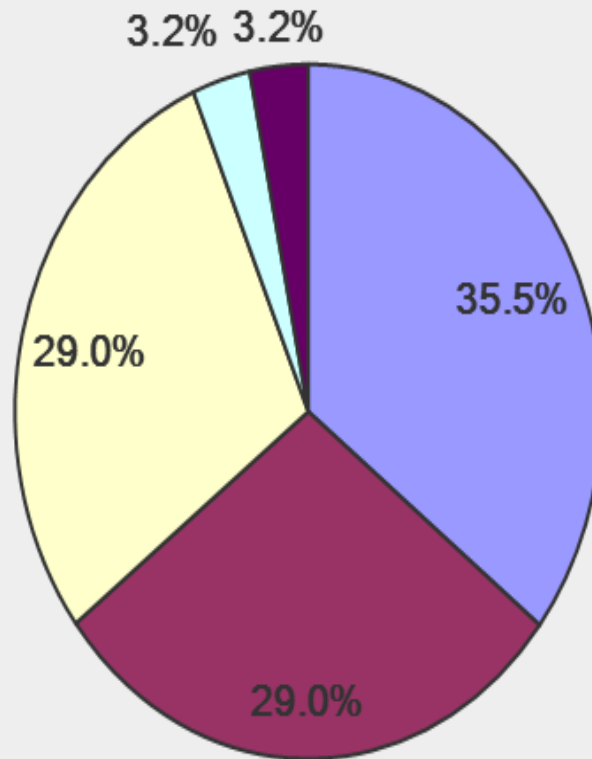
PI 21a - Number of starters per annum as percentage of workforce



Attitude to Absence



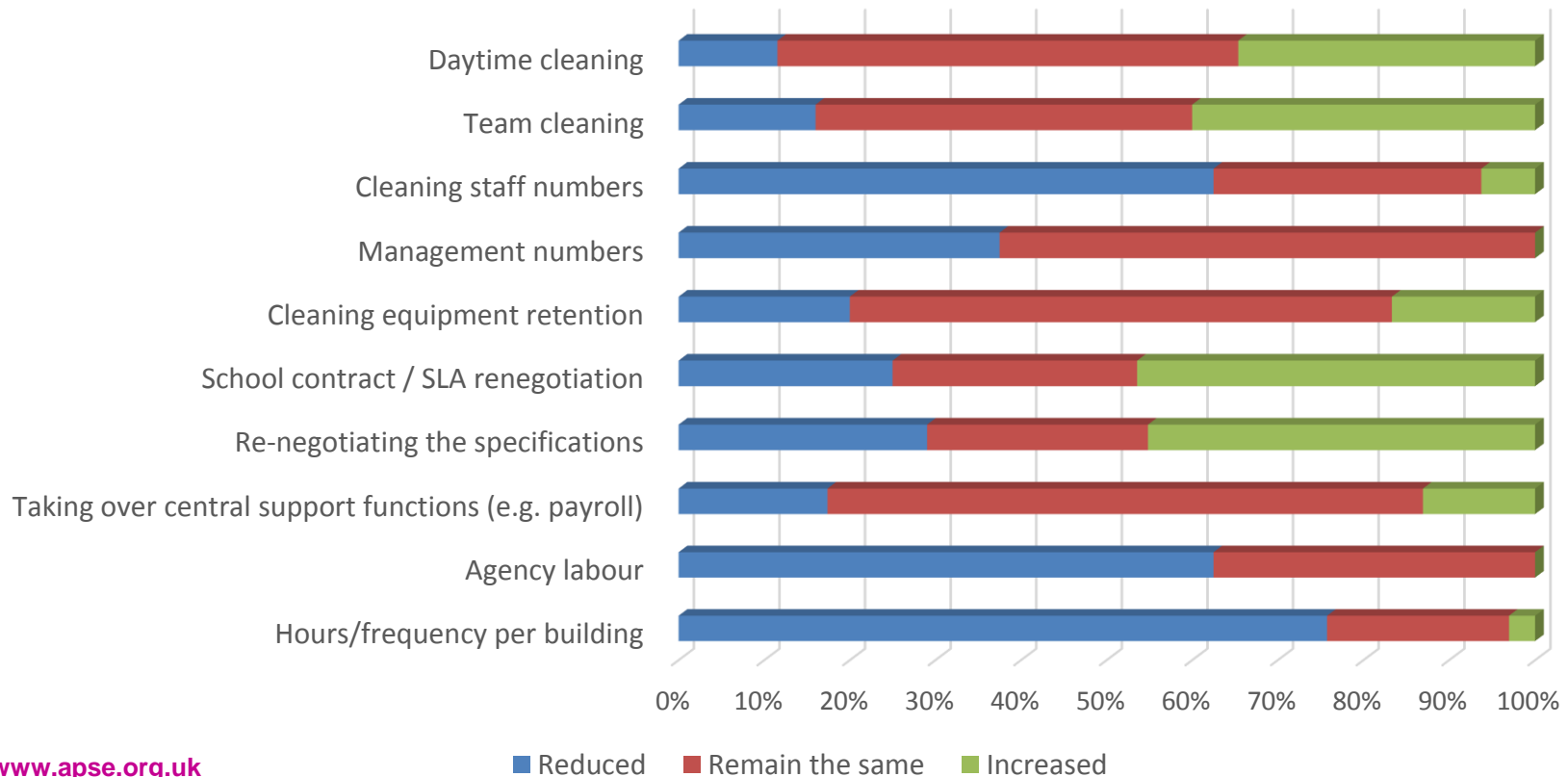
Are staff absence levels at an acceptable level?



Efficiencies



There is an increased focus on value for money and productivity as budgets are squeezed. How do you expect the service to change over the next year?



Comments on the future



- External contracting / more work for other services e.g. housing voids, road sign cleaning, carpet cleaning, infection control cleaning
- New opportunities on behalf of adult social care
- Bringing existing work in –house e.g. window cleaning
- In the private sector
- Work in other authorities
- Increased use of primary secondary school – e.g. breakfast / holiday clubs
- Forensic cleaning

Comments on the Future



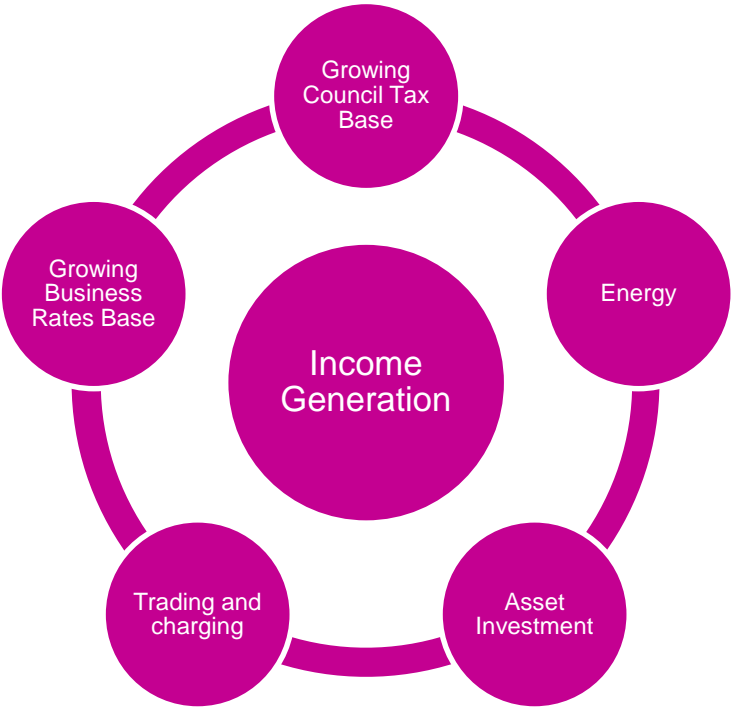
- Work lost as a result of council building and office closures
- Schools opting for private contractors or taking the service in-house
- Across the board decreases as a result of budget cuts
- Reductions in specification / frequency / Service Level Agreements
- Reductions in staff

Other challenges / issues



- Meeting the demands of the changing use of office space
- Future proofing the workforce
- Keeping staff motivated
- Public health debate
- Brexit
- Carillion / PFI
- Universal credit
- Future of UIFSM funding

Commercialisation Strategy





Sources of funding

- Parent or guardian
- Free school meals
- UIFSM
- Subsidy from council
- Public health
- Commercialisation

Commercialisation of catering services

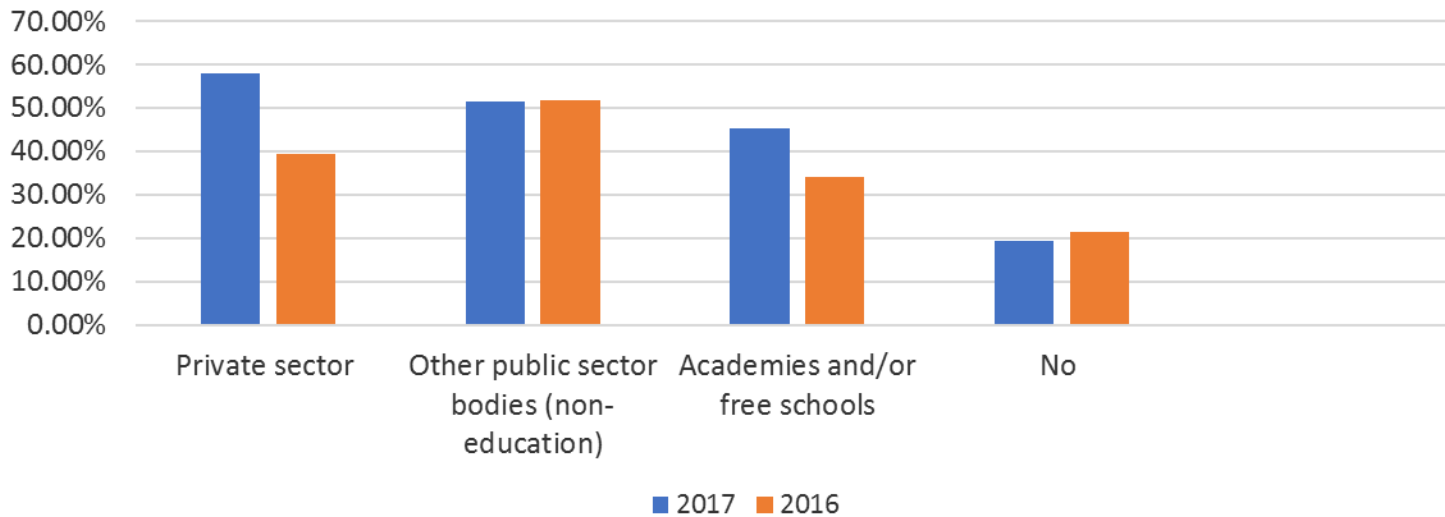


- Retaining existing market
- Schools, colleges, universities
- Event catering, festivals and concerts
- Cafes in Parks and Museums
- Civic venues, weddings, christening etc
- Increasing meal uptake
- Nursery meal provision
- Other local authority areas

Commercialisation of cleaning services



Do you sell your services outside of the local authority ?





Has Austerity bitten?

What the public think



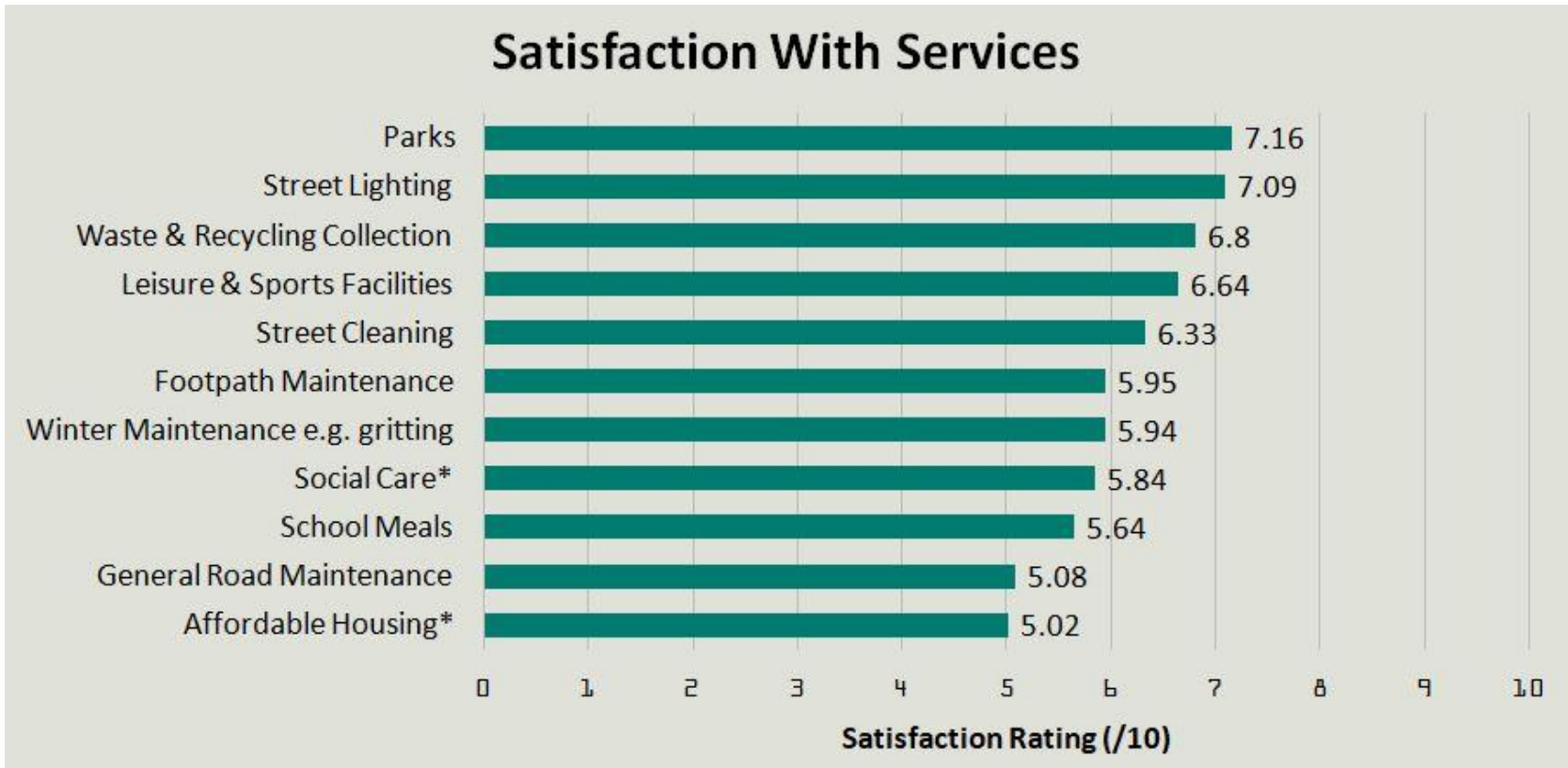
Key findings: Trust and taxes remain high

As in 2016, Trust in Councils and Councillors high versus Government ministers and Private Companies.

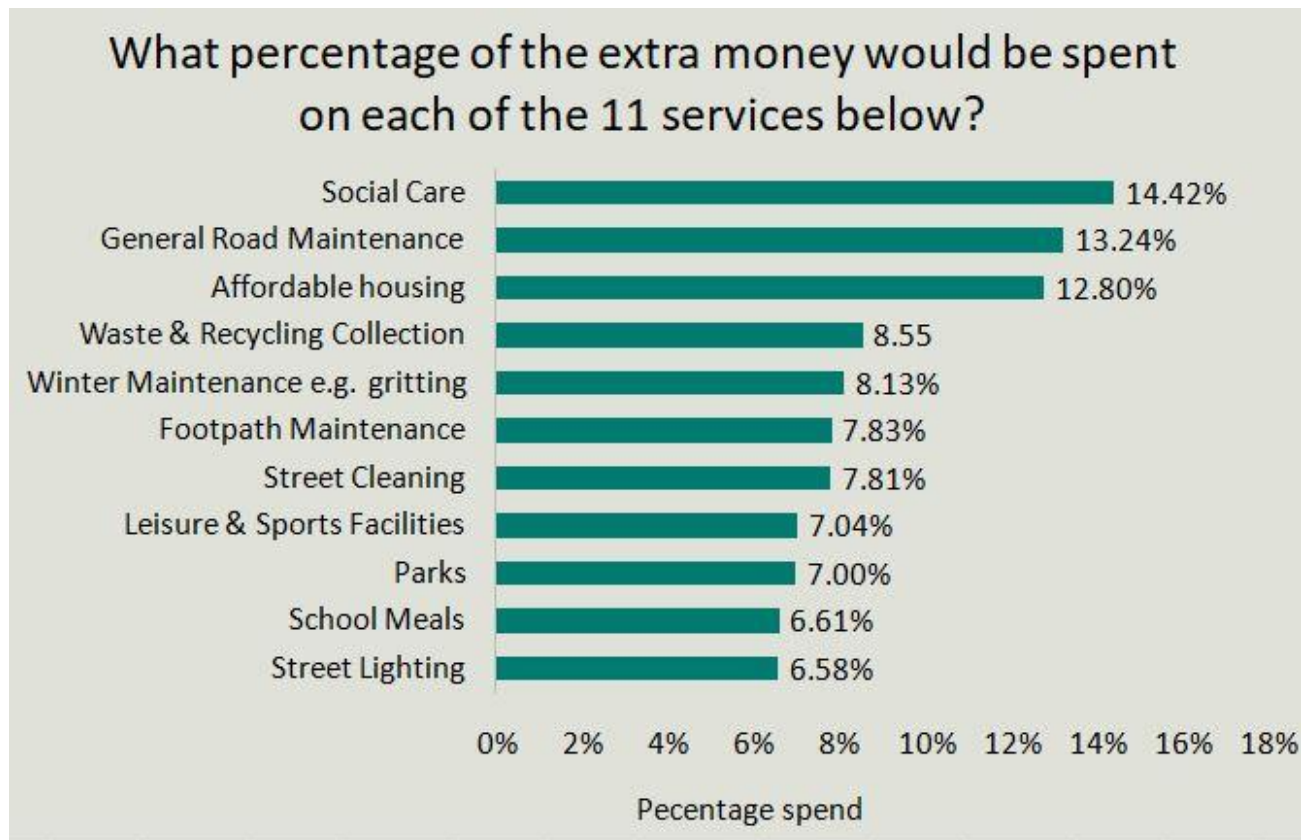
- Five times as many still trust the local Council over the Government to make decisions about how services are delivered provided in your local area
- Eight times as many trust local councillors over government ministers to make decision about their local area
- Five and half times as many trusted council to provide services in their local area over a private company with people trusting the council 7.5 times more than the government.
- 79% would like the government to give more money to local councils to spend at the local level for services that are their neighbourhood.



Performance of Councils services positive



How the public would like extra funds spent





Conclusions

- Continuous need to make case
- Value of school meals service
- Financial uncertainty
- Fight for funding
- APSE / Industry
- Evidence base on value of FM services
- Overcome challenges

LOCAL SERVICES

LOCAL SOLUTIONS



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