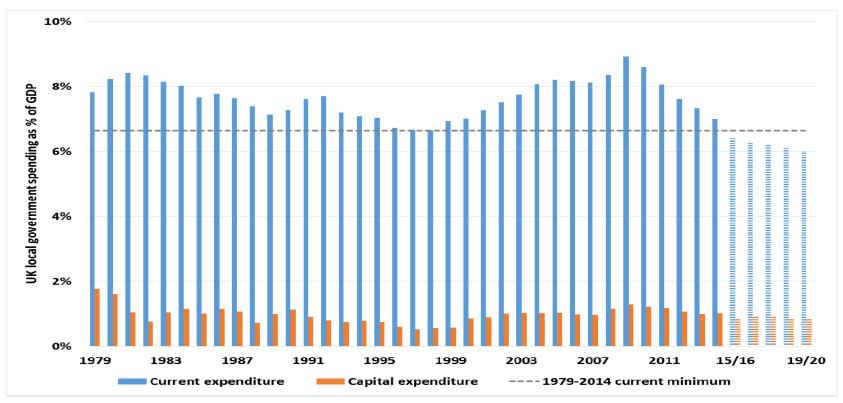
### Defining a new municipalism

Paul O'Brien, Chief Executive, APSE

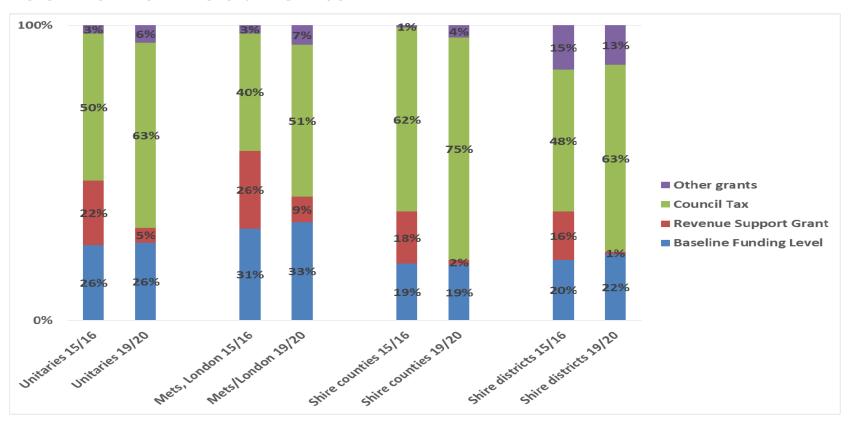
### New municipalism

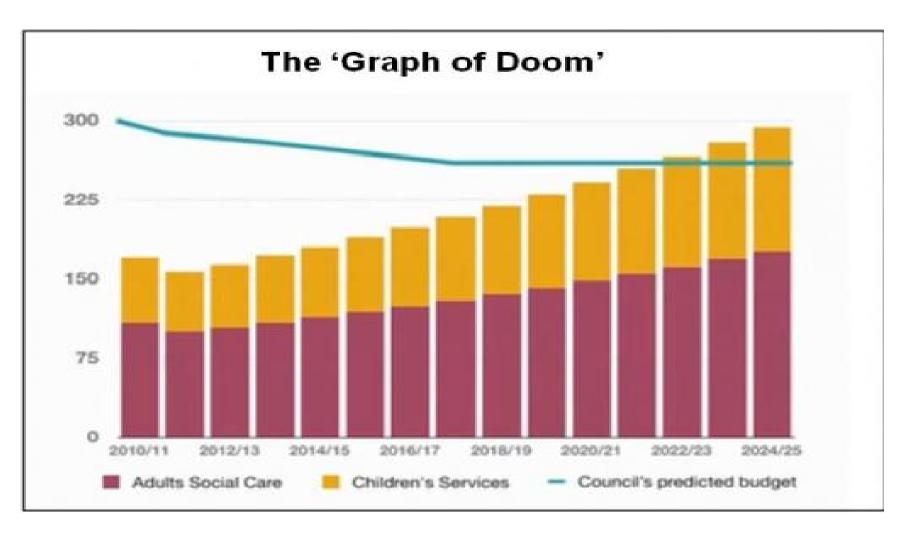
- Permanent austerity?
- Local finance base
- Multiple public policy crisis
- Matching solutions with funding sources
- Building community wealth
- Municipal entrepreneurship
- Stimulating local economy and community

UK local government spending as a share of GDP: current spending, already below the 1979-2014 minimum, is projected to go on falling to 2020



# Balance of core spending power 15/16 and 19/20: as RSG shrivels beyond London and the Mets, most LA funding will come from council tax









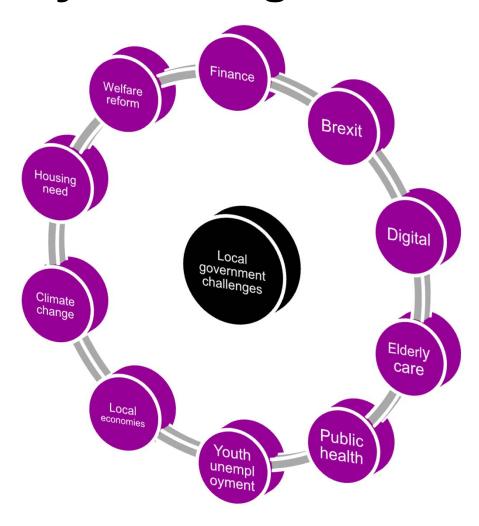
## Performance of councils services positive



## What will local government look like in 2020?

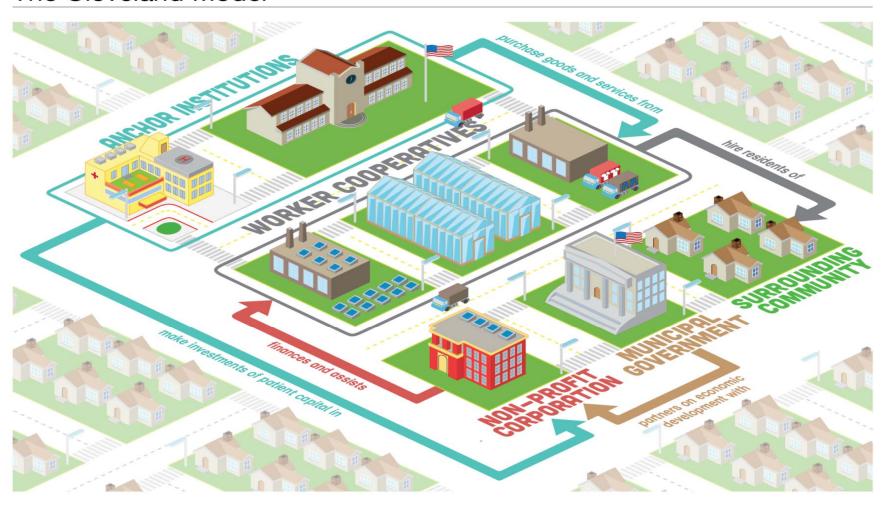


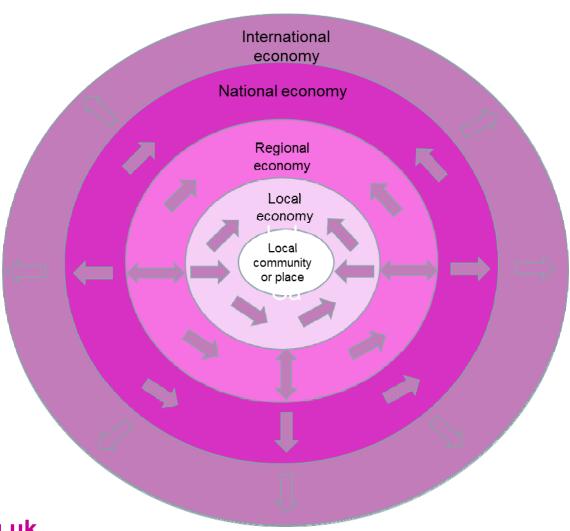
## Public policy challenges





#### The Cleveland Model





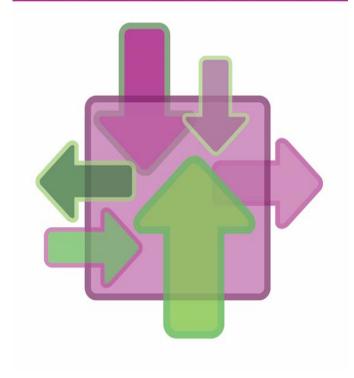
www.apse.org.uk



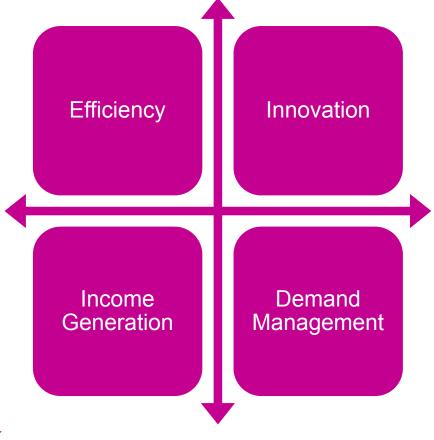
#### **Insourcing:**



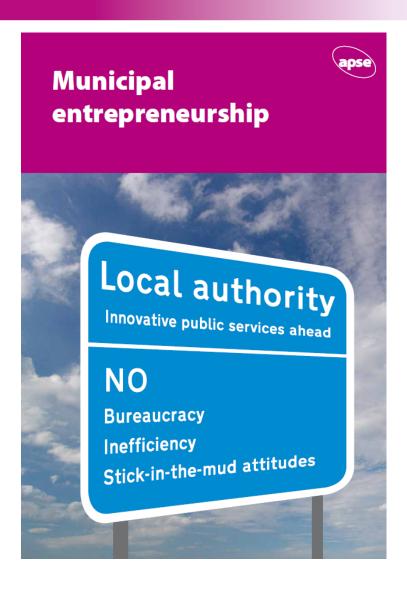
A guide to bringing local authority services back in-house



## The pillars of excellence



www.apse.org.uk



## **Commercialisation strategy**



Income generation



## Income generation

56% indicated that they have income generation schemes



80% intend to increase fees & charges over next 2-3 years

 Sports pitch lettings (91%)

· Allotments (70%)

·Festivals/concerts/ev ents (68%)

·Cafes in parks (66%)

·Bowling greens (64%)

·Ice cream vans/mobile caterers (60%)

·Fairgrounds (58%)

 Renting buildings and land (49%)

Sponsorship (43%)

Tennis courts (42%)

·Boot camps (32%)

Mini golf (28%)

•Golf course green fees (26%)

·Sale of land (26%)



 Selling recycling materials (97%)

Renewable energy (9%)

Anaerobic digester (6%)

· Solid fuel recovery (3%)



43% answered that they have income generation schemes

Property clearance

 Private sector cleansing

· Cleansing for developers

 Sponsorship & advertising

• Events e.g. sporting events

· Care of garden charging

• Other in-house sections e.g. parks

 Services to parish councils

 Other public services e.g. NHS



as an option

% currently sell their services outside of the local authority and over 20% considering it as an option

50% currently

·Taxi testing (53%)

MOT services (60%)

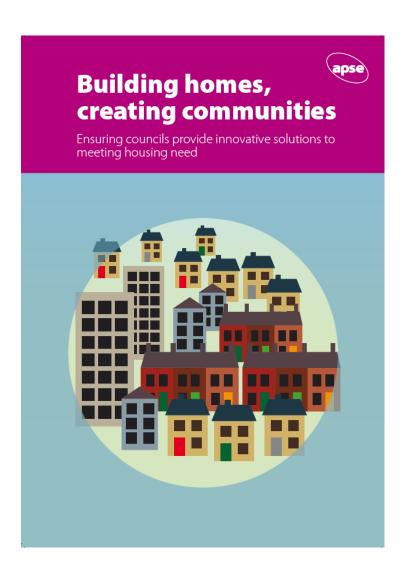
·Commercial body shop facility (11%)

 Authorised testing facility for VOSA testing (19%)

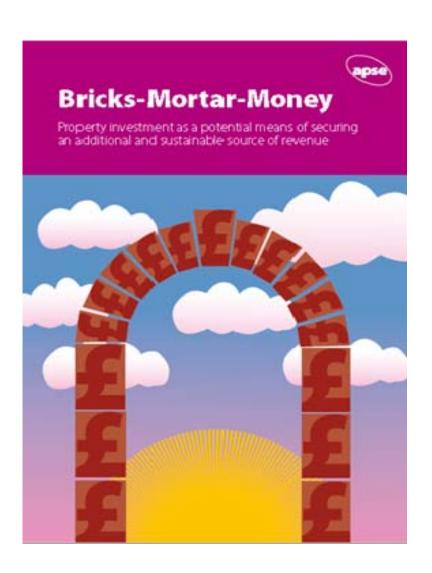
Driver training (72%)

·CPC approved training provider (26%)

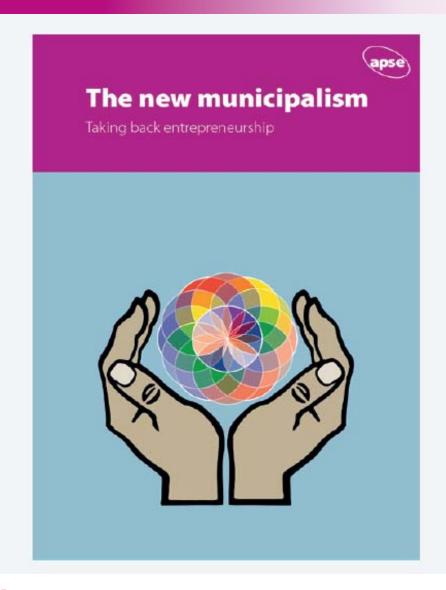
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## **NEW MUNICIPALISM**

Delivering for local people and local economies



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