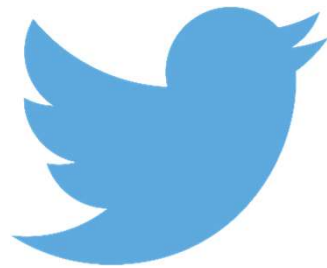


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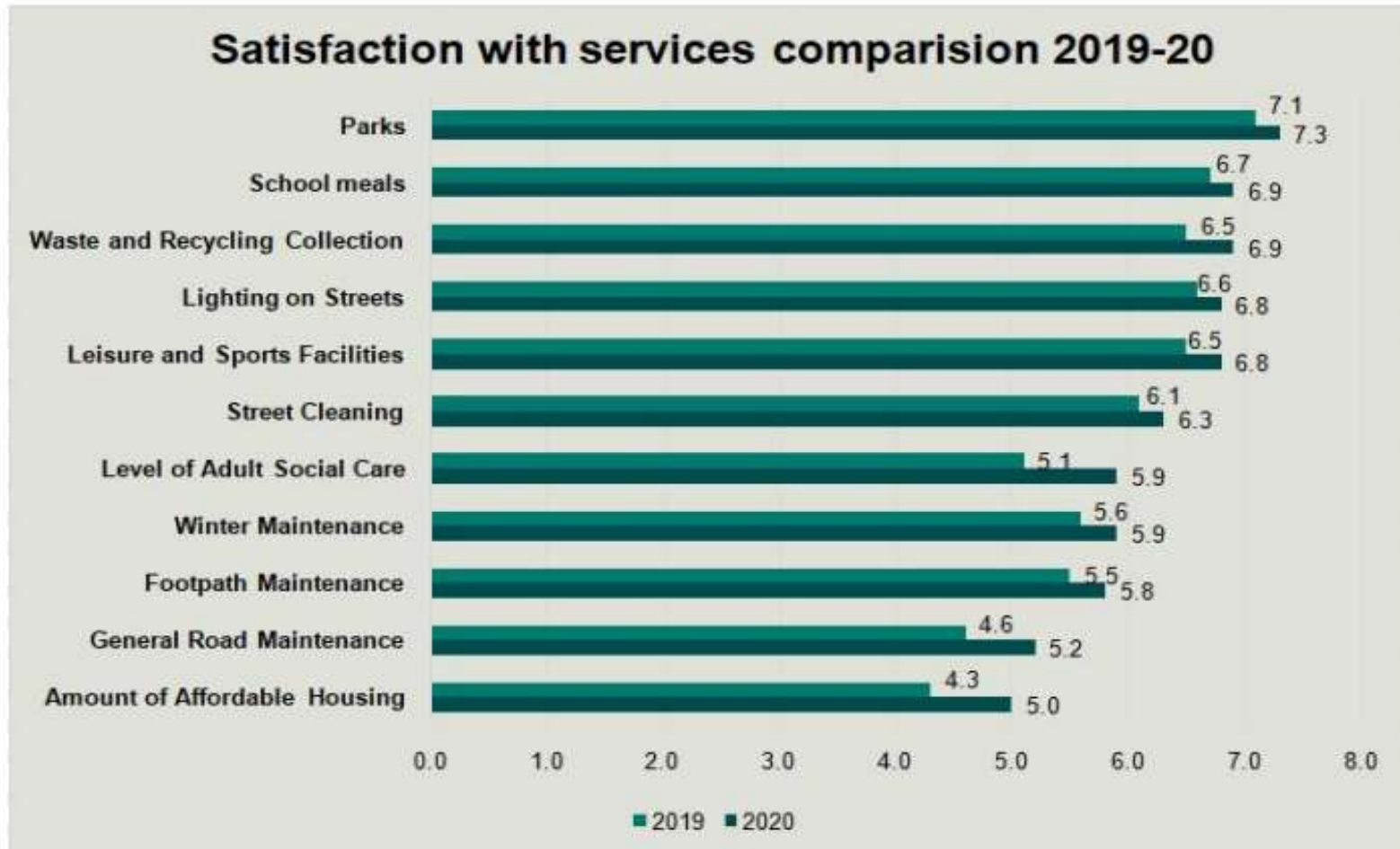
APSE State of the Market

Catering and cleaning

The public!

Satisfaction levels vary between services

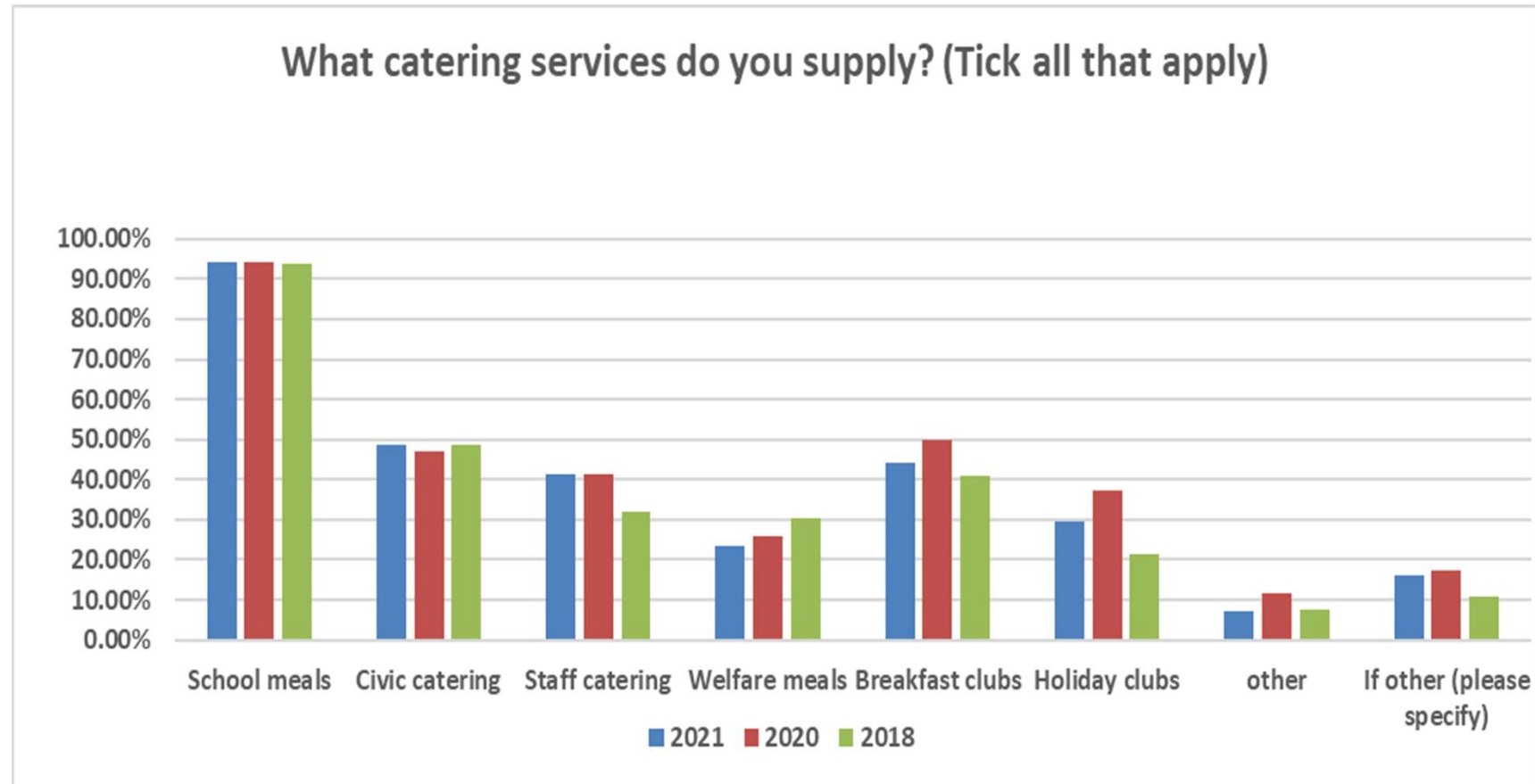




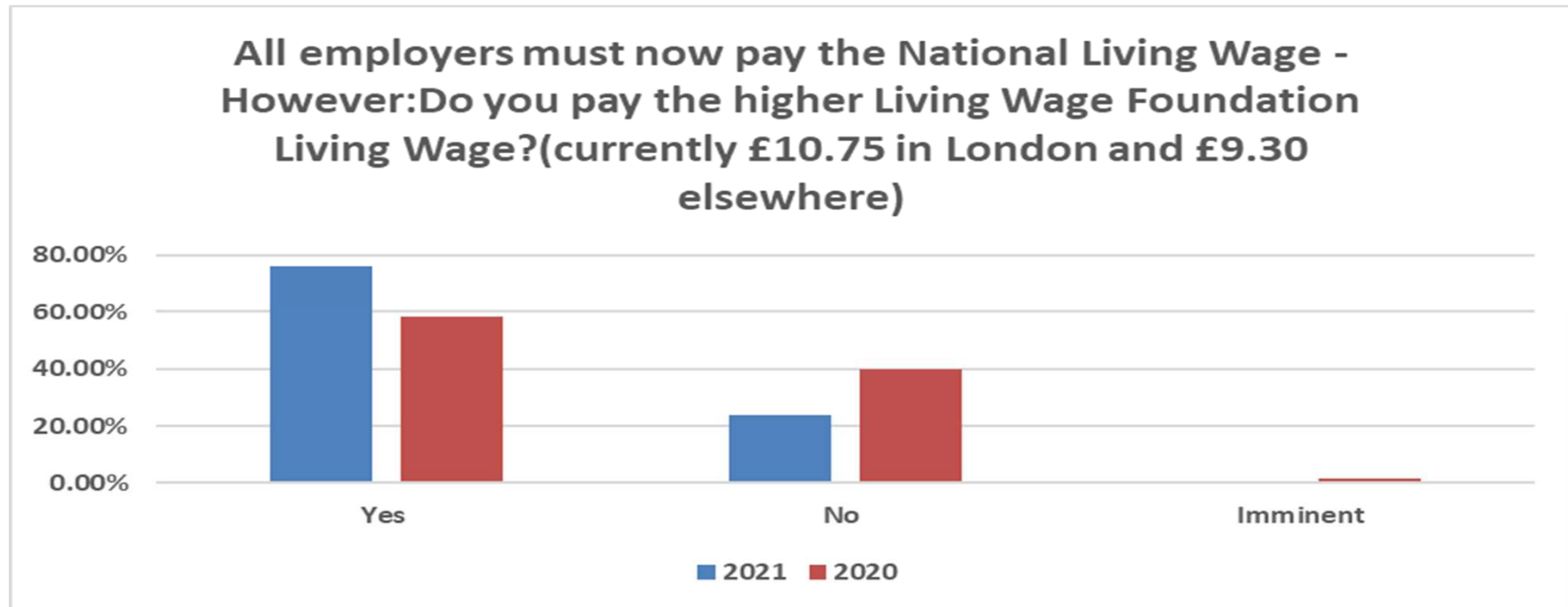
APSE State of the Market Catering

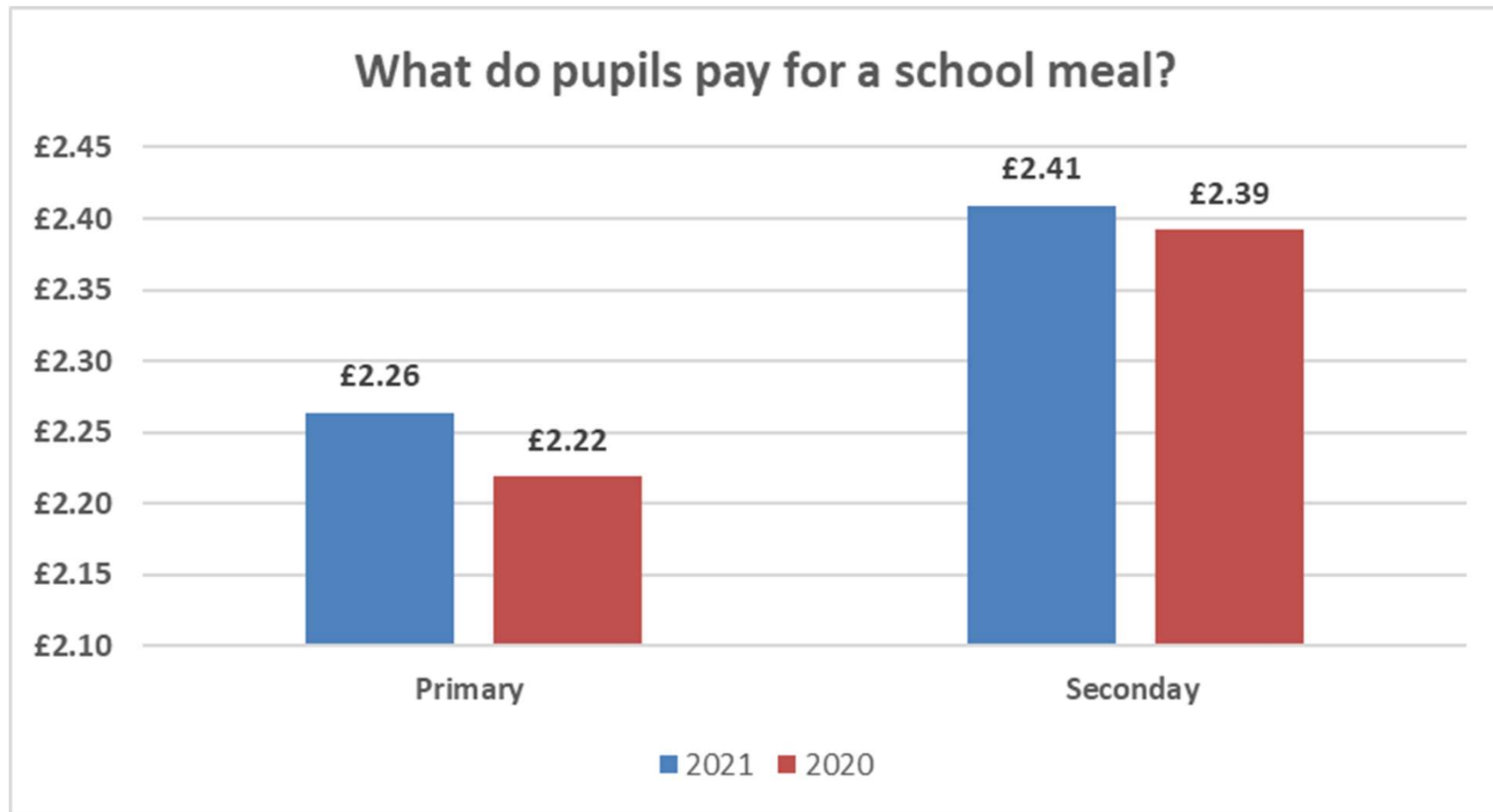


Scope of the service

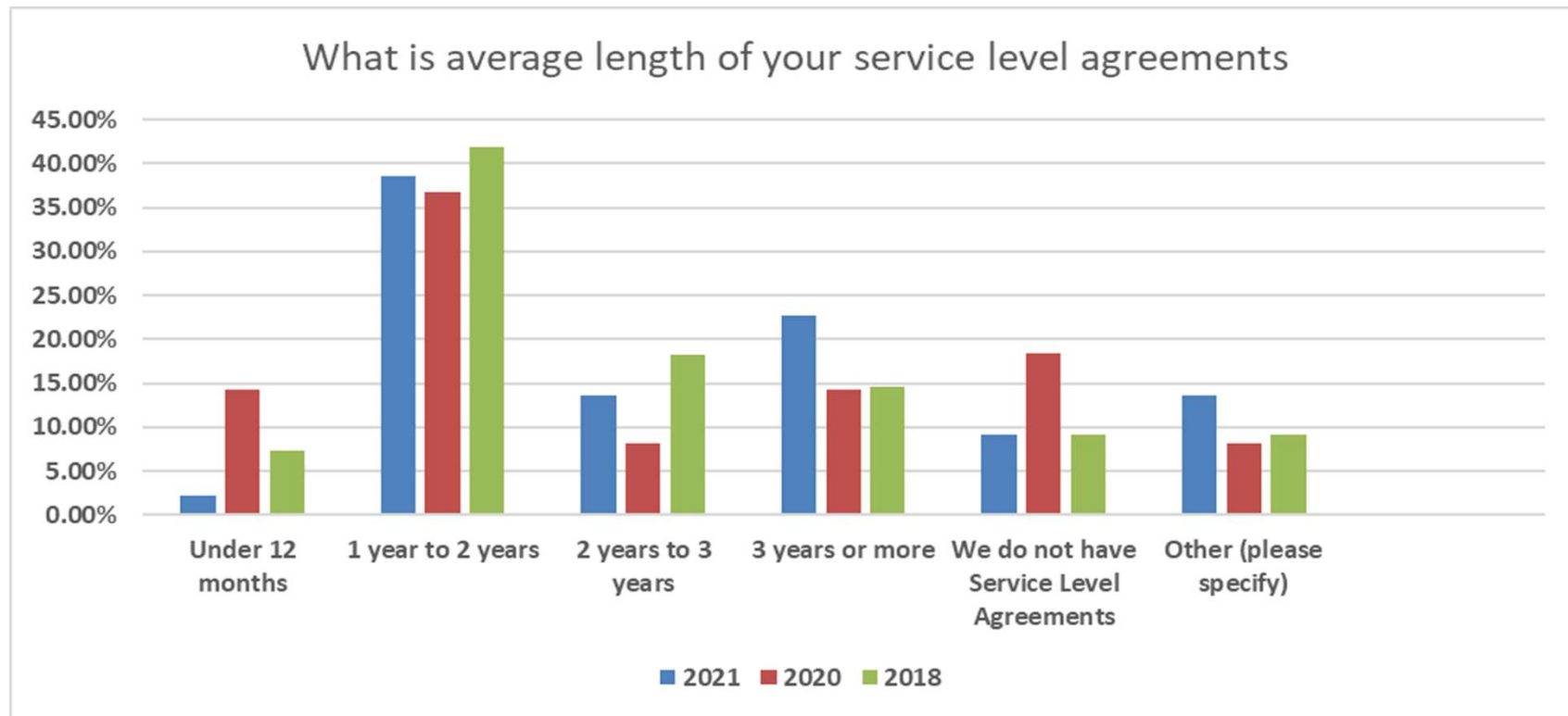


76% pay the higher Living Wage





Importance of long-term planning



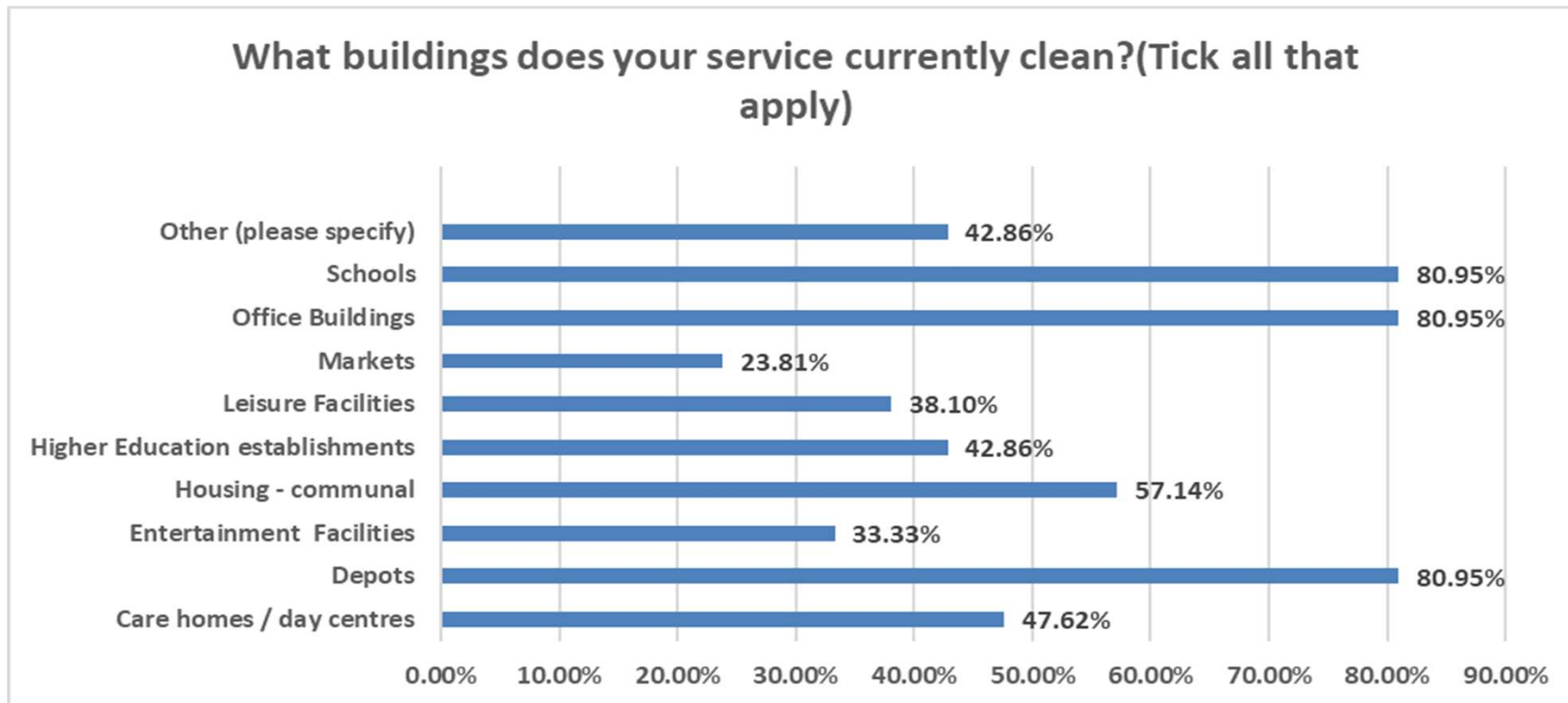
Sustainability

	Plan to implement		Have implemented		Not applicable	
	2021	2020	2021	2020	2021	2020
Introduced a process to reduce food waste	35%	46.51%	55%	48.84%	10%	4.65%
Purchase products from a local supplier	17.95%	13.16%	64.10%	73.68%	17.95%	13.16%
Reduced single use plastics	26.19%	28.89%	66.67%	71.11%	7.14%	0.00%
Installed equipment to reduce energy consumption	16.13%	37.14%	38.71%	45.71%	45.16%	17.14%
Introduced more meat free options	20.51%	33.33%	58.97%	59.52%	20.51%	7.14%

APSE State of the Market Building Cleaning



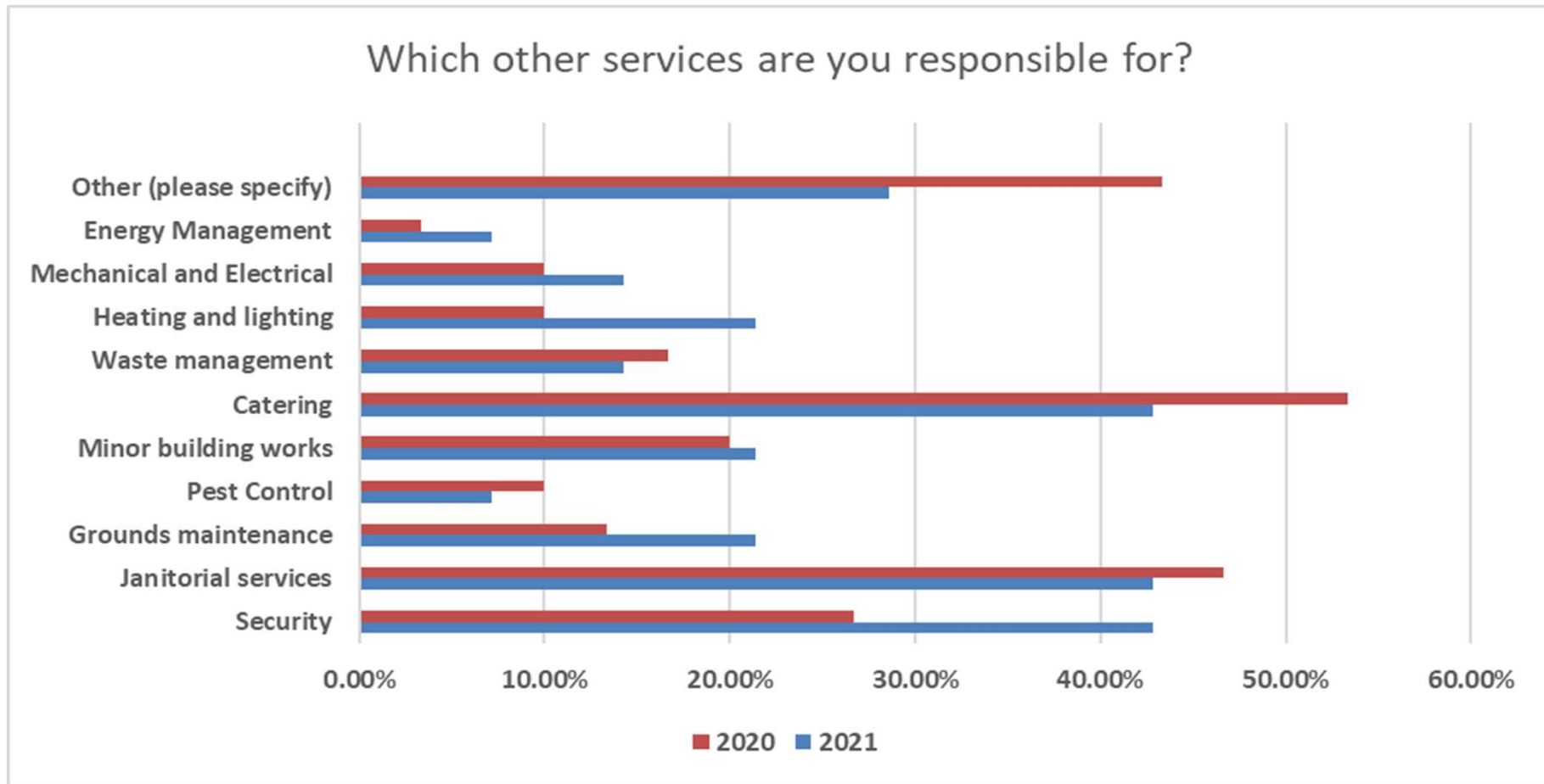
What buildings does your service clean?



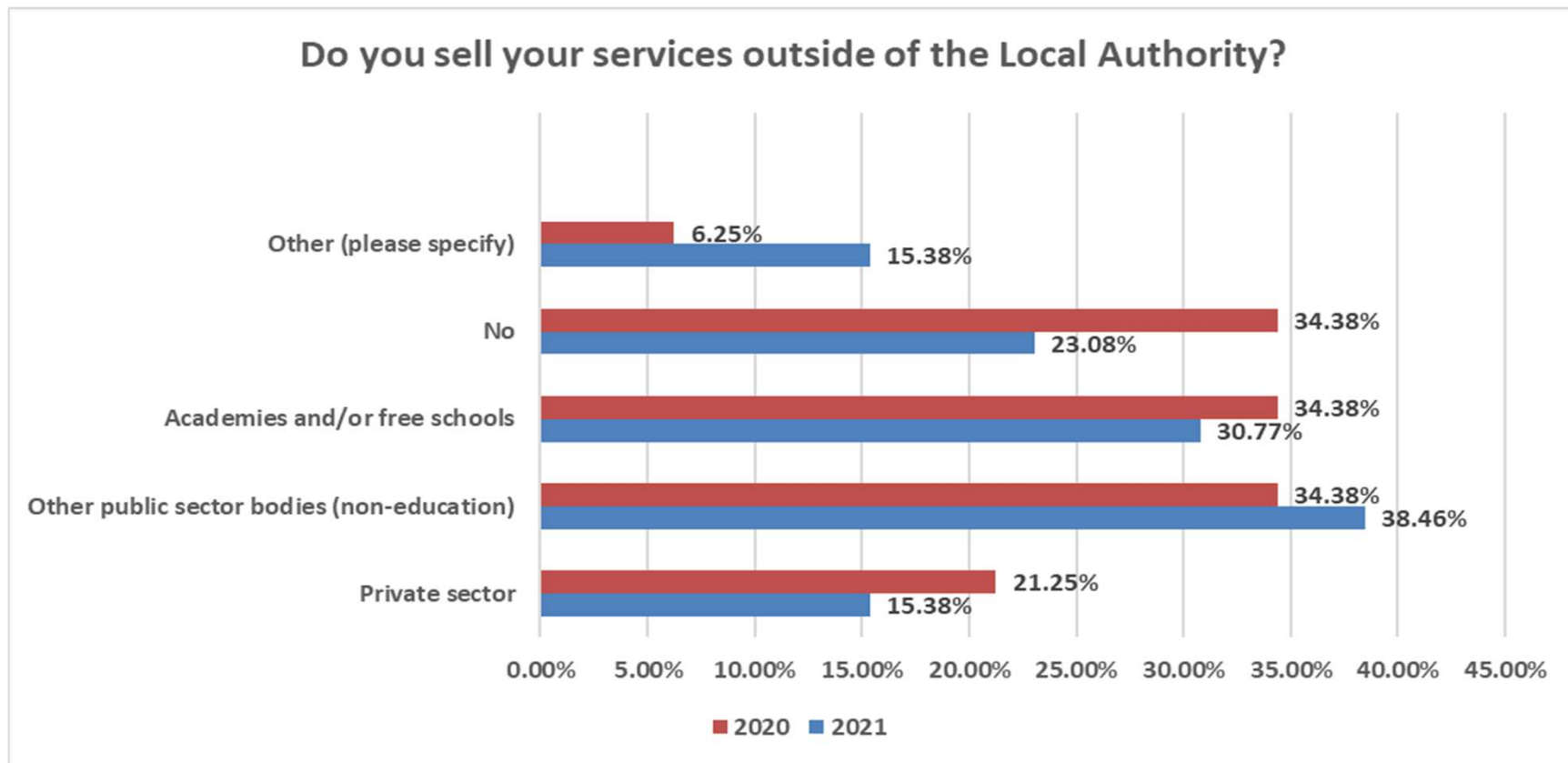
How are cleaning services organised?



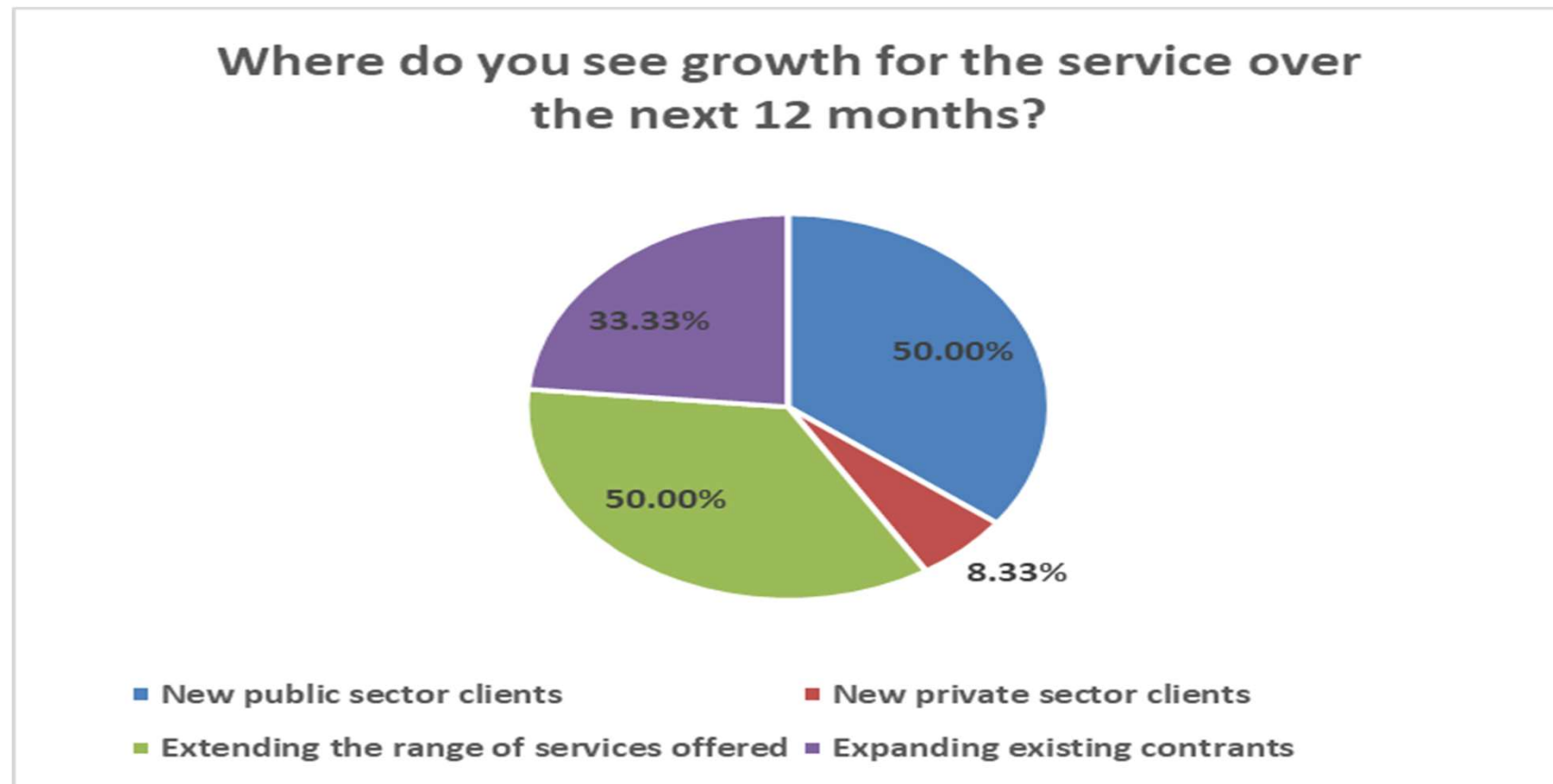
Responsibility for other services?



Services outside the LA

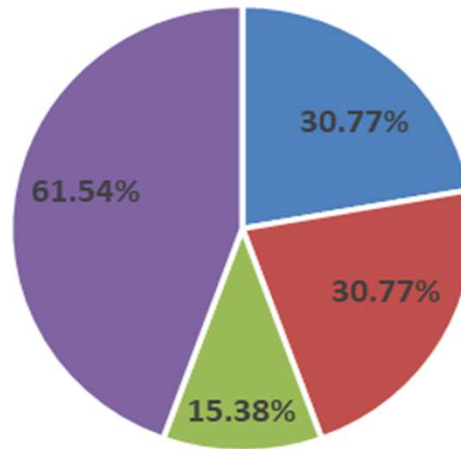


Expected growth in the next 12 months



Expected decrease in services

Where do you see future decreases in work for the service?

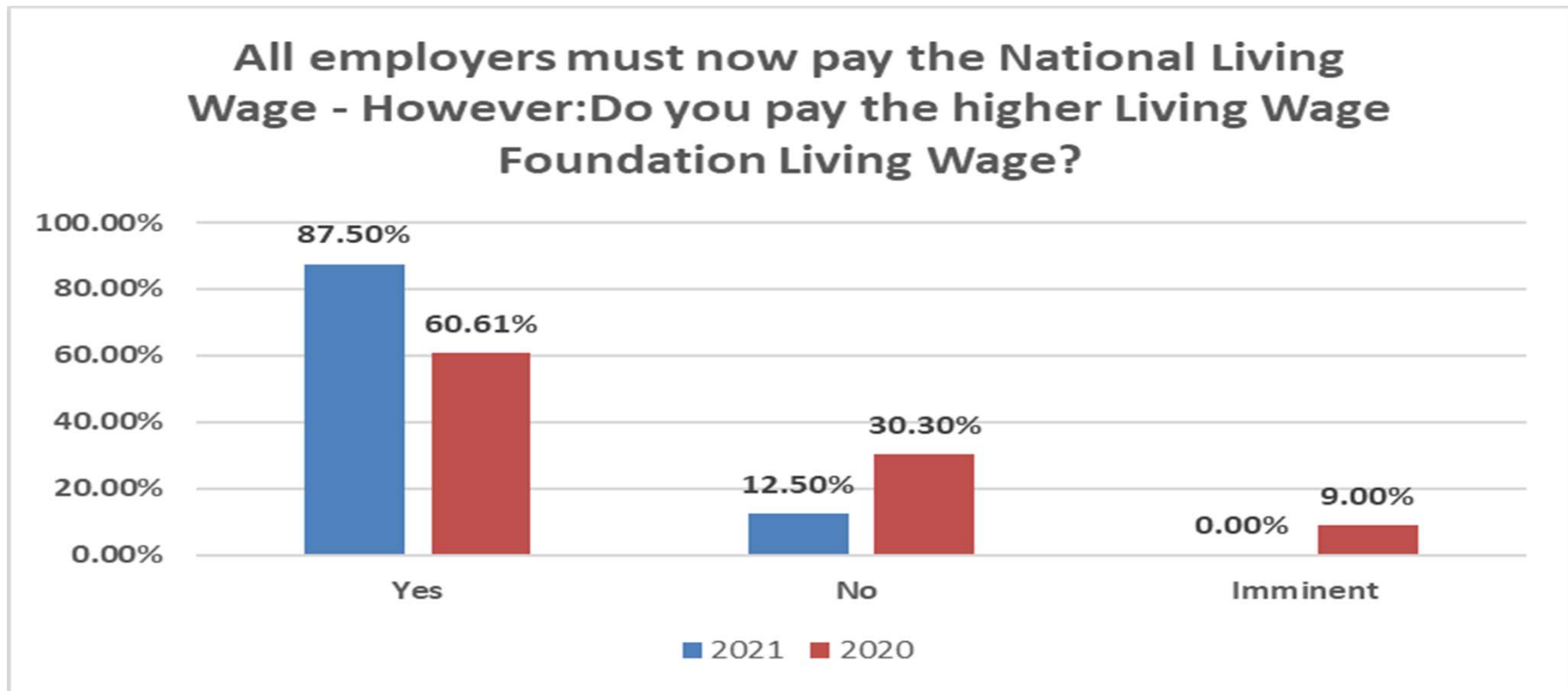


■ Loss of school contracts

■ Loss of academies

■ Reduction in cleaning specification / frequency ■ Rationalisation of councils estate

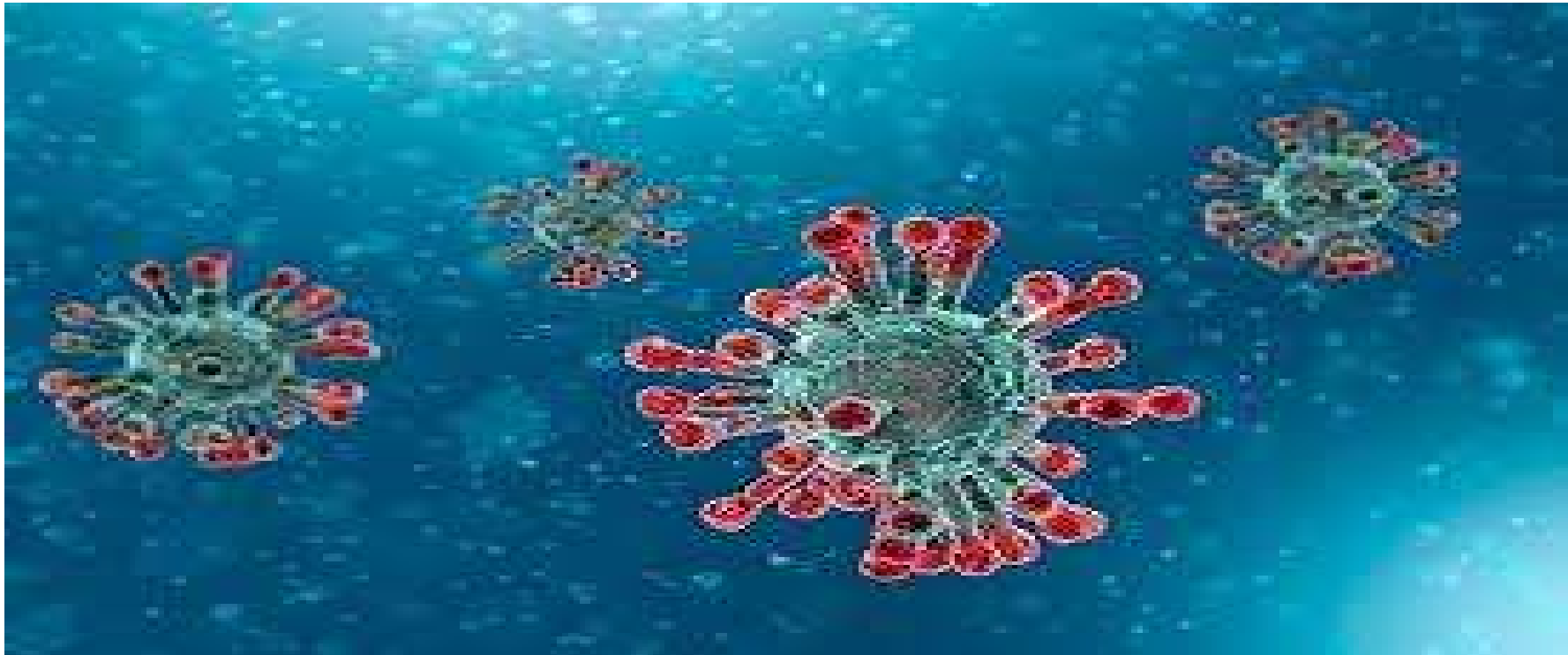
Pay rates 87.50% pay the higher Living Wage



Sustainability: Good news

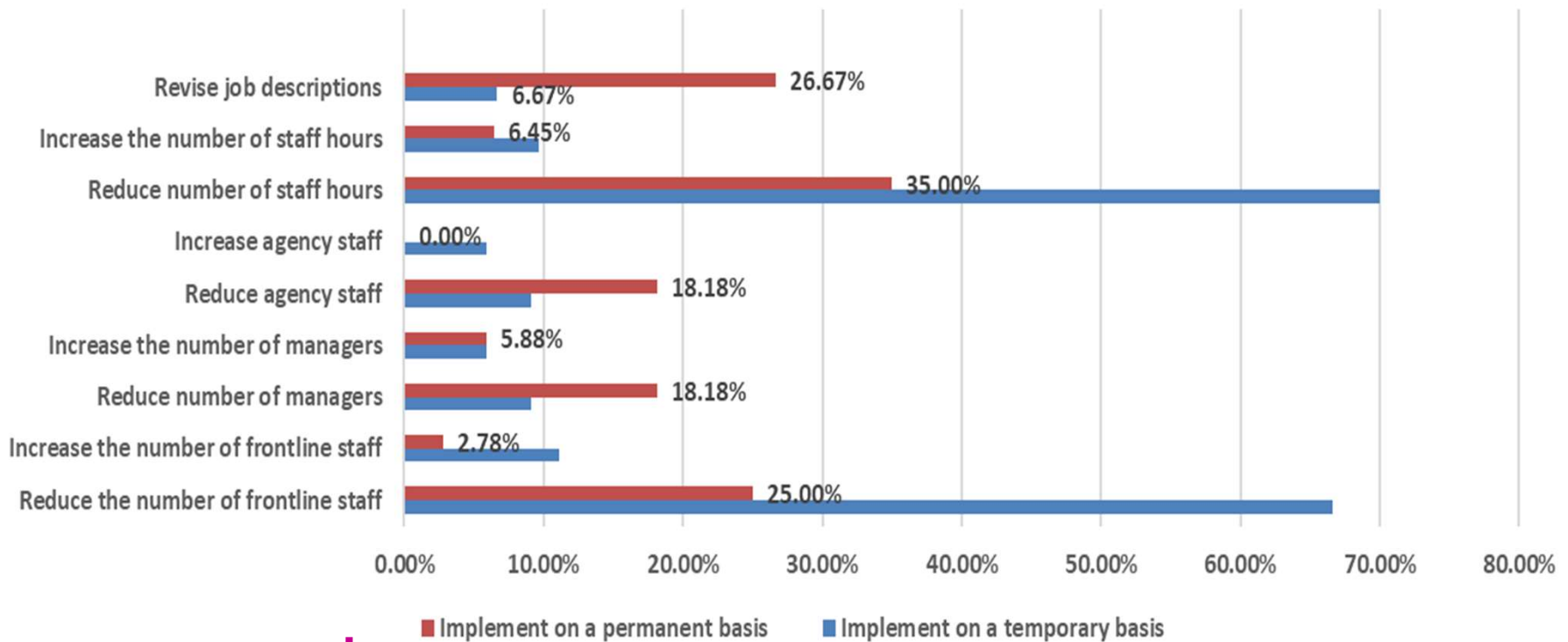
	Plan to implement		Implemented		Not Applicable	
	2021	2020	2021	2020	2021	2020
Reduced the number of chemicals used	41.67%	19.35%	58.33%	74.19%	0.00%	6.45%
Increased the use of micro fibre cloths	20.00%	8.00%	70.00%	76.00%	10.00%	16.00%
Reduced single use plastics	40.00%	50.00%	30.00%	25.00%	30.00%	25.00%
Introduced a process to reduce water consumption	33.33%	19.05%	33.33%	47.62%	33.33%	33.33%
Sourced more eco-friendly cleaning products	22.22%	38.46%	33.33%	46.15%	44.44%	15.38%

Impact of COVID-19

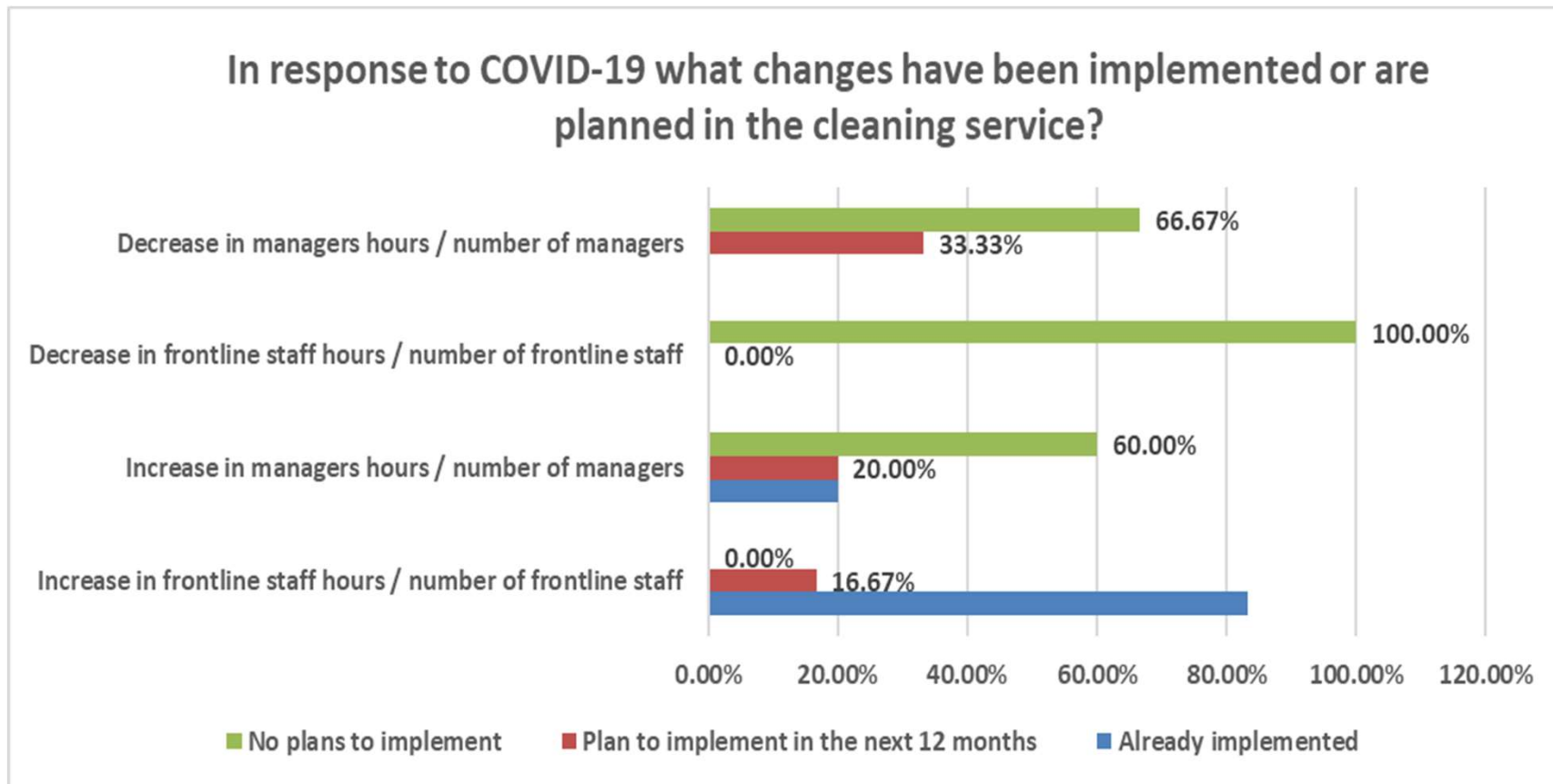


Measures introduced as a result of COVID-19 - Staffing

Following the impact of COVID, what measures is the catering service planning implement?



Measures introduced as a result of COVID-19 - Staffing



The Takeaways.....

- Socially responsible – Living Wage
- COVID-19 response – flexible, reliable and supporting communities
- Commercial – building on the good relationships built with school?
- Climate Change – positives on sustainability

Wider role of FM services?

- Beyond price
- Subsidy is not a dirty word!
- ‘Client’ social responsibility – the role of school governors and head teachers
- Integration with local economic outcomes
- FM services are part of the solution not the problem!

APSE Local Authority Caterers (School Meals) Funding Review Board

- **The Board** - Representatives from councils throughout the UK with expertise in delivering catering services.
- **Purpose** – making the case for local authority caterers
- **Your input is required**

NEW MUNICIPALISM

Delivering for local people and local economies

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