

Future Vehicle Ownership

What do we know now?

- Most if not all authorities see significant “Grey Fleet” mileage, with little control over the type, age and condition of the vehicles being used
- Government have stated that sales of new traditional Petrol and Diesel cars will be phased out by 2030
- Most people tell that they would opt for an EV now if they could, but for the man in the street it is cost prohibitive



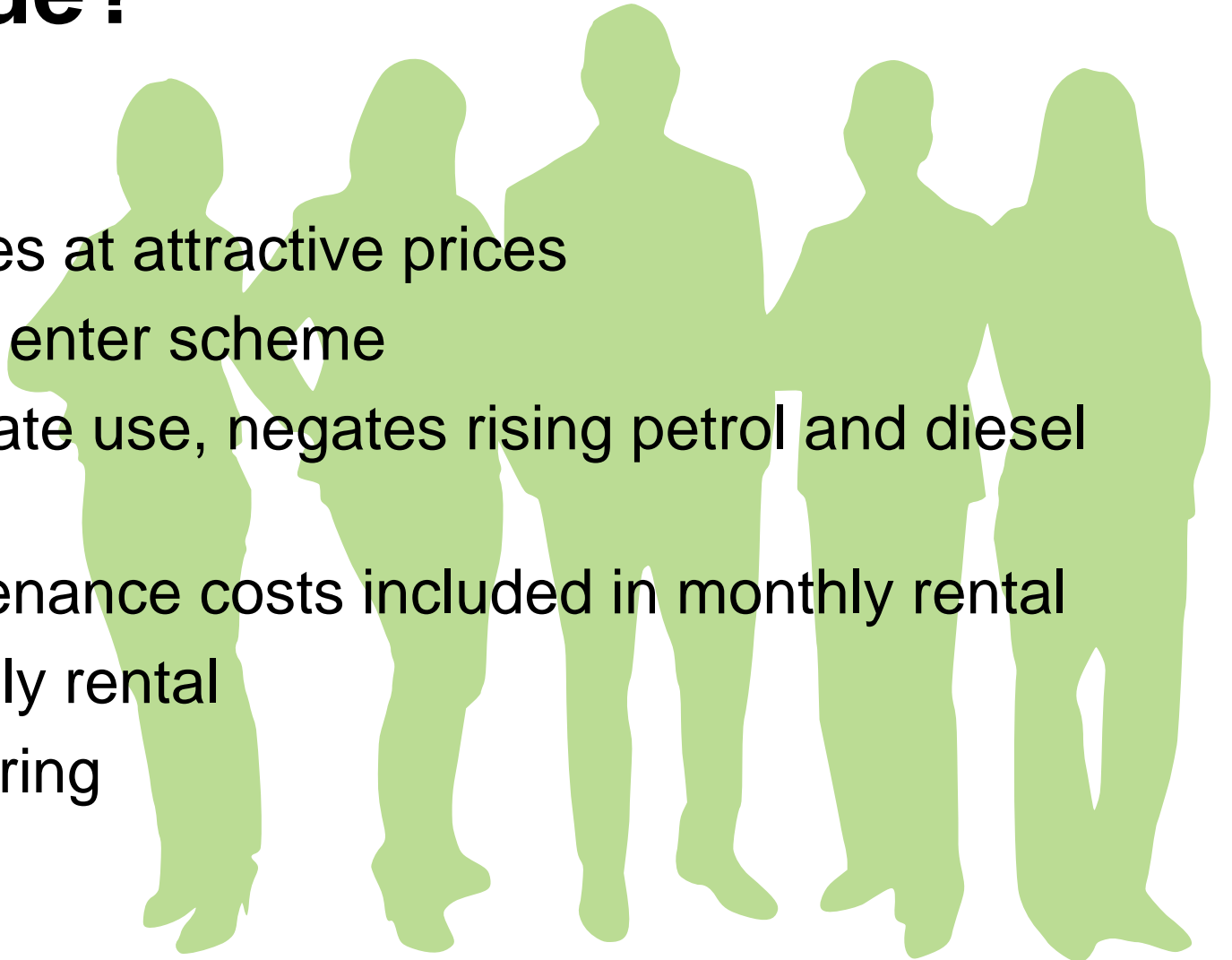
But is there a way to access EV's?

- A salary sacrifice scheme, based exclusively on the provision of full EV's would make them accessible to the majority of colleagues, whether they drive on authority business or not
- Works like a company car scheme, but with employees paying for the vehicle via a pre personal taxation salary deduction
- Available as a leasing option through existing framework suppliers
- Utilises public sector discount structures and tax efficiencies to reduce costs
- The over arching agreement is between the supplier and the Authority

Too Good to be True?

For the Colleague:

- Access to full electric vehicles at attractive prices
- No large deposit required to enter scheme
- Lower running costs for private use, negates rising petrol and diesel costs
- Servicing and routine maintenance costs included in monthly rental
- Insurance included in monthly rental
- Fixed cost all inclusive motoring



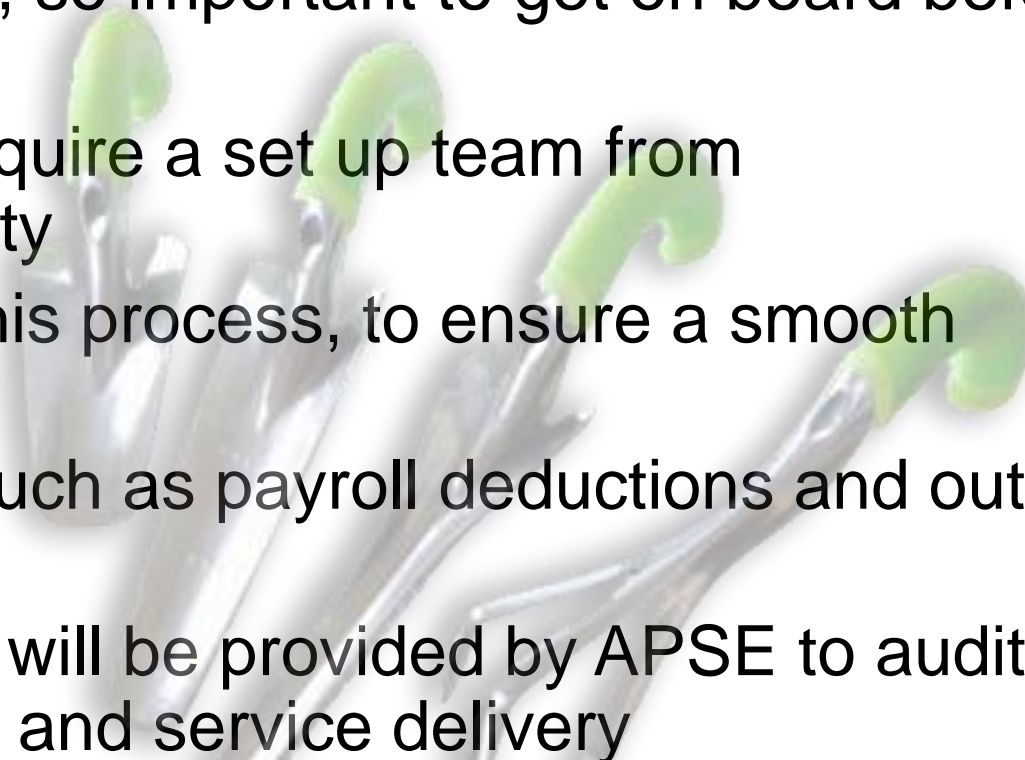
Too Good to be True?

For the Authority:

- Reduced net salaries generate NI savings
- Reduced age profile of vehicles being used on Authority business, therefore less risk from Duty of Care viewpoint
- Removes the risk of owning new technology vehicles
- Improvement in environmental credentials, through switch to full electric vehicles
- Reduction in CO2 production
- Significant savings on the costs of re-imbursing business mileage
- Attractive offering which can be made available to all staff, improving satisfaction and retention



Practicalities and Considerations

- Benefits are based on the current Benefit in Kind rates, which are published through to April 2025, so important to get on board before any changes occur
 - Implementation process will require a set up team from departments across the Authority
 - APSE will guide and manage this process, to ensure a smooth transition into the scheme
 - Some ongoing administration such as payroll deductions and out of scope ad hoc invoices.
 - Routine operational assistance will be provided by APSE to audit supplier performance, invoicing and service delivery
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Questions?