#### **APSE Performance Networks Seminar 2017**

Can Commercialisation and Innovation Overcome the Impact of the Budget Cuts?

# Legal Issues

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# What do we need to think about?

How do you think you could make money?

What powers do you have?

• restrictions?

What business related issues may be relevant?



# Front Line Services

# Does the Governing Statute let you charge?

- Provision of Entertainments (S.145 LGA 1972)
- Parking (Part iv Road Traffic Regulation Act 1984)
- Recreational Facilities (LG (MP) Act 1976
- Waste (EPA 1990)

Does it limit what you charge or where you can do it?

# Charging powers under LGA 2003 and Localism Act 2011

- Authorised, but not required, to provide the service
- The recipient has agreed to its provision.
- Does not apply if another power or express prohibition to charge for the provision of the service,
- Duty to secure that income from charges does not exceed the cost of provision
- Taking one financial year with another.



### Other routes

Providing
Goods
and
Services
to Public
Bodies

- Must be public body under the regulations
- Must be relevant goods and services
- Can charge what you want

General Trading Powers under Localism Act 2011

- Anything individuals may do
- Anywhere in the UK or anywhere else
- Statutory limitation
- Use a company if for commercial purposes



# Other Issues

### **Contracts**

- Protect interests as Seller not buyer
- Risk Profile

Intellectual Property

- Logos
- Trade Marks

**Regulatory Issues** 

Competition law

Tax

Governance

- Company?
- Limited Liability?

**Funding** 

Existing contracts and assets

Staff



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