



# Highways Advisory Group

December 14<sup>th</sup> 2016

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# Road Traffic Management – Best Practice when procuring Services.



- What do you expect when you procure traffic management services?
- How do you know the quality is there?
- Are the operatives fully trained and capable of carrying out duties?
- Can you relax back at base knowing the service is as expected?
- Is there a risk to the Council's reputation?
- Are the accreditations of the TM company valid?
- Did you ensure the flexibility of the service delivery model?
- Are your operatives and road users in a safe environment?



# Local Authority / Contractor safety Issues to consider ....

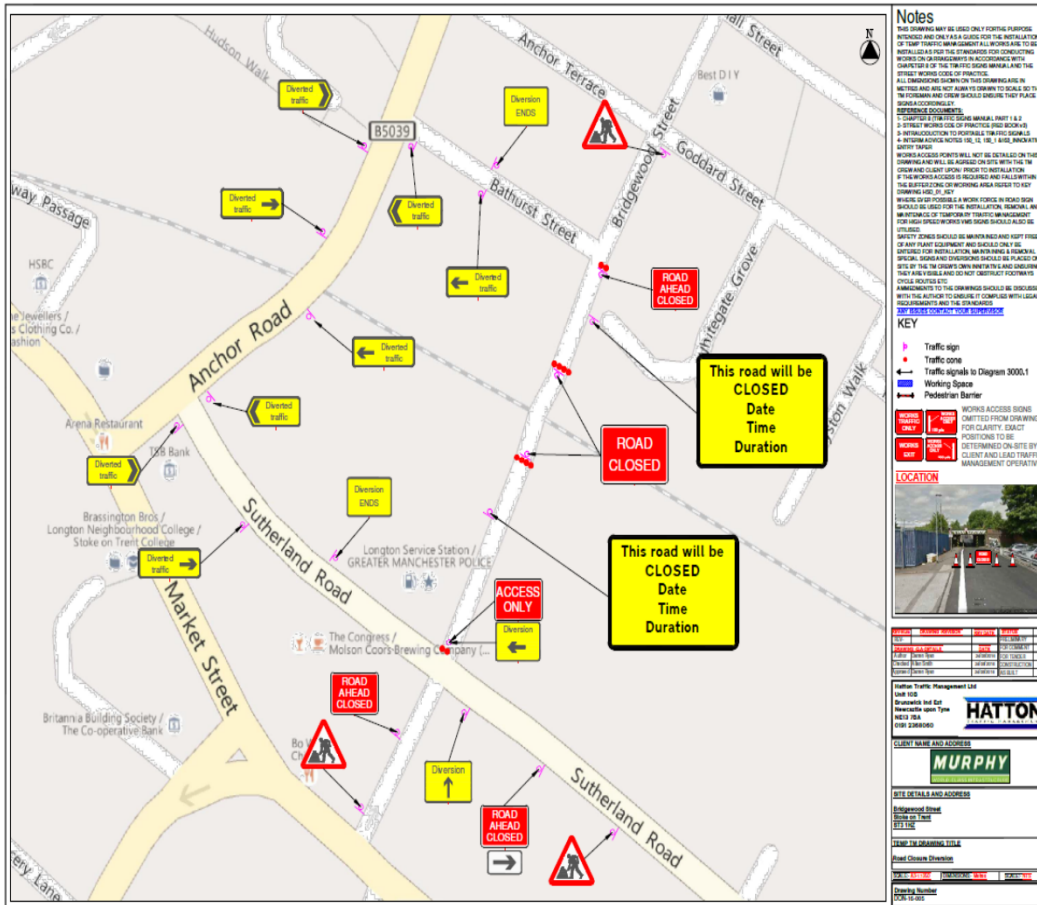
- Tasks – Multitude of roadside tasks / Multi skilled staff.
- Operational staff training.
- Risk mitigation – Planning, design, deployment of service.
- PPE – Suitability for the environment being worked.
- Signage / Advanced warning protocol.
- RAMS – Risk Assessments / Method Statements.
- Behaviour of road users.
- Communication strategy – Public, Contractor, DLO, Client.

# Multitude of roadside tasks/ Multi skilled staff

- Mindset of operatives.
- Risk assessment awareness / Compliance.
- Pressure of completion – Time factor.
- Supervision.



# Risk mitigation – Planning, design, deployment of service.





# Perception of the road users !



# Case Law Examples...



**Manchester City Council - Fined £15k - 2014**

**Manchester City Council Employee struck by car picking litter on roadside.**

*HSE findings ; “Manchester City Council had not identified being struck by a car as a risk associated with litter picking so no signs or safe system of work in place, staff had not been given information about controlling or informing traffic about them working on or near the road”*



# Council and Contractors fined after man dies and another seriously injured in roadworks

October 20<sup>th</sup> 2016

- Liverpool City Council fined £15k and ordered to pay £130k costs.
- Tarmac Trading Limited fined £1.3m and ordered to pay £130k costs.
- Enterprise Liverpool Ltd fined £25k and ordered to pay £80k costs.

*“By engaging with the entire project team at the very start of a project, clients like Liverpool City Council, can ensure that good health and safety culture is embodied throughout the life of the project. Ongoing communication and cooperation between the principal contractors and sub-contractors ensures that the project is being adequately planned, managed and monitored”.*



# Value for Money

- Partnership Ethos
- Agreed Priorities.  
(Better Planning and Delivery)
- Communication Strategy.
- Shared facilities.
- Using the contractor – More for your money.



# Reputation

- Contractor represents the Client.
- Stakeholder consultation.
- Elected Member / Officer Awareness of contract arrangements.
- Collective involvement in contract delivery.
- Safety standards / Quality / Accreditation.
- Relationship built on trust and dependability.
- Honesty, Flexibility and Reliability.



# Innovation

- What value to put on innovation in the tender.
- What would you want to see that demonstrates innovation in traffic management delivery?
- Is there a potential conflict in giving a contractor more scope for innovative ways of working?
- How do you sell innovation to the Council and it's members?
- What can you get back from allowing innovation to be led from the ground?



# Conflict to proceeding

- **What is getting in the way of new thinking and ideas?**
- Council culture?
- Fear of private sector service creep?
- Lack of resources to consider innovation?
- Embedded 'DLO survival' mindset?
- Procurement restrictions via traditional process?



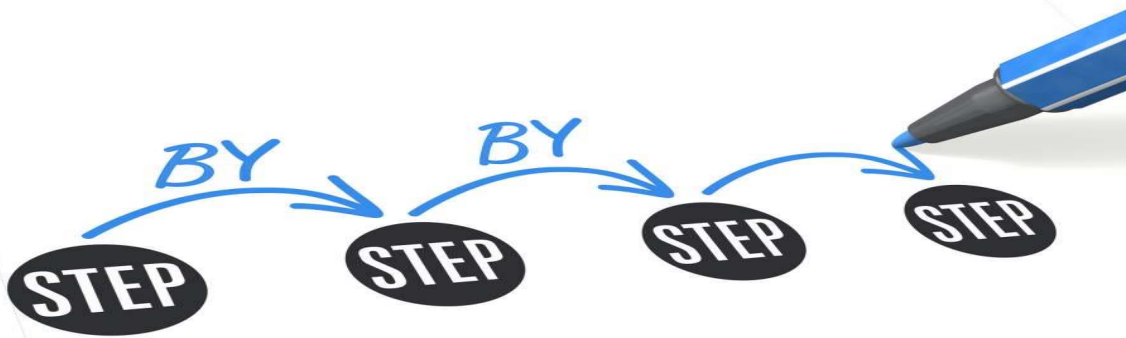
# Can we realistically merge Public and Private?

- **JVC** - Working in some councils.
- **PFI** - Not always the panacea it was described to be.
- **Specification contract** – Rigid but controlling?
- **Bill of Quantities** – Know your core costs up front.
- **Partnership** – Incorporating some of the above but relies on degree of trust and an honest relationship.
- **Cultural differences** – Need to understand each other.



# We just need a model that works!

- Incremental and pre-planned stage approach.
- Clear objectives from the start.
- How do you turn 'You' and 'Us' into 'We'?
- Common goals and objectives.
- Find something that doesn't 'rock the boat' too much to start.





# 'Inside the Cones'

**HATTON**  
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# Make sure of credentials



The logo for HATTON TRAFFIC MANAGEMENT features the word "HATTON" in a large, bold, black sans-serif font. Below it, the words "TRAFFIC" and "MANAGEMENT" are written in a smaller, bold, black sans-serif font, with "TRAFFIC" on the left and "MANAGEMENT" on the right. The entire text is centered between two horizontal blue bars that have a slight trapezoidal shape, tapering towards the ends.

# **HATTON**

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