

## State of the Market in Building Cleaning 2016

Rob Bailey Principal Advisor, APSE

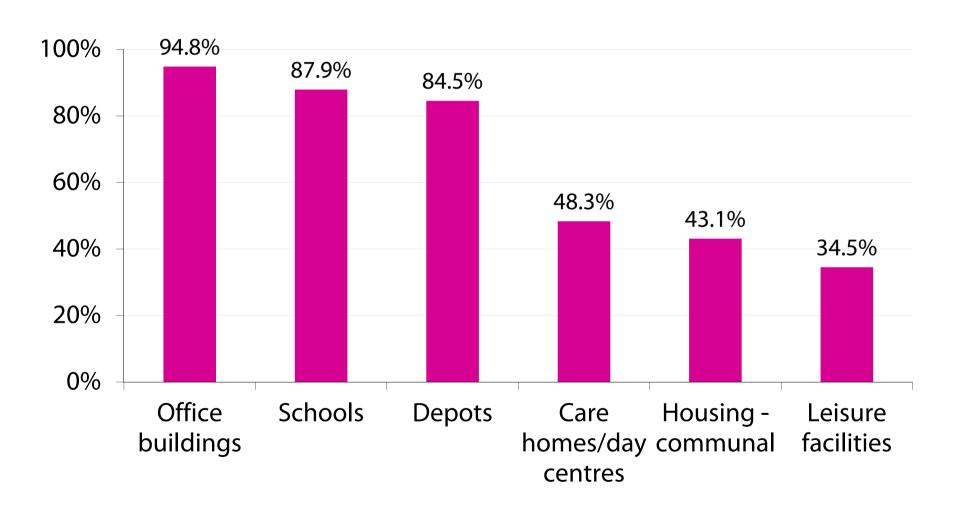




- **Provision of services** 87.9% were in-house service providers of whom 62.7% expected to remain as in-house providers in 2 years time.
- **Running of services** 56.9% run cleaning together within a central FM service and 34.5% run cleaning as a standalone service.
- **Workload** 41.4% expect the cleaning section's workload to increase over the next 12 months. The majority (76.8%) also expected their own personal workloads to increase. 77.2% are expecting reduced hours/frequency per building, 56.6% are expecting to re-negotiate specifications.
- **Staffing** 67.3% are expecting reduced cleaning staff numbers and 52.7% are expecting reductions in management numbers.
- **Wages** 60.3% are currently subject to the Living Wage.
- **Absence** 56.9% are reporting their absence levels are above average.

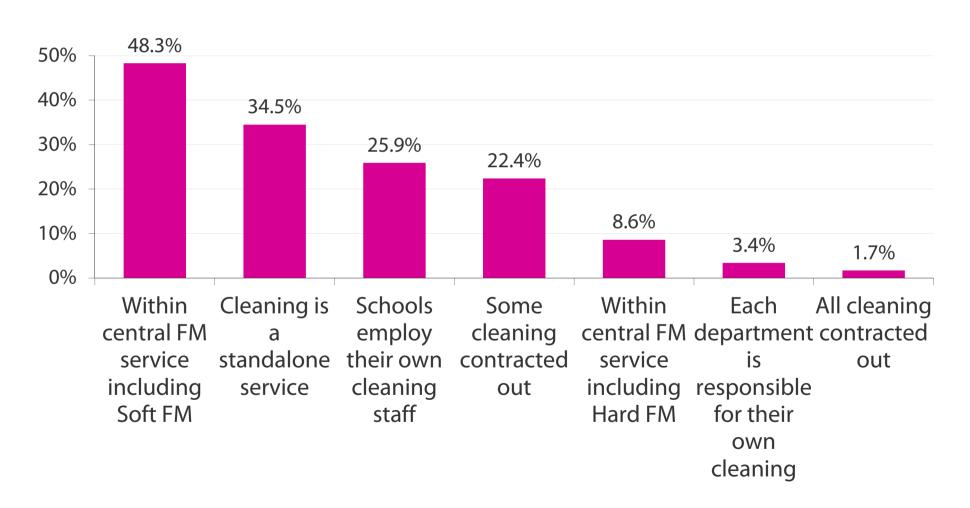






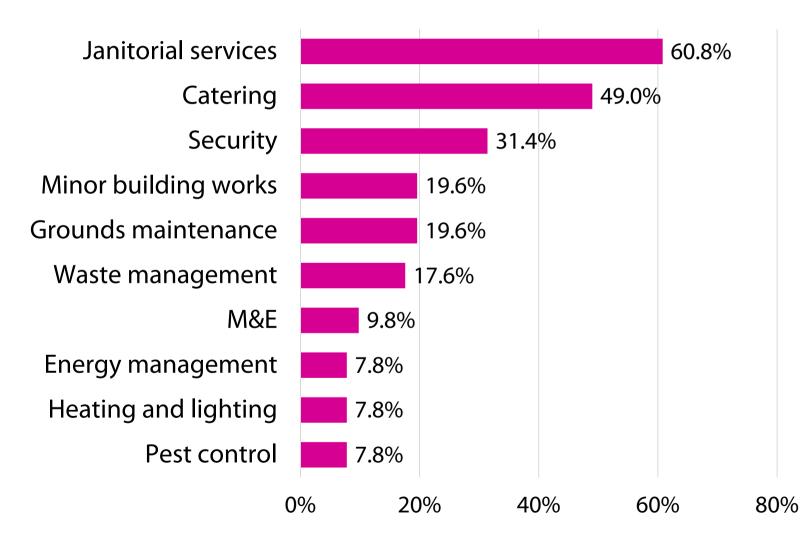






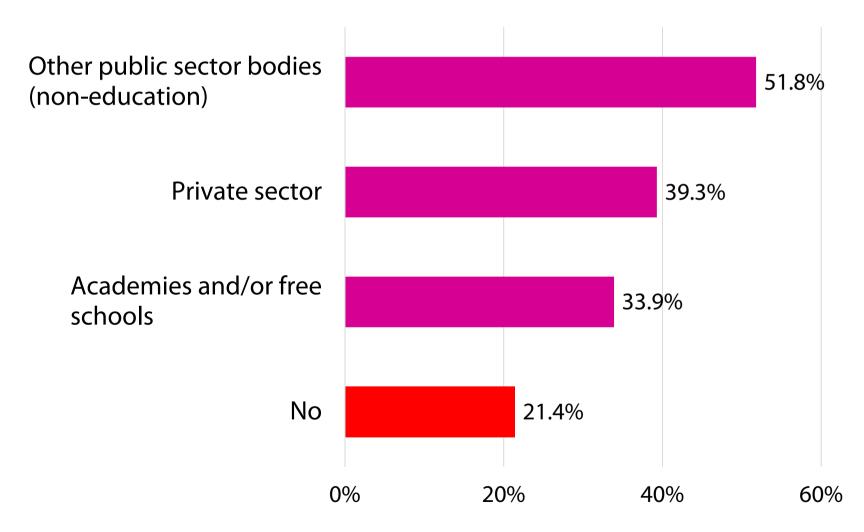
### Which other services are you responsible for?





## Do you sell your services outside of the local authority?

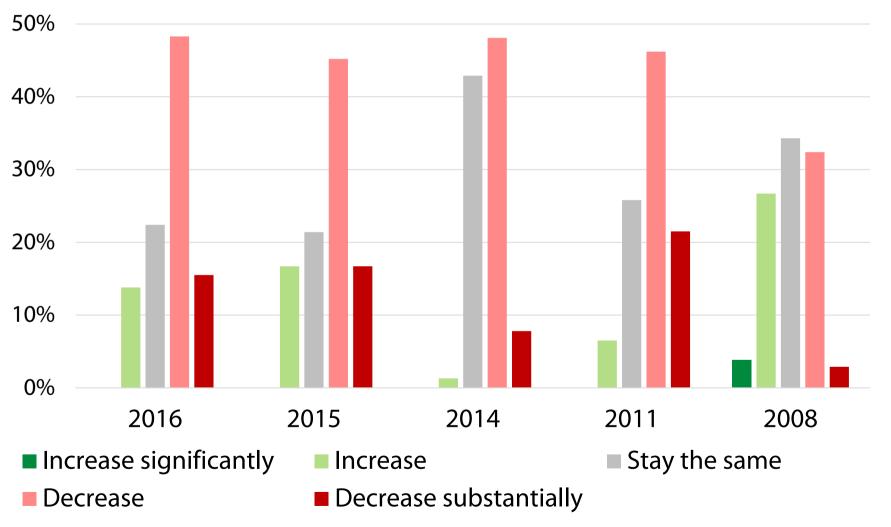




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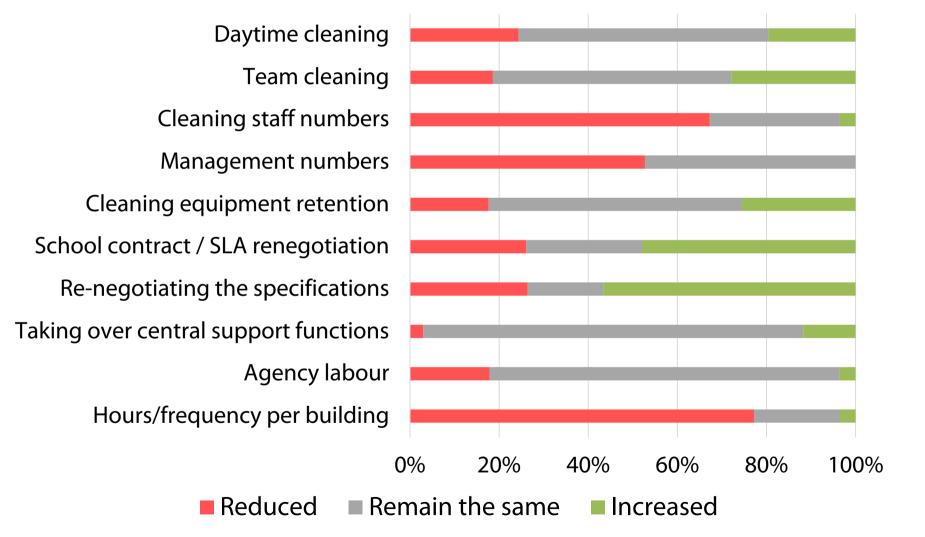






#### How do you expect the service to change over the next year?

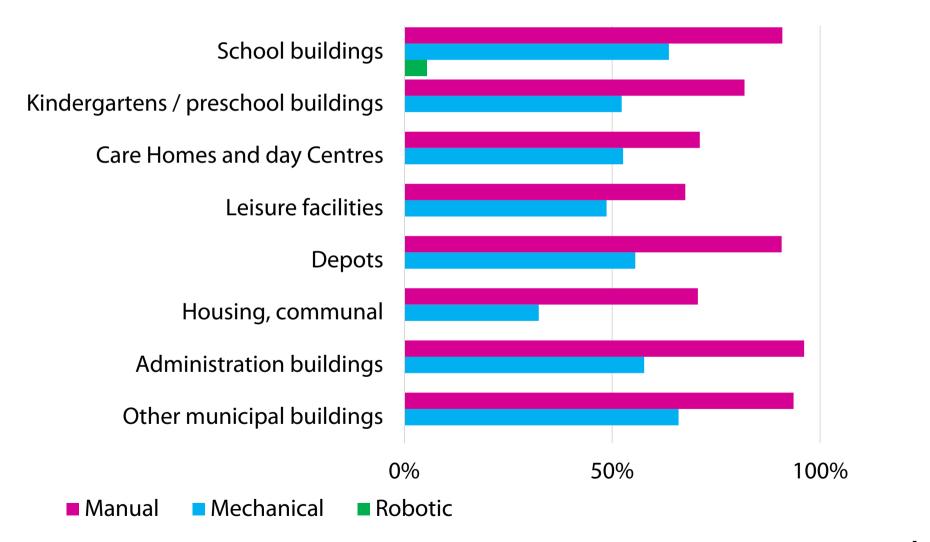




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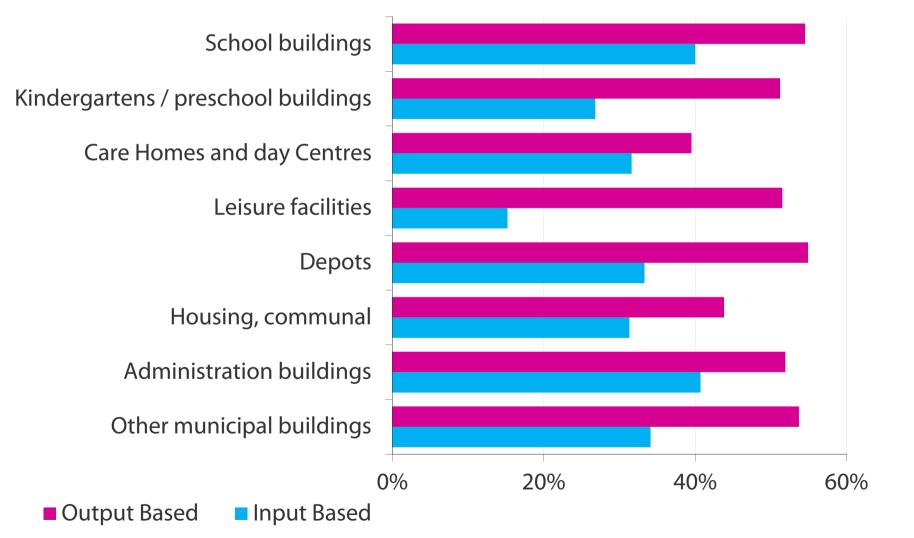
#### What cleaning methods do you employ in the following buildings? (Tick all that apply)





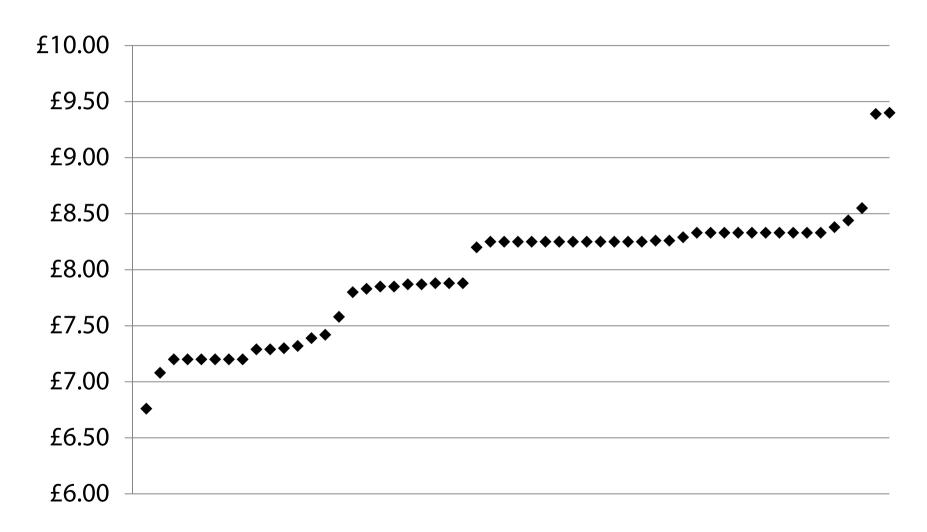
#### What type of cleaning specification do you work to in the following buildings? (Tick all that apply)





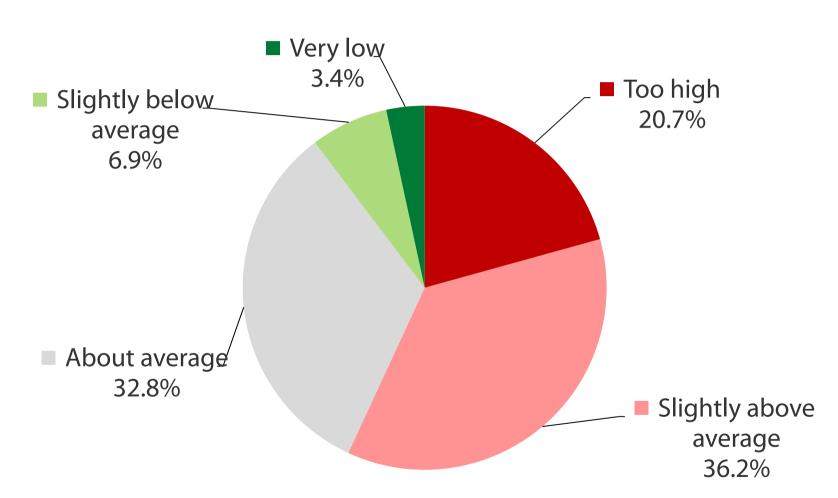






#### Are staff absence levels at an acceptable level?





#### Growth / Decline

#### Growth

- Wider FM services
- External contracts
- Other public sector
- Complete Landlord model

#### Decline

- Closures of buildings
- Academisation





#### **Building Cleaning 2016**

#### **Case Studies**



#### Improving performance with reduced costs

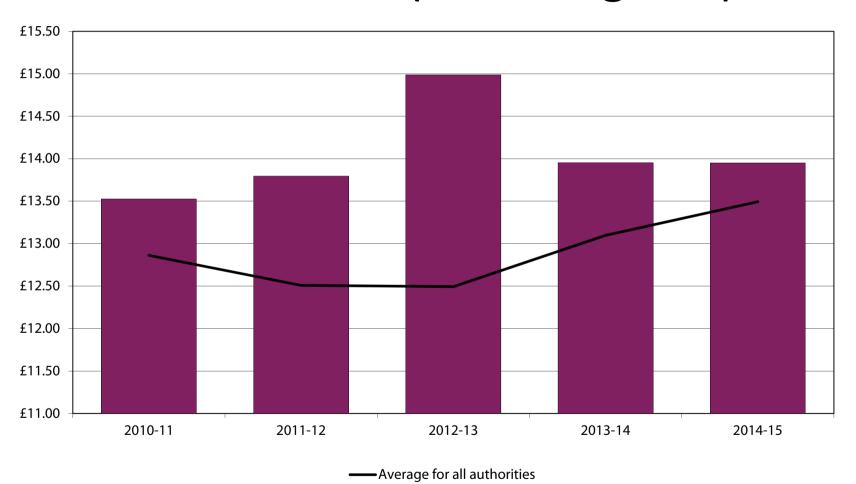
June 2015

Case studies

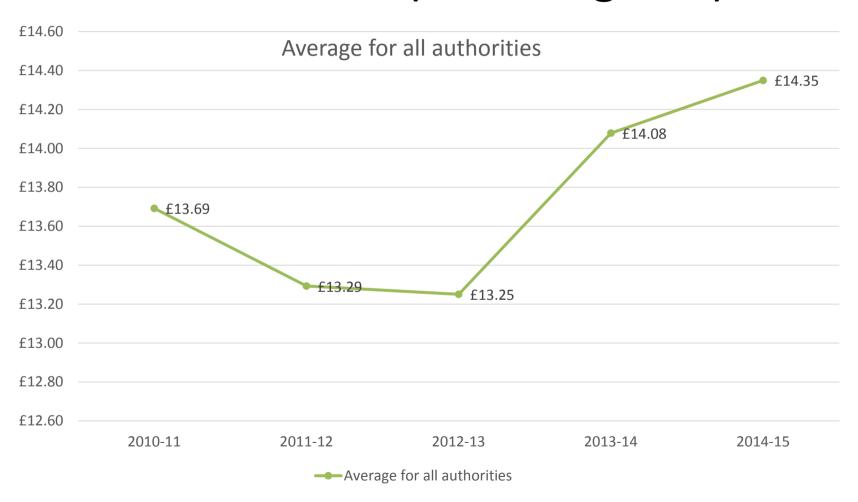




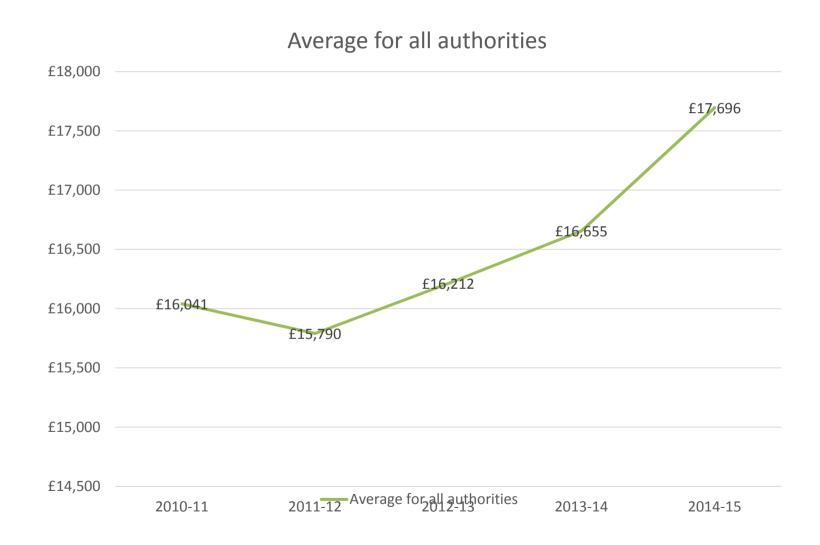
## PI 01 Cost per square metre for all areas cleaned (excluding CEC)



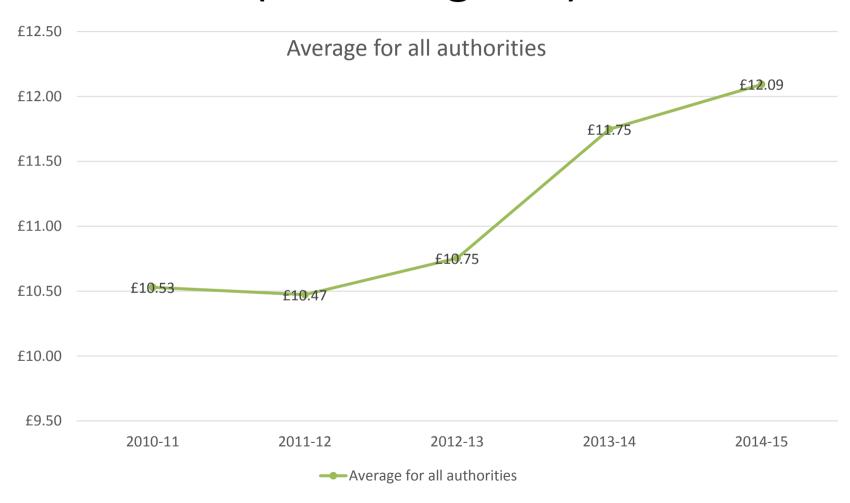
## PI 02 Cost per square metre for all areas cleaned (including CEC)



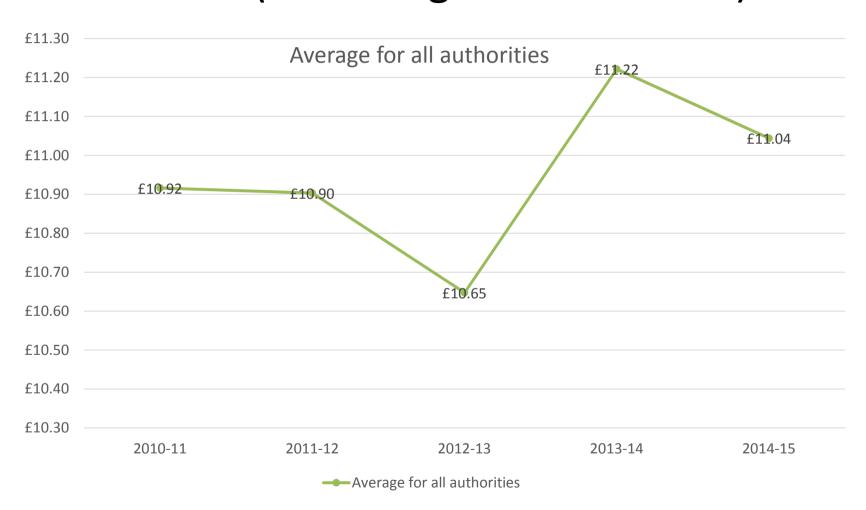
#### PI 03 Cost per FTE front line employee



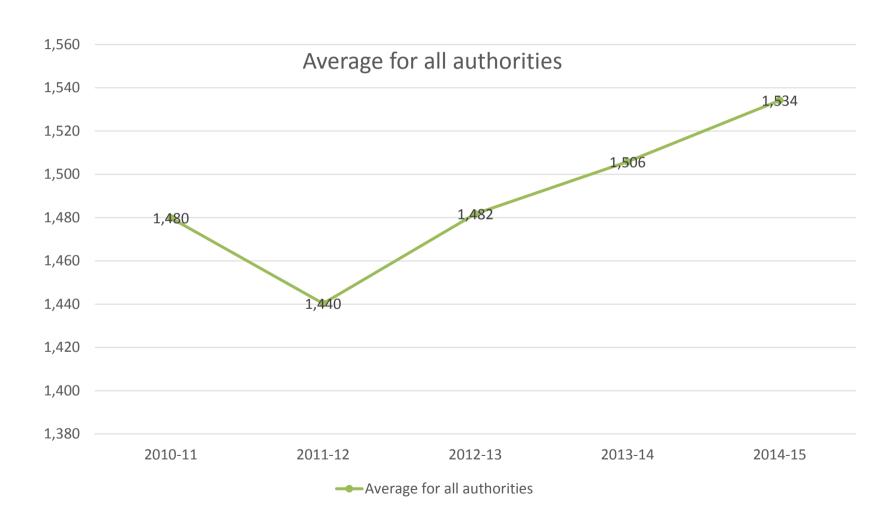
## PI 27 Cost per scheduled input hour (excluding CEC)



## PI 17 Front line staff cost per square metre cleaned (excluding outdoor areas)



## PI 16 - Total square metres (excluding outdoor areas) cleaned per FTE employee



# LOCAL SERVICES LOCAL SOLUTIONS



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