

APSE

Changes, Challenges and Solutions
Peebles Hydro
22 February 2013



Stephen Cirell Consultancy Ltd

Green Deal - What's in it for the DLO?

Stephen Cirell



Stephen Cirell Consultancy Ltd

Coverage

- This session covers Green Deal and other renewable energy technologies;
- Green Deal / ECO is particularly current and there are many facets to this;
- This presentation covers the opportunities for the DLO;
- Very relevant to APSE and not at all apparent;



Client and Contractor Sides

- The Corporate centre;
- The Client side;
- The Contractor side;





Stephen Cirell Consultancy Ltd

Green Deal Opportunities

- These are many ...
- As Green Deal Provider, fitter or assessor;



ECO Opportunities

- Three parts:
- Affordable warmth;
- Carbon Saving;
- Carbon Saving Communities;



How ECO works

- the 'obligation' on the energy companies;
- targets for carbon - 0.52m tonnes pa;
- their role - apart from funding the works;
- the need for a co-ordinator;



Developing the Capacity

- Elements include: identifying areas, assessing works, calculating carbon savings and cost of works, scheduling and undertaking works, and organising payments;
- Do we have the skills?



Making the Most of the Opportunities

- Get work from others;
- Join a consortium;
- Or form key alliances;
- Undertake work to your own properties;



Future Action

- awareness;
- identify and fill skills gaps;
- discussions with the client side;
- form alliances;
- find clients;



Conclusions



Stephen Cirell Consultancy Ltd

Stephen Cirell

mobile: 07774 451 587

email: stephencirell@me.com

twitter: @stephencirell

web: www.stephencirell.co.uk



Stephen Cirell Consultancy Ltd

Green Deal - What's in it for the DLO?

Stephen Cirell



Stephen Cirell Consultancy Ltd