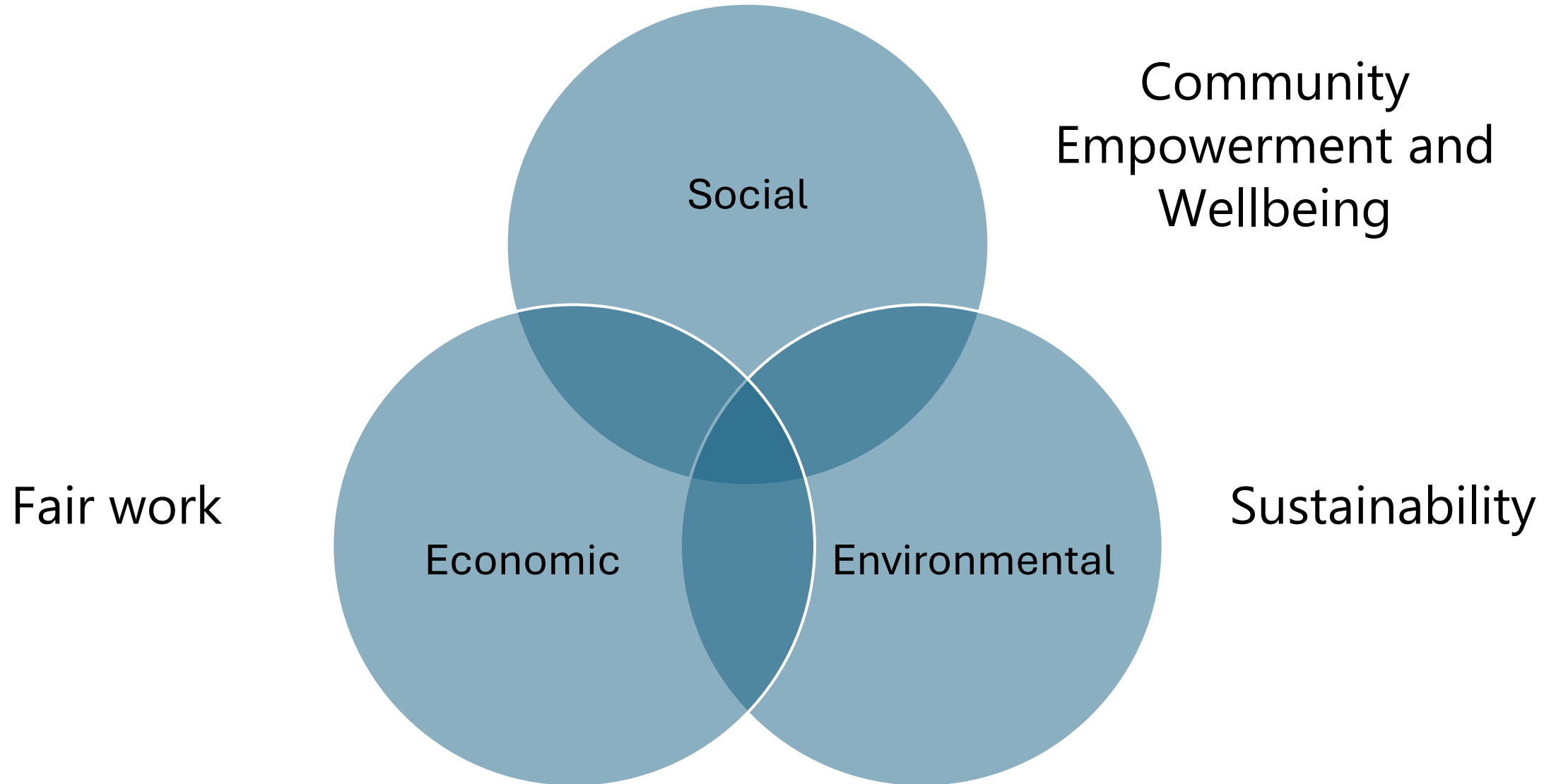




Embedding Social Value

Fona Sutton-Wilson, Head of APSE Training

What is social value?



- ☐ Public spend: £385 billion spent through public procurement every year
- ☐ £146 billion spent on outsourced services
- ☐ How do we achieve greater value and a bigger impact?
- ☐ History of Compulsory Competitive Tendering
- ☐ Best Value Act 1999 in Eng/Wales, LG in Scotland Act 2003
- ☐ Public Services (Social Value) Act 2012
- ☐ Procurement Reform (Scotland) Act 2014
- ☐ Reconnect the local authority lever to better outcomes
- ☐ Build on opportunities for apprenticeships, local employment and skills, local supply chains, sustainability and fair wages
- ☐ Is there an opportunity for insourcing?

What does the legislation say?



Social, Economic and Environmental Wellbeing

Sustainable Procurement Duty

SME and third sector involvement

How does Social Value differ from Community Benefit?

Requirements are outlined in the Procurement Reform (Scotland) Act 2014

- ☐ Training and recruitment + Sub-contracting opportunities
- ☐ Contracts \geq £4m (but could be under)
- ☐ Improve economic, social or environmental wellbeing of the LA area = ADDITIONAL TO THE MAIN PURPOSE
- ☐ Tackling inequalities + Sustainable procurement duty
- ☐ National Performance Framework



Why is procurement important?



ONE
The scale of the
spend

FOUR
Lots of
organisations
use it



TWO
It's public
money

FIVE
Realise wider
goals



THREE
Inequality is
significant

SIX
We need to grow
the economy



The cycle of procurement

Myths

- Procurement is not just a transaction
- Procurement does not just involve Procurement Officers
- Procurement is not just about filling out documentation



Opportunities

- Procurement is strategic
- Procurement sits across the local authority
- Procurement is everyone's business
- Social Value sits across 6 stages or parts

Social Value and the Public Interest Test: Procurement Act 2023

Matthew Baqueriza-Jackson, APSE Associate



Next date

Wed 11/03/26 + Thurs 12/03/26

09:30 – 12:30

Microsoft Teams

Matthew Baqueriza-Jackson discusses the topic of procurement and Social Value:

<https://www.youtube.com/watch?v=ZftcbhhzVqw>

