Non Domestic Energy Efficiency Framework

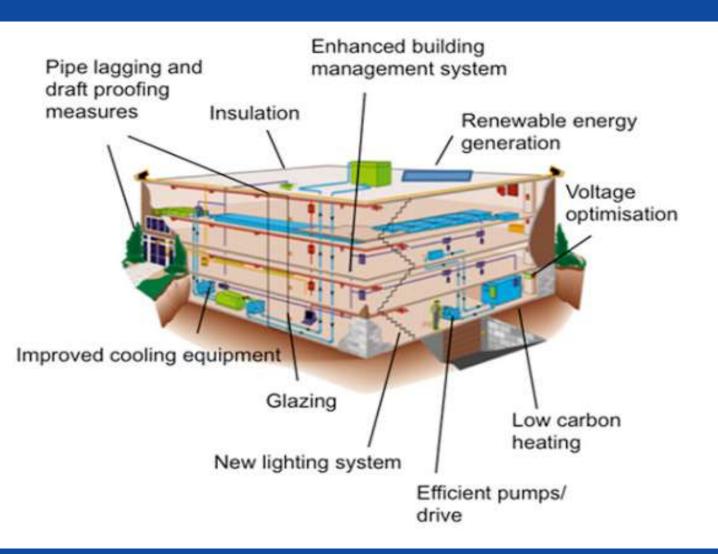
SCOTTISH FUTURES TRUST

Delivery and Support for NDEE in the Public Sector in Scotland



Driversfor Energy Efficiency

- Effective Buildings
- Revenue Savings
- Indoor Env. Quality



Scaling up Delivery of Energy Efficiency

SCOTTISH FUTURES TRUST

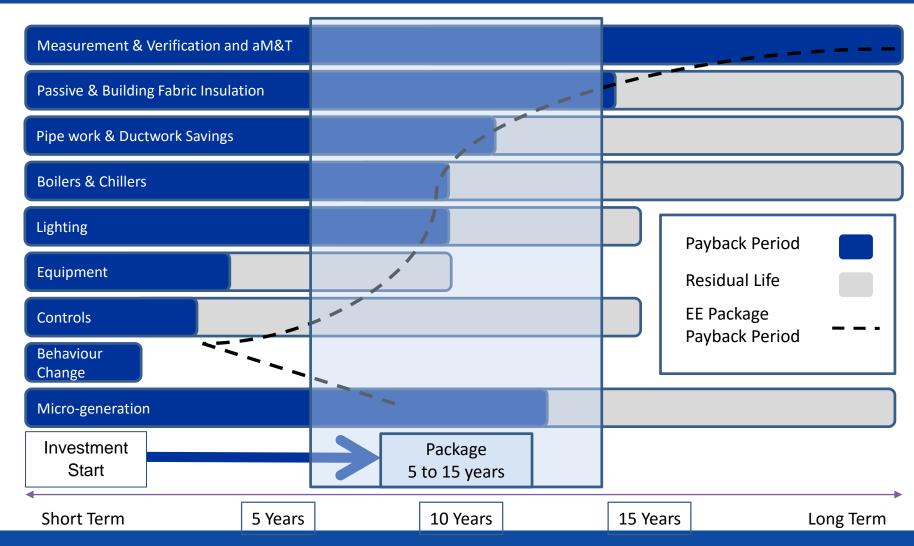
to meet 2020 emissions targets

- Achieve value for money in energy efficiency projects
- Transfer risk to installers
- Make greatest use of internal resource

Scaling up Delivery of Energy Efficiency

SCOTTISH FUTURES TRUST

to meet 2020 emissions targets



What can you Buy? How is it Contracted for?

SCOTTISH FUTURES TRUST

NDEE Framework

- 12 Contractors
- Selected to work on: -
 - Scotland
 - Retrofit
- Duration: 2020
- Buyers' Guide

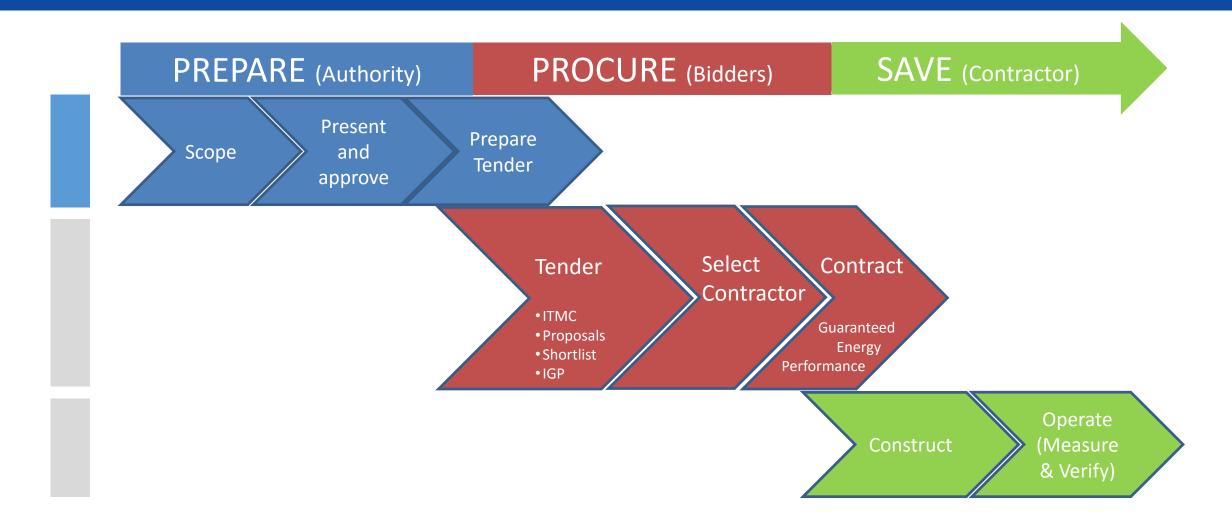
Energy Performance Contract

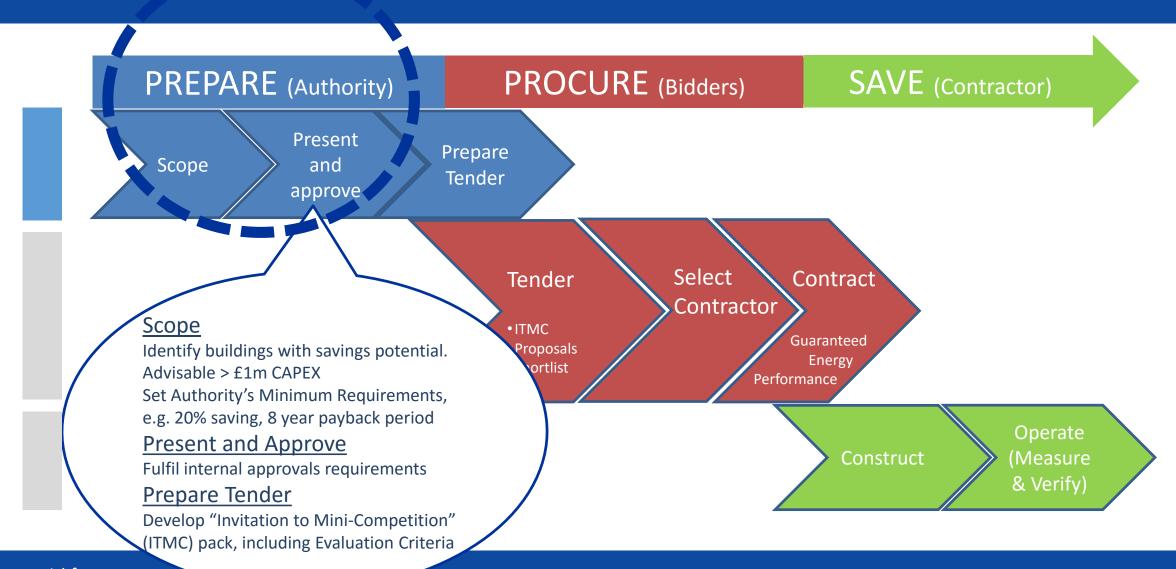
- Guaranteed Energy Performance
 - e.g. 20%, 8 year payback, £1m CAPEX
- Payment Linked to Results
 - Reduced savings → Reduced Payment
- Install energy efficiency technologies
- Ongoing Services:
 - Maintenance; Controls; Behaviour Change

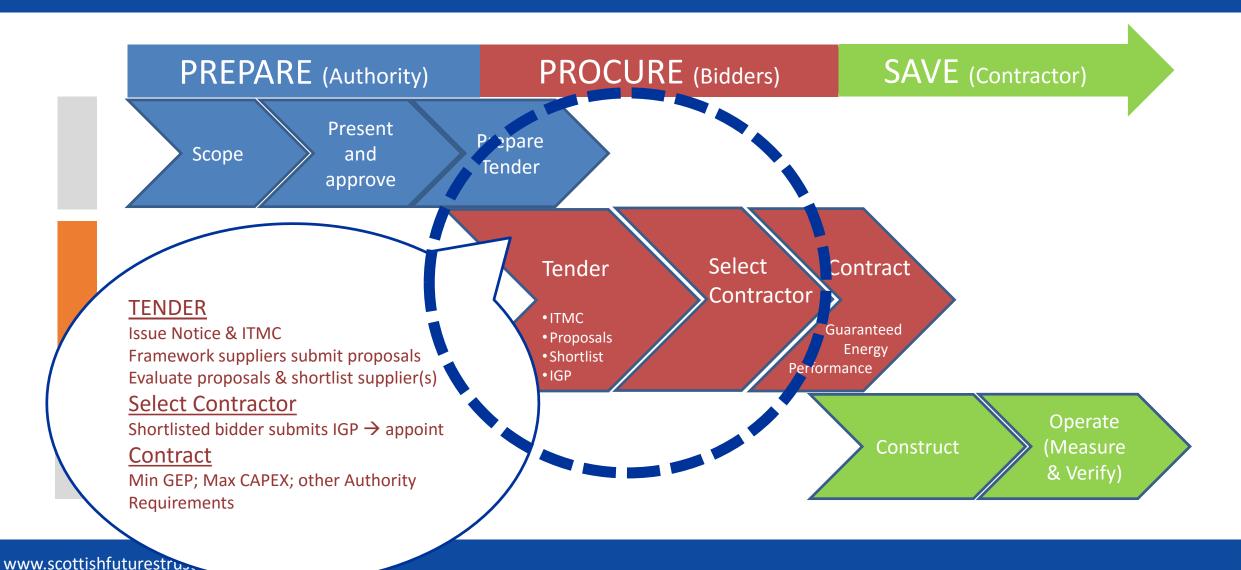
Which Contractors are on SG's NDEE Framework?

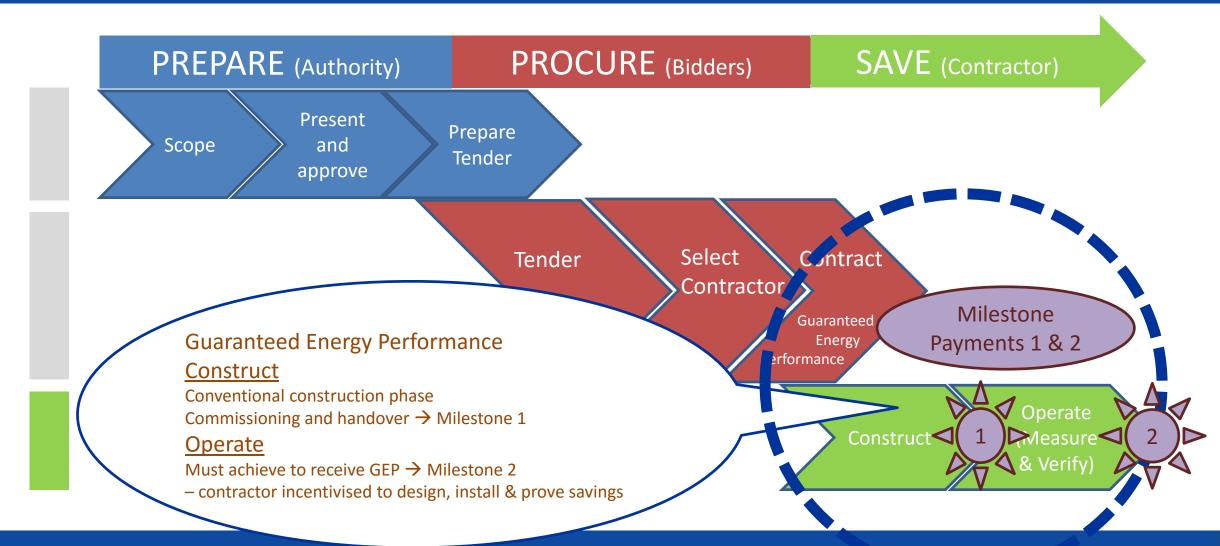
- Alternative Heat Limited
- Ameresco Limited
- Blacbourne Limited
- British Gas Trading Limited
- Cofely Limited
- Cynergin Projects Limited

- Everwarm Limited
- FES Limited
- Matrix Control Solutions Limited
- Robertson Group Limited
- SSE Contracting Group Limited
- Vital Energi Solutions Limited

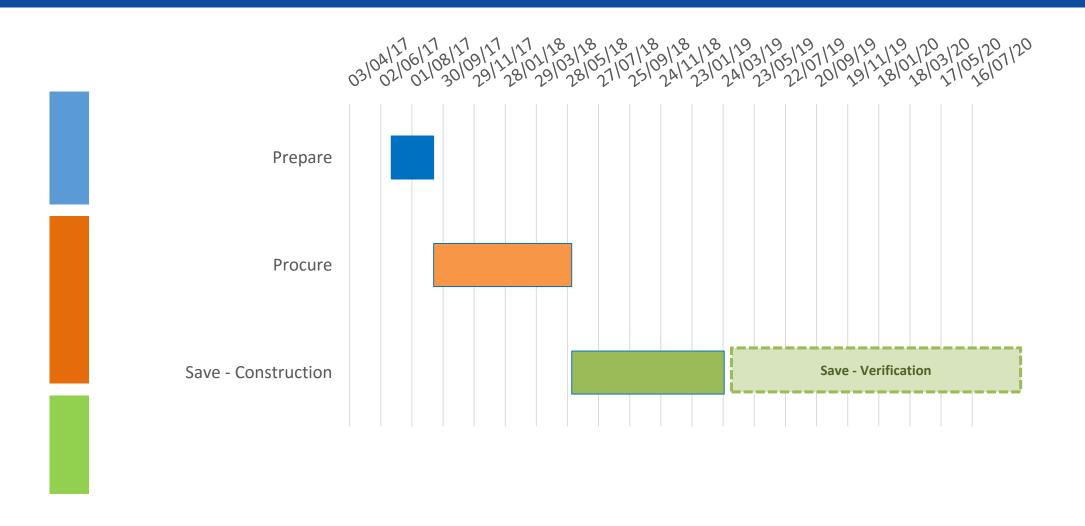




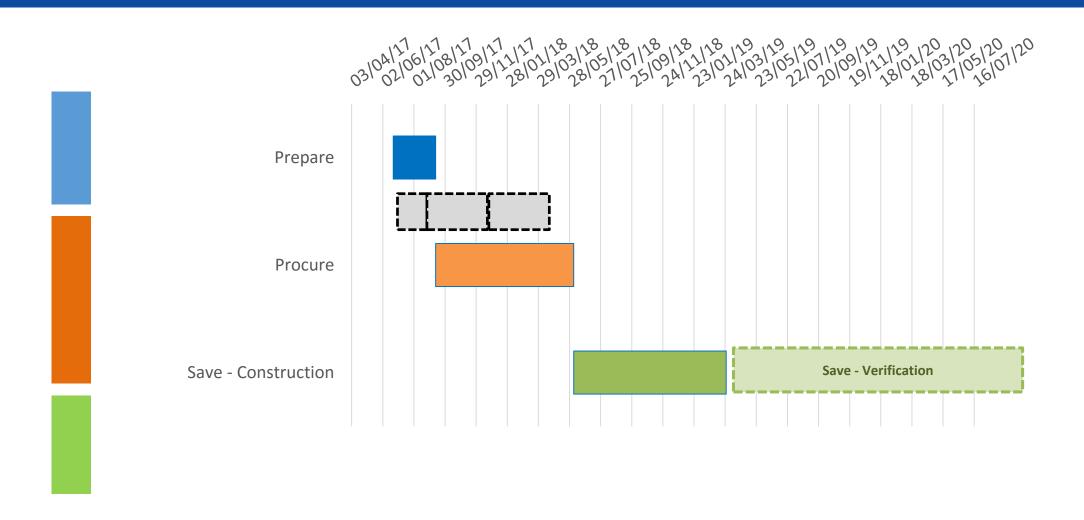




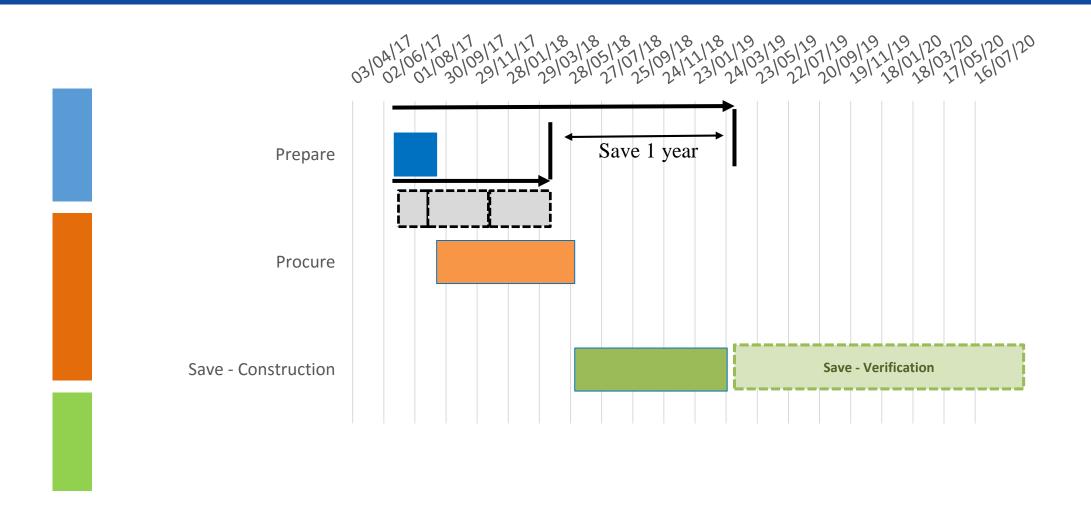
Indicative Project Plan



Indicative Project Plan



Indicative Project Plan



Support Unit



- Prepare
 - Support Unit assisting public bodies to prepare to call off the Framework
- Procure > £4m
 - Four in procurement in April 2017, selecting a Contractor
- Save > £5m
 - Five sign Energy Performance Contracts in April / May 2017
 - One in Construction at end of 2016-17
- Typical project

~£1m CAPEX from Public Works Loan Board annual saving up to £150k

Support Unit



- Support by application to Support Unit <u>ndeesupportunit@mottmac.com</u>
- Subject to eligibility of organisation and project
- Support Unit to assist with eligible projects, e.g.:
 "Prepare" technical scope & Outline Business Case
 "Procure" Invitation to Mini-Competition, evaluation etc.
- At "Save" stage, it is expected savings will exceed ongoing costs

To Conclude



PREPARE (Authority)

PROCURE (Bidders)

SAVE (Contractor)

- Start your project with Support Unit, worth £50k
- Save over £100k p.a. for a typical project
- Available until 2018 / 2020

Support Unit: Scottish Futures Trust: Scottish Government's NDEE Framework: NDEESupportUnit@mottmac.com 0141 222 4503

Jamie.Goth@scottishfuturestrust.org.uk; 07889 803 786

SG's NDEE Framework website Graeme.Reid@Scotland.gsi.gov.uk